



IBM HR Summit

Be a part of the HR revolution.

BOSTON, MA | SEPTEMBER 6-8, 2016

Partner Up for New HR Technologies

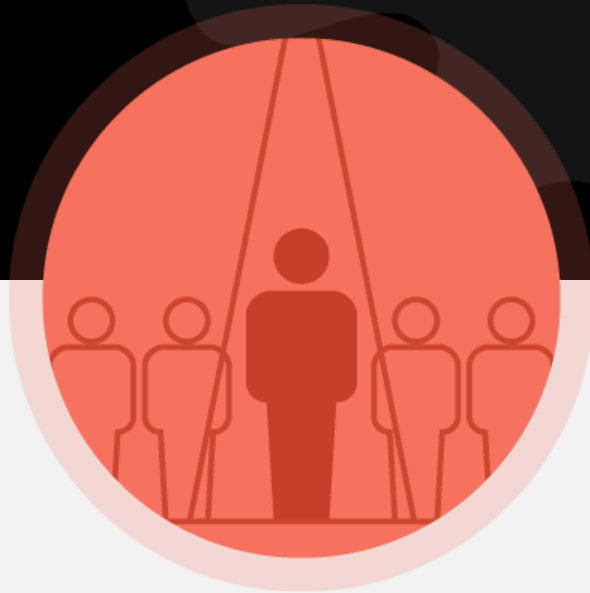
Moderator: Rosanna Ely, Partner Program Manager, Open HR

