

Application Lifecycle Management Quality and Test Automation for SAP

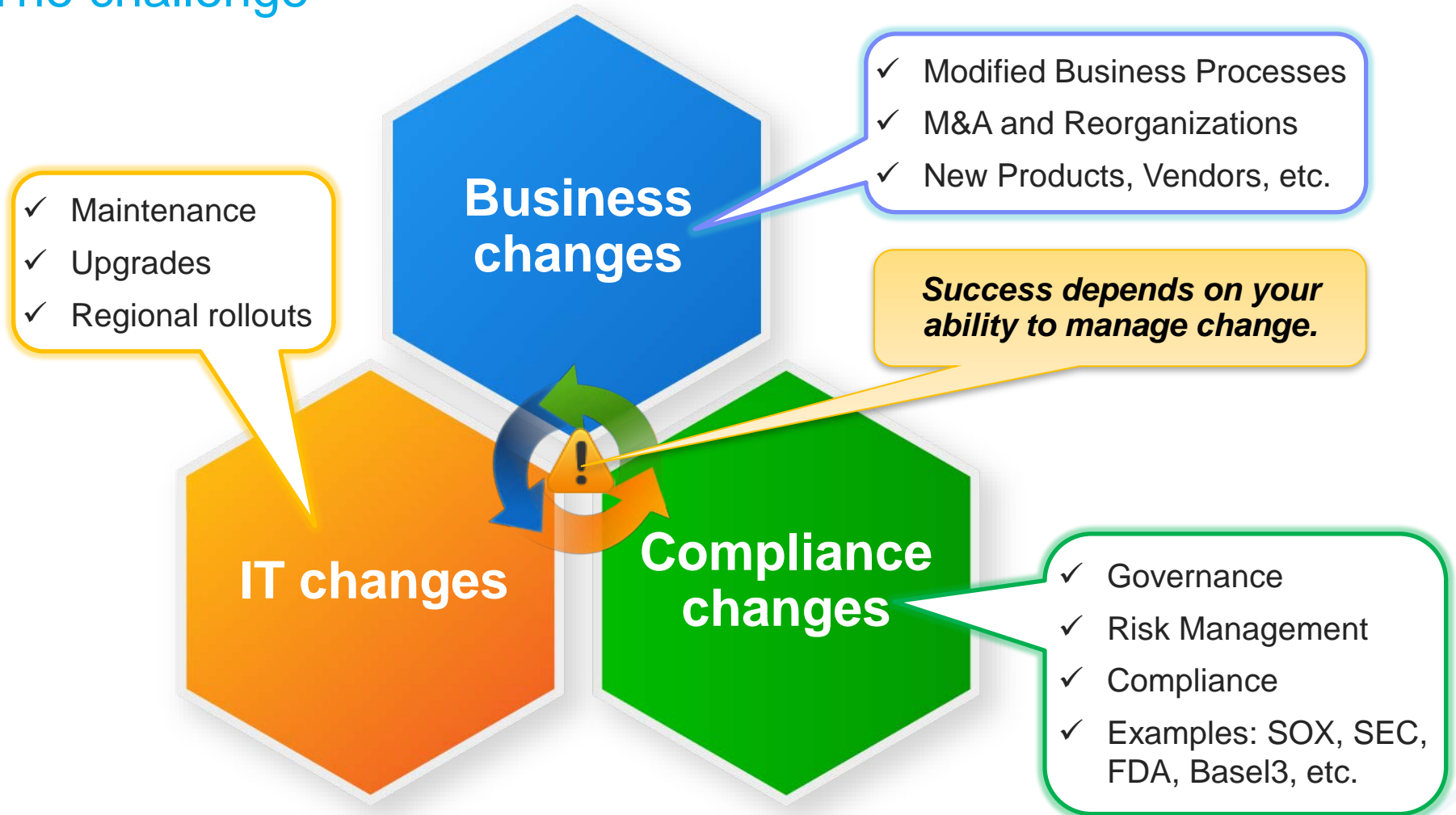
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The challenge

