



### The small print

This presentation provides a description of IBM's roadmap for document management and team collaboration.

The material is directional in nature and does not imply any product plan commitment on the part of IBM.

Plans are subject to change at any time without notice.



# IBM Lotus Sametime, Unified Communications and Collaboration Strategy and Technical Roadmap



IBM Software Group - Lotus Software Lotusphere Comes To You - Manchester







### **Communications Convergence**











#### A new reason to look at Sametime





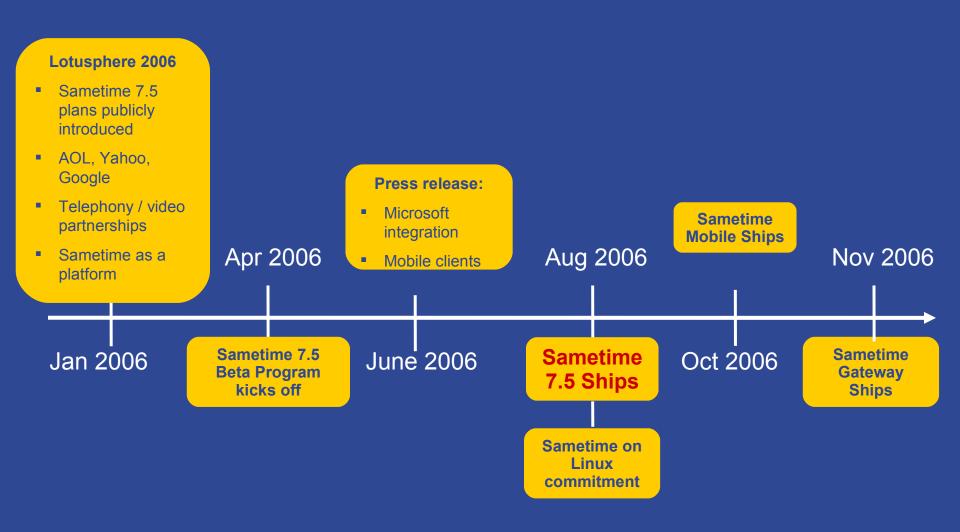








#### The Year of Sametime....





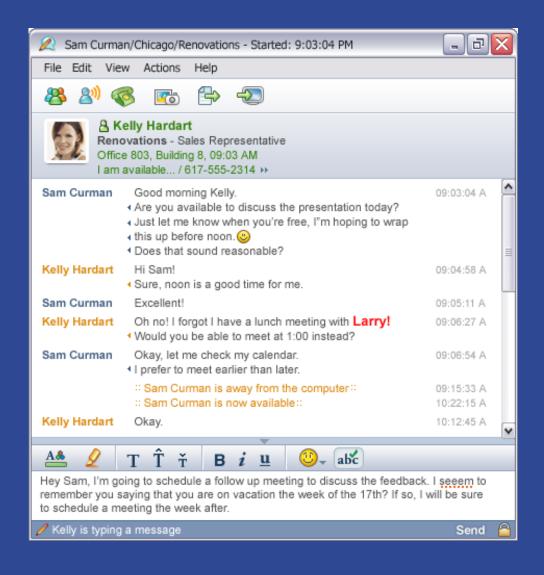
Lotus. software

#### IBM Lotus Sametime 7.5



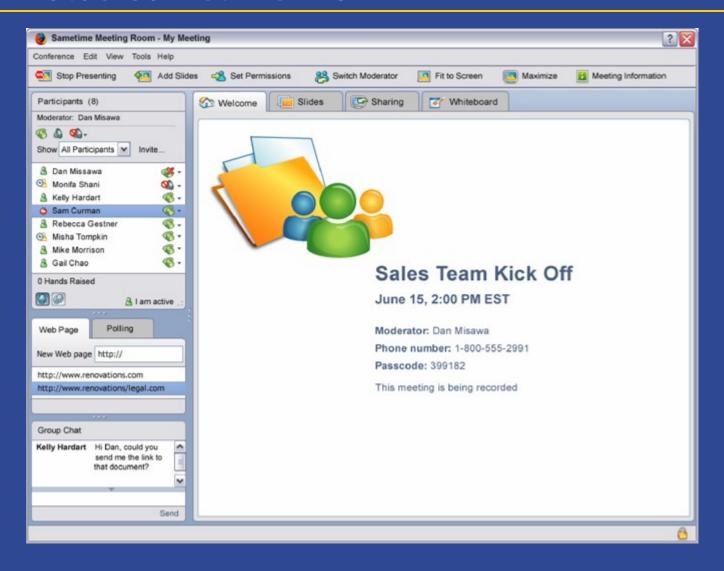


#### IBM Lotus Sametime 7.5





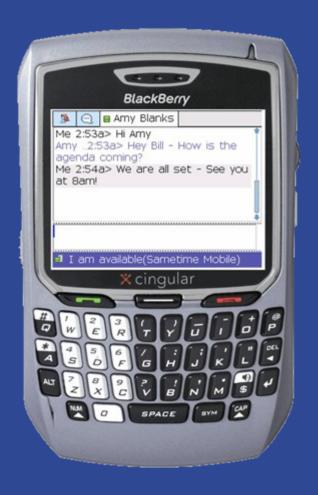
#### IBM Lotus Sametime 7.5





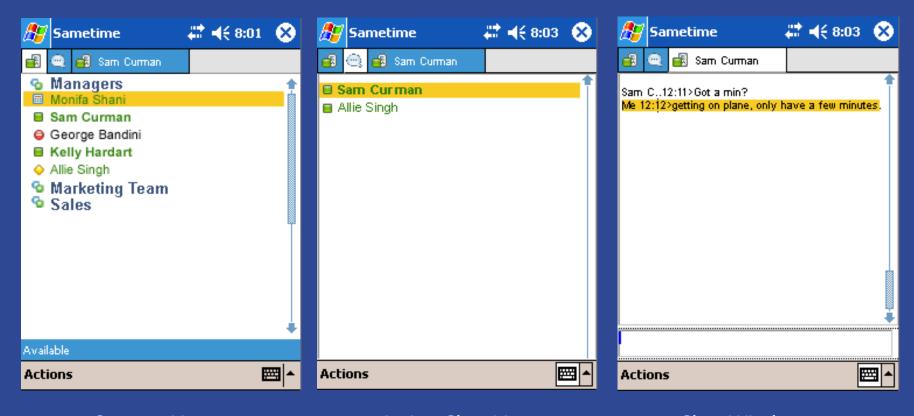
#### IBM Lotus Sametime Mobile







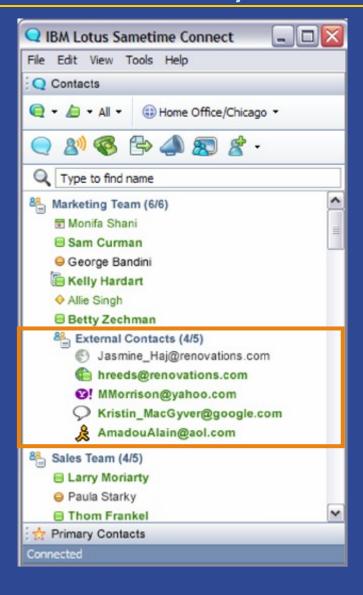
#### Sametime 7.5 Mobile Client



Contact List Active Chat List Chat Window

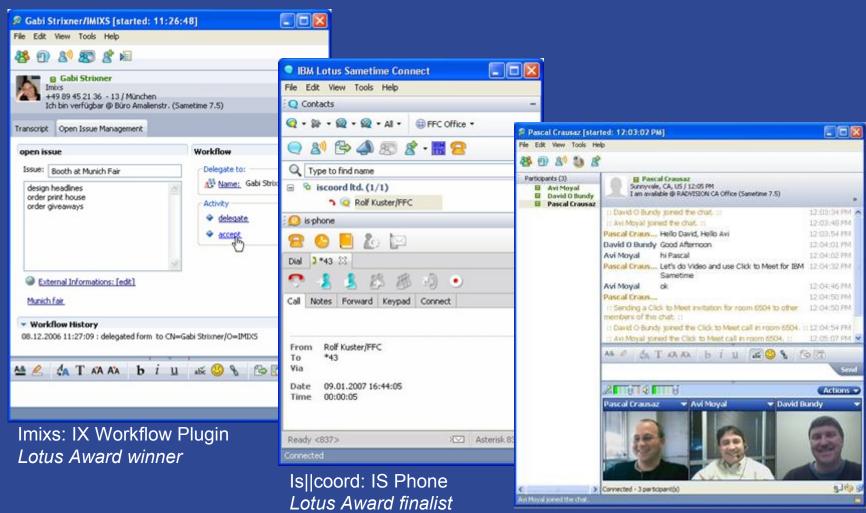


### **IBM Lotus Sametime Gateway**





# Lotus Sametime as a platform 2007 Best IBM Lotus Sametime Collaboration Extension





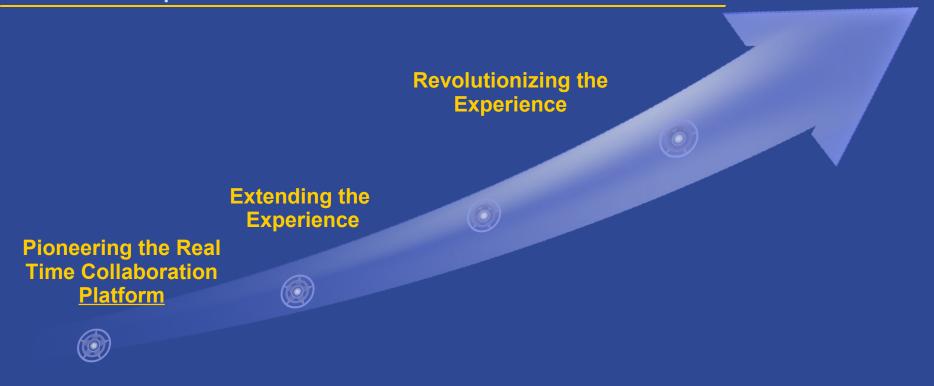
