



IBM SOA Architect Summit

***GET PRACTICAL HELP TO MEET THE
DEMANDS OF YOUR BUSINESS.***

Keynote Presentation:

Aligning IT with Business Goals Through SOA

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SOA Business Executive North-East Europe
IBM Software

Agenda

SOA in the context of Business Agility and Innovation

SOA Enterprise Architecture Best Practices

SOA Reference Architecture

SOA Best Practices

What's Next for SOA

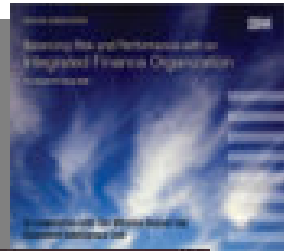
Summary



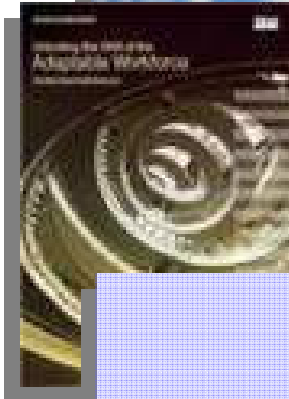
Change...the greatest challenge and greatest opportunity for CEOs
Is Your Architecture Ready?

A view from over 2500 CXO's

CFO Study



Human Capital Study



CEO Study



Business Model Innovation

Global Integration

Talent Management

Business Transparency

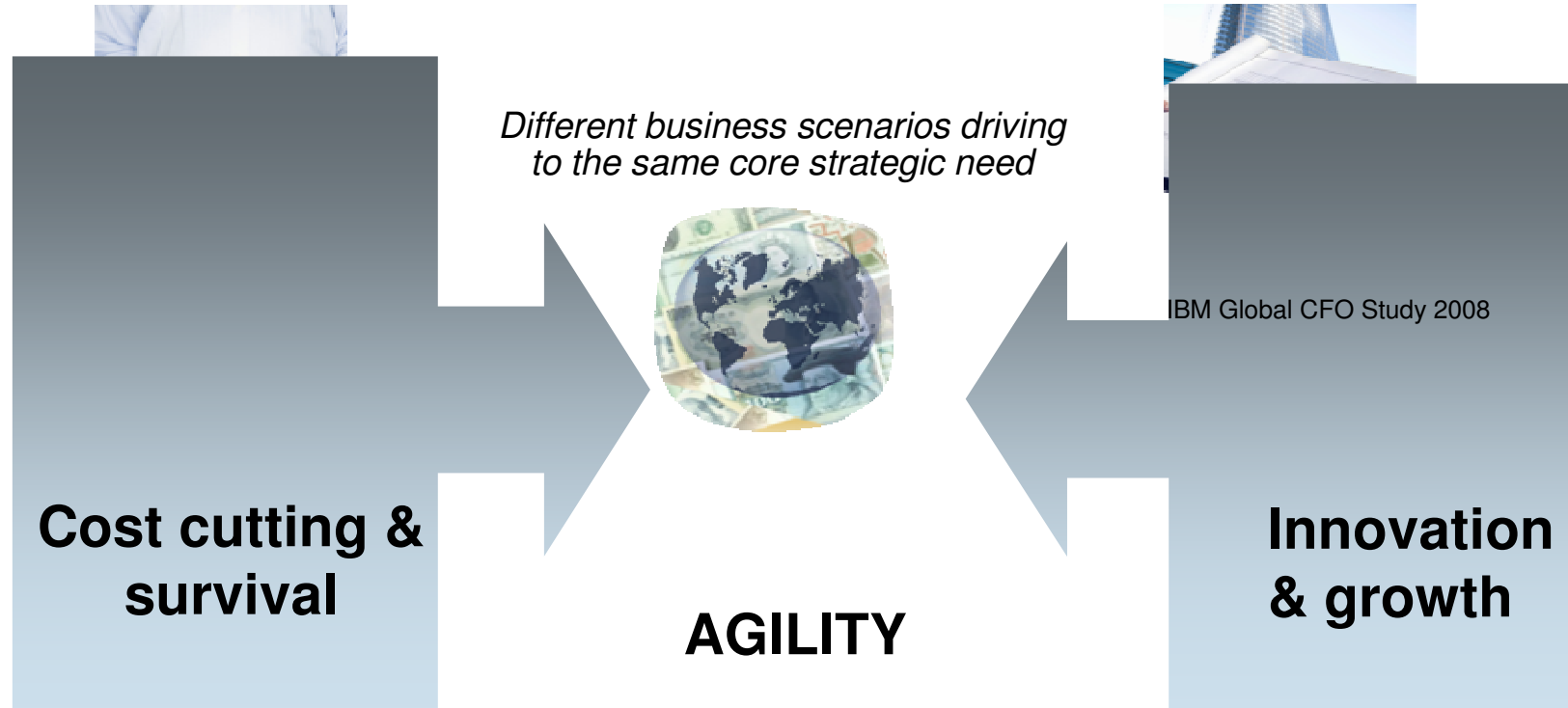
IBM SOA Architect Summit



Business Success Depends Upon Your Ability to Master Agility

Top CFO concerns in enabling the business to be more agile, responsive and competitive:

- ✓ Driving cost reduction
- ✓ Identifying and executing growth strategies



IBM Global CFO Study 2008

Achieve Greater Agility Through Service Orientation

Cost cutting & survival

Flexible cost effective processes

Cost control through **end-to-end connectivity**

Deliver **reusable assets** – maximizing return on IT investments



Innovation & growth

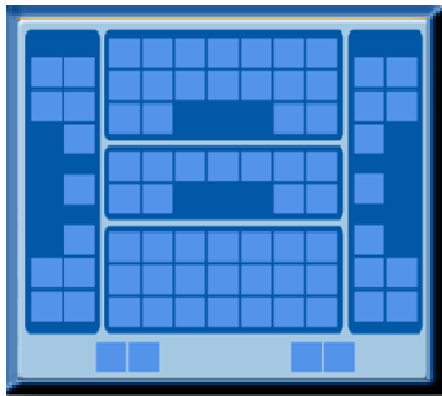
Empower the business and **differentiate** products and service

Faster time to value through increased **alignment between Business & IT**

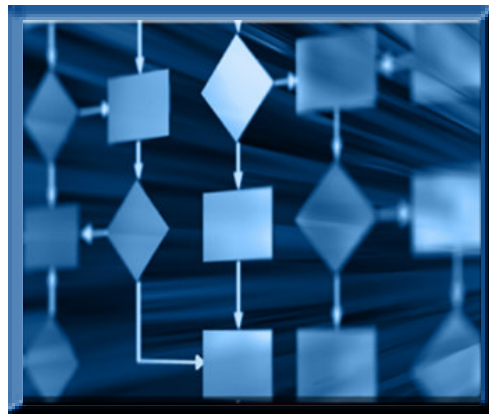
Gain greater **visibility and control across processes**, and applications

Reach Service Orientation From Multiple Onramps...

