



# IBM Media Hub Solution Framework

*Solução Inteligente de  
Media para TV Digital*

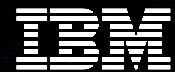
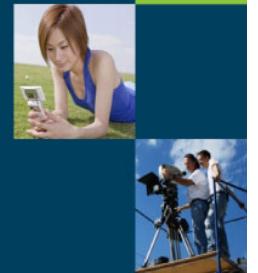
Francis Ricalde  
IBM Senior IT Architect  
General Business &  
Industry Solutions  
[fricalde@br.ibm.com](mailto:fricalde@br.ibm.com)

Cezar Taurion  
New Technologies  
Manager/Technical Evangelist  
ISV & Developer Relations  
[taurion@br.ibm.com](mailto:taurion@br.ibm.com)

Alexandre Campelo  
Communications Industry Sales Leader  
IBM Latin America  
[campelo@br.ibm.com](mailto:campelo@br.ibm.com)

Marcos Cypriano  
IBM Senior IT Architect  
Communications Industry  
IBM Latin America  
[cypriano@br.ibm.com](mailto:cypriano@br.ibm.com)

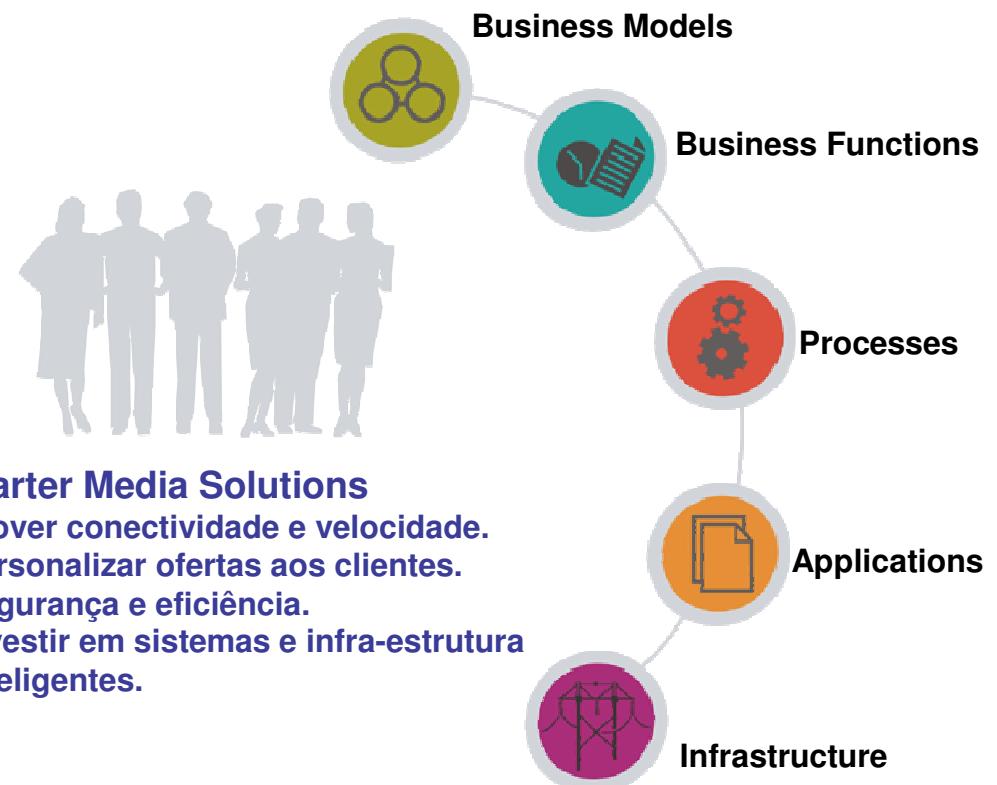
Smarter solutions for a creative world



# Planejando e Implementando Sistemas Inteligentes

**Os objetivos de Sistemas Inteligentes  
são claros :**

1. **Melhoria** dos serviços com foco em reduzir custos e aumentar eficiência.
2. **Aplicar** diferenciação nos serviços usando tecnologia e inteligência (sistemas, sensores) para focas nas necessidades dos consumidores.
3. **Transformar** a empresa para o mercado futuro entendendo as oportunidades de inovação e novos modelos de negócio.

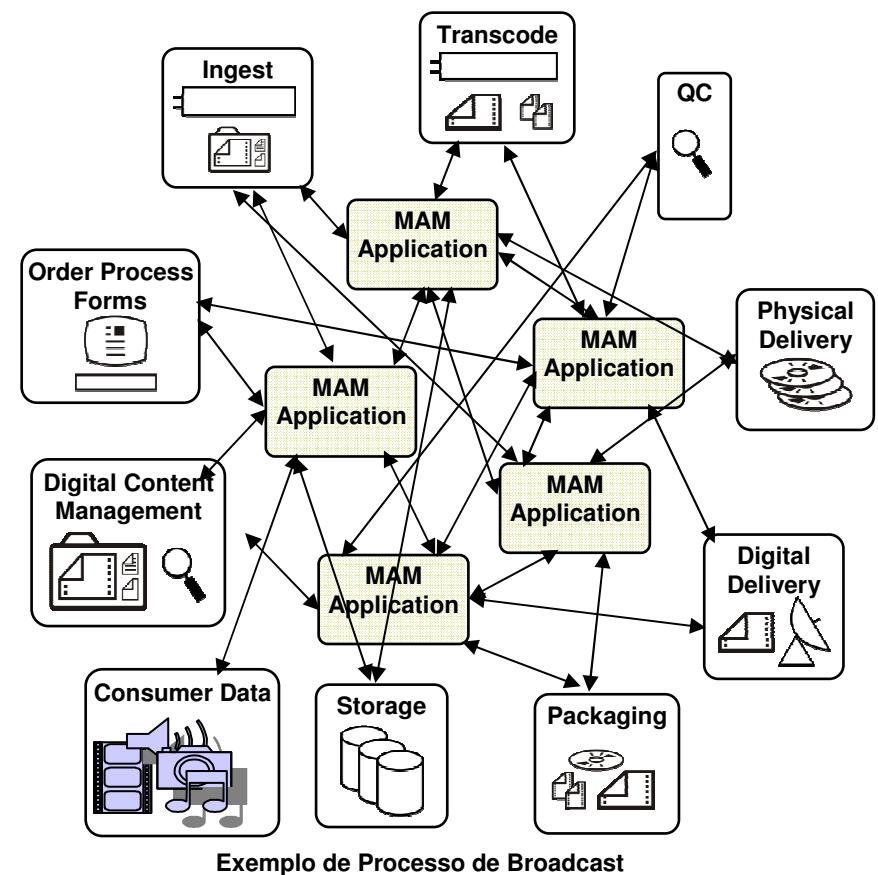


**Novos tipos de inteligência, utilizando dispositivos instrumentados em sistemas mais interconectados poderemos criar soluções mais inteligentes e realizando a visão de industrias mais inteligentes.**



Empresas estão demandando uma visão mais clara dos processos de negócio com a necessidade de saber onde o conteúdo está, em que fase do processo e como gerenciar o fluxo da produção a distribuição.

- Compreender as dependências dos diferentes fluxos de trabalho;
- Realizar previsões com mais precisão;
- Executar ações em toda organização;
- Manusear conteúdo como objetos digitais;
- Remover dependências de arquivos analógicos;
- Reduzir o tempo e o custo para criar, gerenciar e distribuir ativos de mídia;
- Alterar o processo de negócio de forma dinâmica;
- Lançar novos modelos de negócios utilizando recursos existentes;
  
- Mas...
- Arquiteturas atuais são rígidas e lentas para se adaptar às novas oportunidades;
- Os processos são caros para desenvolver e manter;
- Sistemas têm alta de duplicação de investimentos e limitado compartilhamento;
- Múltiplas fontes de dados e de conteúdo causam redundâncias na inserção e distribuição.



# IBM Media Hub

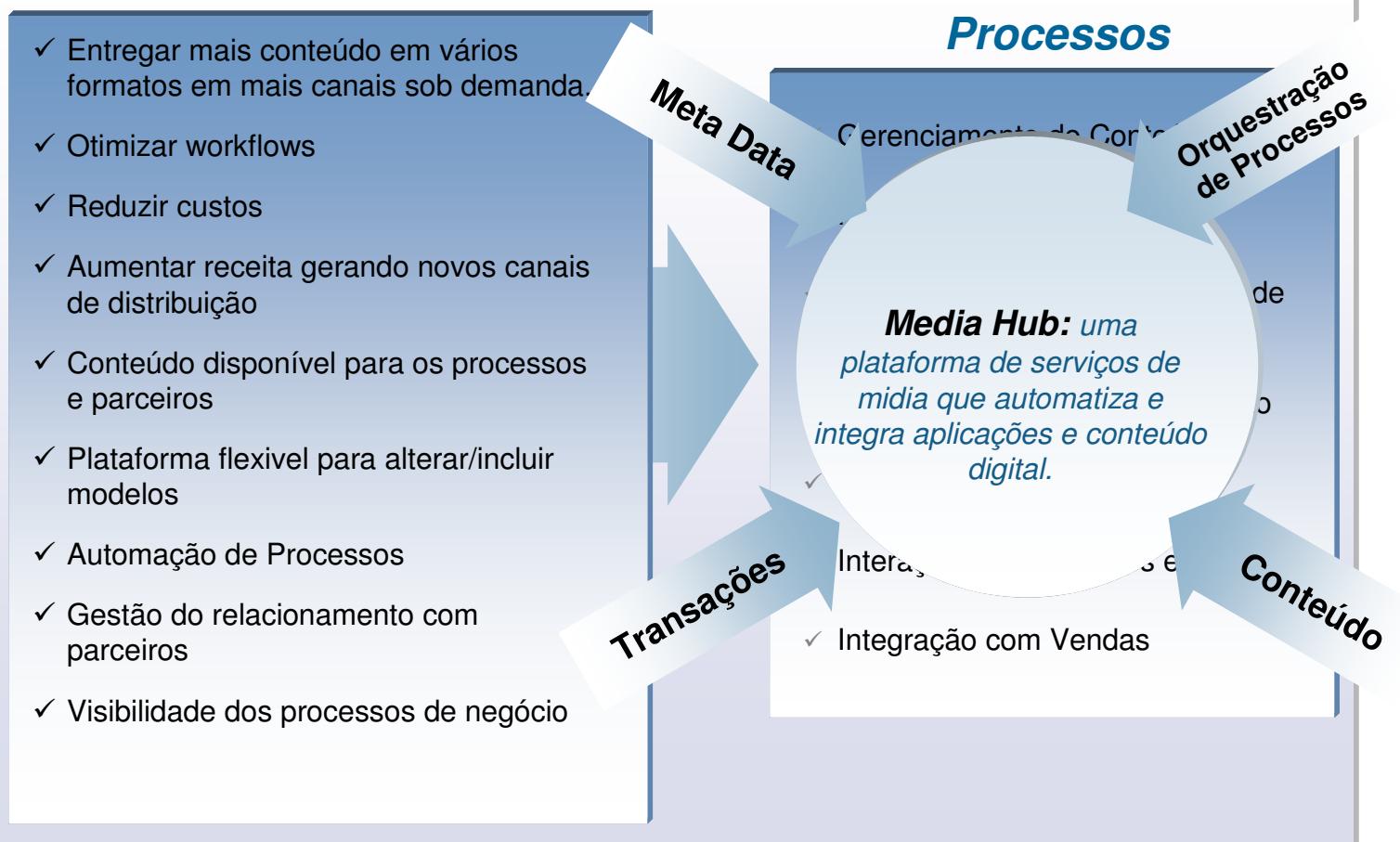
*Flexibilidade, visibilidade e responsividade nos processos*



Mídia &  
Entretenimento

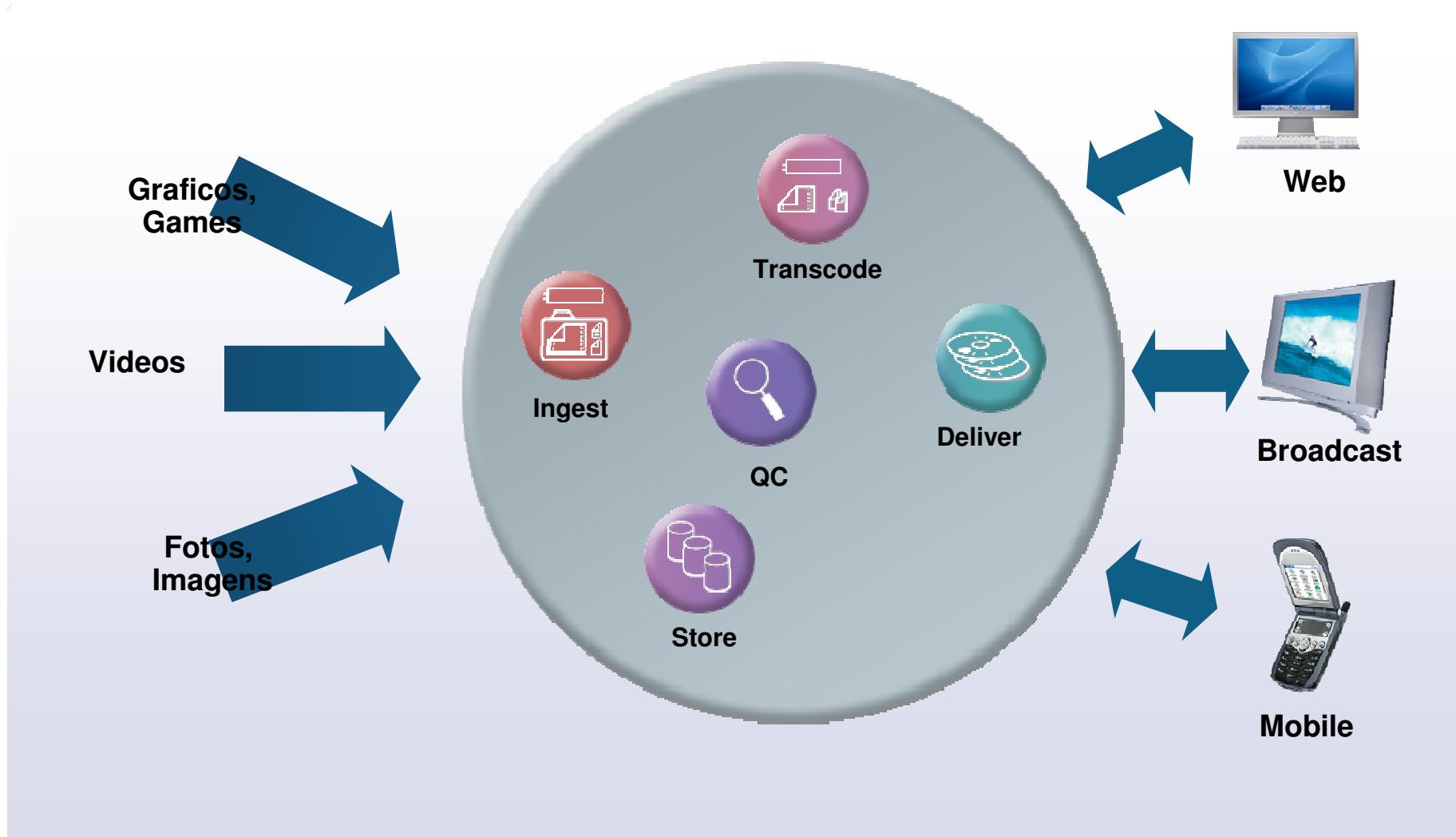
## Necessidades de Negócio

- ✓ Entregar mais conteúdo em vários formatos em mais canais sob demanda.
- ✓ Otimizar workflows
- ✓ Reduzir custos
- ✓ Aumentar receita gerando novos canais de distribuição
- ✓ Conteúdo disponível para os processos e parceiros
- ✓ Plataforma flexível para alterar/incluir modelos
- ✓ Automação de Processos
- ✓ Gestão do relacionamento com parceiros
- ✓ Visibilidade dos processos de negócio