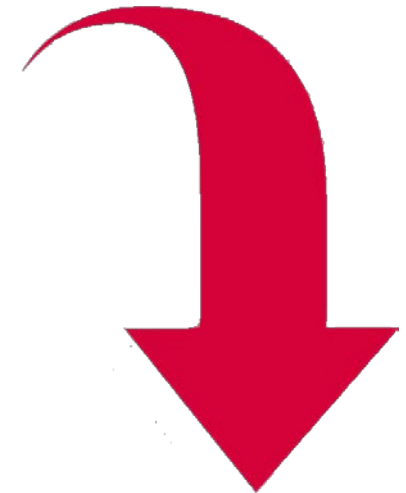


For 40 years, IBM and SAP have consistently delivered superior ROI through thousands of successful implementations.



Typical pain points we hear from SAP customers

- 1 Time spent on upgrades and updates
- 2 Managing requirements and testing change
- 3 Integrating with non-SAP technology
- 4 Optimizing partners and non-SAP teams



**Reduce the cost
and risk of
managing change**



Rational solutions for SAP

Enterprise planning for SAP

Visualize, analyze, plan and communicate SAP (and multi-ERP) deployment.

Lifecycle management for SAP

Connect requirements, change and test management and integrate with SAP Solution Manager (if required) to provide complete traceability of SAP delivery.

