



Providing Your Business: Total Security Intelligence

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VP of European Sales
Q1 Labs, an IBM Company

PCTY2012 
Pulse Comes to You

Optimizing the World's Infrastructure
30th May 2012, London



What is Security Intelligence?

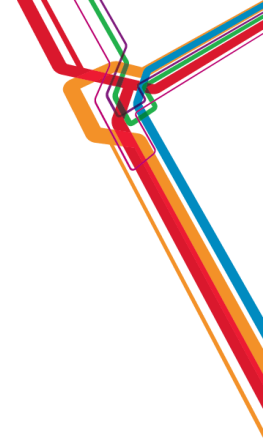
Security Intelligence

--noun

1. the real-time collection, normalization, and analytics of the data generated by users, applications and infrastructure that impacts the IT security and risk posture of an enterprise

Security Intelligence provides actionable and comprehensive insight for managing risks and threats from protection and detection through remediation

Q1 Labs- The Security Intelligence Leader



Who we are:

- Innovative Security Intelligence software company
- One of the largest and most successful SIEM vendors
- Leader in Gartner 2011, 2010, 2009 Magic Quadrant

Award-winning solutions:

- Family of next-generation Log Management, SIEM, Risk Management, Security Intelligence solutions

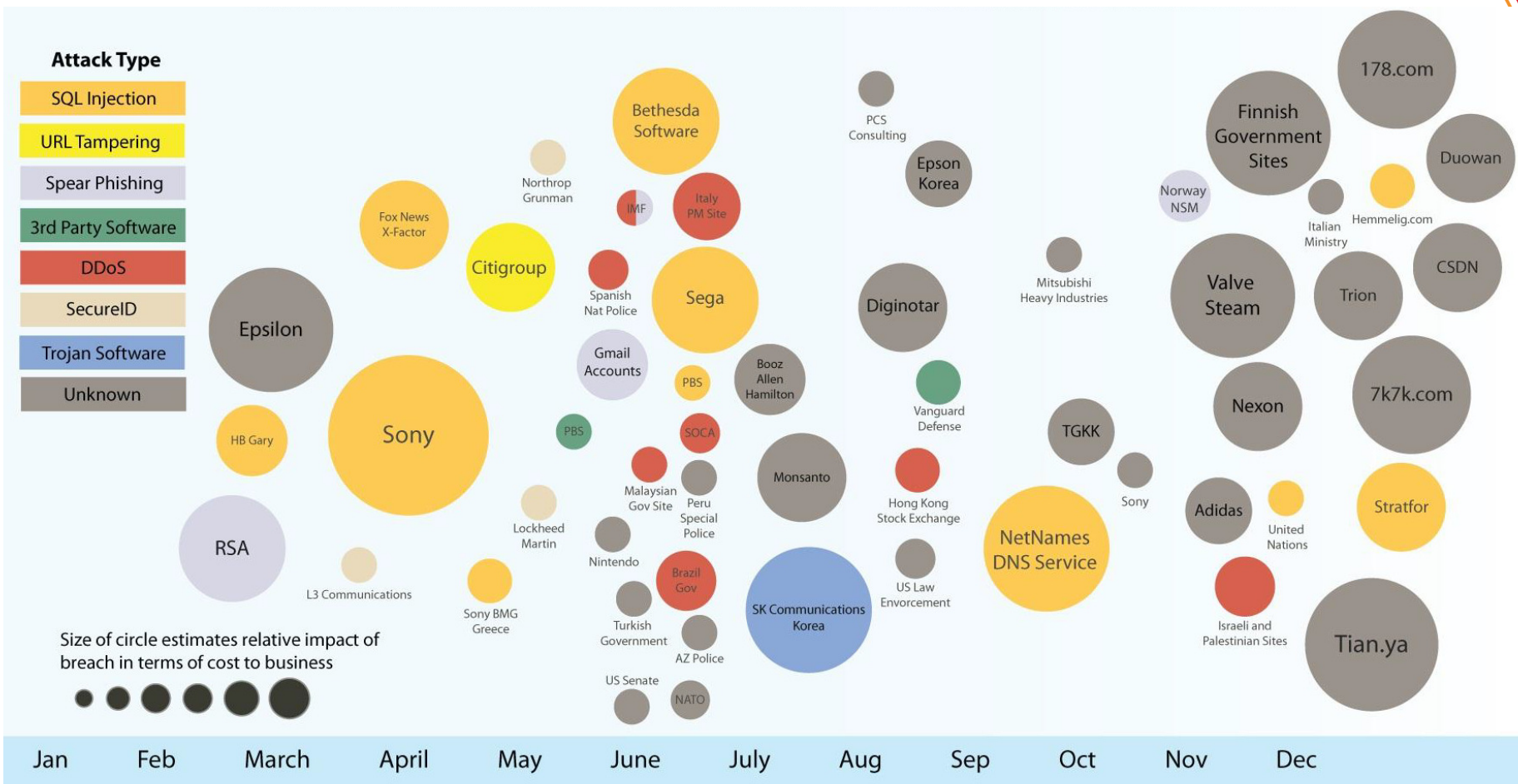
Proven and growing rapidly:

- Thousands of customers worldwide
- Five-year average annual revenue growth of 70%+

Now part of IBM Security Systems:

- Unmatched security expertise and breadth of integrated capabilities

Why we are here- Attacks are top of mind in the boardroom



Attacks from all sides



Have we learned anything?



самбо



SUBWAY (2011)

Theft of credit card data from 80,000 customers

Romanians accessed POS systems in NH, NY, OH & CA then exfiltrated data to compromised server in PA

CYBER-CRIME

功夫



US CHAMBER OF COMMERCE (2010)

Theft of intellectual property

Chinese hackers used spearphishing to steal employee credentials & install malware

CYBER-ESPIONAGE

*!!@&#



SONY (2011)

Brand impact, remedies & lost business = \$1B loss est.