RADVISION

Lotus Award finalist

### Nearly 100 Sametime 7.5 Partners



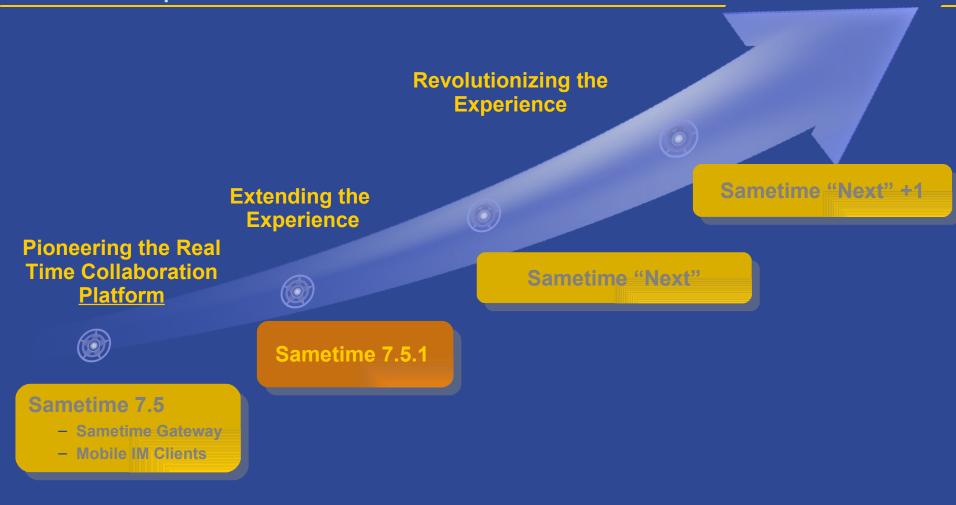














# Revolutionizing the Experience

Pioneering the Real Time Collaboration Platform



Sametime 7.5

- Sametime Gateway
- Mobile IM Clients

Extending the Experience



Sametime 7.5.1

- Point-to-point video
- Tabbed Chat
- Microsoft Office and Outlook Integration
- Linux Server
- Mac IM Client and Web conference participation
- Single sign-on support
- IM client and Web conferencing updates
- More granular policies



Lotus. software

xt" +1

#### Lotus Sametime 7.5.1 – Additional Upcoming Features: IM

- Chat history search
- Chat history n-way records
- Contact capability icons (for provider features i.e. telephony on/off hook)
- Additional plug-ins (Primary Contacts)
- New Administrative options
  - Video chat allow, bit rate, ports
  - Emoticons
  - Screen capture
  - Mobile
  - Multiple communities
  - Limit contact list size
  - Integrated Sametime enable full Sametime features inside Notes 8 requires full Sametime license
  - Plug-in Management allow end user control, forced updates site

