**IBM Retail Store Solutions** 



**POS Hardware** *IBM SurePOS 500 Series* 

Sales reference guide

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#### Summary

The IBM SurePOS<sup>™</sup> 500 Series is a sleek, sophisticated pointof-sale (POS) system that is ideal for retailers in the specialty, food service and hospitality, and gas and convenience segments. It offers the performance, configuration flexibility and retail-hardened durability these retailers require, and it features a compact footprint that is smaller than previous models, fits well in space-restricted environments, and gives retailers more counter space to display impulse-buy or promotional items. The SurePOS 500 Series offers a sleek, sophisticated design that is ideal for a wide range of imageconscious specialty store environments. It also incorporates an innovative, calibration-free infrared (IR) touchscreen interface designed to enable rapid, convenient transactions and withstand the harsh conditions common in food service and gas and convenience stores.

#### Key messages

#### 1. The SurePOS 500 Series delivers advanced POS technology

Its fast, Intel<sup>®</sup> Pentium<sup>®</sup> 4-class processor makes quick work of the latest POS software, and it features integrated IR touchscreen technology for a highly responsive display that never needs to be recalibrated. The SurePOS 500 Series also offers up to 64MB uniform memory access (UMA) video memory for graphicsintensive applications, an expansion slot that enables wireless LAN access, and full multimedia capabilities for POS advertising or computer-based training. Plus, it includes powered USB ports that provide signal and power for POS peripherals in a single, latching cable.

#### 2. The SurePOS 500 Series is durable

The SurePOS 500 Series is built to hold up under the intense rigors of food service and hospitality, specialty, and gas and convenience environments. It has cooling tunnel technology that uses a special chamber to ventilate internal electronics without exposing them to grease, dirt, dust and other airborne contaminants. It

is engineered to help withstand severe thermal and humidity thresholds, and its durability is tested under extensive vibration, power and radio interference to ensure it can absorb grueling wear and tear in and around kitchens, bars and fuel pumps, as well as in specialty retail environments such as outdoor sales.

#### The SurePOS 500 Series has an integrated, all-in-one design

It includes virtually everything retailers in food service, hospitality, specialty and gas and convenience need to enhance the customer experience and operate with outstanding productivity, including an IR touchscreen display, multimedia capabilities, as well as an optional thermal receipt printer and cash drawer. There are no distributed components to get in the way, and an integration tray keeps everything organized.

#### 4. The SurePOS 500 Series offers flexible configurations

In addition to five models, each of which offers a unique combination of liquid crystal display technology and multimedia features, the SurePOS 500 Series can be equipped with a long list of peripherals. So, retailers can easily select a system that has everything they need (such as speakers or an MSR). It also features an optional second display to keep customers engaged at the POS and creates opportunities for digital messaging and merchandising. Connectivity options include USB, powered USB, serial and PC card to accommodate scanners, PIN pads, cameras, biometric devices, RFID and wireless communications. Selected models can be wall-mounted for additional space savings.

#### 5. The SurePOS 500 Series runs a wide range of software

Its open platform and broad operating system support (including DOS, Microsoft<sup>®</sup> Windows<sup>®</sup> and Linux<sup>™</sup>) allow retailers to choose from a variety of next-generation applications for loyalty and multichannel integration, including Ready for IBM Retail Store Innovations solutions that are pretested to work on specific IBM POS technologies. This helps retailers find the right POS software for their stores.