# Multi-canal com Media Hub

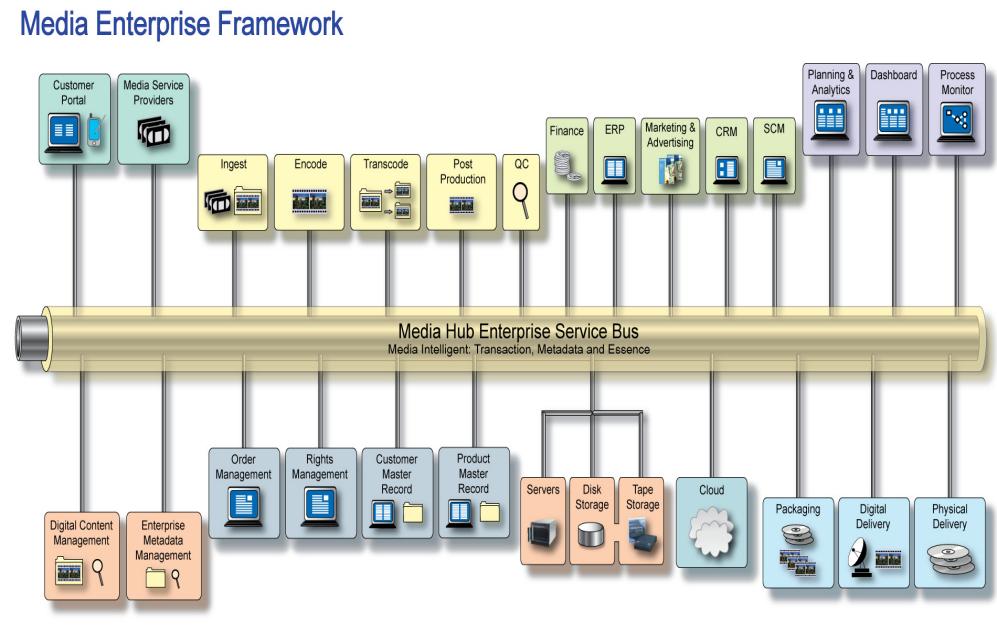
*Processos dinâmicos e flexíveis*



# Media Hub Overview

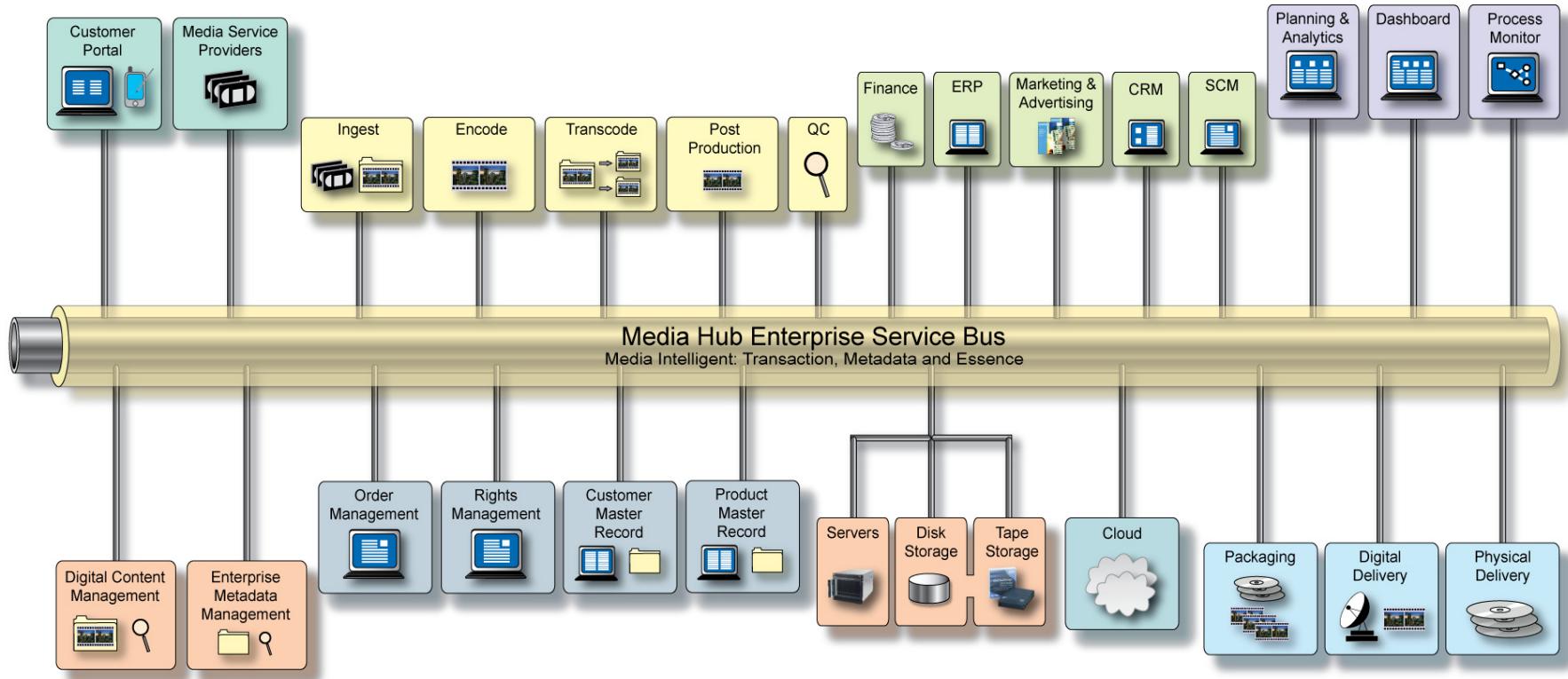
## O que é o IBM Media Hub?

- IBM MediaHub é um Framework flexível e dinâmico para integração de serviços e coreografia de processos de mídia digital.
- Um set de soluções baseado em SOA com serviços e software **IBM** para aprimorar novos negócios conectando conteúdo digital, processos de negócio e sistemas.
- MediaHub permite a integração de conteúdo, criação, gerenciamento e distribuição de conteúdo digital em tempo real.



# IBM Media Hub Solution Framework

## Media Enterprise Framework



O Media Hub permite uma composição de serviços que dá suporte aos processos para empresas de mídia e Telecom. Habilita os benefícios da automação em tempo real e orquestração de processos de negócios.

# Benefícios do MediaHub

## Roteamento Dinâmico de Conteúdo

Conteúdo roteado via enterprise service bus (ESB) inteligente.

## Persistência

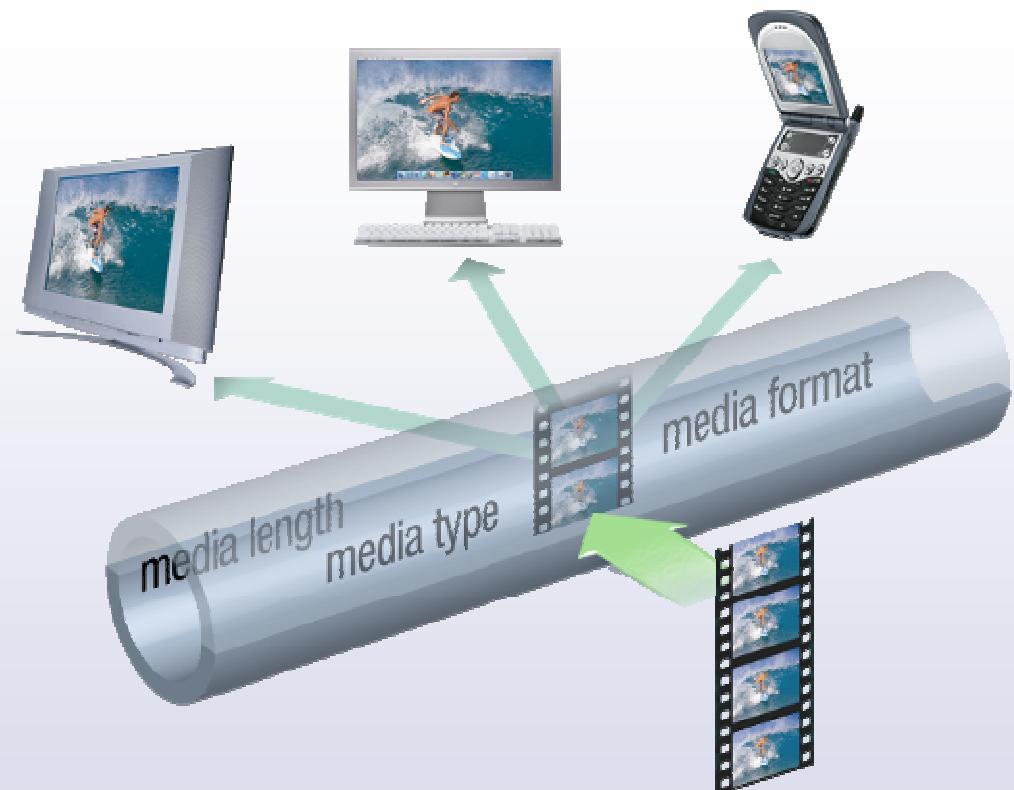
Garante entrega do conteúdo certo no local certo.

## Transformação

Serviços de conversão de conteúdo de mídia de um formato para outro.

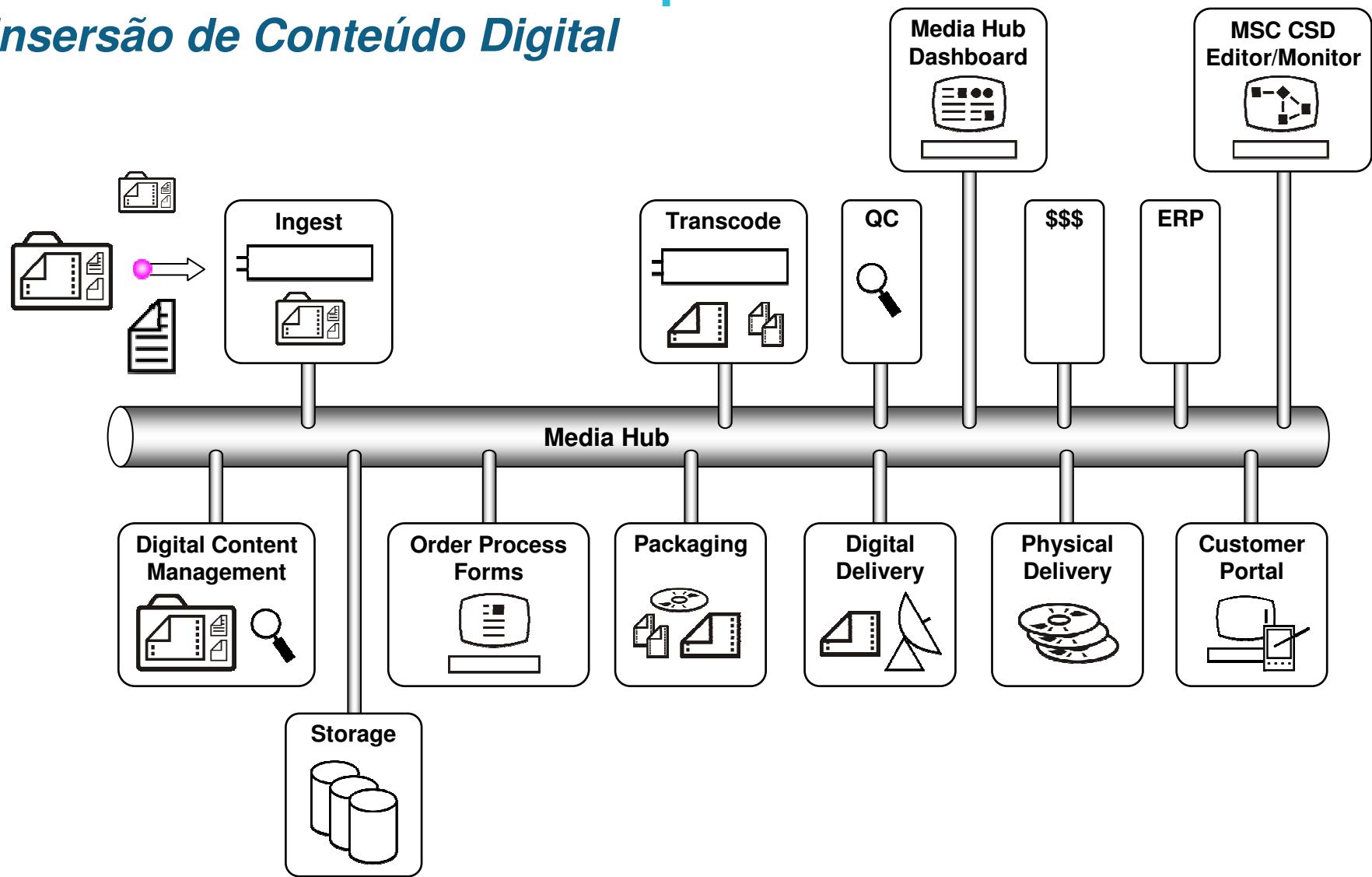
## Mediação

Usando adapters/conectores, os pedidos e entregas seguem um workflow inteligente, gerenciado e com capacidade de agregar parceiros comerciais e tecnológicos.

