



DATAPOWER FLEXES ITS CARRIER MUSCLE

New Products, Customers and Partnership Fuel Growing Momentum in Service Provider Sector; Team, Investors and Product Uniquely Matched to Challenge of Enabling Telco Message Networks and Carrier-Grade Web services

CAMBRIDGE, Mass.--June 6th, 2005-- DataPower®, the most widely deployed provider of application-oriented networking hardware, is revealing its service provider strength with a series of announcements and a strong presence at SuperComm 2005. Its products enable service providers both to offer a new family of high-margin services for enterprises and to drastically reduce the cost of internal IT operations.

DataPower was founded in 1999 with the mission to enable message networking at Internet scale using application-aware network devices that operate on whole messages instead of packets. The company's team includes networking veterans from Cisco, Wellfleet, Nortel, Lucent and Sycamore. DataPower's investors include Schoffstall Ventures, a firm that has backed numerous carrier equipment companies and headed by Martin Schoffstall, co-founder and former CTO of PSINet.

DataPower is exhibiting at SuperComm (#88046) and is making a series of announcements as it expands its activities in the service provider market, including:

- First NEBS-compliant, chassis-based products for Web services security, XML routing and supply chain connectivity (See: [DataPower Announces New XML-aware Networking Blade For Telco Sector](#), visit SuperComm booth #88046 for demo)
- Major telecom customer win (See: [T-Mobile Selects DataPower's XML-aware Networking Devices for Robust Web Services Security, Carrier-grade Reliability & Reduced Operational Complexity](#))

DataPower's carrier customers already include at least three major European telcos, two North American telcos and two Asian telcos. Other DataPower customers include JP Morgan Chase, Pfizer, Hartford Group, Wachovia, CIBC, UBS and numerous Department of Defense commands.

The new carrier-focused products are based on mature technology from DataPower's 1U products that have been running in production for years and have processed billions of dollars worth of transactions. All are true network devices and include the award-winning XA35 XML Accelerator, XS40 XML Security Gateway, and the XI50 XML Integration Device. The products provide comprehensive application-oriented networking functions, including [XML firewall](#), [any-to-any transformation](#), fine-grained [access control](#), [Liberty Alliance support](#), QoS management, [field-level XML encryption](#), [XML router](#), and [service virtualization](#).

About DataPower

DataPower provides enterprises with intelligent XML-Aware network infrastructure to ensure unparalleled performance, security and manageability of next-generation applications and XML Web Services. DataPower's patented XML Generation Three (XG3™) technology powers the industry's first wire-speed XML-aware networking devices that provide immediate return on technology investments while streamlining application deployments. Founded in 1999, DataPower is privately held and based in Cambridge, MA. For more information about DataPower Technology, please contact 617-864-0455 or visit www.datapower.com

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