# **Extending Your Mainframe for More Business Value**

New Data Workloads on System z

# **New Data Workloads**

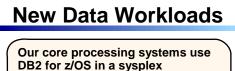
Data is central to our operations and many of our projects

We have a few issues and challenges



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Organic growth is increasing our MIPS usage

configuration

Oracle says they can do the job for lower cost



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Oracle falls short compared to DB2

Lets see why the world's largest corporations rely on DB2 for z/OS.



IBM

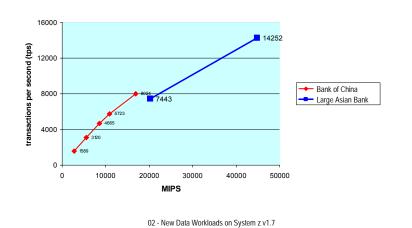
# **DB2 Proven Success in the Finance Industry**

- 59 of the top 60 banks on the global fortune 500 list use DB2 for z/OS
- Why?
  - Highest Scalability Capacity to handle large or growing workloads
  - Highest Availability DB2 provides nearly continuous availability
  - ▶ Proven Security and Compliance DB2 protects business data and customer privacy
  - Lowest overall TCO for incremental growth

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# **DB2 for z/OS Has Near Linear Scalability**

- IBM benchmarked the workloads of Bank of China and another large Asian bank to demonstrate workload capacity
- Near linear scaling was achieved through a range of MIPS

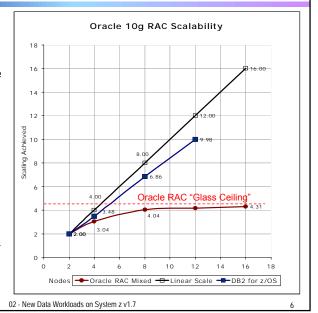


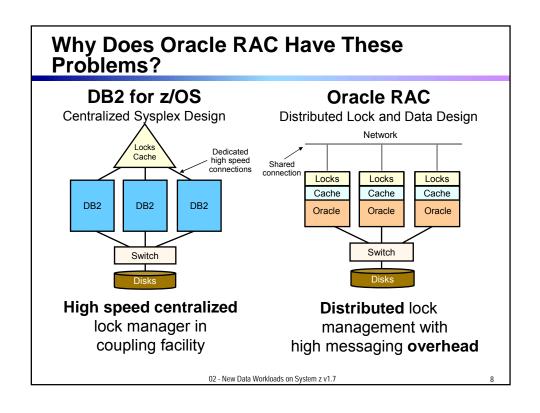
Oracle RAC Scale Out is Limited

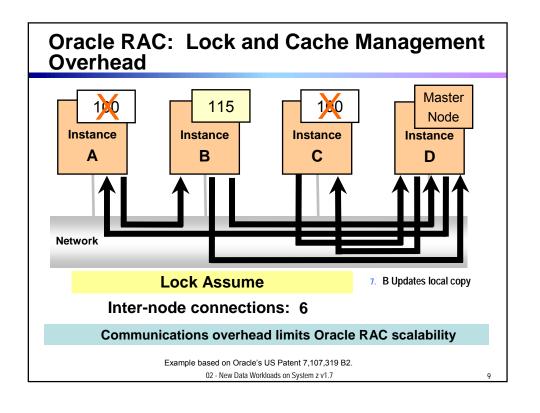
- DB2 for z/OS provides near-linear scalability with relatively little overhead as nodes are added
- With Oracle RAC, overhead increases rapidly as additional nodes are added and performance degrades after only 4 to 6 nodes

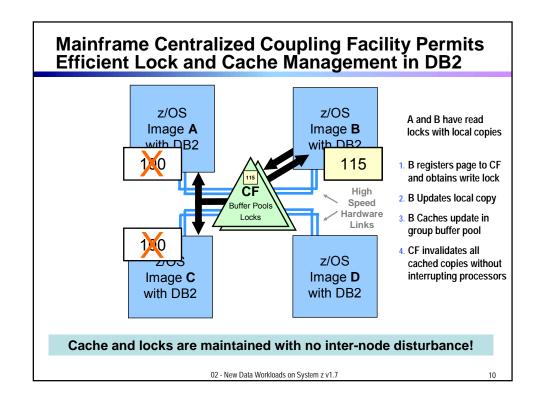
Sources: "Scale-up versus scale-out using Oracle 10*g* with HP StorageWorks", Hewlett-Packard, 2005