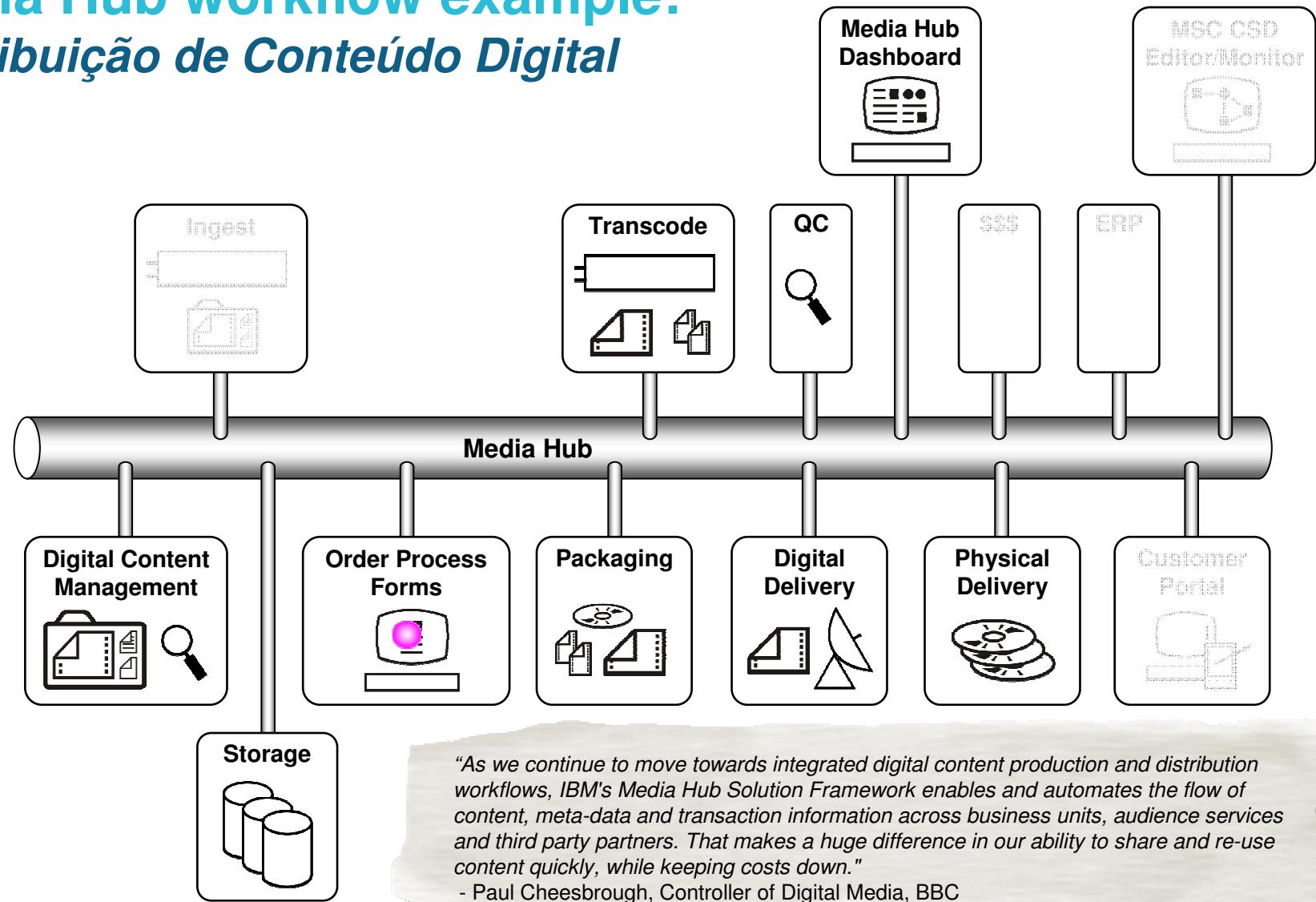


# Media Hub workflow example:

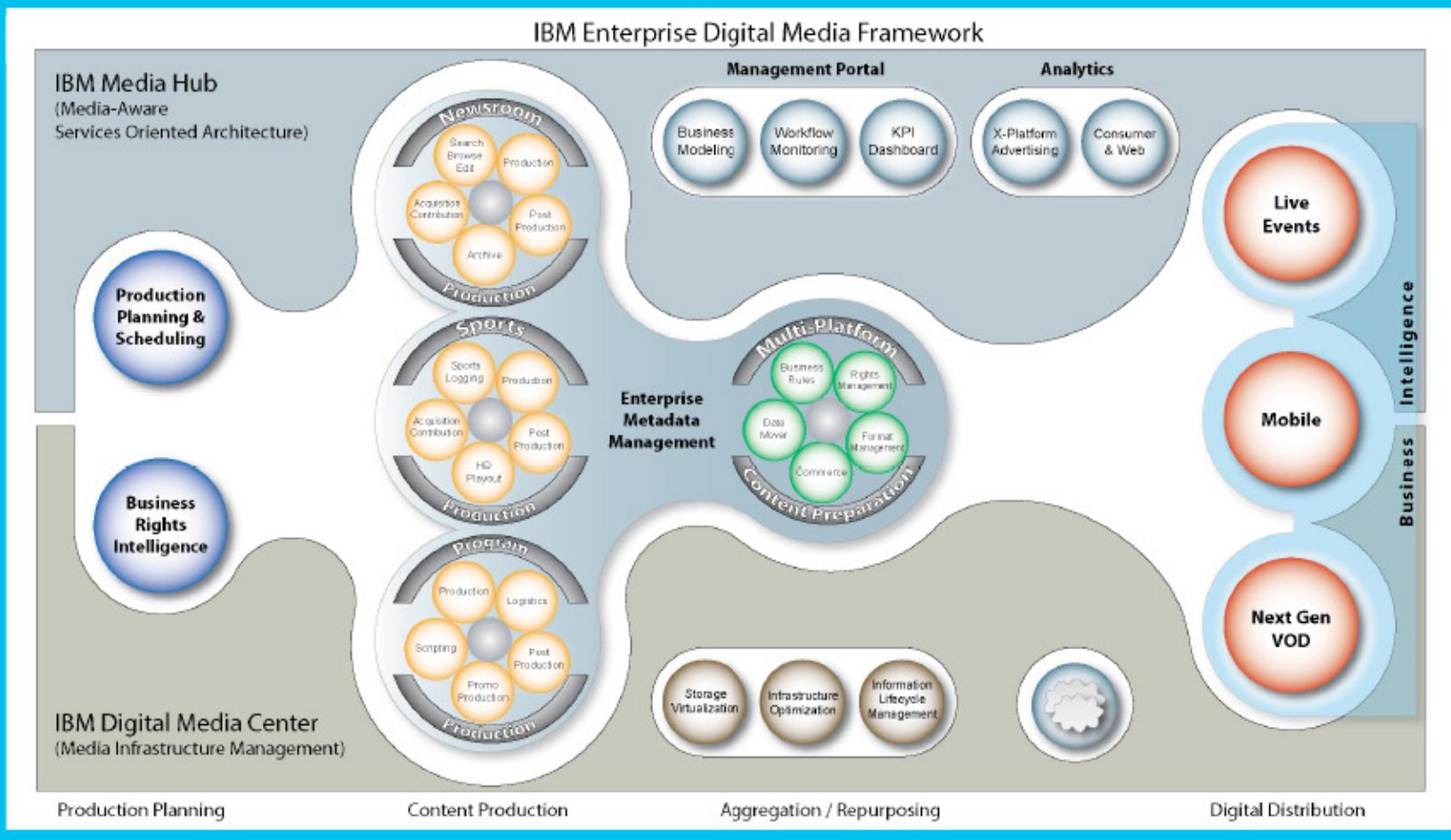
## Inserção de Conteúdo Digital



# Media Hub workflow example: *Distribuição de Conteúdo Digital*



# IBM Production & Distribution Integrated Digital Workflows



# Media Hub – Detalhes da Arquitetura

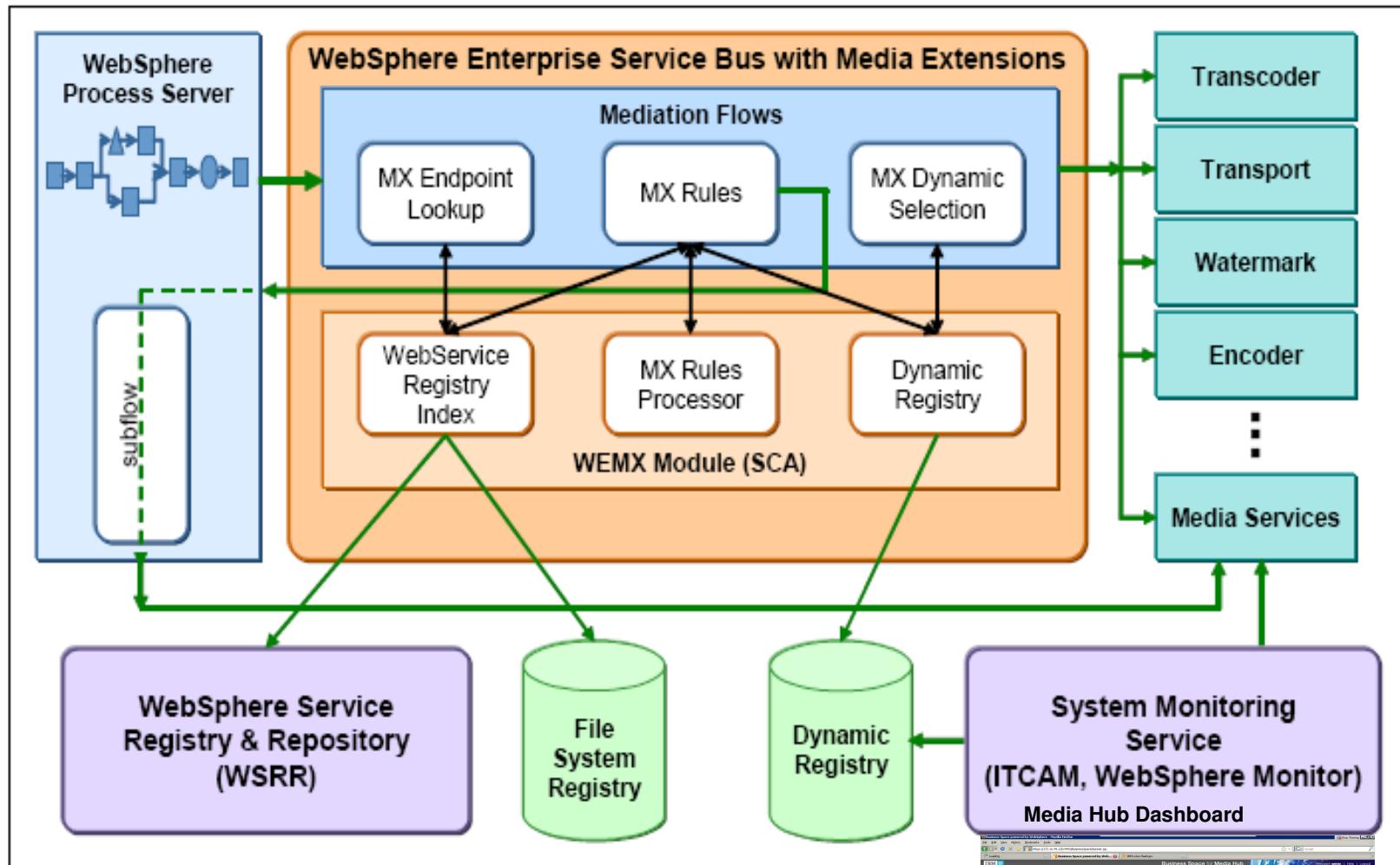
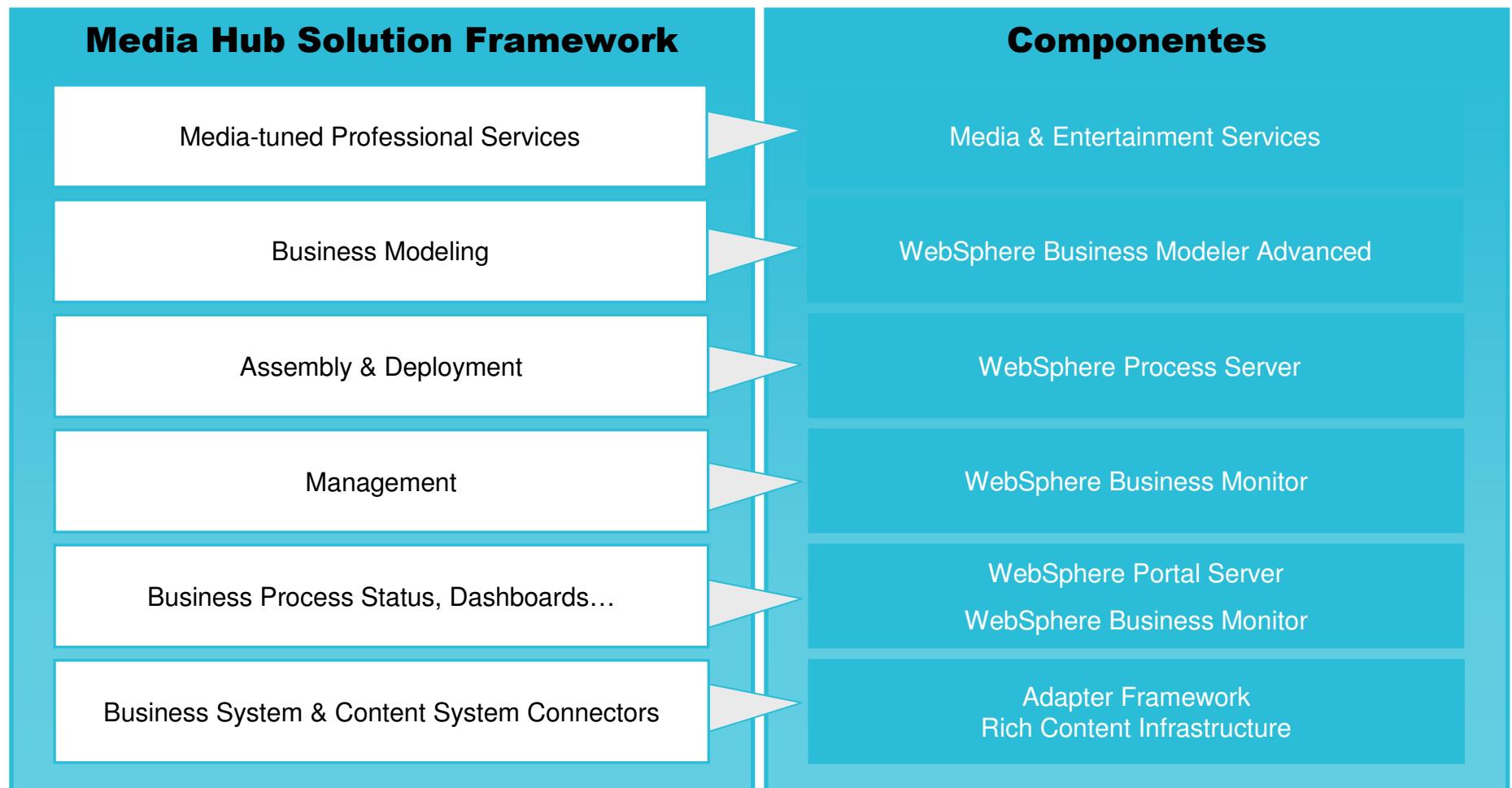


Figure C-1 IBM Media Hub Solution Framework Architecture

## MediaHub Solution Framework com IBM Middleware



## Open Standards-Based Connectors for Media Services

- IBM desenvolveu Abstract Service Definition (ASD) for media services
- ASD cria conexões de web-services padronizados para conectividade de media service.
- Trata-se de desenvolvimento “high-level” com uma descrição comum dos serviços.
- Foram definidas 11 classes de serviços usando ASD com funções como
  - encoding, transcoding, watermarking, archive, playout e scheduling.

<http://www.redbooks.ibm.com/abstracts/redp4464.html?Open>



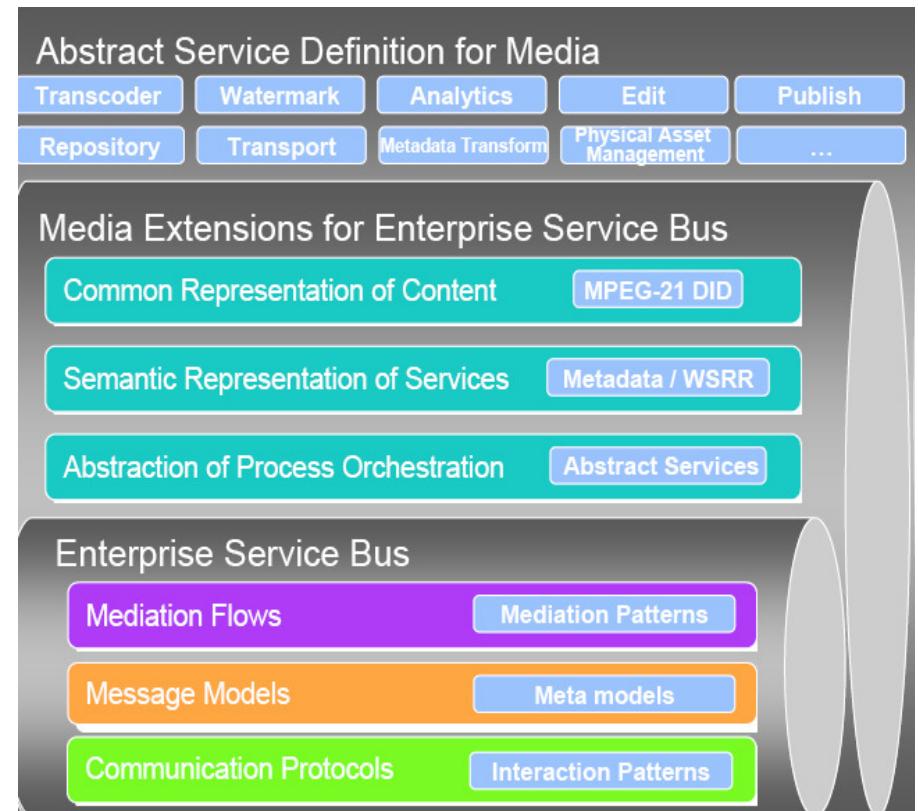
The image shows the cover of a redpaper titled "Abstract Service Definition for Media Services". The cover features the IBM logo at the top right. The title is prominently displayed in large, bold, black font. Below the title, there are three bullet points with corresponding icons:

- Learn about abstract service interfaces for digital media
- Implement an ASD compliant Web service
- Integrate digital media in SOA enabled business processes

A large graphic of a globe with a red-to-white gradient and a black curved line is positioned on the right side. At the bottom right, the authors' names are listed: Philip Monson, Paolo Dettori, Peter Guglielmino, Chung T. Nguyen, Tam N.C. Nguyen, Julio Nogima, and Frank A. Schaffa. The word "Redpaper" is written in large, bold, red font at the bottom right.

