



# When and Why to Deploy New Workloads to System z

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Vice President  
Enterprise Platform Software*



# Key Takeaways



- Alignment of IT to Business drives Smart SOA adoption
- Criticality of business services creates distinctions between deployment platforms
  - All services differ in priority and impact to the organization
  - All servers provide graduated levels of service that must be matched with the requirements of the business processes.
- Enhancements to the WebSphere portfolio enable platform choice based on the customer's business drivers
- System z adopters have put SOA into operation and are demonstrating business results with Smart SOA Entry Points
  - Over 1500 System z customers deploying SOA
  - WebSphere Application Server dominates System z market share
  - Fastest migration rate between CICS releases ever
- IBM continues to add skills to the Smart SOA z community

# The Business Landscape is Changing

*Forcing Companies of All Sizes to Respond to a 'Flat World'*

## *Innovation that matters to CEOs:*

- Extend the ability to collaborate inside & outside
- Innovate business models & processes
- Leverage information for business optimization
- Integrate globally
- Agile business processes

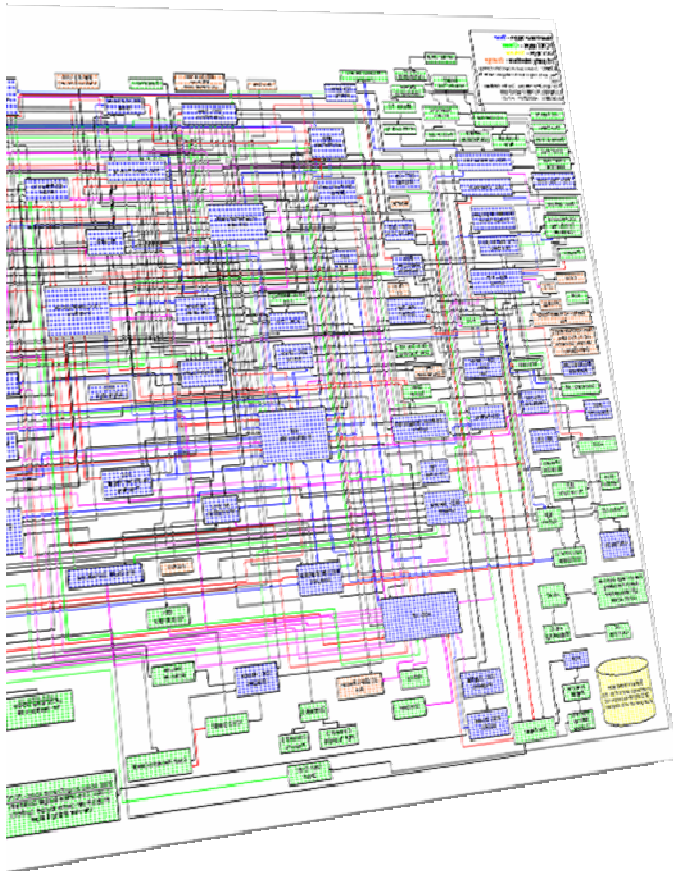


**87% expect fundamental change in next 2 years**  
**78% believe innovation requires business and technology**

*“The scale and pace [of global economic integration] is unprecedented  
... the greater part of the earth’s population is now engaged.”*

# Why SOA?

*Customers want to improve this....*



*Why?*

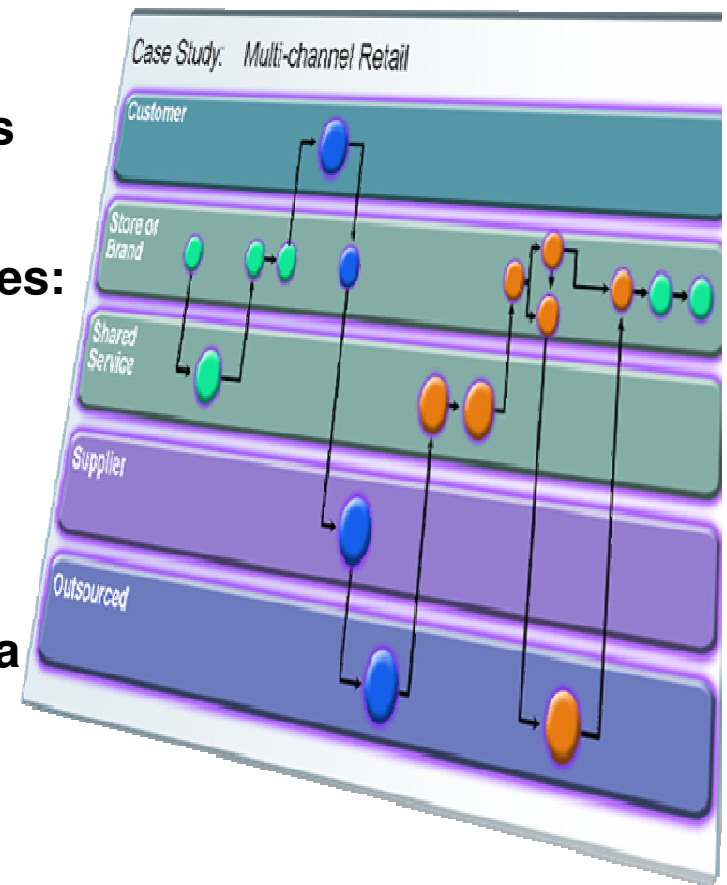
Economics:  
**Globalization demands flexibility**

- **Business processes:**  
Change quickly
- **Information:**  
Greater availability

Growth:  
**Top of the CEO agenda**

Reduce costs:  
**Reuse existing assets**

*... to run their business like this.*



# Deploying on System z provides differentiated value

*Enabling intelligent IT that works for your business*



**The IBM Mainframe.**  
Building on the past, defining the future.

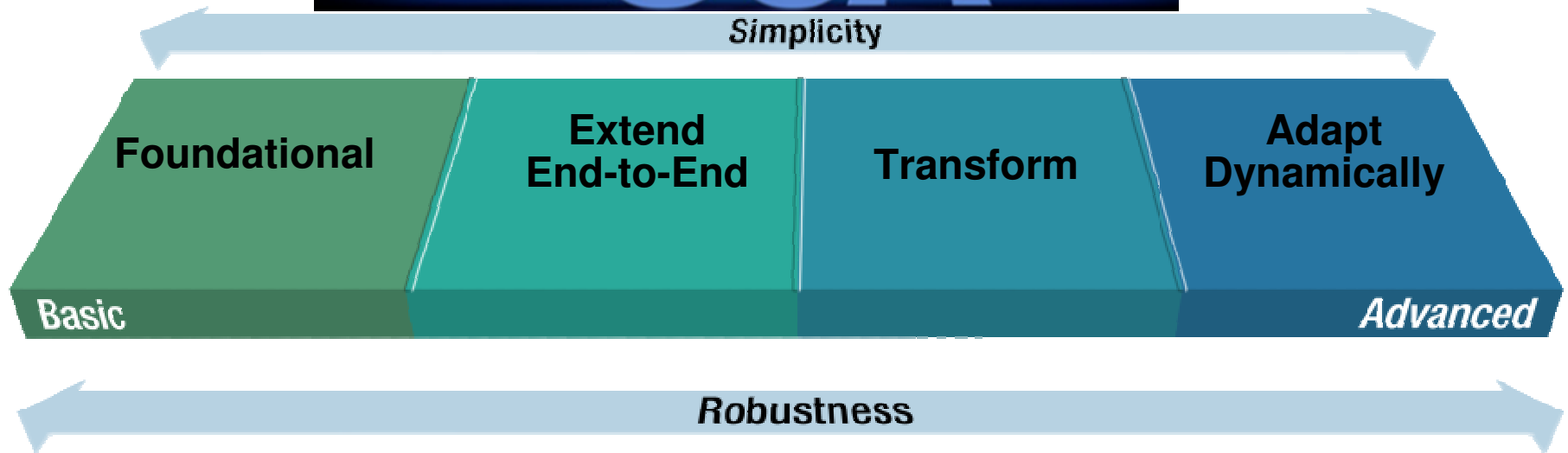
*Server Leadership: 40+ years in the making!*

Mainframe utilization rates often exceed 80%, and are designed to handle sustained peak workload utilization of 100% without service level degradation.

