

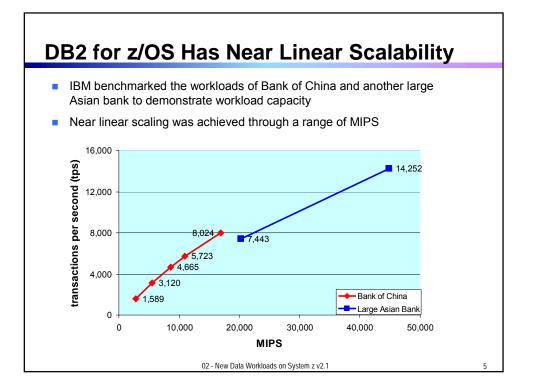
DB2 Proven Success in the Finance Industry

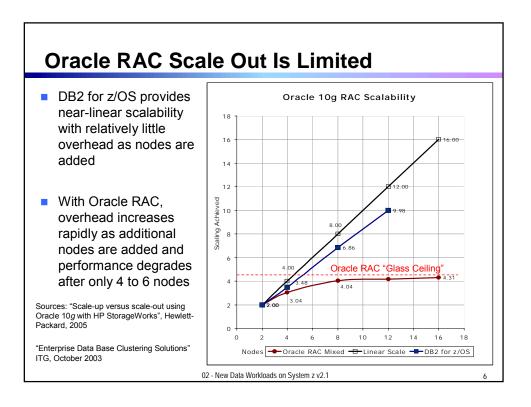
59 of the top 60 banks on the global fortune 500 list use DB2 for z/OS

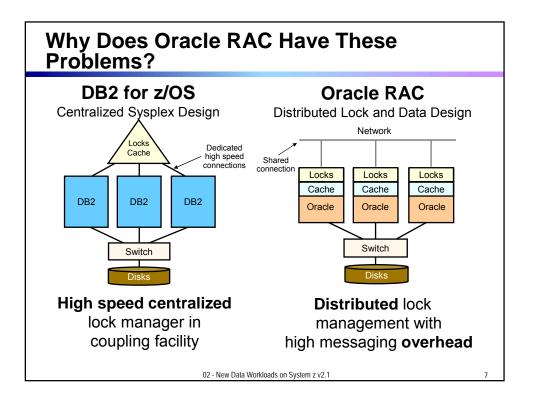
Why?

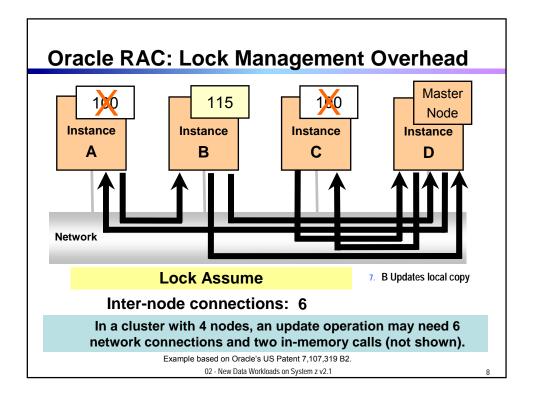
- Highest Scalability Capacity to handle large or growing workloads
- Highest Availability DB2 provides nearly continuous availability
- Proven Security and Compliance DB2 protects business data and customer privacy
- Lowest overall TCO for incremental growth

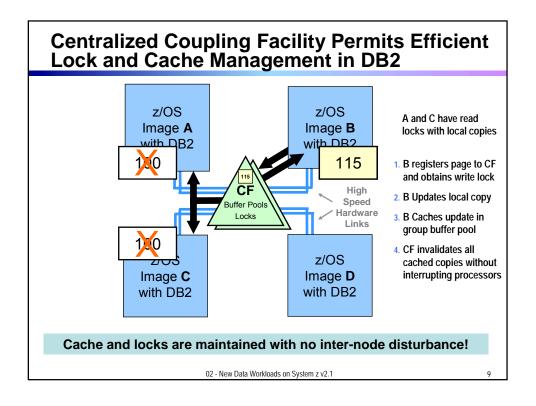
02 - New Data Workloads on System z v2.1