## Media Hub com ASD

- IBM desenvolveu Abstract Service Definition (ASD) for media services
- ASD cria conexões de web-services padronizados para conectividade de media service.
- Trata-se de desenvolvimento “high-level” com uma descrição comum dos serviços.
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  - encoding, transcoding, watermarking, archive, playout e scheduling.



<http://www.redbooks.ibm.com/abstracts/redp4464.html?Open>



**Business Space  
for Media Hub**

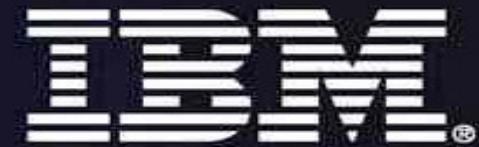
User ID

Password

Return to the last visited page

Login

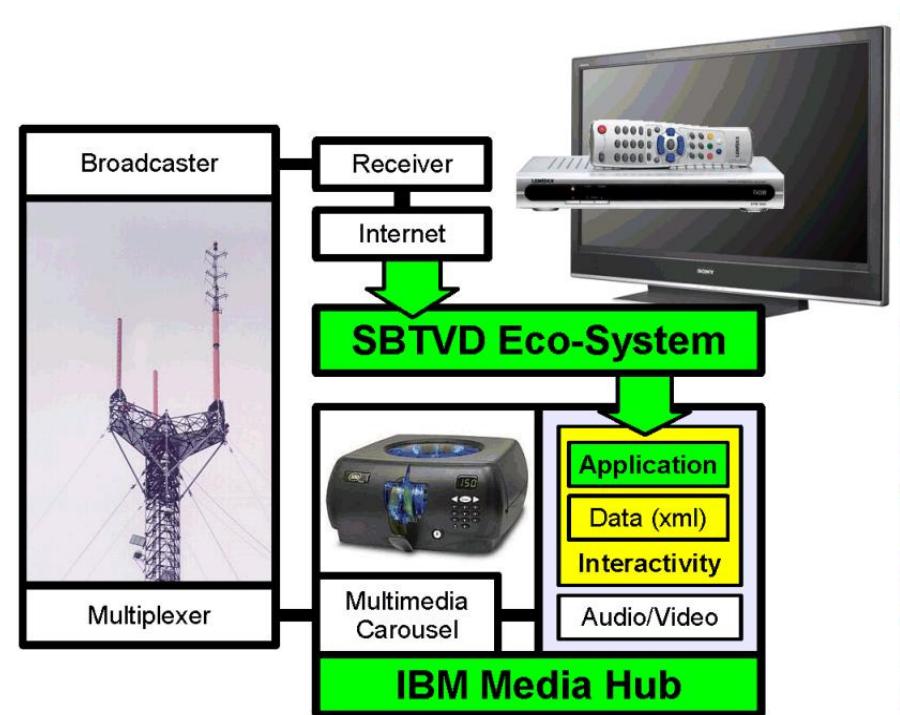
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world.**

## **Media Hub Demo for Futurecom 2009**

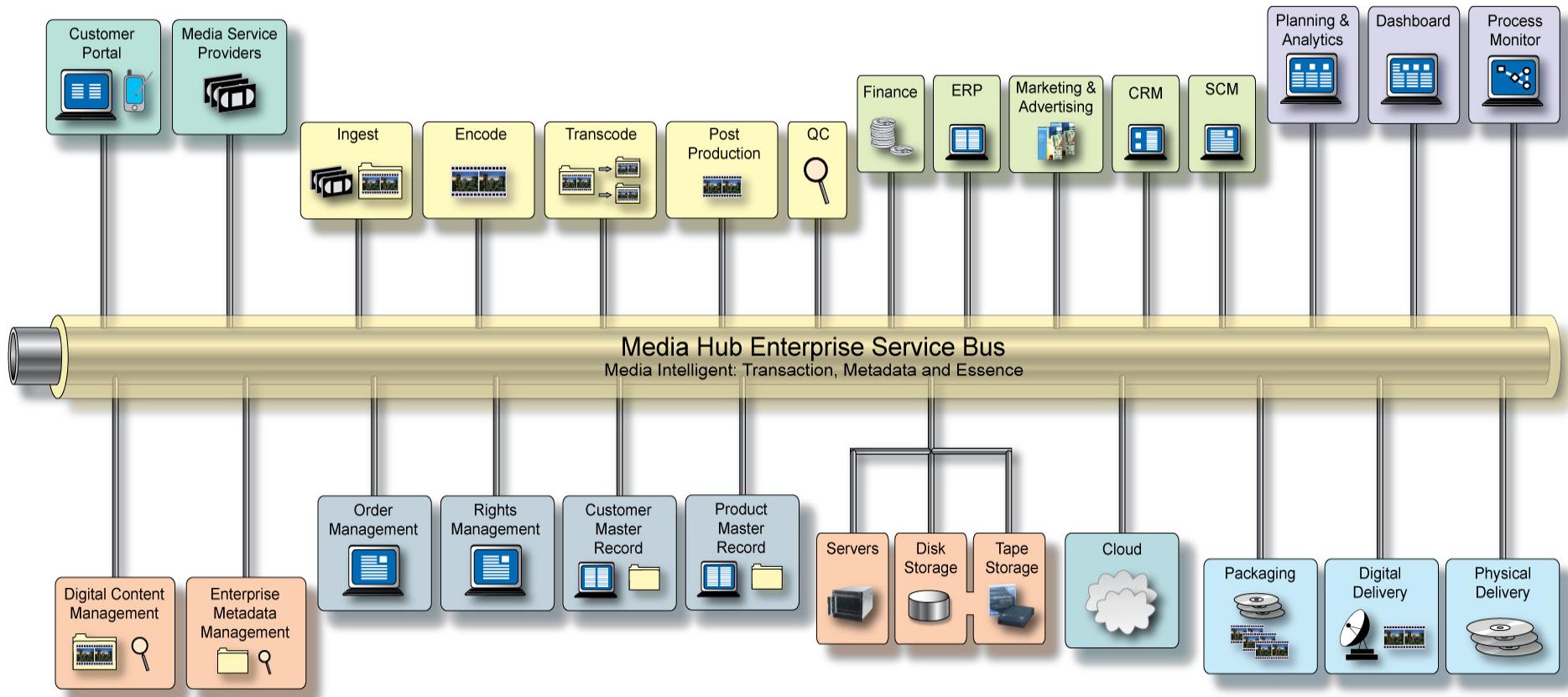
## Ambiente que a IBM está montando no IBM Solution Center SP – Big Picture



## Media Hub – Processo e Funções

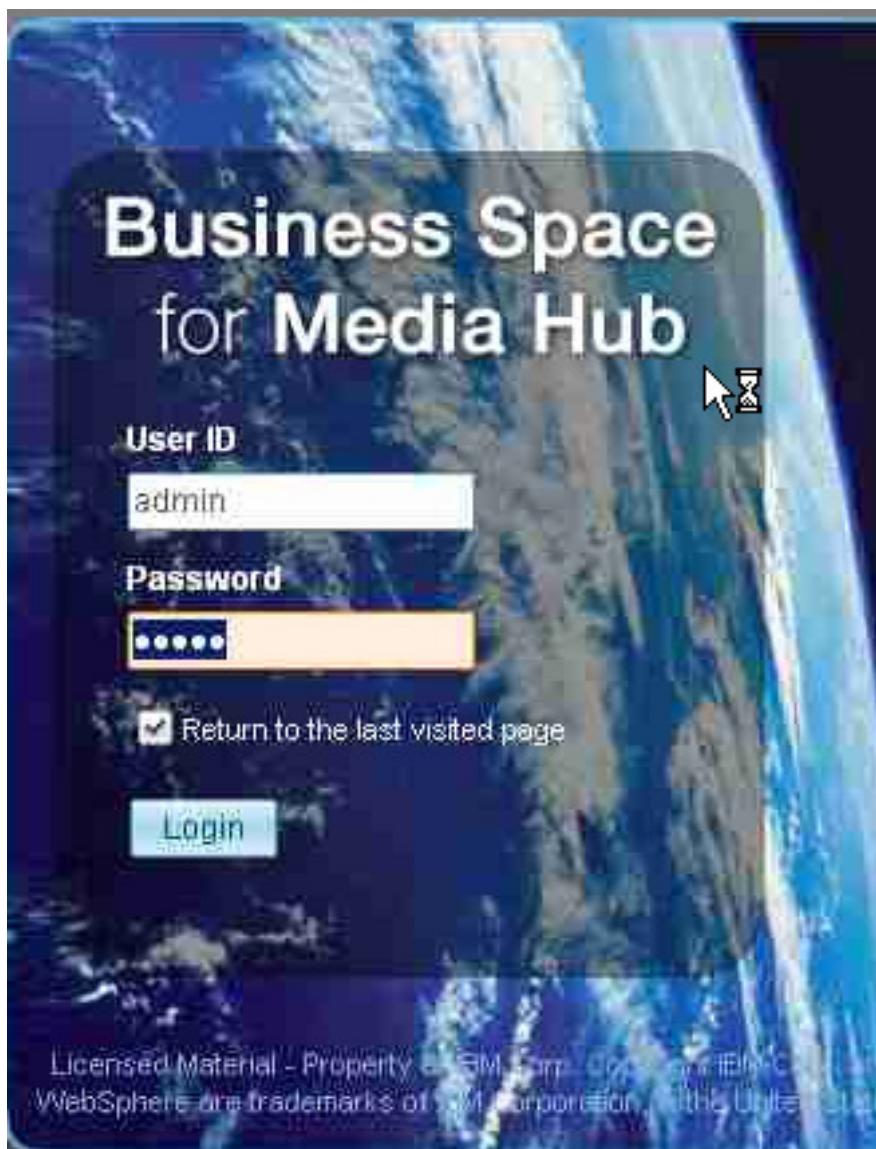


## Media Enterprise Framework



Delivering the benefits of real-time automation and business process orchestration to the Media & Entertainment Industry

## Visão do Administrador/Gestor



The screenshot shows a login interface titled "Business Space for Media Hub". It features a background image of Earth from space. The login fields are labeled "User ID" and "Password", both containing placeholder text ("admin" and "\*\*\*\*\*" respectively). A checkbox labeled "Return to the last visited page" is checked. A blue "Login" button is at the bottom. At the bottom left, there is a note: "Licensed Material - Property of IBM Corp. © 2008 IBM Corp. IBM and WebSphere are trademarks of IBM Corporation in the United States and/or other countries, or both."

**Business Space  
for Media Hub**

User ID  
admin

Password  
\*\*\*\*\*

Return to the last visited page

Login

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## Diagrama do Workflow e os Atores

**Business Space powered by WebSphere - Mozilla Firefox**

File Edit View History Bookmarks Tools Help

Stop Sharing

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome admin | Help | Logout

IBM Business Space for Media Hub

NAB Dashboard Manage Business Spaces Add Widgets

Tasks Instances Durations Alerts KPIs Alert Manager New Page

Active Work Orders

Diagram Work Order ID Feature Name Due Date Search Content Move To MXFServer Create Promo Review Promo Render Promo Distribute Publish

	111238	Bundesliga	October 7, 2009 5:00:00 AM							
	104743	MonTest2	October 7, 2009 5:00:00 AM							
	93350	MonTest1	October 7, 2009 6:00:00 AM							
	93052	ThuTest1	October 3, 2009 6:00:00 AM							
	14326	Bundesliga	September 30, 2009 10:00:00 AM							

1 - 5 10 ► ▶

Workflow Diagram

PromoProd

```

graph LR
    Start(( )) --> GWD[Generate WO ID]
    GWD -- "Bundesliga  
ID: 111238" --> SC[Search Content]
    SC -- "emma  
8 m, 6.712 s" --> M2M[Move To MXFServer]
    M2M -- "0.431 s" --> Decision{ }
    Decision --> Create[Create Promo]
    Create -- "ed  
2 m, 43.279 s" --> Review[Review Promo]
    Review -- "rose  
7 m, 11.098 s" --> Decision
    Decision -- Yes --> Render[Render Promo]
    Render -- "ed  
9 m, 10.358 s" --> Distribute[Distribute]
    Distribute -- "dick  
3 m, 16.813 s" --> End((( )))
    Decision -- No --> Approved{Approved}
    Approved --> End
  
```

IBM

powered by WebSphere

Done

172.16.94.88:9443

## Demonstração do Media Hub

The image is a composite of two screenshots. On the left, a login interface for 'Business Space for Media Hub' is displayed against a background of a globe. It includes fields for 'User ID' (containing 'emma') and 'Password' (containing '\*\*\*\*'), a checked checkbox for 'Return to the last visited page', and a blue 'Login' button. At the bottom, a small note reads: 'Licensed Material - Property of IBM Corp. Copyright IBM Corp. and its licensors 1991, 2008. IBM, the IBM logo, and WebSphere are trademarks of IBM Corporation, in the United States, other countries, or both.'

On the right, a dark rectangular area contains the IBM logo at the top and the slogan 'Smarter solutions for a creative world.' below it. At the bottom, there is a small 'powered by' label followed by the 'WebSphere' logo.

## Media Hub - Inserindo Conteúdo

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by WebSphere IBM Lotus Mashups

Business Space for Media Hub Welcome emma | Help | Logout

NAB 2009 Manage Business Spaces

EMM Operator New Page Add Widgets

Available Tasks

Accept

Show All Sort By Start date

Search Content >> ID: 104743, Event: MonTest2  
Start date Oct 5, 2009 10:47:44 AM

Task Information

Submit Save Actions

Search Content

Form Details Notes Related Tasks

Content Search

Task ID: 111238

Event Name: Bundesliga

Special Instructions: new player

Due Date: 2009-10-07 10:00:00

Human Workflow Diagram

My Tasks

Edit Actions

Show All Sort By Start date

powered by WebSphere

Done

172.16.94.88:9443

The screenshot shows a web browser window for 'Business Space powered by WebSphere' on Mozilla Firefox. The URL is https://172.16.94.88:9443/BusinessSpace/banner.jsp. The main title bar says 'Business Space for Media Hub'. The top navigation bar includes 'File Edit View History Bookmarks Tools Help', a toolbar with icons for back, forward, search, etc., and tabs for 'Business Space powered by WebSphere' and 'IBM Lotus Mashups'. Below the tabs, there's a 'Welcome emma | Help | Logout' link. A sidebar on the left lists 'Available Tasks' with an 'Accept' button and filters for 'Show All', 'Sort By', and 'Start date'. A search result for 'Search Content >> ID: 104743, Event: MonTest2' is shown with a start date of 'Oct 5, 2009 10:47:44 AM'. The main content area has a 'Task Information' section with 'Submit' and 'Save' buttons, and an 'Actions' dropdown. A 'Search Content' dialog is open, showing fields for 'Task ID' (111238), 'Event Name' (Bundesliga), 'Special Instructions' (new player), and 'Due Date' (2009-10-07 10:00:00). Below this is a 'Content Search' section. At the bottom, there's a 'Human Workflow Diagram' and a 'My Tasks' section with an 'Edit' button, both with their own filter dropdowns. The footer includes the 'powered by WebSphere' logo and the IP address '172.16.94.88:9443'.

