



WebSphere - Mobilize your e-business

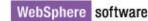
The right platform, ...and the right tools

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IBM Software Group

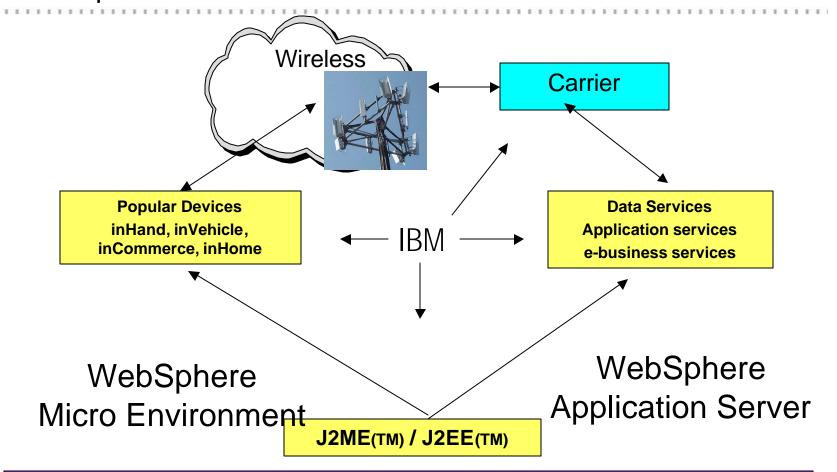
Strategy - Mobilize your e-business

- Combine the power of WebSphere
 - > On the server to extend e-business applications
 - > Through the use of open standards, and Middleware to interact and transact
- With the convenience of devices
 - > inHand, inHome, inVehicle, inCommercial
 - Connecting devices to Content, information, data and transactions
- To mobilize e-business...
 - Interact, Transact and Connect with new Data Services
 - > Device management solutions for control of content, services
- IBM has created two things
 - > The right platform WebSphere Everyplace family of products
 - ➤ The right tools WebSphere Studio family of tools





WebSphere Micro Environment



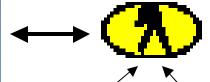
WebSphere delivers "The Platform" for end-to-end e-business
WebSphere Application Server - Deploy J2EE applications
WebSphere Micro Environment - Deploy J2ME applications

Higher Value Data Services = Higher Value Devices

e-business devices







PIM Applications e-business Applications

Data Services

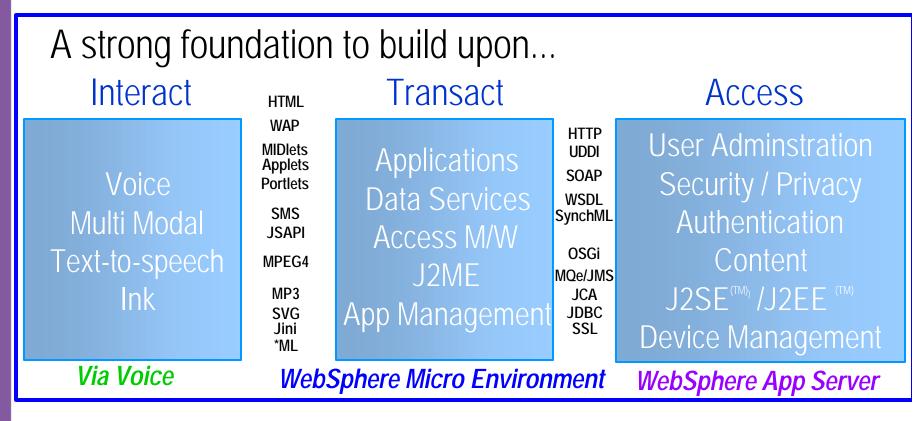
Games
Messaging
eMail
Browsing

Interact
Transact
Connect
Device Mgmt

Any Device, any Service, on any Server Modular Device to Services Architecture Flexible, Reliable, Scalable, Secure

