

IBM Rational Software Development Conference 2006



Software.

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Roger Oberg

***Vice President of Marketing & Strategy
IBM Rational software***

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Rational. software

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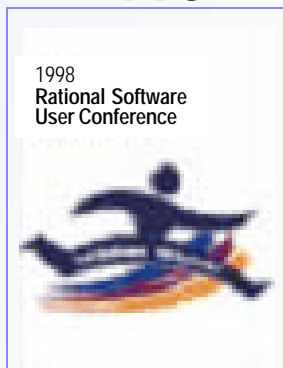
**2300
Attendees**

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Welcome conference alumni

1998



1999



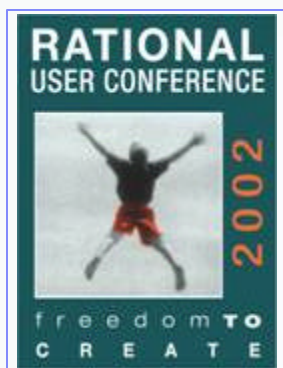
2000



2001



2002



2003



2006



2004



2005



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IBM® Rational® Build Forge

formerly **BUILD FORGE**
POWERPC ENVIRONMENT



Rational. software

WebSphere software

Tivoli software

Lotus software

DB2 Information Management Software



UNISYS

WIND RIVER

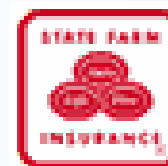


The Test Automation Experts

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Special welcome



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Software Development *A Forward Look*

Dr. Daniel Sabbah
General Manager, IBM Rational software
DannyS@us.ibm.com

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Agenda

Today's realities

Trends

- **Communities**
- **Modularity**
- **Empowerment**

Convergence and implications

Customer panel discussion

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Software development evolution must accelerate

Why?

- **Speed of business shifts demand greater innovation, agility**
Realities today:
 - ▶ **Can be faster to build a new plant than deploy a new ERP system**
 - ▶ **Less time to integrate a parts supplier into a physical supply chain than an IT supply chain**
- **Mass Adoption + Mass Interconnection = New communities**
 - ▶ **Moore's Law + cheap, pervasive connectivity = Mixed blessing**
- **Abstraction + Integration = Forced complexity**
- **Internet + global solutions = Ugly development reality**

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Software development evolution must accelerate

How?

Community

- ▶ Leverage community effects from Open Source, Metcalf's law, social networking

Modularity

- ▶ Rethink modularity and granularity of software
- ▶ Focus on “granular decomposition” for re-composition

Empowerment and innovation through passive governance

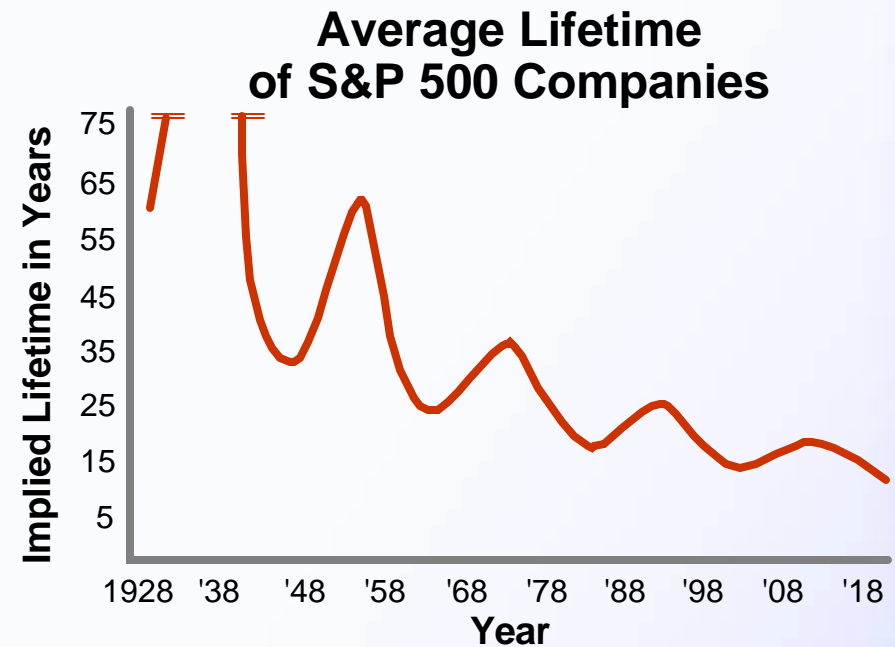
- ▶ Maximize value and flexibility of the knowledge-based workforce
- ▶ Minimize chaos while maximizing individual decision rights

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Innovation + global policy shifts are destabilizing the marketplace... and it's accelerating

- **Technology** systematically reduces interaction costs and extends global reach
- **Globalization** increases complexity of business requirements and IT agility
- Constant global policy shifts alter **regulatory** and competitive climates
- Intense pressure on **business models** drives focus on core competencies



Source: *Creative Destruction*, by Richard Foster

Destabilizing forces converge to significantly intensify global competition

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Business regulations drive new needs

- New and dynamic **overlays** of business requirements on traditional IT and product requirements
- Visibility and accountability + requirement of agility
 - ▶ Examples
 - Do 3rd party fund manager systems have proper Basel II trading reserve minimums?
 - Are business reporting requirements properly translated into custom code for SOX compliance... your responsibilities as a trading partner?
 - Are medical payment processing outsourcers HIPAA compliant?
 - How do you ensure that all software suppliers are FAA certified when you have multiple contributors?