### IBM SurePOS 500 Series

| Features   | Benefits   | The retail on demand connection   |  |
|--|--|---|--|
| Compact design with small footprint  | Conserves counter space, which is critical in food service<br>and hospitality, specialty and retail petroleum environments<br>where space is extremely limited   | Transform the customer experience<br>Take out costs   |  |
| IR touchscreen (available in 12", 15" or 17" versions)<br>Higher contrast ratio and reduced glare<br>Spill-resistant design<br>Never needs calibration<br>Single- or multiple-bulb<br>Wide viewing angle<br>Wide tilt range<br>Larger viewing area | <ul> <li>Exceptional image quality and improved screen visibility, even in brightly lit areas</li> <li>Helps improve system uptime</li> <li>Eliminates time and cost of repeated calibration</li> <li>Works in normal, bright or low-light areas</li> <li>Allows training of several employees simultaneously</li> <li>Provides ergonomically correct viewing</li> </ul> | Transform the customer experience<br>Take out cost<br>Empower employees<br>Operate with secure resilience |  |
| Cooling tunnel technology  | Ventilates interior electronics without exposing them to airborne contaminants   | Operate with secure resilience  |  |
| Presence sensor wakes system as operator approaches  | Conserves energy and reduces operating costs   | Take out costs<br>Empower employees   |  |
| Wall-mounted option  | Fits in bars, pubs or restaurants that have little or no<br>available counter space; can be quickly converted from<br>a counter to a wall unit reducing conversion costs.<br>Ideal for providing product information to customers and<br>staff when located throughout a specialty store   | Transform the customer experience<br>Take out costs   |  |
| Multiple options for second display  | Keeps customers engaged at the POS, creates opportunities<br>for targeted messaging and digital merchandising,<br>and improves customer service  | Transform the customer experience   |  |
| Powered USB ports  | Provides signal and power for POS peripherals in a single,<br>industry-standard latching connector, eliminating the<br>need for separate power bricks  | Take out costs  |  |
| RS-232 and USB ports   | Provides industry-standard connectivity for proven or<br>newer peripherals   | Transform the customer experience<br>Take out costs   |  |
| 10/100 Ethernet  | Delivers enough speed and bandwidth to support Internet<br>and intranet applications as well as faster data transfer and<br>batch polling from corporate headquarters to branch stores   | Transform the customer experience<br>Take out costs<br>Empower employees                                  |  |
| Integration tray (optional)  | Keeps peripherals and cables organized and off the counter for a neater appearance   | Transform the customer experience<br>Empower employees  |  |
| PC card slot   | Enables wireless POS terminals for more flexible store planning  | Transform the customer experience<br>Take out costs   |  |
| IBM SureMark Printer (optional) enables fast, quiet<br>two-color thermal receipt printing  | Helps reduces total checkout time and improves customer service  | Transform the customer experience   |  |
| MSR (optional)   | Accommodates foil embossed loyalty or employee identification cards and keychain fob credit cards  | Transform the customer experience<br>Empower employees  |  |
| Wired for Management (WfM) compliance and<br>Wake on LAN® (WOL)  | Allows remote management of POS terminals to<br>significantly reduce time and cost associated with<br>uploading, upgrading, and updating terminals for system<br>images and maintenance and remote access features<br>(debug, logs, check settings)  | Take out costs<br>Operate with secure resilience  |  |
| Advanced Power Management (APM) and Advanced<br>Configuration and Power Interface (ACPI)   | Eliminates wasted power consumption when system is idle,<br>which keeps energy costs down and saves retailers money,<br>especially for enterprises with hundreds of terminals  | Take out costs  |  |
| LED message center   | Provides status that helps cashiers know the system is running properly or that a problem needs diagnosing   | Empoweremployees  |  |

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### Positioning

#### Portfolio comparison

The IBM SurePOS 500 Series has one of the fastest processors in the IBM Retail Store Solutions portfolio. It helps deliver exactly what retailers in food service and hospitality, specialty, and gas and convenience require - namely, a combination of POS power, advanced IR touchscreen operation and long-term reliability. Without question, environments in these segments pose some of the most challenging conditions in retail, whether it's the grease from a kitchen, dirt from a busy hotel lobby, or oil and fumes from a gas station. Reliability is a primary concern for these customers, and the SurePOS 500 Series provides exceptional durability. It also offers reliable IR touchscreen technology in three screen sizes. Plus, its sleek, stylish design will be very attractive to specialty retailers that place high emphasis on the visual presentation of the POS. Because a compact form factor is frequently more important than room for expansion with these customers, the SurePOS 500 Series does not provide the same expandability as the SurePOS 700. Also, if retailers require a lower price, there are two good options: the SureOne® (integrated configuration) and the SurePOS 300 Series (distributed configuration).

#### **Target markets**

1. Food service and hospitality establishments running touchscreen software on DOS, Windows or Linux

The SurePOS 500 Series was originally designed for the food service industry, which currently prefers the DOS and Windows operating systems, with some DOS users exploring Linux for the future. The compact system unit consumes very little counter space, has built-in IR touchscreen operation and has been tested to withstand spills, grease, heat and other hazards that are common in fine dining, casual dining and quick-service restaurant (QSR) environments. It offers three models with an enhanced brightness display that improves visibility in extremely bright (outdoor cafés or QSRs) conditions. For very dim (fine dining, hospitality) environments, a single bulb is more appropriate. Plus, the SurePOS 500 Series is among the most affordable touchscreen solutions available.

