



Smarter Process

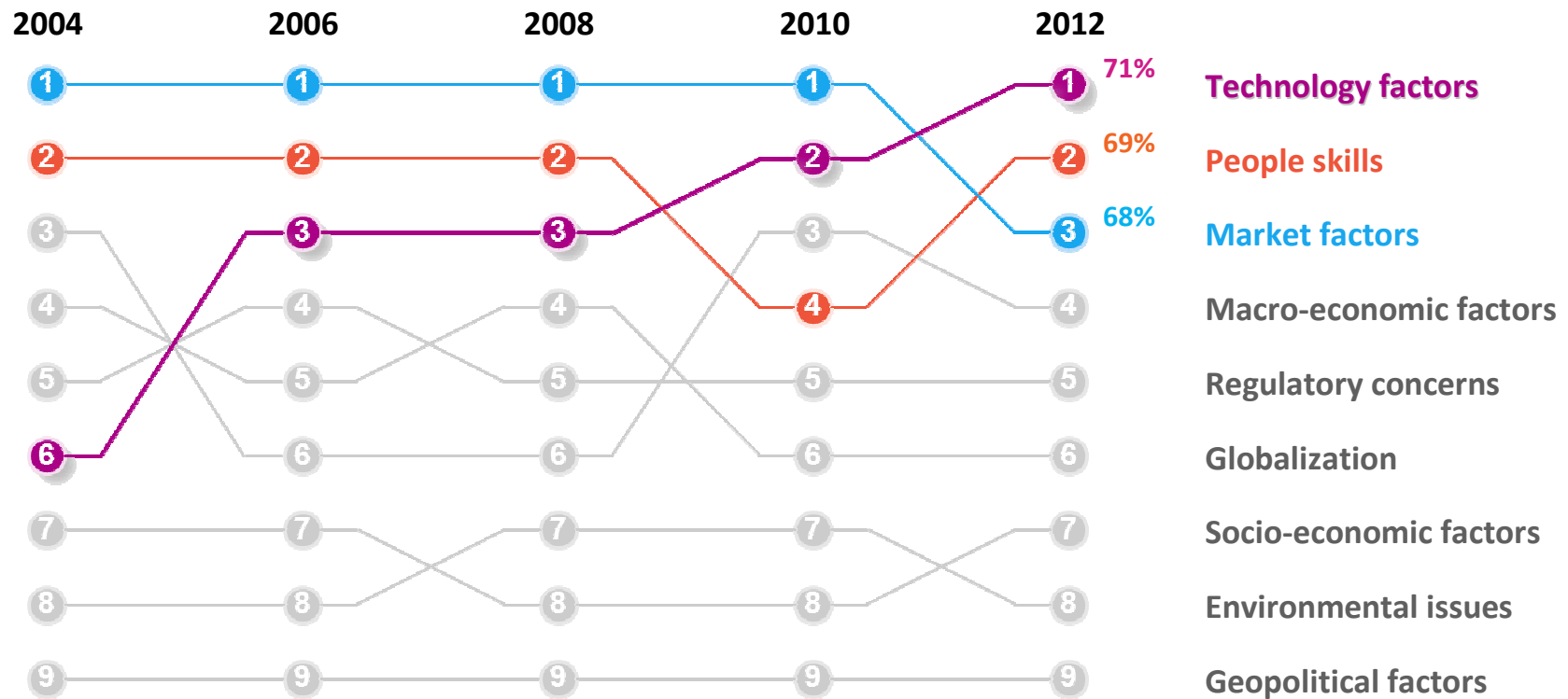
Alexander Madzhirov
IBM BPM Technical Presales Leader
CEE & Russia

Why shouldn't opening a bank account or filing an insurance claim be as easy as buying a book online?



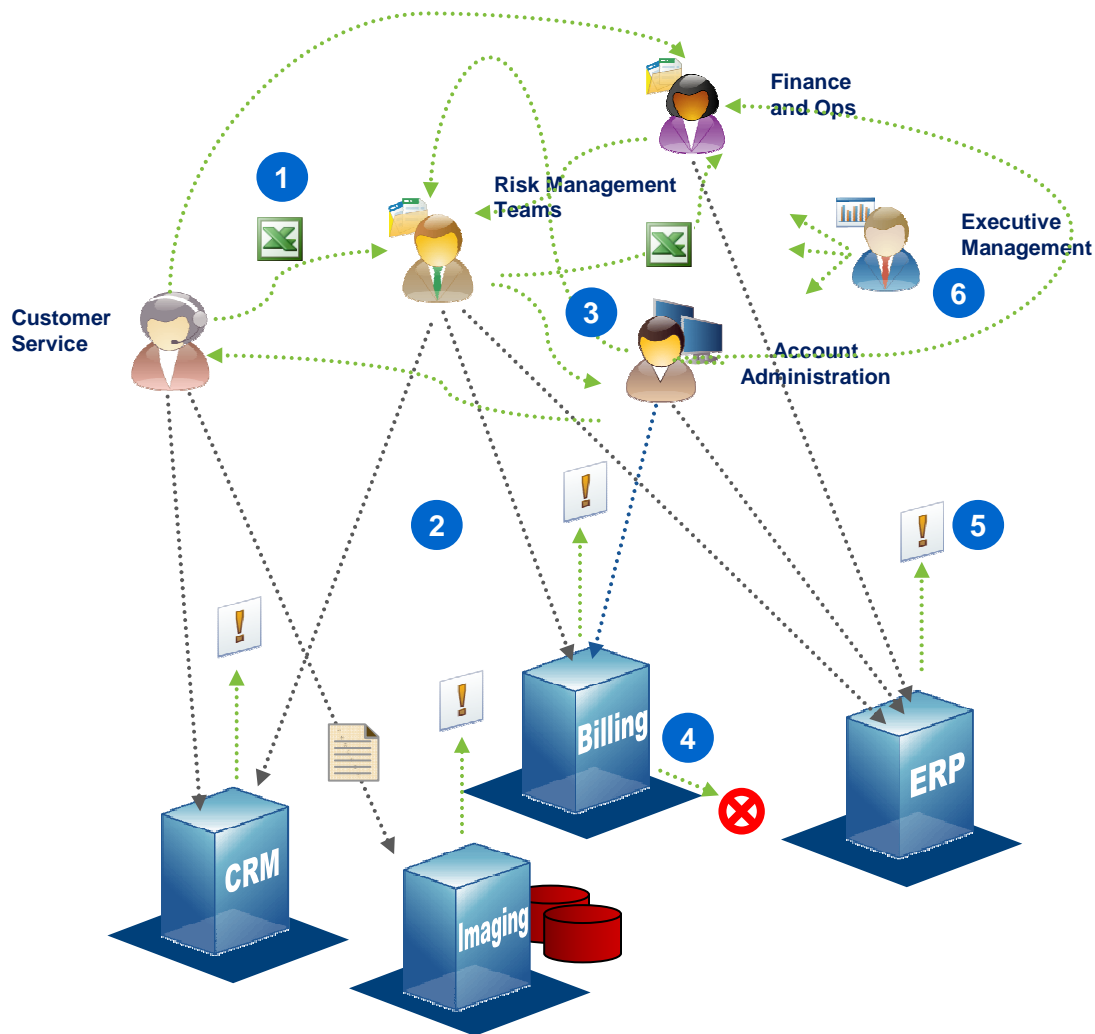
CEOs identify technology as the most important external force impacting their organizations

