



## Commerce Software Services



# IBM® Sterling Configure, Price, Quote Upgrade Assessment

*Engage our team of experts to assist you in analyzing your existing Sterling Configure, Price, Quote solution and identify the best upgrade approach to minimize risk and impact to your business.*

Working with your team, IBM Commerce Services will:

- Review your legacy Sterling Configure, Price, Quote (CPQ) environment
- Evaluate the assets in place to determine scope and requirements for the upgrade
- Work with your team to refine the implementation scope and clarify requirements

### Offering Deliverables

- *Migration Assessment report, consisting of:*
  - *Solution Licensing Checklist.*
  - *Sizing recommendations*
  - *High-level estimate for the migration.*

### Offering Tasks

#### T1. Kickoff Meeting

- Review Statement of Work
- Establish communication and documentation procedures
- Review tasks, schedules, and resources for this service

#### T2. Assessment

- Determine the current functionality used by
  - Sales Reps
  - CSRs
  - Store
  - Customers
- Analyze
  - User flow
  - Database changes
  - Major customizations
  - High-level application configurations
  - Data loads and batch jobs
  - Real-time integrations
- Functionality and Usage Deep – Dive
  - List other applications used in solution and how they are integrated into CPQ
  - Perform a high-level analysis of Configuration Models used in the solution
- Deliver migration assessment
  - Outline the key areas of focus
  - Estimate the level of effort
  - Create a high level project and resource plan for the migration

### Education

#### Assessment

An Education Assessment may be delivered as part of every IBM Commerce project to help you validate your team's skills. For more information on Commerce training plans, contact the IBM Education Team:

[ibmswedu@us.ibm.com](mailto:ibmswedu@us.ibm.com)

### Service Delivery

Services may be delivered on-site or remotely depending upon the complexity of the engagement. Service offerings are billed on a time and expense basis.

### Contact

For more information regarding this or any Commerce Software Service, please contact your Commerce Sales Representative or visit our website at <http://www.ibm.com/software/commerce/services/>

### Benefits

- Reduce risk by taking advantage of IBM's deep experience in planning upgrades
- Position yourself to take advantage of new features and functions not available in the version of Sterling Configure, Price, Quote you're currently using