

# IBM Sales Assistance Program – Asia Pacific

## Application Form

Note: Value Added Distributors are not eligible to join this Program

### Business Partner Information

PartnerWorld for Software ID Number:	
Name of Contact for Business Partner Firm:	
Company Name (Legal Name):	
Other Names Under Which This Company Does Business:	
Mailing Address:	
Address 2:	
City:	
State/Province:	
Zip/Postal Code:	
Country:	
Telephone Number:	
Fax Number:	
Email Address:	
Date Company Established:	
The above information is for (indicate by "x"):	<input type="checkbox"/> Company Headquarters
	<input type="checkbox"/> A Division
Note: The Sales Assistance Program provides the opportunity to earn expense reimbursement funds which are credited to an Expense Reimbursement Funds Account. When earned funds are claimed as reimbursement for eligible activities, payment will be sent to the Expense Reimbursement Mailing Address.	
Expense Reimbursement Mailing Name:	
Expense Reimbursement Mailing Address:	
Address 2:	
City:	
State/Province:	
Zip/Postal Code:	
Country:	

<b>Eligible Product Categories</b>		
<p>You are eligible to earn Expense Reimbursement Funds for products in a Product Category if your company has at least one eligible product certification in the Category, and you are at Premier or Advanced level of the IBM PartnerWorld for Software Program. Use the Product Category/Certification Table below to indicate the certifications held by one or more employees of your firm. Use the Employee Certification Details Table to list information about your certified employees.</p>		
<b>Product Category</b>	<b>Y/N</b>	<b>Certification</b>
<b>IBM Application Enabling and Integration</b>		IBM Certified Specialist – San Francisco Application Development
		IBM Certified Developer – XML and Related Technologies V1
		IBM Certified Solutions Expert – IBM VisualAge, Pacbase V2
		IBM Certified Specialist – IBM VisualAge for Java, Professional Edition V3
		IBM Certified Solution Developer – IBM VisualAge for Java, Professional Edition V3
		IBM Certified Solution Developer – IBM WebSphere Application Server, Standard Edition
		IBM Certified Solution Developer – IBM WebSphere Application Server, Advanced Edition V3
<b>IBM Content Management</b>		IBM Certified Specialist – Content Management
<b>IBM Data Management</b>		IBM Certified Solutions Expert – DB2 UDB V6.1 Database Administration for UNIX, Windows, and OS/2 Warp
		IBM Certified Solutions Expert – DB2 UDB V6.1 Application Development for UNIX, Windows, and OS/2 Warp
		IBM Certified Advanced Technical Expert – DB2 UDB V6.1
		IBM Certified Solutions Expert – Business Intelligence
<b>IBM e-Commerce</b>		IBM Certified Solutions Expert – IBM WebSphere Suite V4.1 Customization
		IBM Certified Specialist – IBM WebSphere Suite V4.1 Implementation
<b>IBM Transaction Systems</b>		IBM Certified Specialist – MQSeries, MQSeries Integrator, or MQSeries Integrator V2
		IBM Certified Solutions Expert – MQSeries, MQSeries Integrator
		IBM Certified Developer – MQSeries
		IBM Certified Solutions Expert – MQSeries Workflow
		IBM Certified Specialist – CICS Transaction Server for OS/2 Warp
		IBM Certified Specialist – CICS TXSeries CICS Monitor for OS/2 Warp
		IBM Certified Solutions Expert – Voice
<b>Lotus</b>		Certified Lotus Professional



**Your signature is required**

The statements provided in this Application are accurate to the best of my knowledge. If approved as a participant in the Sales Assistance Program, I understand that inaccurate information may be grounds for IBM or Lotus to terminate any resulting IBM Business Partner Agreement. I represent that the information in this Application is not confidential, and I understand that there is no restriction on IBM's or Lotus' use of it. IBM or Lotus may contact any person or institution identified in this Application for the purpose of verifying information contained in this Application.

Your Name:	
Your signature*:	
Date:	

**\* IF YOU SUBMIT THIS FORM ELECTRONICALLY:**  
**BY SUBMITTING THIS APPLICATION, YOU ATTEST THAT** the statements provided in this Application are accurate to the best of your knowledge. If approved as a participant in the Sales Assistance Program, you understand that inaccurate information may be grounds for IBM or Lotus to terminate any resulting IBM Business Partner Agreement. You represent that the information in this Application is not confidential, and you understand that there is no restriction on IBM's or Lotus' use of it. IBM or Lotus may contact any person or institution identified in this Application for the purpose of verifying information contained in this Application.

Please fax your completed Form to:  
Asia Pacific Support Center  
**Fax: (632) 814-0718**