External forces that will impact the organization



Source: IBM CEO Study 2012 - Q1 "What are the most important external forces that will impact your organization over the next 3 to 5 years?"

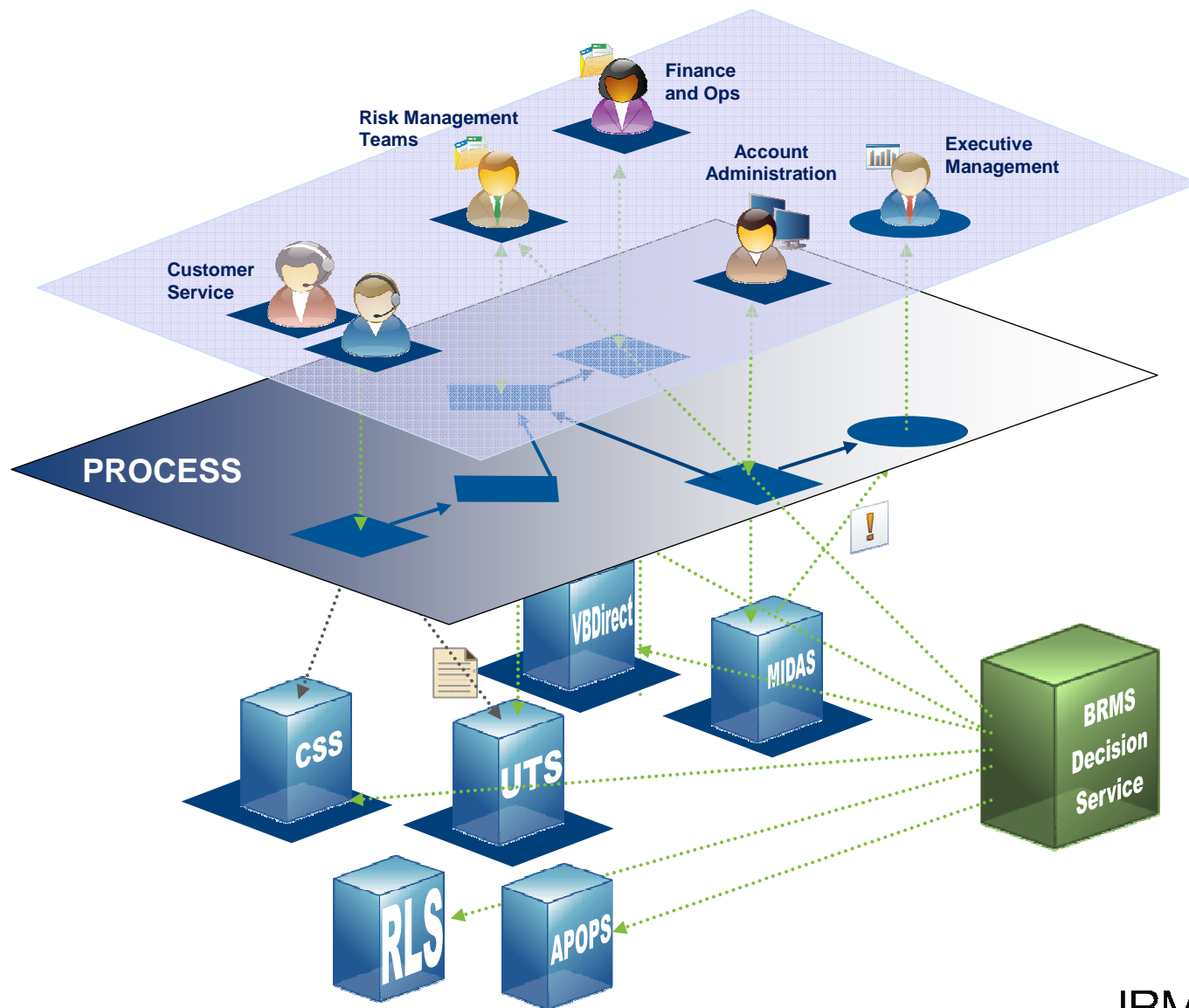
There is no simple solution to a complex problem



1. Informal tasks and communication (e.g. paper or email)
2. Inefficient working environment spans systems
3. Inconsistent prioritization & decision making
4. Incomplete or inaccurate data flow between systems
5. Lack of control over system and business events (exceptions)
6. Poor visibility into process performance

IBM Technical **Summit**

Process & Rules Management Bring Order to Chaos



1. Automatically prioritize and route work
2. Guide users through decisions
3. Leverage existing systems and data
4. Monitor for business events and initiates action
5. Real-time visibility and process control
6. Automate decisions
7. Reduce errors and better accuracy
8. Improve consistency across geography, channel, division ...