WebSphere software

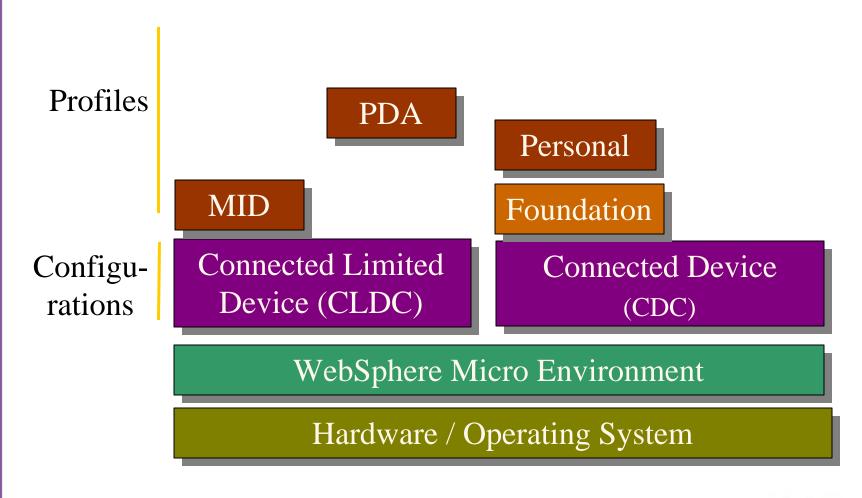
IBM Device Platform



- Modular architecture select what you need
- •Open Standards for ease of integration Device to Services
- Production level products Scalable / Maintainable

Modular Open Scalable Maintainable

J2ME Profiles and Configurations



WebSphere software Consistent implementation = portability

WebSphere Micro Environment - J2ME Technology



				JAYA POWERED
V 1.3	V 1.4	V 4.0	V 5.0	
	RTSJ	RTSJ	RTSJ	
		Personal (NG)++	Personal (NG)++	
		Foundation	Foundation	
	CDC	CDC 1.0_01	CDC 1.0_01	
			MIDP ext.	
	MIDP	MIDP 1.0a	MIDP 1.0a	MIDP 2.0 (NG)**
CLDC	CLDC	CLDC 1.0a	CLDC 1.0a	CLDC 1.1 (NG)*
1Q/01	3Q/01	1Q/02	3Q/02	
	JDK 1.3	JDK 1.3	JDK 1.3	
	021(1.0	3 DIX 1.0	321(1.0	

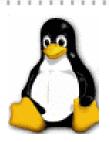
GA Beta

^{**} TCK test suite required from JCP in order to test / certify as JavaPowered ++IBM releases tested profiles and configurations using Web Update as they become available

WebSphere Micro Environment Delivers

















Windows CE

Rex

V5

Pocket PC



Stinger

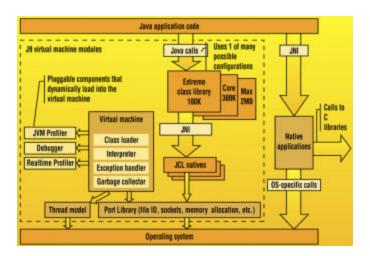


IBM covers more platforms than any other



J9 Virtual Machine

- Designed from bottom-up for embedded systems
- Newest JDK 1.3 spec Java Powered Production level product
- Device memory configuration aware
 - Memory segments (ROM, RAM, fast, slow, removable)
 - excellent for OSGi, and real time systems
 - Execute in place (XIP) capability
 - "instant on"
- Fastest interpreter
 - > Mixed mode interpreter, AOT, JIT
 - NFW AOT for ARM
- Plugable Garbage Collector
 - > Accurate, incremental, compacting
 - > Real time ready



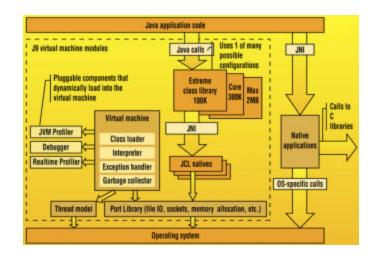


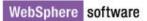


J9 Virtual Machine cont'd

Scalable

- > Single VM for the full range of Java requirements
- > Build with plugable components
- > Dynamically linkable for maintenance
- Statically linked for size
- Tightly integrated with the RTOS
 - Uses native thread where available
 - > Act like a native application
- Use native widgets when possible
 - Native look and feel
 - > Take advantage of native widget
- Resource management security
 - > Memory, threads, sockets, etc







Time to Market - Rely on Products, not Reference Implementations

WebSphere - Product

- Runtime inclusive of all licenses and license fees
- Testing and certification complete
- Supported by IBM
- Optimized and tuned for platforms
- Customer concentrates on Application

Your Application

WebSphere Micro Environment



- Not a product only a license
- Licensor must develop product
- Fees charged Tests / Test Cases
- Licensor must run and compete certification and all releases
- Licensor needs to assign staff to do development, certification

Your Application

\$ Product VM



\$Testing/Certification(3)

S Development VM

(Sun Authorized VM)