Hackers exploited Web application vulnerability to access back-end customer databases

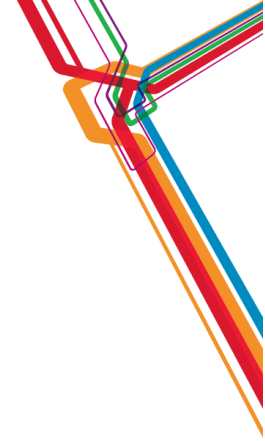
CYBER-ACTIVISM

EU Directive- Privacy is essential

- EU Justice Commissioner, Viviane Reding, at the Digital Life Design (DLD) conference in Munich Jan 2012
- All 27 European member states will be governed by the new rules, which could see companies being fined 2 per cent of global turnover if their customers' privacy is breached
- Under the new rules, all UK companies that suffer a security breach will have to inform the Information Commissioner within 24 hours of discovering a breach
- Companies with more than 250 employees will have to appoint a privacy officer

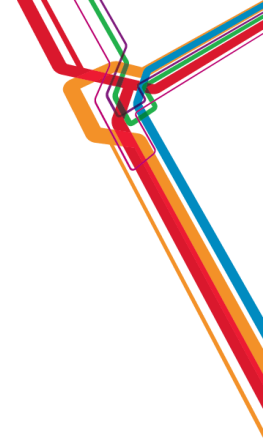


Total Security Intelligence: Latest Threats & Combating them



- Predicting an attack
- Reducing your data silos
- Managing risk & configuration
- Exceeding regulatory mandates

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Predicting an attack: IBM's Global Expertise



IBM Research

IBM Institute for Advanced Security
Enabling cybersecurity innovation and collaboration

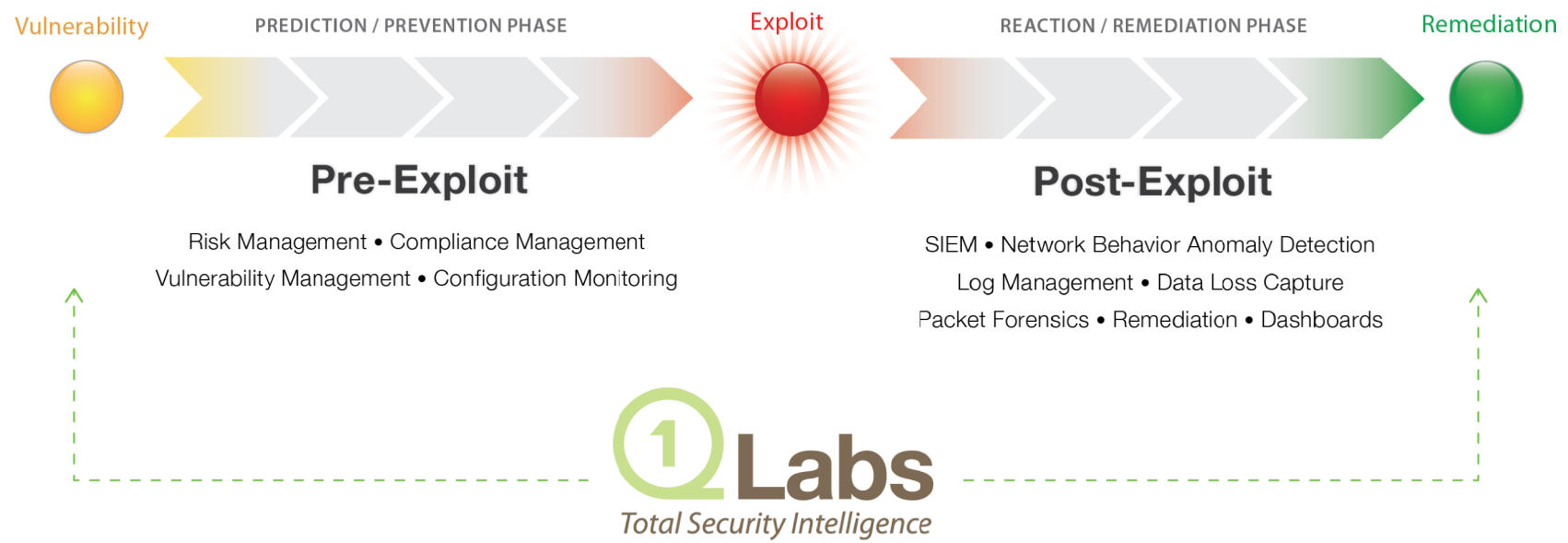
10B analyzed Web pages & images
 150M intrusion attempts daily
 40M spam & phishing attacks
 46K documented vulnerabilities
 Millions of unique malware samples

World Wide Managed Security Services Coverage

- 20,000+ devices under contract
- 3,700+ MSS clients worldwide
- 9B+ events managed per day
- 1,000+ security patents
- 133 monitored countries (MSS)



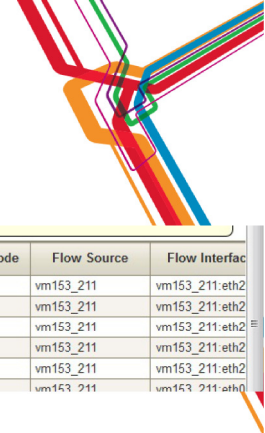
Predicting an attack: Be proactive not reactive



Predicting an attack: Case Study



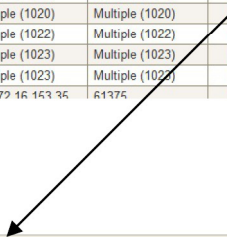
- European Bank
- On-line banking system targeted
- DDOS attack, three times
- Had 'security' in place
- Early warning capability