IBM Technical **Summit**

Gartner defines 10 core iBPMS components



IBM Smarter Process is 10 for 10!

An iBPMS Has 10 Core Components

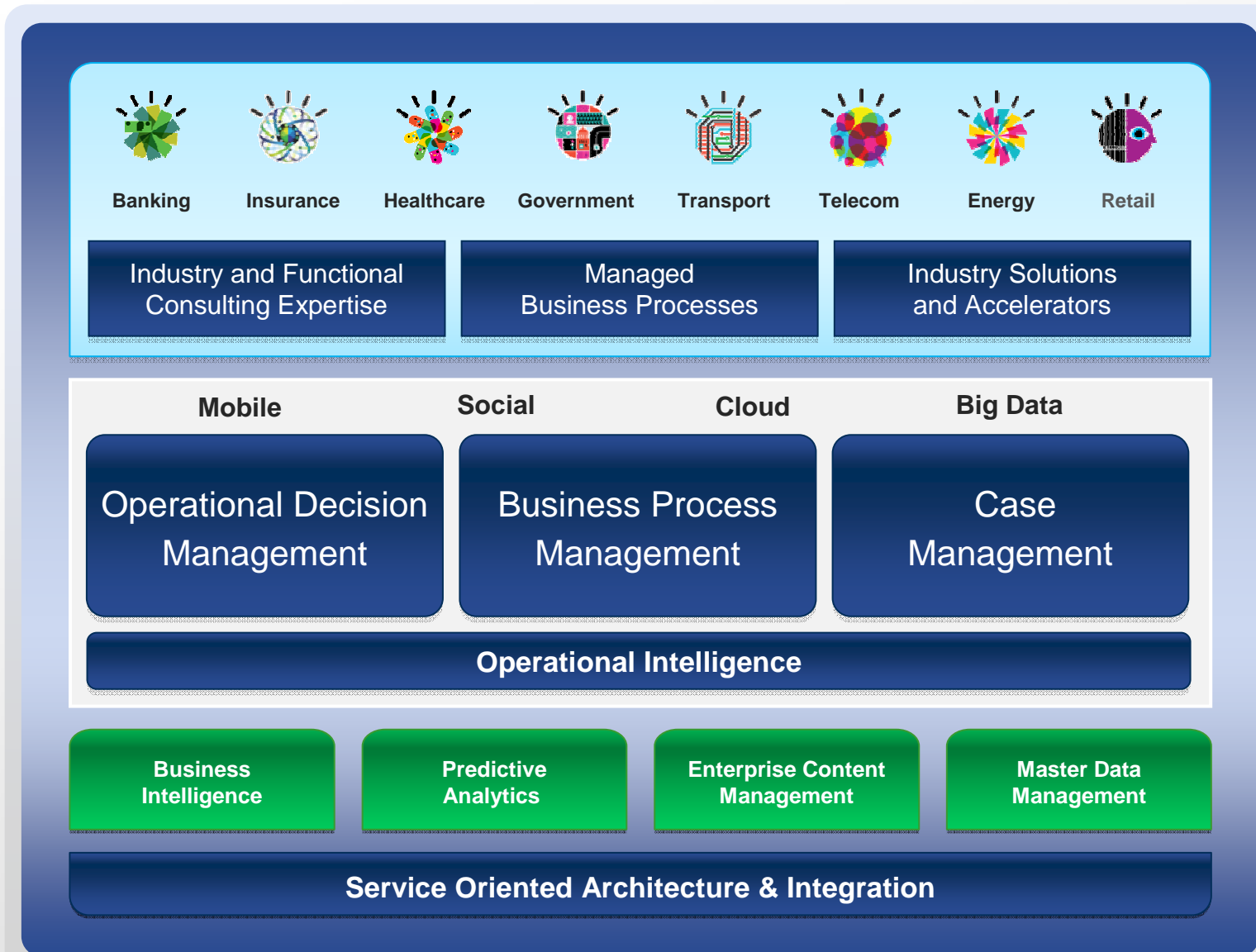
Smarter
Process

Gartner has identified the following core capabilities of an iBPMS:

- ✓ ■ **A process orchestration engine** to drive the progression of work in structured and unstructured processes or cases
- ✓ ■ **A model-driven composition environment** for designing processes and their supporting activities and process artifacts
- ✓ ■ **Content interaction management** to support the progression of work, especially cases, based on changes in the content itself (such as documents, images and audio)
- ✓ ■ **Human interaction management** to enable people to naturally interact with the processes they are involved in
- ✓ ■ **Connectivity** to link processes to the resources they control, such as people, systems, data, event streams, goals and key performance indicators (KPIs)
- ✓ ■ **Active analytics** (sometimes called continuous intelligence) for monitoring activity progress, and analyzing activities and changes in and around processes
- ✓ ■ **On-demand analytics** to provide decision support or decision automation using predictive analytics or optimization technology
- ✓ ■ **Business rule management** to guide and implement process agility and ensure compliance
- ✓ ■ **Management and administration** to monitor and adjust the technical aspects of the iBPMS
- ✓ ■ **A process component registry/repository** for process component leverage and reuse

