



System z – A Smart System For A Smarter Planet

Megatrends And System z

Smarter Planet Transformation Examples



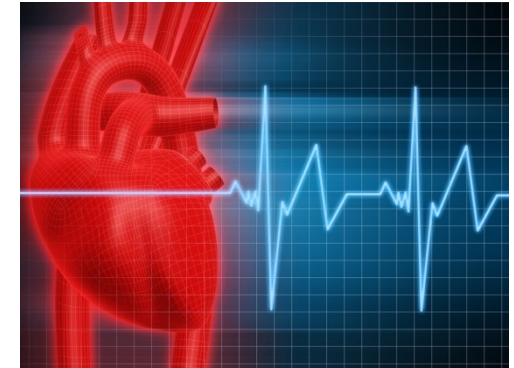
Smart grid
Reduce transmission costs



Citizen-centered
Citizen satisfaction



Risk management
Minimize exposure to losses

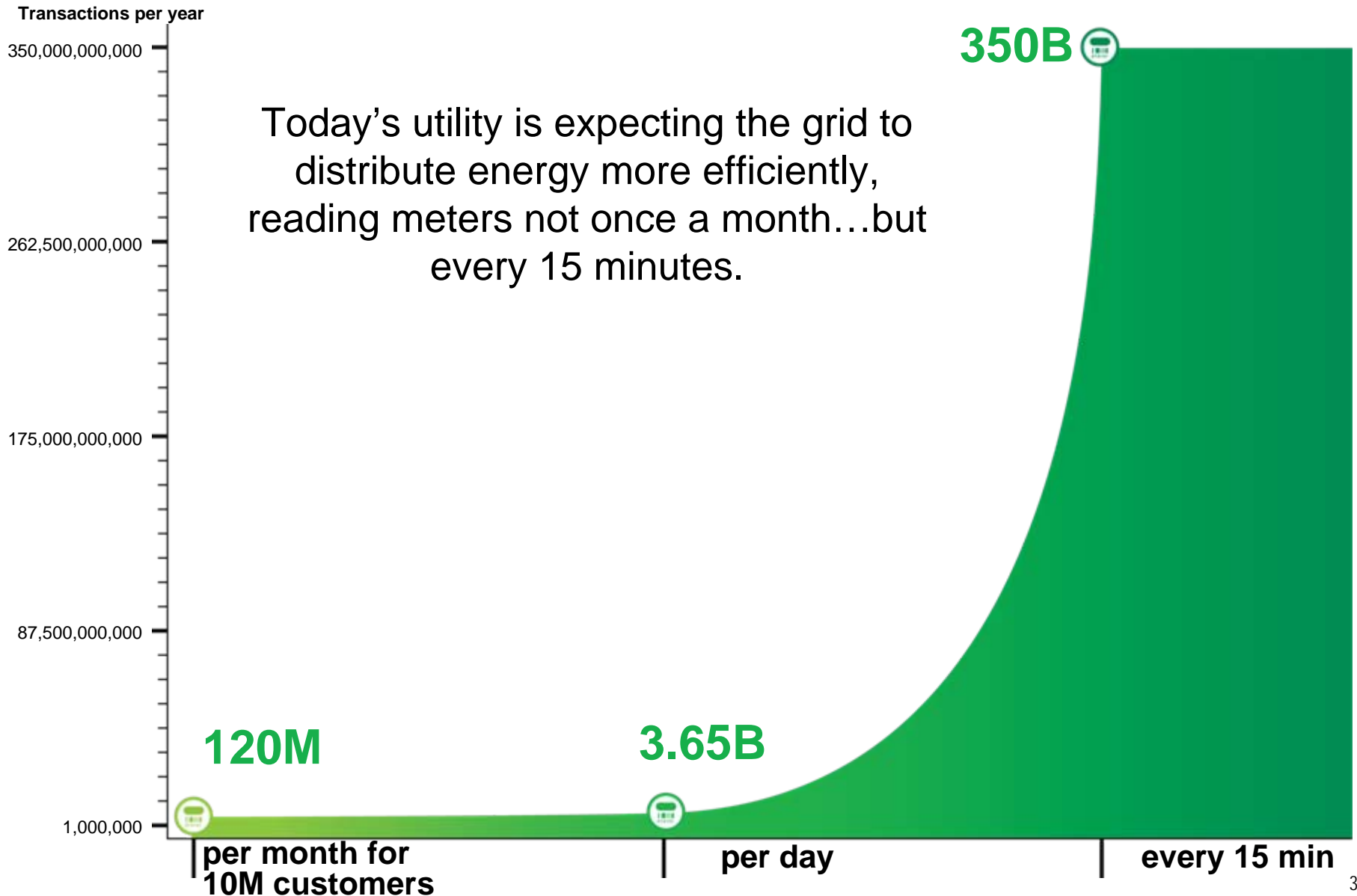


Healthcare delivery
*Cost efficiency /
Fewer mistakes*



Smart food
Reduce spoilage

Smart Grids






My Smart Meters
[Report Request Status](#)