#### 2. Specialty stores running DOS, Windows or Linux

With its stylish, modern design, the SurePOS 500 Series is ideal for specialty retail environments. The compact system unit consumes very little counter space, enabling retailers to place more impulse buy items (such as jewelry or prepaid phone cards) at the POS, which can help improve sales. Its built-in IR touchscreen can be operated with long fingernails, credit cards, fingers or other input devices - which is important because touchscreen-driven POS applications have become very popular in the specialty market. Retailers can choose models with a dual-bulb display, which helps improve visibility in extremely bright environments, such as stores with track lighting positioned directly over the POS. The SurePOS 500 Series is also among the most affordable touchscreen solutions available.

#### 3. Convenience and retail petroleum stores running DOS, Windows or Linux

The IBM SurePOS 500 Series increases speed, performance and reliability at the POS in gas and convenience stores, and its fast processor can handle the complex multimedia interfaces required for pump control. The SurePOS 500 Series is designed to withstand continuous operation in the harsh conditions of these stores, including frequent exposure to grease and grime. To better accommodate the needs of customers in the specialty, as well as gas and convenience, market segments, IBM now offers a 17" model – in addition to 12" and 15" versions – of the IBM SurePOS 500 system. This larger screen provides an expanded viewing area, allowing sales associates to see more information simultaneously in realtime – such as gas pump icons along with standard POS applications used in the store. The system's compact design also has two unique benefits for this segment, and is a key selling feature. First, these establishments often have very little counter space, and the SurePOS 500 Series is small enough to fit comfortably in space-restricted areas and still leave room for impulse-buy items. It also offers low height, so it will not block sales associates' sight lines to pumps outside the store. The SurePOS 500 Series is also ideal for gas and convenience retailers that have in-store QSRs and want to use the same system at every POS touchpoint in the store.

#### Models overview

| Model                | Configuration                | Operator display  | Special features  | Slot         | Viewing angle | Availability    |
|----------------------|------------------------------|---|---|--------------|---------------|-----------------|
| 573/57W <sup>2</sup> | 17" leadership<br>multimedia | 17" active matrix infrared touchscreen LCD                      | <ul> <li>Stereo speakers and onboard<br/>audio system</li> <li>Presence sensor</li> <li>Headphone and microphone ports</li> </ul> | PC card slot | Super-wide    | AG, EMEA,<br>AP |
| 563/W63 <sup>2</sup> | Leadership multimedia        | Dual-bulb, 12" or 15" active<br>matrix infrared touchscreen LCD | <ul> <li>Stereo speakers and onboard<br/>audio system</li> <li>Presence sensor</li> <li>Headphone and microphone ports</li> </ul> | PC card slot | Super-wide    | AG, EMEA,<br>AP |
| 553/W53 <sup>2</sup> | Value multimedia             | Single-bulb, 12" active matrix infrared touchscreen LCD         | <ul> <li>Stereo speakers and onboard<br/>audio system</li> <li>Headphone and microphone ports</li> </ul>                          | PC card slot | Wide          | AG, AP          |
| 543/W43 <sup>2</sup> | Entry dual bulb              | Dual-bulb, 12" active matrix infrared touchscreen LCD           | -   | _            | Super-wide    | AG, EMEA,<br>AP |
| 533/W33 <sup>2</sup> | Entry single bulb            | Single-bulb, 12" active matrix infrared touchscreen LCD         | Optional CompactFlash drive <sup>3</sup>  | -            | Wide          | AG, AP          |