Predicting an attack: How it looks on QRadar

| Flow Type | First Packet Time | Source IP | Source Port | Destination IP | Destination Port | Protocol | Application | Source Bytes | Destination Bytes | Source Packets | Destination Packets | ICMP Type/Code | Flow Source | Flow Interface |
|-----------|-------------------|-----------------|-----------------|----------------|------------------|----------|-------------|--------------|-------------------|----------------|---------------------|----------------|-------------|----------------|
| [B] | 14:54 | Multiple (1017) | Multiple (1017) | 172.16.15.10 | 0 | tcp_ip | other | 390 528 (C) | N/A | 6 102 | N/A | N/A | vm153_211 | vm153_211.eth2 |
| [B] | 14:55 | Multiple (1020) | Multiple (1020) | 172.16.15.10 | 0 | tcp_ip | other | 326 400 (C) | N/A | 5 100 | N/A | N/A | vm153_211 | vm153_211.eth2 |
| [B] | 14:56 | Multiple (1022) | Multiple (1022) | 172.16.15.10 | 0 | tcp_ip | other | 392 448 (C) | N/A | 6 132 | N/A | N/A | vm153_211 | vm153_211.eth2 |
| [B] | 14:57 | Multiple (1023) | Multiple (1023) | 172.16.15.10 | 0 | tcp_ip | other | 392 832 (C) | N/A | 6 138 | N/A | N/A | vm153_211 | vm153_211.eth2 |
| [B] | 14:58 | Multiple (1023) | Multiple (1023) | 172.16.15.10 | 0 | tcp_ip | other | 327 360 (C) | N/A | 5 115 | N/A | N/A | vm153_211 | vm153_211.eth2 |

Multiple IP's trying to go through one IP



Flow Information

| | | | |
|---------------------|---|-------------------|---------------------|
| Protocol: | tcp_ip | Application: | other |
| Magnitude: | 3 | Relevance: | 3 |
| First Packet Time: | 2012-04-13 14:54:00 | Last Packet Time: | 2012-04-13 14:54:56 |
| Event Name: | HTTPWeb | | |
| Low Level Category: | HTTP In Progress | | |
| Event Description: | Detected via application state based decoding | | |

Source and Destination Information

1017 Source(s):

- 81.10.0.39.0
- 81.10.1.216.0
- 81.10.0.1.0
- 81.10.3.217.0
- 81.10.3.240.0
- 81.10.1.233.0
- 81.10.0.82.0
- 81.10.3.13.0

Destination IP: 172.16.15.10.0

Drilling into one superflow record showing all IP records contribute to one rule

Offense 2 (All Categories)

| | | | | | | |
|-------------------|---|------------------|--|---|-------------|---|
| Offense 2 | | | | | | |
| Magnitude | 3 | Status | Relevance | 4 | Severity | 0 |
| Description | Potential DDoS Against Single Host (TCP) containing HTTPWeb | Offense Type | Destination IP | | Credibility | 3 |
| Source IP(s) | Multiple (4) | Event/Flow count | 9 events and 1409236 flows in 2 categories | | | |
| Destination IP(s) | 172.16.15.10 | Start | 2012-04-12 15:42:00 | | | |
| Network(s) | Net-10-172-192-Net_172_16_0_0 | Duration | 23h 23m | | | |
| | | Assigned to | Unassigned | | | |

Offense Source Summary

| | | | |
|------------|--------------|-----------------|-------------------------------|
| IP | 172.16.15.10 | Location | Net-10-172-192-Net_172_16_0_0 |
| Magnitude | | Vulnerabilities | 0 |
| User | Unknown | MAC | Unknown |
| Host Name | Unknown | Asset Weight | 0 |
| Asset Name | Unknown | | |
| Chained | Yes | | |
| Offenses | 1 | Events/Flows | 1409245 |

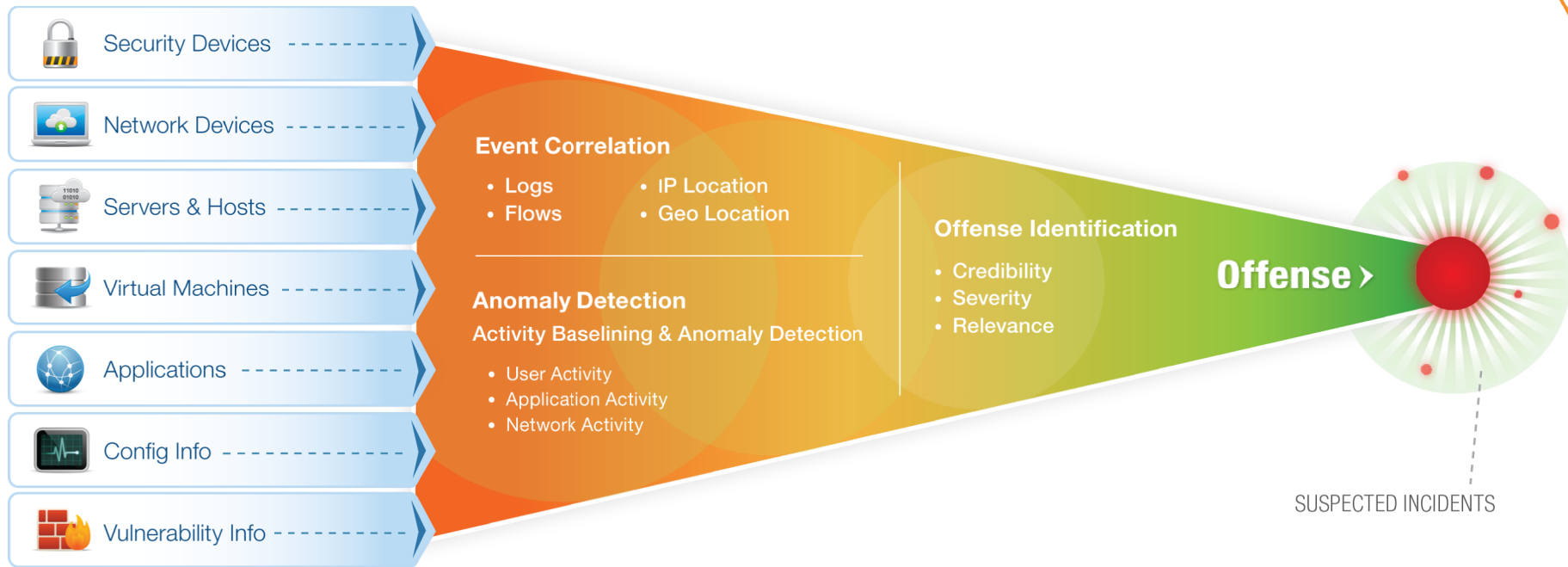
All pulled together in one offence which is detected and raised immediately to the security team

