

The Value of and Differentiation of System z for Customers

The Value of System z course is adapted for IBM Business Partners and for customers. Contents include:

1. Why Should You Care about Something that Everyone Says Is Old, Expensive, and Hard to Use?
2. It's the Same, Only Different!
3. The Future Runs on System z
4. System z - You Can Afford It, but Might Not Know It!

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The Value and Differentiation of System z
Module 1: Why Should You Care about Something that Everyone Says Is Old, Expensive, and Hard to Use?

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Why Should You Care About System z?

Why should **you** care about System z? Click the following graphics to learn the reasons why IBM System z should be considered in today's enterprise environments, providing ongoing value while addressing top customer concerns. The information opens in a separate window, close that window to return to this page.

The Value of System z: Today and Tomorrow

System z: Top Customer Issues

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