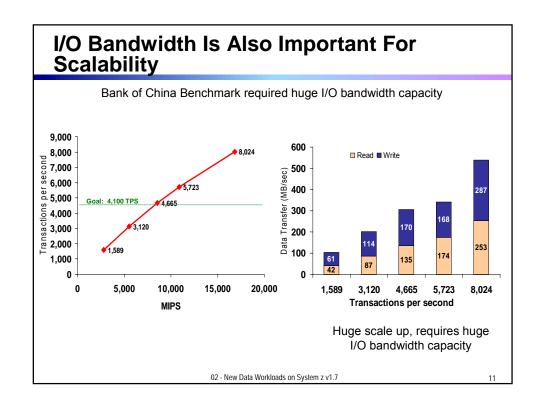
"Enterprise Data Base Clustering Solutions" ITG, October 2003



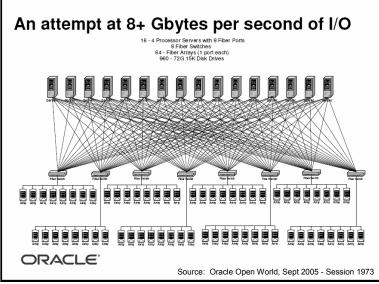








# Oracle RAC I/O Bandwidth Is Limited By The Underlying Server Platform

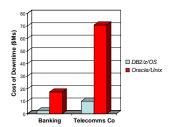


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# **DB2 for z/OS Availability**

- Fractional Improvements Result in Millions in Savings
- Financial Impact of Downtime Per Hour for financial industry is \$1.145M
- Financial Services Company Example:
  - ▶ \$300B assets, 2500+ branches, 15M customers
  - Retail banking, loans, mortgages, wealth management, credit cards
  - CRM System branches, financial advisors, call centers, internet
  - ▶ Number of users 20,000+



	Unix/Oracle	zSeries/DB2
Availability %	99.825%	99.975%
Annual outage	15h 20m	2h 11m
Cost of Downtime	\$17.6M	\$2.5M

#### \$15.1 Million dollar difference!

Sources: Picking up the value of PKI: Leveraging z/OS for Improving Manageability, Reliability, and Total Cost of Ownership of PKI and Digital Certificates by Jerald Murphy: 2007

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# Data Security and Compliance: DB2 for z/OS Has a Proven Track Record

#### DB2 for z/OS Security

- 10 security related patches in the last 10 years
- Proven RACF and Multi Level Security
- End-to-end encryption via hardware assist
- Optim Test Data Management
  - Ensures anonymous access to data necessary for testing
- Optim Archiving Expert
  - Allows customers to easily archive and access data
- DB2 Audit Management Expert
  - Supports compliance requirements
  - ▶ Consul for enterprise wide audit

#### **Oracle's Security Exposures**

- eWeek.com 10/16/2007
   51 security patches, including 27 for data base
- eWeek.com 07/17/2007
   45 security patches, including 17 for data base
- eWeek.com 04/17/2007
   36 security patches, including 13 for data base
- C/NET 01/17/2007
   "Oracle plugs 51 security flaws" including 26 for data base

In the last 15 months Oracle has issued more than 146 security patches

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# **New Data Workloads**

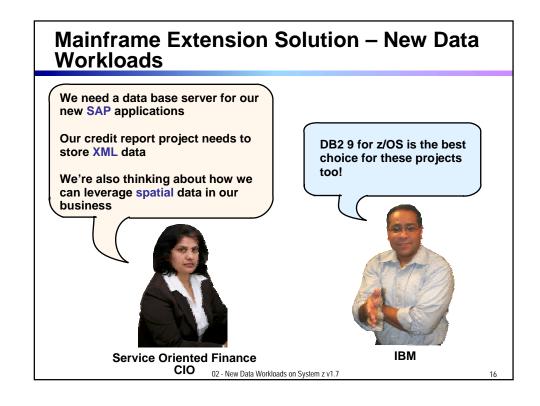
OK, I see that Oracle RAC may not be able to handle our core transaction processing requirements

But what about our other new projects?



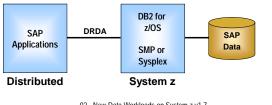
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## DB2 for z/OS is Designed to Work Better With SAP

- Partnership with SAP
  - ▶ 35 years of IBM partnership with SAP, 12000 joint customers
    - 14 years of DB2 advancements driven by SAP
    - Joint development team
    - technology roadmaps with IBM
  - ▶ DB2 for z/OS 9: approximately 40 features requested by SAP
  - ▶ Eligible for zIIP and new workload price incentives
  - ▶ No unique features in SAP exploit Oracle
- SAP data operations benefit from the inherent qualities of the mainframe platform



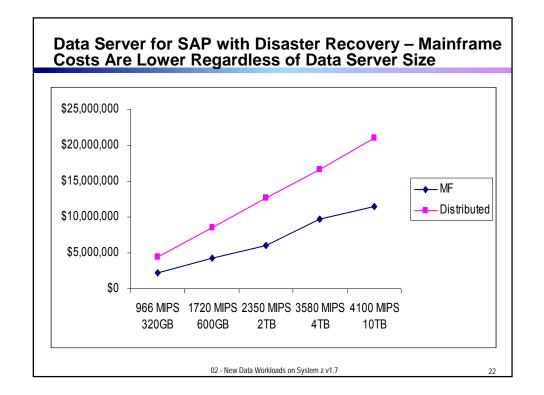
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## DB2 for z/OS Optimizations for SAP

