



Day 15: We just got the tools for security-rich, real-time collaboration – thanks to Real-Time. Right Now. All it took was a solution from IBM. Now we're headed for real-time productivity.



Darren Adams

Notes / Domino / Sametime Sales Leader

UK, Ireland and South Africa



IBM Lotus Sametime 7.5

REAL-TIME. RIGHT NOW.

Lotus software

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The virtual workplace is here - NOW

- **58%** of IT executives considers their company to be a virtual workplace
- More than **75%** of them report using real-time communications technologies today
- **90%** of employees work in locations other than headquarters
- Between **60%** and **70%** of employees work in different locations from their bosses
- The number of virtual workers has increased by **800%** over the past five years

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Gartner estimates...

*IM [instant messaging] can reduce long distance calls by **30%**, reduce e-mail usage by **40%** and lead to a **15%** reduction in voicemail usage.*



But real-time collaboration is not just about instant messaging...

- It can reduce volume of e-mail
- It can reduce cost of travel and education
- It can reduce communication costs
- Allows you to respond to business issues more quickly and efficiently
- Creates a better-connected enterprise
 - ▶ Access to colleagues in disparate locations
 - ▶ Access to subject matter experts
- Adds value to existing applications



Real-time collaboration is relevant to the world we live in

- ...as demonstrated at airports in August
- Business must continue
- Those who can continue to do business will gain the competitive advantage



13:40	Belgrade	JU211	Cancelled
13:40	Luxembourg	LG4404	Cancelled
13:45	Porto	TP306	Delayed
13:50	Zurich	LX333	Cancelled
14:00	Paris CdG	AF1671	Cancelled
14:05	Frankfurt	LH4729	Cancelled
14:40	Prague	OK651	Cancelled
14:50	Hamburg	LH4793	Cancelled
15:05	Cologne	LH4783	Cancelled
15:20	Damascus	RB414	Please wait
15:35	Madrid	IB3179	Cancelled

Time now 13:32



Real-time collaboration is relevant to the world we live in

- Current customer interest in 'business continuity'
 - ▶ What happens if the transport network closes?
 - ▶ What happens if people are confined to home?
 - Civil unrest
 - Terrorism
 - Bird flu
- Real-time collaboration is a solution in the corporate kit bag which allows businesses to continue running as best as possible
- In commercial organisations it's a competitive advantage
- In Government and banking the public depend on it



Real-time collaboration is relevant to the world we live in

- ...for more positive reasons
- Change in working habits
 - ▶ Increasing number of mobile workers with mobile devices
 - ▶ Increase in working from home
 - ▶ Higher expectation of collaborating within your extended enterprise
 - Partners, suppliers, customers
 - ▶ Changing face of the work-force
 - Today's teenagers are tomorrow's knowledge workers



Real-time collaboration is relevant to the world we live in

- More information committed to electronic storage
 - ▶ Knowledge repositories, blogs, document libraries, process-driven applications
 - ▶ How can you quickly communicate with the subject-matter expert who can put into the information into context?



Turning data or information into knowledge

Mozilla Firefox

File Edit View Go Bookmarks Tools Help

Address bar: |

Bookmarks: Add to activity, News, BluePages, ComingSoon, cPanel X, dadams.co.uk, Dilbert, GSA, Football 365, Lawro, ND forum, PalmGear, Share price, TechTalks

Document title:
Q2 Sales figures

Author:
Darren Adams

Created on 29/06/2006, last modified on 29/06/2006

Category:
Sales

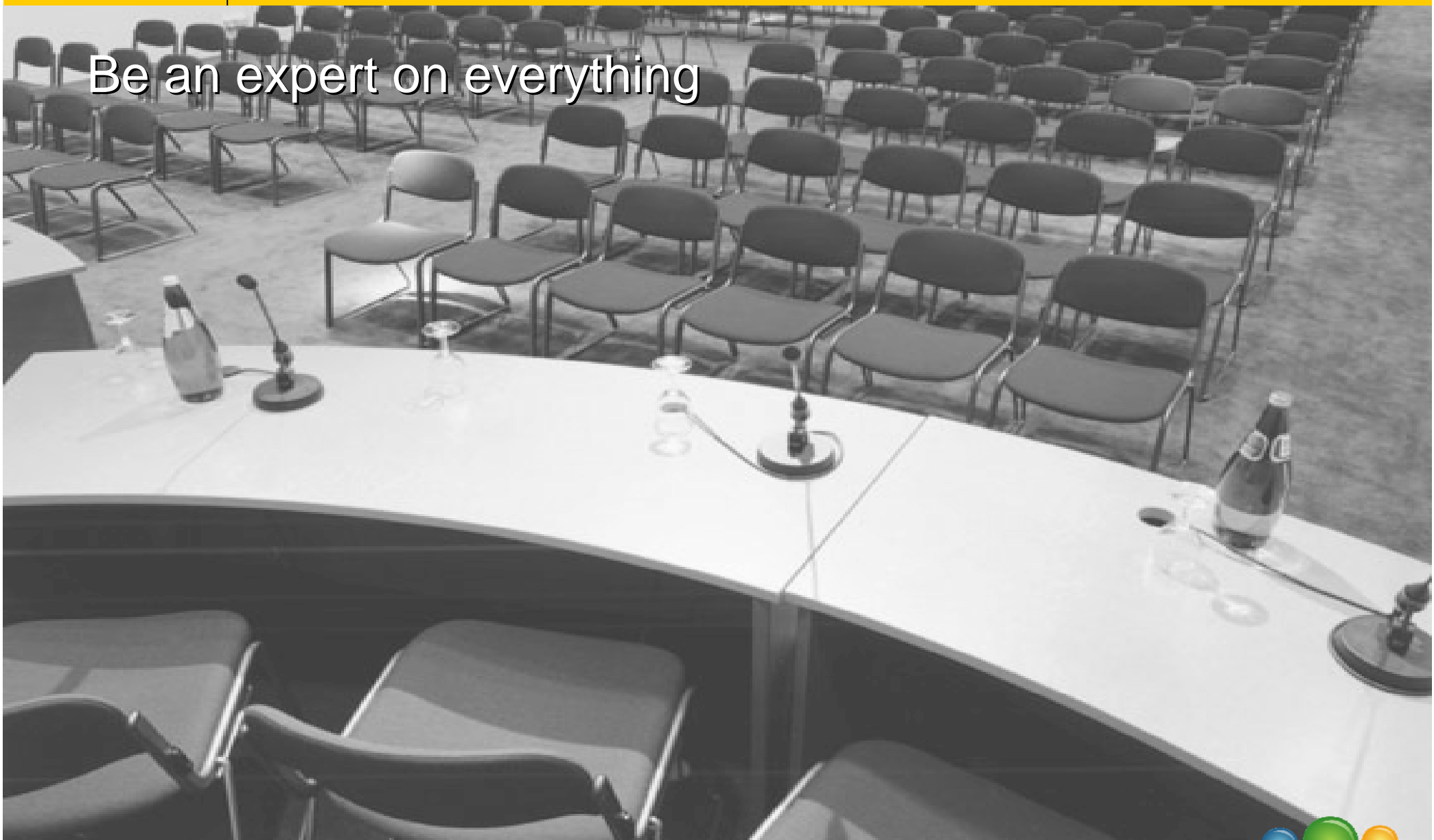
Figures displayed are actual units:

Product	April	May	June	Total
Leather sofa (brown)	106	95	90	291
Reclining chair (lime green)	45	231	458	734
De-luxe futon (black / grey)	80	109	101	290
Total	231	435	649	1,315

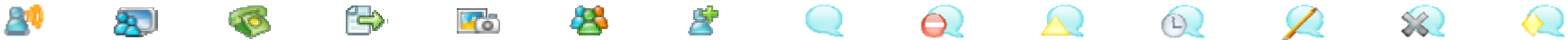
Legend:
■ Leather sofa (brown)
 ■ Reclining chair (lime green)
 ■ De-luxe futon (black / grey)

Figures alone don't tell us why sales of lime green reclining chairs have increased

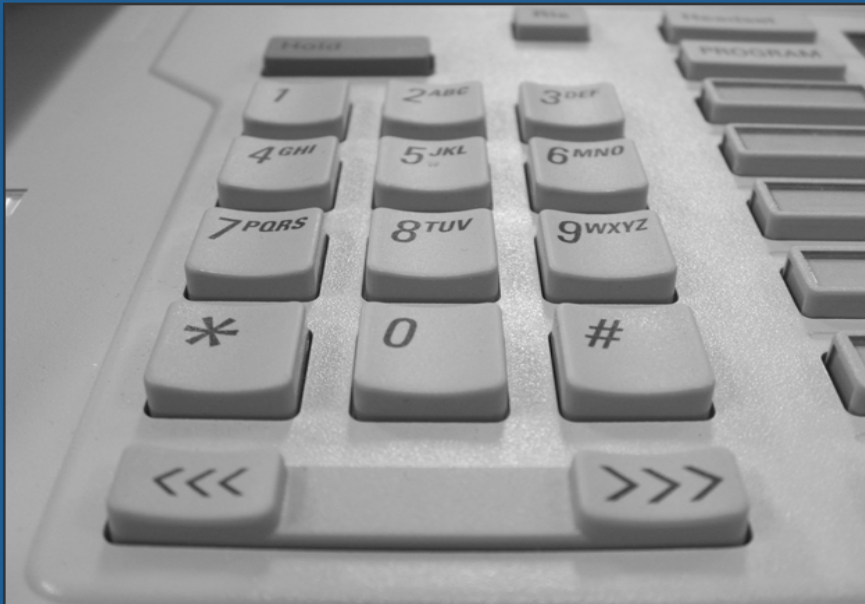
Be an expert on everything



Respond in minutes, not hours or days



Telephony and travel savings: IBM



\$9 million

\$72 million



Real-time collaboration addressing business issues

My travel costs are increasing month after month

Key stakeholders in workflow processes find it difficult to communicate

My workforce is becoming increasingly mobile... but at the same time disconnected