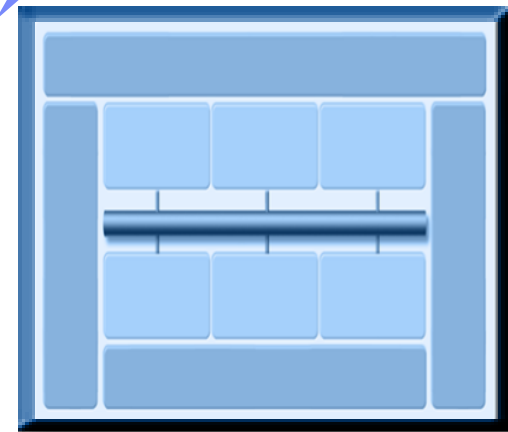
***Business
Architecture***



***Business
Processes***



***SOA Foundation &
Infrastructure***



***Success requires the
alignment of business & IT***

Industry Frameworks Accelerate Service Orientation



Software platforms based on **business specific** usage pattern:

- Standards-based industry-specific extensions
- Business Partner-provided assets
- Lowers project risk and cost
- Accelerates adoption of industry standards

Framework Coverage Across Industries

Available Now:

Telecommunications
Energy & Utilities
Retail
Banking
Financial Markets
Automotive
Electronics
Aerospace & Defense
Chemicals & Petroleum
Healthcare

Coming Soon:

Manufacturing Integration
Media Hub
Network Centric Operations
Customs, Ports and Borders
Insurance Process Automation
Core Banking Renovation

Service Orientation Requires Business and IT Alignment

*Aligned IT and Business result in
DOUBLE the productivity gains of
isolated business and IT efforts*

*Source: London School of Economics – McKinsey survey and
analysis of 100 companies in France, Germany, UK and US*



*The key is integration across the business &
enterprise, finding that right balance between
enterprise support and business agility*

IBM Global CFO Study 2008

“SOA Has Dramatically Grown in Popularity” *According to Gartner, Inc.*

SOA will be used in more than 50 percent of new mission-critical operational applications and business processes designed in 2007 and in more than 80 percent by 2010.

SOA ... will rapidly become the architectural foundation for virtually every new business-critical application.

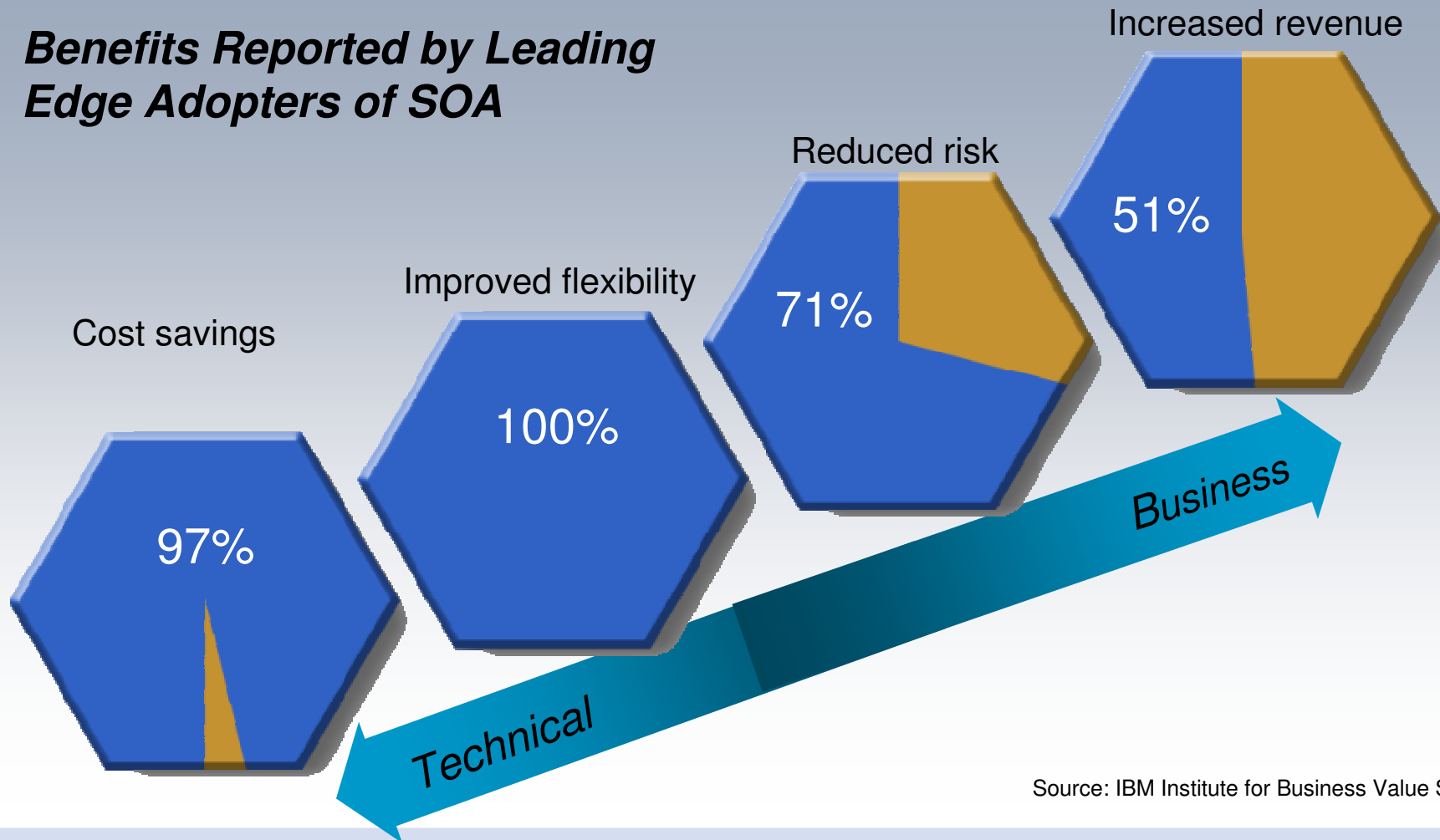
SOA has dramatically grown in popularity, and adoption has expanded across vertical industries, geographies and organization sizes.