Panelists: Athena Karp, Founder and CEO of HiredScore

Chirag Nangai, Founder and CEO of Reppify

Neal Bruce, VP of Product Management of Globoforce

HiredScore's Big Data Recruiting Solution



Spotlight

In-ATS
Candidate Scoring



Fetch

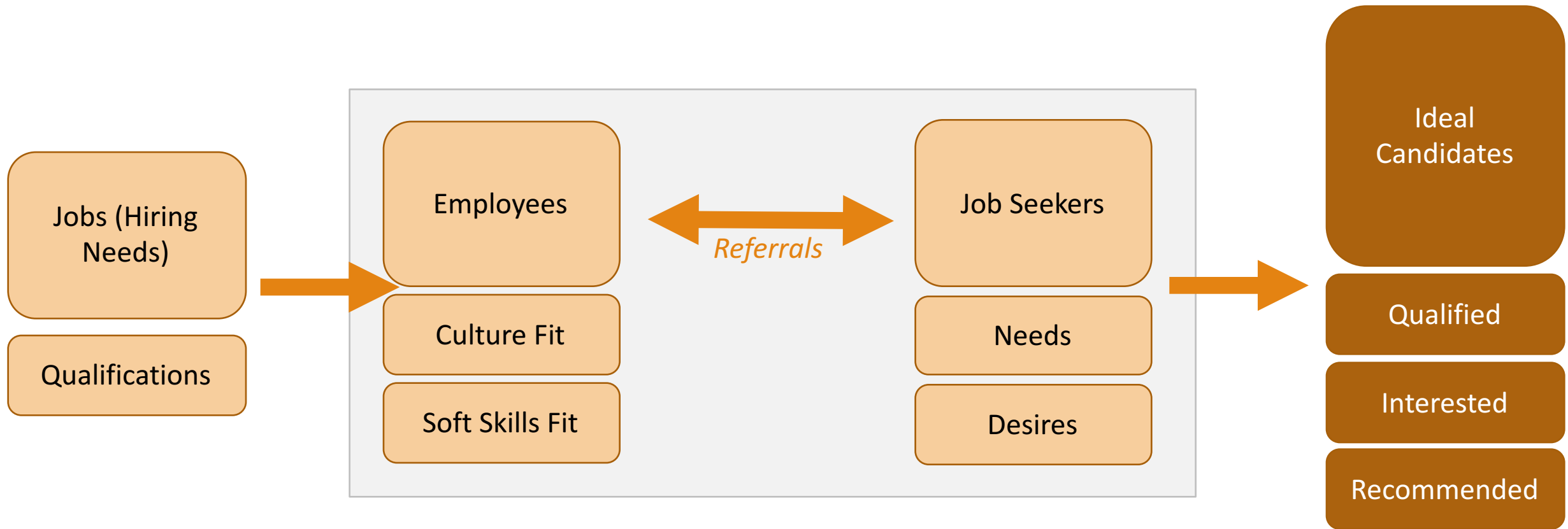
Automated Candidate
Recommendations



Connect the Dots

Candidate Sourcing
Intelligence

Reppify connects jobs with ideal candidates



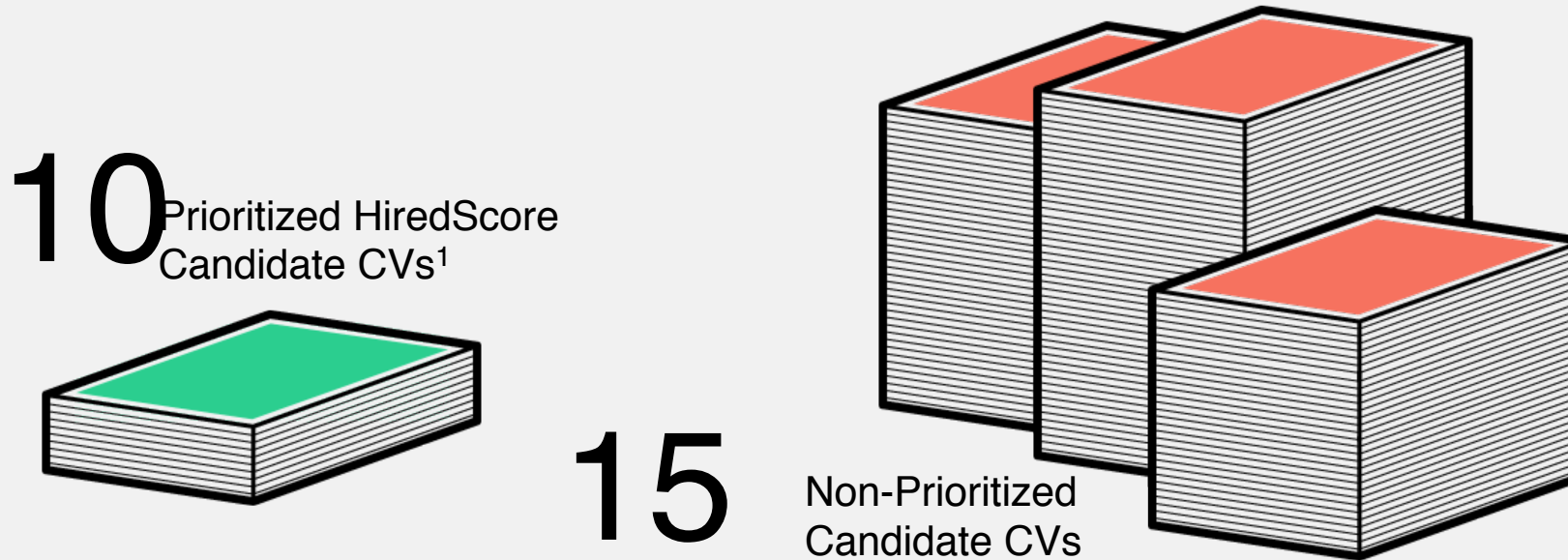


HiredScore's Business Impact

- Increase Recruiter Efficiency
- Lower Time to Fill
- Reduce Time to Source
- Enhance Candidate & Hiring Manager Experience
- Improve Quality of Hire

HiredScore Makes Recruiters More Efficient

In order to find an Offer-worthy candidate, a recruiter will have to review:



HiredScore can ~~save~~ **+94%** of recruiter **screening time** in teams that leverage HiredScore prioritization grades²

¹ Prioritized HiredScore Candidates defined as candidates who receive an “A” HiredScore grade.

² Calculations based on HiredScore case study data covering +63,000 applications from June 2015 to June 2016.

Why Referrals?