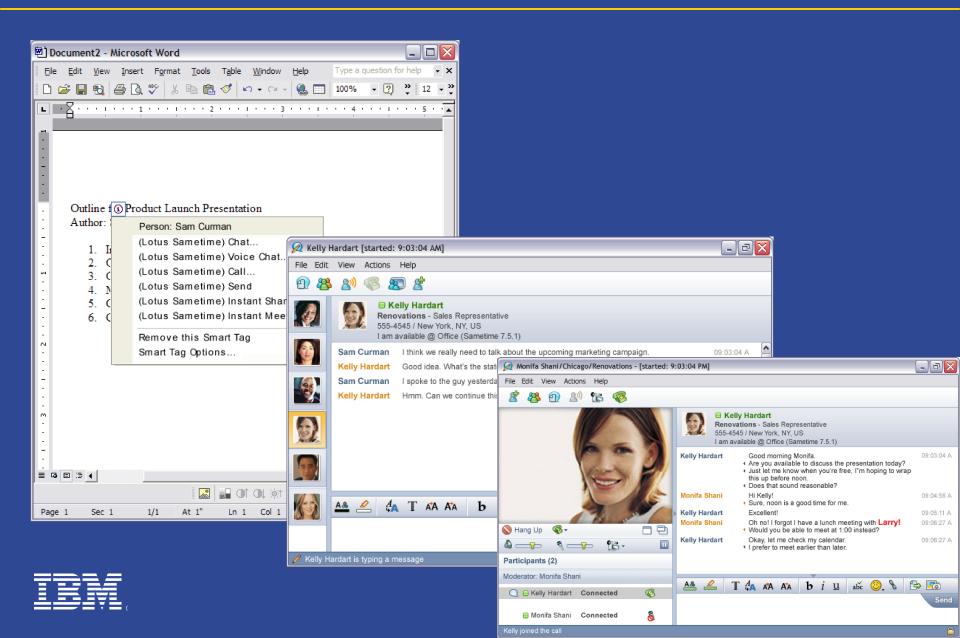


# Lotus Sametime 7.5.1 – Additional Upcoming Features: Web Conferencing

- Meeting Room Client enhancements
  - Can choose whether to include group chat
  - Can turn off all chat for particular users, via policy
  - Full edge-to-edge maximize
  - Sections can be completely minimized
  - Right-click menu for navigating slides
- e-Mail automatically sent to meeting creator and chair
- Repeat Meeting support
- Meeting Center enhancements
  - Log in fields are available directly on the meeting center pages
  - Quicker meeting start-up
  - More meetings per view
- Macintosh Support (Safari 2.0 on Mac OSX 10.4.x)
  - View-only for application sharing; no IP audio or video