BANK FOR INTERNATIONAL SETTLEMENTS

HIPAA.ORG

Sarbanes-Oxley
Financial and Accounting Disclosure Information

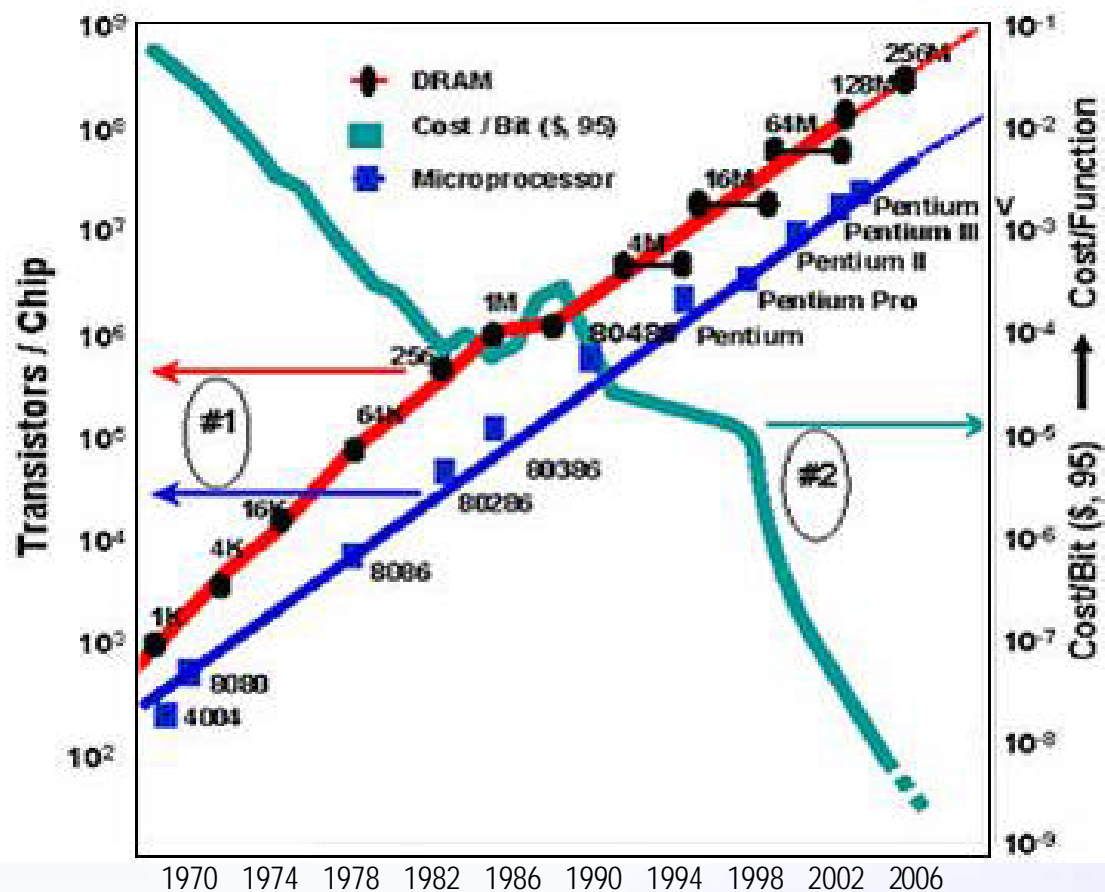


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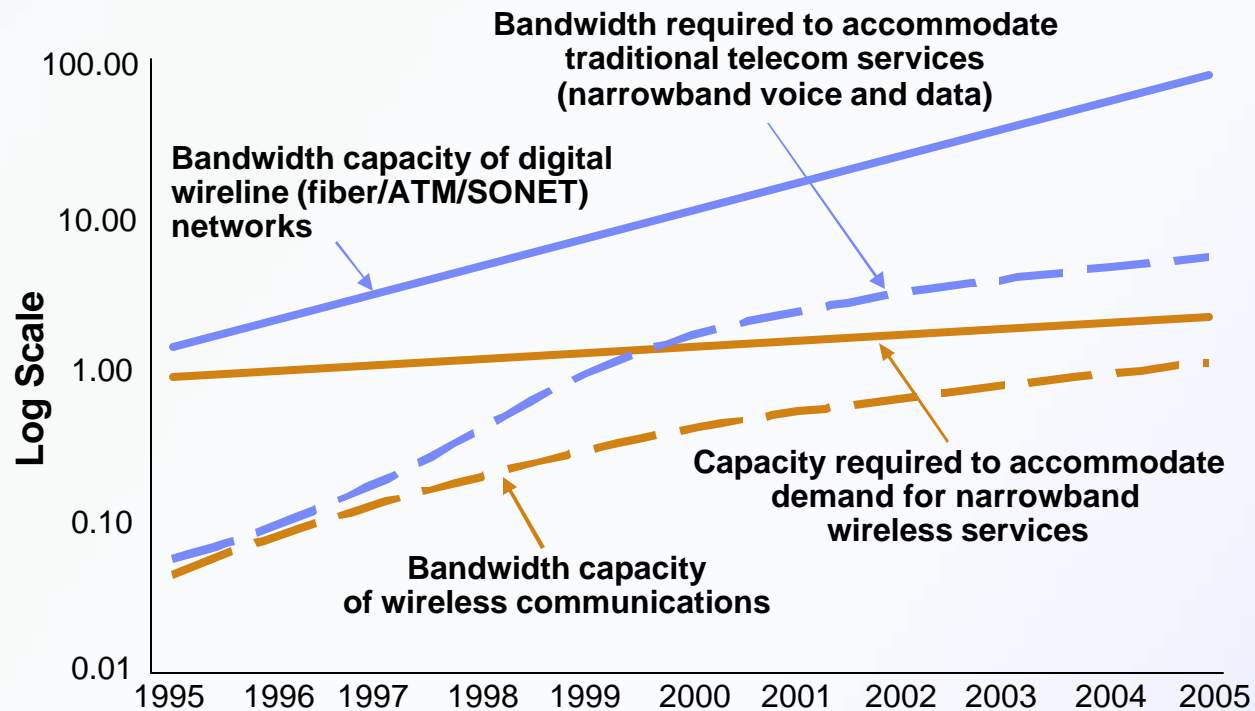
Moore's Law +...

