7 Kasım 2012 - Çırağan Palace Kempinski



IBM Connected 2012 Istanbul

Learn. Collaborate. Innovate.

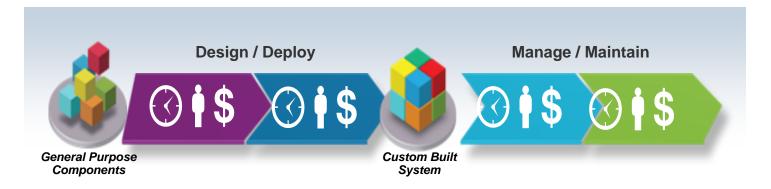
Addressing the Data Challenge with IBM's PureSystems

Tim Miner
PureSystems Sales Leader CEE, IBM



PureSystems deliver greater simplicity, speed & lower cost

Today's problem: Time and effort is spent tuning general purpose components



The PureSystems solution: simplifies the entire IT project lifecycle



IBM PureSystems Family

How much flexibility, integration and workload optimization do you want out of the box?



PureApplication

Application Platform

Integrated and optimized application platform

Built on IBM middleware to accelerate deployment of your choice of applications

 Delivering application platform services

PureData

Data Platform

Integrated and optimized data platform

Delivers high performance data services to transactional and analytics applications



 New PureSystem with models optimized exclusively for data workloads

IBM PureData System: Optimized exclusively for data services

Optimized for data services:

- Transactional
- Analytics

Expert integrated:

- Data platform
- Infrastructure
- Unified platform management
- Built-in expertise



Workload optimized performance

Data load ready in hours

Integrated management

Single point of support

Automated maintenance in hours, not days

Delivering Data Services

Different types of workloads require different data services



E-commerce

Customer Analysis

Real Time Fraud Detection

Transaction Processing

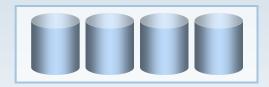
Random reads & random updates



Scalable Transactional Database

Reporting and Analytics

Sequential reads & sequential data loads



Analytics Data Warehouse

Operational Analytics

Random and sequential reads & data loads + continuous ingest



Operational Data Warehouse

Random reads & random updates

Many transactions with narrow data scope accessing the same database

Shared access to all data

Sequential reads & sequential data loads

Analytics with broad data scope, split into many parts across data partitions to run in parallel

Partitioned data access

Random and sequential reads & data loads + continuous ingest

Analytics split into many parts and narrow scope operations, all running in parallel

Partitioned data access

Different data workloads have different characteristics

Meeting Big Data Challenges – Fast and Easy!



PureData
System for
Transactions

Database services that handle large volumes of transactions with high availability, scalability and integrity

Pure Data System for Analytics

powered by Netezza technology Data Warehouse services for complex analytics and reporting on data up to petabyte scale - with minimal administration

PureData System for Operational Analytics Operational Warehouse services for continuous ingest of operational data, complex analytics, and a large volume of concurrent operational queries

IBM PureData System is unique

Different models pre-optimized exclusively for different data workloads saving clients time, effort and cost to tune on their own



PureData System for **Transactions**

- Pattern based database deployment in minutes, not hours¹
- Handles more than 100 databases on 1 system²

PureData System for Analytics

powered by Netezza technology

- 10-100x faster than traditional custom systems⁴
- 20x greater concurrency and throughput for tactical queries than previous Netezza technology⁵

PureData System for **Operational**

- 1 Based on IBM internal tests and system as g and year of the sunder Expected typical workload. Individual results may vary.
- 2 Based on one large configuration
- 3 Based on IBM internal tests of prior generation system, and on system design for normal operations under
- 4 Based on IBM customers' reported results. "Traditional custom systems" refers to systems that are not
- professionally pre-built, pre-tested and optimized. Individual results may vary.
- 5 Based on IBM internal performance benchmarking
- expected typical workload. Individual results may vary.
- 6 Based on client testing is the DB2 10 Early Access Program

- Continuous ingest of operation data
- Designed to handle 1000+ concurrent operational queries³
- Up to 10x storage savings with active compression⁶

IBM PureData System for Transactions highlights

Optimized exclusively for transactional data workloads

PureData System for **Transactions** Delivering data services for transactions

Footnotes:

- Based on IBM internal tests and system design for normal operation under expected typical workload. Individual results may vary.
- Based on one large configuration.
- Based on the designed minimum and maximum processor and memory resources required for a single database.
- 4. Based on client testing in the DB2 10 Early Access Program.

