



## **DATAPOWER EXPANDS ITS GLOBAL OPERATIONS TO MEET RAPIDLY GROWING DEMAND FOR ITS AWARD-WINNING XML-AWARE NETWORKING DEVICES**

*DataPower Adds New International Executive & Adds More Offices in EMEA & APAC to Better Address Highly Secure, Easy-to-Use & Reliable Hardware-based Web Service Security, Acceleration and Integration Requirements of Global 1000 Enterprises and Government*

**CAMBRIDGE, Mass.--June 28th, 2005--**

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LONDON/PARIS/MUNICH, June 28 2005– DataPower®, the original creator and leading provider of intelligent XML-Aware Network (XAN) hardware, announced today that Thibaut Bechetoille, a veteran of Wellfleet/Bay and former CEO of MAIAAH, has joined the Company as a regional vice president of sales for its rapidly growing sales and business opportunities in the Europe, Middle East and Africa (EMEA) and Asia Pacific (APAC) regions. DataPower is also announcing that it has opened new offices, and now has locations in the United Kingdom, Germany and France to better meet the high demand for DataPower's most widely deployed XML-aware networking solutions, especially requests for its award-winning XML Web services security hardware, the XS40 XML Security Gateway.

DataPower's current EMEA and APAC customers already include several major European telcos including T-Mobile (See: T-Mobile Selects DataPower's XML-Aware Networking Devices For Robust Web Services Security, Carrier-Grade Reliability & Reduced Operational Complexity); several of the 100 largest Asian firms; many leading financial services firms including one of the top five banks in the world and GFKL (See: Financial Portal secured by DataPower's XS40); numerous government agencies; as well as leading providers of travel and transaction processing. Other DataPower global 1000 customers include UBS, Cendant, JP Morgan Chase, CIBC and Wachovia.

"DataPower is experiencing unprecedented growth from the rapid, global expansion of Web service deployments that require the government-grade security, robust access control, field-proven reliability, award-winning ease of use and overall product maturity that is only available from DataPower's hardware-based application-oriented networking equipment," said Thibaut Bechetoille, Regional Vice President of Sales at DataPower. "With our expanded teams and locations across Europe and Asia, DataPower is well positioned to meet the demands of our leading customers in insurance, banking, travel, government and telecommunications like T-Mobile."

Powered by DataPower's patented, wirespeed XML processing technology, the DataPower XS40 XML Security Gateway is a member of DataPower's award-winning, application-oriented networking solution portfolio including the DataPower XA35 XML Accelerator; the DataPower XI50 Integration Appliance; and the gigabit-speed XG4 XML Chipset for OEMs. The XS40 XML Security Gateway combines hardened security, wirespeed performance and sophisticated, patent-pending algorithms for XML threat protection and access management, including XML firewall, XDoS protection, SOAP filtering, fine-grained access control, XML schema validation, digital signatures, field-level XML encryption, XML/SOAP routing and service virtualization.

The XS40 provides both comprehensive standards support (such as WS-Security 1.0, Liberty Alliance/SAML 1.0/SAML 2.0, WS-Trust, WS-Policy, WS-SecureConversation, XACML, XPath, XKMS, WSDM, SSL, LDAP, and RADIUS), and integration with existing security, management, network, and application infrastructure (Nortel, F5's BIG-IP, Redline Networks (now Juniper), IBM WebSphere, MQ Series, Tivoli, Tivoli Federated Identity Manager, CA eTrust, CA Unicenter, Sun Identity Server, Netegrity, Oblix and others).

### **About DataPower**

DataPower provides enterprises with intelligent XML-Aware network infrastructure to ensure unparalleled performance, security and manageability of next-generation applications and XML Web Services. DataPower's patented XML Generation Three (XG3™) technology powers the industry's first wire-speed XML-aware networking devices that provide immediate return on technology investments while streamlining application deployments. Founded in 1999, DataPower is privately held and based in Cambridge, MA. For more information about DataPower Technology, please contact 617-864-0455 or visit [www.datapower.com](http://www.datapower.com)

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