#### Examples:

- Ease-of-Use
  - ▶ Easy to clone DB2 instances, such as test environment
  - Customized SAP Tuner and Administration Console
- Less DBA skills and activities required
  - ▶ Large Object Management, Automated Space Managemnet
  - ▶ DB2 Recovery Expert for automatic recovery and backup
  - Real-time Statistics Utility provides automatic scheduling information, integratation into Workload Management and Resource Limit Facility
  - ▶ BACKUP and RESTORE system enhancements
- SAP-specific enhancements to DB2 Query Optimizer
  - ▶ Enhancements for SAP Business Inelligence query performance
  - ▶ Enhancements for SAP OLTP products
- High Performance
  - SAP Business Warehouse performance gains through Dynamic Index ANDing

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# IBM Teams with SAP to Lower the Cost of DB2 for SAP Customers

OEM agreement allows SAP to sell DB2, DB2 Utilities and DB2
 Connect for restricted use

#### North American Retailer Example



Assume 298 incremental MSU's dedicated to DB2 for SAP

	Prior to OEM Agreement	With OEM Agreement				
3 Year Costs	\$1,596,997	\$692,561				
Savings of over \$900K and 57% for Data Serving on System z!						

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# **But What About the SAP Applications?**

- Typical configuration
  - ▶ SAP data base server on z/OS
  - ▶ SAP applications on distributed servers
- Better configuration
  - ▶ SAP data base server on z/OS
  - ► SAP applications on **zLinux**
  - ▶ Benefit from qualities of mainframe service
  - ▶ Run on lower cost IFL processors
  - ▶ Benefit from co-location of data base and applications
  - Systematic disaster recovery

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# Customer Case Study: European Retailer Saves Money by Running SAP Applications on zLinux

- Cost study to replace existing SAP application on Solaris servers
  - CASE 1: Applications and data bases on distributed
    - 5 year TCO €15.0M
  - ► CASE 2: Applications on distributed, data base on z/OS
    - 5 year TCO €12.6M
  - ► CASE 3: Applications on zLinux, data base on z/OS
    - 5 year TCO €11.1M
    - Better workload management and virtualization
    - Co-location benefit of SAP applications and data bases on same System z
- All cases incremental cost of additional Hardware and Software

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# **Baldor Electric Company Consolidates Global SAP systems onto IBM Mainframe**



#### Solution

- Consolidate 35 global SAP systems to one System z Server
- Portal-based applications extend customer access to inventory systems
- Used zIIPs and IFLs to reduce costs

#### Results

"The migration of our SAP application servers to Linux on zSeries produced an immediate increase in performance, has made it easier to manage and maintain our systems, and significantly trimmed the total cost of IT"

"Downtime costs us more than \$100,000 an hour. Availability is king for Baldor, and the IBM zSeries gives us what we need."

Mark Shackelford, Director of Information Systems, Baldor

Baldor met customer needs and achieved company growth without a rise in IT costs

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## **XML Solves Business Problems Today**

- SOA
  - ▶ Web Services messages are XML
- Business-to-Business Integration
  - Platform-independent transport mechanism.

Transaction orders may be defined in XML



- Forms and Document Processing
  - Government and legal industry require digital signature

Tax forms require signature & change year to year





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# XML is Driving Many Industry Standards Today

#### Banking

IFX, OFX, SWIFT, SPARCS, MISMO +++

#### Healthcare

HL7, DICOM, SNOMED, LOINC, SCRIPT +++

#### Insurance

ACORD XML for P&C, Life +++

## Financial Markets FIX Protocol FIXML MDDI

FIX Protocol, FIXML, MDDL, RIXML, FpML +++

#### Cross Industry

PDES/STEPmI SMPI Standards RFID, DOD XML+++

# Life Sciences MIAME, MAGE.

MIAME, MAGE, LSID, HL7, DICOM, CDIS, LAB, ADaM +++

# Automotive

ebXML, other B2B Stds.