The practical benefits of a well-implemented SOA are greater adaptability, faster time to deployment and lower costs for application development and integration.

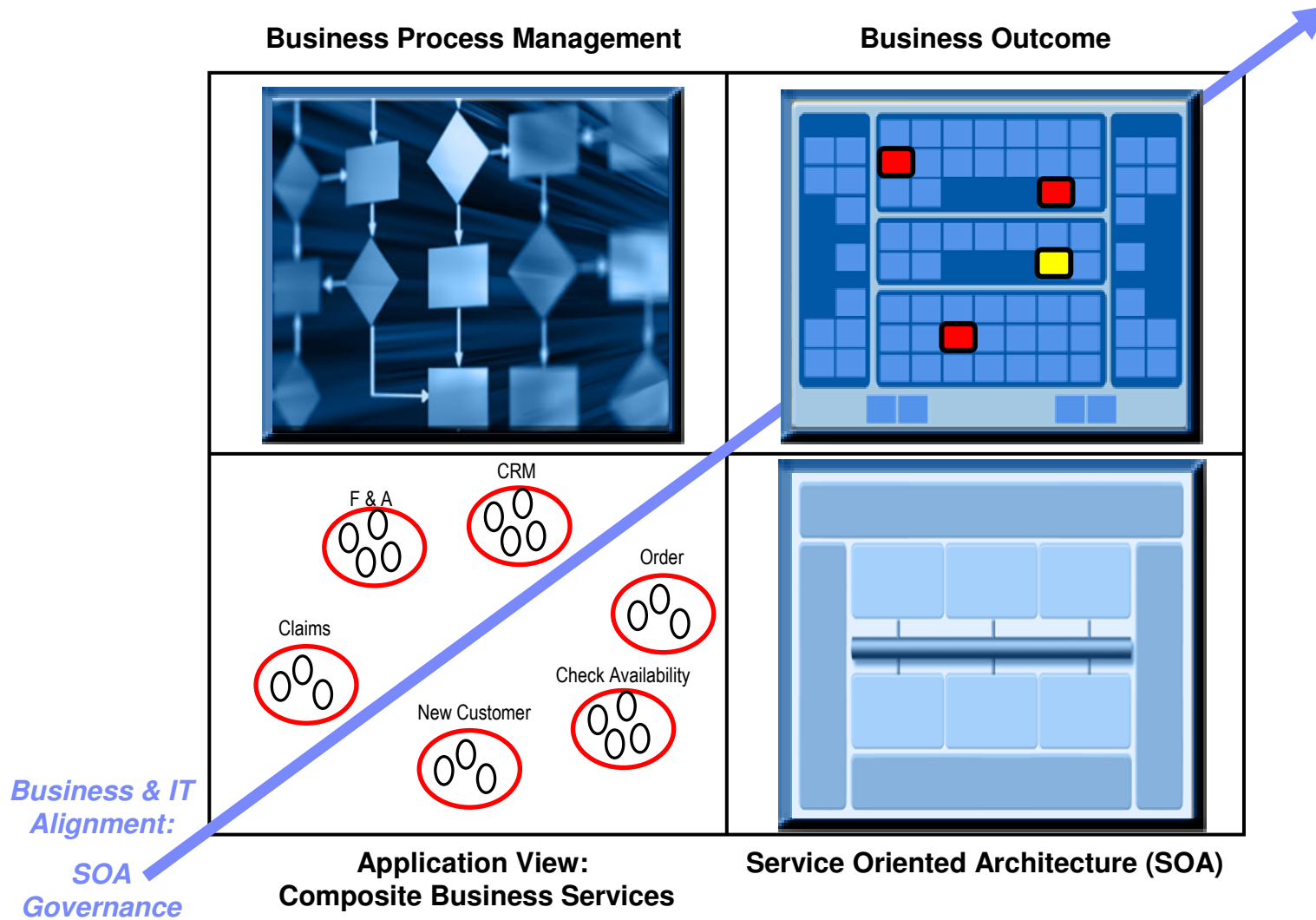
Gartner Press Release: “Gartner Says SOA Will Be Used in More Than 50 Percent of New Mission-Critical Operational Applications and Business Processes Designed in 2007” April 25, 2007

What Benefits Are Organizations Seeing With SOA?

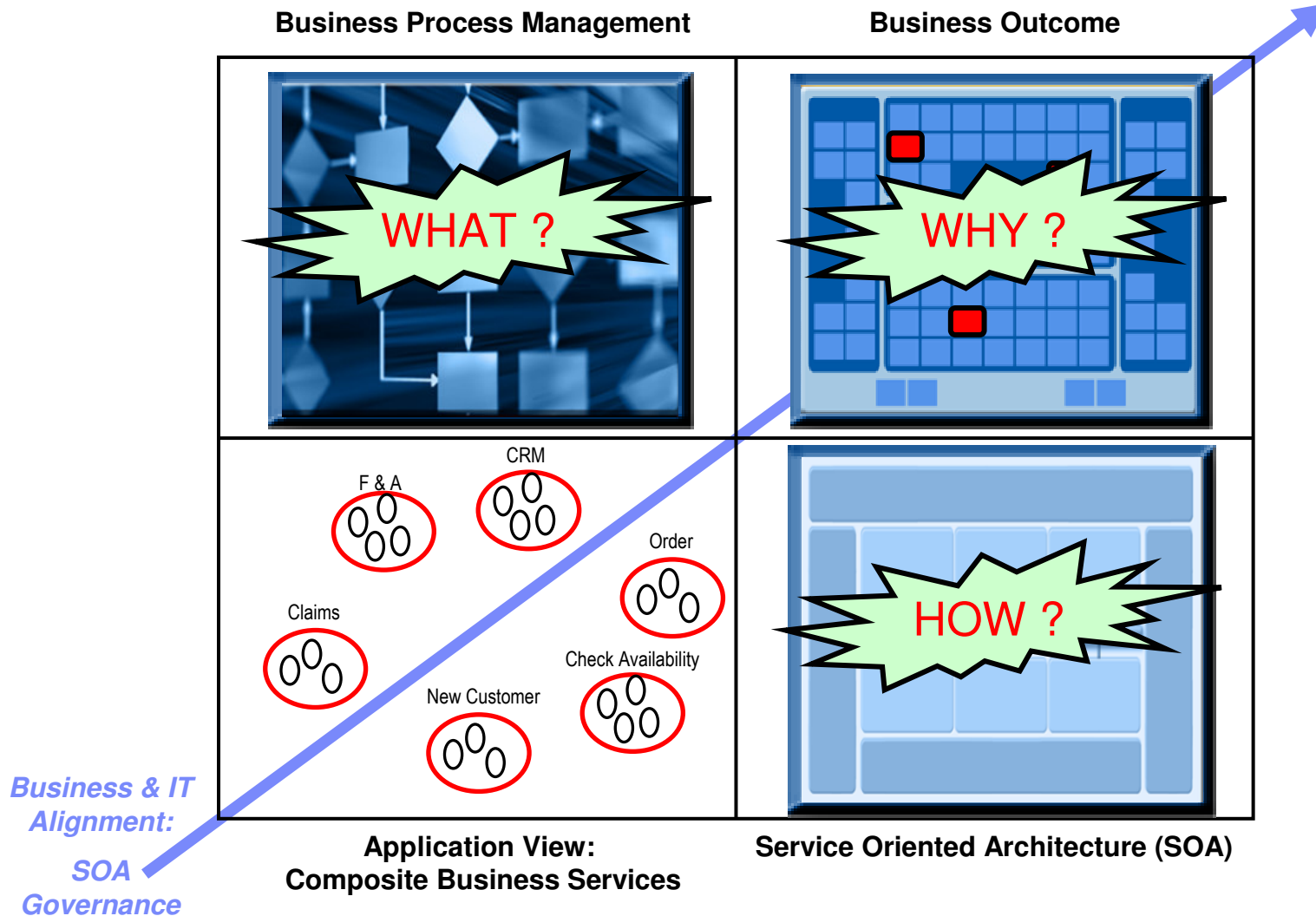
Benefits Reported by Leading Edge Adopters of SOA



