



IBM Technical Summit 2013
Developing in the Cloud, for the Cloud

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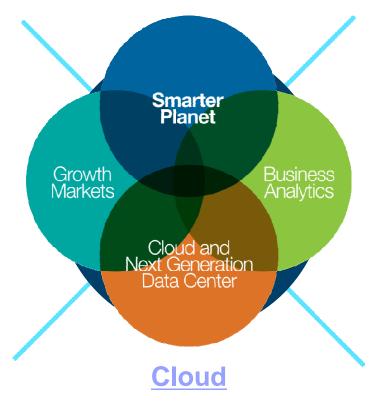


IBM's Growth Plays



Smarter Planet

Contributes ~\$7B of growth over Roadmap



Business Analytics

Growth Markets

Approaches 30% of IBM's geographic revenue by 2015

Contributes ~\$7B of revenue, of which ~\$3B is incremental growth

Visit our interactive infographic on these tech trends

Two major application deployment models have emerged in cloud adoption

Cloud Enabled

Scalable
Virtualized
Automated Lifecycle
Heterogeneous Infrastructure

+

Cloud Centric

Multi-tenant
Integrated Lifecycle
Standardized Infrastructure

Elastic

Existing Middleware Workloads

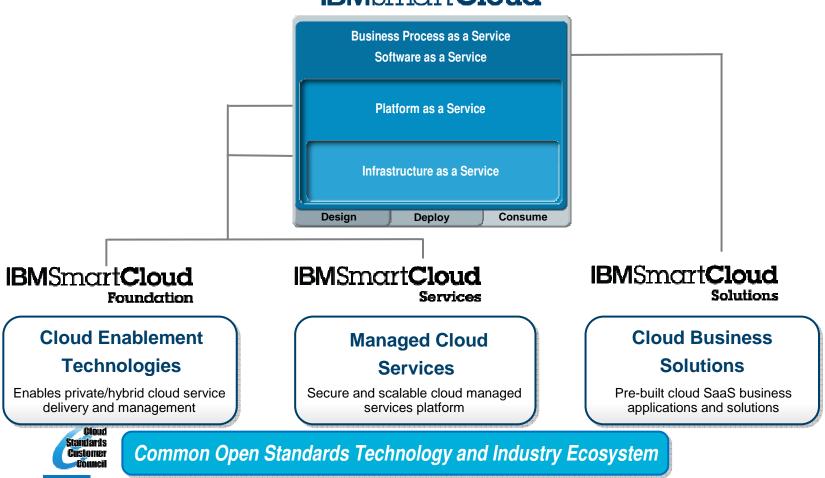
Compatibility with existing systems

Emerging Platform Workloads

Exploitation of new environments

SmartCloud capabilities are built on common platform, with a commitment to open standards.

IBMSmartCloud



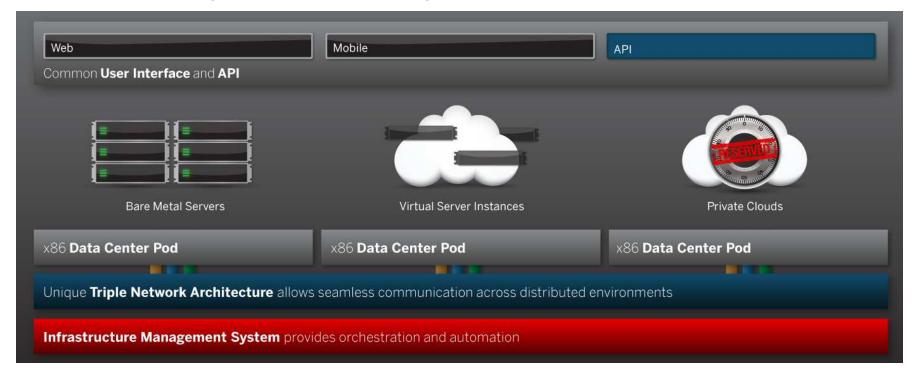
IBM Technical Summit

Business

SoftLayer Unified architecture with common management and programming interfaces



- Common command and control interface across a unified architecture
- Combine bare-metal servers, public cloud instances and private cloud deployments into distributed hybrid architectures and manage from a single control pane and API
- All deployed on-demand and provisioned in real-time
- Ideally suited to big data deployments, high I/O and latency-sensitive apps



SoftLayer include a robust, full-featured API

Improves customer control, reduces error, increases flexibility

SoftLayer API provides 1,600 function calls to over 200 services

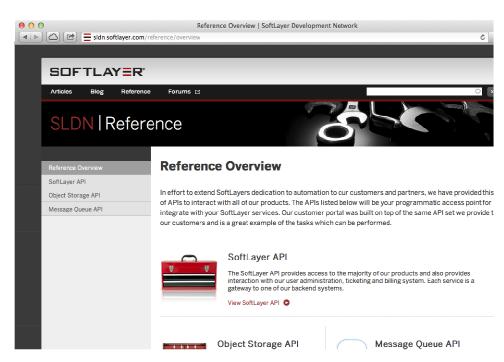
Supports REST, SOAP & XML-RPC interfaces