Usage/ My Smart Meters-Usage Report

My Smart Meters - Usage Report 

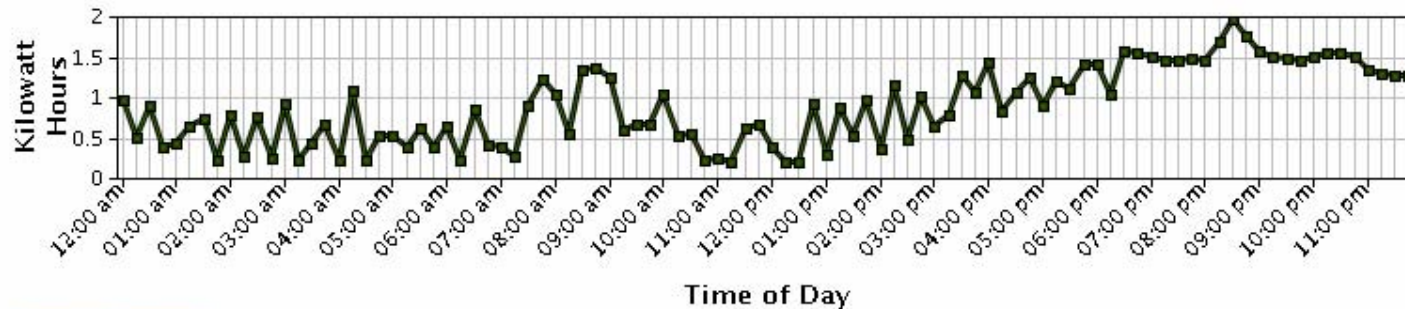
Description: [Redacted] ESI ID: [Redacted]
 Address: [Redacted], Meter Number: [Redacted]
 999 ,TX Meter Multiplier: 1

Report Option

Report Type: 
 Start Date:  End Date: 

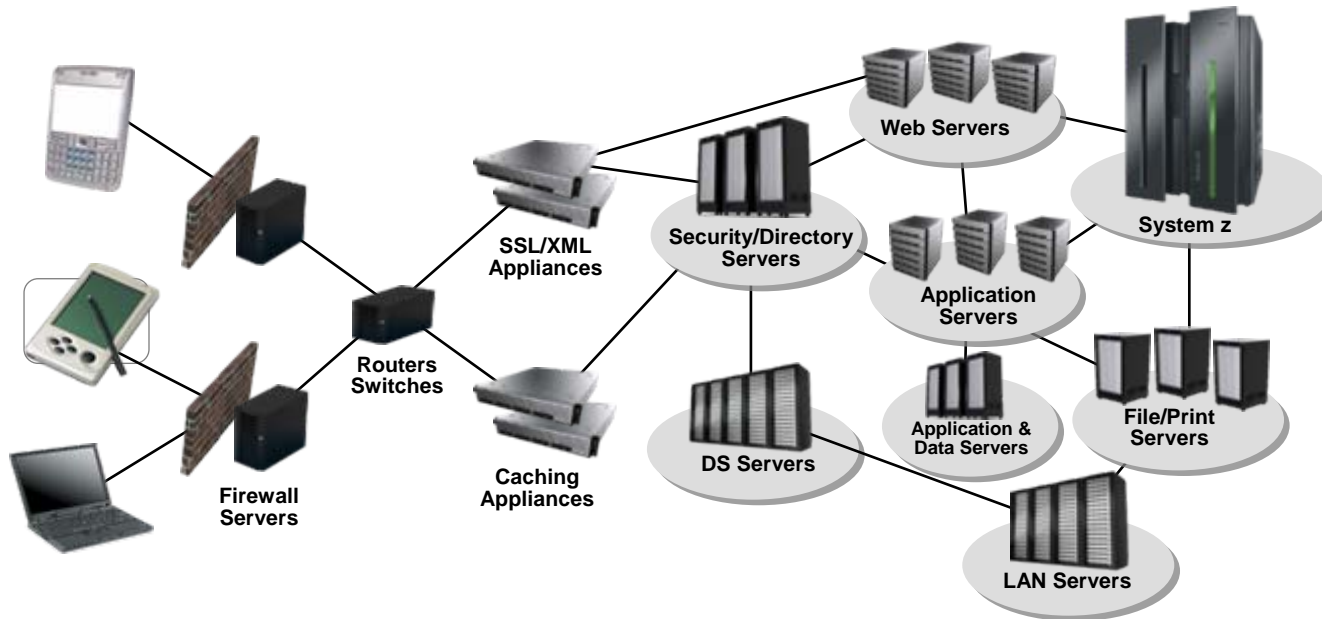
Daily Usage (each 15 minutes) - Kilowatt Hours for 04/30/2010