Business & IT Align Through BPM & SOA To Drive Specific Business Outcomes

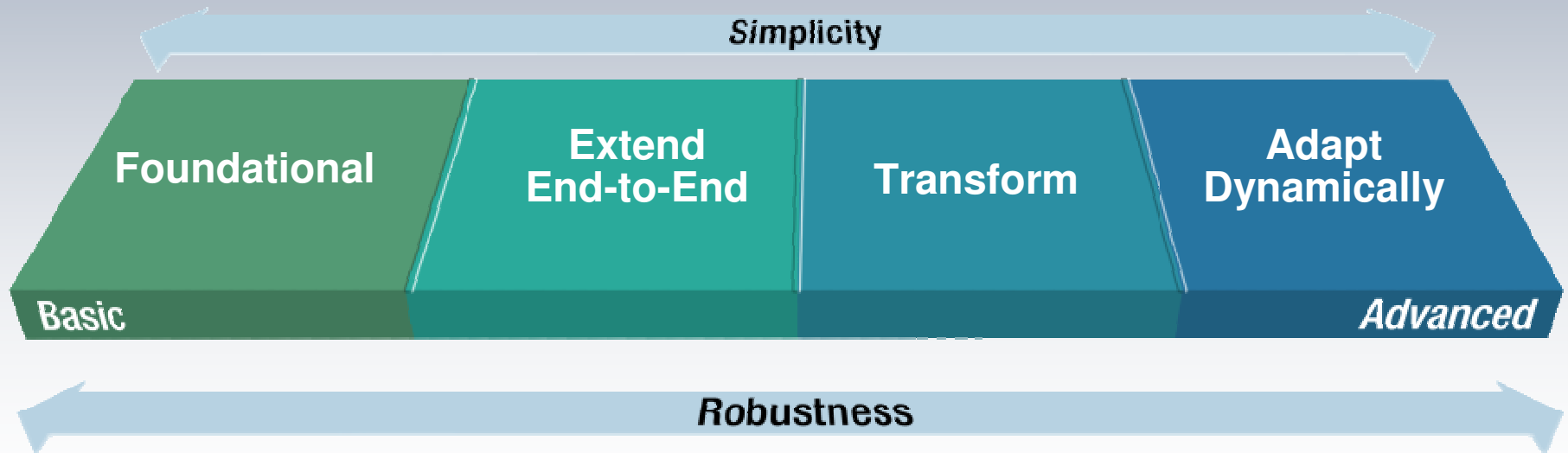


Business & IT Align Through BPM & SOA To Drive Specific Business Outcomes



SOA Spans a Continuum From Basic to Advanced

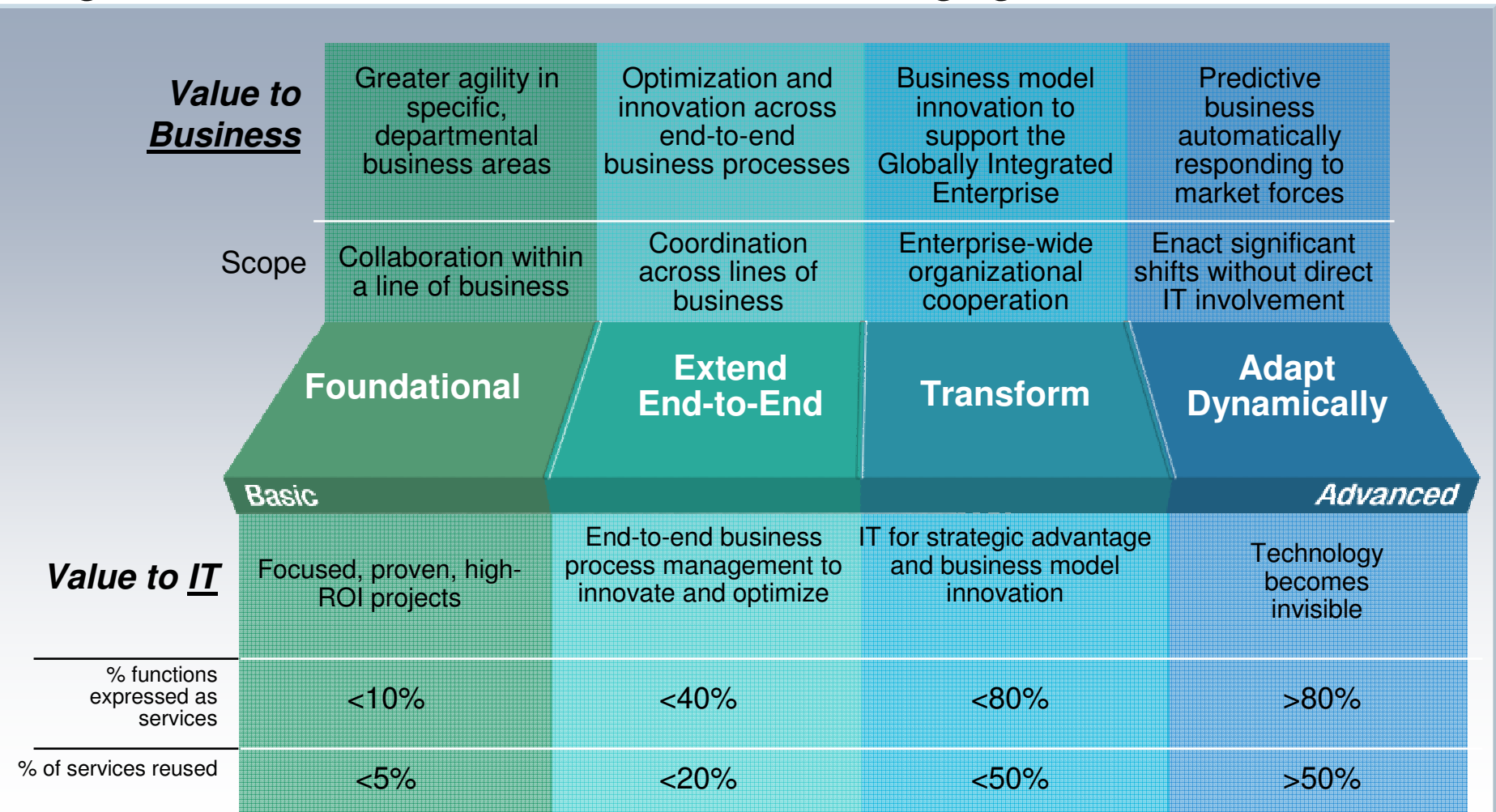
Aligning Service Oriented Approaches



Smart SOA is about leveraging SOA principles at various levels to derive business value, applying them in a way that can grow as your needs evolve

