



IBM Connected 2012 Istanbul

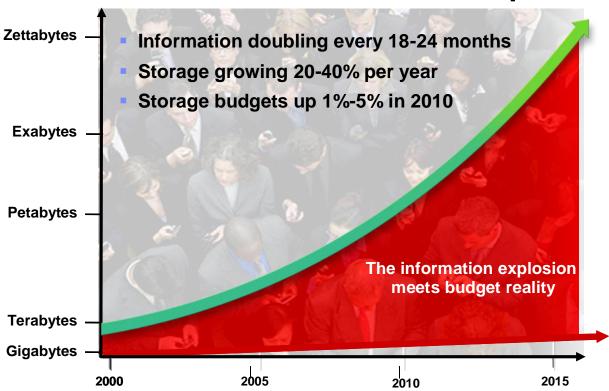
Learn. Collaborate. Innovate.

Presentation Title Here

Name, Surname Title, Company



You have faced the problem...



...and heard the "Cloud" buzz

 "...major economies of scale and greater control of growing data volumes."

What does Cloud mean to your storage users?

Self-Service ability to manage their own IT environment in their own way

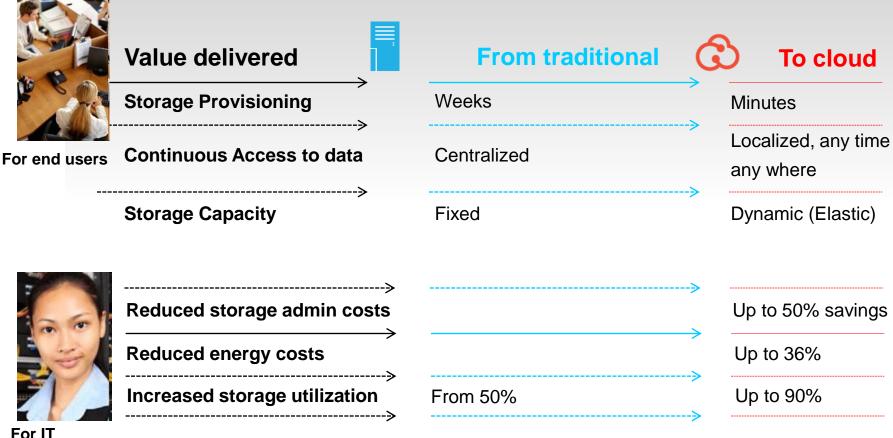
Pay per use pay only for what is consumed

Quick Access getting the right data to the right people at the right time

Elasticity capacity growth without constraints, release resources when not needed



Cloud Storage is an attractive means of delivering storage services while saving both time and cost



Cloud is changing how we think about Private IT

- Clients want to use Cloud concepts to improve Private IT "Cloud Enable" their environment (Private Storage Cloud)
- What distinguishes a Private Storage Cloud from Traditional IT?
 - Storage resources are virtualized from multiple arrays, vendors, and datacenters –
 pooled together and accessed anywhere.
 (as opposed to physical array-boundary limitations)
 - 2. Storage services are standardized selected from a storage service catalog. (as opposed to customized configuration)
 - Storage provisioning is self-service administrators use automation to allocate capacity from the catalog.
 (as opposed to manual component-level provisioning)
 - 4. Storage usage is paid per use end users are aware of the impact of their consumption and service level choices.
 (as opposed to paid from a central IT budget)

Cloud Storage Taxonomy

Ephemeral Storage

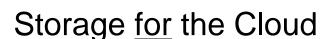
- Typically boot volumes, page files and temporary data
- Goes away when VM is shutdown

Hosted Storage

- File Storage
- Backup/Disaster Recovery
- Web API objects

Persistent Storage

- Persists across
 VM reboots
- Can be shared between VMs
- Transactional
- High Performance



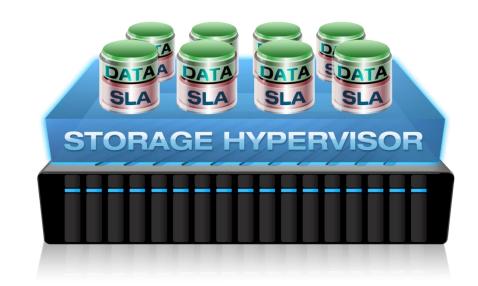


- Archives
- Images/Video
- NENR / Compliance

Storage as the Cloud

Pooled Physical Resources

- Dramatically improve utilization of your physical storage assets
- How? Pooled physical resources from virtually any disk array vendor or tier





























Common Capabilities

- Deliver tier-1 service regardless of hardware choice
- How? Common capabilities delivered by the storage hypervisor
 - I/O caching, thin provisioning, automated tiering, application-integrated snapshot and mirroring, mobility-driven disruption avoidance

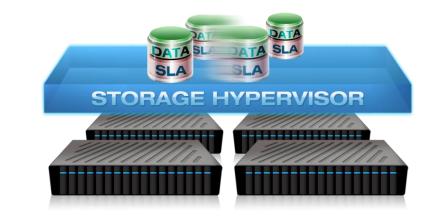
SLA (Service Level Agreement) is encapsulated with the data in a virtual volume.