#### IBM Lotus Sametime 7.5.1

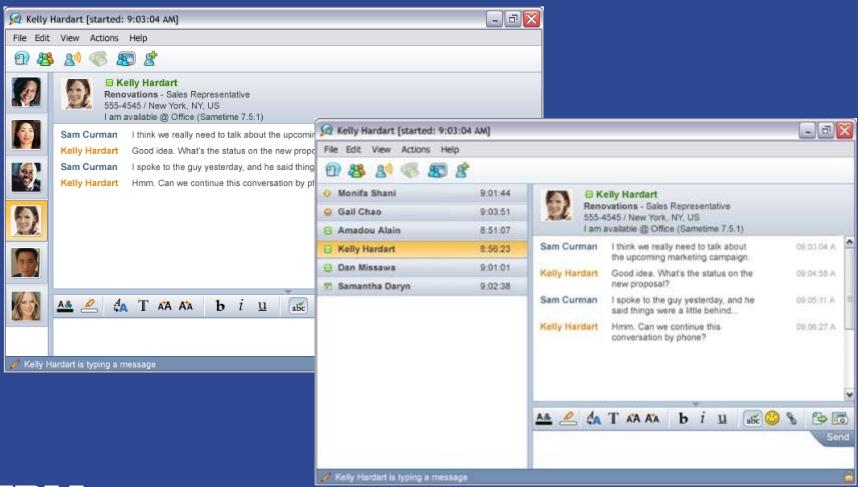


### IBM Lotus Sametime 7.5.1: Point to point video





#### Lotus Sametime 7.5.1 – Tabbed Chat interface





### Lotus Sametime 7.5.1 – updates to Connect client

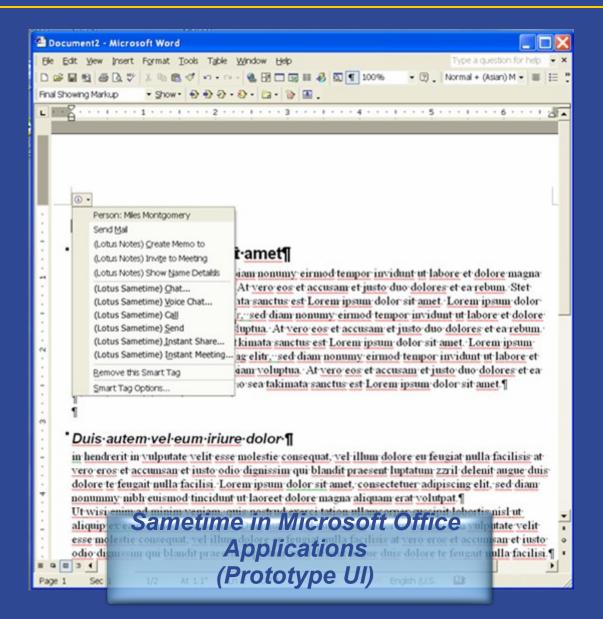




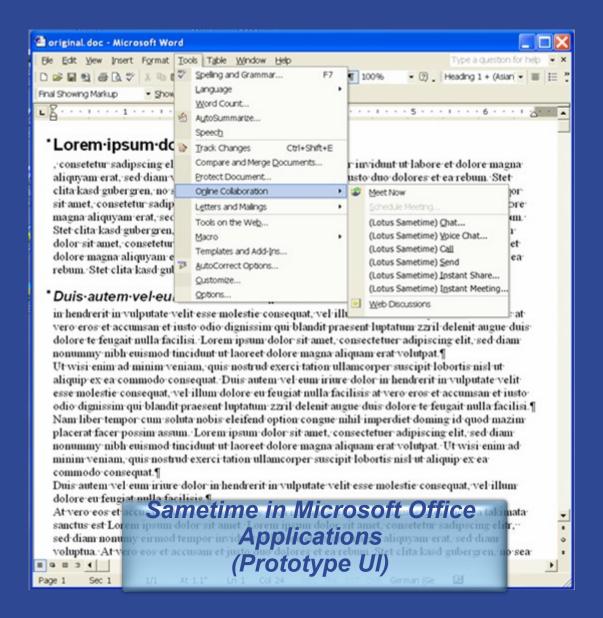




#### Subject to change



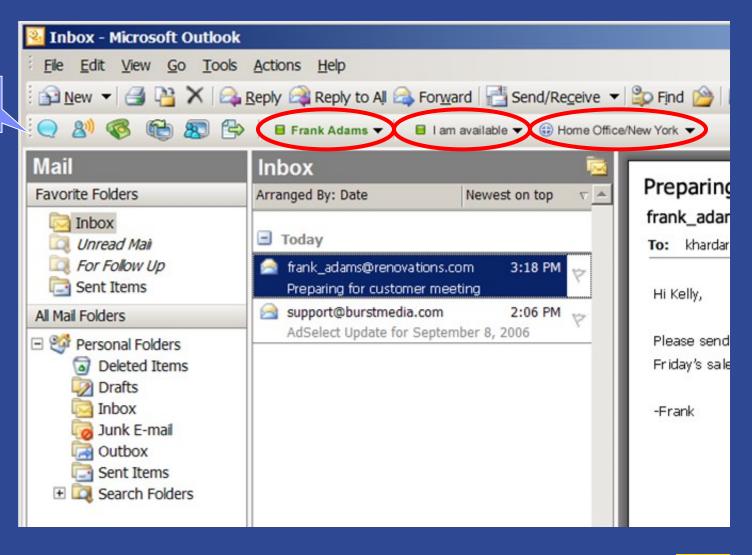




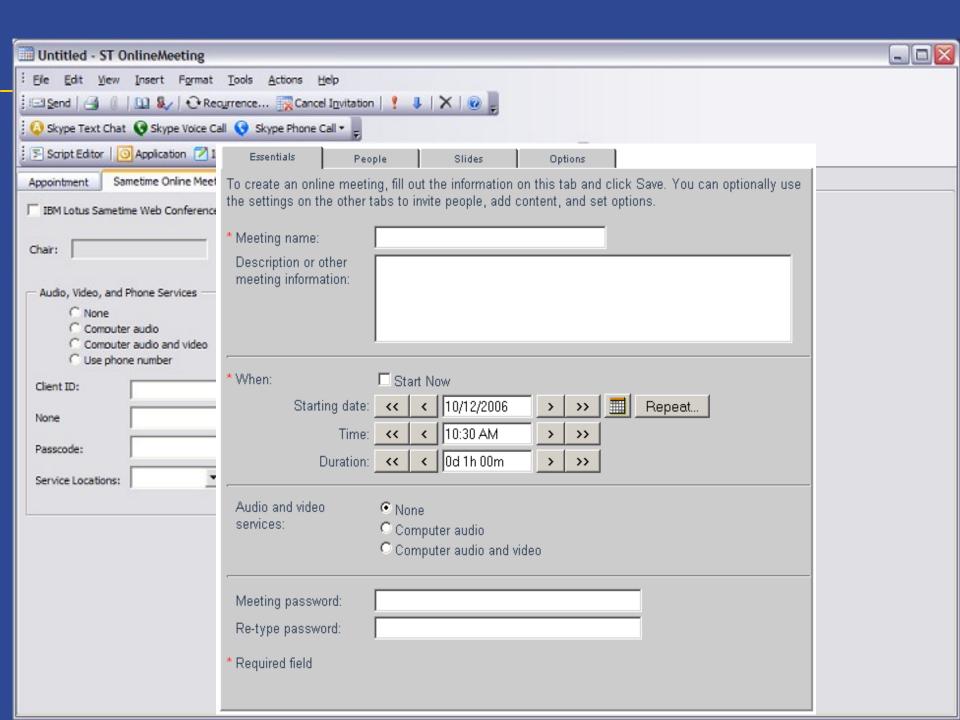


# Lotus Sametime 7.5.1 – Microsoft Office Integration: Outlook

Command Buttons

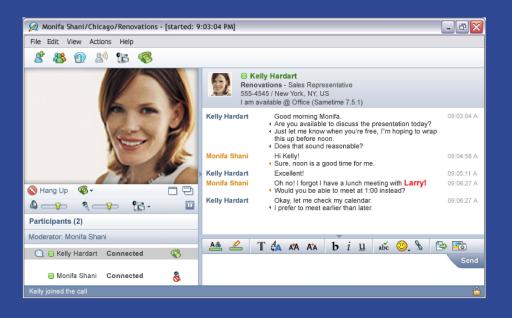






### **Unified Communications Integration**

- Enabling a single UC<sup>2</sup> experience for Sametime customers.
- Out-of-the-box connectivity to major telephony systems.
- Communicate directly from PC through the corporate PBX or public telephone lines over extension APIs and standards (SIP, CSTA)