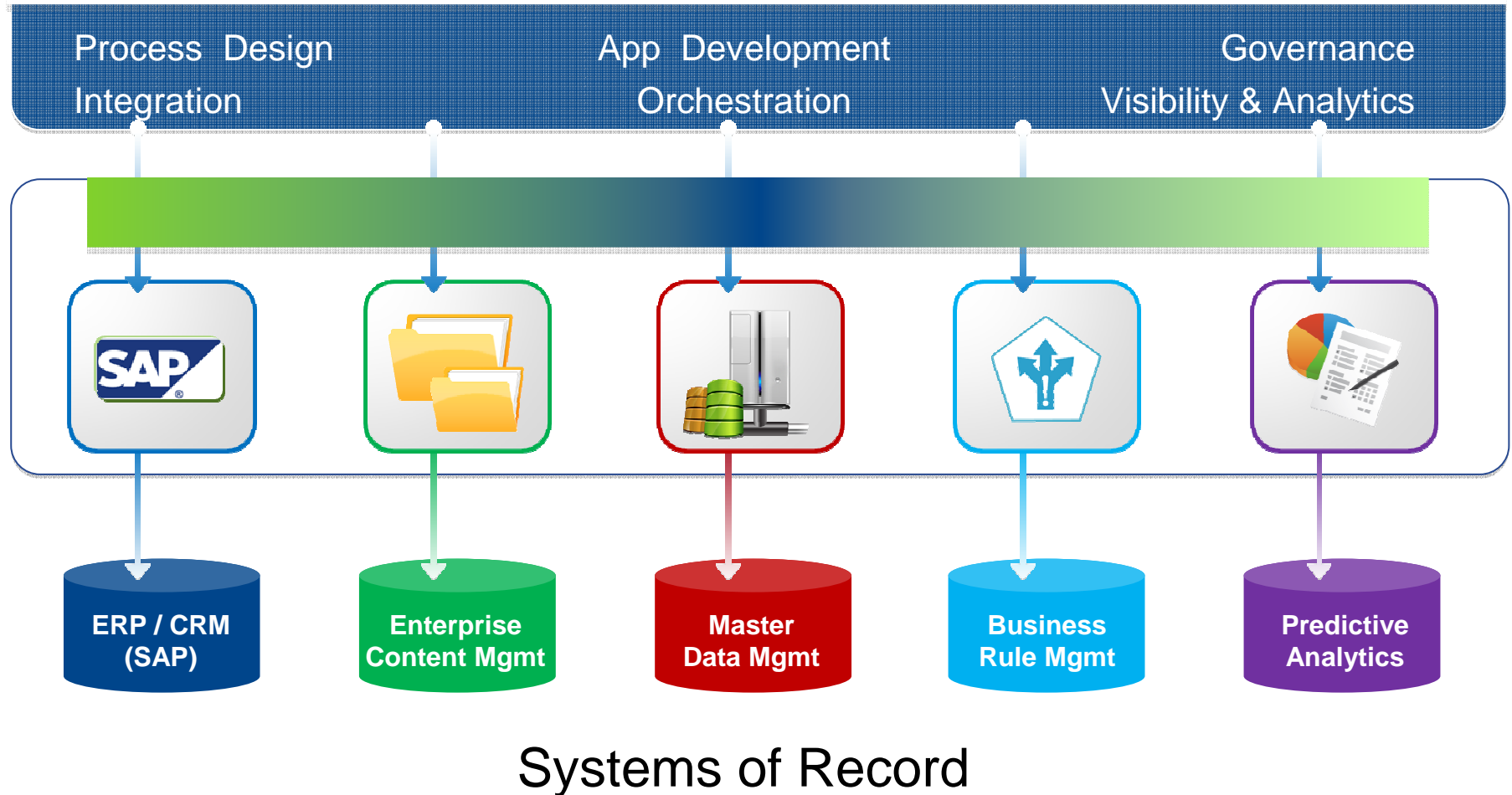
Source: Gartner Magic Quadrant for Intelligent Business Process Management Suites, 27 September 2012