- Application and data availability for business resiliency
- Rock solid security and privacy
- Massive scalability for non-disruptive growth
- Higher utilization and balanced system design
- Advanced virtualization
- Responsive, autonomic and intelligent workload management
- Open and industry standards
- Modernization of legacy applications
- Specialty engines lower cost of ownership
- World-class support

# There is a Smarter Way!

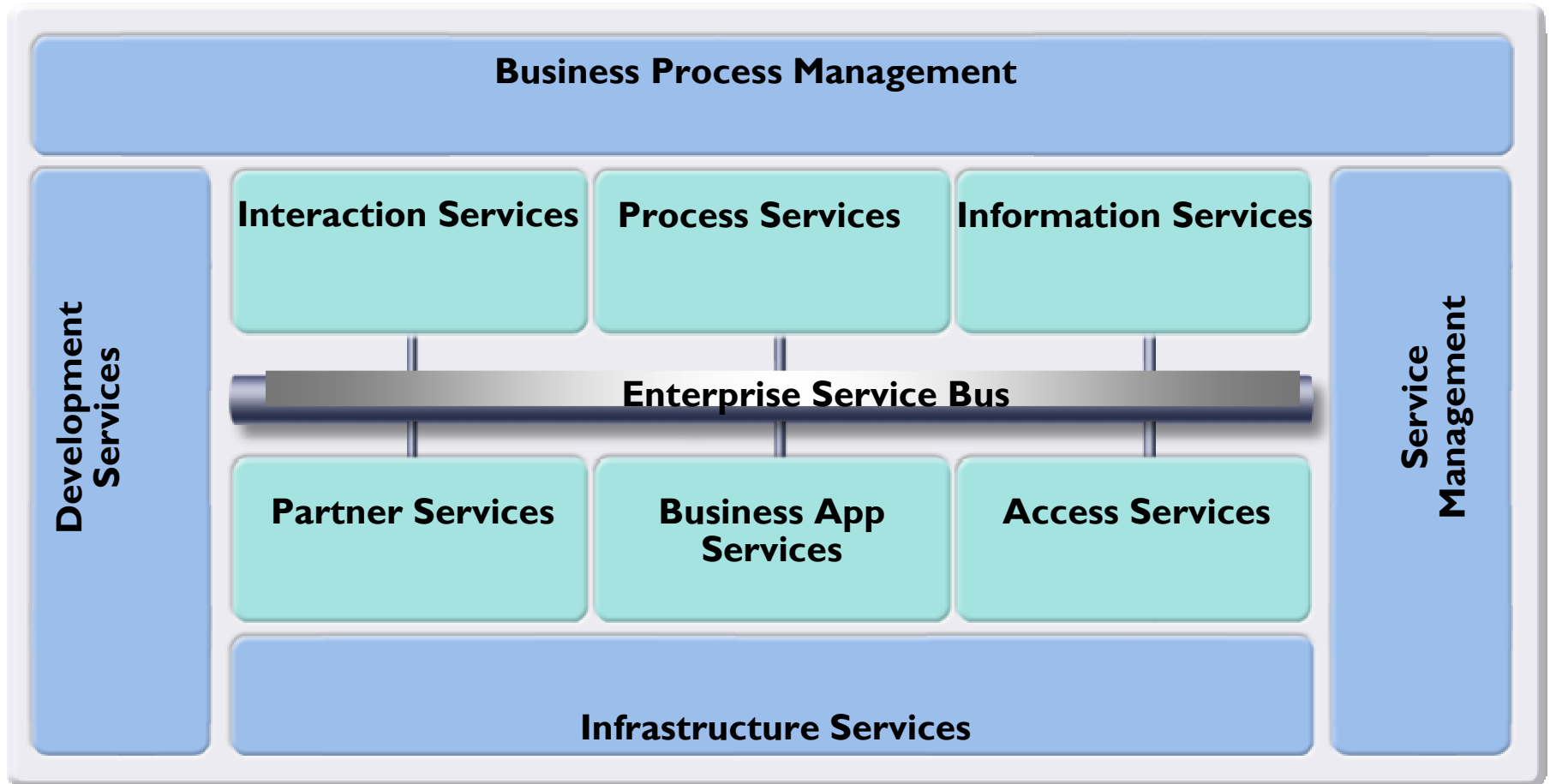
## *Aligning Service Oriented Approaches*



*Smart SOA Delivers Value to Both Business and IT*

# SOA Reference Architecture

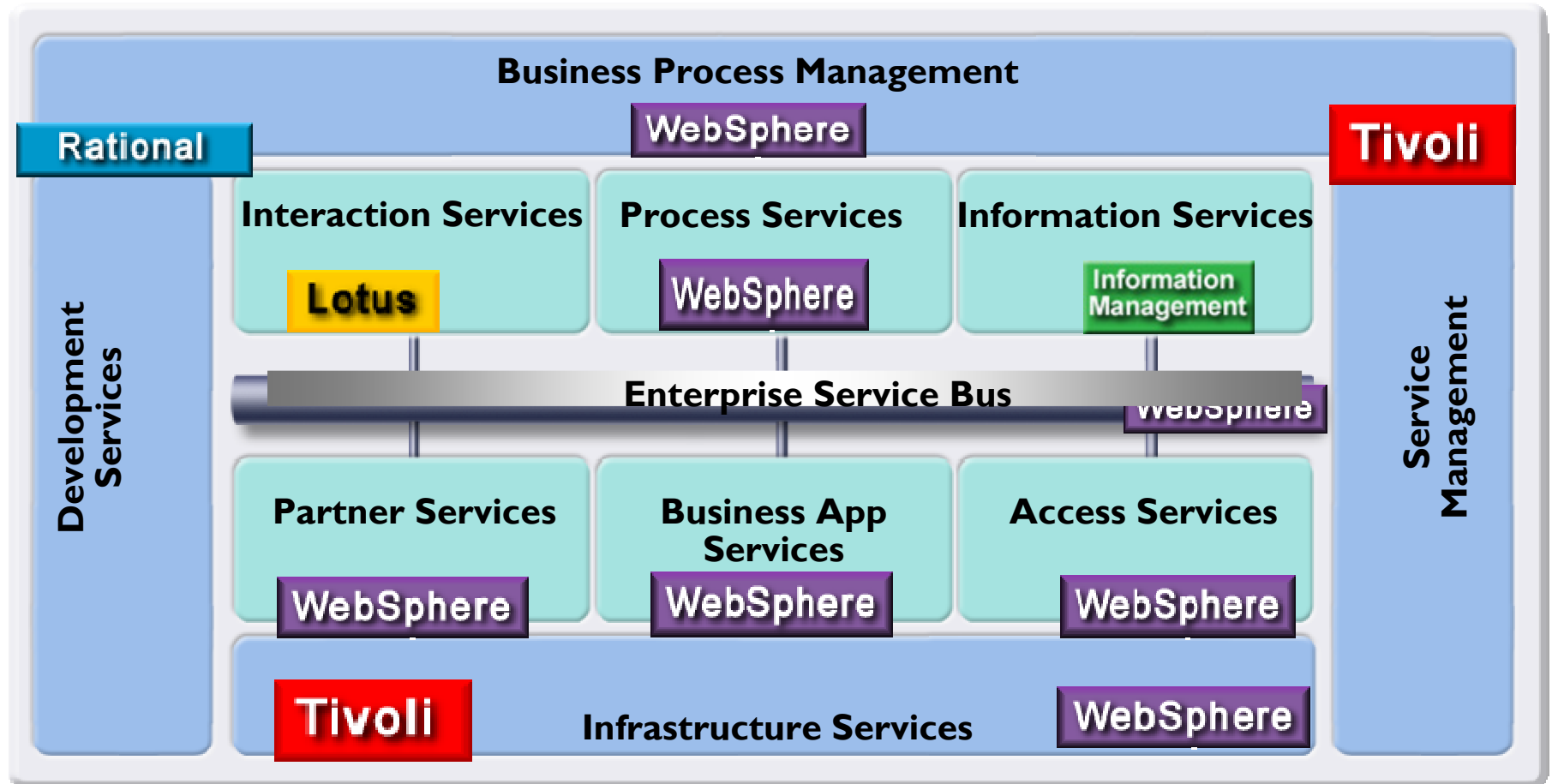
*The enabling foundation for our product strategy*





# SOA Reference Architecture

*With WebSphere at the core of our strategy*





## Re-Thinking the Role of the Mainframe....

***What do clients require in an on-demand, 24x7, always-on world?***

- **Highly virtualized and energy efficient**  
– *driving out cost and complexity*
- **Comprehensive security and resiliency**  
– *minimizing risk and downtime*
- **Centralized corporate data serving**  
– *a platform for business analytics*
- **A foundation for SOA**  
– *IT that responds to the business*
- **An ecosystem that is flourishing**  
– *ISVs and academic initiatives*