## Visão do Administrador/Gestor



The screenshot shows a login interface titled "Business Space for Media Hub". It features a background image of Earth from space. The login fields are labeled "User ID" and "Password", both containing placeholder text ("admin" and "\*\*\*\*\*" respectively). A checkbox labeled "Return to the last visited page" is checked. A blue "Login" button is at the bottom. At the bottom left, there is a note: "Licensed Material - Property of IBM Corp. © 2008 IBM Corp. IBM and WebSphere are trademarks of IBM Corporation in the United States and/or other countries, or both."

**Business Space  
for Media Hub**

User ID  
admin

Password  
\*\*\*\*\*

Return to the last visited page

Login

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# Administrador Gerenciando o Fluxo

Business Space powered by WebSphere - Mozilla Firefox  
File Edit View History Bookmarks Tools Help  
https://172.16.94.88:9443/BusinessSpace/banner.jsp  
Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups  
IBM Business Space for Media Hub Welcome admin | Help | Logout  
NAB Dashboard Manage Business Spaces  
Tasks Instances Durations Alerts KPIs Alert Manager New Page Add Widgets  
Active Work Orders  
① Export... Search for: Reset  
Diagram Work Order ID Feature Name Due Date Search Content Move To MXFServer Create Promo Review Promo Render Promo Distribute Publish  
111238 Bundes liga October 7, 2009 5:00:00 AM ↴ ↴ ↴ ↴ ↴ ↴ ↴ ↴  
104743 MonTest2 October 7, 2009 5:00:00 AM ↴ ↴ ↴ ↴ ↴ ↴ ↴ ↴  
93350 MonTest1 October 7, 2009 6:00:00 AM ↴ ↴ ↴ ↴ ↴ ↴ ↴ ↴  
93052 ThuTest1 October 3, 2009 6:00:00 AM ↴ ↴ ↴ ↴ ↴ ↴ ↴ ↴  
14326 Bundesliga September 30, 2009 10:00:00 AM ↴ ↴ ↴ ↴ ↴ ↴ ↴ ↴  
1 - 5 10 ► ►  
Workflow Diagram  
PromoProd  

```
graph LR; Start(( )) --> Generate[Generate WO ID]; Generate --> Search[Search Content]; Search --> Move[Move To MXFServer]; Move --> Decision{Decision}; Decision --> Create[Create Promo]; Create --> Review[Review Promo]; Review --> Decision; Decision -- Yes --> Render[Render Promo]; Render --> Distribute[Distribute]; Distribute --> Publish[Publish]; Publish --> End(( )); Decision -- No --> Approved{Approved}; Approved --> Decision;
```

IBM powered by WebSphere

The image is a composite of two parts. On the left, there is a screenshot of a web application titled "Business Space for Media Hub". It features a background image of Earth from space. The login form includes fields for "User ID" (containing "emma") and "Password" (containing four asterisks). There is also a checked checkbox for "Return to the last visited page" and a blue "Login" button. At the bottom, there is a small legal notice: "Licensed Material - Property of IBM Corp. ©2008 IBM Corp. and its licensors 1991, 2008. IBM, the IBM logo, and WebSphere are trademarks of IBM Corporation, in the United States, other countries, or both."

The right side of the image is a dark rectangular area containing the large white IBM logo and the slogan "Smarter solutions for a creative world." Below this text, there is a small line of fine print.

IBM.

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Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

Stop Sharing <https://172.16.94.88:9443/BusinessSpace/banner.jsp>

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

IBM NAB 2009 EMM Operator New Page

Welcome emma | Help | Logout

Manage Business Spaces

Available Tasks Actions

Search Content >> ID: 104743, Event: MonTest2  
Start date Oct 5, 2009 10:47:44 AM

Task Information Save Actions

Search Content Form | Details | Notes | Related Tasks

Content Search

Task ID: 111238

Event Name: Bundesliga

Special Instructions: new player

Due Date: 2009-10-07 10:00:00

Human Workflow Diagram

My Tasks Actions

Show All  Sort By  Start date

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## Editor se Logando

The screenshot shows a login interface for the "Business Space for Media Hub". The background features a satellite view of Earth. The login fields are filled with "ed" for User ID and a masked password. A checkbox for "Return to the last visited page" is checked. A "Login" button is visible. The right side of the interface contains the IBM logo and the slogan "Smarter solutions for a creative world." A small legal notice at the bottom left states: "Licensed Material - Property of IBM Corp. © 2008 IBM Corp. All rights reserved. IBM and its licensors 1991, 2008. IBM, the IBM logo, and WebSphere are trademarks of IBM Corporation in the United States and/or other countries, or both."

**Business Space  
for Media Hub**

User ID  
ed

Password

Return to the last visited page

Login

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# Editor irá Criar “Promo”

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome ed | Help | Logout

IBM NAB 2009 Add Widgets

Editor New Page

Human Workflow Diagram

Available Tasks

Accept

Show All Sort By Start date

Create Promo >> ID: 111238, Event: Bundesliga  
Start date Oct 5, 2009 11:20:51 AM

Create Promo >> ID: 133949, Event: MonTest3  
Start date Sep 21, 2009 1:41:03 PM

Task Information

Select the task and then select an action.

My Tasks

Edit

Show All Sort By Start date

No tasks were found.

IBM Done

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172.16.94.88:9443

The screenshot shows a web browser window for 'Business Space powered by WebSphere' in Mozilla Firefox. The title bar says 'Business Space powered by WebSphere - Mozilla Firefox'. The address bar shows the URL 'https://172.16.94.88:9443/BusinessSpace/banner.jsp'. The page header includes the IBM logo, the text 'IBM Corporation Media & Entertainment', and navigation links for 'Welcome ed', 'Help', and 'Logout'. Below the header, there's a toolbar with icons for 'IBM', 'NAB 2009', 'Add Widgets', and tabs for 'Editor' and 'New Page'. The main content area is titled 'Human Workflow Diagram' and contains a large empty workspace with a grid overlay. On the left, there's a 'Available Tasks' panel with two items: 'Create Promo >> ID: 111238, Event: Bundesliga' (start date Oct 5, 2009) and 'Create Promo >> ID: 133949, Event: MonTest3' (start date Sep 21, 2009). On the right, there's a 'Task Information' panel with the message 'Select the task and then select an action.' At the bottom, there's a 'My Tasks' panel showing 'No tasks were found.' The footer includes the IBM logo, 'Done', 'powered by WebSphere', and the IP address '172.16.94.88:9443'.

# Editor Criando a “Promo”

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

IBM Business Space for Media Hub Welcome ed | Help | Logout

NAB 2009

Editor New Page

Add Widgets

Human Workflow Diagram

```
graph LR; Start(( )) --> Search[Search Content]; Search --> Create[Create Promo]; Create --> Review[Review Promo]; Review --> Render[Render Promo]; Render --> Distribute[Distribute]; Distribute --> End(( ));
```

Available Tasks

Accept

Show All Sort By Start date

Create Promo >> ID: 133949, Event: MonTest3  
Start date Sep 21, 2009 1:41:03 PM

My Tasks

Edit

Show All Sort By Start date

Create Promo

IBM

Done

Task Information

Submit Save Actions

Create Promo

Form Details Notes Related Tasks

Promo Creation

Task ID: 111238

Event Name: Bundesliga

Special Instructions: new player

Due Date: 2009-10-07 10:00:00

File Name:

powered by WebSphere

172.16.94.88:9443

# Editor Submete a “Promo”

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome ed | Help | Logout

NAB 2009 Manage Business Spaces Add Widgets

Editor New Page

Search Content Create Promo Review Promo Render Promo Distribute

Task Information

Submit Save

Create Promo x

Form Details Notes Related Tasks

Promo Creation

Task ID: 111238

Event Name: Bundesliga

Special Instructions: new player

Due Date: 2009-10-07 10:00:00

File Name: DFL-1.mp4

Comments:

Available Tasks

Accept Actions

Show All Sort By Start date

Create Promo >> ID: 133949, Event: MonTest3  
Start date Sep 21, 2009 1:41:03 PM

My Tasks

Edit Actions

Show All Sort By Start date

Create Promo  
Low  
Create Promo >> ID: 111238, Event: Bundesliga  
Start date Oct 5, 2009 11:20:51 AM

IBM. powered by WebSphere.

Done

172.16.94.88:9443

The screenshot shows the Business Space for Media Hub interface. At the top, there's a navigation bar with links for File, Edit, View, History, Bookmarks, Tools, Help, and a search bar. Below the bar, the URL https://172.16.94.88:9443/BusinessSpace/banner.jsp is visible. The main content area features a workflow titled "Editor Submete a ‘Promo’" with five steps: Search Content, Create Promo, Review Promo, Render Promo, and Distribute. Each step has a corresponding icon and a button below it. To the left, there are two sections: "Available Tasks" and "My Tasks", both listing a task named "Create Promo". On the right, a "Task Information" panel is open for the "Create Promo" task, showing fields for Task ID (111238), Event Name (Bundesliga), Special Instructions (new player), Due Date (2009-10-07 10:00:00), File Name (DFL-1.mp4), and Comments. The "Comments" field is highlighted with an orange border. The bottom of the screen includes the IBM logo, a "powered by WebSphere" badge, and the IP address 172.16.94.88:9443.

## Aprovador / Gerente

The image is a composite of two screenshots. On the left, a screenshot of a web-based application titled "Business Space for Media Hub". It features a background image of Earth from space. The login form includes fields for "User ID" (containing "rose") and "Password" (containing "\*\*\*\*"), a checked checkbox for "Return to the last visited page", and a blue "Login" button. On the right, a dark blue advertisement for IBM. It features the iconic IBM logo at the top and the slogan "Smarter solutions for a creative world." in large white text.

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# Aprovador vai Revisar e Aprovar a “Promo”

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

Stop Sharing

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome rose | Help | Logout

IBM NAB 2009 Manage Business Spaces Add Widgets

Reviewer New Page

Available Tasks

Accept Actions

Show All Sort By Start date

No tasks were found.

Task Information

Submit Save Actions

Review Promo

Form Details Notes Related Tasks

Promo Review

Task ID: 111238

Event Name: Bundesliga

Due Date: 2009-10-07 10:00:00

Approved:

Comments:

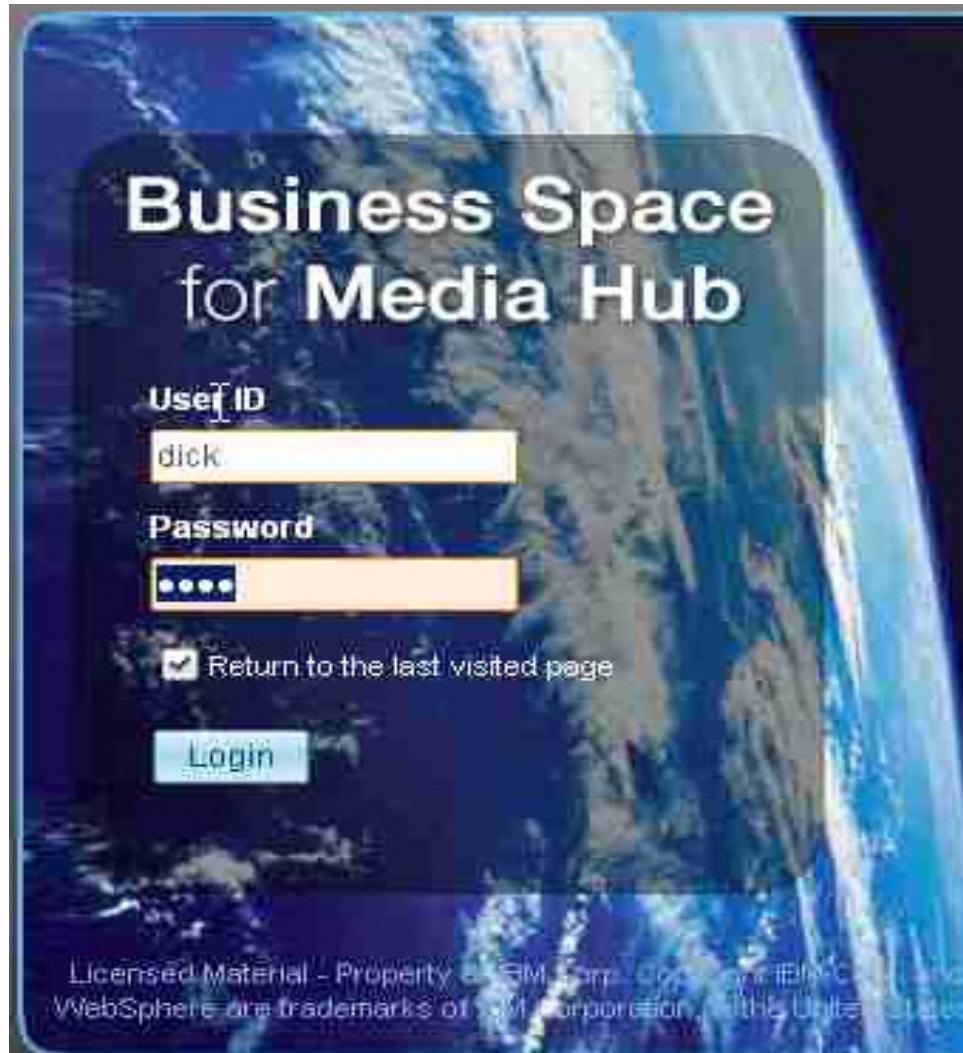
Video Task

Accept and edit the task.

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172.16.94.88:9443

## Visão do Distribuidor do Conteúdo



The screenshot shows a login interface for the "Business Space for Media Hub". The background features a stylized globe with blue oceans and green continents. The title "Business Space for Media Hub" is displayed prominently in white. Below it are fields for "User ID" (containing "dick") and "Password" (containing "\*\*\*\*"). There is also a checked checkbox for "Return to the last visited page" and a blue "Login" button. At the bottom, there is a note: "Licensed Material - Property of IBM Corp. © 2008 IBM Corp. IBM and its licensors 1991, 2008. IBM, the IBM logo, and WebSphere are trademarks of IBM Corporation in the United States and/or other countries, or both."

Business Space  
for Media Hub

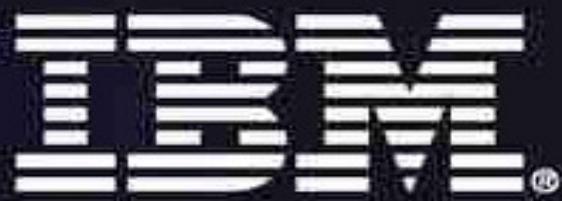
User ID  
dick

Password  
\*\*\*\*

Return to the last visited page

Login

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Smarter  
solutions  
for a  
**creative**  
world.

# Dick – Distribuidor do Conteúdo

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help Stop Sharing

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

IBM Business Space for Media Hub Welcome dick | Help | Logout

NAB 2009 Add Widgets

Distributor New Page

Calendar Available Tasks

Accept Actions

Show All Sort By Start date

Distribute Low Distribute Promo >> ID: 111238, Event: Bundesliga Start date Oct 5, 2009 11:39:57 AM

Weather Task Information

Road Satellite Updated Oct 5 4:25 pm GMT / 12:25 pm ET Select the task and then select an action.

Documents Sign in to your Google Docs account.