My telephony costs are increasing month after month

My staff waste too much time finding the information or experts they need

Over-dependence on e-mail is clogging up inboxes and taking up my workforce's time

Staff use the public instant messaging networks for work-related activities



Real-time collaboration business value

- ✓ Reduce volume of e-mail, voice-mails, phone calls
- ✓ Improve connection rate

- ✓ Increase availability
- ✓ Improve response times

- ✓ Reduce number of calls placed
- ✓ Reduce cost of voice communication

- ✓ Reduce cost of voice communication
- ✓ Improve effectiveness of web conferences



- ✓ Reduce necessity to travel to meetings...
- ✓ ...therefore reducing costs
- ✓ Great flexibility in attendance

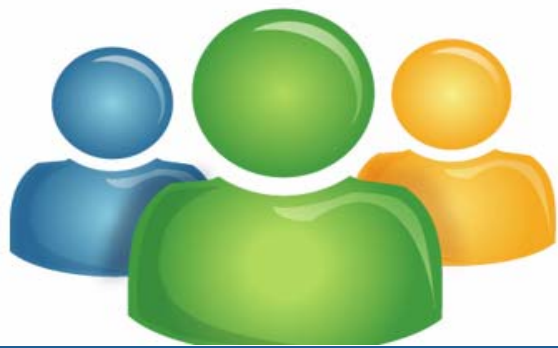
- ✓ Reduce volume of e-mail
- ✓ Improve productivity
- ✓ Reduce server storage

- ✓ Contact the right people, the experts, first time
- ✓ Right people + right info = better, quicker execution





Product overview



IBM Lotus Sametime 7.5

REAL-TIME. RIGHT NOW.

Lotus software

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IBM Lotus Sametime

- **#1** in the corporate business space
- Over 16 million users
- Mature, resilient, secure and scalable
- Integrates with business applications
- Not just Domino applications... web, mobile
- Consistently pervasive throughout the Lotus portfolio
- Presence awareness
- Instant messaging
- Web conferencing
- ...and much more

25 companies/over 100K seats

8 of 10 top banks worldwide

8 of 10 pharmaceutical companies

3 of 4 most profitable companies

IBM has an average daily Sametime user concurrency of **170,000**

REAL TIME COLLABORATION in the ENTERPRISE



Darren Adams - Inbox - IBM Lotus Notes

File Edit View Create Actions Help

Welcome Darren Adams - Inbox X

Mail for Darren Adams

New Memo Reply Reply to All Forward Delete Follow Up Folder Copy Into New Chat Tools View Unread

	Who ^	Date v	Time	Size v		Subject ^
	John Wylie	26/05/2005	16:36	1,609		Rescheduled: Altis - Notes / Domino 7 event (7 Jun 09:30 GDT in Staines)
	Andy Porter	26/05/2005	16:39	1,765		Notes / Domino 7 launch events in August
	John Wylie	26/05/2005	16:43	2,470		Re: Notes / Domino 7 launch events in August
	Matt Newton	26/05/2005	16:47	10,554		Re: Notes / Domino 7 launch events in August
	Andy Porter	26/05/2005	16:50	3,518		Re: Notes / Domino 7 launch events in August
	John Wylie	26/05/2005	16:51	1,537		Re: Notes / Domino 7 launch events in August
	Matt Newton	26/05/2005	16:54	3,963		Re: Notes / Domino 7 launch events in August
	Cali Clarke	26/05/2005	16:57	1,363		Presentation - QuickPlace and Sametime
	Jon Crouch	26/05/2005	17:00	9,551		Sales figures
	Cali Clarke	26/05/2005	17:02	1,604		To Do: Prepare draft of Domino 8 product goals document (30 May)
	Andy Porter	26/05/2005	17:04	4,647		Re: Notes / Domino 7 launch events in August
	Matt Newton	26/05/2005	17:08	25,187		Workplace / Domino integration
	Matt Newton	01/06/2005	17:01	1,509		Re: Notes / Domino 7 launch events - preparing content
	John Wylie	01/06/2005	17:06	13,402		Re: going on holiday
	Robert Hayden	01/06/2005	23:41	1,356		Enablement plans for the 2nd half of 2005
	Jon Crouch	01/06/2005	23:55	1,291		Developer conference
	Cali Clarke	01/06/2005	23:57	1,313		EasySync Pro question
	Matt Newton	02/06/2005	00:00	1,179		Public Sector events

On-line awareness

Mail Threads
Chat Transcripts

Folders

- Products

Tools

- Archive
- Rules
- Stationery

Follow Up on Highbury/LotusDemo

Preview

Am Active Highbury

LOTUS SOFTWARE REAL-TIME. RIGHT NOW.

Mail - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address [http://djadams.ibm.com/mail/dadams.nsf/iNotes/Mail/?OpenDocument&PresetFields=s_ViewLabel;Inbox,s_ViewName;\(%24Inbox\)&KIC&UNH](http://djadams.ibm.com/mail/dadams.nsf/iNotes/Mail/?OpenDocument&PresetFields=s_ViewLabel;Inbox,s_ViewName;(%24Inbox)&KIC&UNH) Go Google

Welcome, Darren Adams I Am Active Preferences Online Logout Help

Welcome Mail Calendar To Do Contacts Notebook Lotus Domino™ Web Access IBM

My Mail Inbox Mail file: 25%

Inbox

- Inbox
- Drafts
- Sent
- Follow Up
- Junk Mail
- Trash
- Views
- Folders
 - Products
 - Lotus
- Tools

New Reply Forward Move Follow Up Mark Read View Chat Tools

Page 1 of 1

Who	Date	Time	Size	Subject
John Wylie	14/09/2005	11:13AM	2051	Invitation: Breakfast meeting (16 Sep 08:00 GDT in Swindon)
John Wylie	14/09/2005	09:18AM	988302	Web Services
Robert Hayden	12/09/2005	11:46PM	1602	Notes 7 feature list
John Wylie	12/09/2005	11:37PM	1792	Events in November
Matt Newton	24/08/2005	10:36PM	2174	Invitation: Call with The Met Office (26 Aug 14:00 GDT in On t
Jon Crouch	05/06/2005	11:42PM	1724	Accepted: Team meeting
Matt Newton	02/06/2005	12:00AM	1179	Public Sector events
Cali Clarke	01/06/2005	11:57PM	1313	EasySync Pro question
Robert Hayden	01/06/2005	11:41PM	1356	Enablement plans for the 2nd half of 2005
John Wylie	01/06/2005	05:06PM	13402	Re: going on holiday
Matt Newton	01/06/2005	05:01PM	1509	Re: Notes / Domino 7 launch events - preparing content
Matt Newton	26/05/2005	05:08PM	25187	Workplace / Domino integration
Andy Porter	26/05/2005	05:04PM	4647	Re: Notes / Domino 7 launch events in August
Cali Clarke	26/05/2005	05:02PM	1520	To Do: Prepare draft of Domino 8 product goals document (30
Jon Crouch	26/05/2005	05:00PM	9551	Sales figures
Cali Clarke	26/05/2005	04:57PM	1363	Presentation - QuickPlace and Sametime
Matt Newton	26/05/2005	04:54PM	3963	Re: Notes / Domino 7 launch events in August
John Wylie	26/05/2005	04:51PM	1537	Re: Notes / Domino 7 launch events in August
Andy Porter	26/05/2005	04:50PM	3518	Re: Notes / Domino 7 launch events in August
Matt Newton	26/05/2005	04:47PM	10554	Re: Notes / Domino 7 launch events in August
John Wylie	26/05/2005	04:43PM	2470	Re: Notes / Domino 7 launch events in August
Andy Porter	26/05/2005	04:39PM	1765	Notes / Domino 7 launch events in August
John Wylie	26/05/2005	04:36PM	1609	Rescheduled: Altis - Notes / Domino 7 event (7 Jun 09:30 GDT

15 Thursday Sep 15, 2005 06:35PM

Trash

Internet

Domino 7 resources

Home>Library

Darren Adams | Sign Out

New... New Page Cleanup Folder Options



- Welcome
- Discussion
- Library**
 - Notes
 - Sametime
 - QuickPlace
- Calendar
- Tasks
- Index
- Customize
- Members
- Chat
- Search
- What's New
- Work Offline
- My Places
- Help

Notify Print

Library

Type	Title	Created By	Created On
Folder	QuickPlace	Darren Adams	30/09/2005
Folder	Sametime	Darren Adams	30/09/2005
Folder	Notes	Darren Adams	30/09/2005
Document	Notes / Domino 7 goals	Matt Newton	30/09/2005
ZoomNext Slide3 slides. Slide number 1.			
Document	Domino Domain Monitoring (DDM) demo script	John Wylie	30/09/2005
Domino Domain Monitoring (DDM) Demo Script Let's start by looking at the DDM database, which provides a single interface to look at all the Domino servers across multiple domains. I can drill down into a particular server, or view problems across multiple servers...			
Document	Overall goals for Domino Designer 7	Darren Adams	30/09/2005
Continue work done in Designer 6 to further reduce cost of ownership of applications More reusability Tools to assist in more rapid application design Extend types of Domino applications that can be built Further embracing of open / web standards Support for Web...			

Items 1 - 6 out of 6 (including hidden items)

New... New Page Cleanup Folder Options





Discussion

New Main Topic New Response New Response to Response Chat with Author

Technical Forum

- All Documents
- By Author
- By Alternate Name
- By Category
- Author Profiles
- My Favorites
- My Interest Profile
- My Author Profile

Date ^	Topic
★ 07/12/2005	New features in Domino Document Manager 7 (Cali Clarke)
06/12/2005 1	QuickPlace and Sametime integration (Andy Porter)
	I have a document on that subject (John Wylie 06/12/2005)
★ 14/02/2005	Web site statistics - June 2004 to February 2005 (Jon Crouch)
23/08/2004	Windows to Linux migration guide (Darren Adams)
23/08/2004 1	Using a GPRS card (Matt Newton)
	Where did you get the card from? (Cali Clarke 23/08/2004)
23/08/2004 2	Which HTML editor is best? (Jon Crouch)
	Depends what you want to do... (Darren Adams 23/08/2004)
	I agree (Matt Newton 23/08/2004)

Title:

Workplace Services Express 2.5 install guide
Created on 22/11/2005, last modified on 22/11/2005

Category:

Technical

Related documents:

- WSE security white paper ...
- WSE demo script ...
- Competitive positioning for WSE ...

