

Ounce Labs
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[Current Date]

Re: Your Agreement with Ounce Labs, Inc. and Completion of Transfer of Trade from the IBM acquisition of Ounce Labs effective July 28, 2009

As you may know, on July 28, 2009, IBM completed the acquisition of Ounce Labs, which is being integrated into IBM's Software Group Rational division.

On November 1, 2009, we will finalize an important milestone in the integration known as "transfer of business." On that date, we will consolidate all transaction fulfillment activity into the IBM Company that does business in your country. This simply means you will be transitioning from Ounce Labs processes and systems to IBM processes and systems as they relate, for example, to billing, fulfillment, and support. Your contracts with Ounce Labs will be managed by IBM. The enclosed document, "Doing Business with IBM," explains the various changes and includes information about the IBM Company managing your current Ounce Labs contracts. Please feel free to share this packet of information with other individuals in your company who are also engaged with IBM.

IBM Rational Software is committed to helping you meet your business needs now and into the future. One of the events you won't want to miss is Rational's annual worldwide user conference that will be held June 6-10, 2010 at the Walt Disney World Swan and Dolphin Resort in Orlando, Florida. Now in its 11th year and one of the largest conferences in the software industry, this event will provide you with unique opportunities for in-depth education in over 300 sessions and 14 tracks. One track that is dedicated to application security and compliance will focus on the fundamentals of application security - common attack types, analysis techniques, when to outsource security, securing the production environment, fine-grained application entitlements and best practices and approaches for integrating security testing across the development lifecycle. We will also delve into emerging threats in Web 2.0 environments such as social network sites, SOA security and the inherent risks of Web-enabling legacy applications.

Details about this event can be found at <http://www-304.ibm.com/jct03001c/services/learning/content/ites.wss?pageType=page&c=a0008413>. Come join us and learn how the Ounce Labs solutions combined with AppScan and other Rational products and services can help ensure software security, functionality, reliability and performance.

Thank you for your continued support of our business and welcome to the IBM family. If you have any questions, please contact your local Ounce Labs sales representative. We look forward to continuing our business relationship with you through IBM and to helping you meet the security and compliance management needs of your business.

Sincerely,

Gary Jackson

President, Ounce Labs, an IBM Company

A handwritten signature in black ink, appearing to read "Scott Hebner". The signature is written in a cursive style with a large initial "S".

Scott Hebner

IBM Software Group, Rational
Vice President, Marketing & Strategy