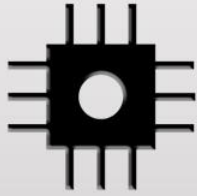


THE **Future** OF
IT Infrastructures & Services



The Pressures of **A Smarter Planet**



INSTRUMENTED

Companies, Institutions, Industries



INTERCONNECTED

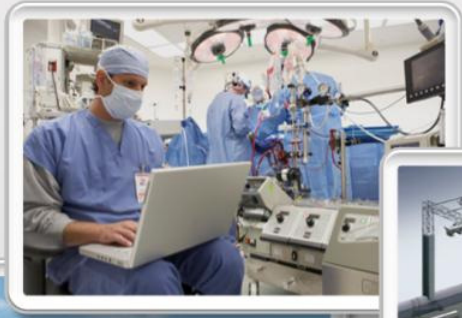
Man-Made Systems



INTELLIGENT

Nature's Systems

The Future of IT Infrastructure & Services



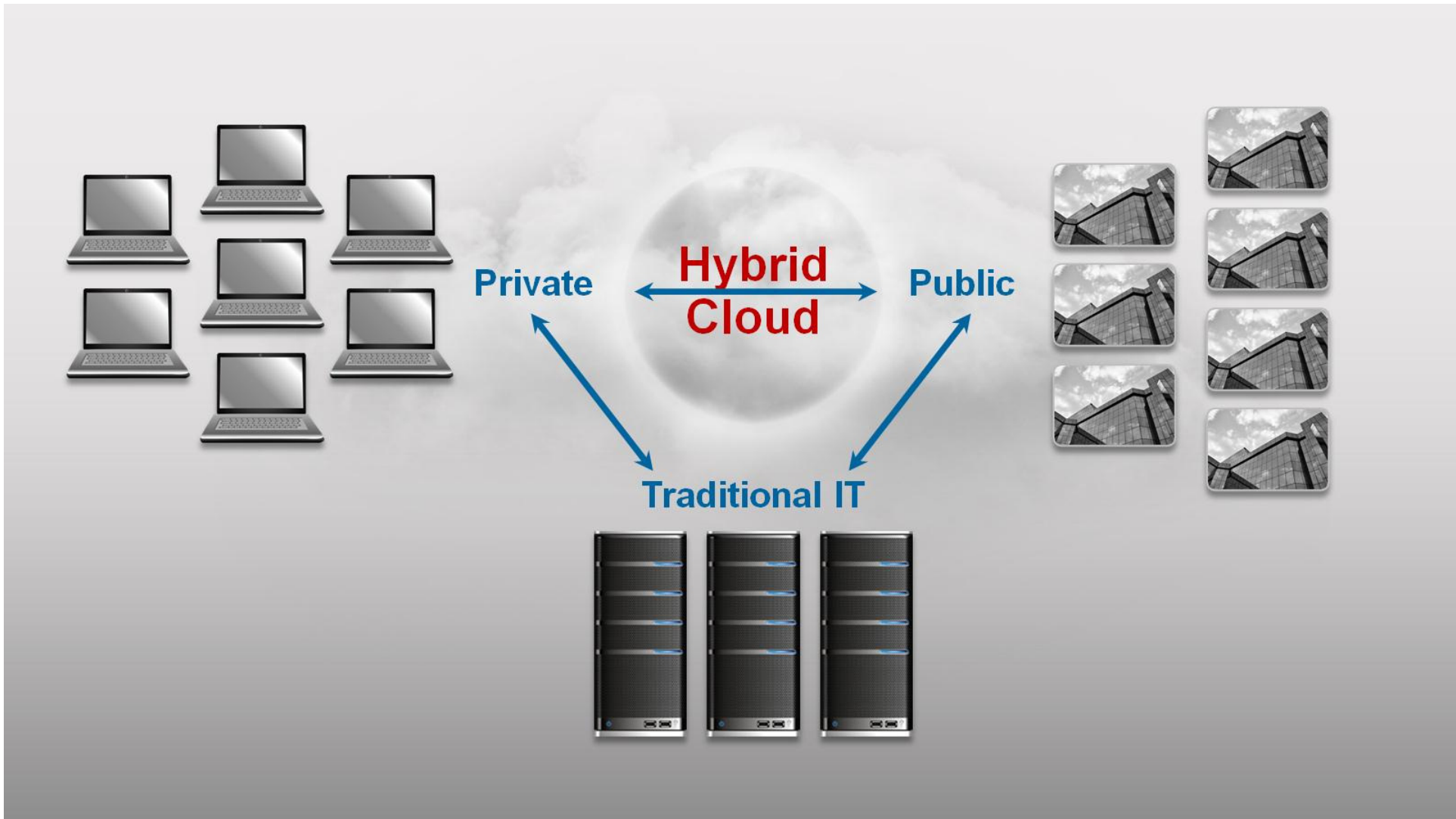
THE
BOUNDARIES
of
IT HAVE CHANGED.

We're abstracting
INFRASTRUCTURE
making services available
ANYWHERE, ANYTIME,
& from **any** device.