Author:

Darren Adams/UK/IBM

Subject matter experts

- Tim Clark/UK/IBM
- Martin S Smith/UK/IBM
- Mike Hayward/UK/IBM

Setup Domino LDAP to support Workplace

It should be noted that Domino 6.5.4 and above have DominoUNID exposed to LDAP and do not require customisation of the Domino directory as was required in previous versions. As I used Domino 6.5.3FP1 these customisations were necessary.

I installed Domino on indy.uk.ibm.com with LDAP configured to support the DominoUNID extension and ensuring that LDAP write access is granted to the Domino directory. This is described in the redbook in chapter 7.3 (sections 7.3.1 and 7.3.2). If write access is not granted to LDAP you will have problems when deploying list or form based portlets – personally I choose to disable the sign-up option.

Using an LDAP browser I was able to check that all the required filed values were available, especially dominoUNID.

Setting the Notes.ini value "WebAuth_Verbose_Trace=1" sends some debug information to the Domino console allowing you to see when a user authenticates. This should normally be set to "WebAuth_Verbose_Trace=0" in production use.

Install Workplace Services Express

In this scenario WSE was installed to d:\ibm\wse. I will refer to this directory as WSE_ROOT.

Wherever you choose to install WSE, do not use the "program files" directory, as the space in the folder name has been known to cause issues with Instant Messaging. Otherwise the installation is very simple – you will be prompted to confirm your WSE hostname (monza.uk.ibm.com in my case) and a username and password, which I set to "wpsadmin" in a lab situation. In a production environment ensure you should choose an admin username that is less easy to guess.

Do not start WSE after installation, and ensure you deselect the option to launch "first steps".

Configuration of WSE to write to LDAP

WSE has been designed to integrate into multiple scenarios. So before WSE has been started there are a few configuration changes necessary to allow WSE and Domino to work together.

Edit WSE_ROOT\PortalServer\shared\app\config\services\PumaService.properties and add "user.sync.remove.attributes=cn" to enable WSE to write to an LDAP directory.

Allowing write access to the Domino directory for group memberships will avoid issues with list portlets shown in the screenshot below where even after the installation is finished it continues to show...

Approve | Reject | Request more info | Save | Save and close | Close

Travel Approval Process - requested on 07/12/05

Traveller details

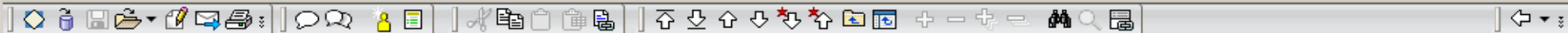
Traveller name:	Matt Newton/LotusDemo
Destination	Cape Town, South Africa
Requirements	<input checked="" type="checkbox"/> Air travel <input type="checkbox"/> Car hire <input checked="" type="checkbox"/> Hotel
Travel dates:	<input type="text" value="17/01/2006"/> <input type="text" value="16"/> to <input type="text" value="25/01/2006"/> <input type="text" value="16"/>
Approximate cost:	£2,500
Business justification:	Business Partner enablement and visits to prospective customers

Manager approval

Manager's name:	Jon Crouch/LotusDemo
Approved or rejected:	<input checked="" type="radio"/> Approved <input type="radio"/> Rejected
Action dated:	<input type="text" value="09/12/2005"/> <input type="text" value="16"/>
Justification for approval:	This trip is critical to Q1 business

Finance approval

Finance approver's name:	Kieran O'Byrne/LotusDemo
Please use Approve or Reject buttons above to proceed	



Edit Close

Business Objective

Date created: 23 May 2006

Objective title: Grow market share

Objective owner: Matthew Newton/JK/IBM

Measurement criteria: Achieve a year-on-year market share growth of 15%

Current score: (%) 75.0%

Trend: Up Down

Sub-objective	Objective owner	Current score	Trend
Direct marketing campaign	Darren Adams	80.0%	↑
Exceed 2006 sales target	Rahil Raja	85.0%	↑
Gain market analyst acceptance	Dawn Klark	40.0%	↓
ISV channel development	Richard Voaden	45.0%	↑
Provide references	Matthew Perrins	30.0%	↓
Telesales campaign	Kathryn Payne	90.0%	↑

Sametime in web applications

GEDYS IntraWare - Ihr Komplettanbieter für CRM, Lotus Notes und Workplace - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.gedys-intraware.de/unternehmen/ihre_ansprechpartner.html

HOME PRODUKTE KUNDEN PARTNER SERVICE & SUPPORT UNTERNEHMEN ANWENDERFORUM KONTAKT

**»Innovation und Erfahrung
in einem Unternehmen«**

GEDYS
INTRAWARE

Unternehmen // Ihre Ansprechpartner

Wir über uns
Pressemitteilungen
Kurzprofil
Wir sind vor Ort
Ihre Ansprechpartner
Referenzliste
Anfahrten
E-Mail & Recht Infos

Premier Business Partner

WIR SIND ONLINE FÜR SIE DA!

Sie möchten mit Ihrem GEDYS IntraWare Ansprechpartner vor Ort Kontakt aufnehmen? Klicken Sie Ihre Postleitzahl auf der Karte an und Sie erhalten die entsprechenden Kontaktdaten. Über die integrierte Sametime-Anbindung können Sie auch Ihren Ansprechpartner direkt ansprechen. Dazu klicken Sie auf einen der Namen, um eine direkte Verbindung zu erhalten. Dieser Service steht Ihnen momentan nur in Zusammenarbeit mit dem Internet Explorer zur Verfügung.

Legende

- online
- ◆ abwesend
- nicht verfügbar
- offline

Thomas Wiedmann - direkt ansprechen
Mail: twiedmann@gedys-intraware.de

Tel.: +49 (0) 531.1208-430
Gebietsvertriebsleiter für PLZ
10 - 31 | 38 - 39 | 49

AKTUELLE TERMINE

- E-Mail&Recht 21.03.-06.04.
- Migrationsworkshop 25.4-04.5.
- DNUG-Konferenz 16.-17.05.
- DNUG-KONFERENZ 16.-17.05.

DNUG Konferenz IBM Lotus Technical Forum 2006 KARLSRUHE

Am 15.-17. Mai in der Stadthalle Karlsruhe mit GEDYS IntraWare

Mehr Infos

ROUTENPLANER

Ihre Anfahrt

EMPFEHLUNG

Seite versenden

Shortcut to unternehmen Internet





Company

Consulting

Solutions

Contact Us

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Email:

Go

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- [SNAPPS Live IM Access](#)
- [Contact Us](#)

SNAPPS Live IM Access

Use this page to chat live with SNAPPS executives and engineers. Powered by Sametime Links... we can build this functionality into your internal or external web presence! You can learn how to do this at [Collaboration University](#)



SNAPPS Team Live

SNAPPS consists of a team of business and technical professionals dedicated to preserving the values of our company and providing solutions to our clients. In addition to a strong internal management team, SNAPPS maintains technology partnerships with IBM as its official IBM Design Partner for Lotus QuickPlace.

Below is a list of our core team members. This page has been Sametime-enabled for your convenience in reaching us for product information, questions about our consulting or development services, or just to say hello!* Or, you can click on a name to send an email.

The core team at SNAPPS:

- [Rob Novak](#), President
- [Melissa Rieke](#), Vice President
- [Troy Reimer](#), Senior Consultant
- [Viktor Krantz](#), Senior Consultant
- [Jerald Mahurin](#), Senior Consultant



Custom Sametime-based solutions

- Instant Queue Manager from Instant Technologies
 - ▶ Help desk / customer service queuing system

The screenshot displays three overlapping windows from the IBM Lotus Sametime 7.5 application:

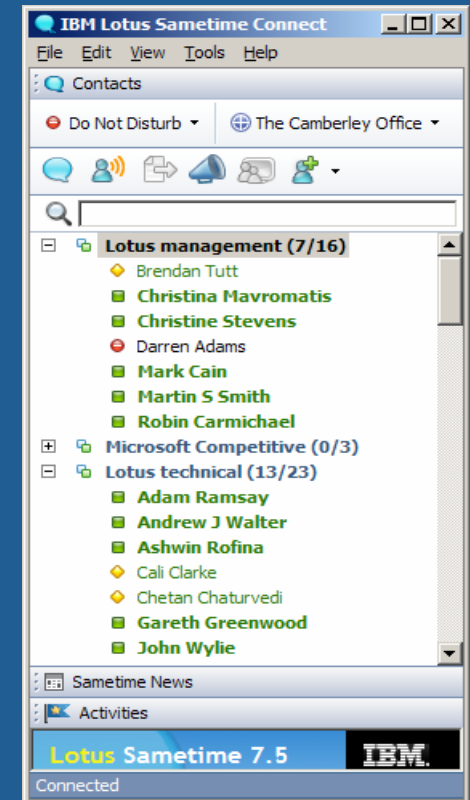
- Instant Agent Queue Properties:** A configuration window for managing the queue. It includes tabs for Queue Properties, Basic Text Resources, Customize Bot's Status, and Logging. The 'Queue Properties' tab is active, showing a table of agents responsible for the queue.