Total Security Intelligence: Latest Threats & Combating them



- Predicting an attack
- **Reducing your data silos**
- Managing risk & configuration
- Exceeding regulatory mandates

Big Data: Reduce your data silo down



Big Data: Case studies



- 2 Billion events a day
- 20-25 potential offences
- Automation
- Time to resolution



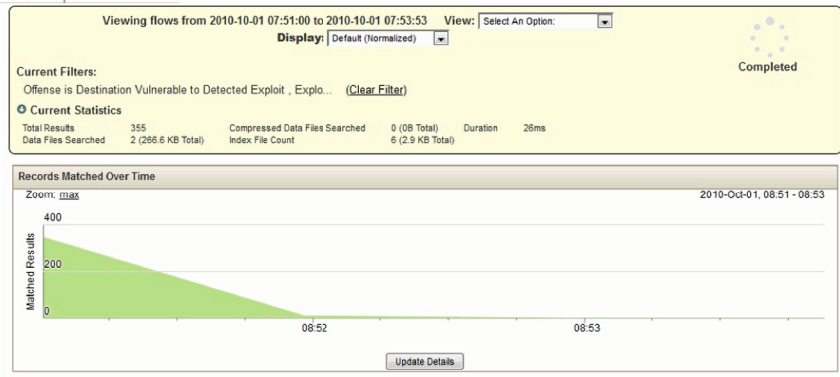
- Compliance
- Numbers of potential offences
- Automation
- Manageable number

Big Data: How it looks on QRadar

| Offense 160 | | Relevance | 0 | Severity | 10 | Credibility | 9 | |
|-------------------|--|--------------|---------------------|------------------|--|-------------|---|--|
| Magnitude | | Offense Type | Source IP | Event/Flow count | 19984 events and 355 flows in 12 categories. | | | |
| Description | Destination Vulnerable to Detected Exploit preceded by Exploit/Malware Events Across Multiple Targets preceded by Aggressive Remote Scanner Detected | Start | 2010-10-01 07:51:00 | | | | | |
| Source IP(s) | 202.153.48.66 | Duration | 2m 52s | | | | | |
| Destination IP(s) | Local (315) | Assigned to | Not assigned | | | | | |
| Network(s) | Multiple (2) | | | | | | | |

Single incident derived from ~20k events and 355 flows

| Event Name | Log Source | Event Count | Time | Low Level Category | Source IP | Source Port |
|---------------------------|--------------------------------|-------------|-------|--------------------|---------------|-------------|
| Misc Exploit - Event CRE | Custom Rule Engine-8 :: qradar | 1 | 07:53 | Misc Exploit | 202.153.48.66 | 0 |
| NETBIOS-DG SMB v4 srsv... | Snort @ snort.acme.com | 1 | 07:53 | Buffer Overflow | 202.153.48.66 | 0 |
| NETBIOS-DG SMB v4 srsv... | Snort @ snort.acme.com | 1 | 07:53 | Buffer Overflow | 202.153.48.66 | 0 |
| NETBIOS-DG SMB v4 srsv... | Snort @ snort.acme.com | 1 | 07:53 | Buffer Overflow | 202.153.48.66 | 0 |
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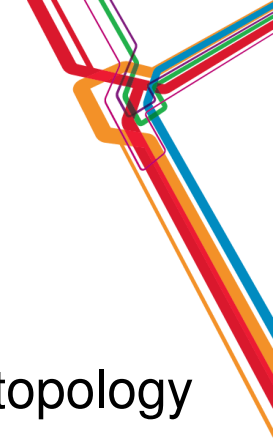
| F T | P T | Storage Time | Source IP | Source Port | Destination IP | Destination Port | S B | D B | T B | S P | D P | T P | P | Application | K T | S F | D F |
|-----|-----|--------------|-----------|-------------|-----------------|------------------|-----|-----|-----|-----|-----|-----|-----|----------------------|-----|-----|-----|
| ... | ... | 07:52 | 20... | M... | Multiple (1998) | 135 | 24 | ... | 24 | 3 | ... | 3 | ... | FileTransfer.DCOM | ... | S | Br |
| ... | ... | 07:52 | 20... | M... | Multiple (1998) | 443 | 24 | ... | 24 | 3 | ... | 3 | ... | Web SecureWeb | ... | S | Br |
| ... | ... | 07:52 | 20... | M... | Multiple (1997) | 137 | 24 | ... | 24 | 3 | ... | 3 | ... | FileTransfer.NETBIOS | ... | S | Br |

- QRadar automatically pulls all related events and flows into onto single security incident
- Highlights the magnitude/importance
- Reduction into manageable daily number

Total Security Intelligence: Latest Threats & Combating them

- Predicting an attack
- Reducing your data silos
- **Managing risk & configuration**
- Exceeding regulatory mandates