Speed

- Industry leading DB2 performance
- Database node recovery in seconds¹

Simplicity

- Database deployment in minutes, not hours¹
- Capable of running multiple database software versions
- Handles more than 100 databases on 1 system²
- No planned system downtime for firmware / OS upgrades¹

Scalability

- Scaling up to 30x³
- Designed to expand from small to medium & medium to large configuration with no planned system downtime required

Smart

- Supports Oracle Database apps with minimal change; supports DB2 applications unchanged
- Clients have experienced cases of 10x storage space savings via Adaptive Compression⁴

Reduce your system integration costs



Optimized solution stack

- Factory integrated and optimized
 - Server, storage, networking and software
- High data availability
 - Automatic failure detection and online recovery
- Solid State exploitation
 - Automatic management of hot, warm and cold data for faster performance
- Optimized database patterns
 - Database patterns pre-tuned and preconfigured for performance
- Integrated fixes
 - Zero down time for system maintenance



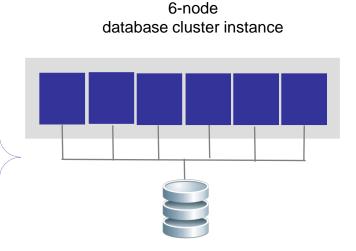
Simplified deployment with high availability

Uninterrupted access to data with consistent performance

Traditional systems - **build it yourself**

Over several days/weeks:

- Define High Availability topology
- 2. Configure HW/SW/Network
- 3. Set up storage pools
- 4. Install multiple operating systems
- Install database instances
- 6. Set up primary and secondary management systems
- 7. Set up database members
- 8. Set up backup processes
- 9. Test, tune, reconfigure...



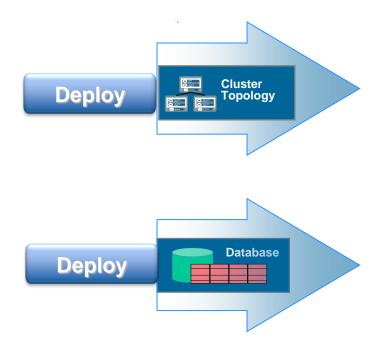
PureData System for Transactions **built-in**

In minutes.

 Just specify cluster name, description and topology pattern

Simplified, pattern based database deployment

Captures your expertise in patterns for consistent, reliable deployment of critical databases as a service





Consolidate

100s of database servers to a single system for optimal resource efficiency and easier administration