Testing for SAP

Increase confidence and reduce risk of go live with optimized end to end testing test planning and data for SAP. This includes manual, automated, integration, performance and mobile interface testing.

Agile for SAP

Prove a single, collaborative environment for SAP development teams with integrated agile planning and reporting for HANA, ABAP, Netweaver, Java, .Net and other IDEs.

DevOps for SAP

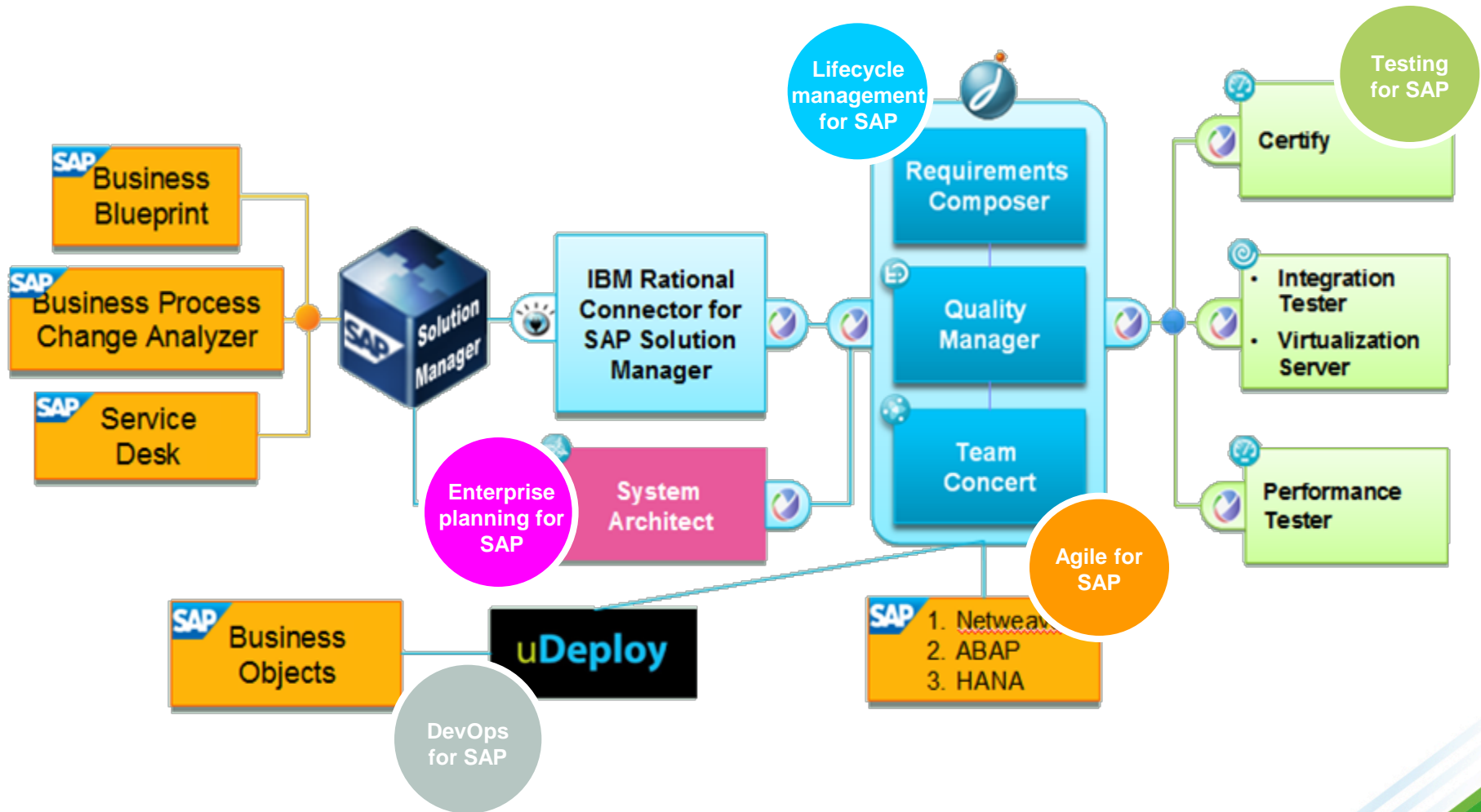
Resolve problems quicker by sharing problem & ticket information across operations & development with continuous monitoring and integrated SAP release and deployment.