Enables full auto-scaling implementations

Comprehensive documentation, libraries and support

Functions include:

- Automatic server deployment
 - Service provisioning
 - Reboots & reloads
 - Ticketing
 - Hardware configuration
 - Software load
 - DNS
 - Network
 - Storage
 - Security scans
 - Monitoring





Global Footprint – Expands Reach Around the Globe SEATTLE (WASHINGTON, D.C. 13 data centers 100,000 19 network PoPs **22,000,000 SERVERS DOMAINS** Global network









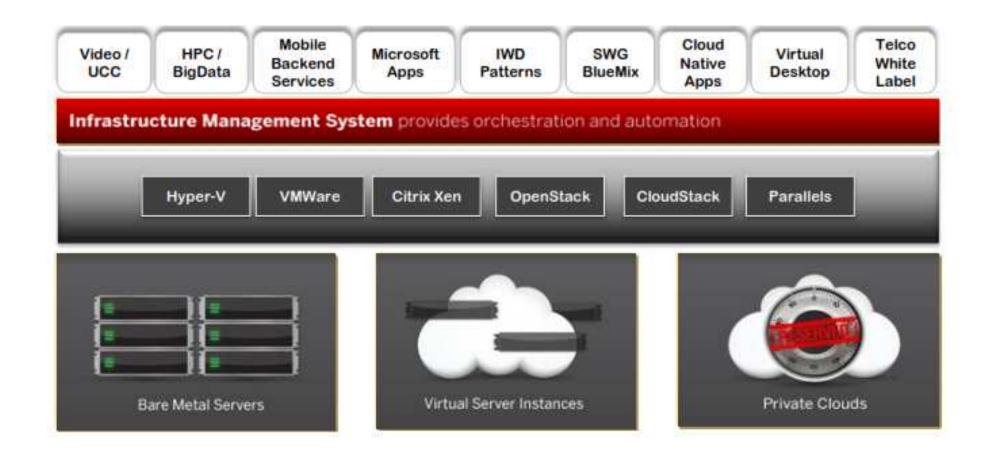


- Push-button provisioning of complex, multi-server deployments via online Solution Designer
- Support for distributed environments
- Solutions leverage performance of local storage and bare-metal compute; outperform commodity public clouds

MongoDB Engineered in partnership with 10gen

Riak Engineered in partnership with Basho

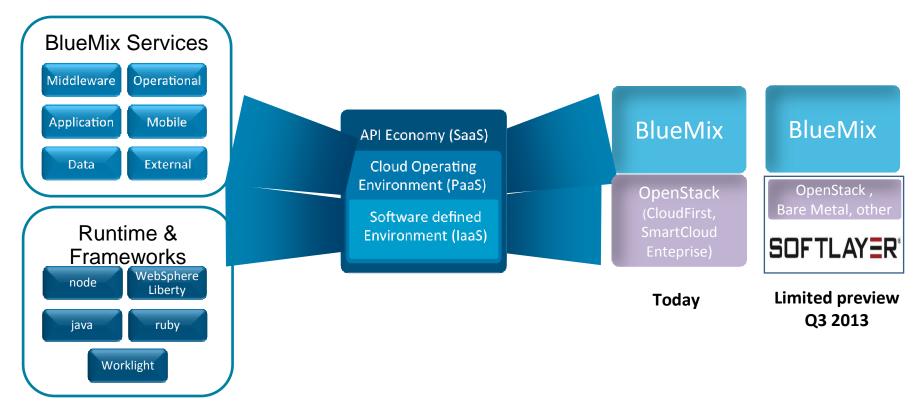
Factoring Essential Applications to Drive Innovation and Growth Cloud Without Compromise



SoftLayer helps to accelerate innovation taking place across IBM and deliver expand value to market



- BlueMix Defined
- IBM initiative to develop an open Cloud Operating Environment
- IBM and partner cloud services
- Integrated DevOps with both Browser and Eclipse-based tools



Next steps



- Check out SoftLayer's pricing and configs:
 - https://www.softlayer.com/cloudlayer/build-your-own-cloud
- Connect with IBM on your SoftLayer project:
 - https://www.softlayer.com/ibmpartners
- Dig deeper on BlueMix:
 - http://www-01.ibm.com/software/ebusiness/jstart/bluemix/infocenter.html
- Resources for developing in the cloud, for the cloud:
 - https://www.ibm.com/developerworks/cloud/index.html
- Create applications with IBM's JazzHub:
 - https://hub.jazz.net/learn
- Analyze investment trends in the growth initiatives:
 - http://www.ibm.com/smarterplanet/us/en/centerforappliedinsights/article/techtrends.html

Thank you!



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