Use of Electricity Each 15 Minutes



Start Time	End Time	Usage(kWh)	Act./Est.
12:00 am	12:15 am	0.991	A

Smarter Planet Solutions Have Broader Span



- Cost effective solutions will be achieved by integrating, extending, and redeploying existing applications
- Different application workloads may have different characteristics and requirements
- Fit for purpose deployment will minimize overall cost

Different Workload Characteristics



- Light processing
- I/O bandwidth
- Low quality of service requirements



- Heavy processing intensity



- Heavy processing
- Heavy I/O
- High quality of service requirements

Servers Optimized For Different Workloads

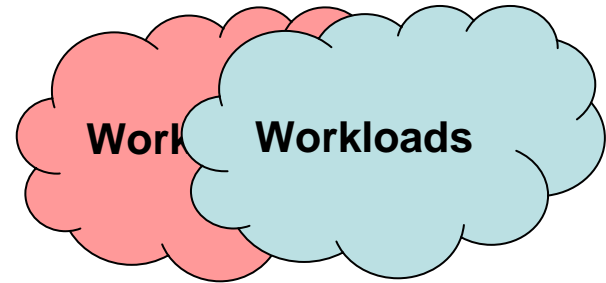


Intel

Linux

Windows

- Fast processing threads
- Commodity I/O and qualities of service



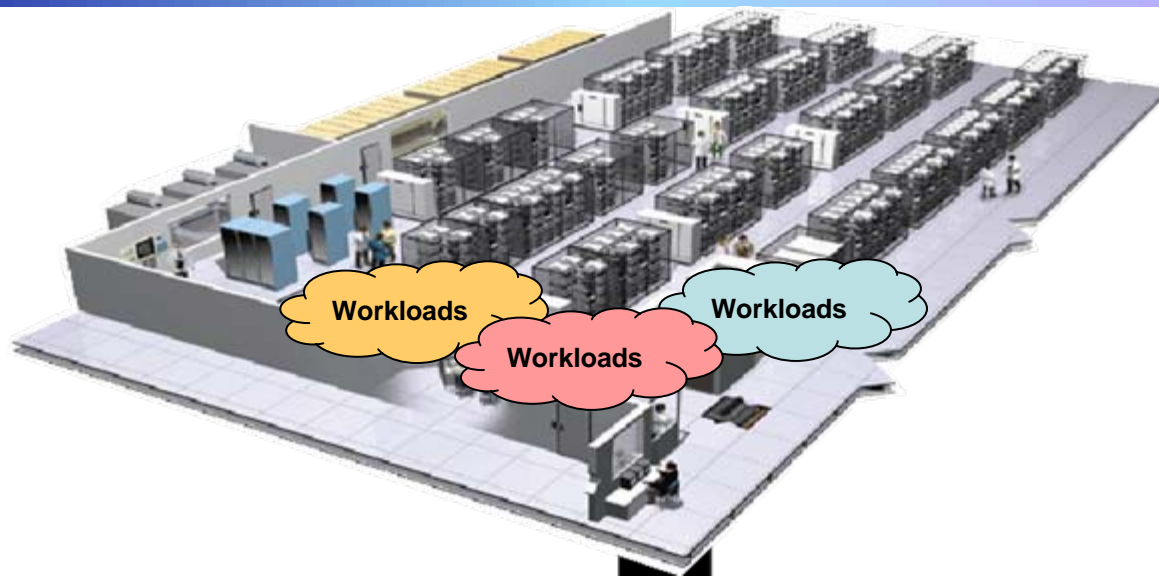
IBM System z

z/OS

Linux

- Heavy transaction processing scale via sysplex
- Dedicated I/O Sub System
- Superior quality of service

Which Workload Runs Best Where?



