

NO IMAGE FOR THIS STEP

USE THIS STEP FOR
DISCOVERY/REVIEW PRIORITIES.

RELATE DISCUSSION TO REAL KEY
BUSINESS MEASUREMENTS.



↓ \$ 1
REDUCE COST

~ 2
MANAGE RISKS


THE BUSINESS

 4
IMPROVE SERVICE

 3
GOVERNANCE

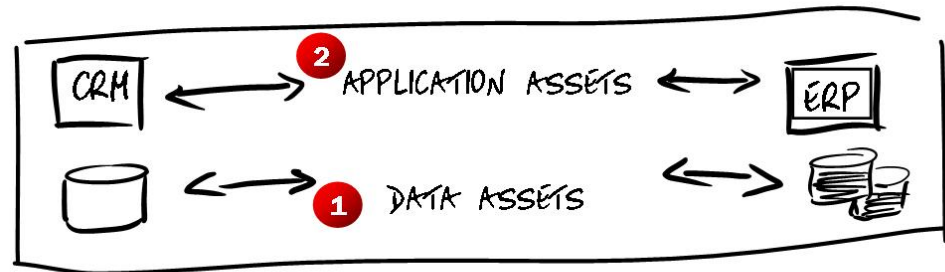
↓ \$
REDUCE COST


THE BUSINESS


IMPROVE SERVICE


MANAGE RISKS


GOVERNANCE



↓ \$
REDUCE COST


THE BUSINESS


IMPROVE SERVICE


MANAGE RISKS


GOVERNANCE

6 IDENTITY / ACCESS
INFORMATION ASSETS
APPLICATIONS

5 
DATA MOVEMENT



4 
ADMINS

1 
EMPLOYEES

2 
CUSTOMERS

3 
BUSINESS PARTNERS