IBM powered by WebSphere

The screenshot shows a web browser window for 'Business Space powered by WebSphere' in Mozilla Firefox. The title bar says 'Business Space powered by WebSphere - Mozilla Firefox'. The menu bar includes File, Edit, View, History, Bookmarks, Tools, and Help. A toolbar has icons for Stop Sharing, Home, Back, Forward, Stop, Refresh, and Search. The address bar shows the URL https://172.16.94.88:9443/BusinessSpace/banner.jsp. The tabs at the top are 'Business Space powered by Web...', 'Business Space powered by WebSphere', and 'IBM Lotus Mashups'. The main header 'IBM Business Space for Media Hub' is displayed, along with 'Welcome dick | Help | Logout'. Below the header, there are links for 'NAB 2009' and 'Add Widgets'. A 'Distributor' tab is active. On the left, there's a 'Calendar' section showing the month of October 2009 with the 5th highlighted. To the right of the calendar is an 'Available Tasks' panel with a 'Distribute' task listed. The task details show it's a low-priority item for a Bundesliga event with ID 111238, starting on Oct 5, 2009, at 11:39:57 AM. The 'Task Information' section below says 'Select the task and then select an action.' At the bottom left is a 'Weather' section showing a map of the United States with a green overlay, indicating clear conditions. The 'Road' and 'Satellite' buttons are visible. At the bottom center is a 'Documents' section with a link to 'Sign in to your Google Docs account.' The footer contains the IBM logo and the text 'powered by WebSphere'.

# Dick – Distribuidor do Conteúdo

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

IBM Business Space for Media Hub Welcome dick | Help | Logout

NAB 2009 Add Widgets

Distributor New Page

Weather Updated Oct 5 4:25 pm GMT / 12:25 pm ET

Road Satellite

Accept and edit the task.

Task Information

Submit Save Actions

Distribute

Form Details Notes Related Tasks

Promo Distribution

Task ID: 111238

Event Name: Bundesliga

Due Date: 2009-10-07 10:00:00

Syndication:

Cloud Storage:

Playout Server:

Sign in to your Google Docs account.

powered by WebSphere

The screenshot shows a Mozilla Firefox browser window displaying the 'Business Space for Media Hub' application. The title bar reads 'Business Space powered by WebSphere - Mozilla Firefox'. The main content area features a 'Weather' widget showing a map of the Dallas/Fort Worth area with roads and satellite imagery, last updated on October 5 at 4:25 pm GMT. Below the weather is a 'Documents' widget prompting the user to 'Sign in to your Google Docs account'. To the right of these is a 'Task Information' panel for a task with ID 111238, assigned to 'Bundesliga' with a due date of '2009-10-07 10:00:00'. The panel includes checkboxes for 'Syndication', 'Cloud Storage', and 'Playout Server'. At the bottom right, there's a note to 'Accept and edit the task.' and links for 'Form', 'Details', 'Notes', and 'Related Tasks'. The top navigation bar includes links for 'File', 'Edit', 'View', 'History', 'Bookmarks', 'Tools', 'Help', and 'Logout'. The address bar shows the URL 'https://172.16.94.88:9443/BusinessSpace/banner.jsp'. The overall theme is blue and white, consistent with the IBM branding.

# Dick – Distribuidor do Conteúdo

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome dick | Help | Logout

Manage Business Spaces

Add Widgets

IBM NAB 2009 Distributor New Page

Task Information

Submit Save Actions

\* Distribute

Form | Det Accept and edit the task. tasks

Documents

Sign in to your Google Docs account.

Promo Distribution

Task ID: 111238

Event Name: Bundesliga

Due Date: 2009-10-07 10:00:00

Syndication:

Cloud Storage:

Playout Server:

Commerce:

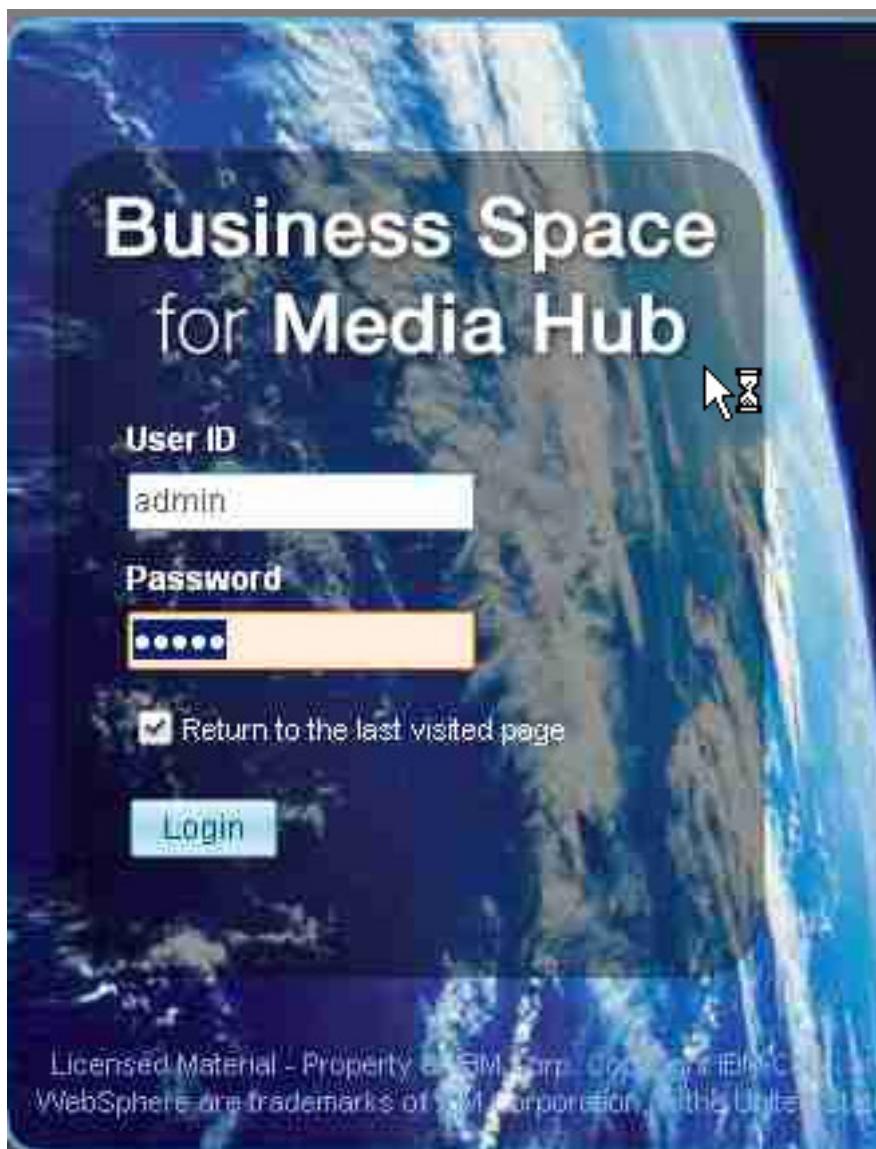
My Tasks

Edit Actions

Show All Sort By Start date powered by WebSphere

The screenshot shows a web browser window for 'Business Space powered by WebSphere' in Mozilla Firefox. The title bar says 'Business Space powered by WebSphere - Mozilla Firefox'. The address bar shows the URL 'https://172.16.94.88:9443/BusinessSpace/banner.jsp'. The page header includes the IBM logo, the text 'IBM Corporation Media & Entertainment', and the title 'Dick – Distribuidor do Conteúdo'. The main content area is titled 'Business Space for Media Hub'. It features a map of the Dallas/Fort Worth area. On the left, there's a 'Documents' section with a 'Sign in to your Google Docs account' link. In the center, a 'Task Information' panel is open for a task named '\* Distribute'. The task details include 'Task ID: 111238', 'Event Name: Bundesliga', and 'Due Date: 2009-10-07 10:00:00'. There are checkboxes for 'Syndication' (which is checked), 'Cloud Storage', 'Playout Server', and 'Commerce'. Below this is a 'My Tasks' section with an 'Edit' button and sorting options. The bottom right corner of the page footer says 'powered by WebSphere'.

## Visão do Administrador/Gestor



The screenshot shows a login interface titled "Business Space for Media Hub". It features a background image of Earth from space. The login fields are labeled "User ID" and "Password", both containing placeholder text ("admin" and "\*\*\*\*\*" respectively). A checkbox labeled "Return to the last visited page" is checked. A blue "Login" button is at the bottom. At the bottom left, there is a note: "Licensed Material - Property of IBM Corp. © 2008 IBM Corp. IBM and WebSphere are trademarks of IBM Corporation in the United States and/or other countries, or both."

**Business Space  
for Media Hub**

User ID  
admin

Password  
\*\*\*\*\*

Return to the last visited page

Login

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**Smarter solutions for a creative world.**

## KPIs com os tempos de cada fase

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File Edit View History Bookmarks Tools Help Stop Sharing

https://172.16.94.120:9443/BusinessSpace/banner.jsp Google

IBM Lotus Mashups

Business Space for Media Hub Welcome admin | Help | Logout

NAB Dashboard Manage Business Spaces Add Widgets

Instances

CreationTime ▾ TranscoderStatus TranscoderStopwatch DataMoverStatus DataMoverStopwatch

CreationTime	TranscoderStatus	TranscoderStopwatch	DataMoverStatus	DataMoverStopwatch
October 5, 2009 11:44:30 AM	Started	1 m, 10 s	NotStarted	0 s
October 5, 2009 9:41:58 AM	Started	2 h, 3 m, 41 s	NotStarted	0 s
October 1, 2009 10:24:05 AM	Ended	30.684 s	Started	4 d, 1 h, 21 m, 0 s
September 28, 2009 2:16:22 PM	Ended	55.424 s	Started	6 d, 21 h, 28 m, 21 s
September 28, 2009 9:20:55 AM	Ended	55.592 s	Started	7 d, 2 h, 15 m, 47 s

1 - 5 523 ► ▶

KPIs

AverageDataMovingTime AverageProcessTime AverageTranscodingTime

The three donut charts provide a visual summary of the time spent in different phases for each KPI:

- AverageDataMovingTime:** The chart shows segments for 0 s (green), 3 m (pink), 6 m (yellow), and 12 s (light green). The values are 36 s, 1 m, 12 s, 1 m, 48 s, and 2 m respectively.
- AverageProcessTime:** The chart shows segments for 0 s (green), 2 m (white), 4 m (light green), 6 m (yellow), and 8 m (pink). The values are 0 s, 2 m, 4 m, 6 m, and 10 m respectively.
- AverageTranscodingTime:** The chart shows segments for 0 s (green), 1 m (light green), 3 m (yellow), 6 m (pink), and 12 s (red). The values are 0 s, 1 m, 12 s, 4 m, 48 s, and 8 m respectively.

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## Instâncias do Processo e as Etapas

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File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

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Welcome admin | Help | Logout

NAB Dashboard

Business Space for Media Hub

Tasks Instances Distributions Alerts KPIs Alert Manager New Page Add Widgets

Active Work Orders

Diagram Work Order ID Feature Name Due Date Search Content Move To MXFServer Create Promo Review Promo Render Promo Distribute Publish

111238	Bundesliga	October 7, 2009 5:00:00 AM	↓	↓	↓	↓	↓	↓	↓
104743	MonTest2	October 7, 2009 5:00:00 AM	↓						
93350	MonTest1	October 7, 2009 6:00:00 AM	↓	↓	↓	↓	↓	↓	↓
93052	ThuTest1	October 3, 2009 6:00:00 AM	↓	↓	↓	↓	↓	↓	↓
14326	Bundesliga	September 30, 2009 10:00:00 AM	↓	↓	↓	↓	↓	↓	↓

1 - 5 10 ►|

Workflow Diagram

PromoProd

```
graph LR; Start(( )) --> GenWO[Generate WO ID]; GenWO --> Search[Search Content]; Search --> Move[Move To MXFServer]; Move --> Decision{ }; Decision --> Create[Create Promo]; Create --> Review[Review Promo]; Review --> Decision; Decision -- Yes --> Render[Render Promo]; Render --> Distribute[Distribute]; Distribute --> Publish[Publish]; Decision -- No --> Approved{Approved};
```

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## Diagrama do Workflow e os Atores

**Business Space powered by WebSphere - Mozilla Firefox**

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

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Welcome admin | Help | Logout

NAB Dashboard Manage Business Spaces

Tasks Instances Durations Alerts KPIs Alert Manager New Page Add Widgets

Active Work Orders

Diagram	Work Order ID	Feature Name	Due Date	Search Content	Move To MXFServer	Create Promo	Review Promo	Render Promo	Distribute	Publish
111238	Bundesliga	October 7, 2009 5:00:00 AM	↳	↳	↳	↳	↳	↳	↳	↳
104743	MonTest2	October 7, 2009 5:00:00 AM	↳							
93350	MonTest1	October 7, 2009 6:00:00 AM	↳	↳	↳	↳	↳	↳	↳	↳
93052	ThuTest1	October 3, 2009 6:00:00 AM	↳	↳	↳	↳	↳	↳	↳	↳
14326	Bundesliga	September 30, 2009 10:00:00 AM	↳	↳	↳	↳	↳	↳	↳	↳

1 - 5 10 ► ▶

Workflow Diagram

PromoProd

```

graph LR
    Start(( )) --> GWD[Generate WO ID  
ID: 111238]
    GWD --> SC[Search Content  
Time: 8 m, 6.712 s]
    SC --> MM[Move To MXFServer  
Time: 0.431 s]
    MM --> Decision{ }
    Decision --> Create[Create Promo  
Time: 2 m, 43.279 s]
    Create --> Review[Review Promo  
Time: 7 m, 11.098 s]
    Review --> Decision
    Decision -- No --> Render[Render Promo  
Time: 9 m, 10.358 s]
    Render --> Distribute[Distribute  
Time: 3 m, 16.813 s]
    Distribute --> End((( )))
    
```

Workflow Details:

- Generate WO ID**: ID: 111238, Time: 8 m, 6.712 s
- Search Content**: Time: 0.431 s
- Move To MXFServer**: Time: 2 m, 43.279 s
- Create Promo**: Time: 7 m, 11.098 s
- Decision Point**: Approval Status: Approved
- Render Promo**: Time: 9 m, 10.358 s
- Distribute**: Time: 3 m, 16.813 s
- End**: Time: 0.975 s

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Done 172.16.94.88:9443

## Detalhes das Tarefas Humanas no Workflow

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Tasks Instances Durations Alerts KPIs Alert Manager New Page Add Widgets

Processing Time for All Work Orders

① Export ... Search for Reset

COMPLETED	Work Order ID	Feature Name	CreationTime	Due Date	Generate WO ID Processing Time	Search Content Processing Time	Move To MXFServer Processing Time	Create Promo Processing Time	Review Pr...