Name	Level	Max Conversations	Max Request Handle
Peter Packer	1	10	1
Bill Bolts	1	10	1
Penny Pincher	1	10	1

 Below the table are 'Add...' and 'Remove' buttons. The window also contains radio button options for routing requests (e.g., 'Route to the next available person - regardless of level') and a text input for timeout values in seconds (set to 30).
- Lotus Sametime Connect - Ro...:** A central window showing a contact list. It has tabs for People, Meeting, Options, and Help. The 'People' tab is active, displaying a tree view with categories:
 - Bots
 - Instant Helpdesk
 - Phone Numbers
 - Work
 - Javier Llinas
 - Jay Brown
 - Jim Arcure
 - Mary Ellen Carey
 The status bar at the bottom shows 'I Am Active' and 'Ready'.
- Instant Helpdesk [started: 3:51 PM]:** A chat window showing a conversation with the 'Instant Helpdesk' bot. The messages are:
 - Instant Helpdesk: Hello Roger, welcome to the Instant Helpdesk. Please wait, I'm attempting to locate a person to assist you.
 - Instant Helpdesk: I have located a person to assist you and I'm connecting you now.
 - Instant Helpdesk: Hello how may I help you?
 - Roger Lim/USATC/...: Can you tell me where I can find the latest employee salary tables?
 - Instant Helpdesk: sure
 The window includes a text input field, 'Send', 'Invite Others...', and 'Close' buttons. The status bar at the bottom indicates 'Instant Helpdesk is responding...'.

IBM Lotus Sametime 7.5

- A dramatic update in real-time collaboration capabilities and user experience



dancing GIFs

type-ahead searching

rich text

location awareness

time stamps

voice-chat

photo business cards

spell check



IBM Lotus Sametime 7.5



any time

AVAYA

SIEMENS



any person

TANDBERG

NORTEL



any place



POLYCOM®



PREMIERE GLOBAL SOLUTIONS

any means

RICH CONTEXTURAL COLLABORATION:



Connectivity to your extended enterprise

- Public gateway, providing presence awareness and instant messaging
 - ▶ Other Sametime communities
 - ▶ Yahoo! Instant Messaging
 - ▶ AOL Instant Messenger
 - ▶ GoogleTalk
- Maintain control and compliance





any protocol to any protocol
enterprise to enterprise



Sametime Connect 7.5 client

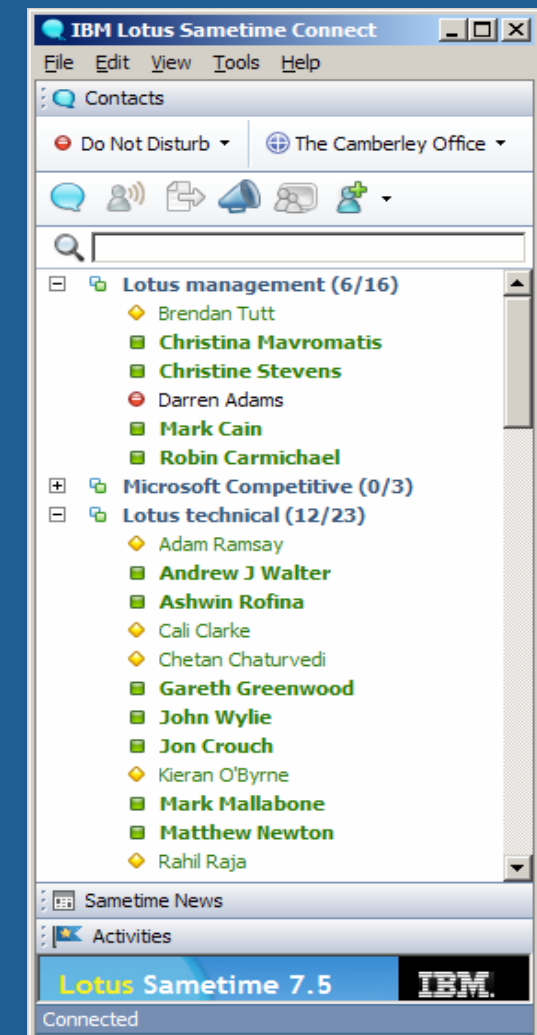
- Next-generation client
- Updated instant messaging user interface and experience
- Extensible plug-in model, based on the Eclipse framework
- Support for Voice over IP (VoIP)
 - ▶ Click to talk
- Selective “do not disturb”
- Location awareness
- Quick find
- Business card



■ Darren Adams 

Messaging and Collaboration (Notes / Domino) ...
 44-1784-445153 / GU15 1QR United Kingdom, ...
 I am available @ The Camberle... (Sametime 7.5)

darren.adams@uk.ibm.com
 372153 / 44-1784-445153



Location awareness

IBM Lotus Sametime Connect

File Edit View Tools Help

Contacts

Available | Orlando, FL, US

Type to find name

- Lotus management (1/17)
 - Darren Adams**
- Microsoft Competitive (0/3)
- Lotus technical (1/24)
 - Kieran O'Byrne
- Lotus sales (0/13)
- WebSphere technical (1/11)
 - Jamie Wade
- Tivoli technical (2/14)

Sametime News

Activities

BuddyBlog

Local Services

- Local Restaurants
- Local IBM Printers

WeatherHead

ORLANDO, FL
Mostly Cloudy
80°F
Wind: Calm
Updated on Oct 3, 4:53 pm EDT

Nearby Buddies

Lotus Sametime 7.5 Blue IBM

Sametime 7.5 Buddy Map

Focus on: World City: Refresh Contacts Cycle through contacts

Map Satellite Hybrid

Orlando, FL
Darren Adams

28036 Madrid, Spain
Brookline, MA, USA
EH2 1AY, GB
New York, NY, USA
Orlando, FL, USA
Somers, NY 10589, USA
TW14 8HB, GB
Toronto, ON, Canada
Westford, MA 01886, USA



Location awareness

Sametime 7.5 Buddy Map

Focus on: City: [Refresh Contacts](#) [Cycle through contacts](#)

Map Satellite Hybrid

TW18 3AG, GB

- Darren Adams
- Christina Mavromatis
- ◆ Robert Hayden
- ◆ Rachel Gillespie

Contact Locations

- GU1 1XP, GB
- GU10 3LN, GB
- GU15 6SR, GB
- GU18 5SG, GB
- HP16 9EA, GB
- Henley-on-Thames, GB
- KT16 9PE, GB
- L15 7LS, GB
- Lexington, MA, USA
- M33 6RJ, GB
- Norwalk, CT, USA
- RG21 7EJ, GB
- SK12 1HY, GB
- SO15 7QN, GB
- SO21 2JN, GB
- TW14 8HB, GB
- TW16 7AL, GB
- TW18 3AG, GB
- WA5 8TH, GB
- Wakefield, MA 01880, USA



Location awareness

Sametime 7.5 Buddy Map

Focus on: City: [Refresh Contacts](#) [Cycle through contacts](#)

Map Satellite Hybrid

TW18 3AG, GB

- Darren Adams
- Christina Mavromatis
- ◆ Robert Hayden
- ◆ Rachel Gillespie

Contact Locations

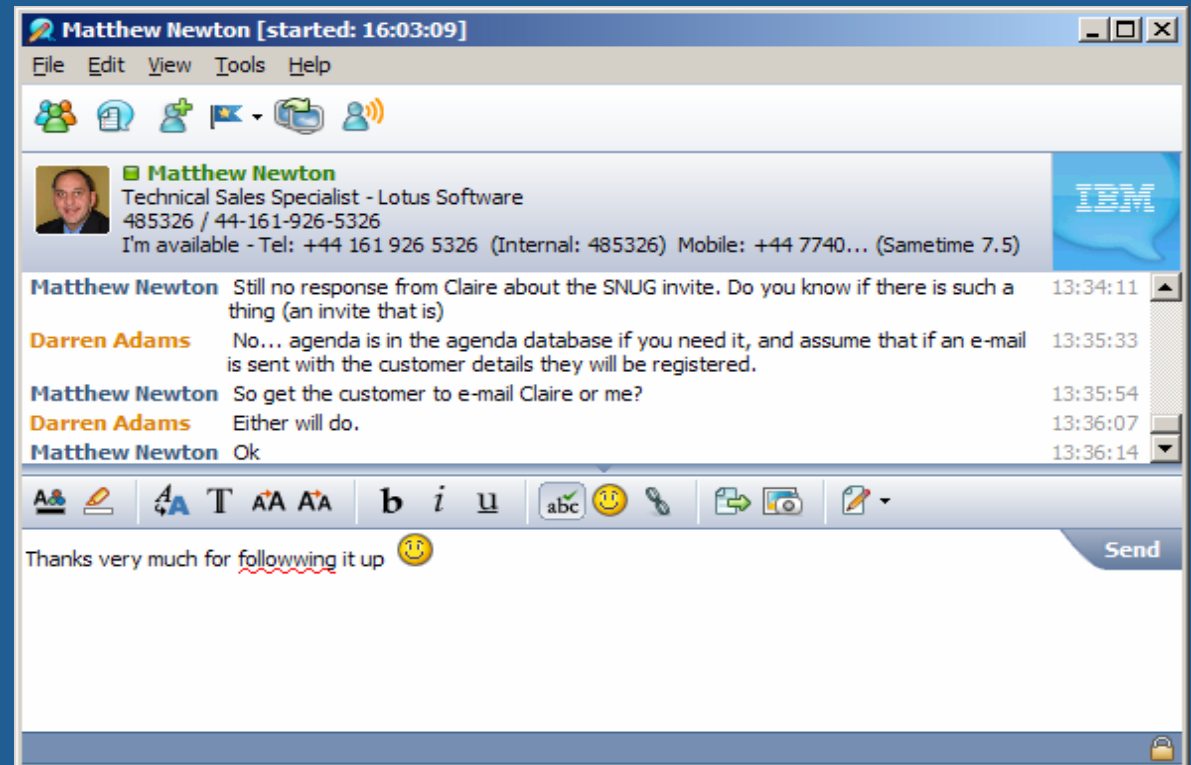
- GU1 1XP, GB
- GU10 3LN, GB
- GU15 6SR, GB
- GU18 5SG, GB
- HP16 9EA, GB
- Henley-on-Thames, GB
- KT16 9PE, GB
- L15 7LS, GB
- Lexington, MA, USA
- M33 6RJ, GB
- Norwalk, CT, USA
- RG21 7EJ, GB
- SK12 1HY, GB
- SO15 7QN, GB
- SO21 2JN, GB
- TW14 8HB, GB
- TW16 7AL, GB
- TW18 3AG, GB
- WA5 8TH, GB
- Wakefield, MA 01880, USA