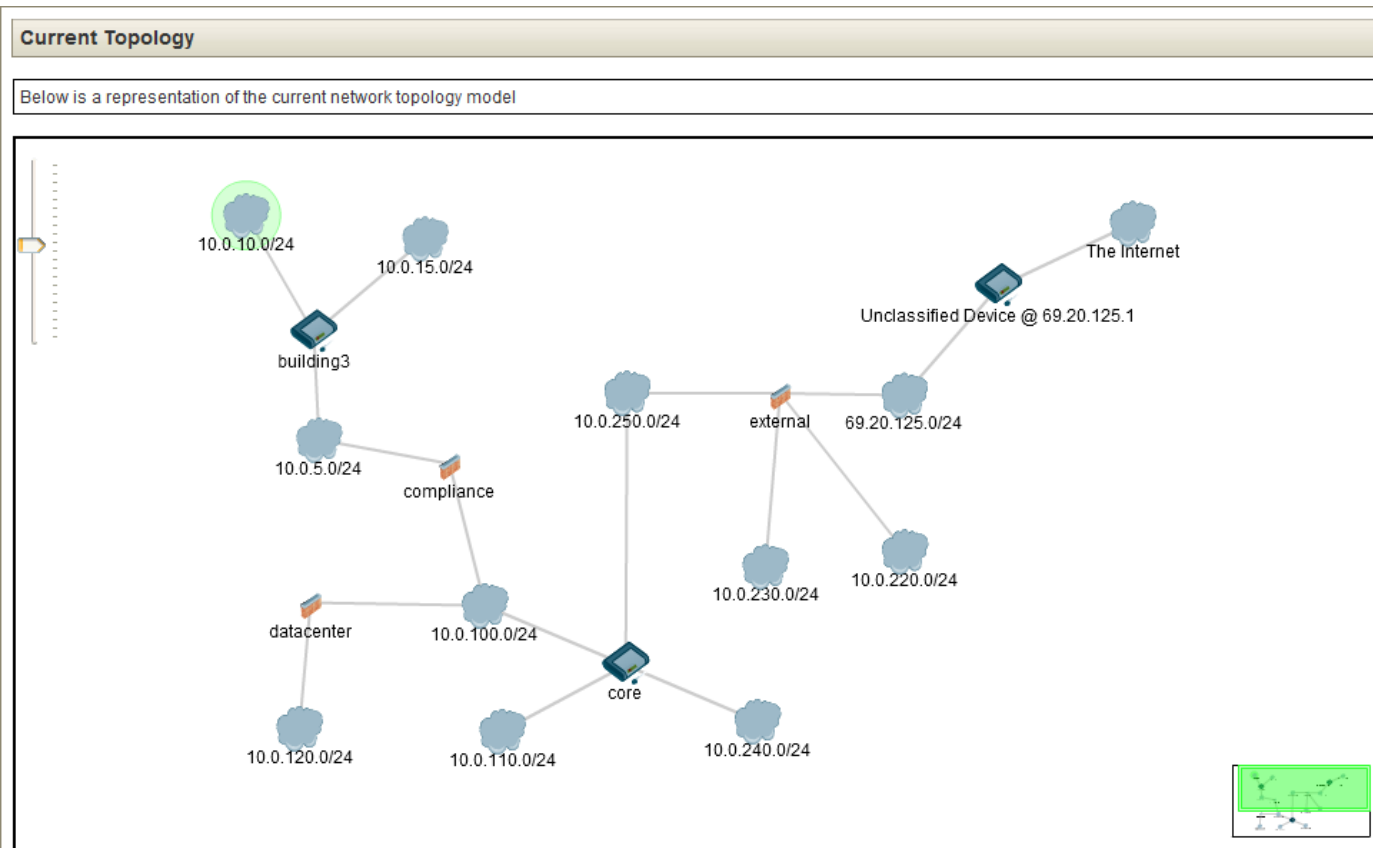
Managing risk efficiently: Real time analysis & configuration



Network topology and open paths of attack add context

Rules can take exposure into account to:

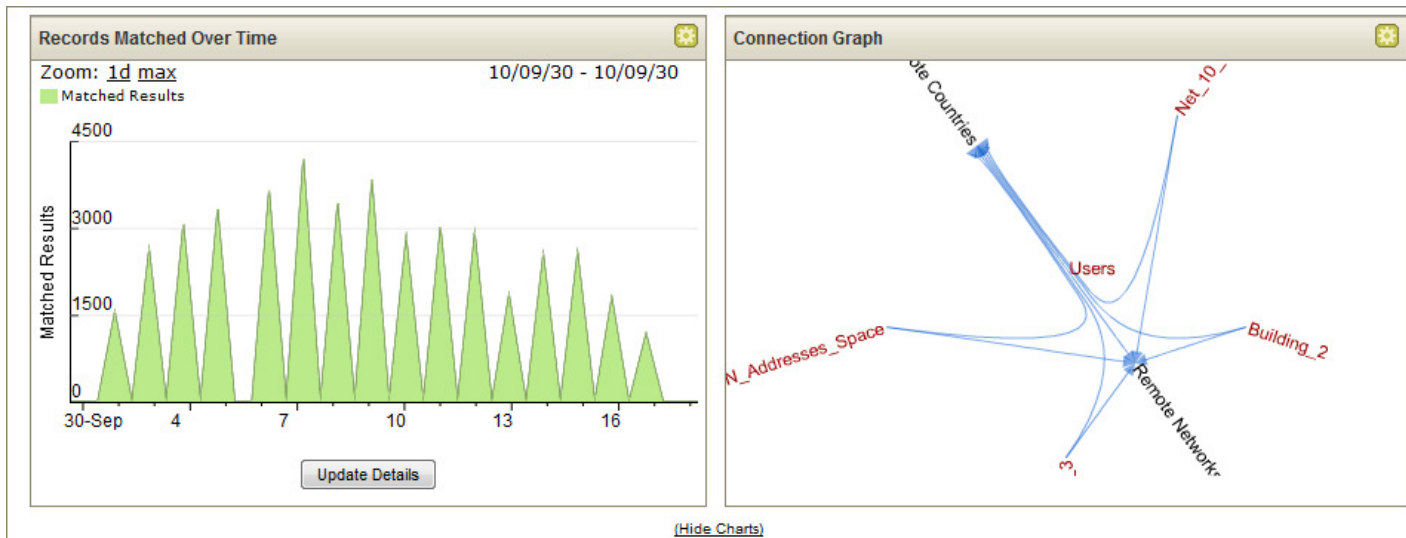
- Prioritize offenses and remediation
- Enforce policies
- Play out what-if scenarios