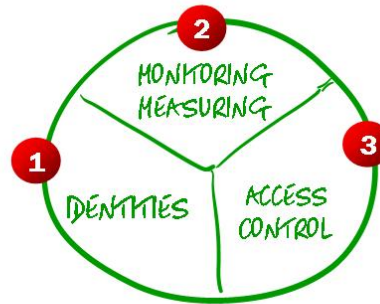
↓ \$
REDUCE COST


THE BUSINESS


IMPROVE SERVICE

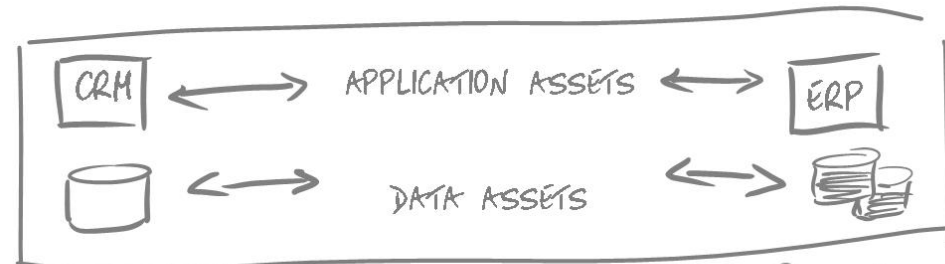

MANAGE RISKS


GOVERNANCE



IDENTITY / ACCESS
INFORMATION ASSETS
APPLICATIONS


DATA MOVEMENT




ADMINS


EMPLOYEES


CUSTOMERS


BUSINESS PARTNERS

↓ \$
REDUCE COST


MANAGE RISKS


THE BUSINESS

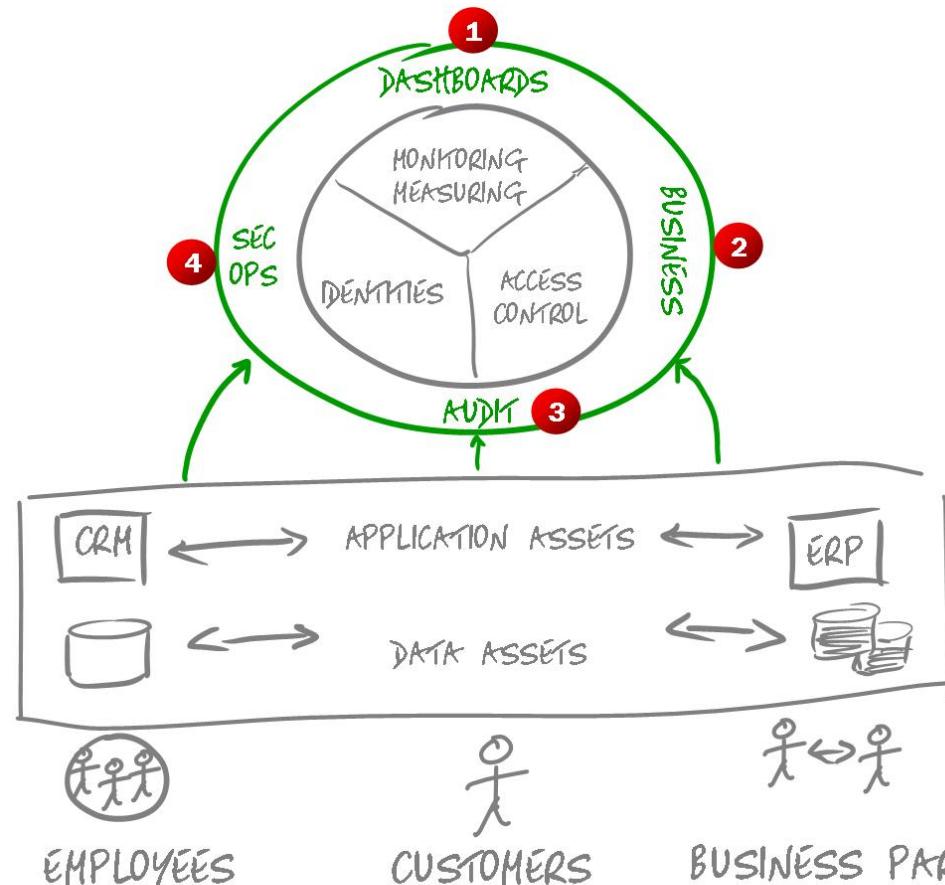

IMPROVE SERVICE


GOVERNANCE

IDENTITY / ACCESS
INFORMATION ASSETS
APPLICATIONS


ADMINS


DATA MOVEMENT

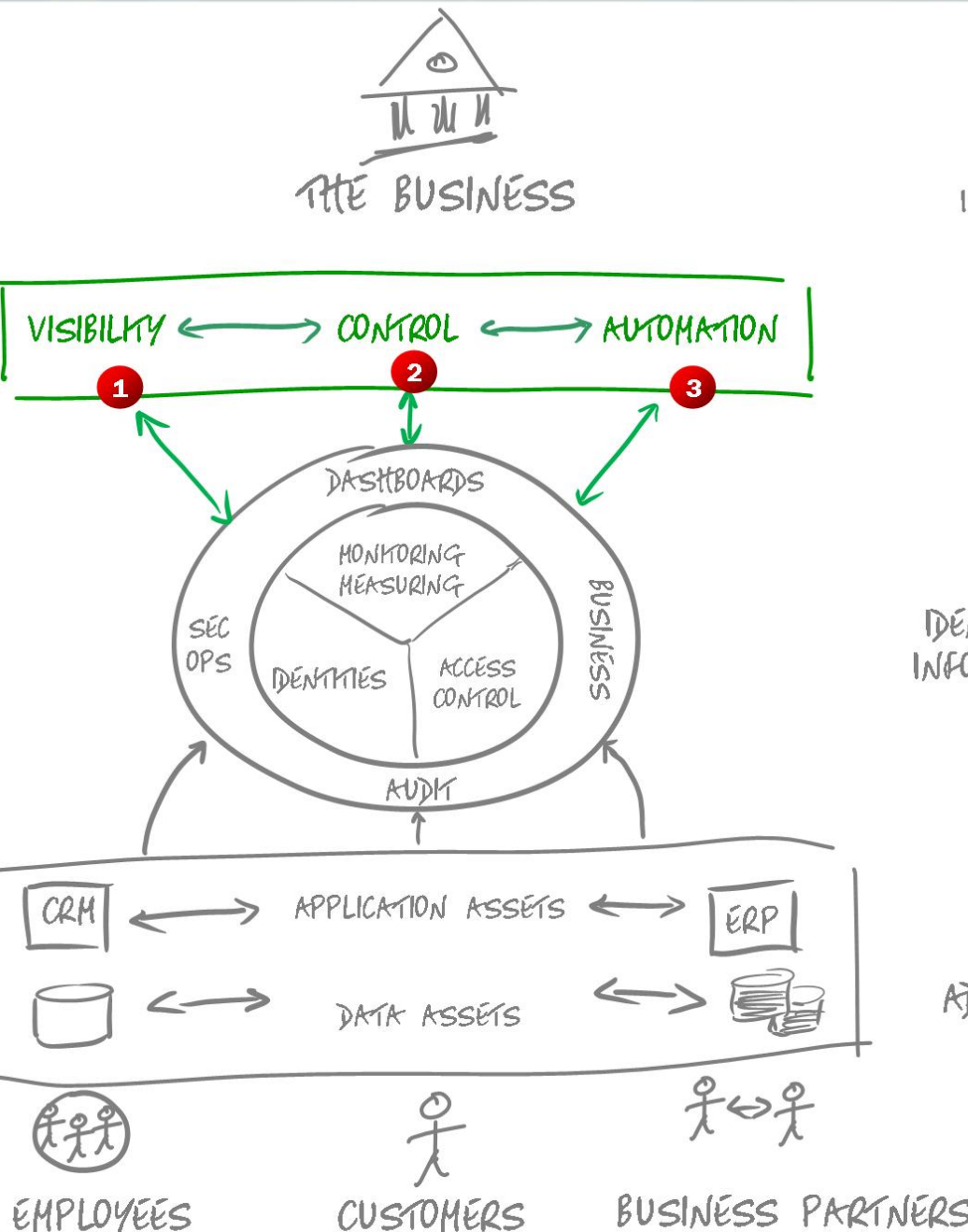


ERASER
NO CHALK ON WHITEBOARDS