### Current Sametime UC<sup>2</sup> Capabilities

#### Lotus Sametime 7.5

# Click-to-talk, Click-to-see

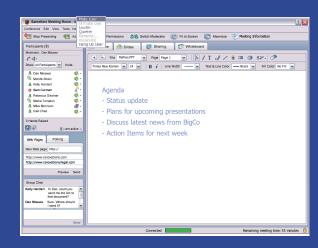


#### **Business Partner Solution Integration**

#### Click-to-call, Click-to conference



#### **Web Conf Integration**



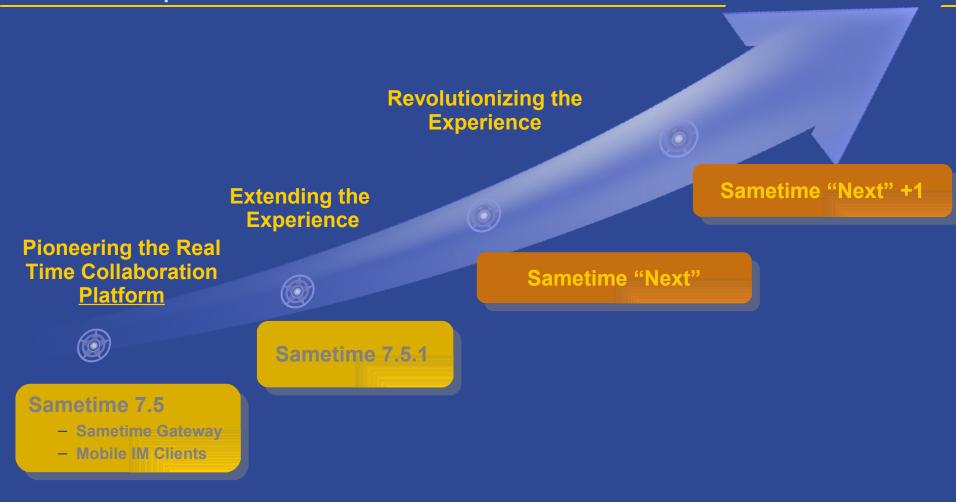




## Open ecosystem and extension model

| Capability                                | Partners demoing or shipping solutions   |
|---|--|
| Click to Call, Click to conference        | 3COM Alcatel·Lucent OAVAYA cisco iolink  |
|   | IS COCID NERTEL ** POLYCOM ** RADVISION Delivering the Visual Experience SIEMENS |
| Aggregated Telephony<br>Presence          | 3COM Alcatel·Lucent AVAYA cisco SIEMENS  |
| Call Management                           | iolink ISICOOCD NERTEL VoiceRite   |
| Multipoint video integration              | AVAYA AVISTAR ** ** POLYCOM *** RADVISION *** TANDBERG                           |
| Softphone integration                     | iolink AVAYA ISICOOT NERTEL SIEMENS Information Solutions Coordinators           |
| Web conferencing audio integration        | AVAYA ROLYCOM Premiere Global Services SIEMENS                                   |
| Web conferencing audio/meeting scheduling | Alcatel-Lucent CISCO ROLYCOM SIEMENS   |
| Unified Messaging for Notes and Domino    | Alcatel·Lucent AVAYA cisco NORTEL VoiceRite SIEMENS                              |
| Unified Messaging for<br>Sametime         | CISCO VoiceRite  |







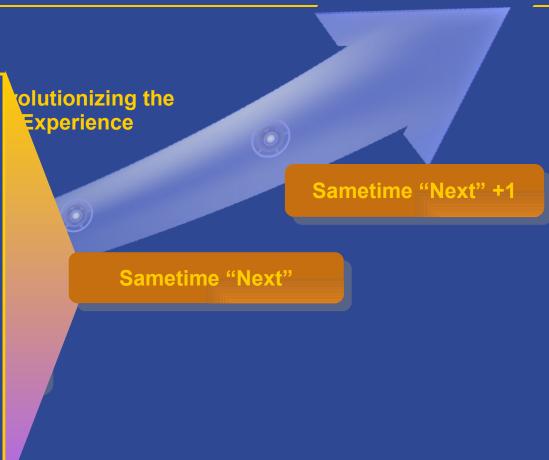
#### Sametime "Next"

- Web conferencing enhancements
- Upgraded audio/video
- Improved record and playback (mpeg-4)
- Better JVM Management
- FIPS-140

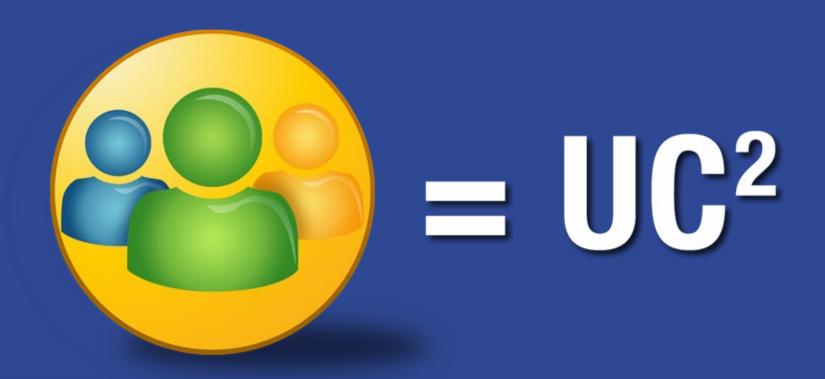
**Pion** 

Time

- More granular policies
- Calendar presence integration







**Lotus** Sametime





### When you get back to the office...

- Try it for yourself: http://stdemo3.dfw.ibm.com
- Learn about the integrated solutions from our partners: http://www.ibm.com/software/lotus/partnershowcase/sametime/
- Look into building your own plugins and deployment resources:
   http://www-128.ibm.com/developerworks/lotus/products/instantmessaging



# IBM Lotus QuickPlace/Quickr Rocks! The Future of Collaborative Document Management and Team Collaboration



Mark Lamb

IT Specialist

IBM Software Group - Lotus Software

Lotusphere Comes To You - London







# Agenda



#### **Business and market trends**

**IBM Lotus® Quickr™ overview** 

Relationship between Lotus Quickr and other products in our portfolio





# Innovation is critical to compete in the 21st century and collaboration is essential for innovation...

## Top innovation priorities

- Extend the ability to collaborate inside and outside
- Innovate business models and processes
- Leverage information for business optimization



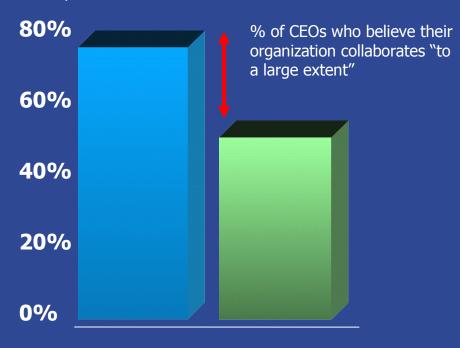
External collaboration is indispensable. CEOs stressed the **overwhelming importance of collaborative innovation** – beyond company walls. Business partners and customers were cited as top sources of innovative ideas ...

Source: 2006 IBM Global CEO Survey



# A "collaboration gap" looms large in the mind of the CEO

% of CEOs who believe collaboration is "absolutely critical" or "of great importance"



**External collaboration is indispensable.** CEOs stressed the overwhelming importance of collaborative innovation.

#### Financial performance:

strong collaborators enjoyed healthier revenue growth and average operating margin over their competition...

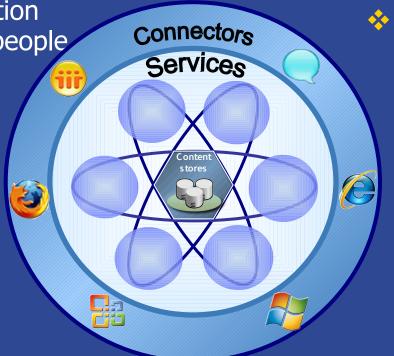
**The gap:** although collaboration aspirations were high, actual implementation was dramatically lower...