# Customer Success via SOA Entry Points

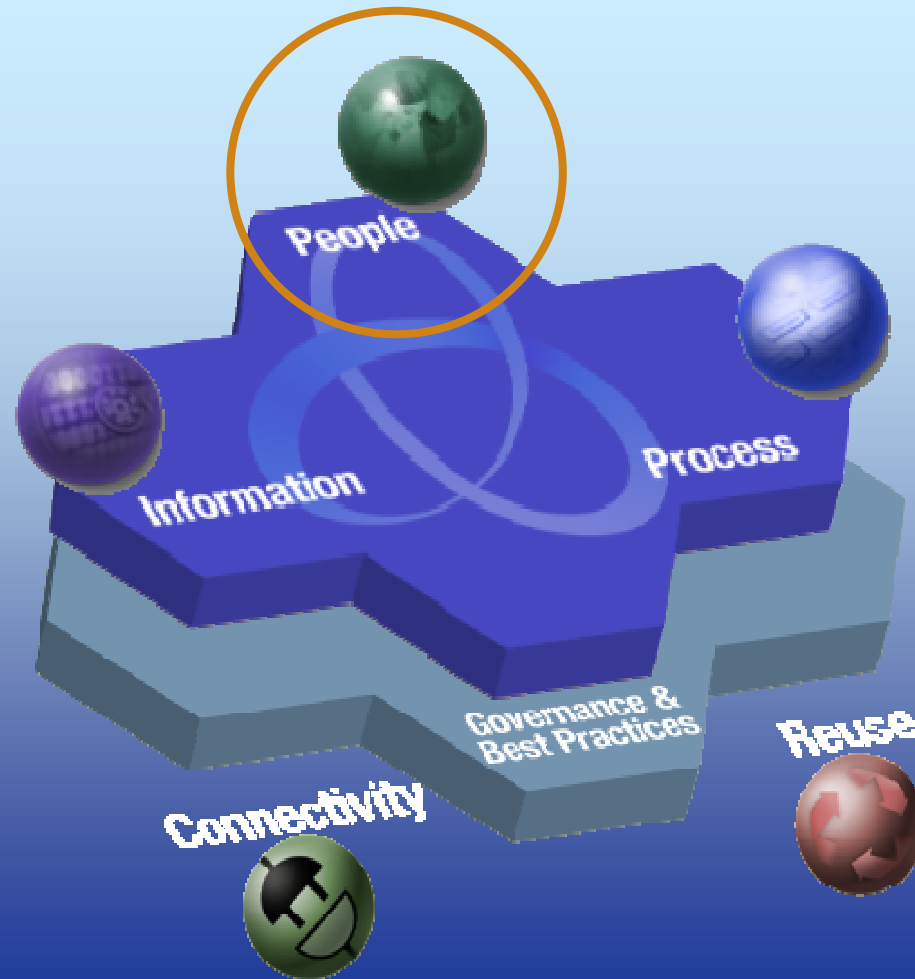
*Distinct but interrelated projects with proven value*

## What is it?

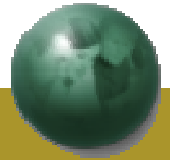
## System z Value

 <p><b>People</b></p>	<p><b>Productivity and efficiency through SOA</b></p>	<ul style="list-style-type: none"> <li>▪ Faster time to market</li> <li>▪ More responsive to customers</li> </ul>
 <p><b>Process</b></p>	<p><b>Achieve business process innovation through treating tasks as modular services</b></p>	<ul style="list-style-type: none"> <li>▪ Application delivery time and costs cut through process automation</li> <li>▪ Document and streamline existing z processes</li> </ul>
 <p><b>Information</b></p>	<p><b>Information as a service when you need it, where you need it</b></p>	<ul style="list-style-type: none"> <li>▪ Unified view of enterprise-wide data</li> <li>▪ Integration costs as little as 1/5 of industry average</li> </ul>
 <p><b>Reuse</b></p>	<p><b>Service-enable existing assets and fill portfolio gaps with new reusable services</b></p>	<ul style="list-style-type: none"> <li>▪ Utilize decades of IT investment</li> <li>▪ Capture existing “business rules”</li> <li>▪ Dramatically reduce time to market</li> </ul>
 <p><b>Connectivity</b></p>	<p><b>Secure, reliable universal connections between applications and services</b></p>	<ul style="list-style-type: none"> <li>▪ Reduced CPU usage</li> <li>▪ Improvement in response times – no network latency</li> </ul>

# SOA Entry Points: People



# Why WebSphere Portal on System z for SOA?



*Web 2.0-based Composite applications*

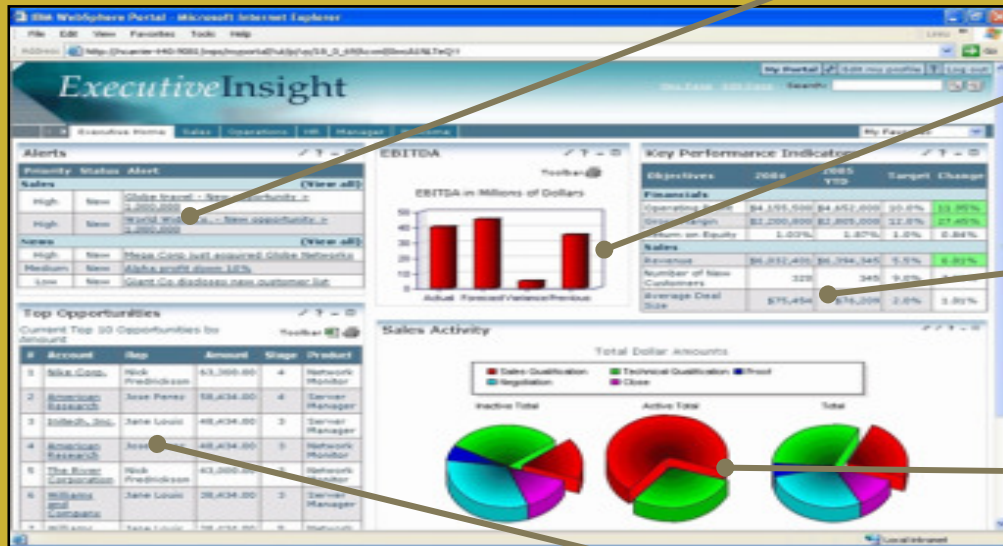
Enable rapid assembly of situational applications with WebSphere Portal



Composite application framework

External feeds and services

Business Partner / supplier information



Ad hoc as needed Google Gadget

Business intelligence

Long-lived corporate IT applications

## Case Study: WebSphere Portal Makes the Grade *Saskatchewan Wheat Pool*

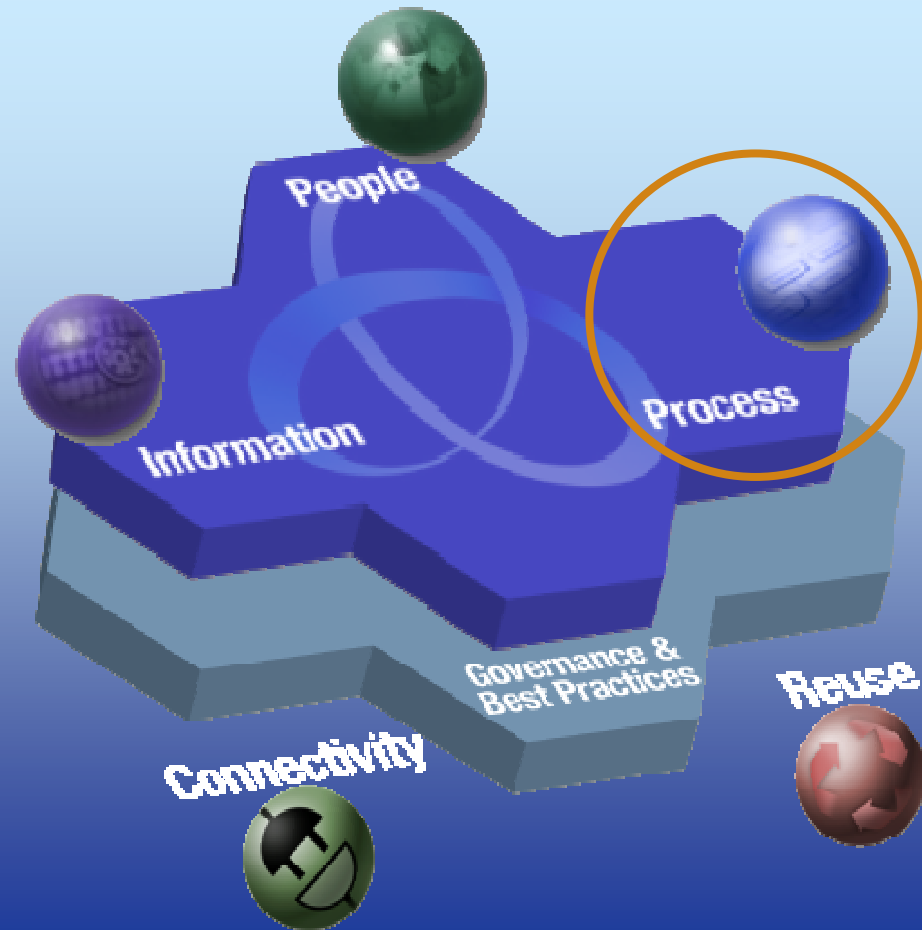
### ▶ **Business Challenge:**

Existing application was not meeting the needs of customers, employees, and producers for delivering timely information. Their 24% of the Canadian Prairie Provinces' wheat market meant they needed to find a reliable and responsive solution.