THE
next generation of services will be **driven**
by new application models

THAT ARE
“BORN on the CLOUD”



Governance, Security, Resilience, Migration

BUSINESS DESIGN

- Business Model
- Scope
- Economics
- Accountability
- Contract types

SERVICE LEVEL

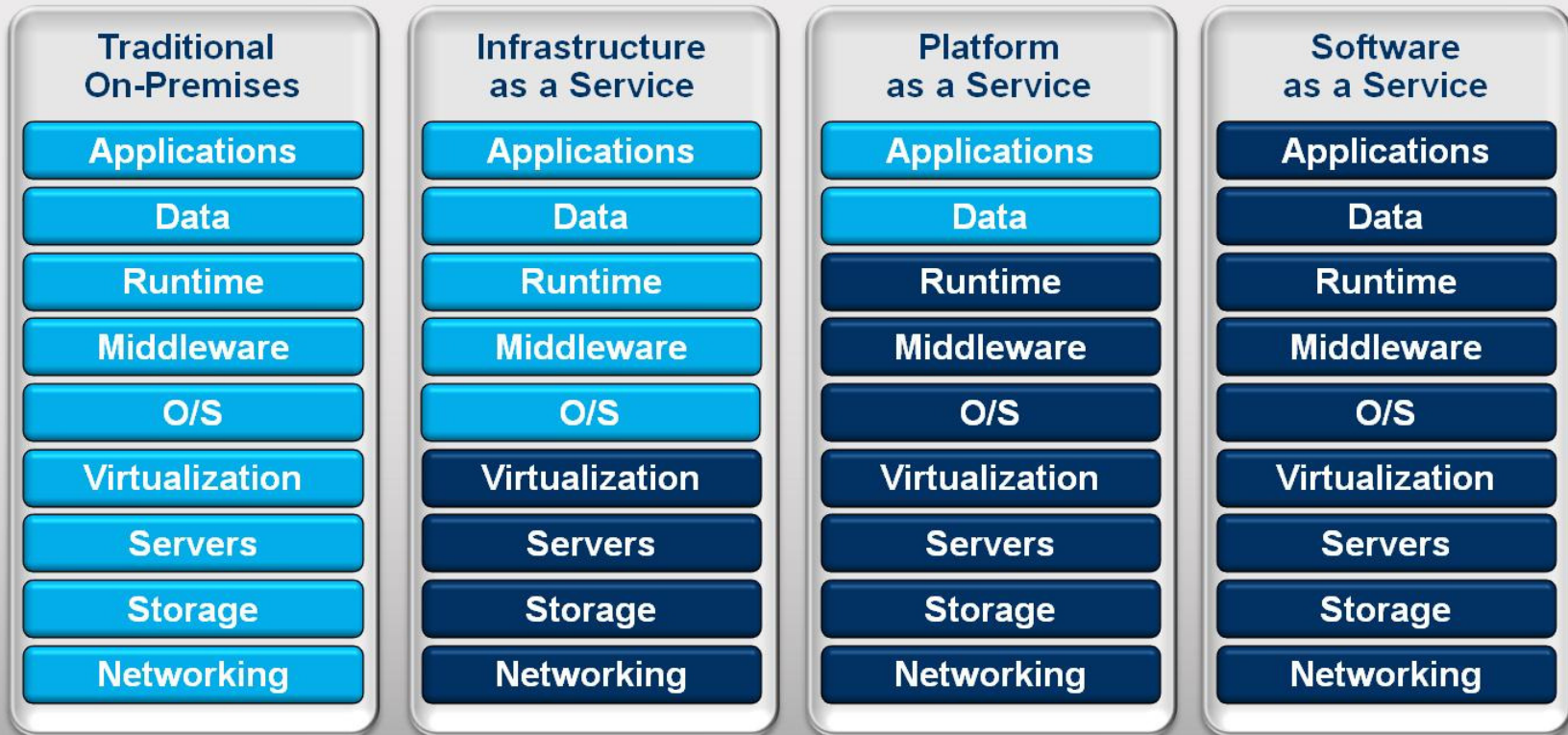
- Support Levels
- Performance
- Security
- Resilience
- Management