- Physical computing limits continue growing exponentially



+ "Free", unlimited bandwidth =

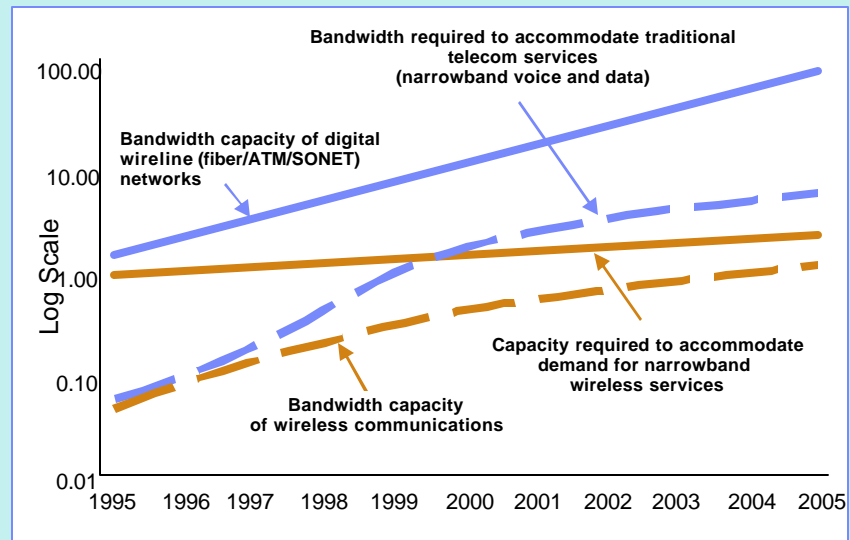
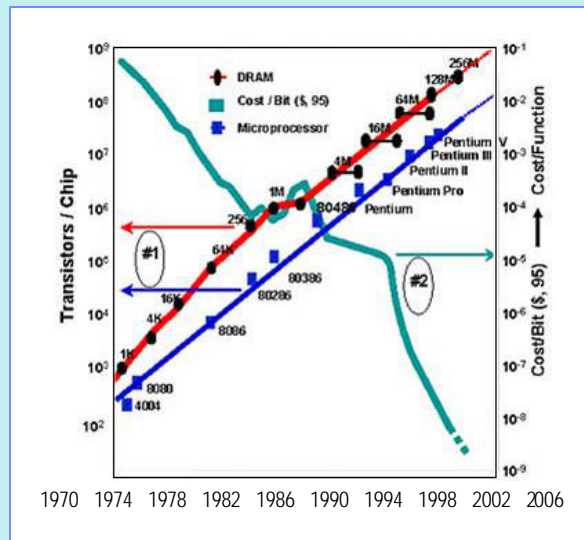
- Bandwidth capacity almost exponentially greater than demand



Source: National Academies Press

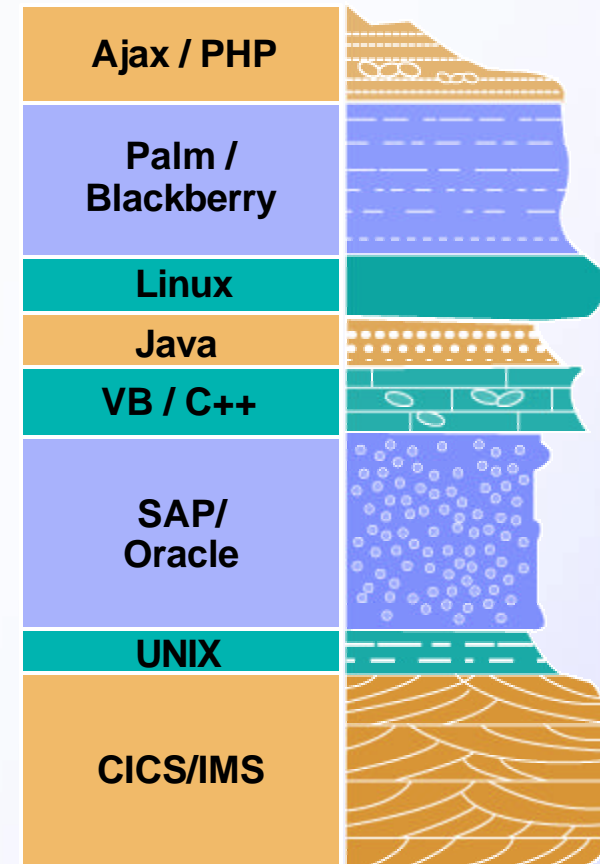
Moore's Law + cheap, unlimited bandwidth = mixed blessing

- Enabling conditions driven by macro trends in cheap computing and unlimited bandwidth – media/data convergence
- Side Effects: The combination can become a curse to innovation if an organization's information technology isn't allowed to advance at the same rate



Software architecture or “Sedimentary Layers” *

- **In contrast to physical computing**
 - ▶ Software evolution is constrained by decades of legacy code
 - ▶ Agility is constrained by layers
 - ▶ Value comes in automation of new business abstractions/rules or models
- **Chaos results from**
 - ▶ Multiple generations of ‘captured intelligence’ in the form of code/business rules
 - ▶ Mixed with new generations of assumptions (mainframe to C/S to peer distributed – and variants)
- **Software archeology or software architecture?**