↓ \$
REDUCE COST

MANAGE RISKS

DATA MOVEMENT



IMPROVE SERVICE

GOVERNANCE

IDENTITY / ACCESS
INFORMATION ASSETS
APPLICATIONS

ADMINS

↓ \$
REDUCE COST

HELPDESK \$

SOX \$

THE BUSINESS

EGOV
RETAIL ONBOARDING



IMPROVE SERVICE



MANAGE RISKS

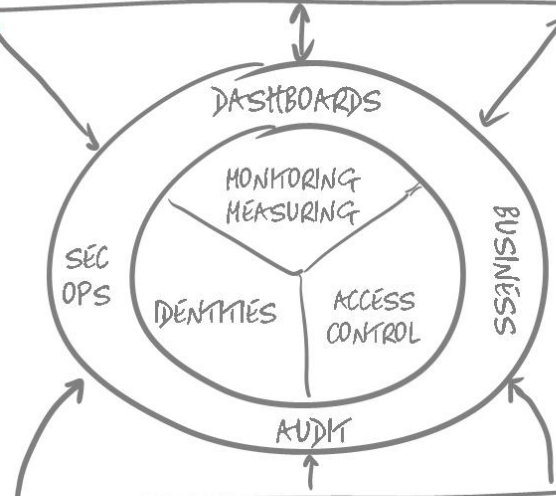
BASEL II
IMPROVEMENT

VISIBILITY ↔ CONTROL ↔ AUTOMATION

M/FAME
BANK



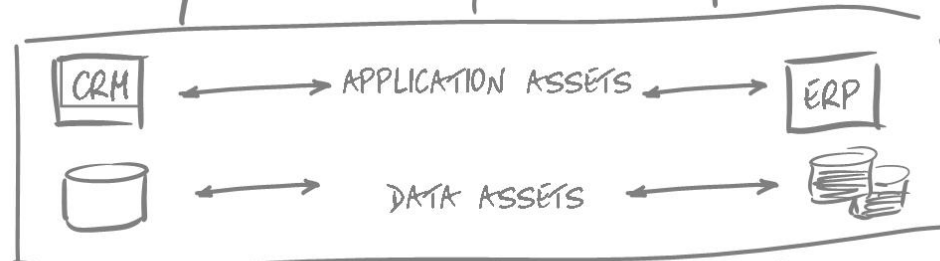
GOVERNANCE



IDENTITY / ACCESS
INFORMATION ASSETS
APPLICATIONS



DATA MOVEMENT



ADMS



EMPLOYEES



CUSTOMERS



BUSINESS PARTNERS