Reduce the cost and risk of delivering SAP

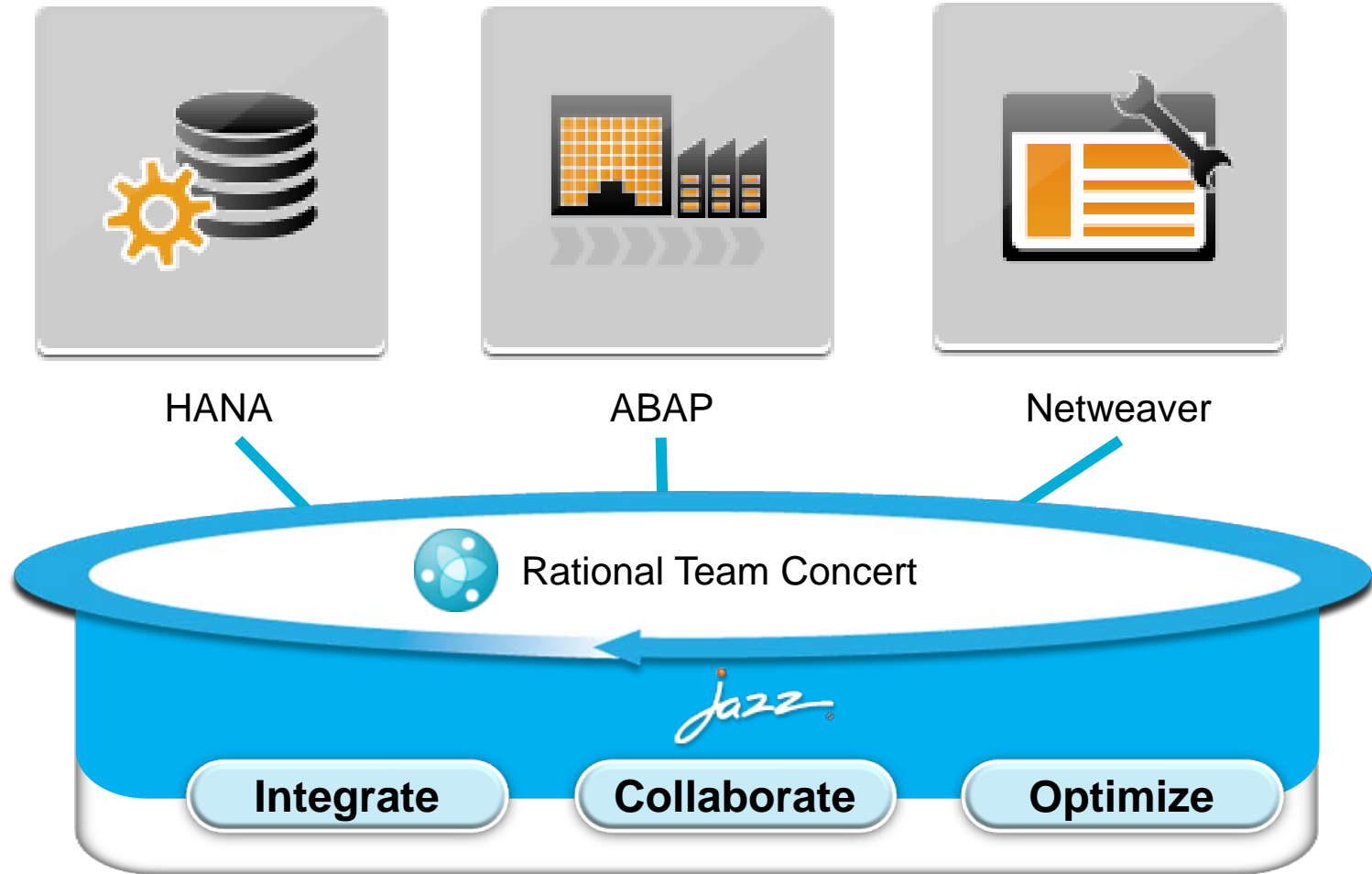
Enterprise planning for SAP	Lifecycle management for SAP	Testing for SAP
<p> Rational System Architect</p> <ul style="list-style-type: none"> ✓ Architect the <u>right implementation</u> ✓ <u>Big picture view</u> of existing SAP implementation ✓ <u>Visualize, analyze, plan and communicate</u> your SAP deployment 	<p> Rational C/ALM</p> <ul style="list-style-type: none"> ✓ Add team <u>collaboration and project transparency</u> ✓ Complete application <u>lifecycle traceability</u> ✓ Complete <u>audit trail, process</u> and automated <u>governance</u> 	<p> Rational Quality Manager</p> <ul style="list-style-type: none"> ✓ Manage and test <u>SAP and non-SAP</u> projects ✓ Automated <u>functional and integration testing</u> ✓ <u>Test business process changes</u> for proper deployment



Mapping Rational tools to Rational solutions



Bringing SAP developers together



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Why Rational

What's unique about our offerings?

- ✓ Only end to end collaborative quality management platform for SAP test planning, test execution, and test reporting which is supported by SAP.
- ✓ Open platform to link business, technical, and IT artifacts and tools from across SAP and non-SAP projects.
- ✓ SAP's toolset of choice for delivering SAP testing services to SAP customers.
- ✓ Provides visibility and integrates change management across SAP and non-SAP applications.
- ✓ Combines recommended best practices from SAP and IBM.



- SAP recommend Rational tools
- SAP provide support for Rational tools.
- SAP deliver services using Rational tools
- SAP use Rational tools to develop SAP applications

What benefits are organisations achieving with Rational solutions for SAP?