Imagery ©2006 Bluesky, The GeoInformation Group, Map data ©2006 Tele Atlas



Instant messaging window

- Partner's business card, location, phone and local time
- Time stamps
- Rich fonts & emoticons
- Spell checking on the fly
- Notes doclinks
- N-way chat late joiner history
- Print and print preview
- File transfer with virus scanning
- Instant image
- Click to talk



Mark Lamb [started: 16:09:54]

File Edit View Tools Help

Mark Lamb
 Senior IT Specialist, Software Group
 372087 / 44-1784-445087 / Staines, Middlesex, GB
 I am available @ IBM Staines (Sametime 7.5)

Darren Adams Mark, here's the figures for Q3... 16:10:12

	North	South
Product X	100	125
Product Y	150	100
Product Z	75	200
Total	325	425

16:10:20

Mark Lamb Fantastic ! - South are doing well 16:10:33

They sure are, tremeduos growth since last year 😊

Send



Instant messaging transcript history

- Robust chat history capabilities
- User has option to automatically save, manually save, or not save
- Chat history saved locally
- Chat messages can be retrieved from a new “inbox” user interface
- Administrators can turn off saved chat via policies

The screenshot shows the 'Chat History' application window. On the left is a list of users, with 'Mark Lamb' selected. The main area displays a table of chat transcripts:

Date	Start Time	End Time	Initiated By
25/08/06	16:09:54	16:12:27	Darren Adams
22/08/06	09:49:10	09:54:40	Mark Lamb
14/08/06	11:54:40	14:54:07	Darren Adams
08/08/06	09:20:31	11:17:58	Mark Lamb
20/06/06	11:58:31	11:58:31	Mark Lamb
19/06/06	12:13:10	12:13:10	Mark Lamb

Below the table, a chat transcript is shown between Mark Lamb and Darren Adams. Mark Lamb's profile information is visible: Senior IT Specialist, Software Group, 372087 / 44-1784-445087 / Staines, Middlesex, GB, I am available @ IBM Staines (Sametime 7.5).

Darren Adams: Mark, here's the figures for Q3...

	North	South
Product X	100	125
Product Y	150	100
Product Z	75	200
Total	325	425

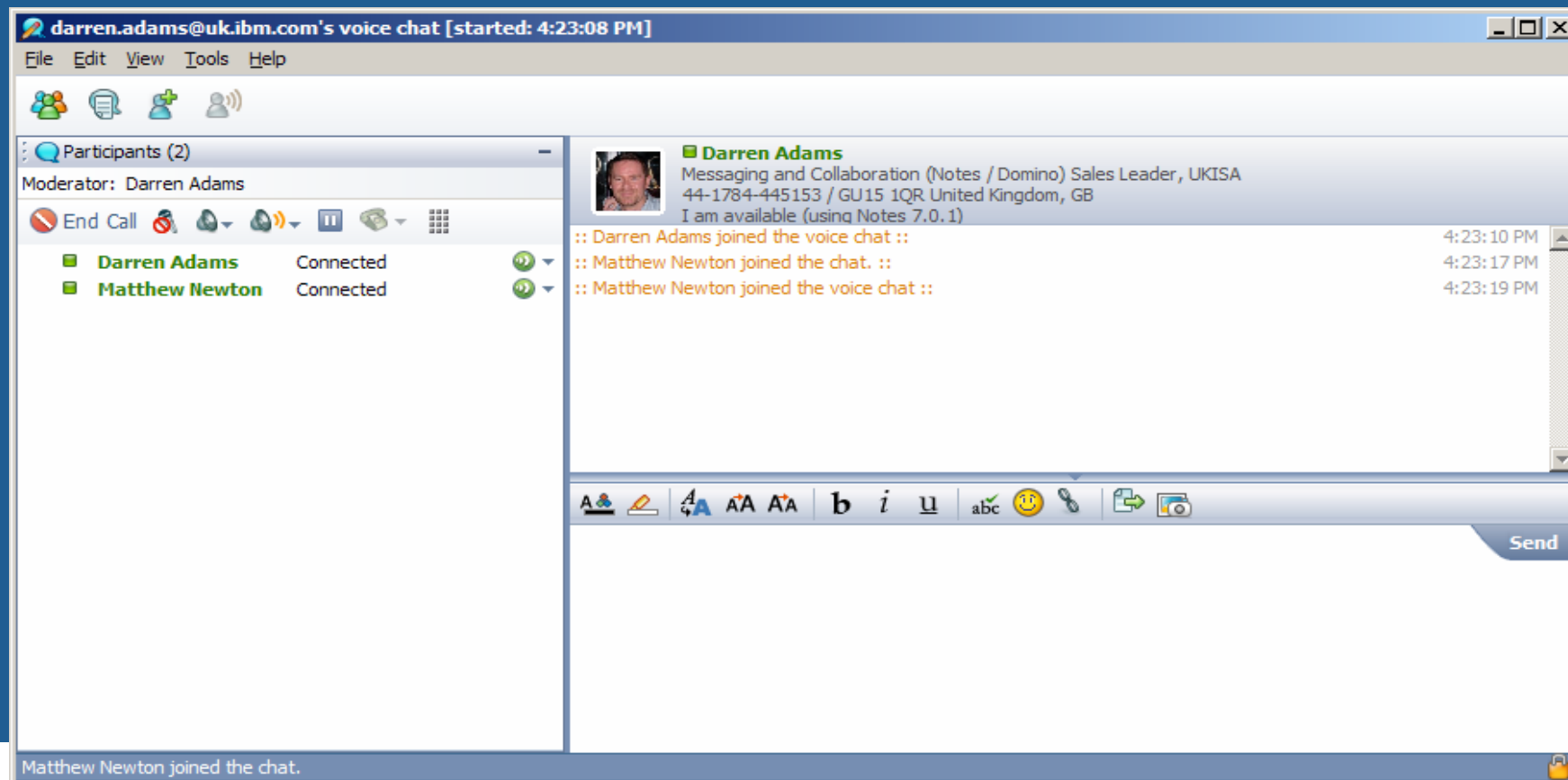
Mark Lamb: Fantastic ! - South are doing well

Darren Adams: They sure are, tremeduos growth since last year



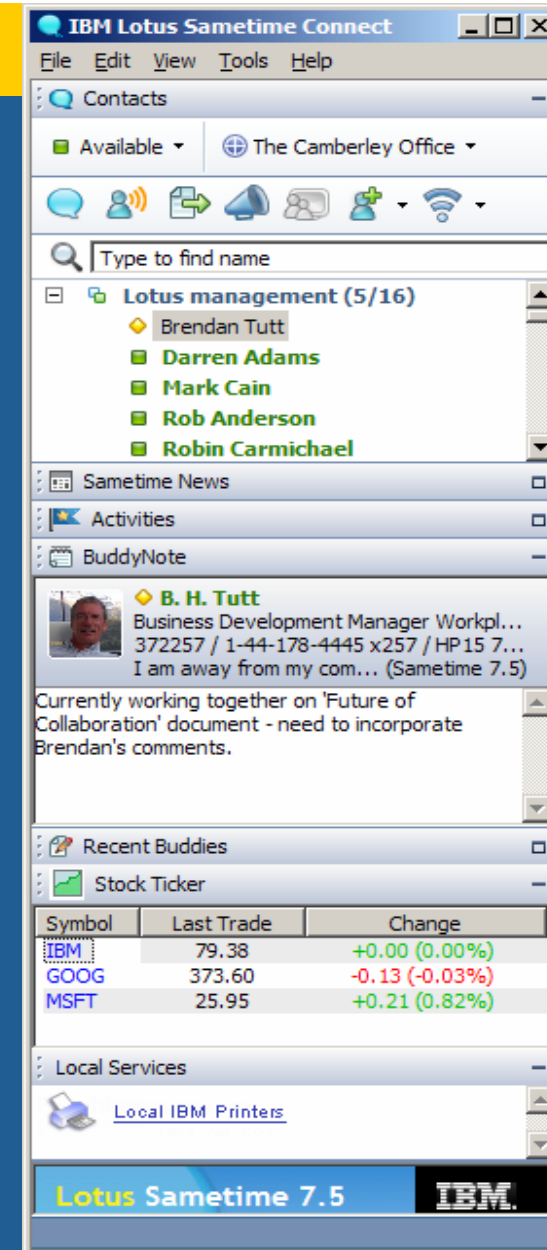
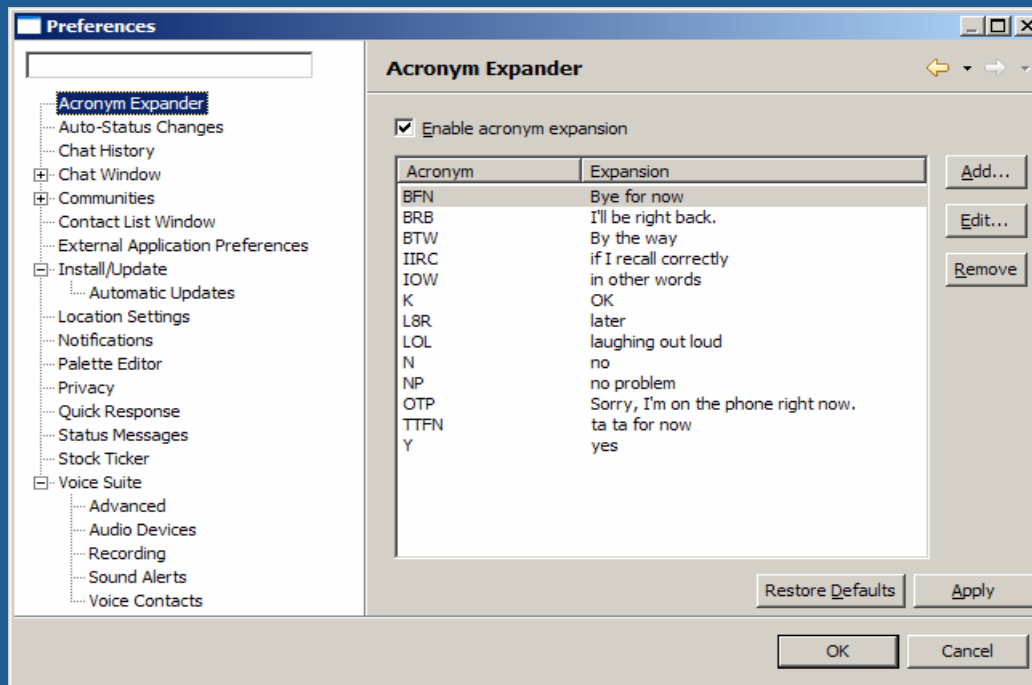
Audio integration – Voice over IP