| Specifications<br>Medal access              | 0  | 0                                    | 0                                    | 0                                    | 0                                    |
|---|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Model name                                  | SurePOS 533  | SurePOS 543                          | SurePOS 553                          | SurePOS 563                          | SurePOS 573                          |
| Model numbers                               | 4840-533/<br>4840-W33²   | 4840-543/<br>4840-W43 <sup>2</sup>   | 4840-553/<br>4840-W53 <sup>2</sup>   | 4840-563/<br>4840-W63 <sup>2</sup>   | 4840-573/<br>4840-W73 <sup>2</sup>   |
| Processor <sup>4</sup>                      | 2.0GHz Intel Celeron®<br>(400MHz FSB)                                      | 2.0GHz Intel Celeron<br>(400MHz FSB) | 2.0GHz Intel Celeron<br>(400MHz FSB) | 2.0GHz Intel Celeron<br>(400MHz FSB) | 2.0GHz Intel Celeron<br>(400MHz FSB) |
| Storage                                     |  |                                      |                                      |                                      |                                      |
| Hard disk drive⁵                            | 40GB standard<br>or optional 512MB<br>CompactFlash <sup>3</sup>            | 40GB standard                        | 40GB standard                        | 40GB standard                        | 40GB standard                        |
| System memory                               | 128MB (2GB maximum)  | 128MB (2GB maximum)                  | 128MB (2GB maximum)                  | 128MB (2GB maximum)                  | 256MB (2GB maximum)                  |
| Video memory (shared with<br>system memory) | 8MB to 64MB UMA  | 8MB to 64MB UMA                      | 8MB to 64MB UMA                      | 8MB to 64MB UMA                      | 8MB to 64MB UMA                      |
| Expansion options                           |  |                                      |                                      |                                      |                                      |
| PC card slot                                | 0  | 0                                    | 1                                    | 1                                    | 1                                    |
| Diskette drive (1.44MB)                     | External   | External                             | External                             | External                             | External                             |
| CD-ROM                                      | External   | External                             | External                             | External                             | External                             |
| Connectivity                                |  |                                      |                                      |                                      |                                      |
| Powered USB (12V)                           | 1  | 1                                    | 1                                    | 1                                    | 1                                    |
| Powered USB (24V)                           | 1  | 1                                    | 1                                    | 1                                    | 1                                    |
| Standard PC USB                             | 6  | 6                                    | 6                                    | 6                                    | 6                                    |
| RS-232                                      | 1 powered; 3 standard  | 1 powered; 3 standard                | 1 powered; 3 standard                | 1 powered; 3 standard                | 1 powered; 3 standard                |
| Parallel port                               | 1  | 1                                    | 1                                    | 1                                    | 1                                    |
| PS/2 keyboard/mouse                         | 1 side; 1 back   | 1 side; 1 back                       | 1 side; 1 back                       | 1 side; 1 back                       | 1 side; 1 back                       |
| RJ45 Ethernet                               | 1  | 1                                    | 1                                    | 1                                    | 1                                    |
| Video                                       | S/VGA  | S/VGA                                | S/VGA                                | S/VGA                                | S/VGA                                |
| Audio mic-in/line-out                       | -  | _                                    | 1                                    | 1                                    | 1                                    |
| Headphone                                   | -  | _                                    | 1                                    | 1                                    | 1                                    |
| Cash drawer                                 | 2  | 2                                    | 2                                    | 2                                    | 2                                    |
| Peripheral options <sup>6</sup>             |  |                                      |                                      |                                      |                                      |
| Secondary displays                          |  |                                      |                                      |                                      |                                      |
| Printers                                    | IBM SureMark Printer (standard and fiscal models)                          |                                      |                                      |                                      |                                      |
| Keyboard                                    | CANPOS keyboard (32 programmable keys, numeric keypad and pointing device) |                                      |                                      |                                      |                                      |
| Cash drawers                                | Full-size and compact  |                                      |                                      |                                      |                                      |
| Integration trays                           | Fits on full-size and compact cash drawers, as well as the countertop      |                                      |                                      |                                      |                                      |
| MSRs  | Three-track or JUCC  |                                      |                                      |                                      |                                      |

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| Model name                                  | SurePOS 533   | SurePOS 543  | SurePOS 553           | SurePOS 563           | SurePOS 573           |
|---|---|--|-----------------------|-----------------------|-----------------------|
| Model numbers                               | 4840-533/<br>4840-W33   | 4840-543/<br>4840-W43  | 4840-553/<br>4840-W53 | 4840-563/<br>4840-W63 | 4840-573/<br>4840-W73 |
| Industry standards                          |   |  |                       |                       |                       |
| Systems management                          | • WfM, SMBIOS, WO   | )L and PXE   |                       |                       |                       |
| Power management <sup>7</sup>               | <ul> <li>APM and ACPI</li> </ul>  |  |                       |                       |                       |
| System dimensions and                       | d weight (without M   | SR)  |                       |                       |                       |
| Maximum dimensions<br>(WxDxH)               | • 15": 383 x 338 x 41   | <ul> <li>12": 321 x 325 x 384mm (12.6 x 12.8 x 15.1")</li> <li>15": 383 x 338 x 410mm (15.1 x 13.3 x 16.1")</li> <li>17": 414 x 383 x 413mm (16.3 x 15.1 x 16.3")</li> </ul> |                       |                       |                       |
| Weight                                      | <ul> <li>12": 23lbs/10.5kg</li> <li>15": 24.5lbs/11.1kg</li> <li>17": 30.2lbs/13.7kg</li> </ul>         |  |                       |                       |                       |
| Power requirements                          |   |  |                       |                       |                       |
| Power requirements                          | Universal Switched  | l Power Supply (76W typica   | l/200W maximum)       |                       |                       |
| Software                                    |   |  |                       |                       |                       |
| Operating systems<br>supported <sup>8</sup> | Microsoft Window  | s XP Professional Edition <sup>9</sup><br>s XP Embedded<br>ment for SUSE LINUX   |                       |                       |                       |
| Drivers supported                           | <ul> <li>OPOS and JavaPO</li> </ul>   | S™   |                       |                       |                       |
| Services                                    |   |  |                       |                       |                       |
| Limited warranty service <sup>10</sup>      | One year depot or onsite service  |  |                       |                       |                       |
| Technical support                           | <ul> <li>24x7 phone support (during limited warranty period)<sup>11</sup> and Web-based help</li> </ul> |  |                       |                       |                       |