40%

Reduction in overall testing costs



80%

Improvement in productivity



90%

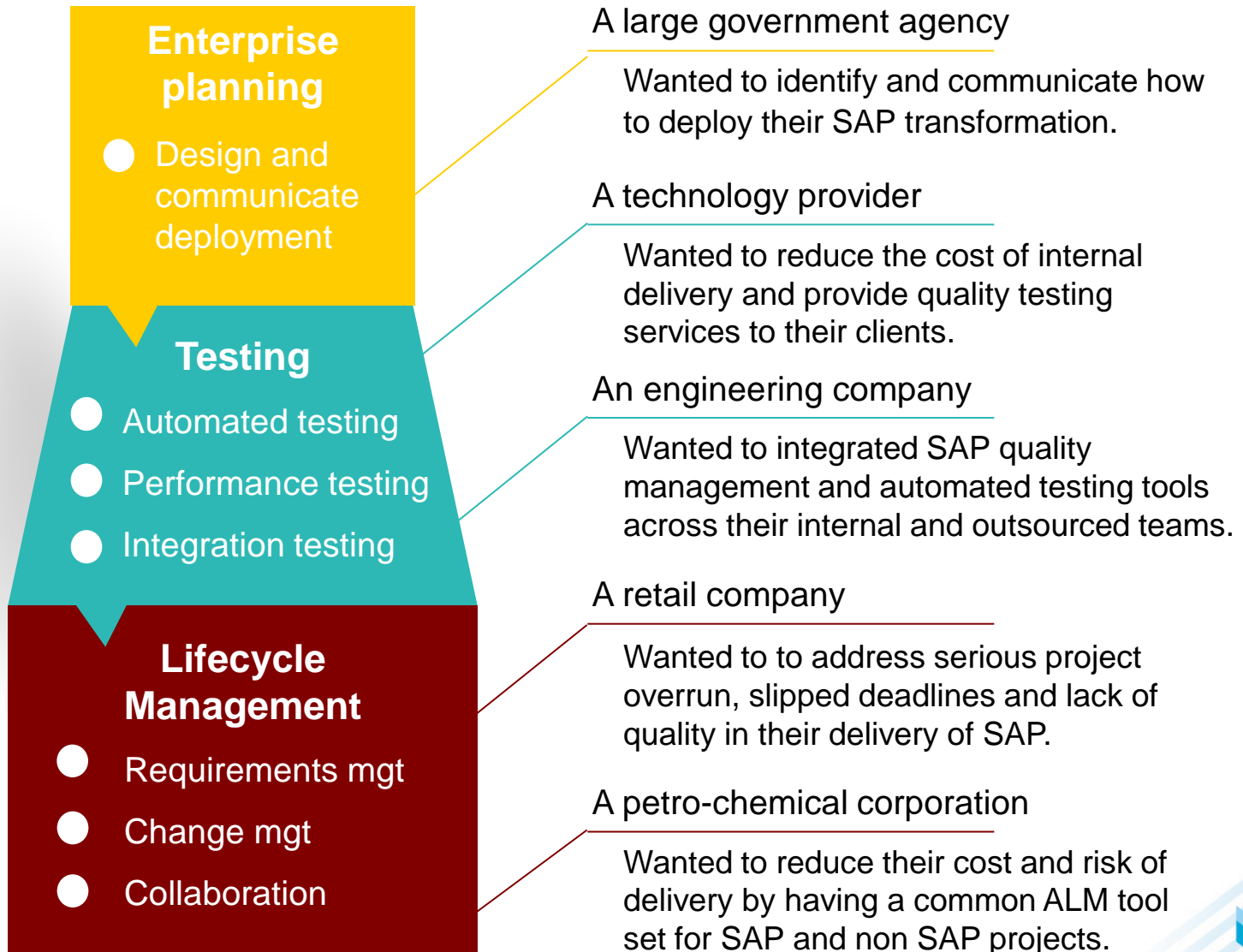
Increase in confidence of an upgrade or change.