- Click to talk
- Switch from typing to voice-over-IP conversation



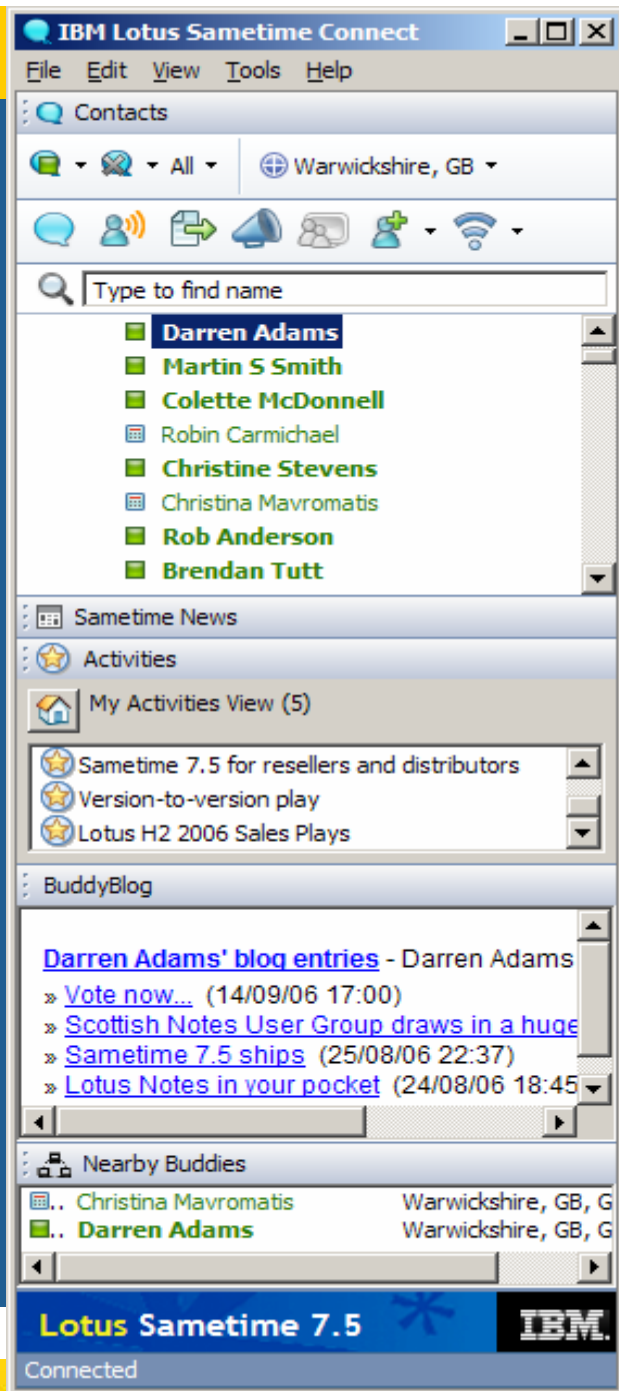
Extend with plug-ins

- Plugins written for Eclipse will display and integrate with the Sametime 7.5 client



open and fully extensible

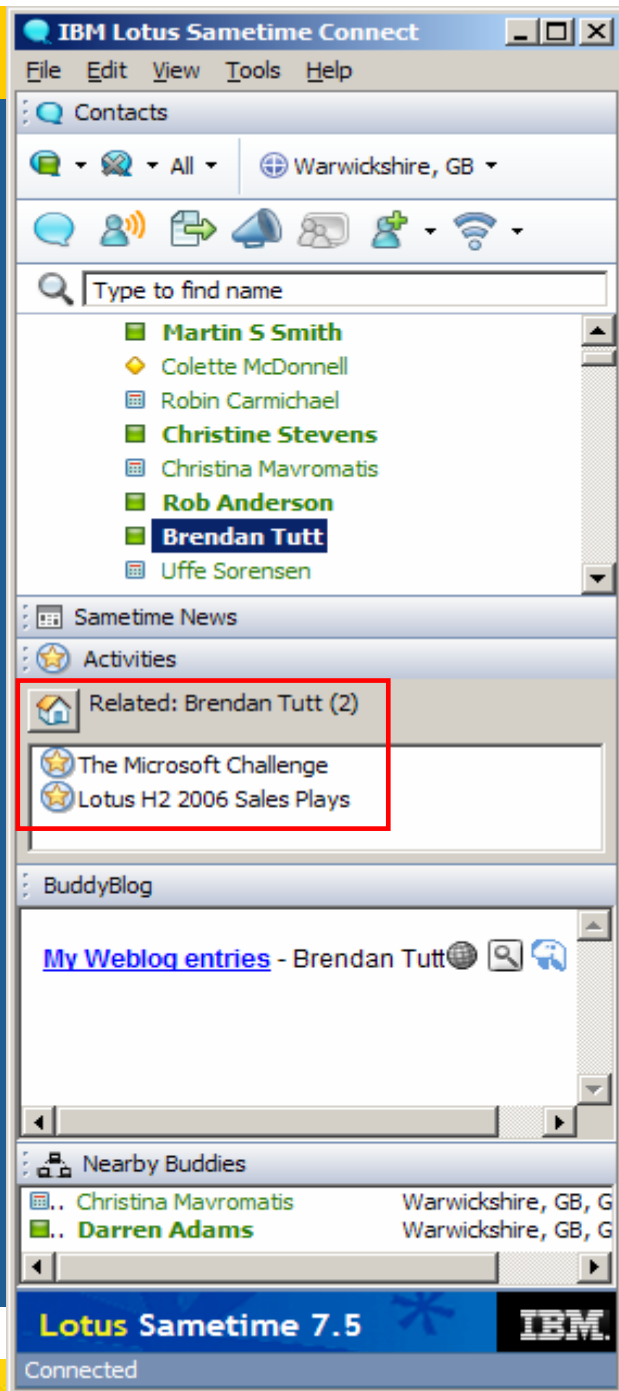




People-centric collaboration

- Sametime is not just about instant messaging and web conferences
- It's the interface to people...
- Their knowledge, your interaction with them, how they relate to you and your objectives





People-centric collaboration

- Sametime is not just about instant messaging and web conferences
- It's the interface to people...
- Their knowledge, your interaction with them, how they relate to you and your objectives



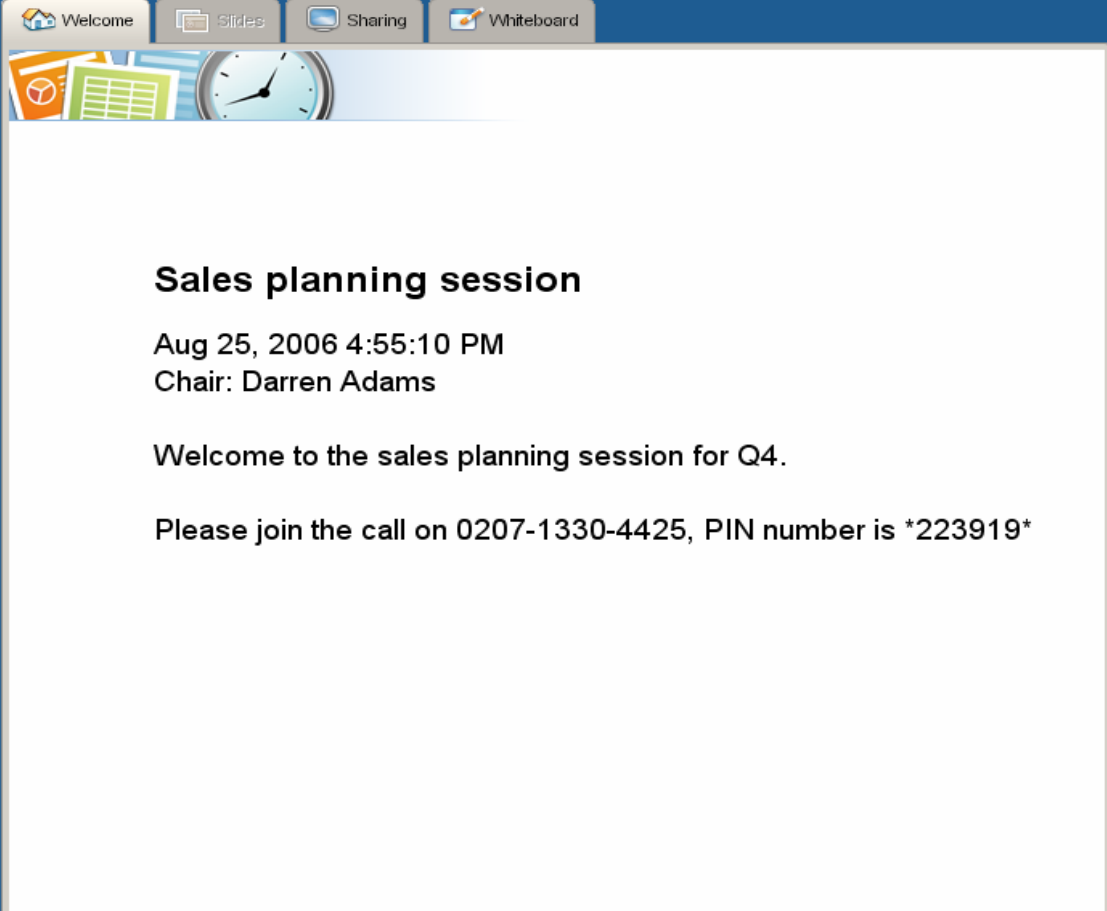
Web conference – overall improvements

- Updated Java Virtual Machine provides a number of architectural improvements
- Improved connectivity
 - ▶ More resilient in unpredictable bandwidth situations
 - ▶ Stateless, doesn't require persistent connection
 - ▶ Fast, automatic reconnection
- Pop-up handling
 - ▶ Less pop-ups used
 - ▶ Improved interaction with pop-up blockers