The desired service is delivered by the Storage hypervisor independent of the underlying hardware platform.

Mobility

- Balance workload, manage lease termination, improve datacenter performance
- How? Mobility of virtual volumes between any physical disk arrays
 - Move on the fly, snapshot or mirror between arrays...
 - In a single physical datacenter or across two physical datacenters up to 300km apart





Centralized Management

- Optimize your people for the challenges of day-today operations
- How? Centralized management
 - Visualization, health, capacity, performance
 - Storage services catalog, automated provisioning, pay-per-use

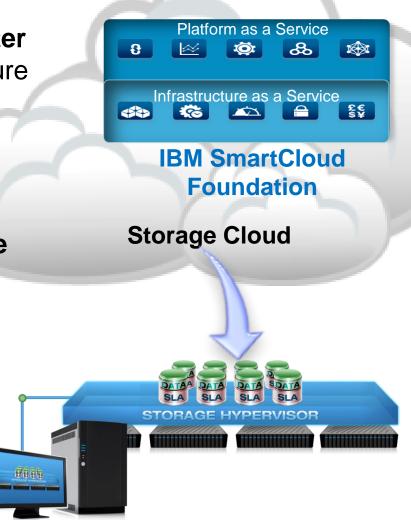


The Optimal Storage Infrastructure for Cloud and Virtual Server Environments

 IBM SmartCloud Virtual Storage Center provides the optimal storage infrastructure for Cloud and virtual server environments



- Storage service catalog
- Automated storage provisioning
- Pay-per-use



Cloud Enable Traditional IT Summary for block storage

What IBM products enable this Private Storage Cloud?

- 1. Storage resources are virtualized
- 2. Storage services are standardized
- 3. Storage provisioning is self-service

- IBM SmartCloud Virtual Storage Center
- System Storage SAN Volume Controller
- Tivoli Storage Productivity Center
- Tivoli Storage FlashCopy Manager

4. Storage usage is paid → per use

Tivoli Usage and Accounting Manager Cloud Storage Taxonomy

Ephemeral Storage

- Typically boot volumes, page files and temporary data
- Goes away when VM is shutdown

Hosted Storage

- File Storage
- Backup/Disaster Recovery
- Web API objects

Persistent Storage

- Persists across
 VM reboots
- Can be shared between VMs
- Transactional
- High Performance





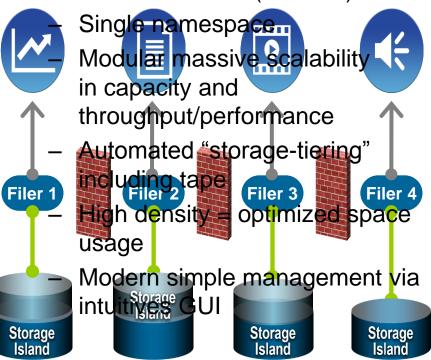
- Archives
- Images/Video
- NENR / Compliance

Storage as the Cloud

IBM SONAS: optimized and central use of resources



IBM Scale Out NAS (SONAS)



Traditional NAS

Traditional NAS

- Data-islands / namespace islands
- Box-limit scalability limit
- Automated "storage-tiering" only in the box

Physical neorginal prowath of NAiS server server server

- complex in space consumption
- Complex management single extraordinarily large
- "I loved has a filer, the fitch

was a challenge, the twentiest tarmess"

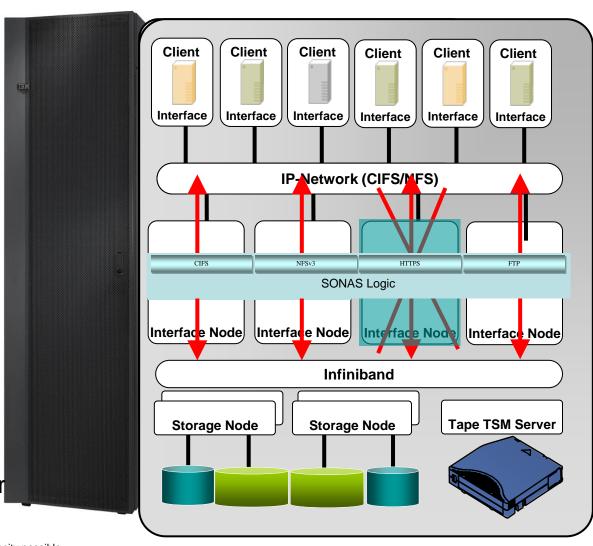
HBMn Soveries to note this Ash (\$50 MAS) nt