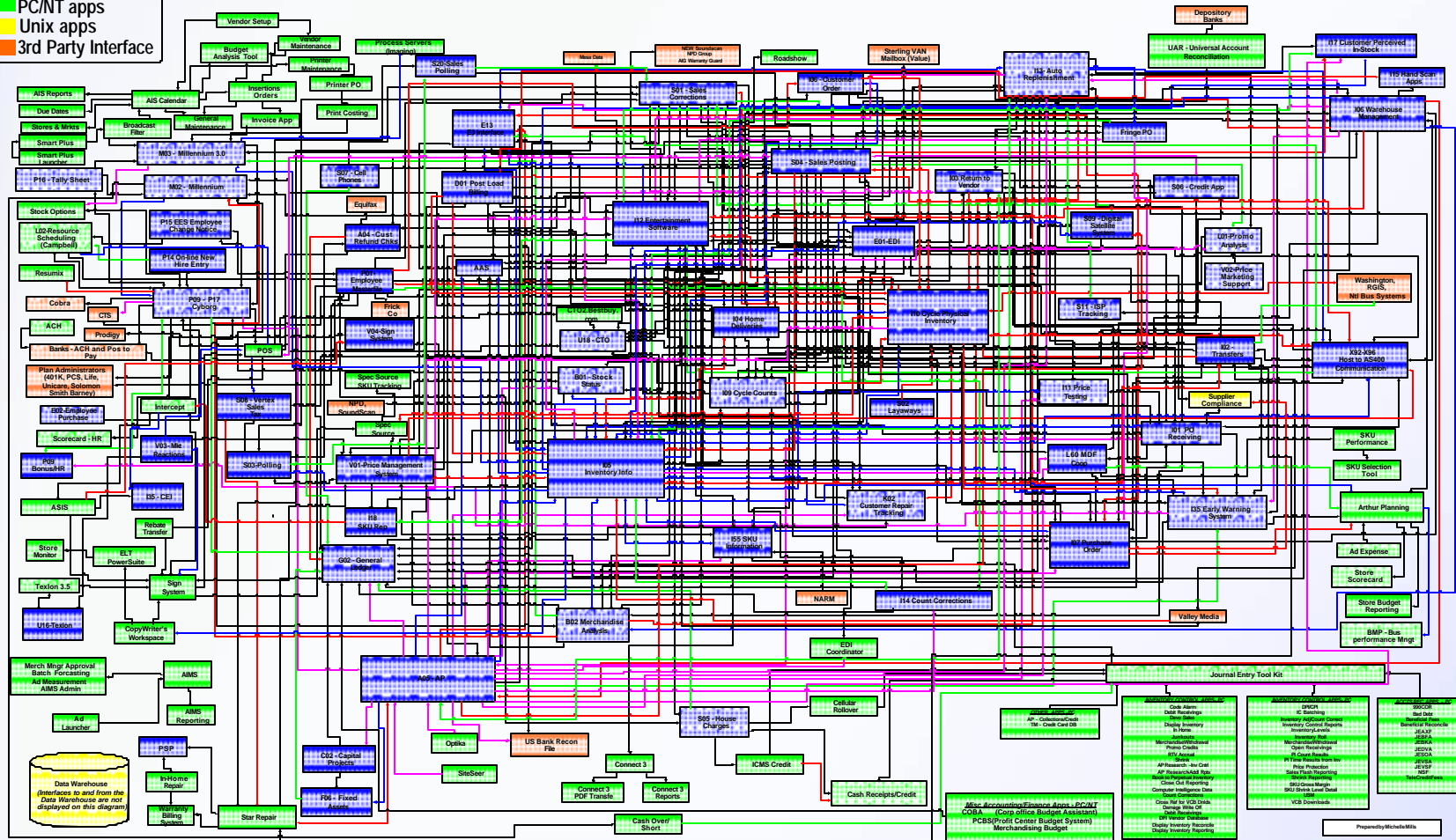
Source: “*The Agile Dance of Architectures*”, by John Hagel, III and John Seely Brown

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Software engineering realities

- Mainframe
- PC/NT apps
- Unix apps
- 3rd Party Interface



Today's realities

Accelerators

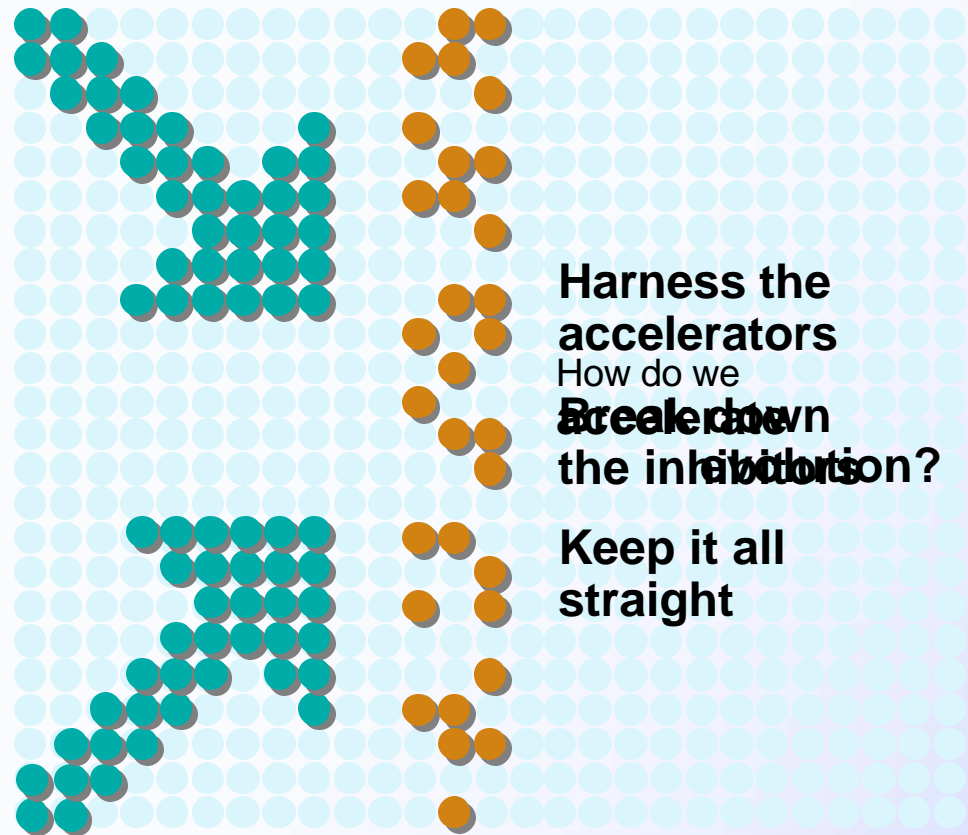
- Intense global competition
- Expanding regulatory requirements

Inhibitors

- “Sedimentary Layers” of software architectures
- Legacy of point-to-point integrations

Enabling Conditions

- Moore's Law drives physical computing limits
- Bandwidth capacity many factors greater than demand



Harness the accelerators
How do we
Break down
the inhibitors?