Distinct Value ...

Regardless of Where You Choose to Engage



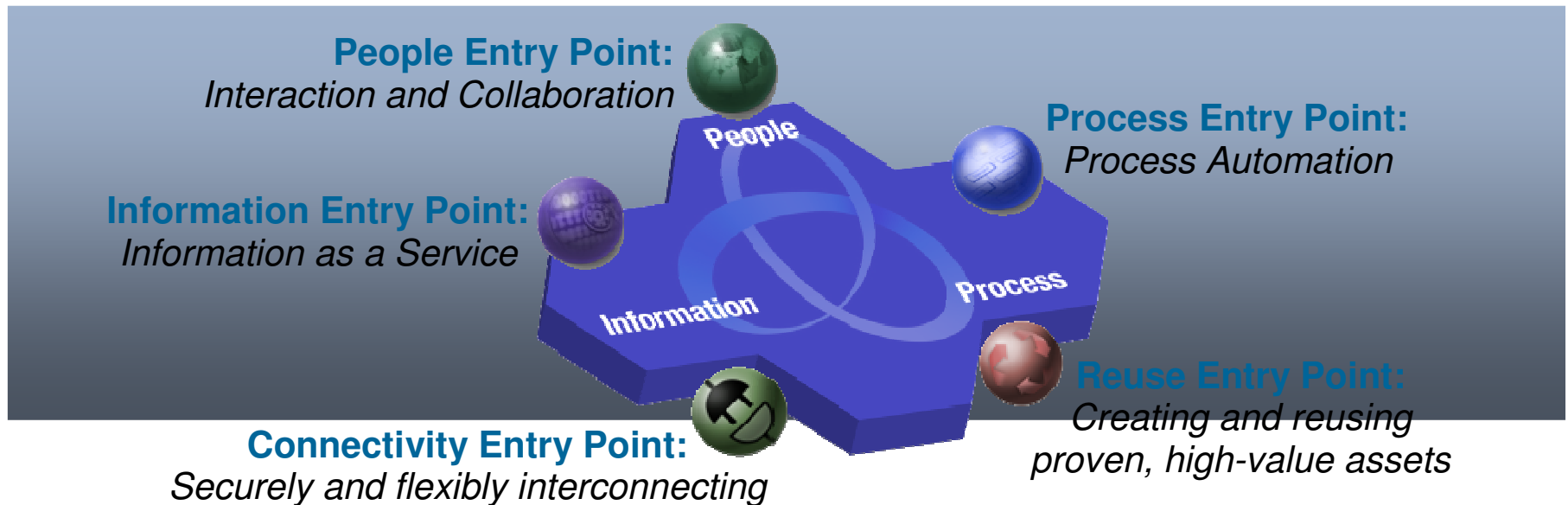
Based on **5700** customers using our SOA offerings

Leverage SOA Experience and Best Practices

The SOA Entry Points

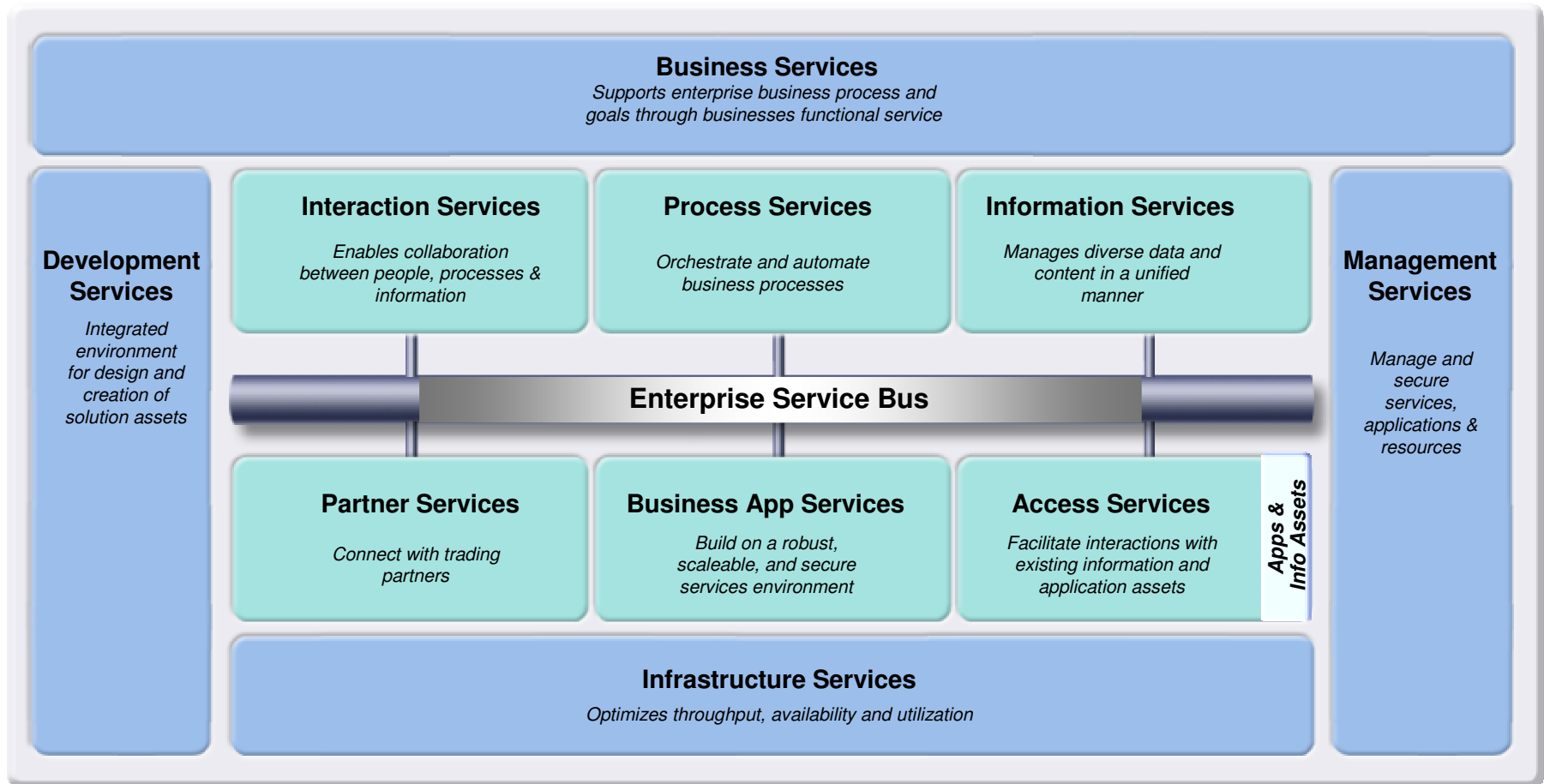
When selecting SOA projects, focus on solving **specific business problems** as part of an evolving enterprise architecture