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# Total solution

#### For food service

| AG                           | <ul> <li>Model 533 system unit</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Full-size cash drawer</li> </ul>        |
|------------------------------|---|
| EMEA                         | <ul> <li>Model 543 system unit</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Compact cash drawer</li> </ul>          |
| AP<br>(ASEAN,<br>A/NZ)       | <ul> <li>Model 533 system unit</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Compact cash drawer</li> </ul>          |
| AP (Korea,<br>Japan,<br>GCG) | <ul> <li>Model 533 system unit</li> <li>APA character graphics display</li> <li>SureMark Printer, model TF7</li> <li>Compact cash drawer</li> </ul> |

#### For specialty

| AG                           | <ul> <li>Model 563 system unit</li> <li>2x20 customer display</li> <li>SureMark Printer, model TG4 (US) or model TG3 (Canada)</li> <li>Full-size cash drawer</li> </ul> |
|------------------------------|---|
| EMEA                         | <ul> <li>Model 543 system unit</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Compact cash drawer</li> </ul>                              |
| AP<br>(ASEAN,<br>A/NZ)       | <ul> <li>Model 563 system unit (Korea, Japan, GCG)</li> <li>APA character graphics display</li> <li>SureMark Printer, model TF7</li> <li>Compact cash drawer</li> </ul> |
| AP (Korea,<br>Japan,<br>GCG) | <ul> <li>Model 563 system unit</li> <li>APA character graphics display</li> <li>SureMark Printer, model TF7</li> <li>Compact cash drawer</li> </ul>                     |

#### For retail petroleum

| AG | <ul> <li>Model 563 system unit</li> <li>3-track MSR</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Full-size cash drawer</li> <li>Model 563 system unit</li> </ul>                         |
|----|--|
|    | <ul> <li>3-track MSR</li> <li>2x20 customer display</li> <li>SureMark Printer, model TF6</li> <li>Compact cash drawer</li> </ul>   |
| AP | <ul> <li>Model 563 system unit</li> <li>3-track MSR</li> <li>2x20 customer display or APA character graphics display</li> <li>SureMark Printer, model TF6 (SBCS) or TF7 (DBCS)</li> <li>Full-size cash drawer</li> </ul> |

#### Available software

The retail-hardened IBM SurePOS 500 Series supports integration with diverse third-party application, including Ready for IBM Retail Store Innovations solutions developed by independent software vendors and pre-tested for use with IBM POS technologies.<sup>12</sup>

## Retail Store

Ready for

Software offerings designed to work with the IBM SurePOS 500 Series can be located via the Global Solutions Directory. This online directory contains thousands of applications, tools and services from IBM, IBM Business Partners and other developers around the world. It is available 24x7, and features state-of-the-art capabilities that allow you to search by solution type, solution area, operating system, market segment, hardware platform, language, technology, country, industry or software. When the directory finds an offering that matches your criteria, it provides an instant link. What's more, the Global Solutions Directory is available in Brazilian Portuguese, English, French, German, Italian, Japanese, Korean, Simplified Chinese and Spanish. Visit it today at: www.software.ibm.com/solutions/isv.

- <sup>1</sup> On selected models.
- <sup>2</sup> Microsoft Windows XP Professional Preload (W\_3).
- <sup>3</sup> CompactFlash option not available on Microsoft Windows XP Professional Preload Model W33.
- <sup>4</sup> GHz refers to only microprocessor internal clock speed; many factors affect application performance.
- <sup>5</sup> GB equals one billion bytes when referring to storage capacity; accessibility may be less.
- <sup>6</sup> Not all peripherals are available in all countries. Please contact your local IBM representative for details.
- 7 Power management functionality is device dependent.
- <sup>8</sup> With the exception of W\_3 models, an operating system is not included and can be purchased separately.
- <sup>9</sup> Microsoft Windows XP Professional Preload with restrictive use described in the End User License Agreement.
- <sup>10</sup> For a copy of the terms and conditions of IBM's Statement of Limited Warranty, please contact your IBM representative or reseller.
- <sup>11</sup> Technical support response times may vary.
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