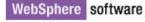


WebSphere software

KVM

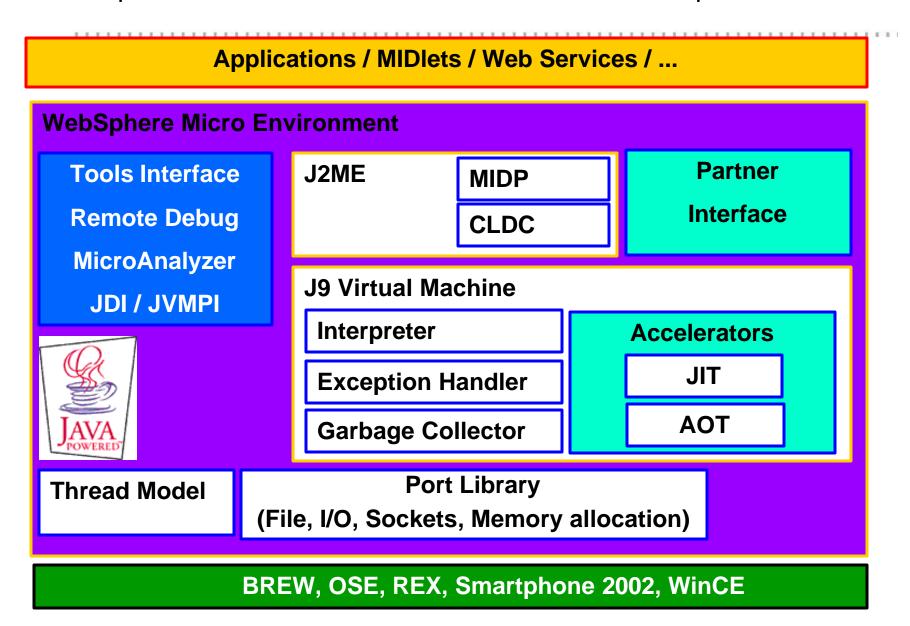
What Competitors say

- IBM does not have compatible technology
 - > Untrue IBM is a licensee "Java Powered" Products
 - http://java.sun.com/j2me/licensees.html
- Sun contract even if you select IBM
 - Untrue IBM licenses Java technology from Sun
 - ➤ Does not require separate contract with Sun Microsystems
 - > IBM will indemnify customers, in writing, backing up our products
 - > IBM has clear, concise business terms and conditions

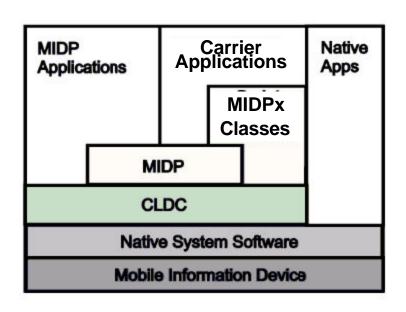




WebSphere Micro Environment - Cellular Telephone



MIDP Extensions - OTA - New in Version 5.0



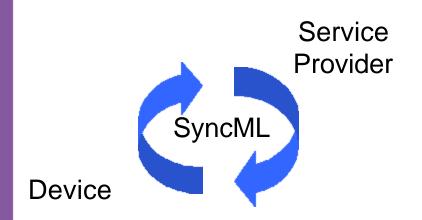
Carrier Specific Extensions

- Extra Images
- MIDP OTA specification
- + Util
 - referring URI
 - Exit URI
 - MasterVolume
- + Media Package
 - •MIDlets with Mime Type Handlers
 - MIDlets play sound clips
 - Two tone sounds
 - Activate handset vibrator
- Business Benefit Carrier control over application flow
 - ➤ Where application originates / where it returns to when complete
 - > Additional media functions

WebSphere software



Application Provisioning - Version 5.0 (Beta)



