



IBM SYSTEMS MAKEOVER ANALYSIS FOR SAP ENVIRONMENTS

CHALLENGE

How do you create an IT infrastructure that not only allows you to create market leadership, but sustain it?

How do you create an IT architecture that enables you to maximize your SAP® performance, scalability and reliability while reducing cost and risk?

Hundreds of companies have found that migrating to IBM is the answer because of IBM's ability to help address key issues:

- Managing growth.
- Achieving top performance.
- Doing more with fewer resources.
- Reducing business risks.

Please take a few minutes to think about the questions below as they relate to your company and then decide if it is time to talk with IBM about your SAP environment.

- Do you have in place the correct hardware infrastructure capacity, performance and reliability to support your current SAP environment as well as upgrades to new versions and applications?
- Are you facing a major migration due to a merger or acquisition?
- Are your current hardware vendor's platforms at end-of-life? Do they offer the technology roadmap you need to meet current and future service level objectives?
- Have power, cooling and/or floorspace requirements become a capacity/budget issue because of server sprawl created by underutilized single-workload servers?
- Are your SAP software, middleware and database licensing and administrative costs rising as your budget decreases?.

PLANNING FOR SUCCESS

Where do you turn when faced with these challenges? How do you get started?

IBM Systems Makeover Analysis for SAP Environments is the first step in beginning to understand how to address these issues and optimize your IT infrastructure and SAP environment.

KEY BENEFITS

This analysis will give you an in-depth insight into:

- The estimated transformation activities, timeline and effort required to simplify, consolidate and migrate from the current state to the future state.
- Total cost of ownership (TCO) comparison between the current and future environments.
- The current application performance levels and the performance levels that can be achieved.

METHODOLOGY

IBM provides a proven process and methodology to help organizations like yours address these issues. The process is simple and begins with:

The process begins with an assessment to capture the dynamics of your SAP environment. You provide the answers and IBM provides the migration analysis.

The next step is IBM's Insight for SAP® utility program. It provides a subsequent workload analysis of your in-production SAP system landscapes with a convenient, easy-to-understand report.

The Insight utility is downloaded to monitor the SAP production environment for approximately one week. Data is sent to IBM Techline specialists who generate a report detailing system workload and utilization. The resulting report contains information, statistics, charts, and tables detailing:

- System-wide information.
- Each active application server instance.
- Each application server and database host.

The final step is IBM's Systems Consolidation Evaluation Tool which provides a comprehensive analysis of your current infrastructure then proposes a high-level future IBM environment with supporting total cost of ownership and return on investment business value reports.

Based on your input, this tool helps you understand how you can improve:

- Infrastructure costs.
- Staff efficiency and productivity.
- Resource utilization.
- System availability and service levels.
- Time to market for new offerings.

CONTACT IBM

- move2ibm@us.ibm.com
- IBM Sales Team or Business partner



NEED HELP MIGRATING TO IBM?

THE IBM MIGRATION FACTORY HELPS ANSWER KEY QUESTIONS

- “Can it be done?”
- “How is it done?”
- “What will it cost?”
- “How long will it take?”
- “What are the risks?”

WHAT DOES THE MIGRATION FACTORY OFFER?

We’ve been doing one thing for 20 years — migration. The Migration Factory uses proven methodologies that are designed to be cost-effective and help mitigate risk.

Capabilities include:

- Accurate sizing and costing of a migration
- The expertise necessary to help control the risk associated with application migration
- Cost-effective application migration
- Migrations for custom-coded applications as well as select packaged applications and databases
- System and application upgrades to newer platforms
- Significant knowledge, expertise and experience in moving applications and associated databases from Solaris, HP-UX, Tru64 UNIX® and Linux® to IBM platforms
- Application-centric server consolidation

HOW DO YOU GET STARTED?

Contact the Migration Factory

- 1-866-MIGR8TE (toll-free in the US)
- migr8te@us.ibm.com
- IBM Sales Team or Business Partner

HOW WILL MIGRATION HELP YOUR BUSINESS?

Leverage more powerful and supported technology

Current platform may have limited or discontinued vendor support.

Retain investment

You’ve invested a great deal of time and resources in existing applications.

Reduce cost of ownership

There are potential cost savings from replacing hardware, consolidating servers and using available skilled resources.

Access to larger pool of skilled technical resources

The available pool of resources declines over time for older technologies.

CORE CAPABILITIES

UNIX

- IBM AIX
- x86 Linux®, Linux on Power and Linux on z
- Sun Solaris
- HP HP-UX
- HP Tru64 UNIX
- DG DG-UX
- Sequent® DYNIX/ptx®
- SGI IRIX
- SCO
- NCR
- AT&T

Package applications

- SAP
- PeopleSoft
- Oracle E-Business Suite

Database migration

- DB2
- Informix®
- Oracle
- Sybase
- SQL Server

Other

- OS/390®, MVS and z/OS mainframe
- Microsoft® Windows®
- Unisys
- Tandem
- HP3000 MPE
- OpenVMS



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