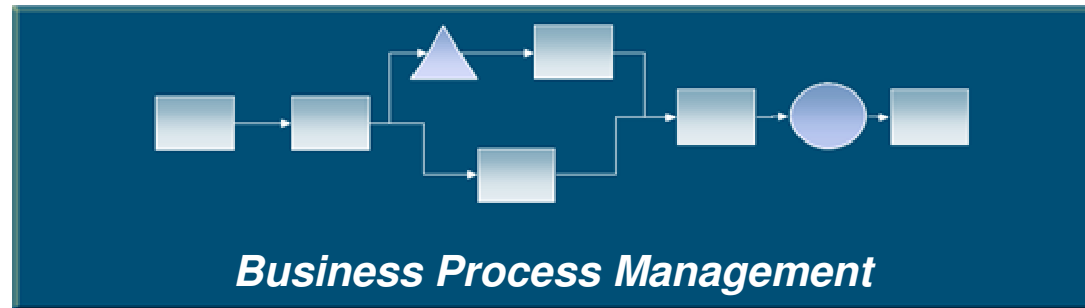
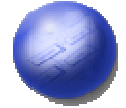


- ▶ **Solution:** Provide customers and partners access to real-time information on the Web
- ▶ **Results:** High customer satisfaction; Greater employee satisfaction; Framework for implementing new services; Web-based access to its application environment; Expandable portal infrastructure
- ▶ **Implementation Details:** WebSphere Portal Enable, Tivoli Access Manager for e-business, Tivoli Identity Manager, WebSphere Application Server Network Deployment on zLinux, IBM eServer System z9

# SOA Entry Points: Process



# Customers can start BPM in different ways



## Modeling & Simulation

*Design and simulate business processes*



## Business Activity Monitoring

*Track performance, processes and operational activity using key performance indicators*



## Process Choreography

*Choreograph processes across applications and systems*



## Rules and Pre-built Frameworks

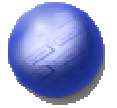
*Manage process rules and accelerate design and implementation time*



## Content Centric Processing

*Manage processes where content is used as input for a decision or produced as the output*





# SOA Process: BPM Enabled by SOA

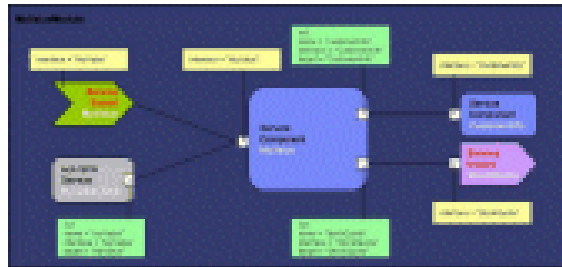
*Achieve business process innovation through treating tasks as modular services*

**\*Enhanced!**

## WebSphere Integration Developer for z/OS 6.1

Simplified integration and enhanced productivity

- Improved adapter experience,
- Reduced build time and memory footprint
- Enhanced human workflow support
- Drag-and-drop tools for visually constructing solutions



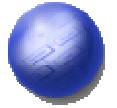
**\*Enhanced!**

## WebSphere Process Server for z/OS 6.1

Achieve even greater flexibility and deployment choice

- Leverage WAS v6.1 to help improve time to value
- Improved installation and administration
- Greater flexibility in controlling the flow of the business processes





# SOA Process: BPM Enabled by SOA

*Based on What We've Learned from Customers*

## WebSphere Business Modeler 6.1

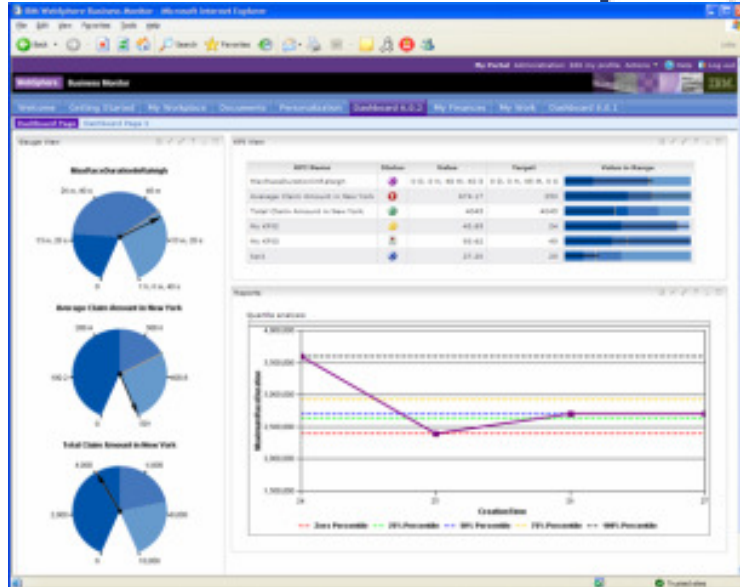
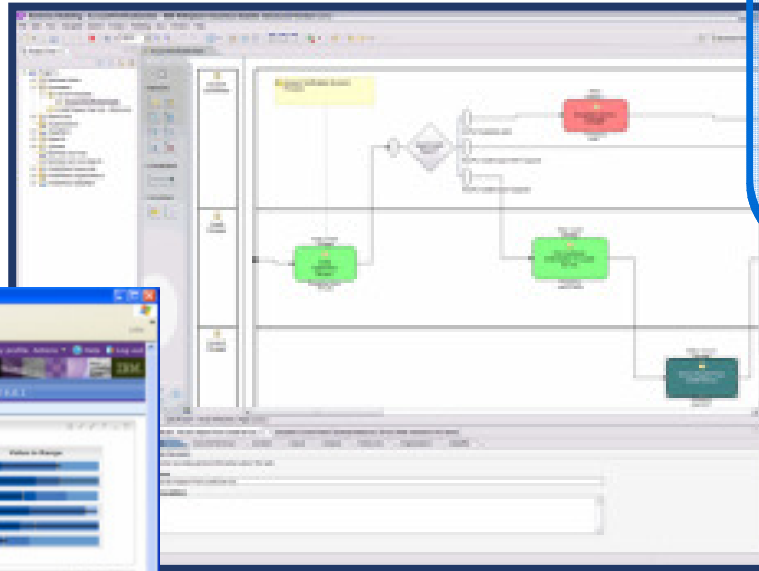
**\* Enhanced!**

- Enhanced BPM Simulation and Analysis
- Human task visualization via IBM Lotus Forms integration
- Precise modeling of the vital aspects of your business processes
- Deploy collaborative modeling with the Publishing Server

## WebSphere Business Monitor 6.1

**\* Enhanced!**

- Enhanced BAM capabilities
- Monitor process performance for continuous business improvement
- New and enhanced dashboards that can be customized