1/10th
Of Average Cost
Per Hire
(CNBC)

50%
HR Industry Target
for Referral Hiring
(ERE)

25%
More Profitable
(Burks et al)

Lowest
Termination
rate
(CNBC)

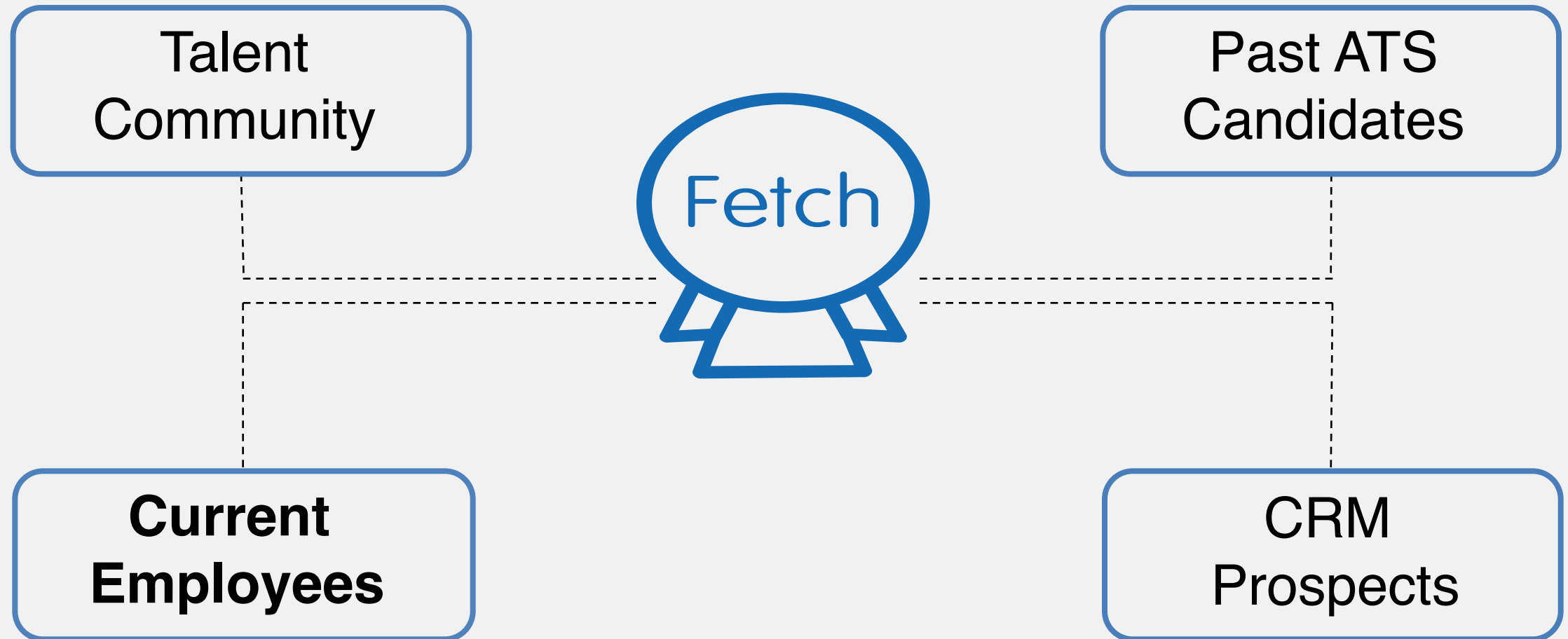
30%
Less likely to Quit
(Burks et al)

Referrals are vetted by employee to match on culture fit

Employees will recommend top talent as an reflection of their personal brand



New Product Innovation Available with Open HR



A bit about Reppify



“Reppify stands out from the crowd”

- Bill Kutik, Human Resource Executive Magazine & Founder of the HR Tech Conference

“How to Launch a Billion Dollar Startup on a Shoestring”

- Forbes

Integrated with:
Kenexa/Brassring
Connections
Talent Suite/Open HR
And more..

IBM

2016

WINNER

HiredScore's Award-Winning Integration

- Recognized as **Best Smarter Workforce/Kenexa Partner** in 2016 for clients in driving transformation and business growth
- Awarded by IBM executives, industry analysts, and the press

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2016

WINNER