Keep it all straight

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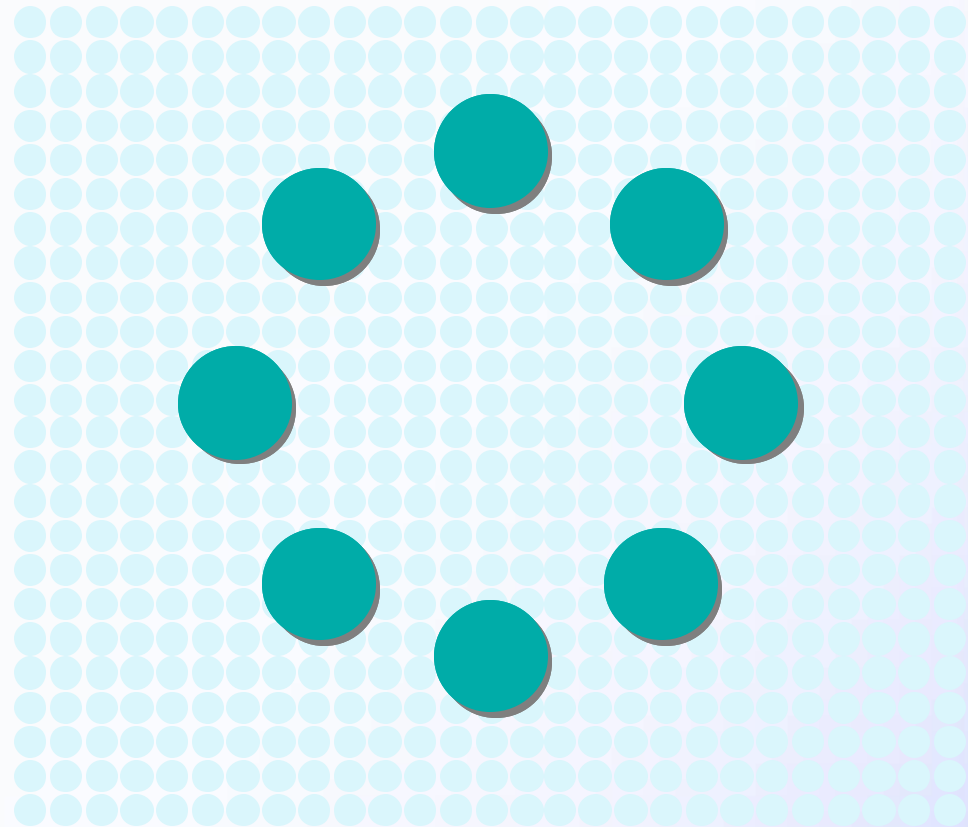
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Accelerate software evolution

Community

- Leverage community effects from Open Source, Metcalf's law, social networking



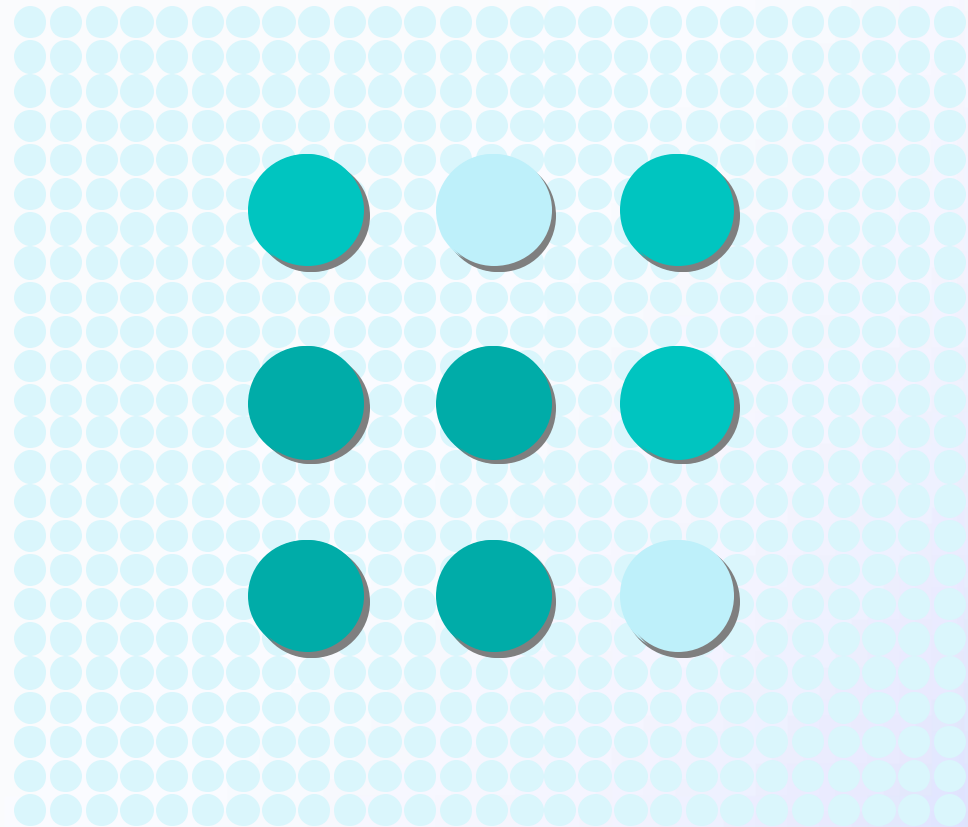
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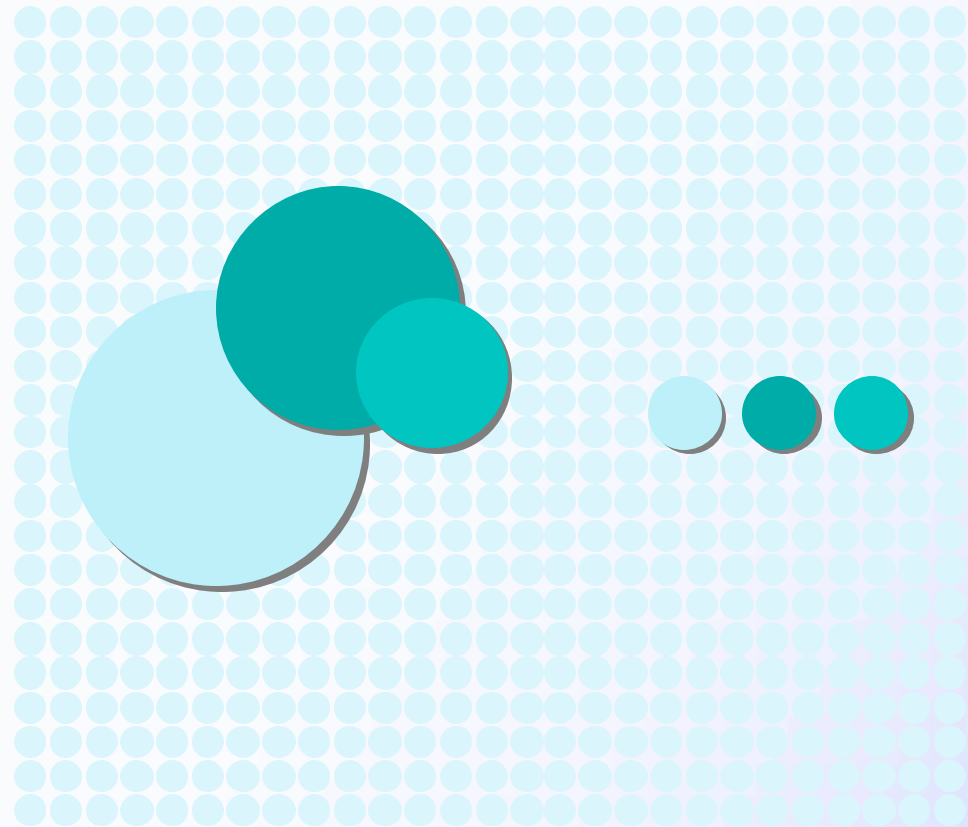
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Accelerate software evolution