Wireless Communications

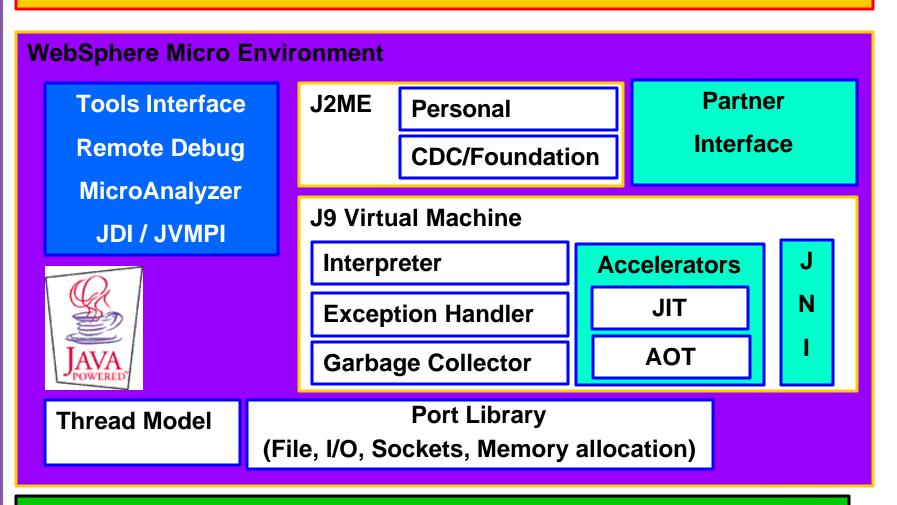
- •TCP/IP, SyncML
- + Wireless Devices
 - MIDP, Personal
- + Assets sychronized
 - •Files, MIDlets, Applets,...
 - + Data Model
 - •SyncML/DM + Carrier Extns
 - =Application Provisioning
- Business Benefit Customers demand for additional services
 - > Applications can be provisioned, updated, maintained
 - New features, software updates, fixes can be deployed
 - > Refresh without re-flash...





WebSphere Micro Environment - PDA

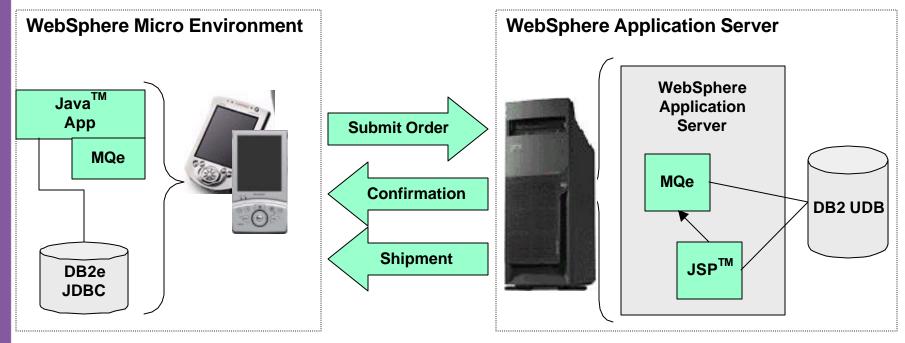
Applications / Applets / Web Services / AWT applications

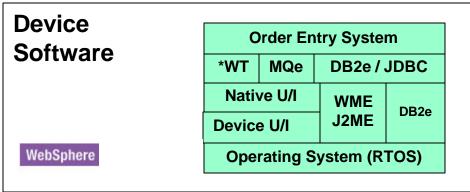


RTOS - PocketPC, WinCE, Linux, POSIX

Server, Middleware and Device Integration

Store and forward - Device-to-Services Solution

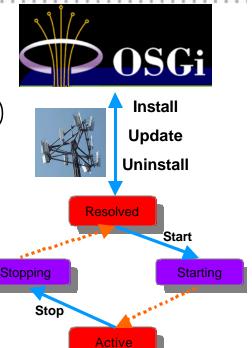






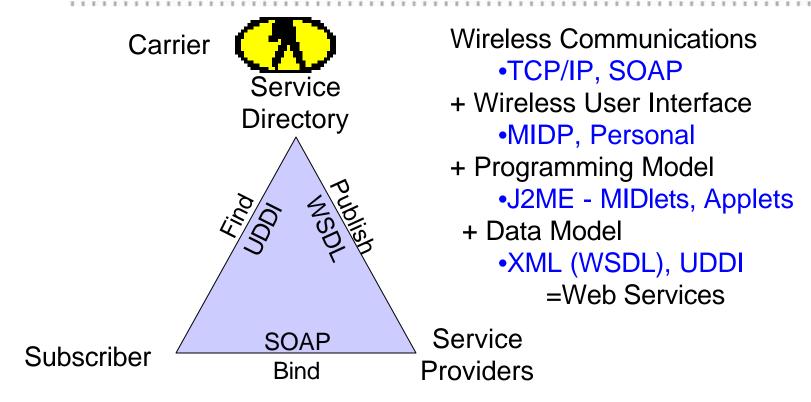
Device Maintenance

- Device Provisioning at the Solution level
 - > Install, maintain, uninstall Runtime Environments
 - Resolves dependencies prereqs / coreqs (Bundles)
 - > Checks manifest before invocation
- Device Management
 - Device Agent keeps track of deployed apps
 - Enables system management of device software
- System Management Framework (SMF)
 - IBM implementation of OSGi gateway on top of Foundation
 - Uses open standard (OSGI.org)
- Business Benefit
 - "Controlled" software on millions of devices
- "Controlled" invocation on each device





