

Lotus Offerings (Defined for that Play)	Partner Profiles (Skills Required)	Tech Certifications Available
<p>1. Messaging Lotus Workplace Messaging Notes & Domino 6.5 Notes Domino App. Dev. Tools: Utility Server, Workflow, LEI, Connectors Domino Collaboration and Utility Server Express</p> <p>2. Collaboration Instant Messaging /Lotus Workplace "Realtime Collaboration" Team Workplace (QuickPlace) /Lotus Workplace Team Collaboration Instant Messaging and Web Conferencing (Sametime)</p> <p>3. Doc/Web Content Management Lotus Workplace Web Content Management Lotus Workplace Web Content Management Express Lotus Workplace "Document Management" Domino Document Manager (Domino.doc) Domino - Doc Integration Only</p>	<p>1.Domino-based Skills <u>1.1 Infrastructure - for System Admin</u> (common across all Domino-based products implementation) Domino Server Admin Domino & LDAP Directory Security Mail Migration and Tools DB2 for Domino 7 OS Admin skills for Domino OS platforms supported Network Configuration</p> <p><u>1.2 Programming - for App. Developers</u> (common across all Domino-based products) Domino Designer (JSP tags, XML, Java) Domino C, C++ API Toolkit LotusScript Lotus Workflow Domino Toolkit for WebSphere Studio Java Development Lotus Enterprise Integrator Domino Portlet Builder for Domino (for Portal/Lotus Workplace integration)</p> <p>2. Workplace-based Skills <u>2.1 Infrastructure - for System Admin</u> (common across all WebSphere-based products implementation, including Lotus Workplace) WebSphere Admin WebSphere App. Server Admin with Network Deployment</p>	<p><u>1. for Domino System Admin</u> IBM Certified Associate System Administrator -- Lotus Notes/Domino 6 IBM Certified System Administrator -- Lotus Notes and Domino 6 IBM Certified Advanced System Administrator -- Lotus Notes/Domino 6</p> <p><u>2. for Domino App. Developer</u> IBM Certified Associate Application Developer -- Lotus Notes/Domino 6 IBM Certified Application Developer -- Lotus Notes and Domino 6 IBM Certified Advanced Application Developer -- Lotus Notes/Domino 6</p> <p><u>3. for Domino-based Collaboration & Document Managt. System Admin.</u> IBM Certified Associate System Administrator -- Lotus Collaborative Solutions IBM Certified System Administrator -- Lotus Collaborative Solutions IBM Certified Advanced System Administrator -- Lotus Collaborative Solutions</p>

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<p>4. Learning Lotus Workplace Collaborative Learning Lotus Workplace Collaborative Learning with Lotus Virtual Classroom Lotus Virtual Classroom</p> <p>5. Business Value Offerings Lotus Workplace for Business Controls & Reporting Software as a Service (SaS) - US and Canada Only</p> <p>6. Cross Segment Lotus Workplace Express - revenue coming from SMB; high priority (2Q04)</p>	<p>LDAP Directory Web Directory Integration Server Deployment for Web Apps. Portlet Admin Security RDB Admin (DB2, Oracle, SQL) OS Admin skills for Workplace OS platforms supported Network configuration</p> <p><u>2.2 Programming - for App. Developers</u> <i>(includes Portal and Lotus Workplace)</i> WebSphere Studio Lotus Workplace Builder Lotus Workplace APIs Portlet Programming Web Site Design J2EE App. Programming & Security Web Development Technologies (XML, HTML, JavaScript) Web Services</p>	<p><u>4. for Domino-based Collaboration & Document Managt. App. Developer</u> IBM Certified Associate Developer -- Lotus Collaborative Solutions IBM Certified Developer -- Lotus Collaborative Solutions IBM Certified Advanced Developer -- Lotus Collaborative Solutions</p>

Notes and Domino 6.0 Certification

IBM Certified Associate System Administrator -- Lotus Notes and Domino 6

One day of training and pass one exam (\$600)

IBM Certified System Administrator -- Lotus Notes and Domino 6

Five days of training and pass three exams (\$2800)

IBM Certified Advanced System Administrator -- Lotus Notes and Domino 6

7 days of training and pass four exams (\$3900)

IBM Certified Associate System Administrator - Lotus Notes and Domino 6

Exam 620: Notes Domino 6 System Administration
Operating Fundamentals

IBM Certified System Administrator - Lotus Notes and Domino 6

Successfully pass the following THREE exams:

Exam 620: Notes Domino 6 System Administration
Operating Fundamentals

Exam 621: Notes Domino 6: Building the Infrastructure

Exam 622: Notes Domino 6: Managing Servers and Users

IBM Certified Advanced System Administrator - Lotus Notes and Domino 6

Completion of IBM Certified System Administrator plus
successfully pass the following exam:

Exam 623: Notes Domino 6: Configuring Domino
Web Servers

IBM Certified Associate Application Developer -- Lotus Notes and Domino 6

One day of training and one exam (\$600)

IBM Certified Application Developer -- Lotus Notes and Domino 6

7 days of training and three exams (\$3800)

IBM Certified Advanced Application Developer -- Lotus Notes and Domino 6

9 to 12 days of training and four exams (\$4900 -- \$6400)

IBM Certified Associate Developer - Lotus Notes and Domino 6

[Exam 610:](#) Notes Domino 6 Application Development
Foundation Skills

IBM Certified Application Developer - Lotus Notes and Domino 6

Successfully pass the following THREE exams:

[Exam 610:](#) Notes Domino 6 Application Development
Foundation Skills

[Exam 611:](#) Notes Domino 6 Application Development
Intermediate Skills

[Exam 612:](#) Notes Domino 6: Developing Web Applications

IBM Certified Advanced Application Developer - Lotus Notes and Domino 6

Completion of IBM Certified Application Developer plus
successfully pass ONE of the following exams:

[Exam 513:](#) Using JavaScript in Notes Domino Applications

[Exam 273:](#) LotusScript in Notes for Advanced Developers

[Exam 516:](#) Using Java in Notes Domino Applications

Collaborative Solutions and Certifications

IBM Certified Associate Developer -- Lotus Collaborative Solutions

2 or 3 days of training and one exam (\$1100 -- \$1600)

IBM Certified Developer -- Lotus Collaborative Solutions

6 or 7 days of training and 3 exams (\$3300 -- \$3800)

IBM Certified Advanced Developer -- Lotus Collaborative Solutions

9 days of training and 4 exams (\$4900)

IBM Certified Associate Developer - Lotus Collaborative Solutions

Successfully pass ONE of the following exams:

[Exam 561](#): Developing Instant Collaborative Applications with QuickPlace 3

[Exam 563](#): Domino.Doc 3.0 Customization

[Exam 565](#): Developing Applications Using Lotus Workflow 3

[Exam 572](#): Developing Web Applications in Sametime 3

IBM Certified Application Developer - Lotus Collaborative Solutions

Successfully pass any THREE of the following exams:

[Exam 561](#): Developing Instant Collaborative Applications with QuickPlace 3

[Exam 563](#): Domino.Doc 3.0 Customization

[Exam 565](#): Developing Applications Using Lotus Workflow 3

[Exam 572](#): Developing Web Applications in Sametime 3

IBM Certified Advanced Application Developer - Lotus Collaborative Solutions

Successfully pass all FOUR of the following exams:

[Exam 561](#): Developing Instant Collaborative Applications with QuickPlace 3

[Exam 563](#): Domino.Doc 3.0 Customization

[Exam 565](#): Developing Applications Using Lotus Workflow 3

[Exam 572](#): Developing Web Applications in Sametime 3

IBM Certified Associate System Administrator -- Lotus Collaborative Solutions
2 or 3 days of training and one exam (\$1100 -- \$1600)

IBM Certified System Administrator -- Lotus Collaborative Solutions
6 or 7 days of training and 3 exams (\$3300 -- \$3800)

IBM Certified Advanced System Administrator -- Lotus Collaborative Solutions
9 days of training and 4 exams (\$4900)

IBM Certified Associate System Administrator - Lotus Collaborative Solutions

Successfully pass ONE of the following exams:

[Exam 531](#): Administering QuickPlace 3

[Exam 533](#): Domino.Doc System Administration 3.0

[Exam 542](#): Administering Sametime 3

[Exam 534](#): Implementing Lotus Discovery Server 1.0

IBM Certified System Administrator - Lotus Collaborative Solutions

Successfully pass any THREE of the following exams:

[Exam 531](#): Administering QuickPlace 3

[Exam 533](#): Domino.Doc System Administration 3.0

[Exam 542](#): Administering Sametime 3

[Exam 534](#): Implementing Lotus Discovery Server 1.0

IBM Certified Advanced System Administrator - Lotus Collaborative Solutions

Successfully pass all FOUR of the following exams:

[Exam 531](#): Administering QuickPlace 3

[Exam 533](#): Domino.Doc System Administration 3.0

[Exam 542](#): Administering Sametime 3

[Exam 534](#): Implementing Lotus Discovery Server 1.0