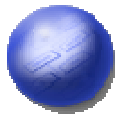


## WebSphere Business Services Fabric 6.1

**\* Enhanced!**

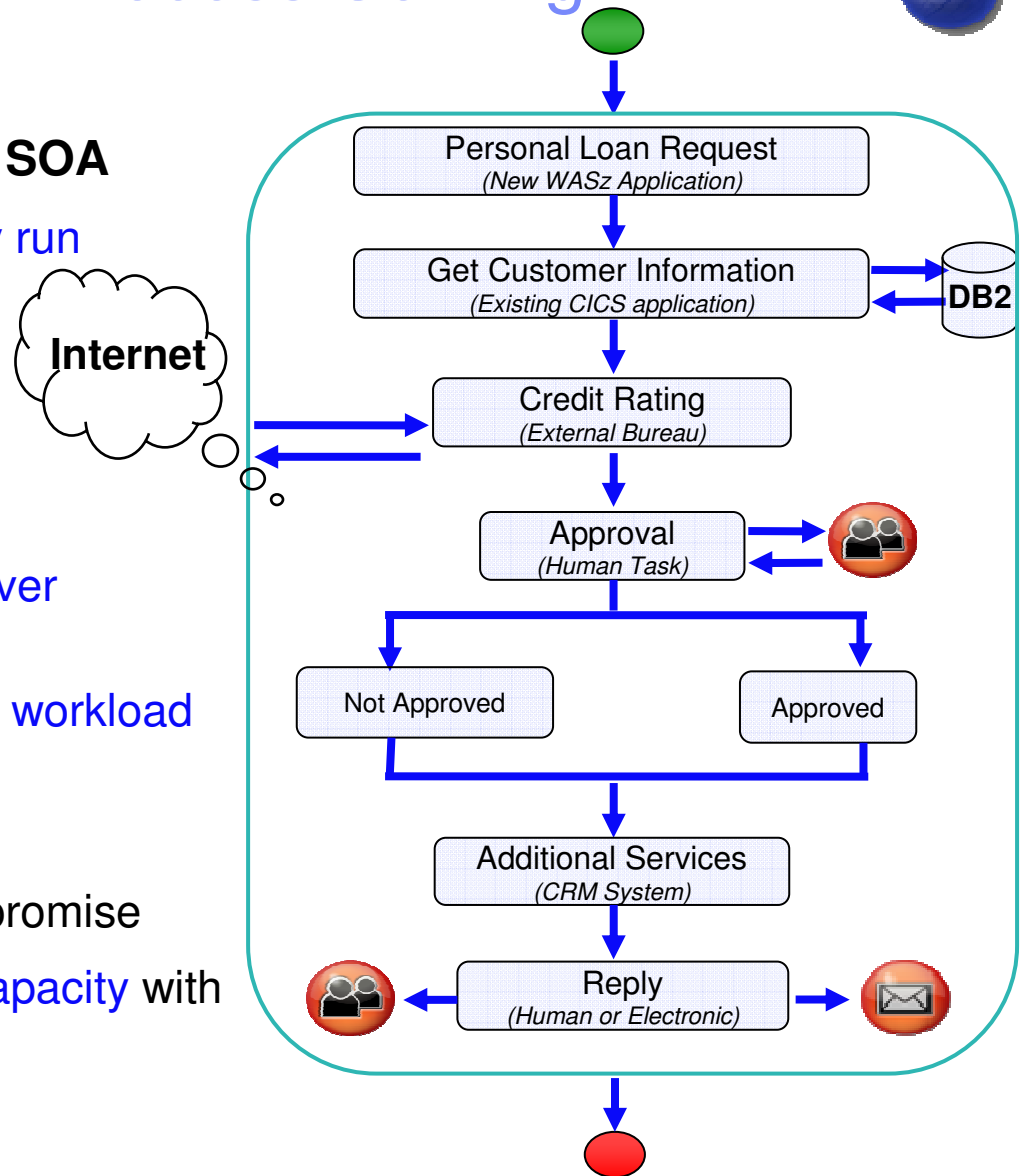
- Improved consumability and ease of use – enhanced business policy lifecycle management, simplified administration, and better error checking capabilities
- Greater concurrency with IBM's BPM Enabled by SOA portfolio
- Additional platform support for wider deployment options
- Enhanced Industry Content Packs with improved tooling support

# When to Use System z for Process Serving



## System z – The choreographer for an SOA

- Efficiency: Control processes **where they run**
- Integration: **Improve the flow** of processes
- Automation: **Remove the human enter keys**
- Reliability: Guaranteed connections **deliver automated processes**
- Workload Management: Integration with **workload manager / intelligence resource director**
- Security: **built into all system layers**
- Availability: **z(ero downtime)/OS brand promise**
- Performance: **Full utilization of system capacity** with same class of service



# Customer Example: Telecom

## Business Challenge

- Eliminate overlapping redundant systems and data
- Need for flexible systems to meet business needs
- Improve operations and customer service

## Solution

- The WSRR and WebSphere Process Server were deployed to improve relationship management and sales systems

## Benefits

- Convenient way to catalog their services
- Notifications to service supervisors, owners and subscribers
- Governance of the lifecycle of services



## Software

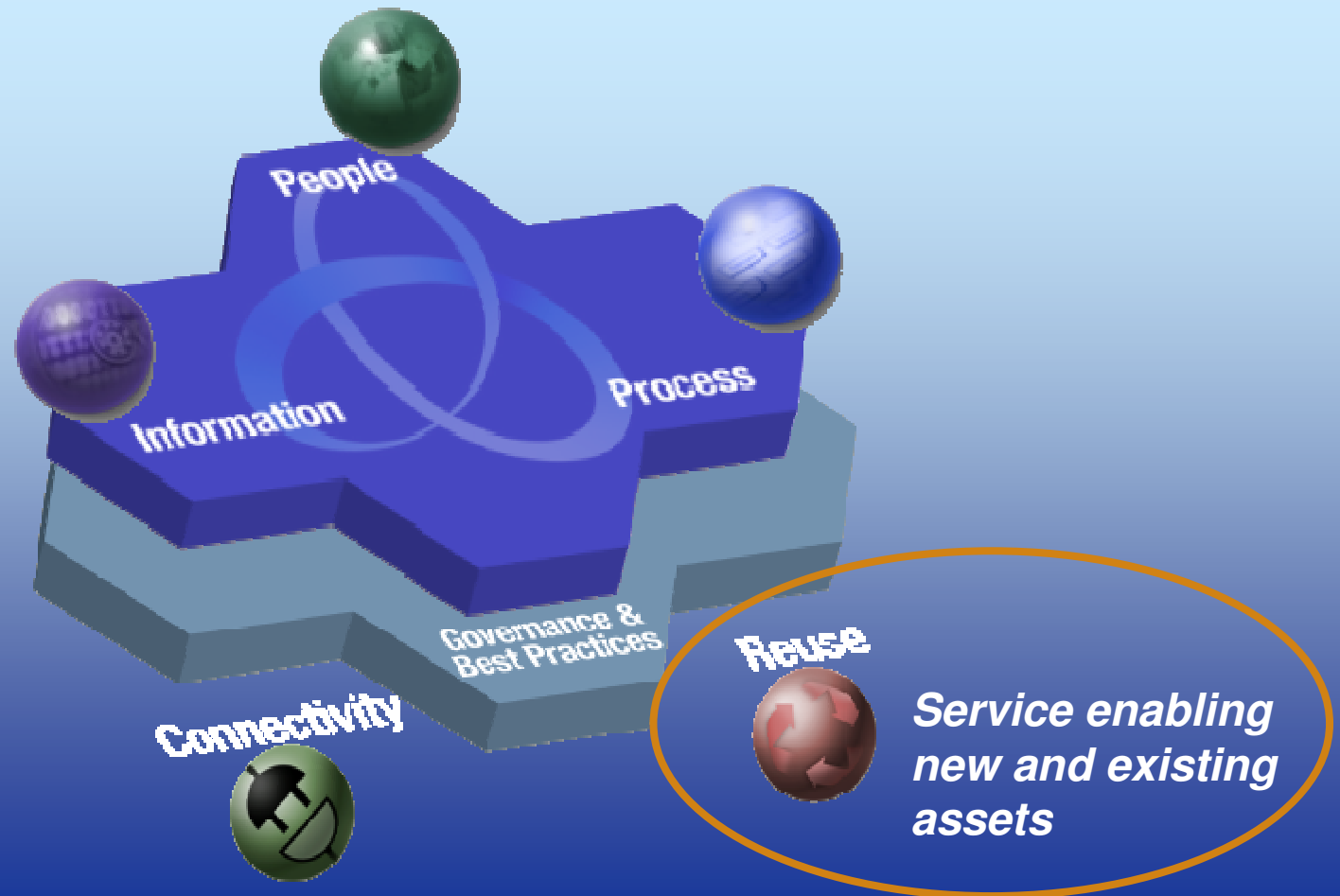
WebSphere Service Registry  
and Repository

WebSphere Process Server

ITCAM for SOA

WebSphere Adapters

# SOA Entry Points: Reuse





# Service enabling existing applications

\* Enhanced!

## CICS Transaction Server V3.2

### Application Reuse

- Create components from existing applications which are more flexible & configurable for use in new applications

### Application Connectivity

- Extend existing applications beyond their original designs to support integrated business processes via standard APIs and protocols

### Service Management

- Management of large runtime configurations via modern user interfaces

\* Enhanced!