IBM Capabilities for Smarter Process



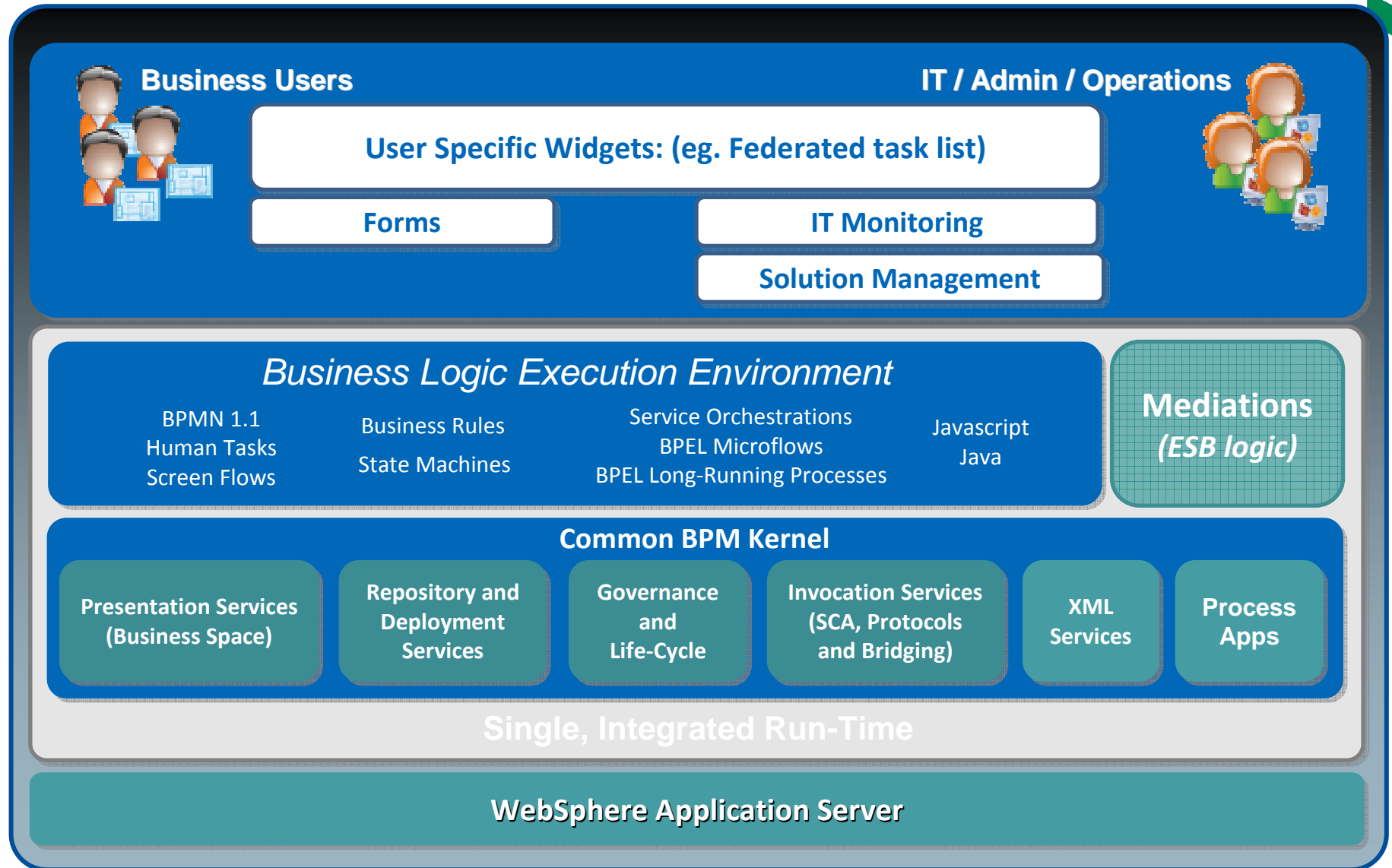
Integrated Platform to Manage Business Operations

IBM Business Process Manager

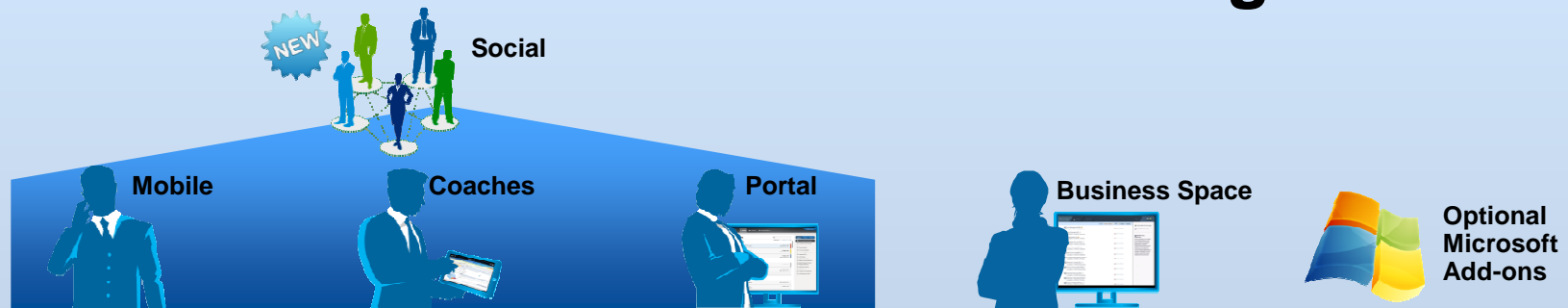




IBM BPM: The Platform for “One BPM”