Source: "Expanding the Innovation Horizon: 2006 IBM Global CEO Survey"



# A flexible architecture to facilitate ... Ease of Integration

Integrate collaboration into the tools that people use everyday



Open and extensible services

Integrate diverse types of content stores without creating islands of data







# An open architecture for ... Access Anywhere, Anytime

Ubiquitous access to content & team collaboration



Easily collaborate with external teams: suppliers, partners, customers







Offline access



# An application designed for ... Simplicity

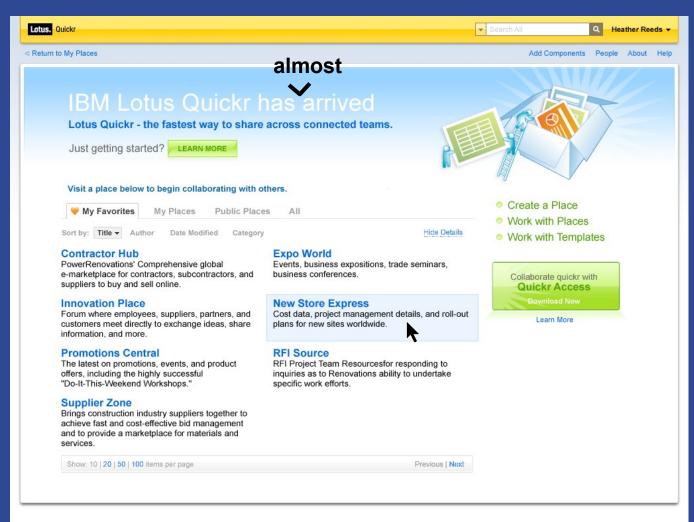


- Focus on the end-users' experience and productivity
- It's all about you!



# Introducing IBM Lotus® Quickr™ 8.0 ��

A faster way to share everyday business content with your teams





# Introducing Lotus Quickr 8.0 @

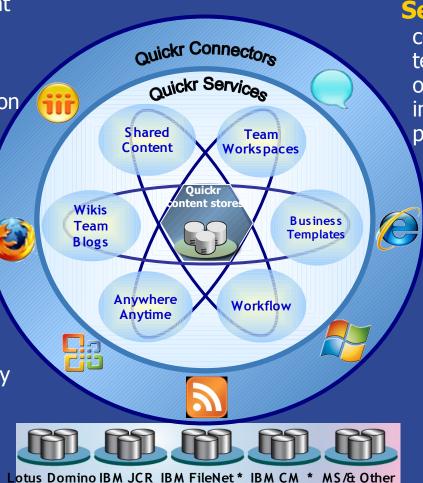
A faster way to share everyday business content with your teams

For managing and sharing everyday content and for building flexible team workspaces

Connectors: deliver content and team collaboration services directly into popular desktop applications, helping to increase the actual adoption. by end users

Content stores: for storing your content and team workspaces, centrally or departmentally





Services: rich collaborative content and team services that are open, extensible, and integrated with entire IBM portfolio

Lotus. software

# Lotus Quickr will provide a universe of capabilities...

Library management, check in & out, version control, views, security, custom meta-data for a variety of business content types

A collection of reusable collaborative components (libraries, calendars, tasks, blogs, lists, Web content authoring...) to build powerful applications

Quickr Connectors Quickr Services Shared Team Workspaces Content Quickr ontent store Wikis **(e)** Business **Team Templates** Blogs Anywhere Workflow **Anytime** 

Self-service, customizable team sites with an extensible infrastructure (membership mgmt, search capabilities), that support a full team lifecycle

Templates for immediate out-of-the-box value and support of common business processes, including project mgmt, wikis, blogs, innovation...

Lotus Domino IBM JCR IBM FileNet \* IBM CM \* MS/ft Other

Work flow for document routing and dynamic applications

Offline services, extranet access, versatile portlets, to expand and facilitate collaboration

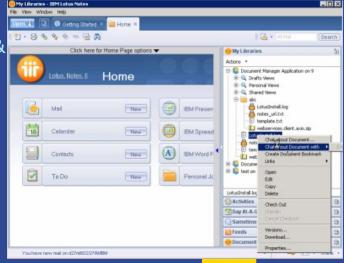


Lotus. software

# Lotus QuickPlace, Lotus Notes & Lotus Quickr

- Lotus QuickPlace customers on active maintenance will be entitled to Lotus Quickr 8.0
  - For QuickPlace 7.0 customers, moving to Lotus Quickr 8.0 will be even easier than previous release upgrades
  - With so much more: connectors, collaborative document management, etc...
- No need to upgrade your entire environment!
  - Lotus Quickr 8.0 runs on both Louts Domino 7.0 and 8.0
- Extend your IBM Lotus Notes®/Domino environment
  - Store shared content in central places, not in email
    - The Lotus Quickr connectors run on Lotus Notes 6.51, 7.0 & 8.0 or as a Lotus Notes 8.0 side-shelf
- Personal edition of Lotus Quickr
  - A "starter set" of Lotus Quickr document management capabilities
  - NO CHARGE for currently licensed Lotus Notes 8 customers









# Agenda

#### **Business and market trends**



**IBM Lotus® Quickr™ overview** 

Relationship between Lotus Quickr and other products in our portfolio

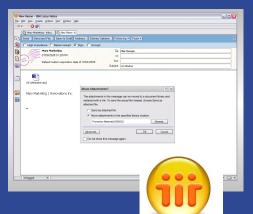




# Lotus Quickr Connectors integrate right into your favourite applications...

#### Making sharing & collaboration transparent and natural

Lotus Notes® client



Backup Info 8/13/2006 1:34 PM UX Marketing My Computer 8/15/2006 4:07 PM My Network Places

Entire Network Brussells Plan DCP.ppt □ 

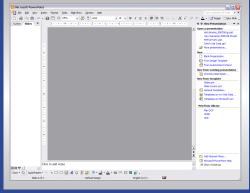
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Cubraries and Workspace: a 🔊 Advertising on East Submit for Approval 🛚 👔 Education Programs on Centra Finance on West Check Out Backup Info Lights IPMT Document Library Links > Subscribe P Workspace Open in Web...

Windows Explorer / "My Documents"

Lotus Sametime®

Microsoft Office / IBM Productivity Editors











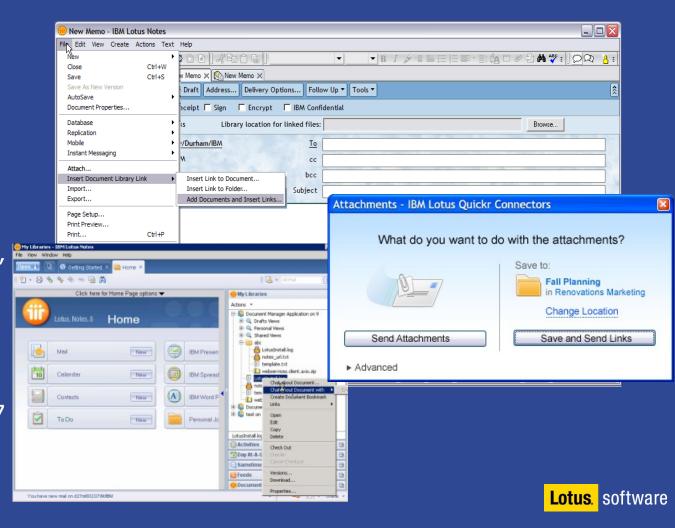
## **Lotus Notes Connector**



#### Helps reduce e-mail attachments, content duplication, and "version anxiety"...

- Open and save attachments into library or team workspace
- Replace e-mail attachments with shared links
- Integrated into file menus and "right click"
- "Reminder" prompt encourages participation
- Supports Lotus Notes 7 & 8!