IBM has a variety of assets and best practices around the SOA entry points, based on our **extensive experience with customers**



SOA Reference Architecture

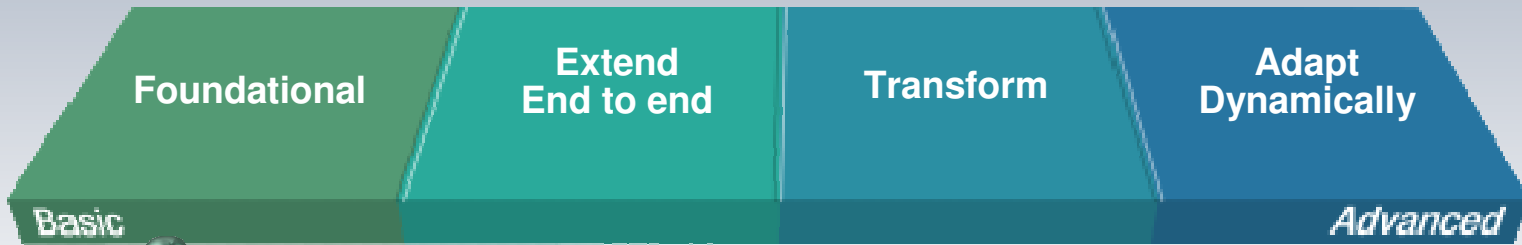
Supporting the SOA Lifecycle



Process Integrity Takes SOA to the Next Level

Enabling Integrity of Transactions, Interactions and Information

Smart
SOA



SOA Entry Points



Process Integrity

Process Integrity is Critical to Advanced SOA Projects *To Achieve Business Agility without Sacrificing Integrity*

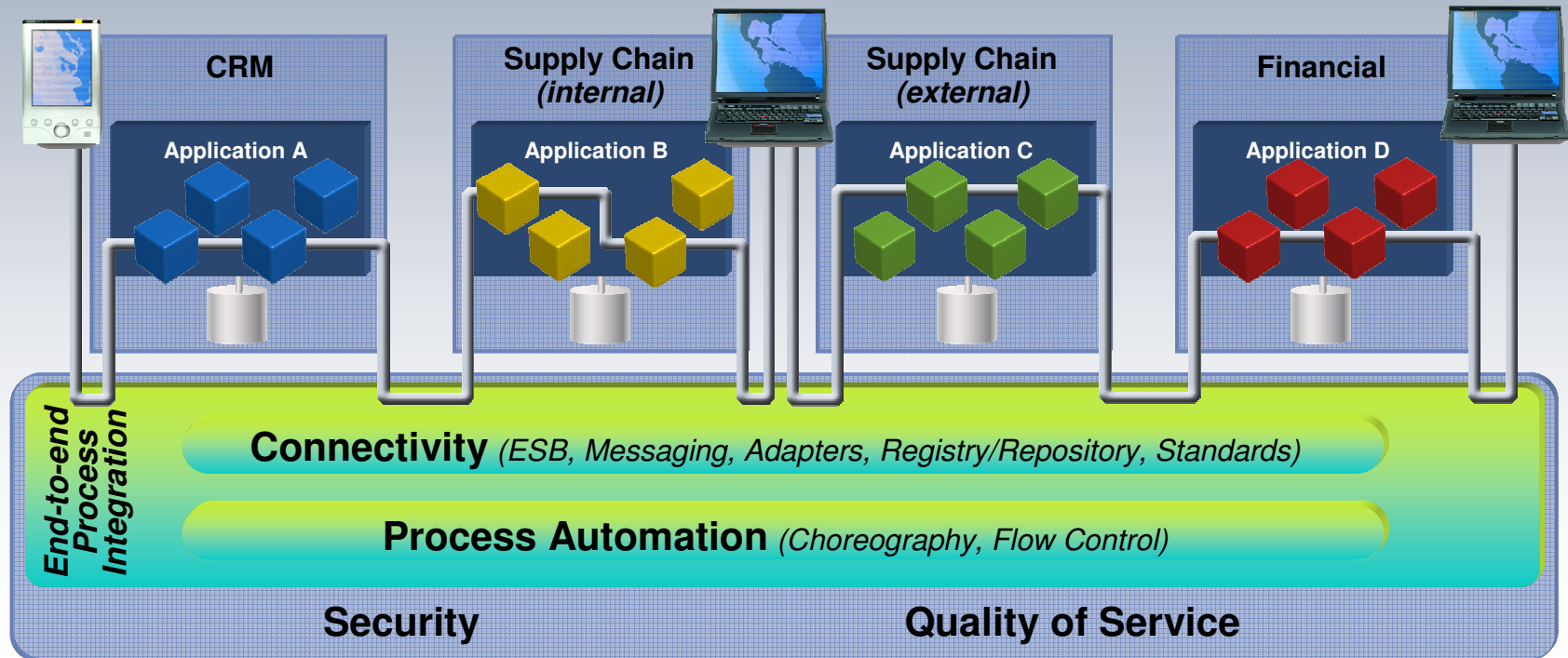
Critical end-to-end processes require an SOA environment that can provide:

Full transactional support across distributed systems

Automated compensation and resynchronization

Recovery at all levels (service bus, application, database, server...)