DEPLOYMENT CHARACTERISTICS

- Shared/Dedicated
- Service lifecycle
- Location
- Migration
- Governance

Service Delivery Considerations





■ Client Manages
 ■ Vendor Manages in Cloud

Standardization; OPEX savings; faster time to value

IBM SmartCloud



FOUNDATION

Private & Hybrid

Cloud Enablement
Technologies

SERVICES

Managed Services

Infrastructure & Platform
as a Service

SOLUTIONS

Business Solutions

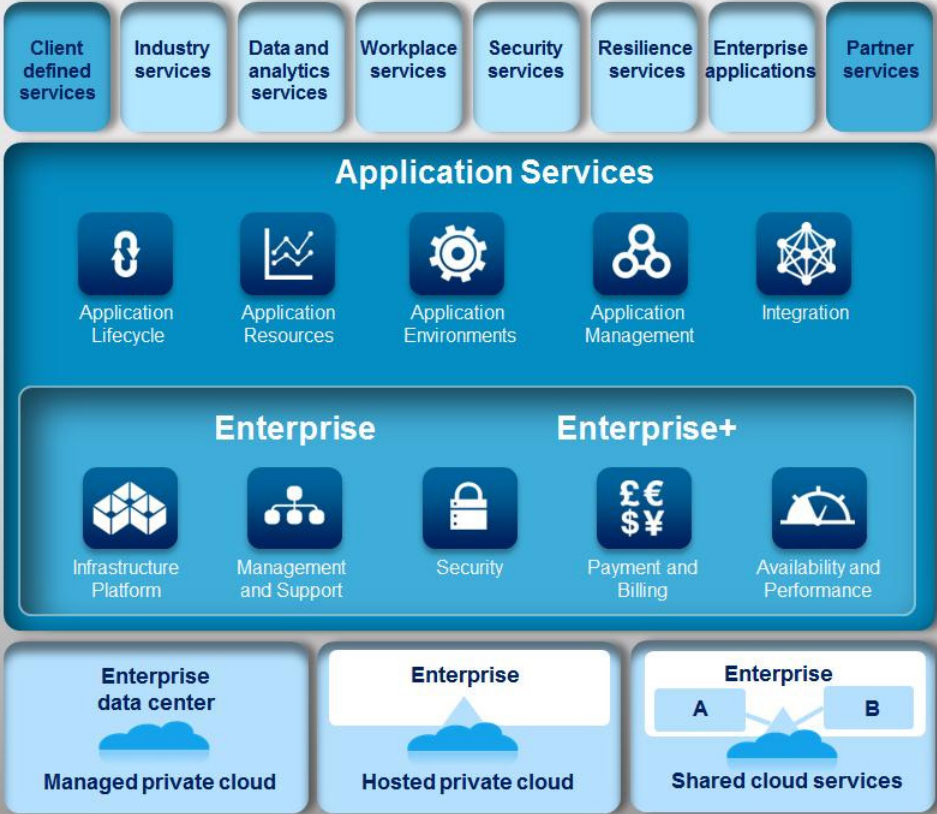
Software & Business
Process as a Service

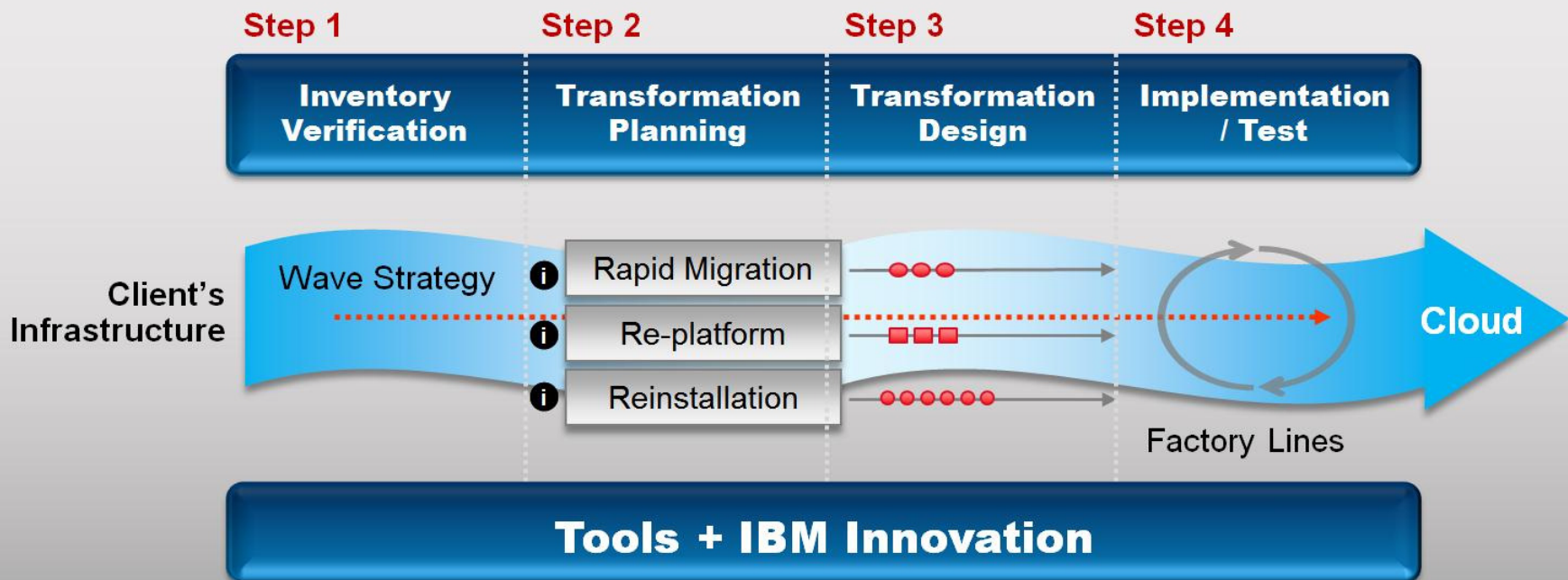
Commitment to open standards and a broad ecosystem

IBM SmartCloud



SERVICES







SmartCloud

**Rethink IT.
Reinvent business.**

