

# Passport Advantage V11 Published: 1 Feb 2023 Summary of Changes



# Passport Advantage vs Passport Advantage Express

https://www.ibm.com/software/passportadvantage/index.html

### Passport Advantage Express

- Transaction-based Terms
  - Same core terms as Passport Advantage
    - No point aggregation; Suggested Retail Pricing (SRP) only
  - Designed for smaller, single-site Enterprises
  - No Enrollment required
  - S&S renewal aligns to each initial purchase date
    - No Anniversary Date Results in different renewal dates for different sites

### Passport Advantage

- Relationship-based Agreement
  - Ideal for larger, multi-site, multi-national Enterprises
  - One-time Enrollment required, until Client notifies IBM to terminate
  - Single Anniversary date per Agreement number
    - Same date for all sites under the Agreement
  - Clients earn entitled discounts through point aggregation
    - Relationship Suggested Volume Pricing (RSVP)
  - S&S renewal aligns to Anniversary date



# Passport Advantage Enrollment

- Enrollment can occur via on-line portal or use of PDF files
  - https://www.ibm.com/software/passportadvantage/howtoenroll.html
- Signature requirement varies by Country
  - <a href="https://www.ibm.com/software/passportadvantage/online-enrollment-signature-requirements.html">https://www.ibm.com/software/passportadvantage/online-enrollment-signature-requirements.html</a>
- On-line form:
  - https://www-112.ibm.com/software/howtobuy/passportadvantage/webenrollments/enrollments/enroll
- Off-line PDF forms on IBM Terms:
  - No Signature: <a href="https://www.ibm.com/terms/?id=Z125-6125">https://www.ibm.com/terms/?id=Z125-6125</a>
  - 1 Signature: <a href="https://www.ibm.com/terms/?id=Z125-6498">https://www.ibm.com/terms/?id=Z125-6498</a>
  - 2 Signature: <a href="https://www.ibm.com/terms/?id=Z125-6499">https://www.ibm.com/terms/?id=Z125-6499</a>



# Passport Advantage V11 Key Dates

IBM Passport Advantage Agreement: <a href="www.ibm.com/terms/?id=z125-5831">www.ibm.com/terms/?id=z125-5831</a>
IBM Passport Advantage Express Agreement: <a href="www.ibm.com/terms/?id=z125-6835">www.ibm.com/terms/?id=z125-6835</a>

- Last PA refresh was 2017 with PA10
- PA11 Effective Dates
  - February 1, 2023
    - New PA Express Transactions
    - New PA Enrollments
  - May 1, 2023 (follows 90-day notice period for existing PA Clients)
    - Existing PA Agreements & Sites
    - For new transactions and renewals
  - Prior acquisitions, transactions, and multi-year contracts (e.g., ELAs) remain on existing terms until completed



# Summary of PA11 Revision

### Basic Changes

- Language consistency, wording clarifications, and removal of duplicate terms
- Modernized IPAA Revision notification method to subscribing to notifications

### Simplification & Clarification of Existing Policies

- Separately signed Attachments no longer required for Subscription License & Container Licensing
- Clarified Subscription & Support (S&S) Partial Renewal terms: System generated evidence required; 30 days before renewal date
- Clarified License Verification terms: IBM report format; due 30-days following request
- Clarified Trade-up and Subscription License Upgrade terms: Active Subscription & Support required



## **Modernize IPAA Revision Notification Method**

- PA11 email notification
  - 100K emails sent; 80% delivery success
  - Clients need to subscribe on IBM Terms site to receive direct notification
- PA Online Banner/news announcement
  - Client advised of PA11 update
  - Clients need to subscribe on IBM Terms site to receive direct notification
- Client can subscribe to IBM Terms site (<u>www.ibm.com/terms</u>)
  - Consolidated single site for IBM terms
    - Base agreements, Privacy, LI documents, Service Descriptions, etc.
    - Client, IBM Business Partner, and IBM sections based on log-on credentials
      - All encouraged to utilize "Manage your subscriptions" for notification



Passport Advantage Agreements	× United States		Unsubscribe
International License Agreements		<u></u>	Subscribe



# **Subscription & Support Partial Renewals**

Clarified Subscription & Support (S&S) Partial Renewal terms: System generated evidence; 30 days before renewal date