IBM Business Process Manager



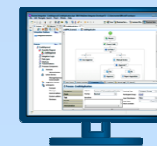
Process Server



Process Designer / Optimizer



Process Center Console



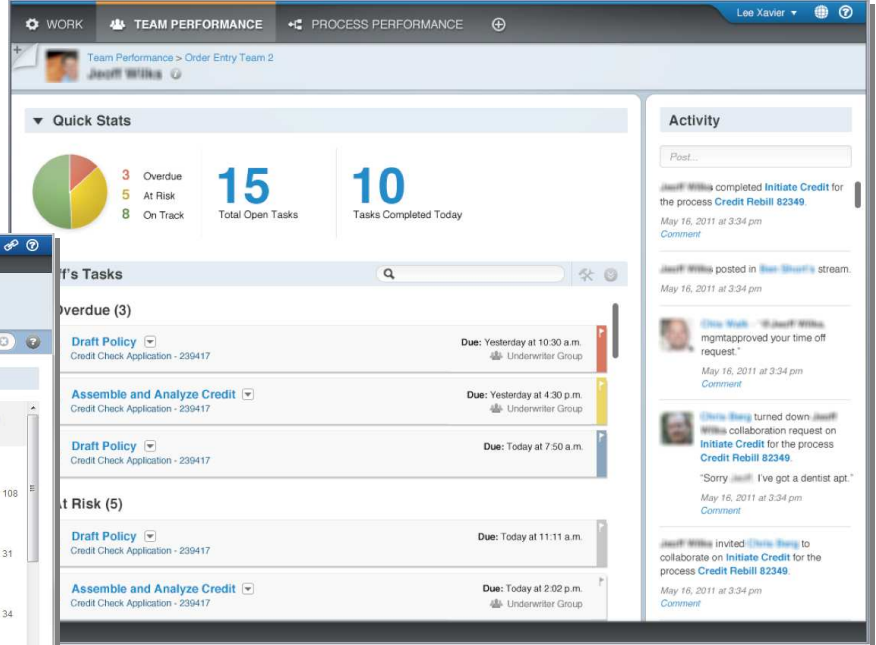
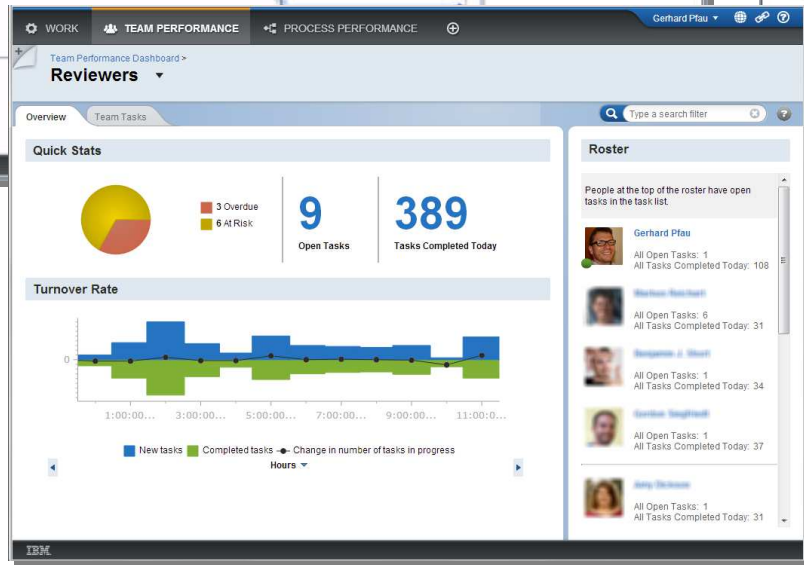
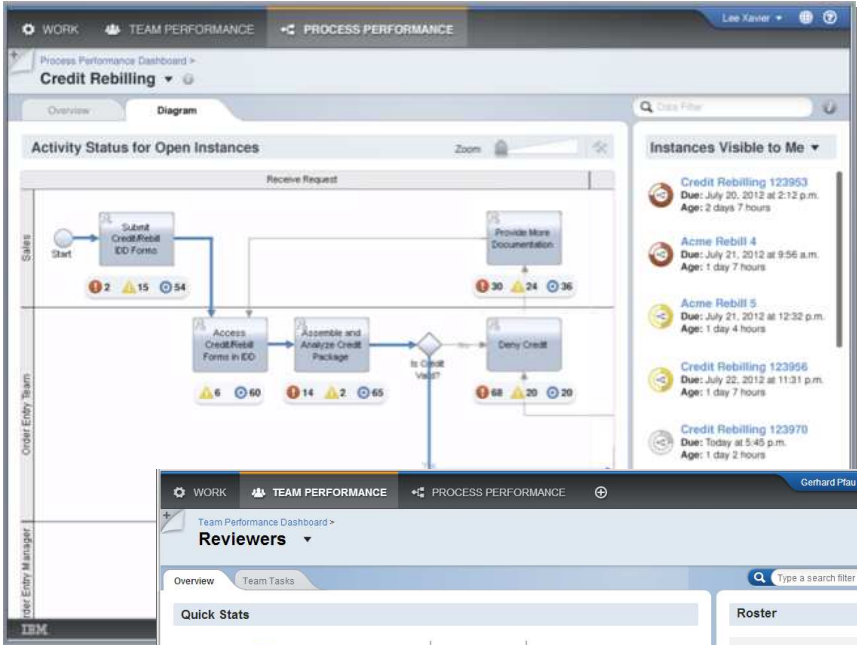
Integration Designer



Social, Actionable Coach-Based Dashboards

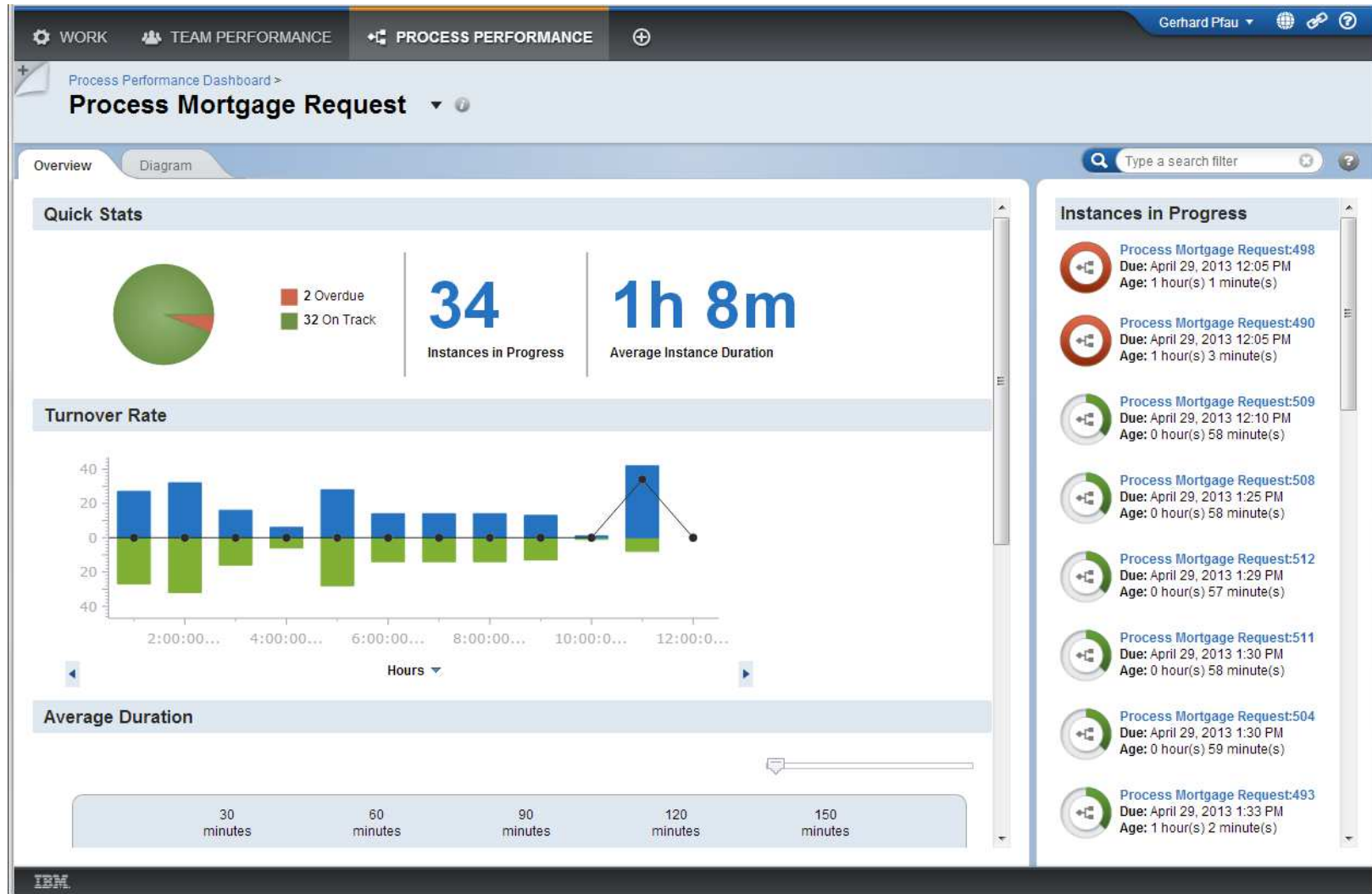
Empower business users to collaborate and act on observed insights