Light Processing
Minimize cost of acquisition

Heavy Processing
Heavy I/O
Quality of Service

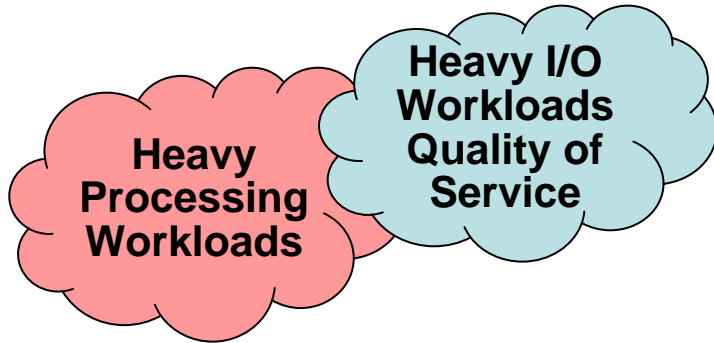
Fit for Purpose



Intel



IBM System z



Let's look at the unique fit for purpose features of System z for these workloads.



System z Fit For Purpose

Workload Requirements

Heavy Processing



Heavy I/O



Superior Qualities of Service



Minimizes Cost per Workload



System z Capabilities

- 4.4 GHz clock speed
- Parallel sysplex architecture
- Transaction processing middleware optimized to exploit sysplex
- Dedicated I/O subsystem
- High bandwidth storage subsystems
- Designed for reliability, availability and service ability
- Sysplex failover, storage hyper swap, systematic site failover
- Scale and workload management enables consolidation at high levels of utilization
- Promotional pricing

Reliability Is Paramount

August 3, 2009 1:37 PM PDT

PayPal suffers from e-commerce outage

by Stephen Shankland

Font size Print E-mail Share 10 comments

PayPal suffered a global outage and slow performance Monday, but eBay said its online payment system is mostly back in working order.

"About an hour ago, PayPal started experiencing site issues that affected the ability to send and receive money. We have all hands on deck to get this fixed," said PayPal spokesman Anuj Nayar in a blog post about noon PDT. "We're really sorry for the inconvenience."