- What did not change in PA 11 re: Partial Renewal Rules
  - Maintain Subscription & Support for all uses and installations of the IBM Program
  - Evidence required when requesting Partial Subscription & Support Renewals
- What did change in PA11 re: Partial Renewal Rules
  - Clarified Client to provide system-generated evidence
  - Evidence must be provided 30-days prior to renewal date
- Why did IBM make changes?
  - Responding to Client Feedback
    - Terms previously did not clearly state that IBM required system-generated evidence
    - Requirement for 30-days advance notice facilitates on-time renewals



# **Clarification & Transparency on License Verification**

Clarified License Verification terms: IBM report format; yearly; upon request within 30 days

- IBM Strategy around Software Asset Management
  - Help Clients achieve compliance with IBM's software licensing terms and provide related report framework
  - Request Clients to generate and retain software deployment reports to reduce the number of software licensing reviews.
  - Enroll in the IBM IASP program; reducing the need for a formal compliance review
    - https://www.ibm.com/about/software-licensing/verification/iasp
- Existing Policies still apply
  - Create & Retain deployment reporting requirement remains part of IBM agreements and provide to IBM upon request
- Clarification in PA11
  - Recommend Client proactively create reports once a year ahead of their renewal anniversary to be prepared to provide to IBM within 30 days of request
- Next Steps
  - Publish these clarifications, including report format, on the IBM Software Licensing website
    - https://www.ibm.com/about/software-licensing



# **Trade-ups and Subscription License Upgrades**

Clarified Trade-up and Subscription License terms: Active Subscription & Support required

- Existing Policies requiring active Subscription & Support still applies
  - Trade-ups previously documented in Program License Information (LI) documents
  - Subscription License Upgrades previously documented in Subscription License Attachment
- Trade-ups (Perpetual to Perpetual):
  - Once "TO product" is install, Client must stop using "FROM product"
    - Unless utilize Temporary Use policy
      - Permits for 90 days use of "FROM product" in production and "TO product" in Non-production
      - https://www.ibm.com/support/customer/csol/terms/?ref=taup-00-05-2013-zz-en
- Subscription License (SL) Upgrades (Perpetual to SL):
  - "FROM product" is delivered within the "TO product", Client can continue to use the FROM product
  - If Client does not renew the SL Upgrade entitlement, Client can return to using the original perpetual entitlement



### References

- IBM Terms Site: <a href="http://www.ibm.com/terms">http://www.ibm.com/terms</a>
- Passport Advantage/Passport Advantage Express Overview: <a href="https://www.ibm.com/software/passportadvantage/index.html">https://www.ibm.com/software/passportadvantage/index.html</a>
- IBM Passport Advantage Agreement (IPAA): <a href="https://www.ibm.com/terms/?id=z125-5831">www.ibm.com/terms/?id=z125-5831</a>
- IBM Passport Advantage Express Agreement (IPAEA): <a href="www.ibm.com/terms/?id=z125-6835">www.ibm.com/terms/?id=z125-6835</a>
- How to enroll in PA: <a href="https://www.ibm.com/software/passportadvantage/howtoenroll.html">https://www.ibm.com/software/passportadvantage/howtoenroll.html</a>
- PA Enrollment Signature Requirements by Country:
   <a href="https://www.ibm.com/software/passportadvantage/online\_enrollment\_signature\_requirements.html">https://www.ibm.com/software/passportadvantage/online\_enrollment\_signature\_requirements.html</a>
- On-line Enrollment: <a href="https://www-112.ibm.com/software/howtobuy/passportadvantage/webenrollments/enrollm
- Off-line PDF Enrollment forms
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  - 1 Signature: <a href="https://www.ibm.com/terms/?id=Z125-6498">https://www.ibm.com/terms/?id=Z125-6498</a>
  - 2 Signature: https://www.ibm.com/terms/?id=Z125-6499-09
- Temporary Use Policy: <a href="https://www.ibm.com/support/customer/csol/terms/?ref=taup-00-05-2013-zz-en">https://www.ibm.com/support/customer/csol/terms/?ref=taup-00-05-2013-zz-en</a>
- IBM Software Licensing: <a href="https://www.ibm.com/about/software-licensing">https://www.ibm.com/about/software-licensing</a>
- IASP Program: https://www.ibm.com/about/software-licensing/verification/iasp