Web Services - Vision for furture



- Business Benefit Higher value data services (B2C, B2E, B2B)
 - Carrier maintains control of directory of services
 - With or without hosting the content
 - > Enterprise data services become available to mobile professionals

WebSphere Micro Environment - The Right Platform

- Device to Services Entertainment / Information / e-business
 - It's not about browsing, its about e-business
 - Mobilize using IBM Middleware (DB2e, MQe, WebSphere)
- Time to Market Respond Quickly to meet demand
 - > Product Level Platform Pre-tested, Pre-certified, supported
 - ➤ Up front licensing of tools and runtimes without hidden charges
 - Best value/cost proposition
- Footprint and Speed Fast, compact and tuned for each device
 - Proven in independent testing
- Device Maintenance provisioning, software updates / mgmt
 - > Tivoli SMF, OSGi

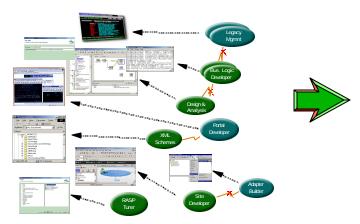






Eclipse Tools

Seamless integration of best of breed tools from many vendors



Most AD environments involve more than one tool from multiple suppliers



Best-of-breed tools working together as an integrated environment





Eclipse Structure

Framework for integrating tools Another Tool eclipse **Platform** Help Workbench JFace Java Development **Tooling** SWT Your Tool (JDT) VCM Workspace Plug -in Development **Environment** (PDE) Their Tool Platform Runtime eclipse SDK

WebSphere software



Wide Industry Support / Adoption

- Altoweb
- Asist
- Bowstreet
- BrowserSoft
- Cast Software
- CollabNet
- CommerceQuest
- Computer Assoc.
- Compuware
- Crystal Decisions
- Embarcadero
- Fujitsu
- Holosofx
- Instantiations
- Interwoven
- LegacyJ
- LogicLibrary
- Macromedia
- Merant

- Mercury Interactive
- Midcomp Intl.
- MontaVista
- MKS
- NeuVis
- Peregrine
- QSSL
- Rational
- Red Hat
- Serena
- Sitraka
- Skyva
- Starbase
- SuSE
- Telelogic
- TogetherSoft
- Versant
- Versata
- Wily Technology

"Rational Software has been an early adopter of the Eclipse platform because we believe it delivers high value to software teams. We've been working closely with IBM to integrate our products into Eclipse...."

Dave Bernstein, Sr VP of Products, Rational Software

"The Eclipse community will allow developers to collaborate on enhancements to the Workbench technology and more rapidly integrate it within their own applications."

Brian Behlendorf, co-founder and CTO, CollabNet

"This has long been a dream of developers, and now IBM is providing the integration framework to make it possible." *Arun Gupta, CTO, NeuVis Software*