- One hour+ outage August 2009
- \$2,000 lost per second
- \$7.2M+ lost revenue

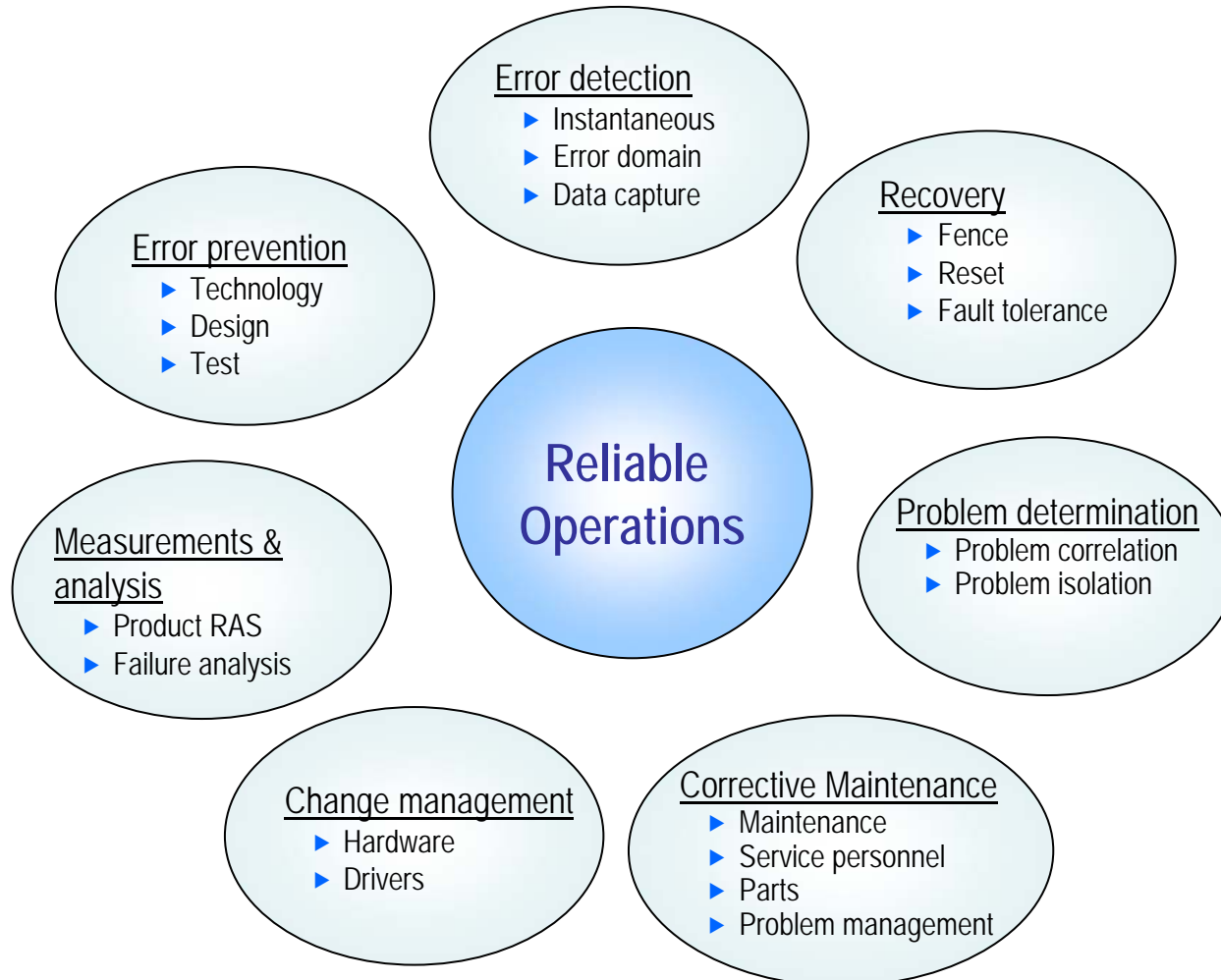
Financial Impact of Downtime Per Hour

<i>Industry segment</i>	<i>Cost</i>
Energy	\$2.8M
Telecommunications	\$2.1M
Manufacturing	\$1.6M
Financial	\$1.5M
Information Technology	\$1.3M
Insurance	\$1.2M
Retail	\$1.1M
Pharmaceuticals	\$1.1M
Banking	\$1.0M
Consumer Products	\$0.8M
Chemicals	\$0.7M
Transportation	\$0.7M

Sources: http://news.cnet.com/8301-1023_3-10302072-93.html;
Robert Frances Group, 2005

Availability Must Be Designed-in

Examples of hardware reliability and serviceability features

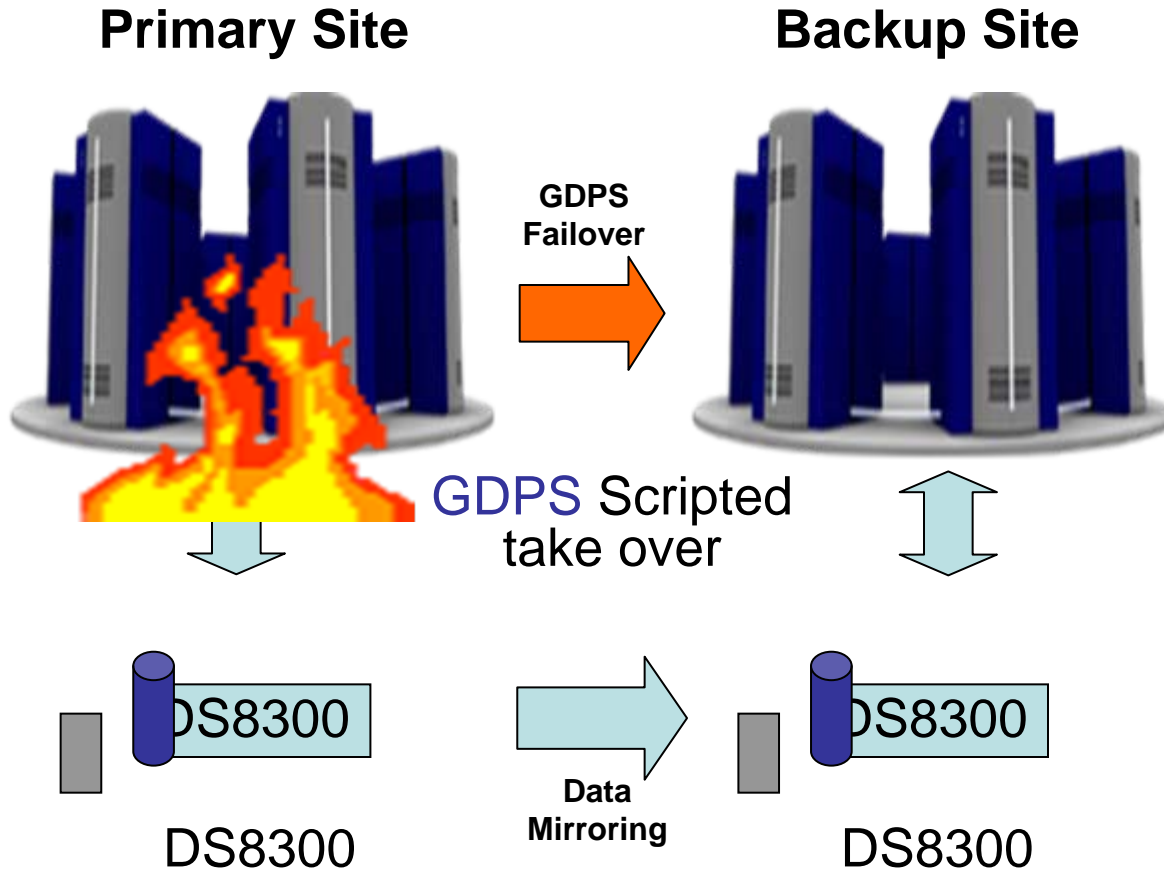


System z – Built To Last

- Hybrid cooling
- Redundant Power
- Thermal protection
- Resists earthquake damage