Real time analysis & configuration: Prioritized Response

Network monitoring + configuration management =
deeper level of forensics & accurate impact analysis



| Last Packet Time ▼ | Source Type | Source | Destination Type | Destination | Protocol | Destination Port | Flow Application | Flow Source | Flow C |
|--------------------|-------------|-------------|------------------|-------------------------------|----------|------------------|------------------|-------------|--------|
| 18:11 | Host | 10.0.15.20 | Host | 10.0.15.20 | Reserved | 0 | N/A | N/A | N/A |
| 17:58 | Host | 10.0.1.231 | Remote | NorthAmerica.UnitedStates : c | UDP | 3544 | N/A | N/A | N/A |
| 17:56 | Host | 10.0.1.231 | Remote | NorthAmerica.UnitedStates : c | TCP | 80 | N/A | N/A | N/A |
| 17:52 | Host | 10.0.120.70 | Host | 10.0.120.70 | Reserved | 0 | N/A | N/A | N/A |
| 17:49 | Host | 10.0.1.231 | Remote | Europe.Estonia : other | TCP | 80 | N/A | N/A | N/A |
| 17:49 | Host | 10.0.1.231 | Remote | Europe.Macedonia : other | UDP | 30789 | N/A | N/A | N/A |
| 17:49 | Host | 10.0.1.231 | Remote | Europe.Greece : other | UDP | 24005 | N/A | N/A | N/A |
| 17:48 | Host | 10.0.1.231 | Remote | Europe.Romania : other | UDP | 34177 | N/A | N/A | N/A |
| 17:48 | Host | 10.0.1.231 | Remote | Europe.Bulgaria : other | UDP | 48219 | N/A | N/A | N/A |
| 17:48 | Host | 10.0.1.231 | Remote | Europe.RussianFederation : c | UDP | 52794 | N/A | N/A | N/A |
| 17:48 | Host | 10.0.1.231 | Remote | NorthAmerica.UnitedStates : c | UDP | 23917 | N/A | N/A | N/A |

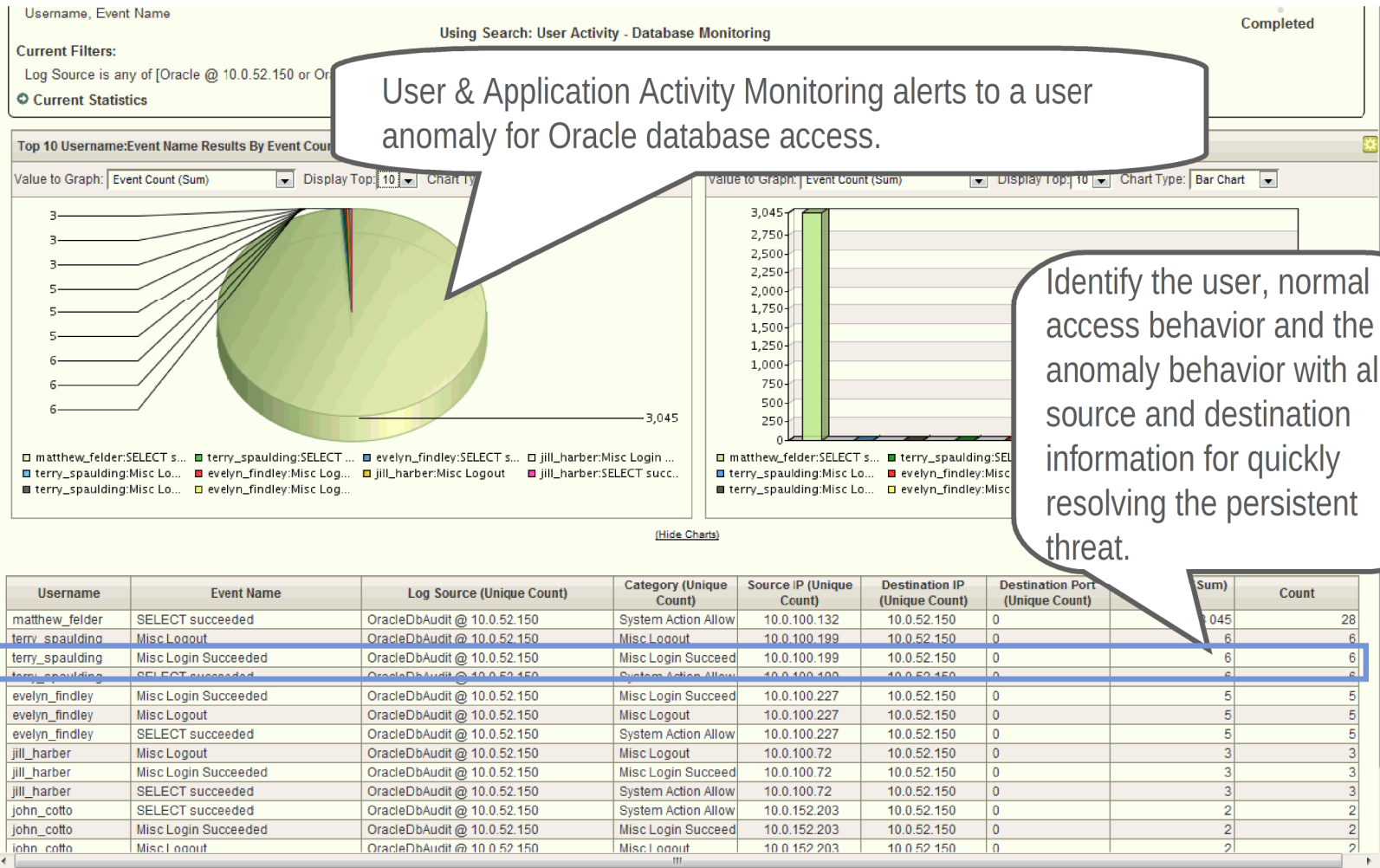
Managing risk & configuration: Case study