All Human Tasks

Actions

Owner	Creation Time	Claim Time	Completion Time	Work Duration
emma	October 5, 2009 9:33:51 AM	October 5, 2009 9:34:02 AM	October 5, 2009 9:34:06 AM	4.686 s
ed	October 5, 2009 9:34:14 AM	October 5, 2009 9:38:31 AM	October 5, 2009 9:38:49 AM	17.913 s
rose	October 5, 2009 9:38:50 AM	October 5, 2009 9:39:06 AM	October 5, 2009 9:39:29 AM	22.635 s
ed	October 5, 2009 9:39:29 AM	October 5, 2009 9:39:49 AM	October 5, 2009 9:40:01 AM	11.713 s
dick	October 5, 2009 9:40:01 AM	October 5, 2009 9:40:24 AM	October 5, 2009 9:40:33 AM	9.071 s

1 - 5 11 ►►

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## Duração de cada etapa do Workflow

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File Edit View History Bookmarks Tools Help

Stop Sharing

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NAB Dashboard Manage Business Spaces

Tasks Instances Durations Alerts KPIs Alert Manager New Page Add Widgets

Processing Time for All Work Orders

Export... Search for:  Reset

Search Content Processing Time	Move To MXFServer Processing Time	Create Promo Processing Time	Review Promo Processing Time	Render Promo Processing Time	Distribute Processing Time	Publish Processing Time
8 m, 6.712 s	0.431 s	2 m, 43.279 s	7 m, 11.098 s	9 m, 10.358 s	3 m, 16.813 s	0.975 s
1 h, 1 m, 22 s	0 s	0 s	0 s	0 s	0 s	0 s
15.669 s	2.202 s	4 m, 35.209 s	39.012 s	31.43 s	31.87 s	7.457 s
12.102 s	11.069 s	53.293 s	41 m, 34.165 s	1 m, 11.625 s	8 m, 31.179 s	22.862 s
5 m, 13.086 s	0.492 s	1 m, 44.298 s	2 m, 5.454 s	1 m, 54.828 s	1 m, 40.907 s	1.234 s

1 - 5 101 <>

All Human Tasks

Actions

Description	Owner	Creation Time	Claim Time	Completion Time	Work Duration
Search Content >> ID: 93350, Event: MonTest1	emma	October 5, 2009 9:33:51 AM	October 5, 2009 9:34:02 AM	October 5, 2009 9:34:06 AM	4.686 s

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## KPIs – Duração de cada Etapa do Workflow

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Stop Sharing

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Welcome admin | Help | Logout

IBM Business Space for Media Hub

NAB Dashboard Manage Business Spaces

Add Widgets

KPIs

Total Promo Completed

0 20 40 60 80 100 120 140 160 180 200

Total Promo Created Today

0 10 20 30 40 50

Total Promo in Process

0 10 20 30 40 50

Total Promo Overdue

0 10 20 30 40 50

KPIs

Average Move to MXF Server Duration

0 s 3 m 6 m 9 m 12 m 15 m

Average Overall Workflow Duration

0 s 2 d... 4 d, 8 h 6 d, 12 h 8 d,... 10 d, 20 h

Average Publish Duration

0 s 1 m 2 m 3 m 4 m 5 m

Average Review Order Duration

0 s 3 h 6 h 9 h 12 h 15 h

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# Gerenciamento de Alertas

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File Edit View History Bookmarks Tools Help

Stop Sharing

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Google

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IBM Business Space for Media Hub Welcome admin | Help | Logout

NAB Dashboard Manage Business Spaces

Tasks Instances Durations Alerts KPIs Alert Manager New Page

Alert Manager

Alerts to Display: All alerts New Alert Save

Alert Name	Description	Owner	<input checked="" type="checkbox"/> Dashboard Alert	<input type="checkbox"/> Cell Phone	<input type="checkbox"/> E-mail	<input type="checkbox"/> Pager	Actions
Average Review Duration Exceeded Lower	Average Review Duration Exceeded Lower	nabadmin1	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Average Review Duration Exceeded Upper	Average Review Duration Exceeded Upper	nabadmin2	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

# Alertas

Business Space powered by WebSphere - Mozilla Firefox

File Edit View Bookmarks Tools Help Stop Sharing

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

IBM Business Space for Media Hub Welcome admin | Help | Logout

NAB Dashboard Manage Business Spaces Add Widgets

Tasks Instances Durations Alerts KPIs Alert Manager New Page

Alerts

Mark Read Mark Unread Forward Alert Remove

Subject	Date and Time
Average Review Duration Exceeded Lower Limit	July 22, 2009 8:20:11 AM
Average Review Duration Exceeded Upper Limit	July 22, 2009 8:20:11 AM
Average Review Duration Exceeded Upper Limit	May 23, 2009 6:30:11 PM
Average Review Duration Exceeded Lower Limit	May 21, 2009 3:30:11 AM
Average Review Duration Exceeded Upper Limit	April 8, 2009 4:00:11 AM
Average Review Duration Exceeded Lower Limit	April 8, 2009 12:00:11 AM
Average Review Duration Exceeded Upper Limit	April 7, 2009 7:10:10 PM
Average Review Duration Exceeded Lower Limit	April 7, 2009 12:05:10 AM

1 - 8 8

Current Tasks

Mode: Normal Transfer

View by: Assigned Group by: Owner Show: All Sort by: Priority Filter:

Tasks per page: 10 1 - 2

KPIs

KPI Name	Status	Value	Target	Actions	Value in Range
Average Move to MXF Server Duration	1.393 s				
Average Overall Workflow Duration	11 d. 6 h. 51 m. 12.41 s	2 h. 0 m. 0 s			

IBM Done powered by WebSphere 172.16.94.88:9443

# Detalhando Alertas

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by Web... Business Space powered by WebSphere IBM Lotus Mashups

Welcome admin | Help | Logout

NAB Dashboard Tasks Instances Durations Alerts KPIs Alert Manager New Page

Add Widgets

Business Space for Media Hub

Current Tasks

Mode: Normal

View by: Assigned Group by: Owner Show: All Sort by: Priority Filter:

Emma [emma] Tasks assigned

Task name	Status	Due date	Priority	Started
Search Content	In progress	None	Low	10 Days 22 Hours ago

Rose [rose] Tasks assigned

Task name	Status	Due date	Priority	Started
Review Promo	In progress	None	Low	13 Days 21 Hours ago

Tasks per page: 10 1 - 2

KPIs

KPI Name	Status	Value	Target	Actions	Value in Range
Average Move to MXF Server Duration	1.393 s		2 h, 0 m, 0 s		
Average Overall Workflow Duration	11 d, 6 h, 51 m, 13.41 s		2 h, 0 m, 0 s		
Average Publish Duration	3.666 s				
Total Promo in Process	10	0			
Total Promo Overdue	7	0			

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Done 172.16.94.88:9443

# Alertas e KPIs

Business Space powered by WebSphere - Mozilla Firefox

File Edit View History Bookmarks Tools Help Stop Sharing

https://172.16.94.88:9443/BusinessSpace/banner.jsp

Business Space powered by WebSphere Business Space powered by WebSphere IBM Lotus Mashups

IBM Business Space for Media Hub Welcome admin | Help | Logout

NAB Dashboard Manage Business Spaces Add Widgets

Tasks Instances Durations Alerts KPIs Alert Manager New Page

Current Tasks Mode: Normal Transfer

View by: Assigned Group by: Owner Show: All Sort by: Priority Filter:

Emma [emma] Tasks assigned

Task name	Status	Due date	Priority	Started
<input type="checkbox"/> Search Content	In progress	None	Low	10 Days 22 Hours ago
Rose [rose]				
Tasks assigned				
Task name	Status	Due date	Priority	Started
<input type="checkbox"/> Review Promo	In progress	None	Low	13 Days 21 Hours ago
Tasks assigned				

Tasks per page: 10 1 - 2

KPIs

KPI Name	Status	Value	Target	Actions	Value in Range
Average Move to MXF Server Duration	OK	1.393 s			
Average Overall Workflow Duration	OK	11 d, 6 h, 51 m, 19.978 s	2 h, 0 m, 0 s		
Average Publish Duration	OK	3.666 s			
Average Review Order Duration	OK	1 d, 0 h, 2 m, 10.612 s	2 h, 0 m, 0 s		
Total Promo Completed	OK	92	80		

IBM powered by WebSphere

# Componentes do IBM Media Hub

## Componentes Principais:

- D04Q3LL - IBM MEDIA EXTENDER FOR WEBSPHERE ENTERPRISE SERVICE BUS APPLICATION INSTANCE
- D572ZLL - IBM WEBSPHERE PROCESS SERVER FOR MULTIPLATFORMS PROCESSOR
- D5571LL - IBM WEBSPHERE INTEGRATION DEVELOPER AUTHORIZED USER
- D53V1LL - IBM WEBSPHERE BUSINESS MODELER ADVANCED USER
- D56KQLL - IBM WEBSPHERE BUSINESS MONITOR PROCESSOR VALUE UNIT

## Componentes adicionais :

- Transcoder: Telestream Flip Factory 6.1, Anystream Agility 5.8, mPoint
- Datamover: FileCatalyst 2.6, Aspera 1.4.3
- Lotus Mashup Center 1.1
- IBM Enterprise Metadata Management Solution
- WebSphere Services Registry and Repository
- ITCAM for Applications

Link técnico da solução:

[http://www-01.ibm.com/software/integration/wsesb/media\\_extender.html](http://www-01.ibm.com/software/integration/wsesb/media_extender.html)



**Cases com Media Hub**

**Midia, TV, Telecom, Web Midia e IPTV**



# Media Hub Customers – Midia e Telecom



2006 - 2008

## Full Deployment in 2009



## Novas Implementações – 2009



## COMPETITIVE WINS: LARGELY INVEST ACCOUNTS

- 6 of the top 8 US Broadcasters
- 3 largest European Broadcasters
- Largest broadcaster in China
- Anchor “telemedia” accounts at AT&T, Bharti

Pilot

Production

Starburst

# Tata Sky: Lançamento de Televisão por Satélite com velocidade sem precedentes

## Desafio

Maior conglomerado indiano Tata Group queria tornar-se um pioneiro no país do recém-inaugurado Direct To Home (DTH) no mercado de televisão por satélite.

Para alcançar suas ambiciosas metas de crescimento e penetração no mercado, a empresa precisava dar o primeiro passo para lançar a sua oferta antes dos seus concorrentes.

## Solução

Tata escolheu a IBM para construir um sólido e flexível modelo de negócio e arquitetura orientada a serviços (SOA) para lançar o seu novo serviço de radiodifusão por satélite Sky Tata utilizando o IBM Media Hub Framework integrando ERP SAP, CRM Siebel e todos os conteúdos digitais necessários. Este projeto foi o primeiro de seu tipo na Índia.



## Benefícios para o Negócio

- Lançamento do negócio em apenas seis meses, com início a partir do zero
- Passou da marca de um milhão de conexões em seu primeiro ano de operações, a taxa de crescimento mais rápido na história mundial para este tipo de negócios, e está no caminho para atingir uma meta de oito milhões de conexões até 2012.
- Alcançado meta de instalação em casa dentro de um determinado prazo com o serviço de acesso imediato.
- Perfeita integração de serviço ao cliente em todos os canais, incluindo call centers, ao balcão ou através da Web
- Tata Sky se posicionou muito bem para tirar vantagem da solução IBM Media Hub e criar uma solução de mídia com alta capacidade de arquitetura orientada a serviços.

## AT&T: Inovando Modelos de Negócio

**Realizar a promessa da convergência de novas mídias do mundo, com uma experiência mais integrada para o cliente, reunindo tecnologias emergentes e novos modelos de negócios**

- Investimento de capital para implementar a Rede de Nova Geração (Next Generation Network)
- *Habilitar novos serviços de conteúdo digital com foco em IP Television (IPTV) e Video on Demand*
- Requisitos, desenho e integração de conteúdo com avançada Service Delivery Platform.
- Servers e middleware para prover flexibilidade, escalabilidade e robustez.
- *Acelerar “time to market” e melhorar a experiência do consumidor*



# Lifestyle Enabler – Criando uma comunidade de serviços Bharti Airtel

## Business Challenge

Bharti needed:

- A business-driven framework for integration allowing it to implement and deliver new services rapidly
- The ability to scale the business to support massive growth
  - 2004: 4M subscribers
  - 2008: 80M subscriber
  - 2012: 200M subscribers
- Improve customer experience when shopping for content



## Solution

- Bharti Airtel entered into a 10-year agreement with IBM to transform its processes and take on the management of its IT infrastructure
- IBM Service Provider Delivery Environment
- Service Delivery Platform providing Content Services, Messaging and Partner Enablement
- Mobile Portal for user interface:
  - 1.2M unique users per day
  - 200 portal views per second
  - 11k concurrent users

## Benefits

First to offer integrated services in India

Over 1000 companies from India and abroad to partner with Bharti using their SDP by 2010

The time to market for new service is reduced significantly — by up to 90%

Activation time for new mobile accounts has been reduced from 20 minutes to 2 minutes

The SDP helps uniquely channel advertisements to Bharti's 80 million subscribers

## IBM MediaHub Solutions - Dow Jones e NFL (National Football League)

### Business Challenge



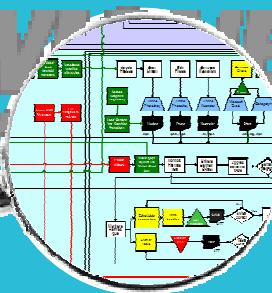
*Reduce costs through integration of content assets throughout multiple channels of delivery (Print and Internet).*



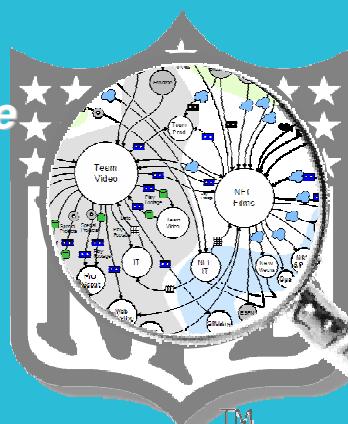
*Generate new revenue through integrating content process between 32 teams and NFL Films to streamline content production and new programming*

Source: IBM Business Consulting Services

### Solution & Findings



- Conducted analysis to look for opportunities to improve content formats & handling.
- Develop plan and strategy to standardize content format across divisions.
- Establish plan for enterprise content platform.



- Conducted analysis to look for high value content and improve show production.
- Implemented integrated content repository connected to production environment.

### Benefits

- Cost Savings through re-engineered workflow plus a direct impact on future revenue from the creation of new and on-demand electronic product.

- New broadcast programming and ad revenue through better use of existing content.
- New internet revenue opportunities with content not previously available.



Case Masters.org

**Torneio de Golf com interatividade  
implementado com Media Hub**



## Masters 2008 e 2009 - <http://www.masters.org>

### Television audience

**100 million** worldwide

**15% increase** year on year

### Website audience ([www.masters.org](http://www.masters.org))

**5.4 million** unique visitors

**16% increase** year on year

*2.2 million unique visitors on Friday (April 11th)*

### Streaming video audience (Masters Live)

**6.7 million** video stream requests

**59% increase** year on year

Exclusive full screen streaming video content on <http://www.masters.org>

- Par 3 Contest,
- Bonus coverage on Masters Extra,
- Amen Corner Live,
- Hole Nos. 15 and 16 Live
- Interview Channel.

**Average time per user on website > 90 minutes**

**IBM designed and managed the website integrating with the IBM event scoring and statistics engine**

**The new full screen live video feed**

**Web site Personalization**

**LEADER BOARD**

**PLAYERS**

**NEWS & PHOTOS**

**THE COURSE**

**VIDEO & GAMES**

**BLOGS**

**TOURNAMENT INFORMATION**

**HISTORY**

**POWERED BY IBM**

**Next on Tee**

**T. Immelman -8**

**Trevor Immelman Today: +3 Thru: 18**

**T. Woods -5**

**S. Cink -4**

**B. Snedeker -4**

**P. Mickelson -2**

**FULL LEADERBOARD**

**Johnson Ends Wonderful Year As Champion**

Zach Johnson closed his year as Masters Champion Sunday with a bit of sadness after a final round 77, but pride that he would return as a past Champion for the rest of his career.

**NEWS**

**LATEST NEWS**

**MOST POPULAR**

**Sunday's Masters Notes**

An Interview with Masters Champion Trevor Immelman

The Green Jacket Ceremony

A Big Number: Masters Experiences Worldwide Growth

Chairman Billy Payne Announces Golf Goes Worldwide Initiative

**VIDEO HIGHLIGHTS**

**SEARCHABLE**

**CREATE & SHARE**

**GOLF GOES WORLDWIDE**

We know you love golf and we think you're a person willing to lend a hand. So we're here asking for your help. We're asking you to submit your ideas on how to get people playing, watching and talking about golf.