Empowerment

- Maximize value and flexibility of a knowledge-based workforce
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Open computing

The route to collaboration and innovation

Open standards

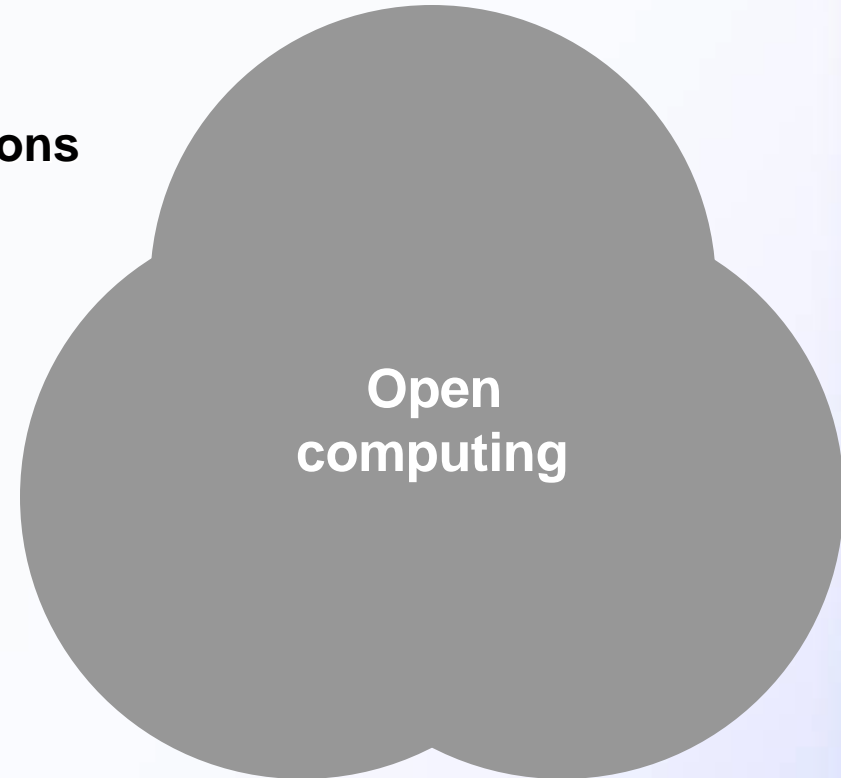
- **Promote interoperability by using open, published specifications**

Open architecture

- **Increases flexibility by building loosely coupled and reconfigurable solutions**

Open source software

- **Promotes standards and leverages community development and collaborative innovation**
- **Optimizes network effects and ‘minimalism’ in design**



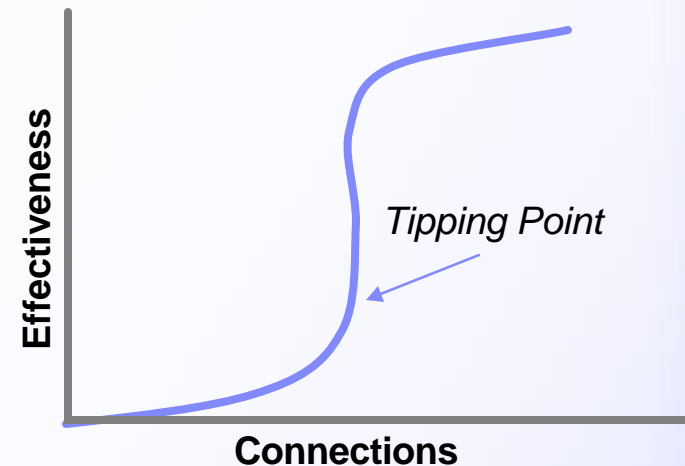
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Communities

Considerations for software development

- **Manage chaos of development communities to gain leverage across multiple disciplines**
- **Finding the balance between shared code, code reuse and open source**
- **Balance interest and needs to be community founder, contributor, participant or observer**



Source: Victor MacGill, *Exploring the New Science of Chaos and Complexity*

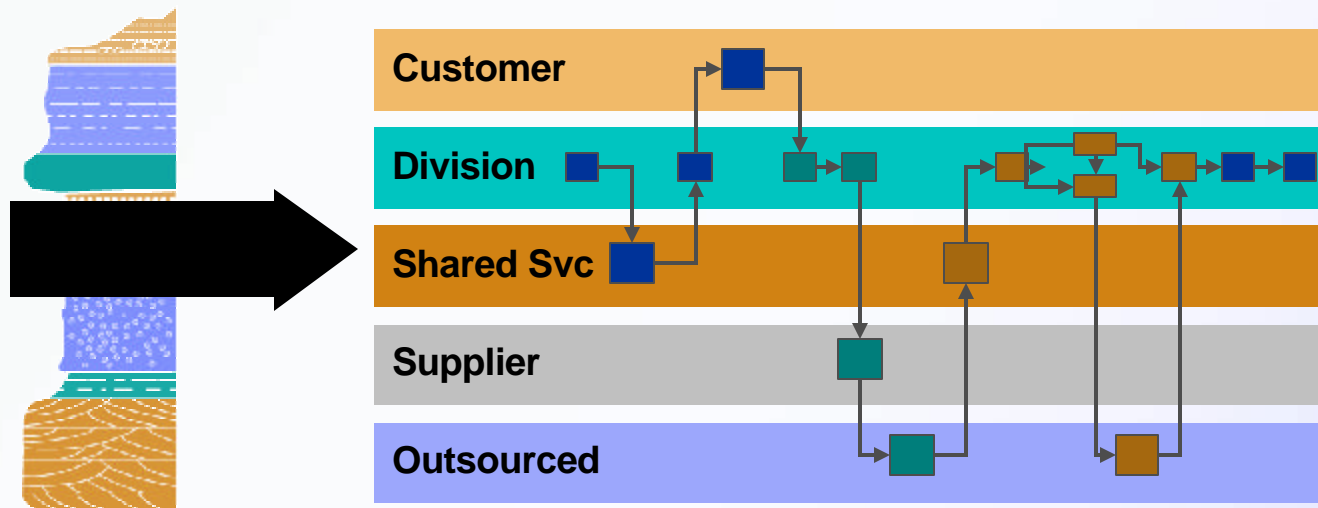
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Modularity