www.eclipse.org





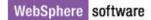


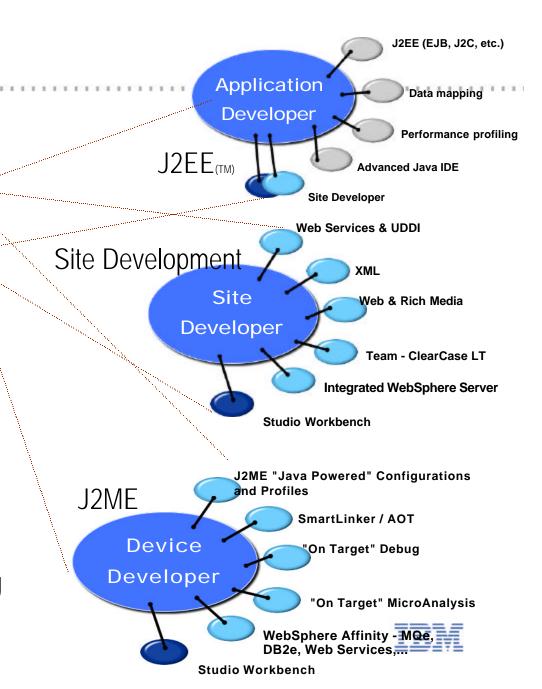


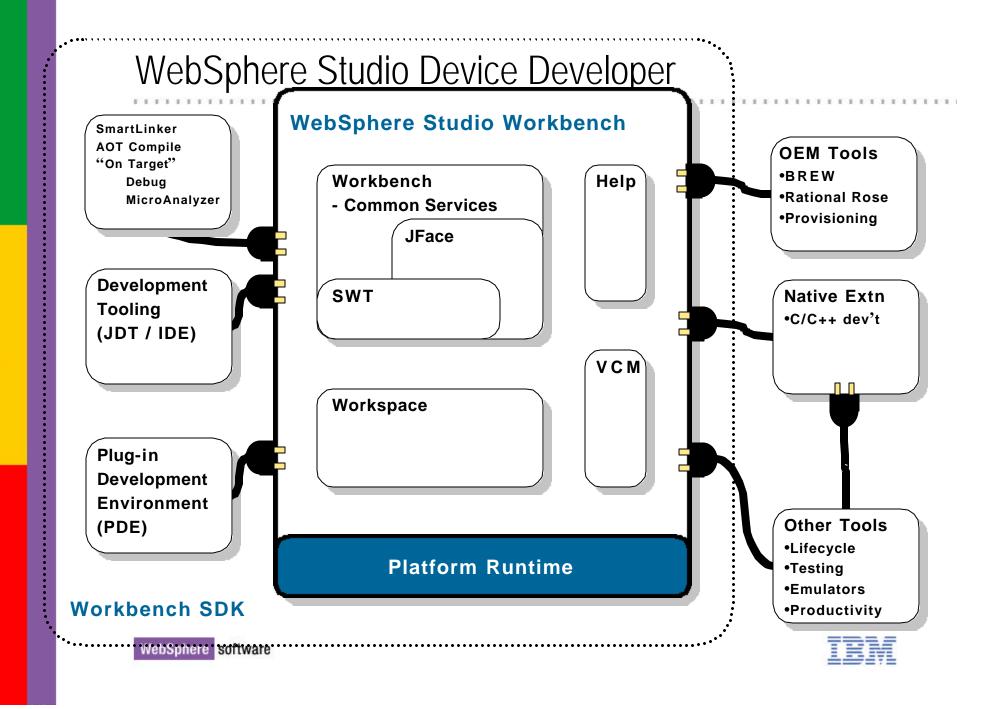




www.eclipse.org







WebSphere Studio Device Developer

- Award-winning tools for embedded Java development
- Smartlinker Class reduction, XIP, optimization Size
- Proxy based debugging minimal overhead test "live on target"
- MicroAnalyzer Profiles execution for performance Speed
- Uses IBM WebSphere Workbench Technology



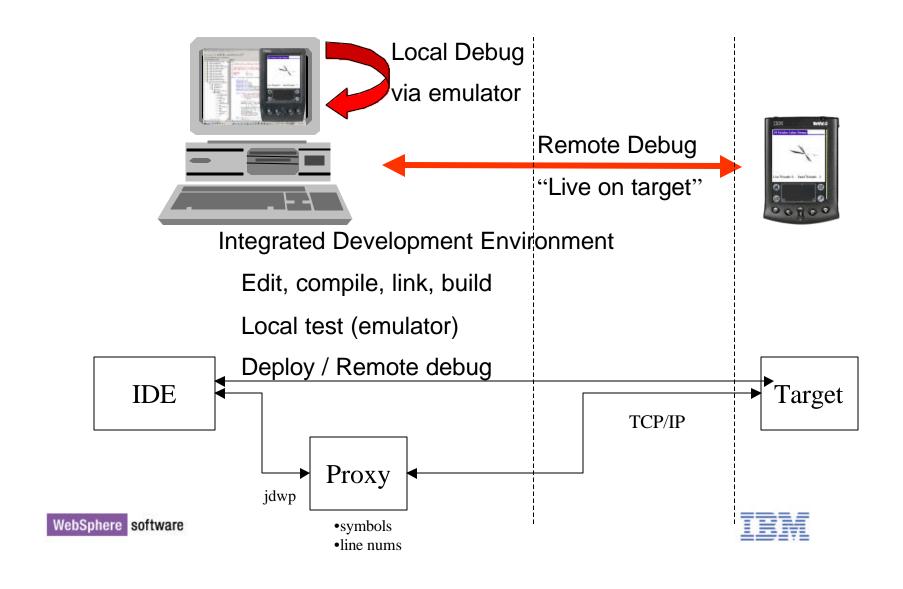






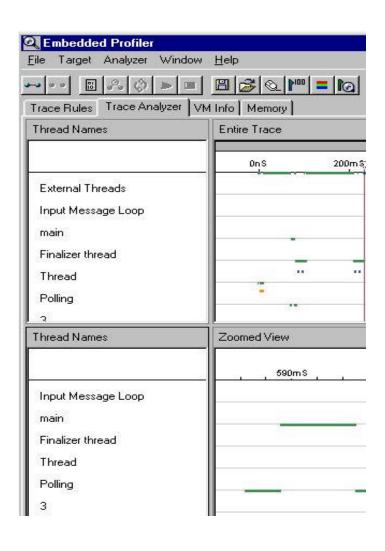


Remote Debug tests as application runs "live"