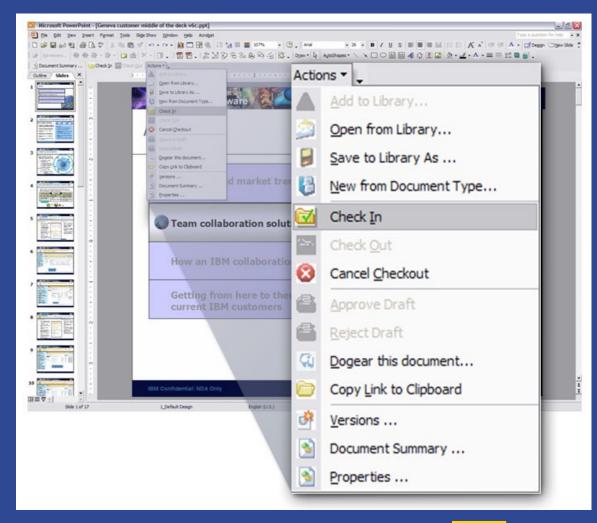


## Microsoft Office Connector



#### Facilitates collaborative document authoring and version management...

- Open and save documents into library or team workspace
- Assign document properties (meta-tags)
- Integrate with workflow for approval routing
- Integrate with "dogear\* " for tagging
- Use your editor of choice (no forced upgrade)
  - ▶ Microsoft Office XP, 2000, 2003...
  - IBM Productivity Editors
  - \* Requires purchase of Lotus Connections

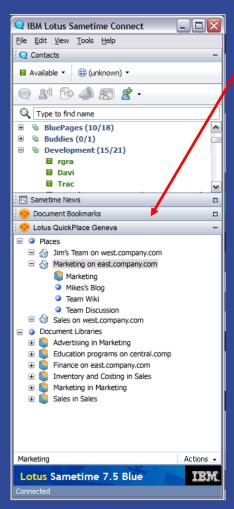




## **Lotus Sametime Connector**

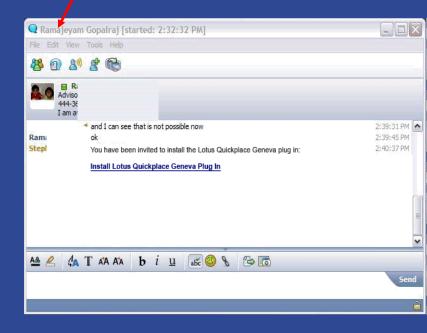


#### Provides easy access to shared content right from real-time client ...



- Navigate content through a simple tree interface
- Drag and drop from local system to libraries and team workspaces
- Integrated action menu
- Quick contextual access to shared documents

- Send links in chats
- Invite colleagues to download the connectors



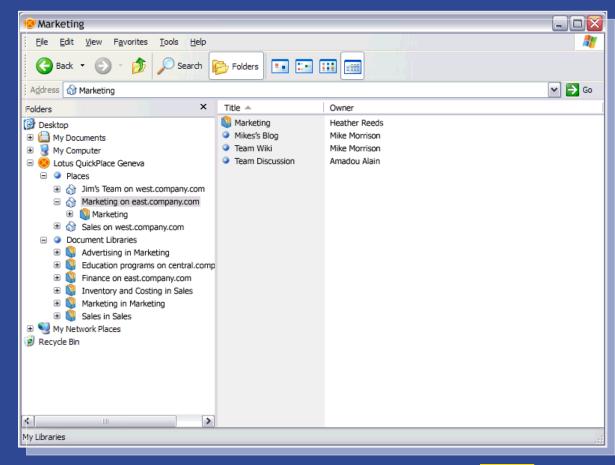


# Microsoft Windows Explorer Connector



#### Makes it easy and natural to move content to collaborative environment...

- Navigate content through familiar tree interface
- Drag and drop content from local system to libraries and team workspaces
- Integrated action menu

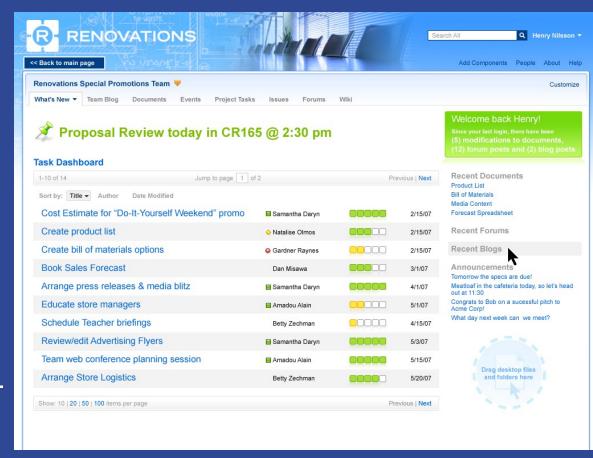




# Team workspaces

#### Easily create online places for projects and teams

- Components for managing projects, including:
  - Document libraries
  - Team calendar and milestones
  - Lists for managing structured content
  - Discussions forums, blogs, & wikis
  - And more...
- Self-service with a step-bystep guide to set up the places

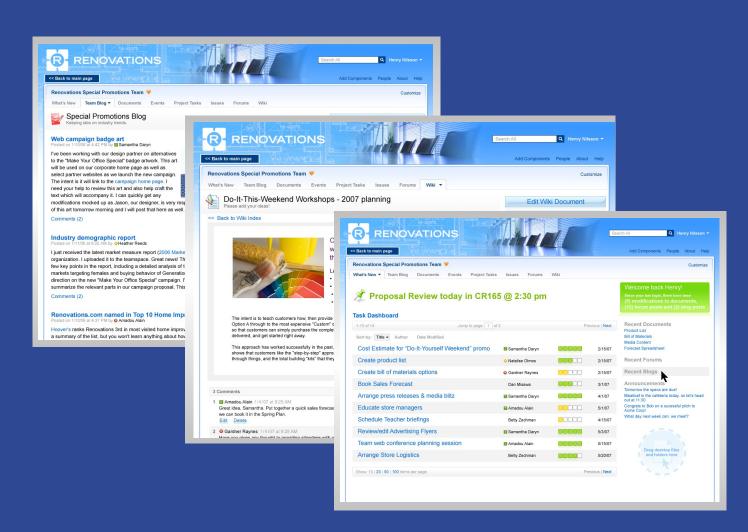






# End users can create custom team workspaces using flexible Lotus Quickr templates and components

- Team blog
- Wiki
- Project dashboard
- Many more...