- Remote office location
- Network behaviour analysis
- Unusual traffic volumes, not the norm
- Identified device, isolated
- Security called

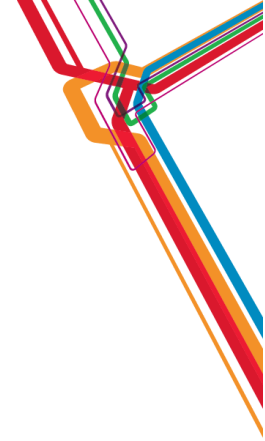
Managing risk & configuration: How it looks on QRadar

User Behaviour Monitoring & APTs



Total Security Intelligence: Latest Threats & Combating them

- Predicting an attack
- Reducing your data silos
- Managing risk & configuration
- **Exceeding regulatory mandates**



Regulatory Mandates: Being both compliant and secure

- Companies today are under growing executive pressure to comply with mandates such as SOX, GPG-13, PCI, NERC
- Compliance is more than simply generating reports
- 3 key factors need to be fulfilled:



Regulatory Mandates: Case study



- Employee
- Downloading information
- Erasing files
- Time stamped

Regulatory Mandates: How it looks on QRadar

Potential Data Loss?
Who? What? Where?

| | |
|----------------|--|
| Magnitude | |
| Description | Potential Data Loss/Theft Detected |
| Attacker/Src | 10.103.14.139 (dhcp-workstation-103.14.139.acme.org) |
| Target(s)/Dest | Local (2) Remote (1) |
| Network(s) | Multiple (3) |
| Notes | Data Loss Prevention Use Case. Demonstrates QRadar DL authentication ... |

| Attacker Summary Details | | | |
|---------------------------|----------------------------------|--------------|--------------------------------------|
| Magnitude | | User | Karen |
| Description | 10.103.14.139 | Asset Name | dhcp-workstation-103.14.139.acme.org |
| Vulnerabilities | 0 | MAC | 00:05:9A:3C:79:00 |
| Location | NorthAmerica.all | Asset Weight | 0 |

Who?
An internal user

| | Event Name | Source IP (Unique Count) | Log Source (Unique Count) | Username (Unique Count) | Category (Unique Count) |
|--|-----------------------------|--------------------------|-----------------------------------|-------------------------|-----------------------------|
| | Authentication Failed | 10.103.14.139 | OracleDbAudit @ 10.101.145.198 | Multiple (2) | Misc Login Failed |
| | Misc Login Succeeded | 10.103.14.139 | OracleDbAudit @ 10.101.145.198 | scott | Misc Login Succeeded |
| | DELETE failed | 10.103.14.139 | OracleDbAudit @ 10.101.145.198 | scott | System Action Deny |
| | SELECT succeeded | 10.103.14.139 | OracleDbAudit @ 10.101.145.198 | scott | System Action Allow |
| | Misc Logout | 10.103.14.139 | OracleDbAudit @ 10.101.145.198 | scott | Misc Logout |
| | Suspicious Pattern Detected | 10.103.14.139 | Custom Rule Engine-8 :: qradar-vn | N/A | Suspicious Pattern Detected |
| | Remote Access Login Failed | 10.103.14.139 | Custom Rule Engine-8 :: qradar-vn | N/A | Remote Access Login Failed |

What?
Oracle data

- Navigate
- Information
- Resolver Actions
- TNC Recommendation

- DNS Lookup
- WHOIS Lookup
- Port Scan
- Asset Profile
- Search Events
- Search Flows



QRadar Has Completed Your Request

Go to APNIC results

[Querying whois.arin.net]
[whois.arin.net]

OrgName: Google Inc.
OrgID: GOGL
Address: 1600 Amphitheatre Parkway
City: Mountain View

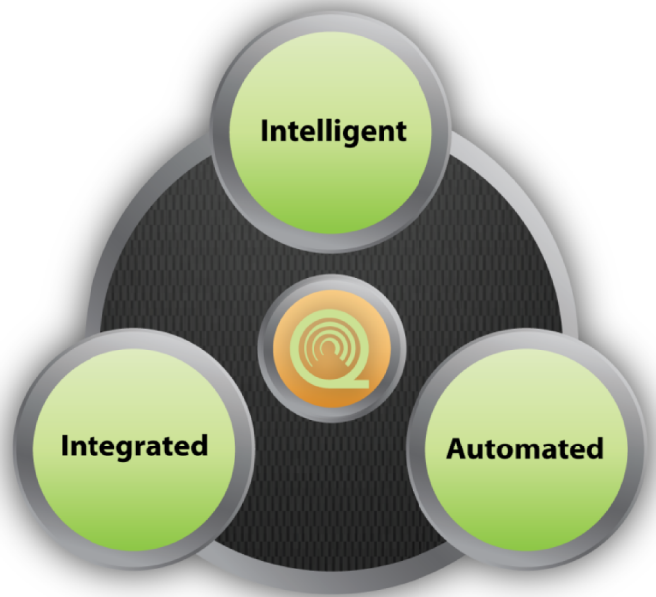
Where?
Gmail



QRadar: The Most Intelligent, Integrated, Automated Security Intelligence Platform