**MYMASTERS.ORG**

**ADD/CHANGE**

**Trevor Immelman (South Africa)**

**CURRENT POSITION/SCORES**

Rnd. 1	Rnd. 2	Rnd. 3	Rnd. 4	Total
68	68	69	75	280

Today: +3 Overall: -8 Position: 1

**Player Bio**

**Statistics**

**Current Hole:**

In the Clubhouse

**NEWS, PHOTOS AND INTERVIEWS**

- Immelman Following Player's Success
- 2008 Masters champion Trevor Immelman
- Zach Johnson and the 2008 Masters Champion

**GAMES**

**AMEN CORNER PUTTING**

Test your putting skills on Amen Corner

**PLAY**

**2008 MASTERS JOURNAL**

Order your 2008 Journal

**SCHEDULES**

**TV SCHEDULE**

**LIVE VIDEO SCHEDULE**

**TOURNAMENT SCHEDULE**

**PHOTOS**

**UPLOAD YOUR PHOTOS**

**MOST POPULAR**

**PATRON PHOTOS**

**PARTICIPATE** [SUBMIT YOUR IDEA](#) [BLOGS](#)

**Golf Goes Worldwide**  
We know you love golf and we think you're a person willing to lend a hand.  
So we're here asking for your help. We're asking you to submit your ideas on how to get people playing, watching and talking about golf.

[SUBMIT YOUR IDEA](#)

**NEWS** [LATEST NEWS](#) [MOST POPULAR](#)

[Sunday's Masters Notes](#)  
[An Interview with Masters Champion Trevor Immelman](#)  
[The Green Jacket Ceremony](#)  
[A Big Number: Masters Experiences Worldwide Growth](#)  
[Chairman Billy Payne Announces Golf Goes Worldwide Initiative](#)

**VIDEO HIGHLIGHTS** [SEARCHABLE](#) [CREATE & SHARE](#)

Search for your favorite video clips from Masters past and present.

[GO](#)

User submissions

User submissions

**MYMASTERS.ORG** [ADD/CHANGE](#)

**Customize Your Players**  
Select players from the "Select Players" list to the left and the players name will automatically be added to the "Your Custom Players" list. You can select up to five players to follow throughout the Masters Tournament. Click "Close & Save" to follow your players.

**SELECT PLAYERS**

- Watson, Bubba
- Watson, Tom
- Weaver, Drew
- Weekley, Boo
- Weir, Mike
- Wen-Chong, Liang
- Westwood, Lee
- Wetterich, Brett
- Zoeller, Fuzzy

You may also search for players to add by entering their name in the field below.

Type Player Name

[CLEAR SEARCHES](#) [CLOSE & SAVE](#)

**GAMES**

[AMEN CORNER PUTTING](#) [BEST BALL CHALLENGE](#)

 Test your putting skills on Amen Corner [PLAY](#)

**2008 MASTERS JOURNAL**

**SCHEDULES** [TV SCHEDULE](#) [LIVE VIDEO SCHEDULE](#) [TOURNAMENT SCHEDULE](#)

**PATRON NEWSLETTER**  
Register to receive periodic Masters updates.  
 [SUBMIT](#)

**PUBLICATIONS / MOVIES** [PUBLICATIONS](#) [MOVIES](#)

**PHOTOS** [UPLOAD YOUR PHOTOS](#)

**MOST POPULAR** [PATRON PHOTOS](#)



Customized player list

Online games

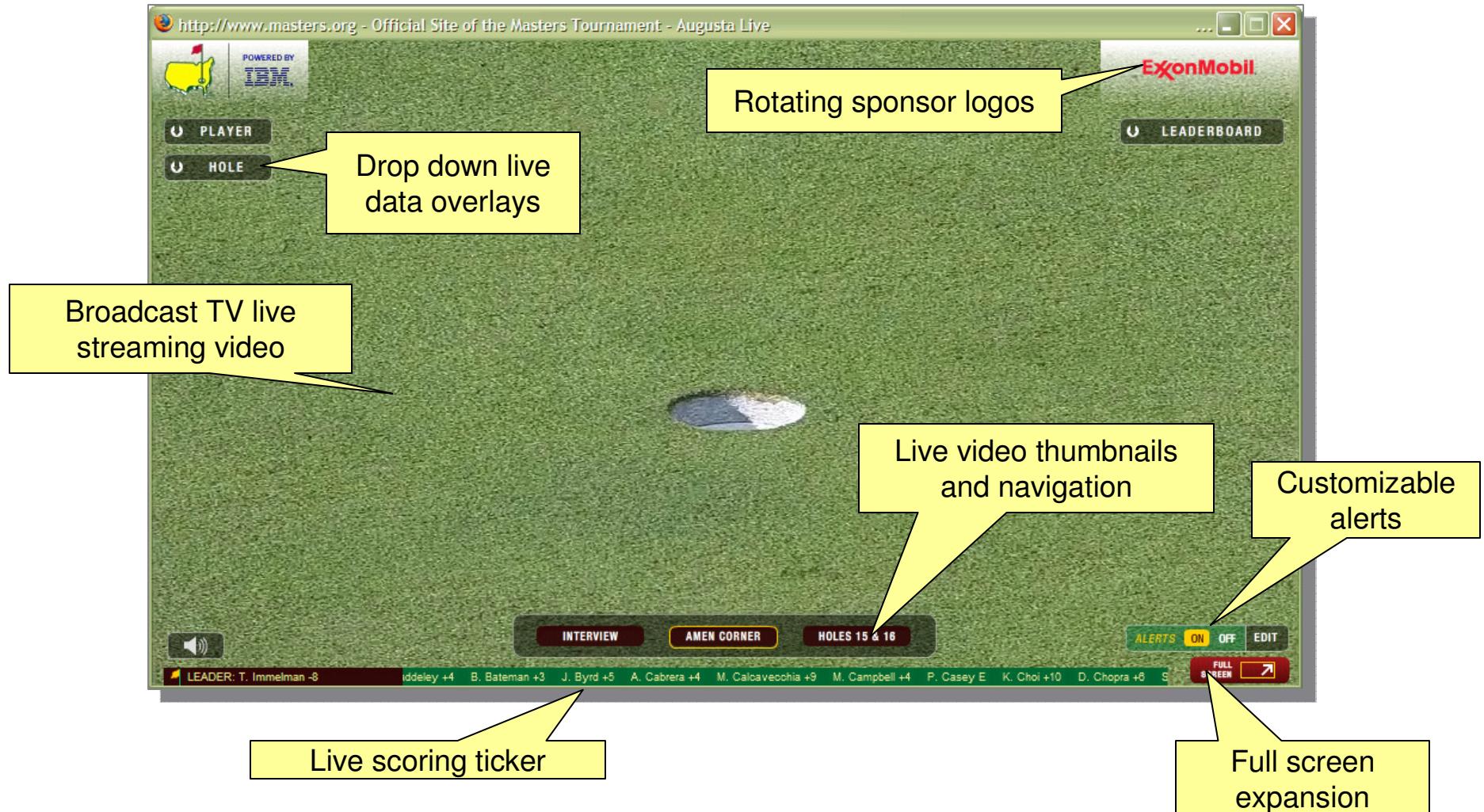
User submissions

[Privacy Statement](#) | [Site Map](#) | [FAQs](#) | [Search](#) 

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# The Masters Live – streaming video experience



# The Masters Live – customizing the player alerts

The screenshot shows a web browser window for the Masters Tournament website (<http://www.masters.org>). The main content area features a video of a golfer in a green jacket. Overlaid on the video is a green rectangular dialog box titled "Select up to 5 players to add to your Custom List and receive alerts about those players." This dialog contains two sections: "SELECT PLAYERS" (a list of names) and "YOUR CUSTOM LIST" (a list of names). A search bar at the bottom left of the dialog allows users to search by last name. At the bottom right of the dialog are "Clear List" and "Confirm" buttons. Below the video, there are navigation buttons for "INTERVIEW", "AMEN CORNER", and "HOLES 15 & 16". On the far right, there are "ALERTS ON OFF EDIT" buttons and a "FULL SCREEN" button with a cursor pointing to it. The top of the browser window includes standard controls (minimize, maximize, close) and an "at&t" logo.

Select up to 5 players to add to your Custom List and receive alerts about those players.

**SELECT PLAYERS**

- Allenby, Robert
- Ames, Stephen
- Appleby, Stuart
- Austin, Woody
- Baddeley, Aaron
- Bateman, Brian
- Byrd, Jonathan
- Cabrera, Angel
- Calcavecchia, Mark

**YOUR CUSTOM LIST**

- Garcia, Sergio
- Immelman, Trevor
- Woods, Tiger
- Woosnam, Ian
- Zoeller, Fuzzy

Search for players by last name:  Clear List Confirm

ALERTS ON OFF EDIT

FULL SCREEN EDIT

LEADER: T. Immelman -8    , Chopra +6    S. Cink -4    T. Clark +8    F. Couples +4    B. Crenshaw +3    B. Curtis +8    L. Donald +4    N. Dougherty +5    E. Els +4    N. Fash

# The Masters Live – live leaderboard overlay

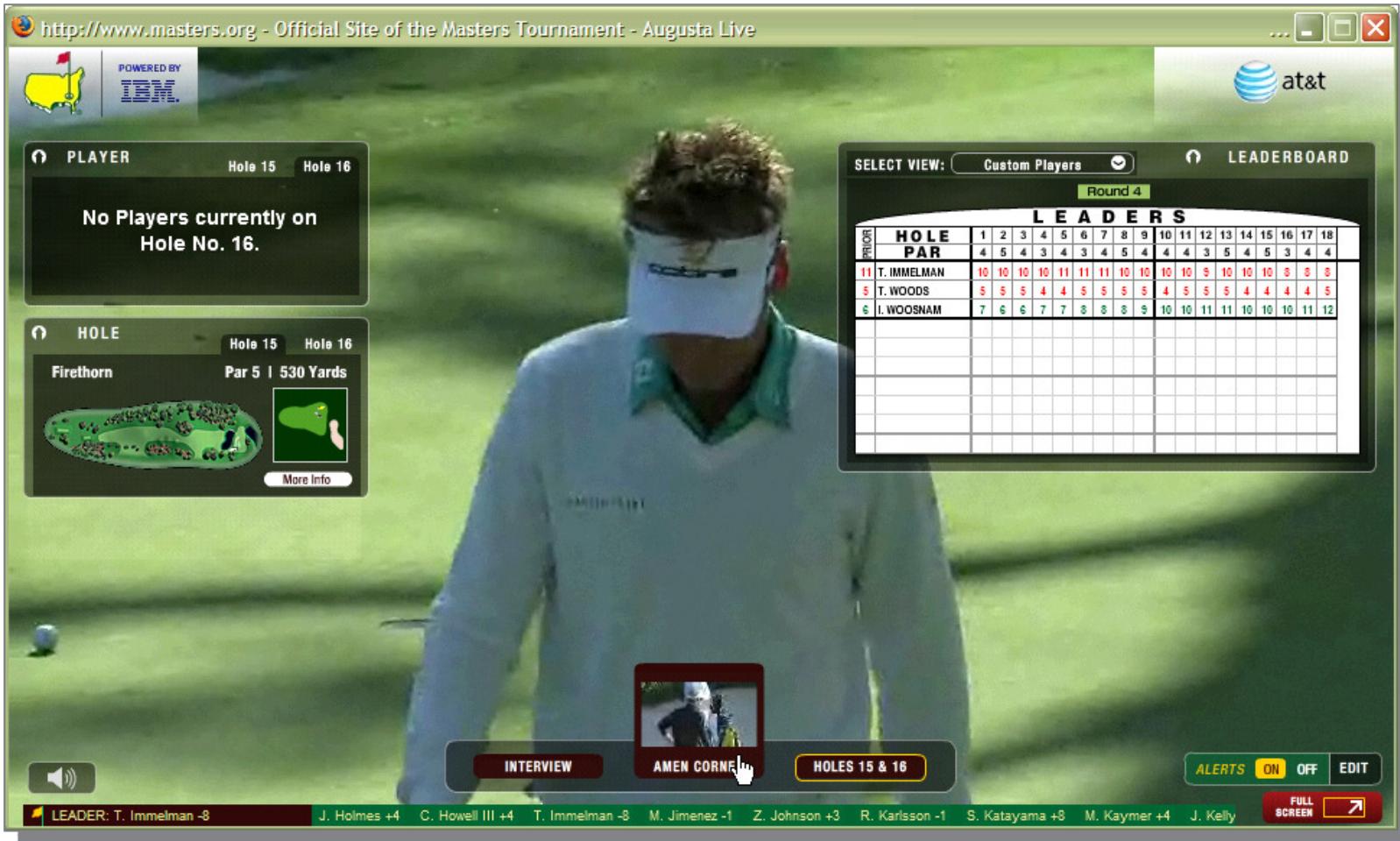
The screenshot shows a live video feed of a golfer on a green, with a live leaderboard overlay on the right side of the screen. The leaderboard is titled "LEADERS" and shows "Round 4" results for various players. The top of the leaderboard lists the hole numbers (1-18) and their respective par values. The players listed are T. Immelman, T. Woods, S. Cink, B. Snedeker, P. Mickelson, P. Harrington, S. Flesch, M. Jimenez, R. Karlsson, and A. Romero. The video feed shows a golfer in a white visor and dark jacket walking across a green. On the left, there are navigation buttons for "PLAYER" and "HOLE". At the bottom, there are buttons for "INTERVIEW", "AMEN CORNER", "HOLES 15 & 16", "ALERTS ON OFF EDIT", and "FULL SCREEN". The URL in the address bar is <http://www.masters.org>.

HOLE	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
PAR	4	5	4	3	4	3	4	5	4	4	4	3	5	4	5	3	4	4
T. IMMELMAN	10	10	10	10	11	11	11	10	10	10	10	9	10	10	10	8	8	8
T. WOODS	5	5	5	4	4	5	5	5	5	4	5	5	5	4	4	4	4	5
S. CINK	5	6	6	6	5	5	5	4	3	2	2	2	3	3	4	4	4	4
B. SNEDEKER	8	10	9	9	9	8	7	7	6	6	5	6	5	4	5	4	4	4
P. MICKELSON	2	2	2	1	1	1	1	2	2	2	2	1	2	3	3	2	2	2
P. HARRINGTON	2	3	4	4	4	4	4	4	3	3	2	2	2	1	2	2	2	2
S. FLESCH	8	8	8	8	8	7	8	8	8	8	8	6	6	5	4	3	2	2
M. JIMENEZ	3	3	3	3	4	4	2	2	2	2	2	1	0	0	0	0	0	1
R. KARLSSON	1	1	2	2	2	2	1	1	0	1	0	0	0	0	2	2	1	1
A. ROMERO	2	2	2	2	2	2	1	2	2	2	1	1	1	0	1	1	1	1

# The Masters Live – customized live leaderboard overlay



# The Masters Live – live data widgets and live video thumbnail



http://www.masters.org - Official Site of the Masters Tournament - Augusta Live

POWERED BY IBM

at&t

PLAYER Hole 15 Hole 16

No Players currently on Hole No. 16.

HOLE Hole 15 Hole 16

Firethorn Par 5 | 530 Yards

More Info

SELECT VIEW: Custom Players LEADERBOARD

Round 4

LEADERS

	HOLE	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
	PAR	4	5	4	3	4	3	4	5	4	4	4	3	5	4	5	3	4	4
11	T. IMMELMAN	10	10	10	10	11	11	11	10	10	10	10	9	10	10	8	8	8	
5	T. WOODS	5	5	5	4	4	5	5	5	5	4	5	5	5	4	4	4	4	5
6	I. WOOSNAM	7	6	6	7	7	8	8	8	9	10	10	11	11	10	10	10	11	12

INTERVIEW AMEN CORNER HOLES 15 & 16

LEADER: T. Immelman -8 J. Holmes +4 C. Howell III +4 T. Immelman -8 M. Jimenez -1 Z. Johnson +3 R. Karlsson -1 S. Katayama +8 M. Kaymer +4 J. Kelly

ALERTS ON OFF EDIT

FULL SCREEN



# Obrigado

Smarter solutions for a creative world

Francis Ricalde  
IBM Senior IT Architect  
[fricalde@br.ibm.com](mailto:fricalde@br.ibm.com)



**IBM**