Optimize

storage resources for up to 10x storage space savings

Innovate

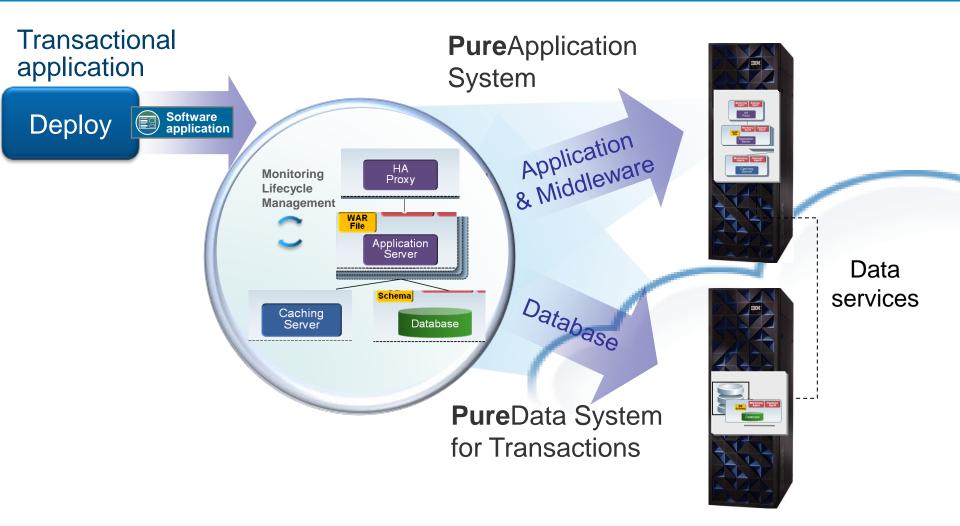
faster by deploying new databases in minutes

Accelerate

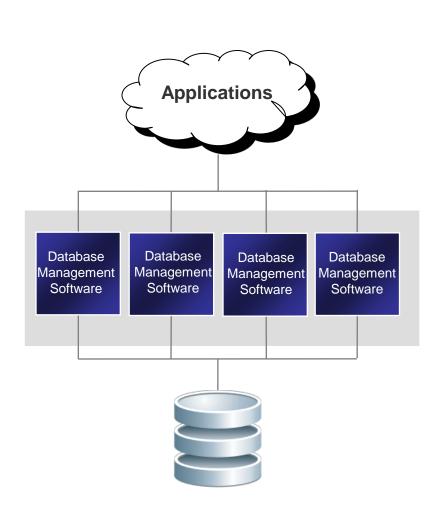
deployment of new database services in cloud environments using patterns of expertise

Simplified deployment across PureSystems

An application pattern can automatically deploy a new database to the PureData System



Simplified Application Development

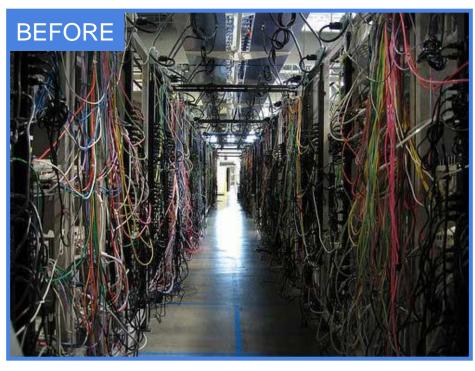


- Higher scalability provided by adding more nodes with no application changes required
- Dev/Test/Staging/Production database repeatability through database patterns
- Integrated data movement tools to speed creation of test databases
- Built-in Oracle compatibility mode for minimal to no application changes
- Higher utilization and lower costs provided through shared resource management

Simplified database administration

Self-balancing	Data access requests automatically load balanced for optimal performance
Self-tuning	Memory management dynamically balances resources
Self-optimizing	Best data placement and access automatically selected based on usage statistics for optimal performance
Self-monitoring	Based on thresholds and alerts, system will monitor and automatically make changes as needed to improve performance
Self-healing	Failed database nodes are isolated and recovered automatically

Before and after IBM PureSystems





- Siloed compute, storage, networking racks manually cabled together
- Under utilized wastes energy & space
- Complex, siloed monitoring and operations
- Maintenance across 100s of independent components
- Slow to provision, configure, and change

- Pre-integrated infrastructure (compute, storage, networking)
- High density reduces energy and space costs
- Integrated monitoring and operations
- Simplified rack level maintenance
- Provisioned, configured, changed in minutes

Our PureExperience invitation to you

Let us prove it at no charge:

- 1. On-site installation of PureData System and guided demonstration of business value
- 2. No charge execution of a 10 day *PureStart* on-site service engagement
- 3. Continued use of the PureData System for 30 days, inclusive of *PureStart*
- 4. Access to a lab advocate for usage questions and advice
- 5. Single line of IBM support and maintenance



Thank you