"On target" MicroAnalyzer

Identifies performance bottlenecks

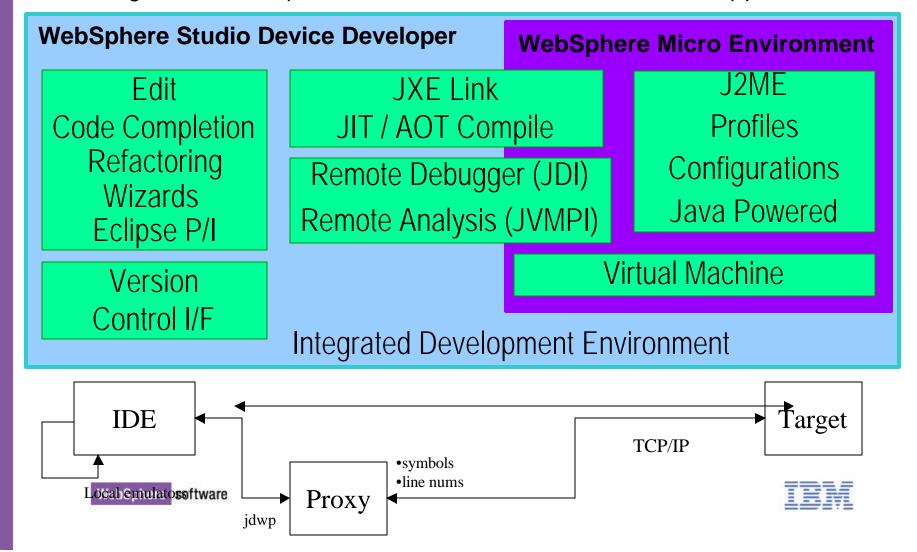


- Monitors runtime execution:
 - Display memory status
 - Display thread status
 - Trace capture of thread status
 - Thread state changes
 - JNI calls
 - user events
- Low overhead on target
 - as low as 5%, depending on capture options and target
 - displays comm O/H as well
- Feedback Loop
 - Identifies optimization candidates

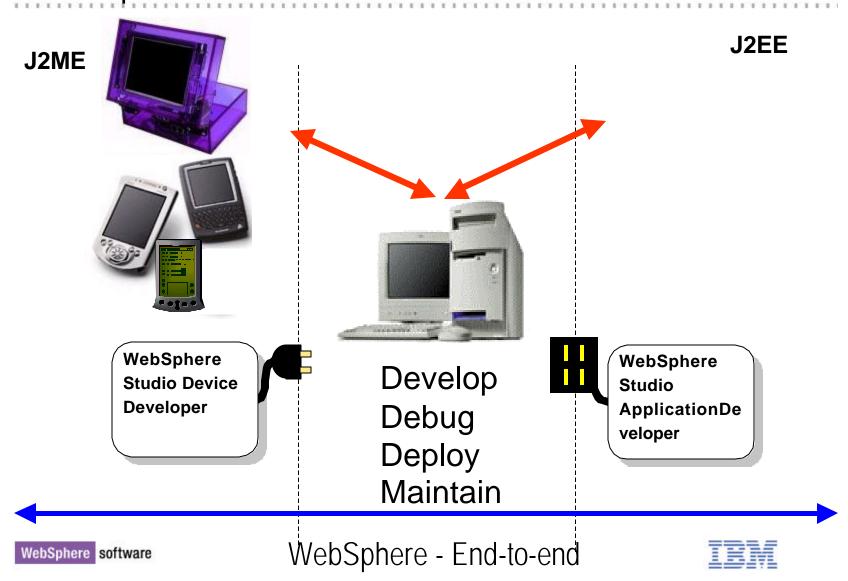


Productivity through Integration - Tools / Runtime

Integrated tools speed time-to-market for devices and applications



WebSphere Studio Tools - Device to Services



The Right Platform / The Right Tools...