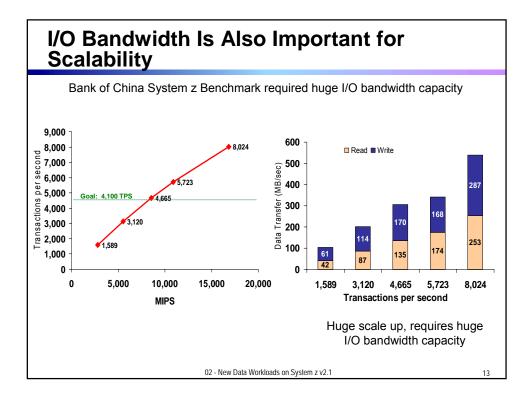


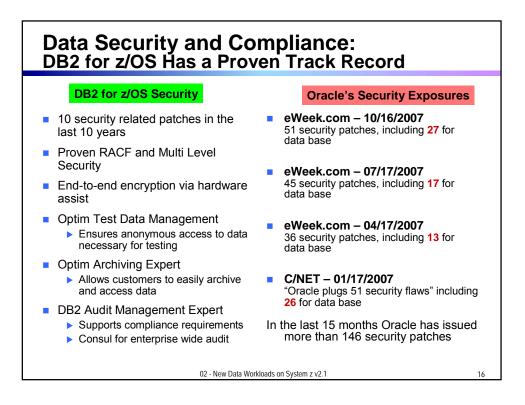


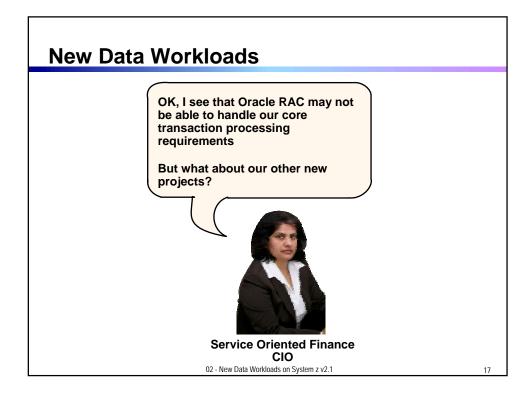


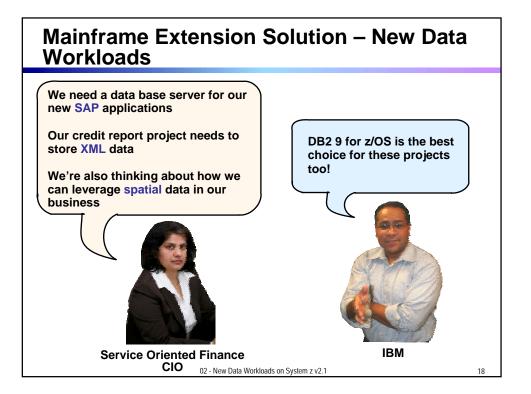






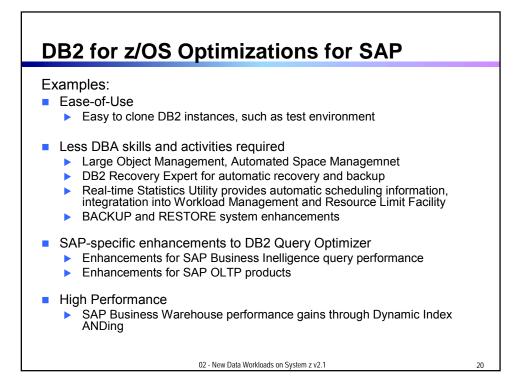


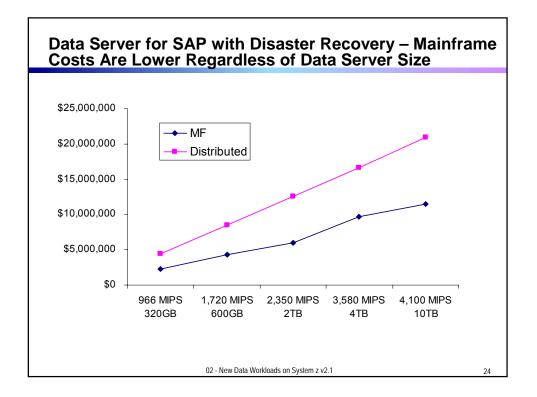




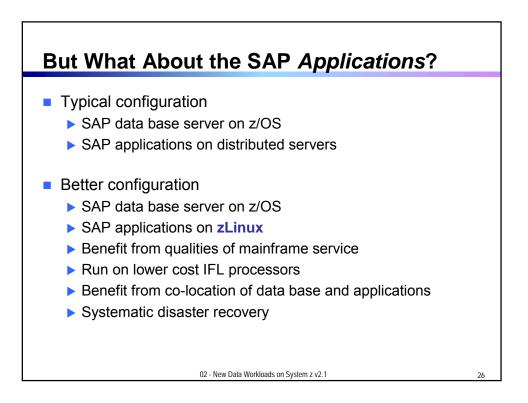
DB2 for z/OS Is Designed to Work Better With SAP