## IMS 9 +

- High performance access
- Universal information exchange
- Better business integration
- Ultra-high scalable/available data
- Lower cost development/deployment/management

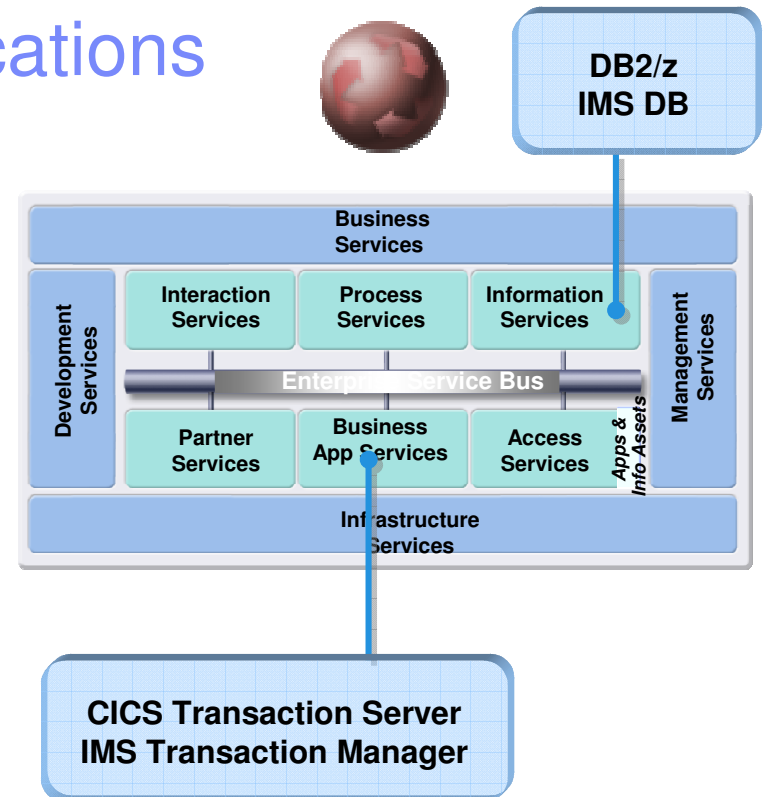
## IMS 10 – coming soon

- Extended B2B Data Interchange
- Expanded client and application interoperation
- Simplified installation and management

\* Enhanced!

## DB2 9 optimized for SOA

- Business insight and flexibility with pureXML
- WebSphere integration for trusted applications and web serving
- Security & SOA governance capabilities



# SOA Reuse: Enhancing Our Portfolio

*Creating and reusing proven, high-value assets*



\* Enhanced!

## WebSphere Extended Deployment 6.1.0.1

Virtualize SOA applications that  
optimize operations  
and improve service lifecycle  
management

- Delivers QoS and management capabilities to Session Initiation Protocol (SIP) applications
- Complete lifecycle management for WAS Community Edition
- Improved support for older versions of WAS



\* Enhanced!

## WAS 6.1 Innovations

Feature packs: free & easy to  
consume, these optionally installable  
product components enable new  
features on top of WAS

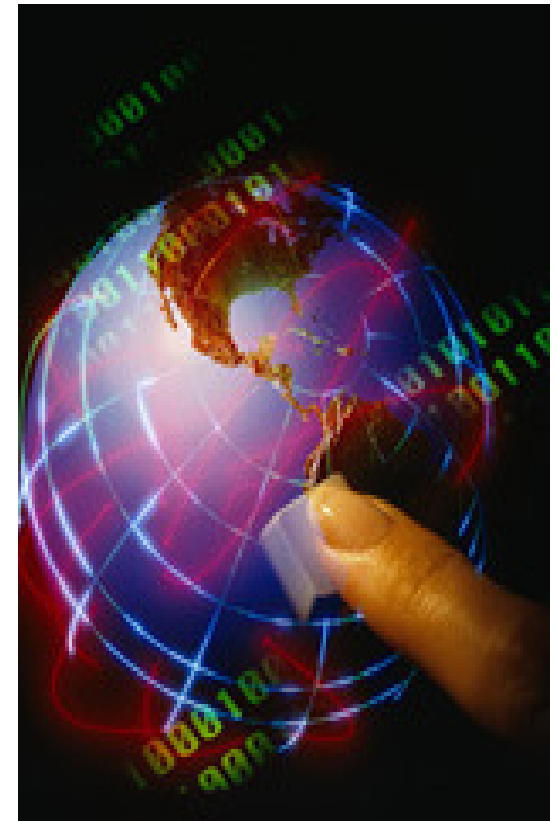
- Feature Pack for Web Services
- Feature Pack for EJB 3
- Feature Pack for Web 2.0



## When to Deploy New Services on System z

***Combine the availability, scalability and security of System z with the industry leading Application Server for:***

- Integration with existing mainframe assets
- High performance access to customer information
- Server consolidation and simplification of spiraling server assets
- Zero downtime for services that drive the business
- Exploitation of Java/J2EE programming skills
- Uninterrupted support of unpredictable workloads
- Lowest TCO for the lifetime of the application environment



Hardware, operating system, and middleware working together to bring true 99.999% application availability to your business critical services.

# Case Study: Easy linkage between time-proven core business processes and new business models

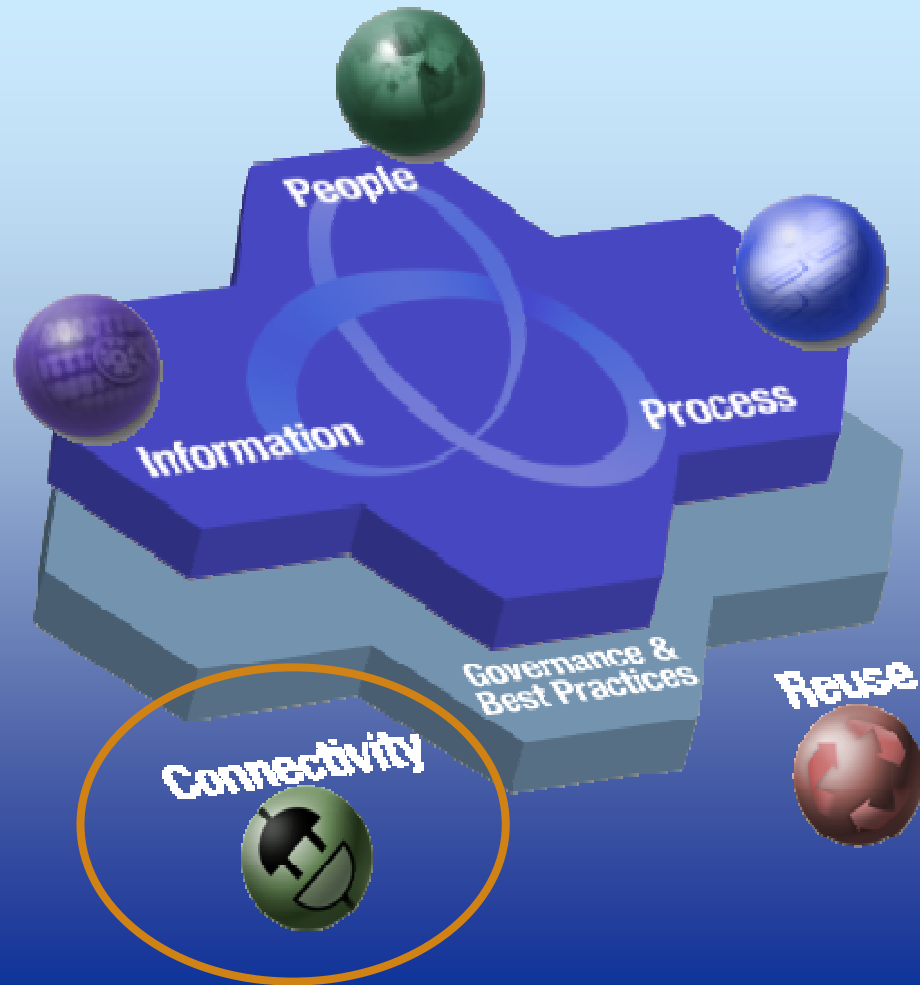
*University of Florida*

- ▶ **Business Challenge:**  
Develop administrative framework for packaged student health program



- ▶ **Solution:** Administrative support for health education mandated by university to reduce student problem behavior
- ▶ **Results:** Lower total cost of ownership than any other implementation on campus; subsecond responses on Web; ability to complete implementation in a fraction of the time required by other platforms; seamless integration with existing, locally written CICS Web-based UF Student Records System
- ▶ **Implementation Details:** CICS Transaction Server for z/OS, Version 3, DB2 for z/OS, Version 7.1, Tivoli OMEGAMON XE for z/OS, System z9 Business Class, System Storage DS8100