Reduced cost

Reduced risk



Why customers have bought Rational for SAP



Reduce the cost and risk of change

What SAP say



“Our collaboration with IBM Rational brings together the best of our combined application lifecycle management market leadership and can help customers reduce costs, manage change, and improve quality across the enterprise applications lifecycle.”

Uwe Hommel, Executive Vice President

What customers say



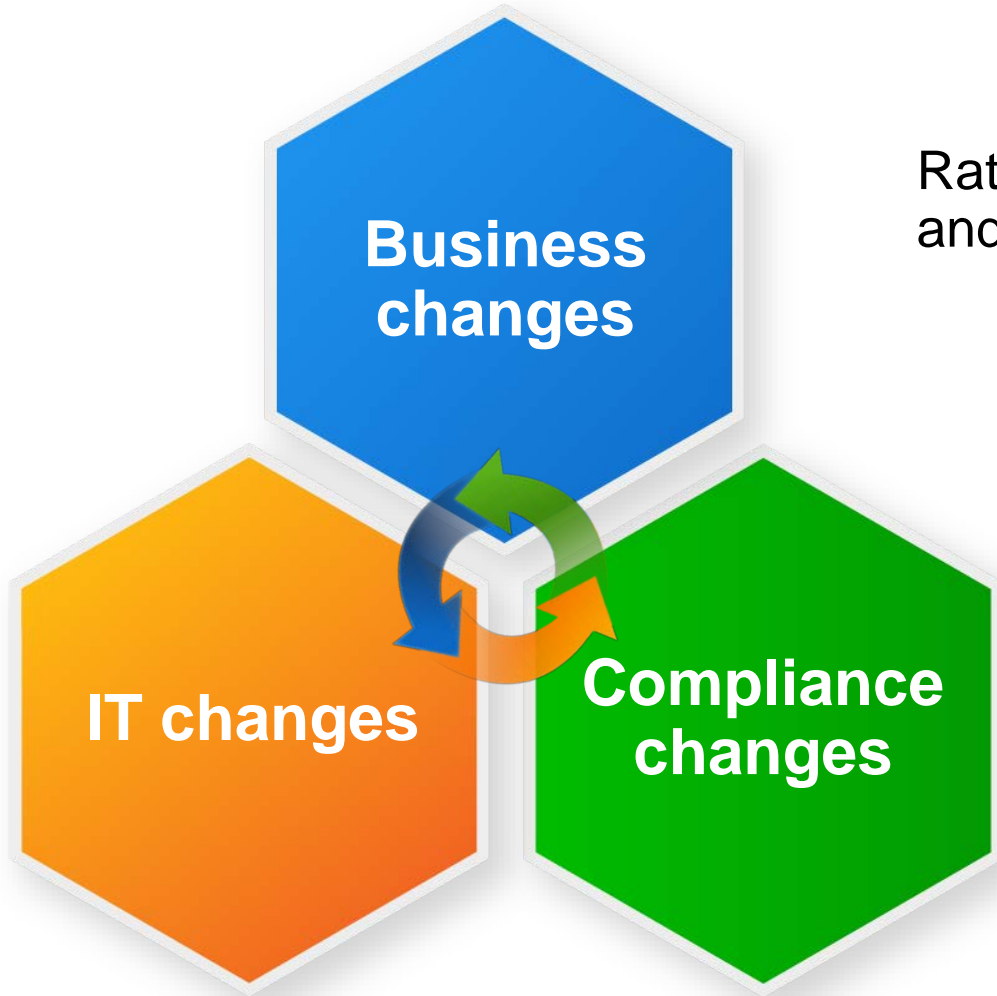
“With IBM’s assistance, we have delivered increased productivity, reduced development times and lowered costs, while experiencing significantly higher user adoption rates, which translate into greater business value.”

“The recipe is to run core operations on SAP applications, and extend the power and reach of the developer community using Rational Team Concert”

Arpad Hevizi, VP of Supply Chain IT Solutions



The Rational difference



Rational solutions reduce the cost and risk of managing SAP change.