- Proactive threat management
- Identifies most critical anomalies
- Rapid, complete impact analysis

- Eliminates silos
- Highly scalable
- Flexible, future-proof



- Easy deployment
- Rapid time to value
- Operational efficiency

Fully Integrated Security Intelligence



| | | |
|--|--|---|
| <p>Log Management</p> | | <ul style="list-style-type: none"> • Turnkey log management • SME to Enterprise • Upgradeable to enterprise SIEM |
| <p>SIEM</p> | | <ul style="list-style-type: none"> • Integrated log, threat, risk & compliance mgmt. • Sophisticated event analytics • Asset profiling and flow analytics • Offense management and workflow |
| <p>Risk Management</p> | | <ul style="list-style-type: none"> • Predictive threat modeling & simulation • Scalable configuration monitoring and audit • Advanced threat visualization and impact analysis |
| <p>Network Activity & Anomaly Detection</p> | | <ul style="list-style-type: none"> • Network analytics • Behavior and anomaly detection • Fully integrated with SIEM |
| <p>Network and Application Visibility</p> | | <ul style="list-style-type: none"> • Layer 7 application monitoring • Content capture • Physical and virtual environments |

Fully Integrated Security Intelligence



Log Management

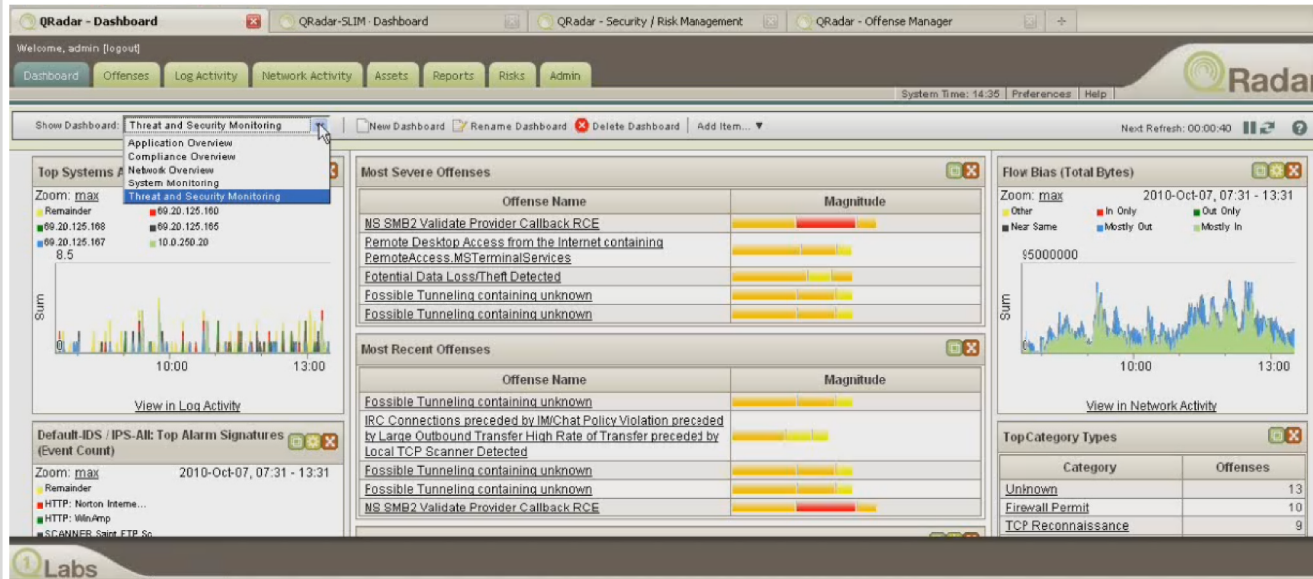
SIEM

Risk Management

Network Activity & Anomaly Detection

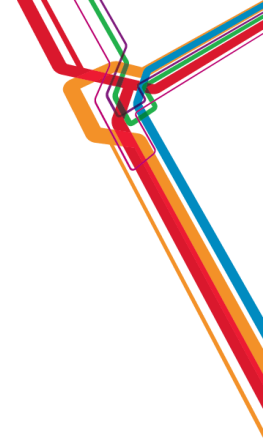
Network and Application Visibility

One Console Security



Built on a Single Data Architecture

Summary



Security breaches are becoming more advanced

- People, data, applications and infrastructure all need to be covered

New EU Directive being proposed

- Most likely to come into action 2014

Knowledge in advance

- Be proactive and use measures to highlight potential threats before they occur

Highlight the key threats

- Reduce your data silo to a manageable number

Compliance is more than report generation

- Accountability, transparency and measurability

Q1 Labs, an IBM Company can help businesses with these issues

- Expert and proven “Total Security Intelligence”

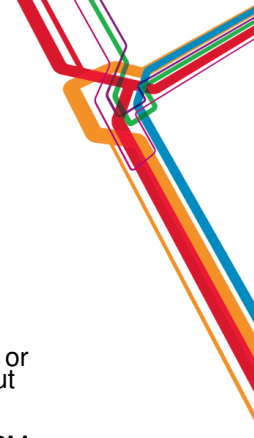
What to do next?

- Read our blog
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- Watch our recent webcasts
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- Download the Gartner SIEM Critical Capabilities Report
<http://q1labs.com/resource-center/analyst-reports/details.aspx?id=17>

Thank You!

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