SONAS Appliance – architecture advantage 🗐



Parallel grid architecture

- Independent scalability
 - Nbr. clients (millions of users)
 - Throughput (> 100 GB/sec)
 - Capacity (36 TB* up to 21 PB)
 - extended capacity via integrated tape support
- Fault tolerance
 - Redundant layout of components
 - SONAS logic on all nodes
 - Simple redistribution of work in case of desaster

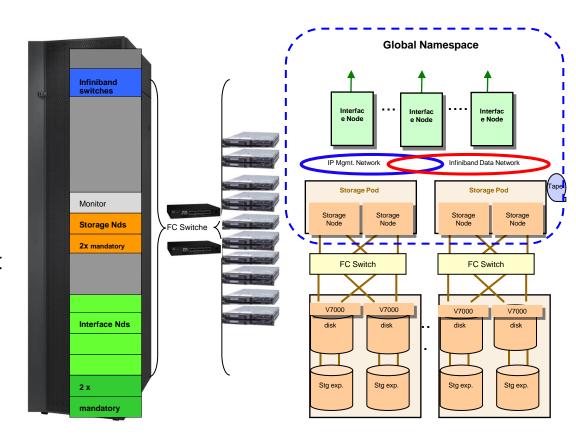


^{*} SONAS Appliance, with SONAS GW smaller starting capacity possible

SONAS Gateway



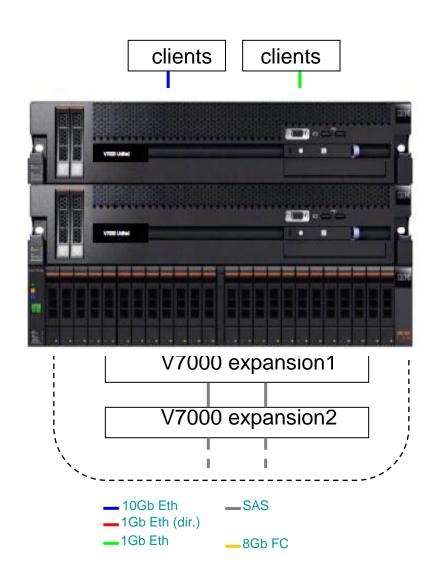
- SONAS gateway-combinations
 - XIV
 - V7000
 - SVC (based on iRPQ, NFS)
- Advantage
 - Small capacity starting point
 - SSD technology
 - NAS / SAN intermix