Create tailored operational dashboards to offer **enhanced visibility for process owners, team leaders and process participants**



Process Performance

Process Performance Overview



Team Performance

Easily view and manage work across a team



Improved methods to define & view team membership

The screenshot displays the 'Team Performance' interface for 'Order Entry Team 2'. It features a navigation bar with 'WORK', 'TEAM PERFORMANCE', and 'PROCESS PERFORMANCE'. The main content area is divided into 'All Open Tasks' and 'Roster'. The 'All Open Tasks' section includes a calendar view on the left and a list of tasks with due dates. A modal window is open for assigning a task, showing a list of team members. The 'Roster' section lists team members with their roles and task counts.

Real-time management of a specific team's open tasks

Internal Document Repository



Uniform storage and access of process-related documents

- New internal repository provides the same CMIS-based access as external ECM systems
- “CMIS Toolkit” now delivers a single, consistent way of accessing all process documents

Insurance Form Search

Document List 1

Name	Policy Number	Claim ID	Completed	Insurance Form Type	Insurance Form Version	DMIS Created	Actions
Witness Card - John Doe - Business Number	223344	987	true	Witness Card	1	20120110 20:15:46.103 CET	
Witness Card - John Doe - Business Number	223344	987	true	Witness Card	1	20120310 16:24:28.927 CET	
Accident Information Form	552234	9999	true	Auto Accident Information Form	2	20120217 16:41:57.640 CET	
Insurance ID Card	556677	9999	true	Automobile Insurance ID Card	1	20120112 16:09:34.976 CET	
Auto Loss Notice	556677	9999	false	Automobile Loss Notice	1	20120222 17:24:40.803 CET	
Liability Notice	556677	9999	true	General Liability Notice of Occur/Claim	1	20120116 20:08:12.216 CET	
Witness Card - Witness #1	556677	9999	false	Witness Card	1	20120112 16:10:26.565 CET	

Witness Info

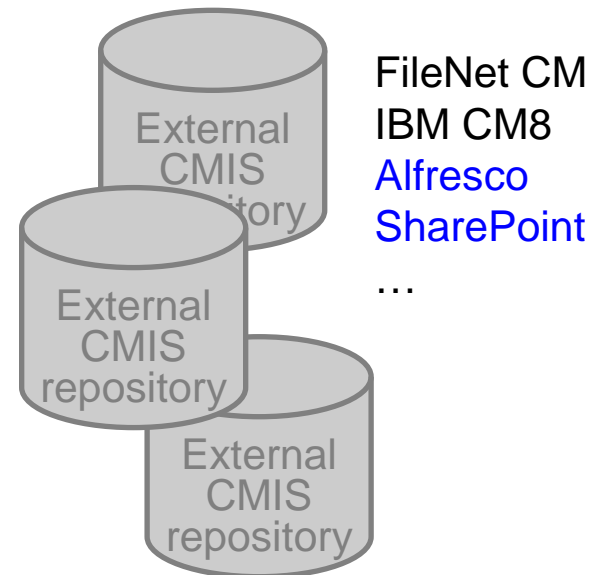
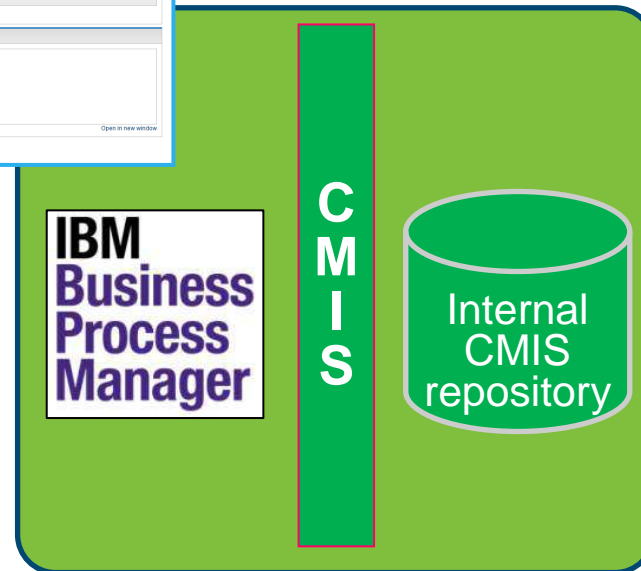
John Doe
1234 Apple Street
Anytown, CA
Phone: (555) 555-1234
John D. Doe
Witness Signature