Enterprise-class scalability to handle 1000's service calls per minute



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SOA and Enterprise Architecture

**SOA Enterprise Architecture
Best Practices**

SOA Reference Architecture

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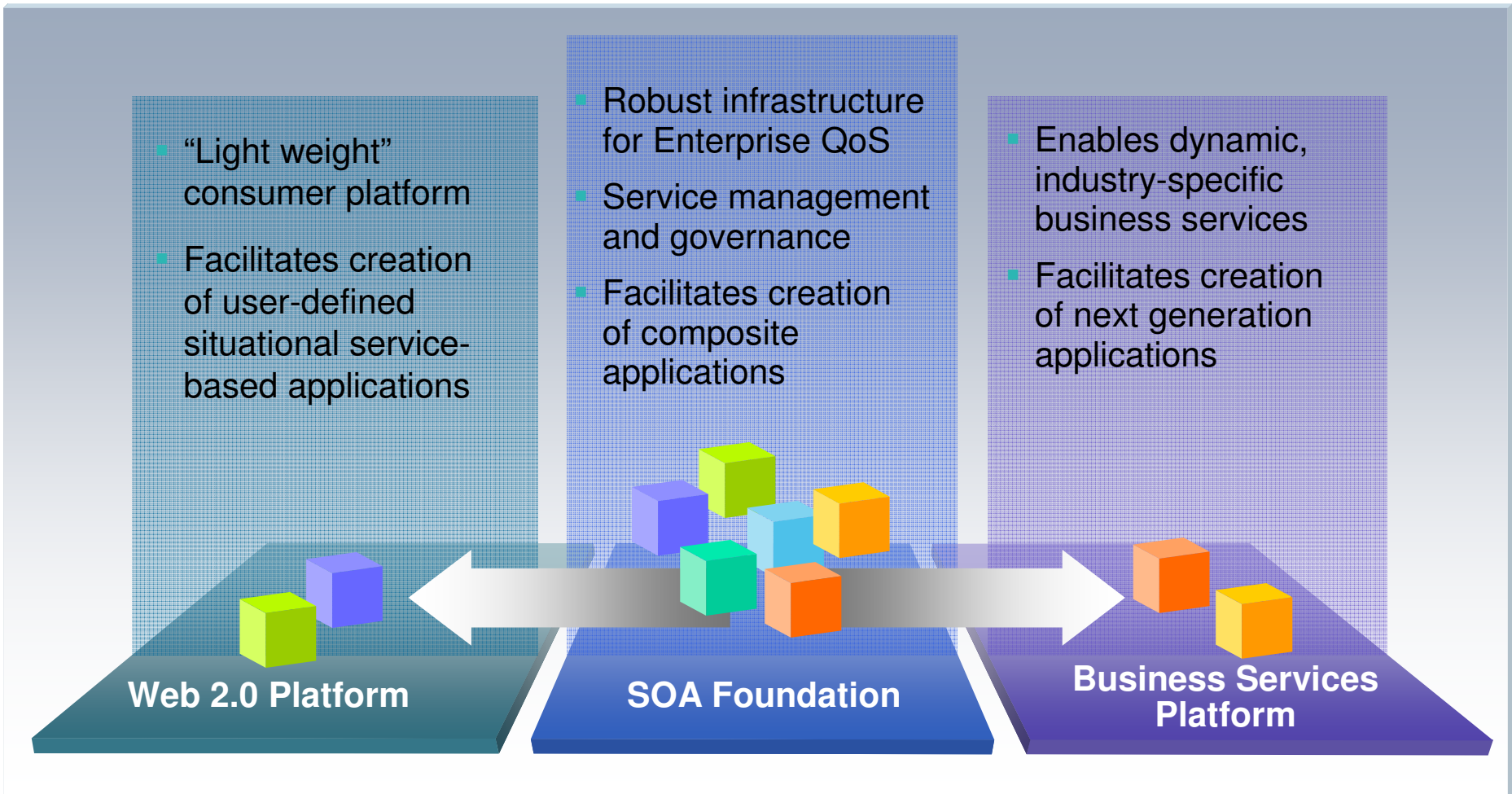
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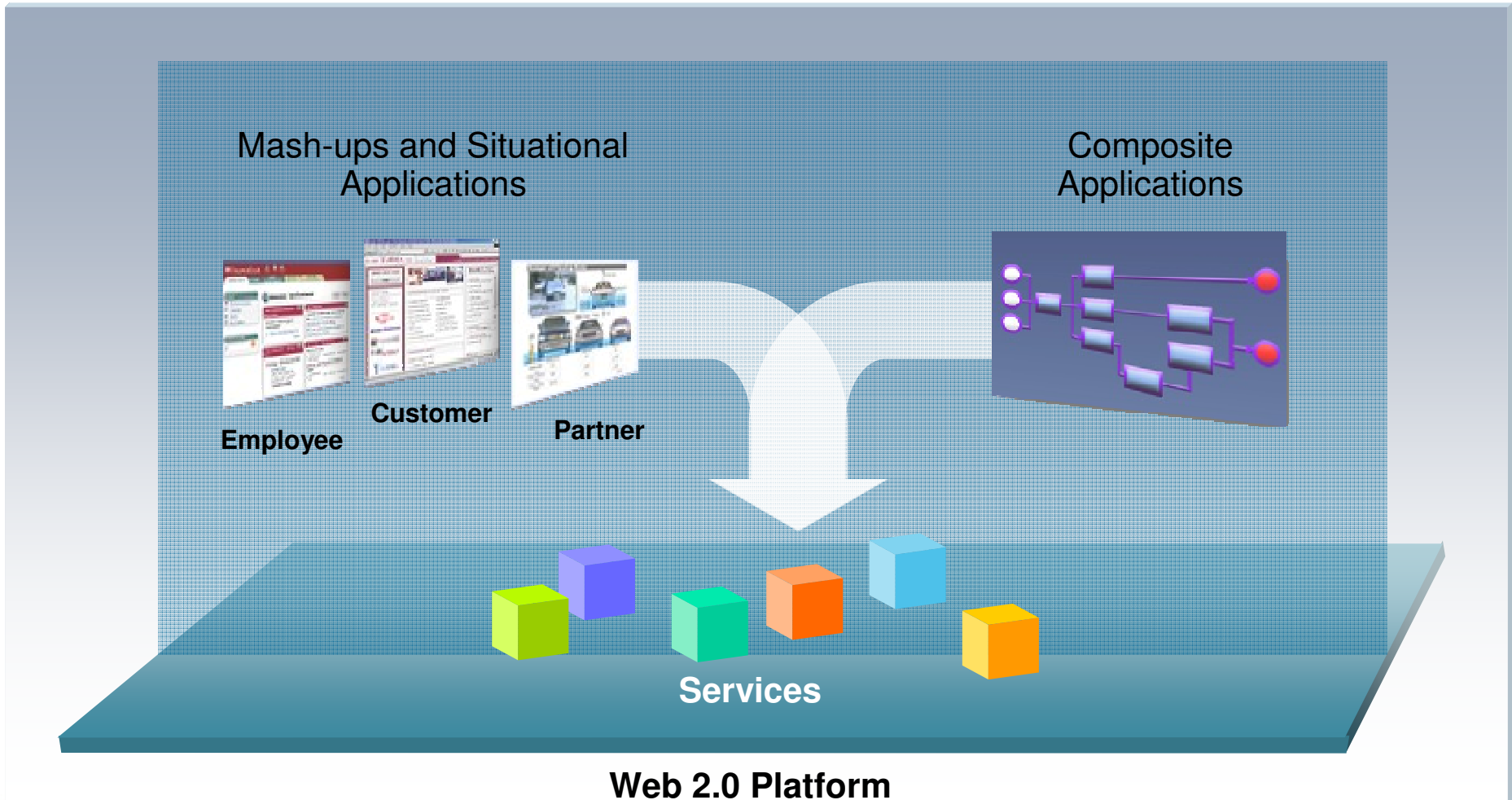
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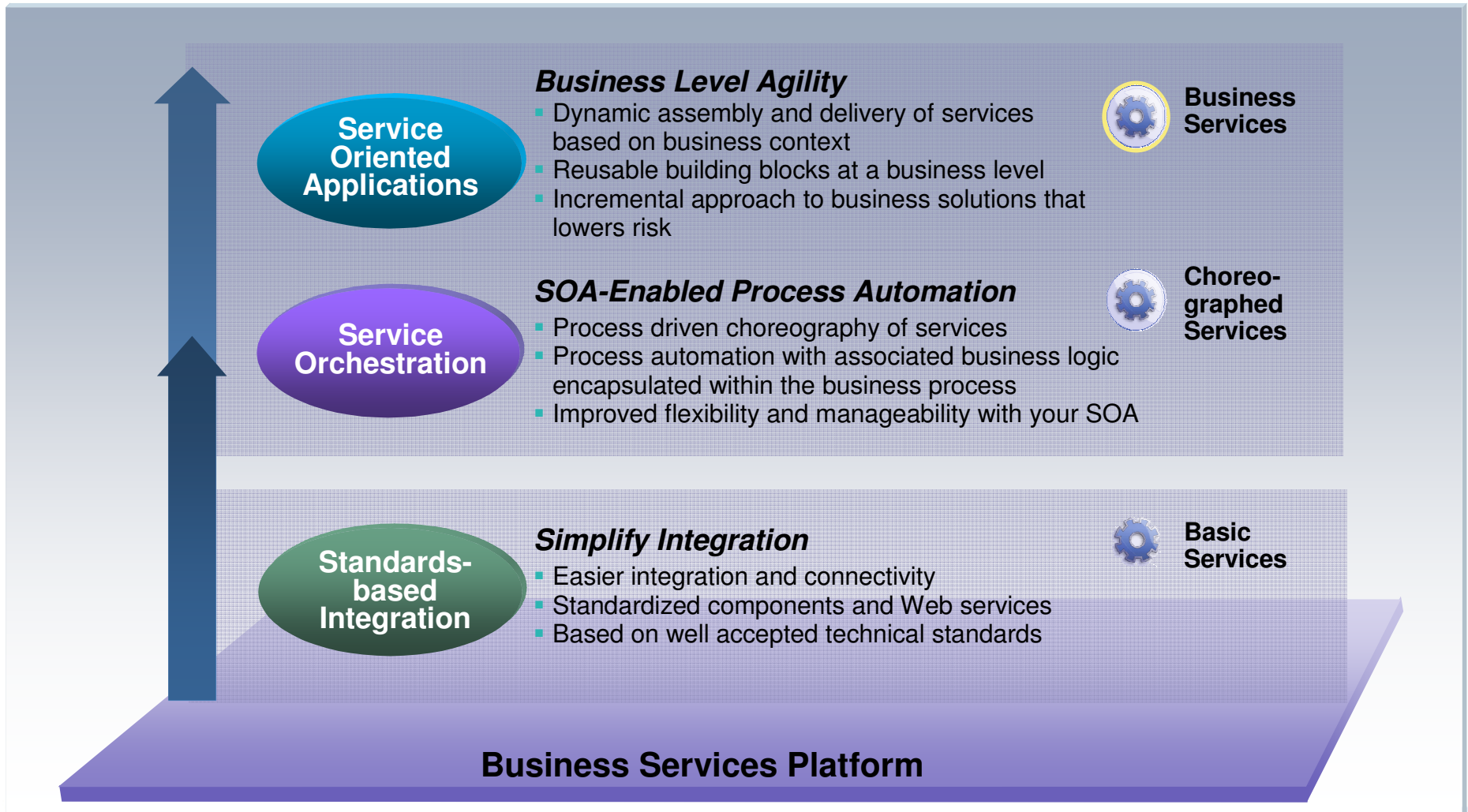
Extending the SOA Platform



Extending the SOA Consumer Platform: Web 2.0



Extending The SOA Provider Platform: Business Services



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SOA establishes an enterprise architecture that enables business flexibility and agility

SOA is an important foundation of enterprise architecture

Companies are using SOA today to drive tangible business value

Investments in SOA will continue to drive competitive differentiation

SOA is not one-size fits all

Implementation of SOA varies according to the company's business / IT environment and goals

Companies should leverage well defined best practices derived from SOA experiences to make the SOA journey effective

Start small, grow fast, and drive successful implementation through effective governance

Keep in mind the need to focus on real +ve Business Outcomes