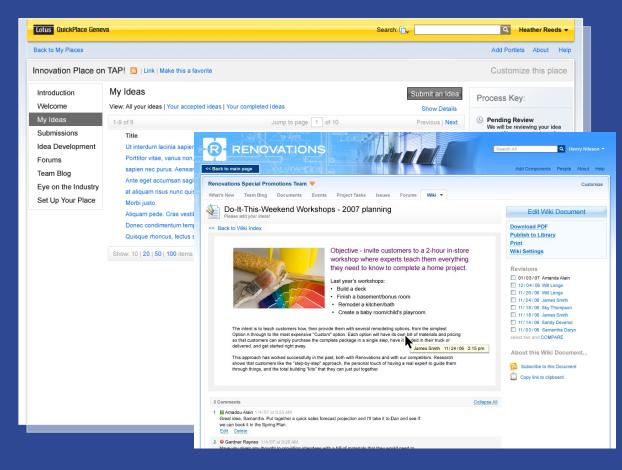




## You do not need to reinvent the wheel

#### Use Lotus Quickr application templates designed for specific business needs...

- We will provide extensible business application templates
- Plus, we will provide a place for a <u>community</u> of contributors to exchange ideas and share business templates







## Content libraries



#### Quickly set up libraries to store and share content securely

- Check-in, check-out, version control
- Customizable views to organize content
- Multi-level security (library, folder, document)
- Search across multiple libraries
- Workflow for routing & approving content
- RSS/Atom feed support to share or consume content
- Extensibility: custom meta-data, document types and templates



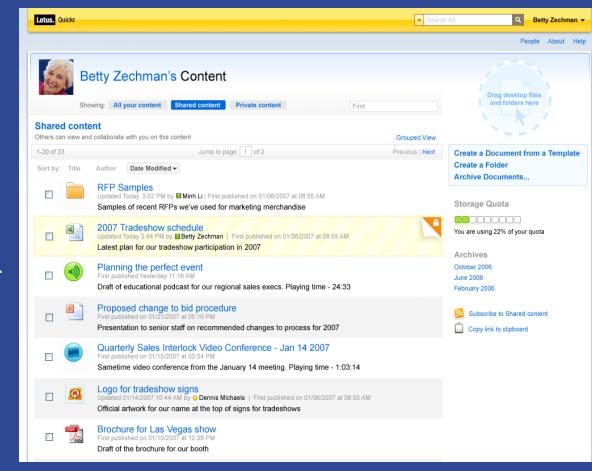


# Lotus Quickr 8 -- Personal Edition



# Personal Edition provides a "starter set" of Lotus Quickr capabilities

- Fast and easy on-line personal content library
- Familiar folder metaphor
  - Easily move content to secure, managed servers
  - Private content
  - Shared content
- Getting started is just an email click away
- Includes Lotus Quickr connectors
- Planned availability 2H '07







# Agenda

**Business and market trends** 

**IBM Lotus Quickr overview** 



Relationship between Lotus Quickr and other products in our portfolio





# Lotus Quickr Roadmap

<sup>6</sup>06 QuickPlace 7 From IBM Workplace™ & IBM WebSphere® Portal offerings otus Domino Document Manager 7

2Q '07



4Q '07 – Q2 '08

Lotus Quickr - Futures

- Continued focus on user interface
- Continued focus on connectors
  - New Microsoft Outlook connector
- Continued focus on integration
  - In-context sharing & web conferencing
  - Profiles, dogear, activities, communities, etc.
- Extended tools support
  - Lotus Component Designer
- Integration with IBM FileNet
  - Records management, etc.
- Integration with IBM Domino.Doc®

- Modern intuitive UI with Web 2.0
- Business templates, blogs, wikis...

Lotus Quickr 8

- Connectors for Lotus Notes, Lotus Sametime, Microsoft
- Collaborative content management
- Ease of administration

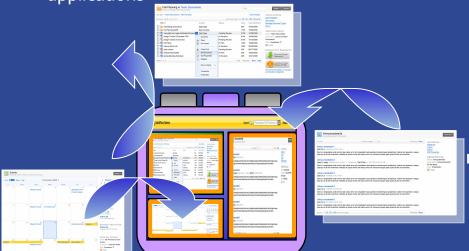
Lotus Domino Document Manager 8



This product roadmap is directional in nature and does not imply any product planting software commitment on the part of IBM. Plans are subject to change at any time without notice.

# Lotus Quickr and composite applications

- Lotus Quickr provides quick out-of-thebox value
  - A set of extensible services for end-users to quickly create rich business applications with no programming skills required
- Lotus Quickr leverages the strengths of the core IBM application platforms -Domino, WebSphere Portal, Eclipse
  - Programmers familiar with any of these platforms can integrate and extend Lotus Quickr services and components to create advanced custom applications









Lotus. software

# Lotus Quickr and Lotus Connections: a perfect combination

#### **Profiles**



Connect team members to their profiles for expert location

#### **Communities**



Connect places and communities to support rich collaboration

#### **Bookmarks**



Tag content, events, wiki pages, tasks, etc... for more accurate searching and retrieval

#### Blogs



Complement Quickr contextual team blogs with personal blogs



#### **Activities**



- Add place content to an activity
- Grow an activity to a place
- Spawn-off activities from a place



# Agenda

**Business and market trends** 

**IBM Lotus Quickr overview** 

Relationship between Lotus Quickr and other products in our portfolio





# Lotus Quickr = simplicity

#### For end users:

- Personal edition of Lotus Quickr lets you get started easily
- Lotus Quickr connectors let you collaborate with minimal disruption to your normal work patterns
- Setting up intranet or extranet team workspaces takes a few simple steps
- Templates make it easy to create business-specific team workspaces
- Use of Web 2.0 technologies makes UI more compelling and more similar to what they use at home

#### For IT:

- Leverages your current skills
- Provides self-service options for end users





# Thank you!!



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