Considerations for software development

- Reuse of existing highly *stable* legacy code
- Allows new service “suppliers” to be brought online quickly and efficiently
- Once secured, allows for transparency of software service supplier(s) and *predictability* of services
- Enables development of Communities of Interest which leads to great *agility* and *quality* in software delivery



Governance

Considerations for software development

- Teams are ***empowered to execute*** and be risk takers through clear governance (not an oxymoron)
- ***Greater efficiencies*** through reuse
- ***Clearly defined goals*** and measurements drive clear ROI
- ***Greater line of sight*** drives management efficiencies from project level to CxO levels
- ***Increased efficiencies*** of globally distributed development environments

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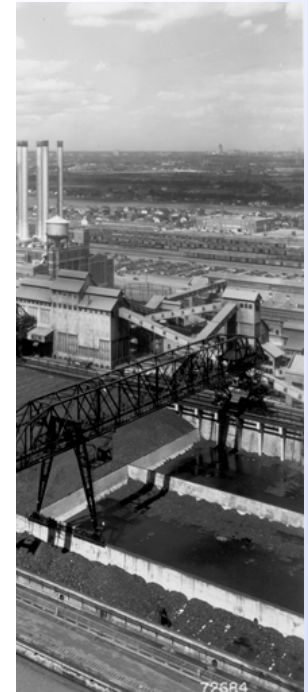
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1927 Ford Motor Company Rouge River Plant

World's first fully vertical manufacturing plant

- 15,767,708 square feet of factory floor
- 120 miles of conveyors
- 100 miles of railroad track
- 16 locomotives
- Ore docks, steel furnaces, coke ovens, rolling mills, glass furnaces, tire-making plant, stamping plant, engine casting plant, frame and assembly plant, transmission plant, radiator plant, tool and die plant, and even a paper mill
- A power plant produced enough electricity to light a city the size of nearby Detroit

1 single model car
No options



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2005 Ford Motor Company

- 2,500 suppliers worldwide
- \$70 Billion expenditure on parts
- 8 brands

**78% total
vehicle content
from suppliers**



61 models cars and trucks
Thousands of variations with options

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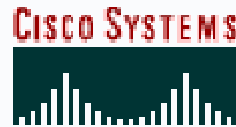
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Introducing...

Joe Bugajski
VP Global Standards



Jan Roberts
Senior Director
Central Engineering Tools & Services (CETS)
Network Software & Systems Technology Group (NSSTG)



Jay Cappy
Managing Director



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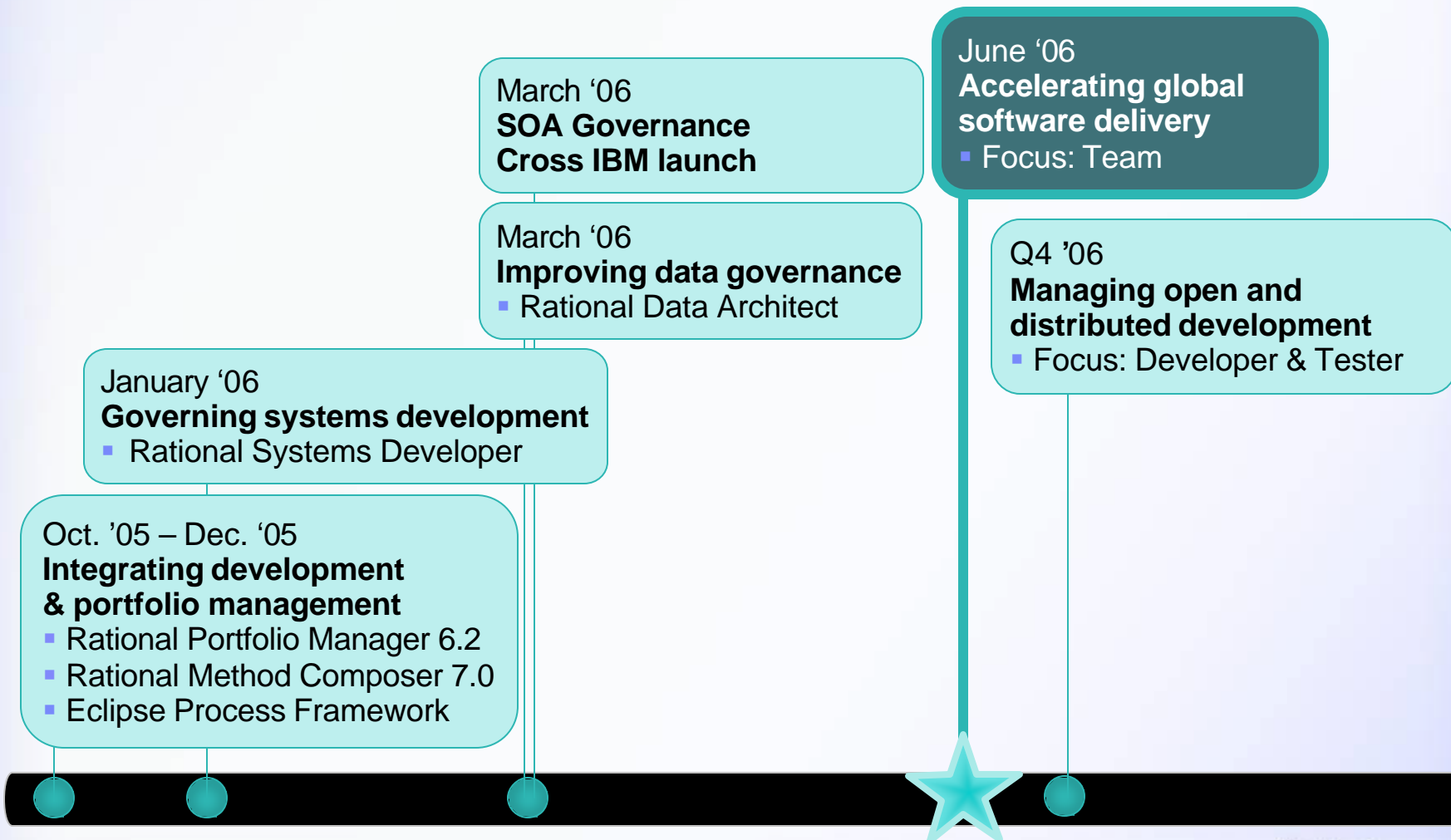
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Rational release plans in 2006