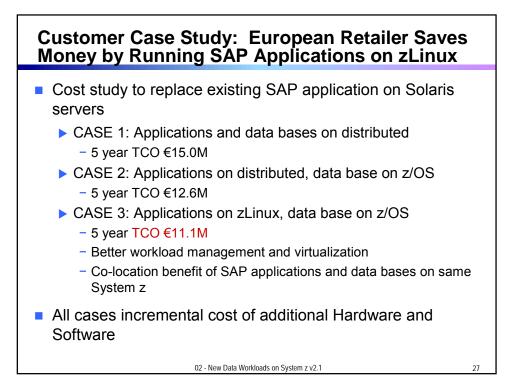
Partnership with SAP > 35 years of IBM partnership with SAP, 12,000 joint customers 14 years of DB2 advancements driven by SAP - Joint development team - technology roadmaps with IBM DB2 for z/OS 9: approximately 40 features requested by SAP Eligible for zIIP and new workload price incentives ▶ No unique features in SAP exploit Oracle SAP data operations benefit from the inherent gualities of the mainframe platform DB2 for z/OS DRDA SAP SAP Applications Data SMP or Sysplex Distributed System z 02 - New Data Workloads on System z v2.1 19

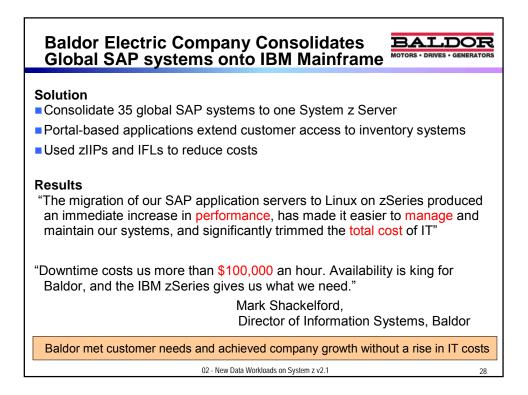


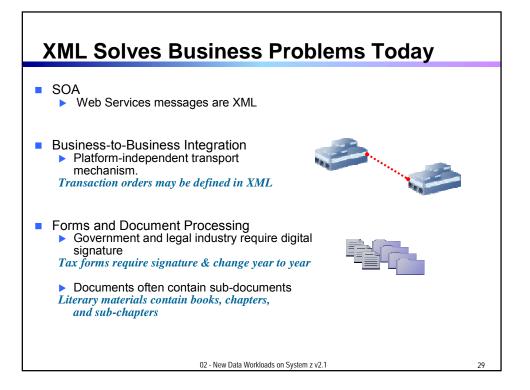


IBM Teams with SAP to Further Lower the Cost of DB2 for SAP Customers					
 OEM agreement allows SAP to sell DB2, DB2 Utilities and DB2 Connect for restricted use 					
North American Retailer Example					
Assume 298 incremental MSU's dedicated to DB2 for SAP					
	Prior to OEM Agreement	With OEM Agreement			
3 Year Costs	\$1,596,997	\$692,561			
Savings of over \$900K and 57% for Data Serving on System z!					
02 - New Data Workloads on System z v2.1 25					









XML is Driving Many Industry Standards Today

Banking IFX, OFX, SWIFT, SPARCS, MISMO +++ Healthcare HL7, DICOM, SNOMED,	Life Scien Miame, Mage Lsid, HL7, Dig Cdis, Lab, Al	;, COM, DaM +++ <i>ΕΙ</i> ε PIPs	Retail IXRetail, UCCNET, EAN-UCC ePC Network +++ ectronics s, RNIF, Business Directory,	
LOINC, SCRIPT +++ Insurance ACORD XML for P&C, Life +++			n Access Standards +++ <i>Telecommunications</i> eTOM, NGOSS, etc. Parlay Specification +++	
<i>Financial Mar</i> FIX Protocol, FIXMI RIXML, FpML +++		Automotive ebXML, other B2B Stds.	Energy & Utilities IEC Working Group 14	
Cross Industry PDES/STEPmI SMPI Standards RFID, DOD XML+++	Chemical & Petroleum Chemical eStandards CyberSecurity PDX Standard+++			
02 - New Data Workloads on System z v2.1 30				