Open in new window

Migration / backward compatibility with previous

CMIS Toolkit

- Document List
- Document Viewer
- C/R/U/D services



CMIS = Content Management Interoperability Services

IBM Technical Summit

Mobile Access to IBM BPM



Non-production entitlement to Worklight Enterprise Edition with IBM BPM V8.5

- Develop and test custom IBM BPM mobile applications using Worklight
- Leverage the IBM BPM APIs and Coaches
- Accelerate development of customer ready mobile experiences

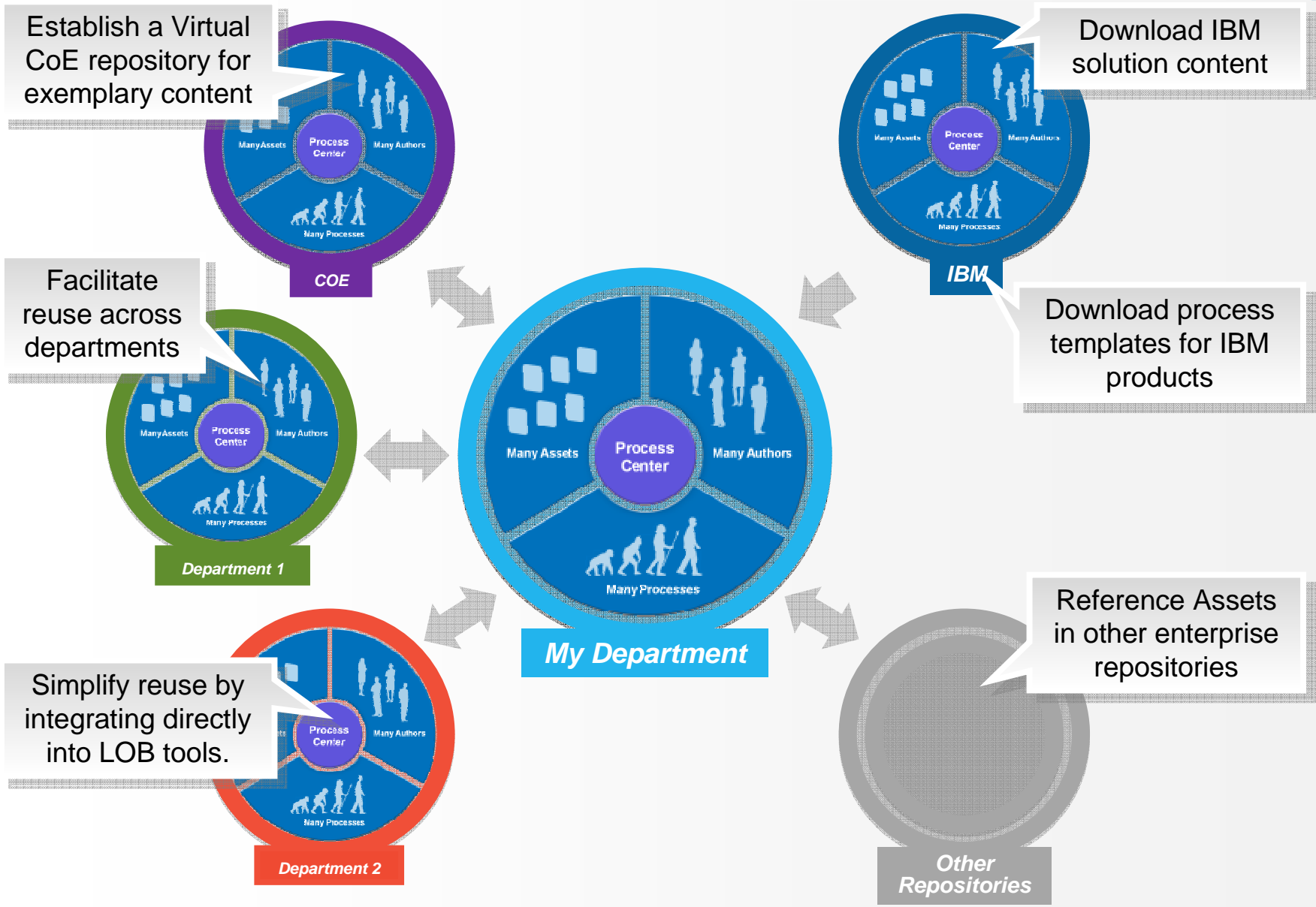


Accelerate delivery of mobile applications with new sample coach views delivered via an IBM BPM mobile ready toolkit

- Leverage mobile device specific features
- Leverage Worklight specific device features
- Updated Worklight sample for use as starting point implementation
- New BPM controls targeted to deliver common mobile experiences – Location, Camera, Mobile UI Layout



Federated, Smart, BPM Governance





Smarter Process

DEMO



5 Five common attributes for successful BPM programs

- ➔ **Start Doing**
- ➔ **Think Big, Start Small, Scale Fast**
- ➔ **Cultivate Business-IT Collaboration**
- ➔ **Add Capabilities as Needed**
- ➔ **Manage Your Total Cost of Ownership**

A glowing blue speedometer with a red needle pointing to 240. The speedometer has a scale from 0 to 260 with major markings every 20 units. The needle is positioned at 240. The background is dark with blue highlights.

Smarter Process

Questions?