Web conference improvements – welcome page

- Improved experience when user first enters the meeting room
- Provides helpful information
- Sites can use different background graphic



Welcome Slides Sharing Whiteboard

Sales planning session

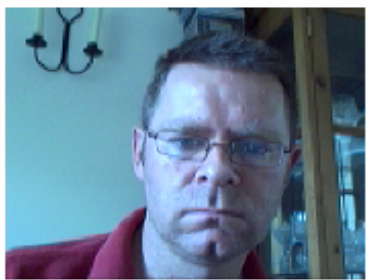
Aug 25, 2006 4:55:10 PM
Chair: Darren Adams

Welcome to the sales planning session for Q4.

Please join the call on 0207-1330-4425, PIN number is *223919*



Show My video



Play Pause

Web Pages Polling

New Web page:

http://

Available Web pages:

Group Chat

The text you type appears to all meeting participants here.

Type your chat message here... Send



Sales planning session

Aug 25, 2006 4:55:10 PM
Chair: Darren Adams

Welcome to the sales planning session for Q4.

Please join the call on 0207-1330-4425, PIN number is *223919*

http://camst01.lotus.com - Project review - Meeting Room - IBM Lotus Sametime - Mozilla Firefox

File Edit View Actions Tools Help

Stop Presenting Add Slides... Set Permissions... Meeting Information

Participants (2)

Chair: Darren Adams/UK/IBM

Show All Participants Invite...

Darren Adams/UK/IBM
Matt Newton/Guest

You have all permissions

0 hands raised

I am available

Web Pages Polling

New Web page:
http://
Preview Send Close Sent Page

Web pages:

Group Chat

Darren Adams/AJK.. Matt, can you see this stuff?
Matt Newton/Guest Yes, Clear as a bell :)

Welcome Slides Sharing Whiteboard

Screenshots.ppt Page 3

IBM Software Group | Lotus software IBM

Notes-based chat

Matt Newton/LotusDemo [started: 10:02]

Darren Adams/L... Hi Matt
Matt Newton/Lo... Hi Darren
Darren Adams/L... What was the name of the Project Manager for AVSF's Domino 7 upgrade?
Matt Newton/Lo... It was Octavius Smith.
Darren Adams/L... Thanks, do you have his e-mail address?
Matt Newton/Lo... One sec...
Matt Newton/Lo... octavius.smith@avsf-europe.com
Darren Adams/L... Thanks

Type your text

Send Invite Others...

Darren Adams/LotusDemo [started: 10:02] - Microsoft Internet Explorer

Darren Adams/Lotu... Hi Matt
Matt Newton/Lotus... Hi Darren
Darren Adams/Lotu... What was the name of the Project Manager for AVSF's Domino 7 upgrade?
Matt Newton/Lotus... It was Octavius Smith.
Darren Adams/Lotu... Thanks, do you have his e-mail address?
Matt Newton/Lotus... One sec...
Matt Newton/Lotus... octavius.smith@avsf-europe.com
Darren Adams/Lotu... Thanks

Type your text

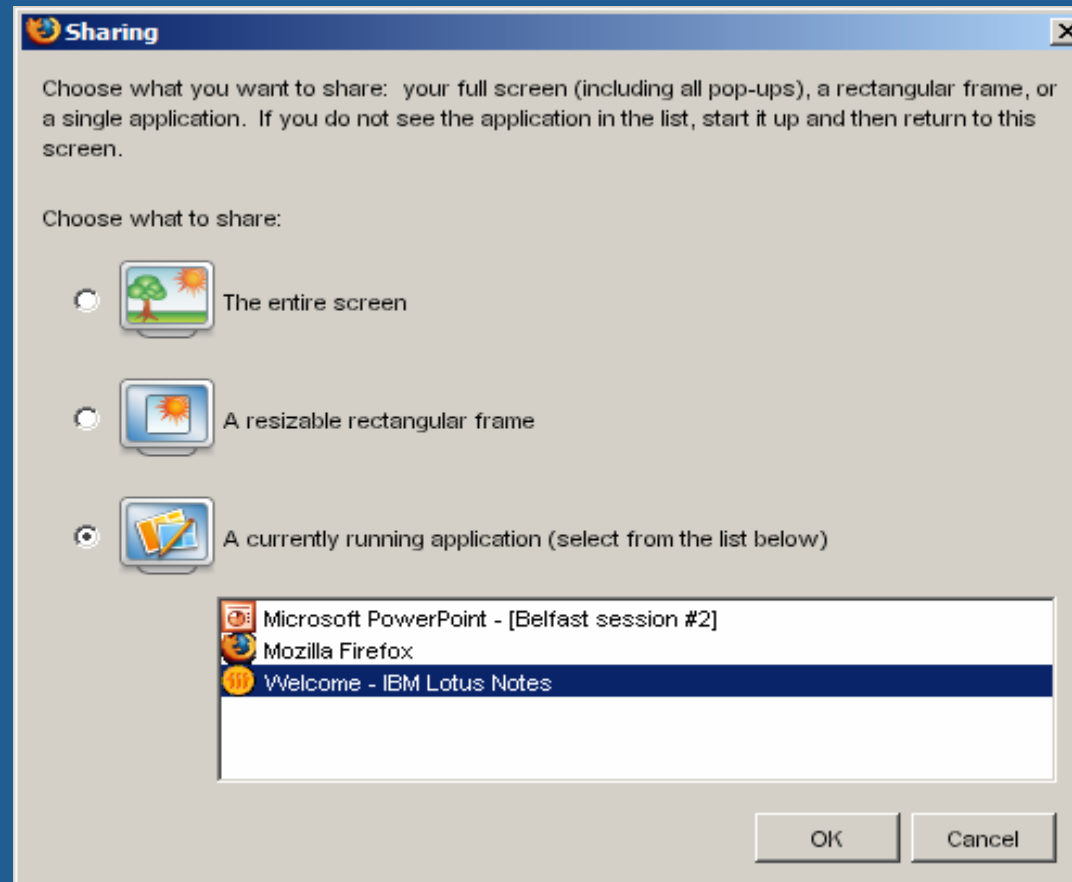
Send Invite Others... Add Tools... Close

Browser-based chat

Connected Elapsed Meeting Time: 00:15:01

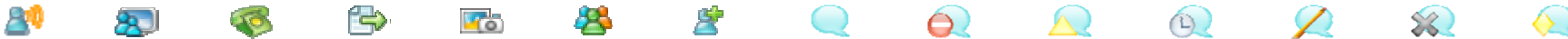
Applet MeetingRoomClient started

Application sharing



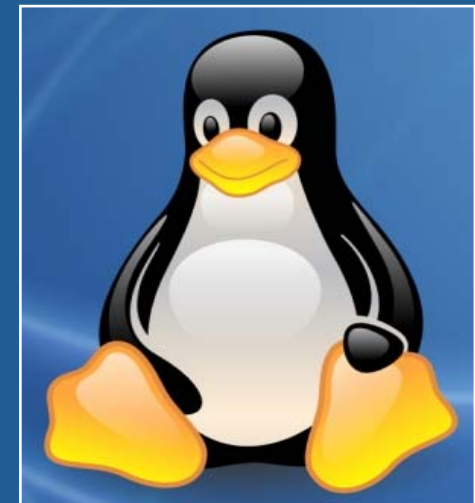
Coming soon...