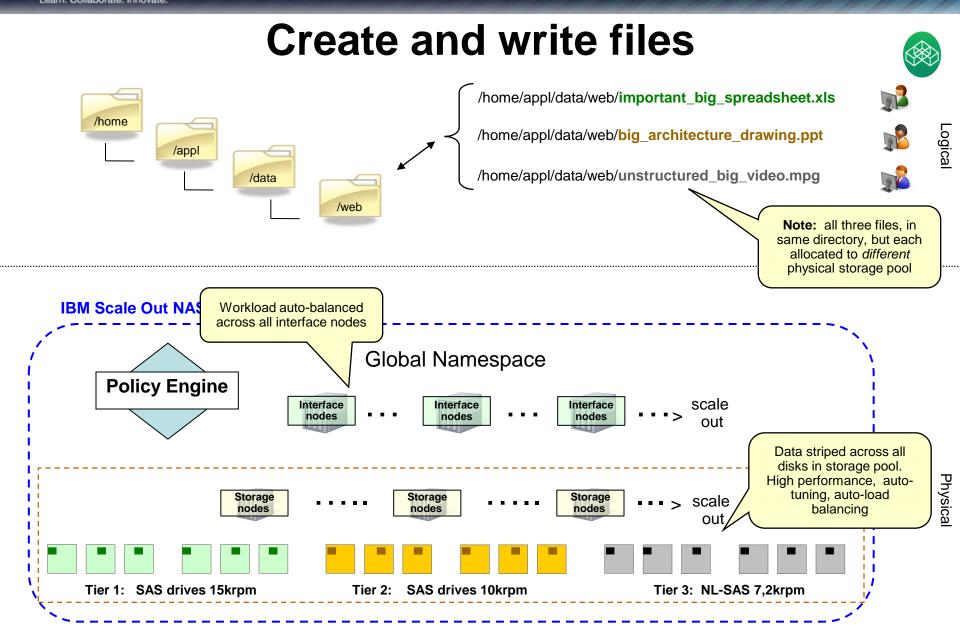


Small brother V7000 Unified



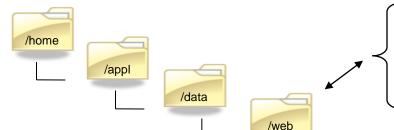
- V7000 Unified
 - 2 x IBM Storwize V7000 file module hardware (2073-700) units
 - 1 x V7000 storage enclosure (2 nodes)
 - Storage: SSD, SAS, NL-SAS
 - SONAS software stack
 - same base functions
 - + SAN functionality of V7000





Read files – multiple users – in parallel





/home/appl/data/web/important_big_spreadsheet.xls



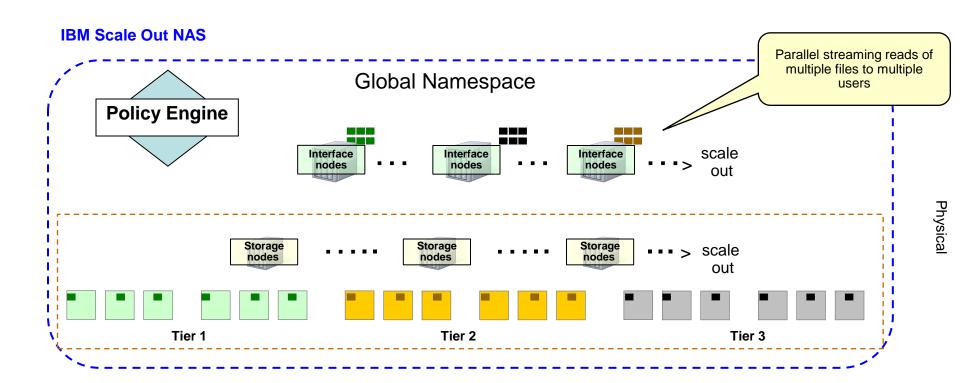
/home/appl/data/web/big_architecture_design.ppt



Logical

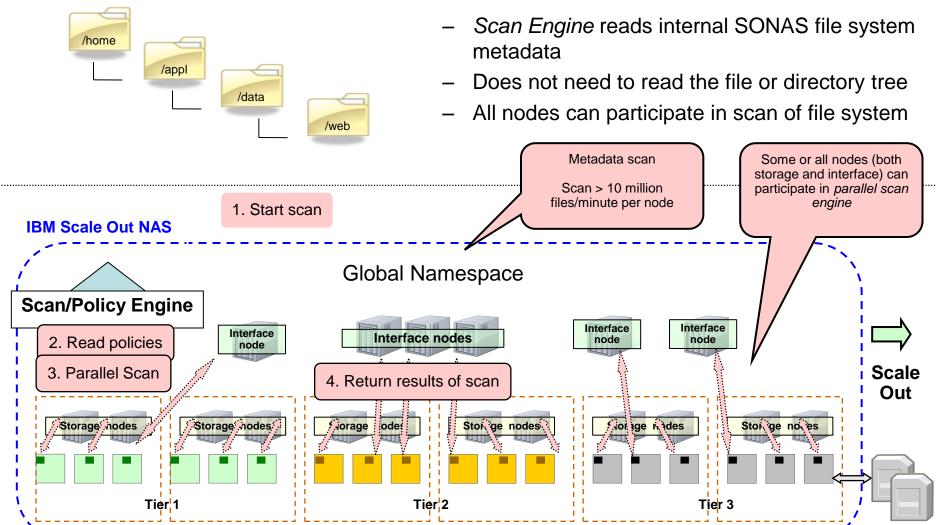
/home/appl/data/web/unstructured_big_video.mpg





