Touchdown 2000
Orlando, FL., USA
31 January 2000 -- 2 February 2000

Schedule of Presentations

Monday, 31 January 2000

10:30 - noon	noon - 1:00	1:00 - 2:00	2:15 - 3:15	3:45 - 4:45	5:00 - 6:00
Super Session in Main Ballroom - New Product announcements	lunch	Hardware Update	Opportunity Analysis	Software Strategy	Selling StoreFlow
		Netfinity Update	Java 4690	Configuring new products	What's New with Lotus in Retail
		Kiosk	Tech Support on the Web	Fiscal update	Hardware Q&A
		Multi Channel	Retail Services Update	Touch & GUI	PartnerWorld
		Global SMB	Food Service, Hospitality	Customer Value Proposition	SMB North America

Tuesday, 1 February 2000

8:00 - 9:00	9:15 - 10:15	10:45 - 11:45	11:45 - 1:00	1:00 - 2:00	2:15 - 3:15	3:45 - 4:45
Competitive Analysis	MarCom on the Web	StoreFlow Technical Overview	lunch	StoreFlow Functional Overview	IBM and Microsoft	Retail Standards Update
Opportunity Analysis (repeat)	PC Cash Drawer/ USB	XML - What is it and what does it mean to retailers?		Multi-Channel Retailing (repeat)	Network Design	Touch & GUI (repeat)
BP Certification	Partner Commerce/ Servers	4690 Update		Marketing Program Overview	Partner Commerce/ Server (Retail focus)	International Business and Rollout Consideration
Selling StoreFlow (repeat)	Supermarket Application Update	PartnerWorld (repeat)		Systems Management & Tivoli	Device Driver Update	The Configurator
StoreFlow for BPs	SureOne: Field Feedback	World Wide Education		Retail CRM and Loyalty Programs	Food Service Hospitality (repeat)	MarCom Deliverables

Wednesday, 2 February 2000

8:00 - 9:00	9:15 - 10:30	11:00 - Noon
NA Channel Plans and Programs	NA Channel Roundtable	Hardware Q&A (repeat)
EMEA Channel Plans and Programs	EMEA Channels Roundtable	StoreFlow Functional Overview (repeat)
Competitive Analysis (repeat)	Java 4690 (repeat)	ScanSource session with Solution Providers
Configuring New Products (repeat)	Supermarket Application and SurePOS ACE	Kyrus session with Solution Providers
Channel Plans and Programs - Latin America (in Spanish)	LA Roundtable - LA IBMers/BPs - issues and discussion	Operating Systems in Retail