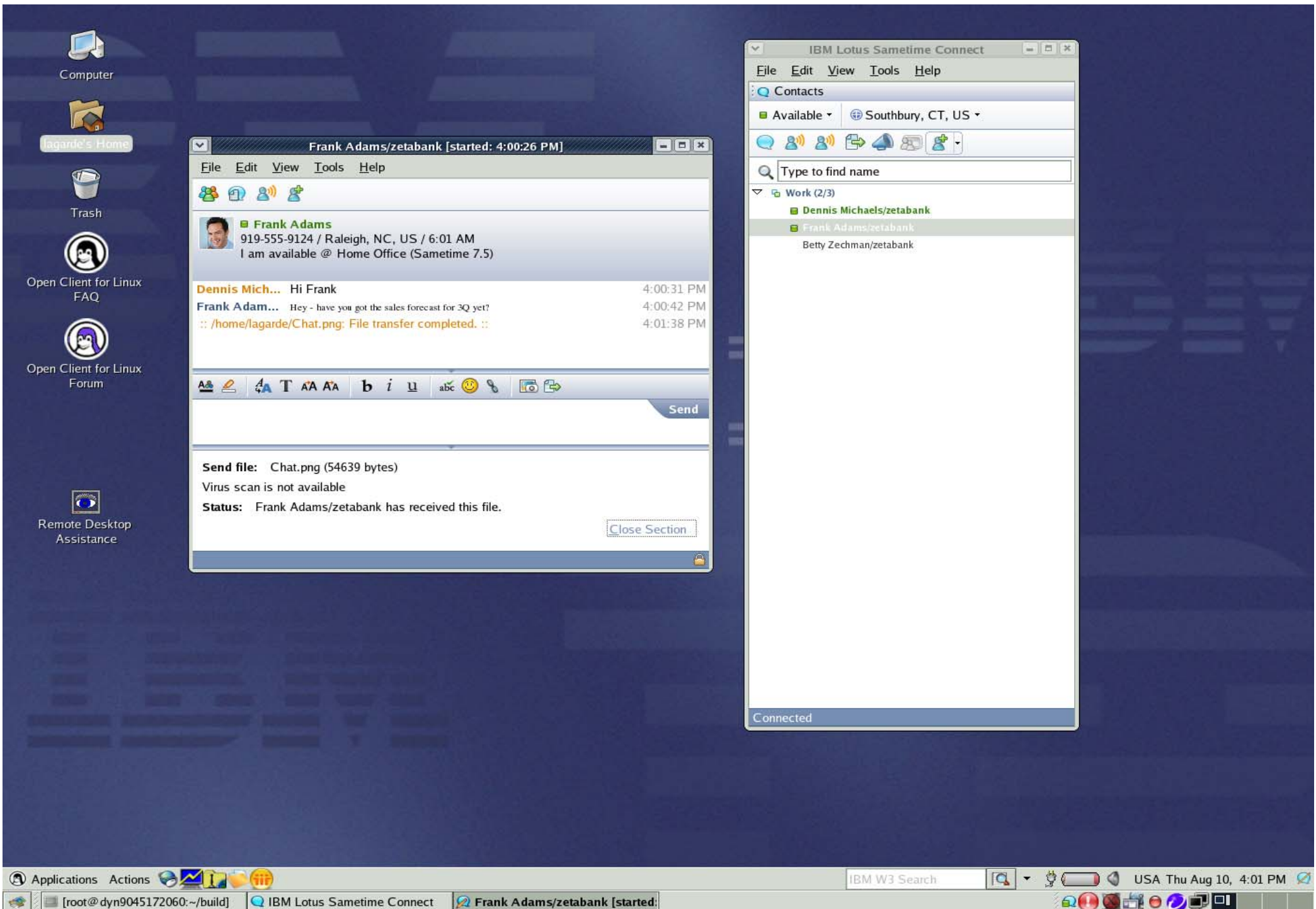
- Increased integration with a Microsoft desktop
- Microsoft Office integration
 - ▶ Presence-awareness in person-based SmartTags
- Microsoft Outlook integration
 - ▶ Sametime-based presence awareness and instant messaging in the inbox and e-mails
 - ▶ Scheduling of Sametime web conferences from Outlook calendar
- SharePoint Services
 - ▶ Presence awareness and instant messaging from document authors
- Scheduled for early 2007



Sametime extends your Linux options

- Already delivered
 - ✓ Domino server on Linux
 - ✓ Notes client on Linux
 - ✓ **Sametime 7.5 client on Linux**
 - ✓ Domino Web Access on Linux
 - ✓ Workplace Managed Client with integrated productivity editors on Linux
- Coming soon
 - ★ **Sametime server on Linux** (early 2007)
 - ★ 'Hannover', the next generation of Notes on Linux
 - Integrated Sametime 7.5 and productivity editors





Frank Adams/zetabank [started: 4:00:26 PM]

File Edit View Tools Help

Frank Adams
919-555-9124 / Raleigh, NC, US / 6:01 AM
I am available @ Home Office (Sametime 7.5)

Dennis Mich... Hi Frank 4:00:31 PM

Frank Adam... Hey - have you got the sales forecast for 3Q yet? 4:00:42 PM

:: /home/lagarde/Chat.png: File transfer completed. :: 4:01:38 PM

Send file: Chat.png (54639 bytes)
Virus scan is not available
Status: Frank Adams/zetabank has received this file.

Close Section

IBM Lotus Sametime Connect

File Edit View Tools Help

Contacts

Available Southbury, CT, US

Type to find name

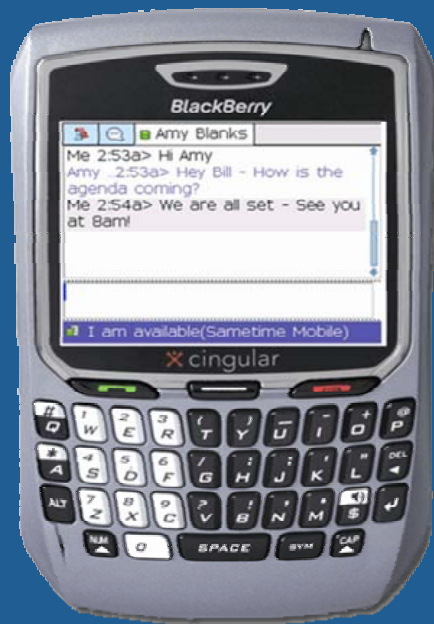
Work (2/3)

- Dennis Michaels/zetabank
- Frank Adams/zetabank
- Betty Zechman/zetabank

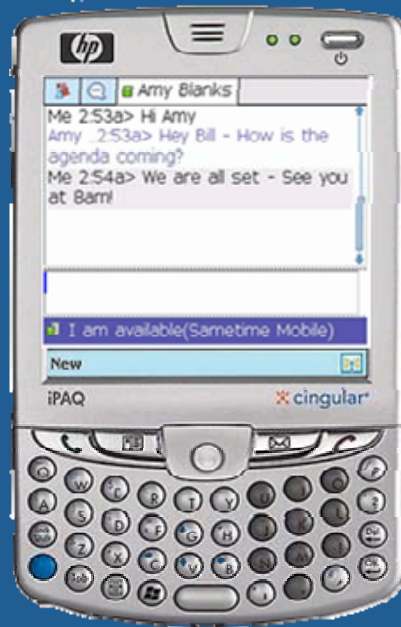
Connected

Sametime mobile clients

...increasing availability and speed of response



BlackBerry



Symbian



Windows Mobile



Future of real-time collaboration

- Tight integration with 'Hannover', the next generation of Lotus Notes



Contacts

for Samantha Daryn

- My Contacts
- Recent Collaborators
- My Groups
- Categories

Follow Up

	New Contact	New Group	Collaborate Now	Edit	Delete	Show: Cards
A						
B						
C	Terry Canton Delta Pacific Bank - Community Progr... Active Phone: 770-555-2356 E-mail: tcanton@deltapacificbank.com Address: 4800 Peach Tree Road Suite 950...	Dorrie Champion Delta Pacific Bank - Promotion Manager Phone: 415-555-1489 415-555-6470 (fax) E-mail: dchampion@deltapacific bank.com Address: Building 3, Room 32...	Melody Chaing JK Ltd. Phone: +44 (0) 20 E-mail: mchaing@jk Address: 174 Westm			
D						
E						
F						
G						
H						
I	 Gail Chao Renovations - Project Manager Phone: 415-555-1489 E-mail: gchao@renovations.com	Howard Chilperic JK Corp Marketing Manager Phone: 647-555-8901 E-mail: gcloud.renovations.com Address: 4501 Brighton Ave. Toronto, Ontario, Canada MSG501	Lewis Chin XYZ Corporation Phone: 301-555-23 E-mail: lchin@xyz.c			
J						
K						
L						
M						
N						
O						
P						
Q						
R	Vaughn Clare Renovations - Store Manager Phone: 410-555-2121 E-mail: vclare@renovations.com Address: 1001 New Mall Way Baltimore, MD 34242	 Paul Clemmons Renovations - System Admin Phone: 301-555-8878 E-mail: pclemmons@renovations.com Address: Building 3, Room 102 10352 Renovations Way...	 Glenn Clou Renovations Active Phone: 647-555-89 E-mail: gcloud.reno Address: 4501 Bright Toronto, On			
S						
T						
U						
V						
W						
X						
Y	Olga Creighton Power Renovations - Programs Coordinator Active Phone: 301-555-2345	 Sam Curman Renovations - Sales Rep Phone: 301-555-2345				
Z						

Activities

Sametime Contacts

Quickfind:

- Sales Team
 - Monifa Shani
 - Kelly Hardart
 - Sam Curman
- Human Resources
 - Rebecca Gestner
 - Misha Tompkin
- Marketing Team
 - Heather Reeds
 - Mike Morrison
 - Dina Maroni
 - Dennis Mickles
 - Dan Misawa
 - Larry Moriarty
 - Mike Motler
 - Gardner Raynes
 - Paul Clemmons
 - Nora Shin
 - Paula Starky
 - Linh Truoc

Calendar

Future of real-time collaboration

- Tight integration with 'Hannover', the next generation of Lotus Notes
- Social networking solutions
 - ▶ Joining communities
 - ▶ 'Skill-tap' and instant polling



Future of real-time collaboration

- Tight integration with 'Hannover', the next generation of Lotus Notes
- Social networking solutions
 - ▶ Joining communities
 - ▶ 'Skill-tap' and instant polling
- Embedded into activity-centric computing



Lotus Sametime customers derive real business value



Enable remote workers - expand your business coverage



Connect information consumers with subject matter experts, turning data into knowledge



Conduct meetings with dispersed teams over web conferencing



Improve customer service by cutting time to answers, reducing phone time and increasing customer satisfaction



Reduce telephone and travel costs



Lotusphere[®] 2007

January 21-25, 2007

Walt Disney World[®] Swan and Dolphin Resort | Orlando, Florida

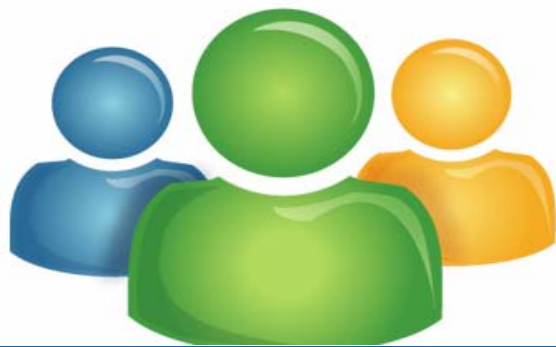
***It's going to be the best ever
Book now, the places are going
fast***





Thank you

Darren Adams



IBM Lotus Sametime 7.5

REAL-TIME. RIGHT NOW.

Lotus software

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