WebSphere Micro Environment - e-business on a device

- Using open standards, delivers the e-business infrastructure for small devices by delivering a compact, reliable, and high performance platform for the deployment and management of dynamic e-business applications.
- Provides a complete J2ME "Java Powered" runtime environment (J9VM), tuned for each device.

WebSphere Studio Device Developer

- ➤ Join the growing development community of over 600,000 developers and 1000s ISV's extending existing e-business applications to millions of devices.
- The newest member of the WebSphere Studio family of application development products, connecting J2ME "Java Powered" devices to the enterprise
- > An end-to-end solution for creating dynamic e-business applications







Customer Solutions - Audi

Business Problem

- Innovative ergonomics approach
- > Security of the automobile as it accesses services
- > Updating in-vehicle software components

Solution

- Multi-Media Interface (MMI)
- > IBM WebSphere everyplace Suite
 - Access via GSM, HSCSD and GPRS
 - In-vehicle VPN for security
 - J9 virtual machine for reliability / maintainability (OSGi)
 - Device to device communications via MOST

Why Audi Chose IBM?

The in-car communication unit incorporates other innovative features. A firewall and the IBM J9 virtual machine also contribute to maximum in-car security. The risk of data misuse or system-wide software-crash failures is reduced from the word "go."

WebSphere

Integration work by IBM Global Services





Customer Solutions - Applied Reasoning

Business Problem

- Instant access to IT assets
- Overcome bandwidth issues
- Solution Mobile Classic Blend
 - > Smart Client with J9 virtual machine
 - Kyocera SmartPhone (PalmOS)
 - Middleware minimizes client / server interaction
 - Only vital data / messages sent
 - Instant response / instant access to messages / IT assets

Why IBM

"IBM's J9 was chosen because of its high performance, small footprint and integration with the Palm operating system," said William Burdick, Applied Reasoning's executive vice president and chief scientist. "VisualAge Micro Edition provides superior tool support which was critical to our aggressive development cycle."

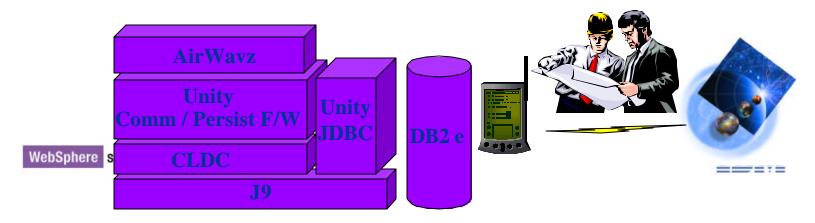




Customer Solutions - AirToolz



- Business Problem Residential Construction Schedules
 - > One change affects many parties
 - > Superintendents, contractors and home office
- Solution Central Schedule on WebSphere / J9 Client
 - > Superintendent updates using Wireless Palm
 - Subcontractors affected immediately notified
 - Managers instantly see delays via browser
- Bottom Line
 - Real-time communications streamlines the building process
 - Integration by Unity Software www.unity-software.com





Customer Scenario - Qualcomm

BREW

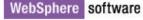
- App developers have a standard
- Handsets are now Platforms
- Carriers get more choices of apps and devices to run them on
- Secure provisioning
- cDMSS CDMA solutions
- Future cross platform support



WebSphere Micro Environment

- J2ME certified CLDC/MIDP
- e-business B/E connectivity
- Adds more choice of applications
- Best tools experience
- Java Dev Community
- Backed by IBM





BREW / WME Value Proposition







- Choice native/Java
- Consumer & Enterprise



Dynamically upgrade/replace VM as:

- Market determines needed capabilities
- VM software efficiency is optimized
- HW accelerators are added



Why Qualcomm chose IBM..

"WebSphere is the perfect answer for carriers who want to provide e-business solutions to their subscribers," said Gina Lombardi, senior vice president of marketing and product management for QUALCOMM Internet Services. "Our development efforts will provide carriers a complete environment for the hosting of C/C++, Java and e-business applications. This brings the power of e-business into the worldwide applications market that the BREW platform is enabling."

"IBM is a significant force in the enterprise. As such, its selection of the BREW platform as a standard part of its WebSphere platform adds a powerful tool for developers to create wireless enterprise applications," said Jane Zweig, CEO of The Shosteck Group, an international telecommunications consultancy based in Wheaton, Maryland, USA.

Java Partnerships

Components

IAD



Wireless HH



EMBL \(\times\) ZESystems

























Sophia























Integration



.... Solutions for things that link and think