# SOA Entry Points: Connectivity



*Service enabling  
new and existing  
assets*

# SOA Connectivity: Enhancing Our Portfolio

## *Federated ESB – integrated framework to meet your needs*



Optimized with WebSphere Application server for an integrated SOA platform

**\* Enhanced!**

### WebSphere Enterprise Service Bus 6.1

- Additional platform support for better reuse
- Easy interactions with JMS and HTTP applications
- SOA standards for service composition, mediation and hosting
- Enhanced ease of use
- Built on top of WebSphere Application Server

## ESB offerings from IBM WebSphere



Purpose-built hardware for simplified deployment and hardened security

**\* Enhanced!**

### WebSphere DataPower Integration Appliance XI50 3.6.1

- Enhanced standards support
- Improved interoperability and connectivity
- Easier customisation and configuration
- Enhanced integration to leverage existing infrastructure
- Flexible policy framework for centralized SOA governance
- Registry & repository support



Built for universal connectivity and transformation in heterogeneous IT environments

**\* Enhanced!**

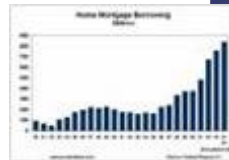
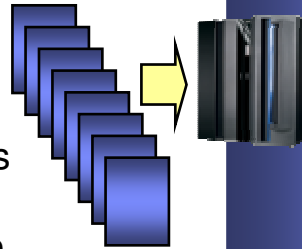
### WebSphere Message Broker 6.1

- Improved developer experience
- Faster processing and validation
- Integrated Adapter and transformation enhancements
- Enhanced administration and management
- Platform independent based ESB for heterogeneous environments

# When to use System z as the Hub for your ESB

## ESB requirements

- **Integration:**
  - Complex transactions and roll back
  - Monitor end-to-end transactions in complex configurations
  - Allocate resources according to business goals
  - Provide single point of control across the enterprise
  - Meet security and regulatory requirements
- **Business criticality:**
  - QoS is a high-priority factor for shared services
  - Need to handle unpredictable workloads
  - Business services are reused by an increasing number of critical applications
  - Security is key
- **Performance:**
  - Key applications and data reside on System z
- **Growth:**
  - Quickly add new services and capacity with no disruption to apps or users



## System z benefits for ESBs

### Virtualization

- High resource utilization
- Massive consolidation and simplification
- Enterprise-wide workload management
- Workload isolation and security
- Leverage existing infrastructure and skills

### Supporting business critical workloads

- 99.999% availability
- Coexistence of whole systems across vast services
- Automated recovery from failures
- Dynamic workload balancing
- Simplification of security management

### Performance

- ESB performance improvements when co-locating with z/OS data.
- Customer PoC example - Average CPU time **reduced by over 77%**

### Efficient growth

- Pay for what you use, add capacity and applications quickly and automatically, avoid proportionate people costs growth

# Customer Example: Major University

## Business Challenge

- Eliminate redundant information entry points
- Preserve all existing applications and databases
- Reduce spending on the IT infrastructure
- Improve responsiveness to customers (students)

## Solution

- WebSphere Enterprise Service Bus (WESB) deployed as the integration backbone for the entire campus

## Benefits

- One customer data entry process now feeds all departmental and college student database
- A data change made by one administrator is reflected immediately to all other instances of this student
- Existing applications and data were preserved – no re-write or purchase of new ERP systems was required



Software

**WebSphere Enterprise  
Service Bus**

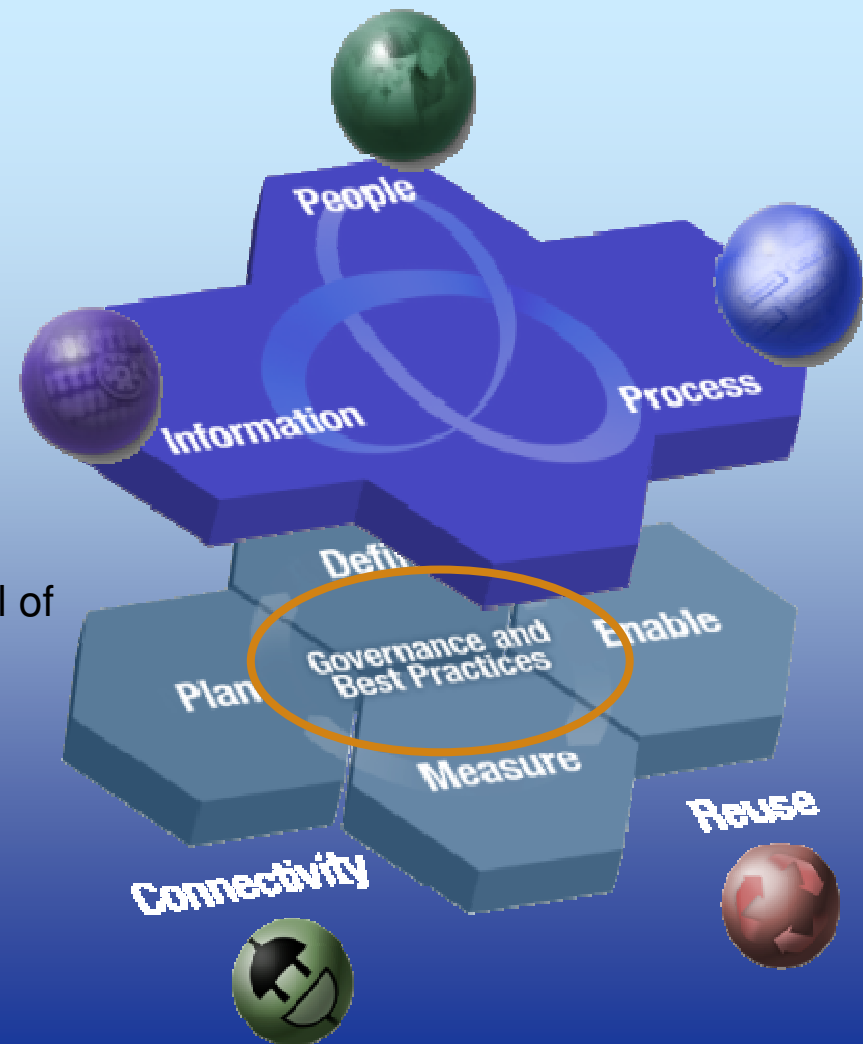
# SOA Entry Points: Governance and Best Practices

## What is SOA governance?

- Decision making rights, and measurements and controls across the lifecycle of services

## Value of SOA Governance

- Mitigate business risk and maintain control of services and processes
- Improve team effectiveness

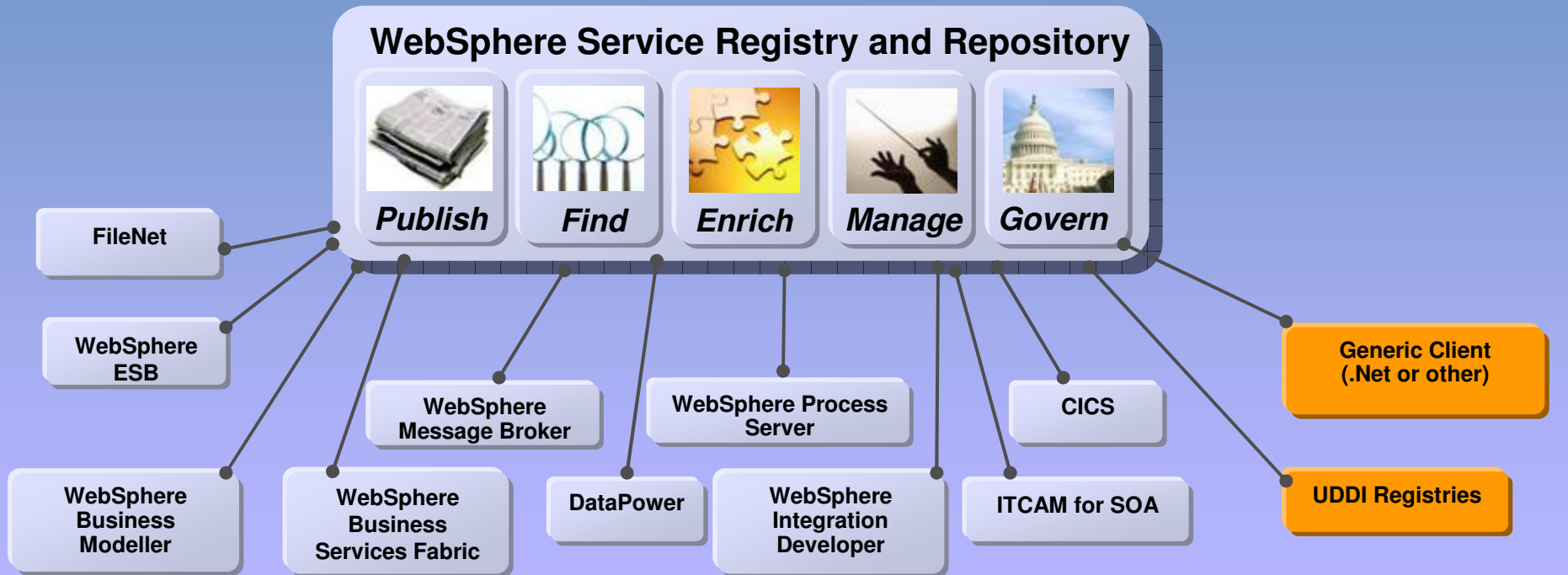




# SOA Governance: Enhancing our Portfolio



*WSRR Supports a number of current environments used in an SOA production framework*