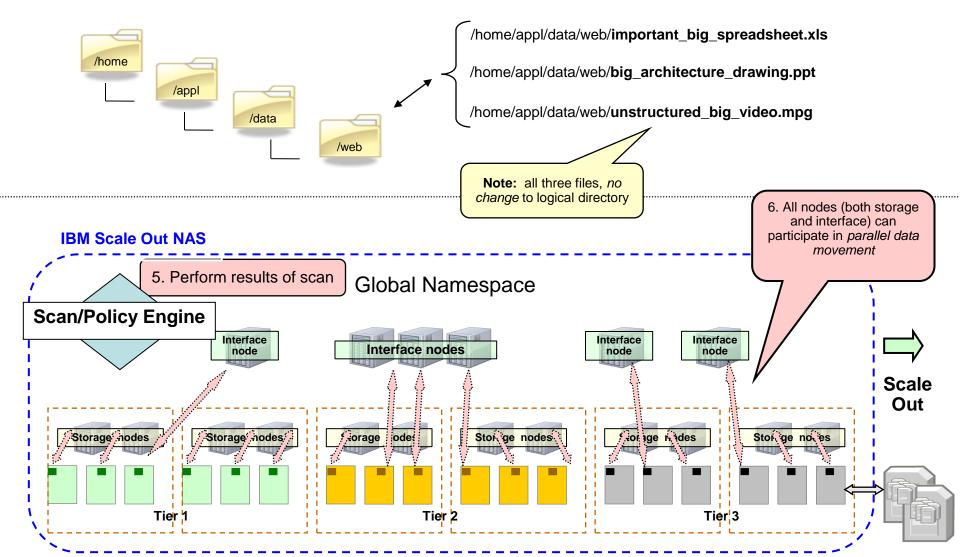
Scan engine





Data movement -> ILM / HSM

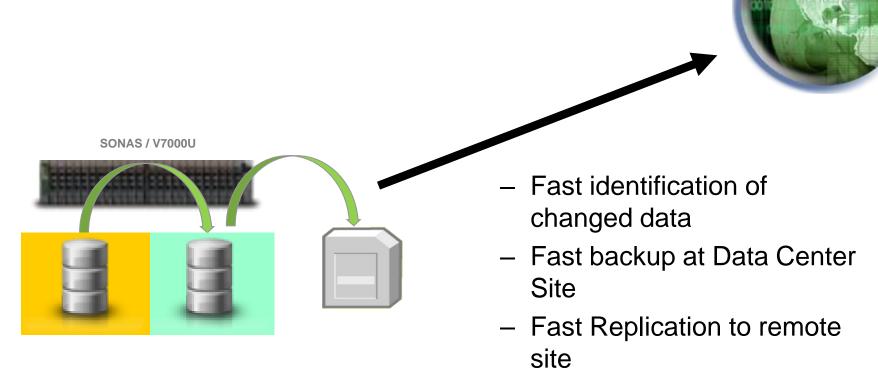






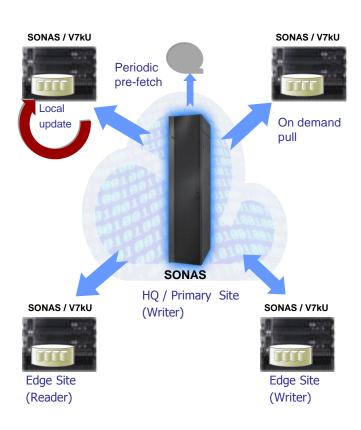
Active Cloud Engine (ACE) – local

- Place data on correct storage, based on value of data to your customer
- Transparently move data over time
- Optimizes hardware, software, energy and facilities cost



SONAS Use case ACE Global

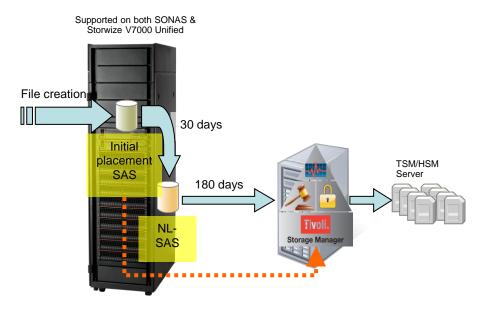




- Central office branch office cache
 - Automotive customer with branch offices
 - construction offices
 - supplier
 - NAS subset of data in each branch office
 - on demand pull or pre-fetch
 Advantage
 - · need to know
 - fast access
 - Self-sustaining against networkproblems
 - data transfer back to headquarter
 - Local writer
 - for test / development office with need for autarkic data
 - Local update

SONAS usecase ACE local





- Long term repository / archive
 - long term data archive
 - life science (raw data are stored for years awaiting new analysis methods)
 - utility provider (measured data of f.e. wind engines)
 - libraries
 - policy-driven storing of data
 - automated on-demand
 - Including tape as cost-efficient medium
 - User can access data anytime, without "recall" or "restore"
 - data remain online

Getting Started with IBM for Cloud Storage



Review my infrastructure and recommend options

- Applications Strategy and Assessment
- Infrastructure Strategy& Design services
- Security assessments and readiness



Help me orient my infrastructure for cloud

- Infrastructure implementation and migration
- Deployed infrastructure services



Help me build, test and deploy to a private cloud

- Design
- Development
- Migration
- Testing