Platform support for Business Driven Development

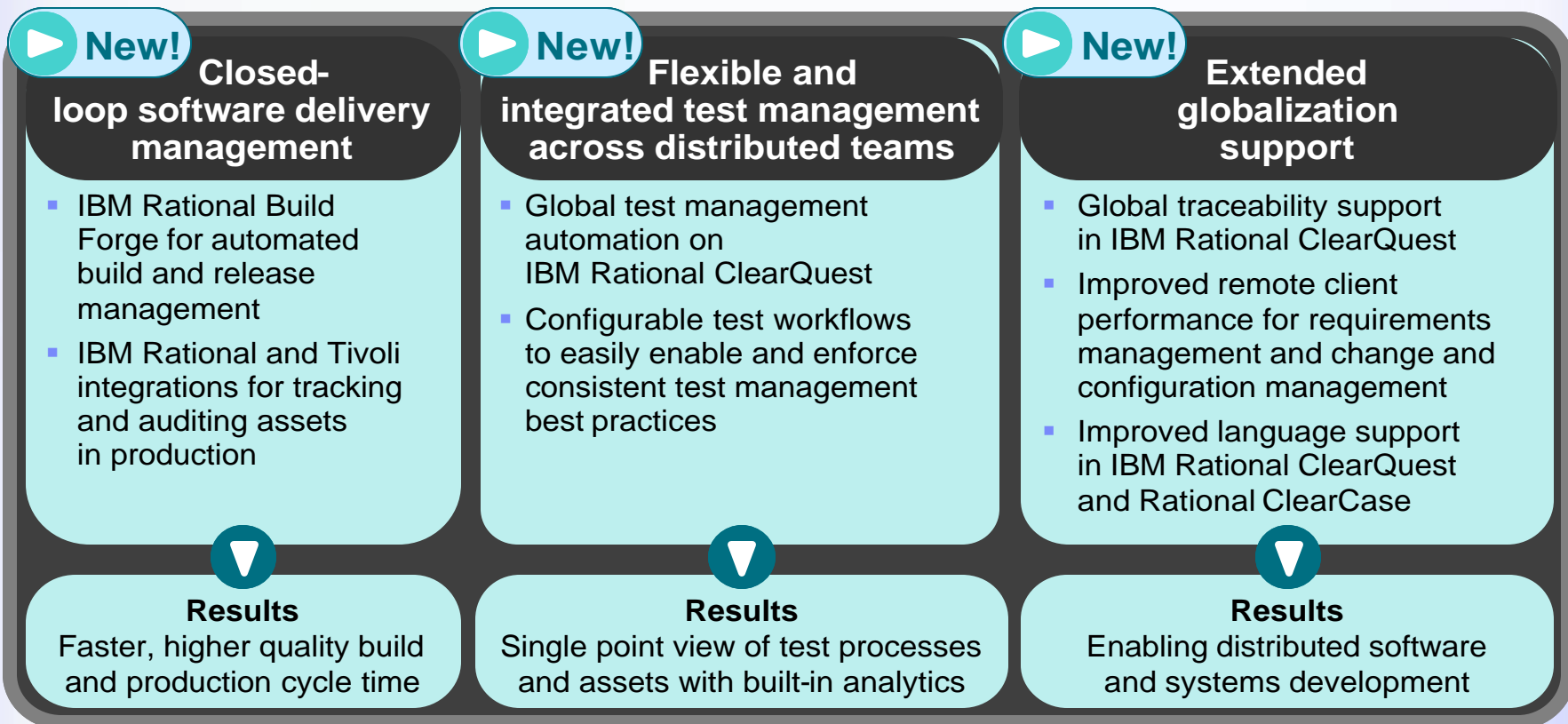


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Accelerating global software delivery

New Business Driven Development Capabilities in the Rational Software Development Platform





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Today

Lunch (Seating by Geography)

12:00 p.m. – 1:30 p.m.

Exhibit Hall & Solution Center
Opening & Reception

5:00 p.m. – 8:00 p.m.

Sponsored by:



- **Spotlight Theater Presentations**
- **Ready for Rational Pavilion**
- **Tech Preview Lounge**
- **Exhibit Hall Game**

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Tomorrow

Software. Jam Session.
8:00 a.m. – 9:30 a.m.



Erich Gamma
*IBM Distinguished Engineer,
IBM Rational software*



John Wiegand
*IBM Distinguished Engineer,
IBM Rational software*



Lee Nackman
*VP Product Development
& Customer Support,
IBM Rational software*



Martin Nally
*IBM Distinguished Engineer
& Chief Technical Officer,
IBM Rational software*

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Rational Software Development Conference Blog

The background is a screenshot of the developerWorks website. It features a navigation bar with 'Country/region (select)', 'Terms of use', and a search box. Below the navigation, there are sections for 'My account', 'Works community', and 'Most recent entries'. Several callout boxes with speaker photos and names are overlaid on the page. The callouts include:

- Have you seen the latest...** (pointing to Danny Sabbah)
- That's so cool!** (pointing to Buell Duncan)
- Did you know...** (pointing to Kathy Mandelstein)
- Lee Nackman** (IBM Rational)
- Steve Robinson** (IBM Rational)
- Roger Oberg** (IBM Rational)
- Jeff Henry** (IBM Rational)
- Murray Cantor** (IBM Rational)
- Walker Royce** (IBM Rational)
- Danny Sabbah** (IBM Rational)
- Grady Booch** (IBM Rational)
- Buell Duncan** (developerWorks)
- Kathy Mandelstein** (developerWorks)

Access available at the RSDC Conference Kiosks

Also check out the podcasts recorded live from the conference:

www.ibm.com/software/rational/events/rsdc2006/



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