# Customer Example: Manufacturing

## Business Challenge

- Eliminate redundant application development
- Reduce spending on the IT infrastructure
- Improve responsiveness to business needs

## Solution

- WSRR and WebSphere Message Broker were deployed to increase services reuse and optimize service interactions

## Benefits

- Provide visibility and organize services
- Track and monitor the lifecycle of the service from development to deployment
- Improve time to market by enabling dynamic service interactions



Software

**WebSphere Service  
Registry and Repository**

**WebSphere Message  
Broker**

# Extend SOA Reach with Web 2.0 to Unlock Content Simply *Helps Serve New Markets with Specific Needs*



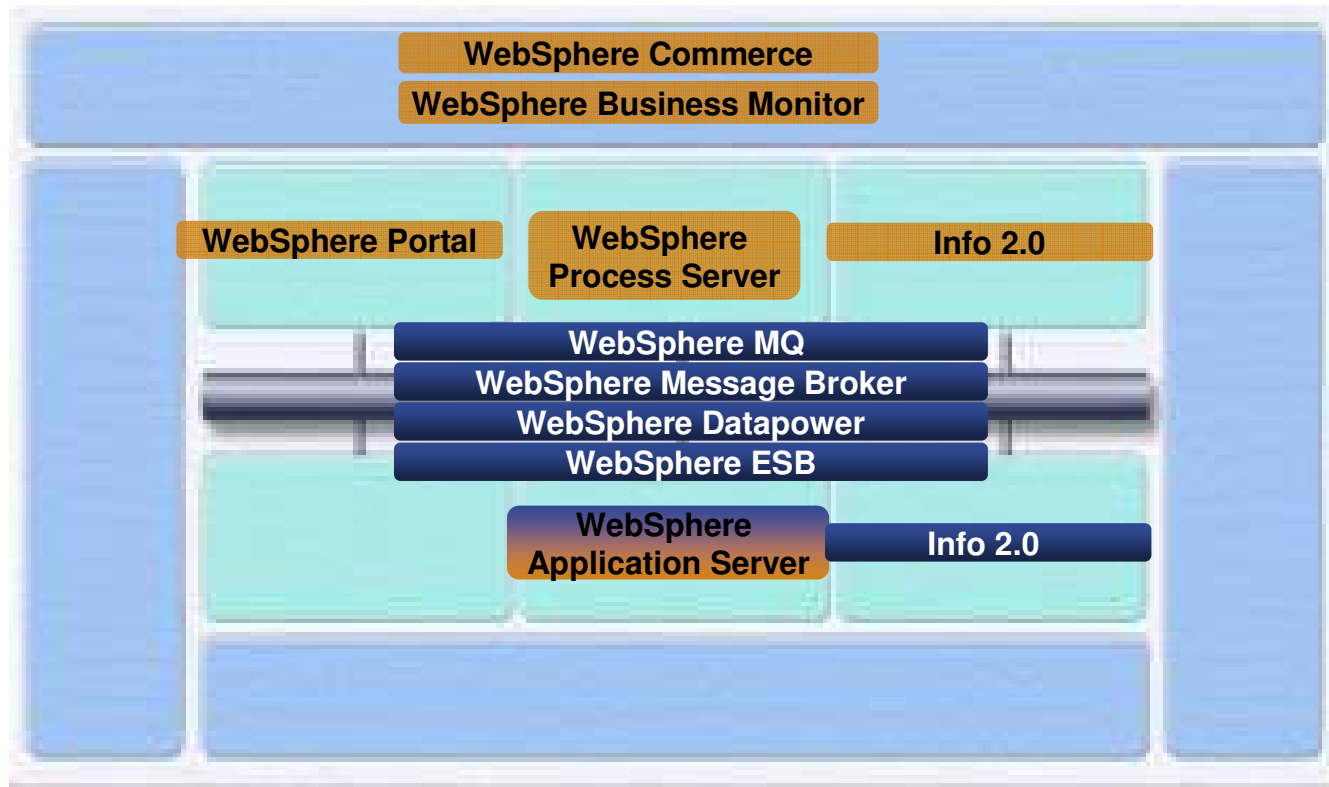
**Simple to use**

**Simple to access**



# Enhancing the SOA Portfolio to Address Web 2.0

*Use the same products for either approach*



Simple to Use

Simple to Access

SOA Infrastructure Services



# Simpler than ever to use SOA Entry Points

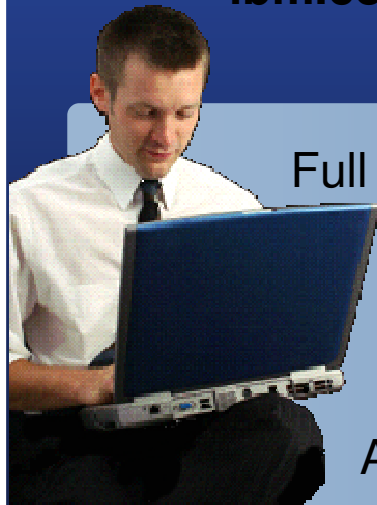
*Proven configurations, best practices, and step by step guides*

## **SOA Sandbox**



*Examples and best practices provide low risk, practical, hands-on path to understanding*

**ibm.com/soa**



- Full version software trials
- 'Try online' hosted environments
- Tutorials
- Architectural Guidance

## **SOA Configurations**



*Solutions for common SOA use cases helps reduce deployment time*

- Leveraging Legacy and Packaged Applications*
  - *SOA Configurations for CICS and IMS*
  - SOA Security and Management*

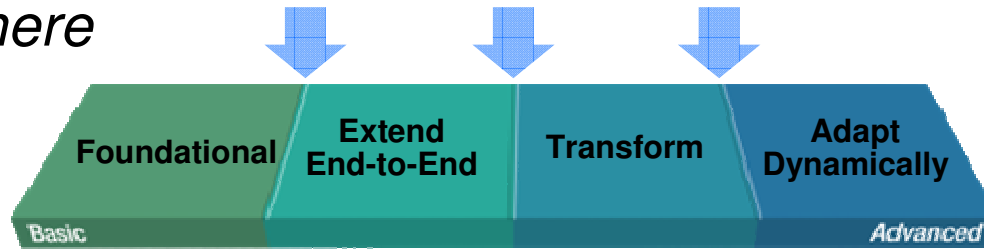
- Configuration guides
- Solution Guides
- Demos
- Tested platforms



# Helping Customers Access Their SOA Health

*Are you IT fit enough to handle your SOA needs?*

*Whether you are here or here or here*



**Treatment Areas**

- Application Reuse
- Service Use
- Service Security

**Treatment Areas**

- Infrastructure Flexibility
- Service Management
- Middleware Support

Critical for maximizing SOA success and value on the path toward becoming a Globally Integrated Enterprise



# Continued focus on skills for System z Practitioners



Business Partner Program



University Program



- New SOA advanced practitioner certification
  - New ISV support for IBM SOA Industry Roadmap
  - Enhanced SOA Business Catalog
  - 218+ new and enhanced SOA product courses
- 
- 82 additional universities delivering IBM SOA, BPM & Service Science curriculums by year end
  - 11 new courseware offerings for SOA
  - Launched the Student Opportunity System for Service Science
- 
- **Challenge:** Prepare engineering and computer science students for jobs with System z business systems
  - **Solution**
    - Introduce SOA curriculum into courses
    - Developing a specific SOA for System z curriculum
  - **Value:** Students exposed to SOA and gained experience applicable to future employment



# IBM, System z and Smart SOA



- IBM is the industry leader in investments for SOA and for System z as the hub for a Smart SOA
- All business services are not equal – mission critical services should be deployed to, and managed by System z
- Enhancements to the WebSphere portfolio enable platform choice based on the customer's business drivers
- IBM is making it easier to deploy SOA to System z with SOA Sandboxes, SOA Configurations and SOA Healthchecks
- IBM continues to add skills to the Smart SOA z community

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