#### Chemical & Petroleum

Chemical eStandards
CyberSecurity
PDX Standard+++

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#### Retail

IXRetail, UCCNET, EAN-UCC ePC Network +++

#### **Electronics**

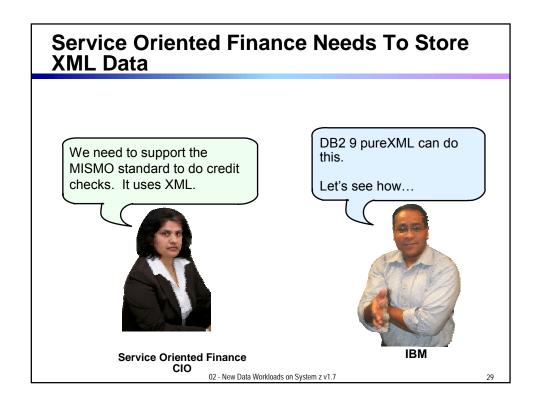
PIPs, RNIF, Business Directory, Open Access Standards +++

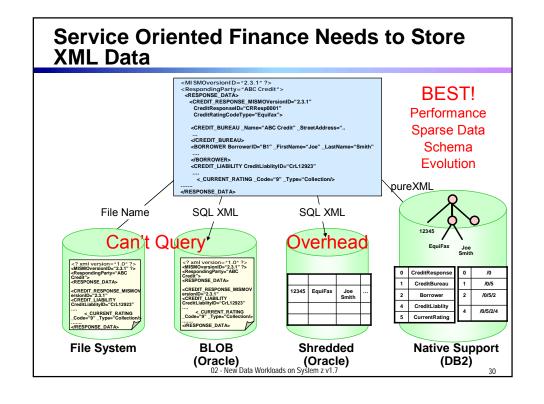
#### Telecommunications

eTOM, NGOSS, etc. Parlay Specification +++

#### Energy & Utilities

IEC Working Group 14 Multiple Standards CIM, Multispeak





### **XML – The Difference Is Fundamental**

- Relational is a data model
  - Relations (tables)
  - Attributes (columns)

Attributes (columns)	SSN	LastName	e FirstName	Street	City	State	Zip
<ul> <li>Set based w/some sequences</li> </ul>	111111111	Haan	Brian	1 Harry Rd	San Jose	CA	95141
•	123456789	Smith	Joe	555 Bailey Av	e San Jose	CA	95141
<ul> <li>Strict schema</li> </ul>		C	CreditReportID	CreditBureau	CreditLiabilit	у	Rating
			1234	ABC Credit	Collection		649
			1235	ABC Credit	Collection	_	687
			2314	TRW Reporting	Mortgage	_	750

- XML is a data model
  - Hierarchical tree structure
  - Nodes (elements, attributes, comments, etc.)
  - Relationships between nodes
  - Sequence based w/ some sets
  - Flexible schema



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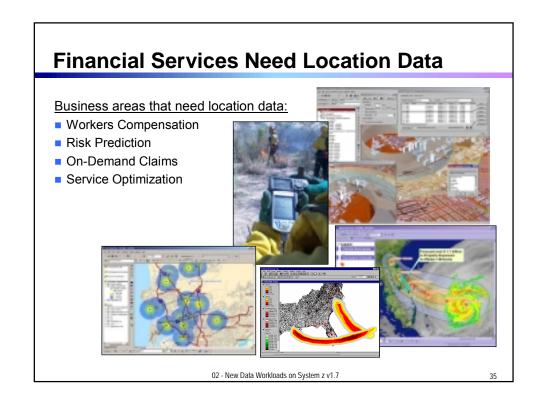
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## **DB2 9 Native XML Storage**

- A "Hybrid" data base environment combining the relational and XML hierarchical data models
  - Adds a new "XML" data type
- A new storage mechanism to efficiently manage XML data
  - "Native" means that XML documents are stored on data base pages as parsed tree structures to reflect XML's hierarchical structure
- This avoids conversions between XML and relational structures, and the corresponding limitations
  - Input and retrieval are faster, performance is better, and querying is better and faster
  - ▶ With BLOBs and shredding, every operation (parsing, etc.) is expensive and there is a potential loss of data
  - ▶ The XML document might be too complex to shred

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#### **DEMO: Service Oriented Finance Credit Report Processing** Data base contains two credit reports for Brian Haan Schema of one report is Service representative requests customer credit report old version 3rd Party Schema of the other Credit Credit Report Report report is up-level version System Application (WebService) New schema contains a MISMO credit new element (high risk reports are stored in DB2 loans) DB2 9 3<sup>rd</sup> Party Credit Report Same query can access up-level schema System (WebService) 02 - New Data Workloads on System z v1.7



# **Example: Risk Prediction Needs Location Data**

- Every insured RISK has a location
  - ▶ House, office, vehicle, warehouse, person, goods, etc
- This location can change
  - ▶ Vehicle, property, policy, restructuring, merger, acquisition, etc
- Every PERIL influencing the risk can be geolocated
- The perils are influenced by geography
  - ▶ Urban development, population, demographics, climate, postal units, flood, fire, crime, earthquake, tsunami, landslip, etc
- The locations impacted change over time

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# Screen shows ArcCatalog with the preview of flood data set 02 - New Data Workloads on System z v1.7 Show Flood Plain 10 - New Data Workloads on System z v1.7