The Mainframe Keeps The Business Running Even In the Event Of Data Center Disaster



- Site Failover
 - ▶ Failover to secondary site in case of complete site failure
- Data Mirroring
 - ▶ Protect data in the event of a disk system failure

System z Provides Comprehensive Security

Crypto Cards



Tamper proof process

Tape encryption



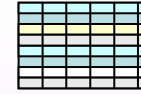
TS1120
Archive Data

Key management



For offline storage

Multilevel security



Secured
database access

System z SMF



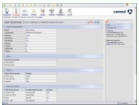
Comprehensive logging

Consul Insight



Compliance reporting

Consul System z Tools



Audit monitoring and reporting

DB2 Audit Management Expert



Eliminate manual
auditing process

Common Criteria Ratings



Support for standards

PKI services



Supports VPNs etc

RACF



Provides audit,
authorization, authentication
and access

Communications Server



Network intrusion
detection

Data Privacy



Compliance and Audit

Extended Enterprise

Platform Infrastructure

Tivoli Identity Manager



Provisioning of
users & workflow

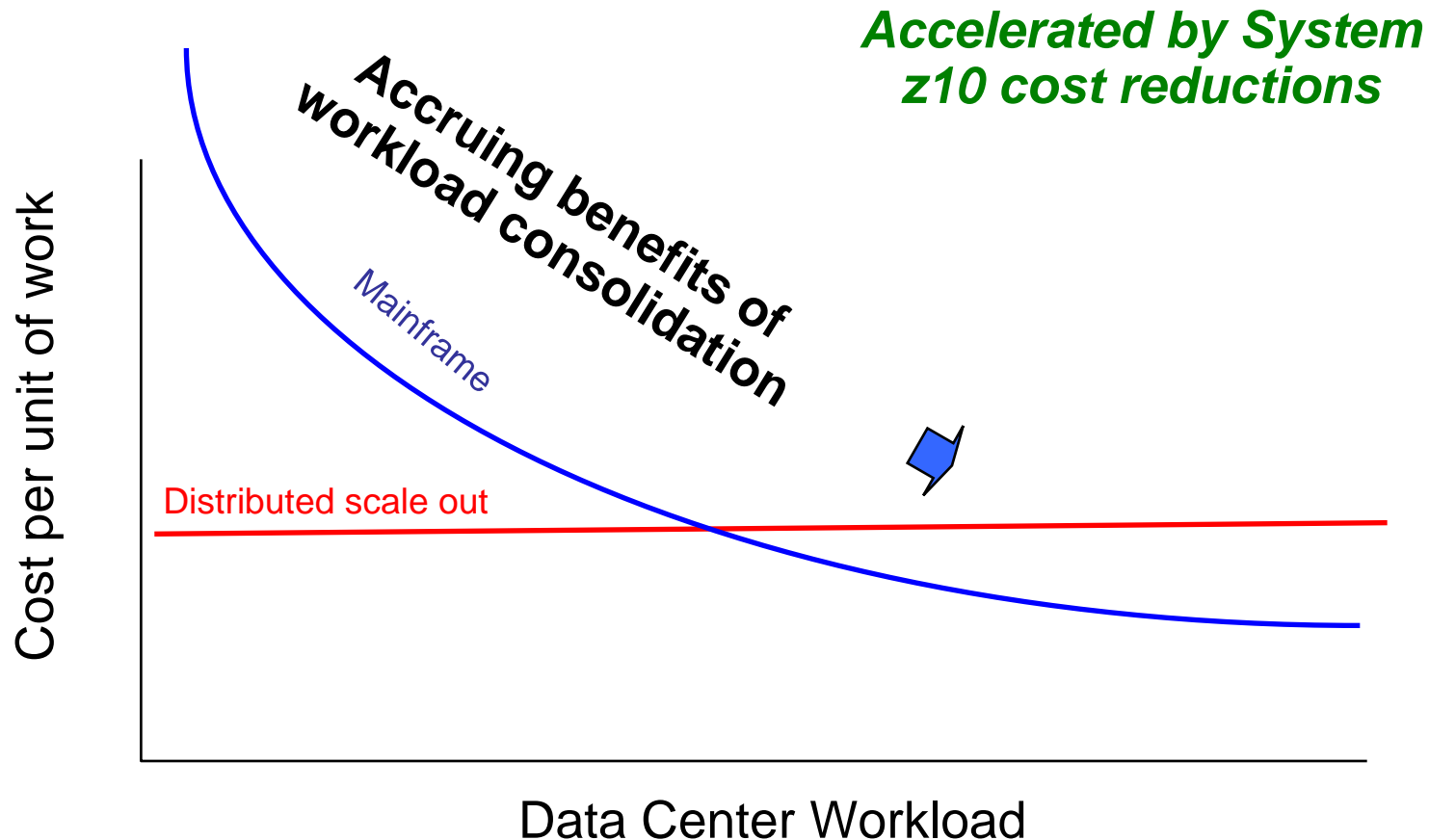
Tivoli Federated Identity Mgr



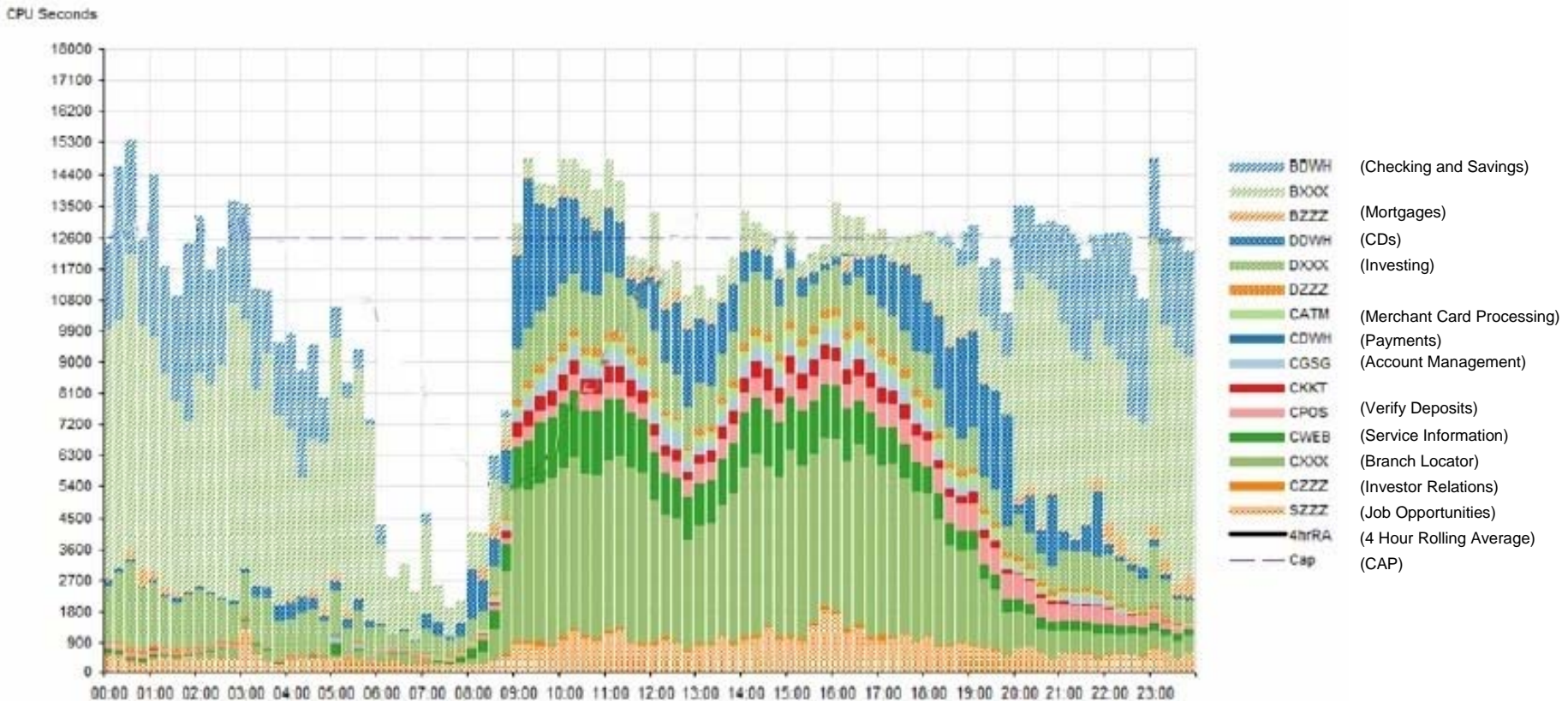
Authentication

Mainframe Economics

Mainframe Cost Per Unit of Work Goes Down as Workload Increases

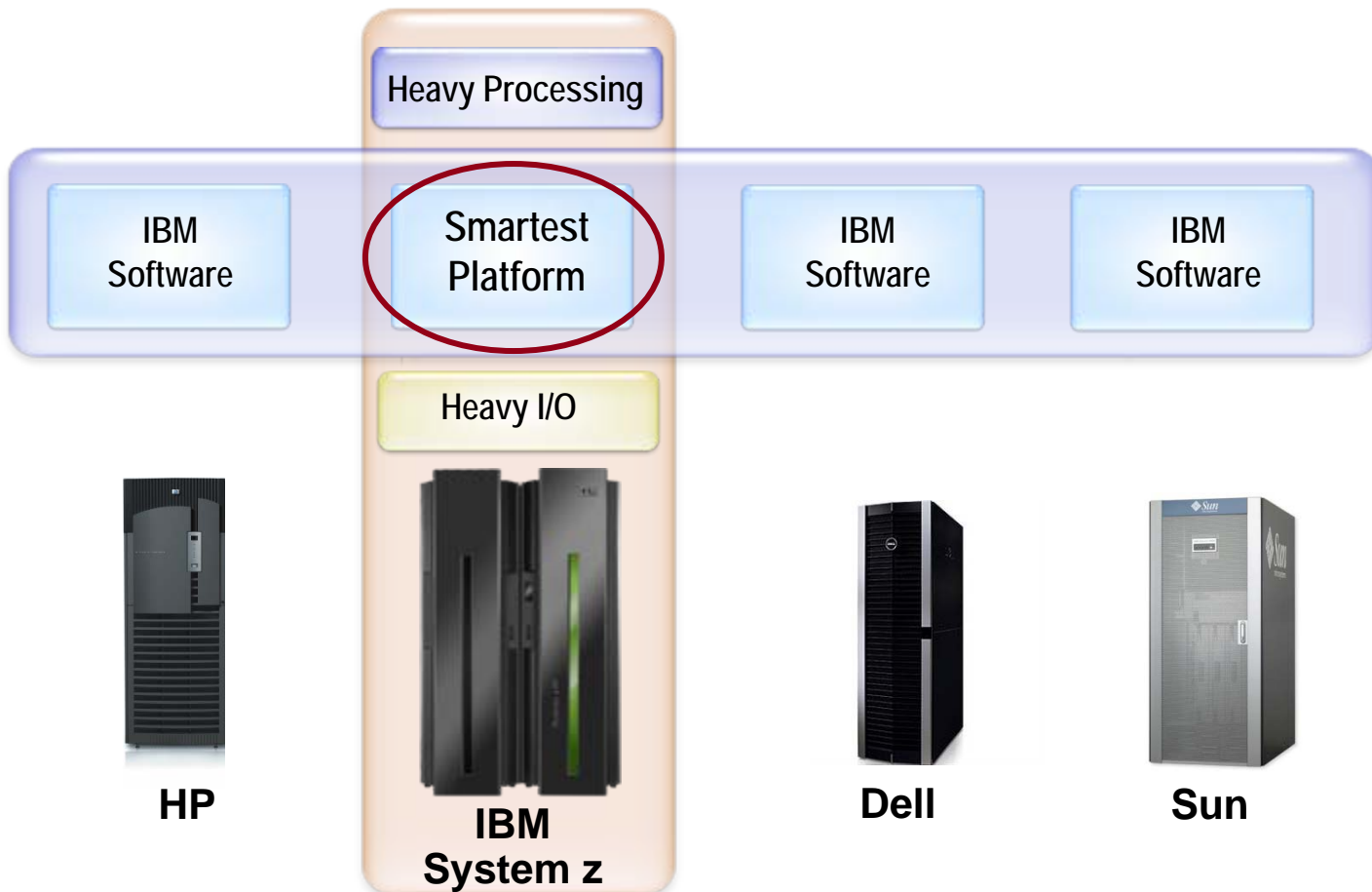


System z Workload Consolidation Achieves Competitive Costs Per Workload



System z Is Optimized For Heavy Processing And I/O Workloads

- ✓ Processing Scale
- ✓ I/O Bandwidth
- ✓ Qualities of Service



Introducing Service Oriented Finance

We're a traditional bank with branch offices throughout the country.

This has been a difficult year. Survival is our a top priority.

We need to change the way we do business!



**Service Oriented Finance
CEO**

Introducing Service Oriented Finance

We had to cut staff.

How can we make changes to support our new business model?



**Service Oriented Finance
CIO**

DEMO: Architecture



Internet

(IBM) VPN

IBM Network

(CPO) VPN



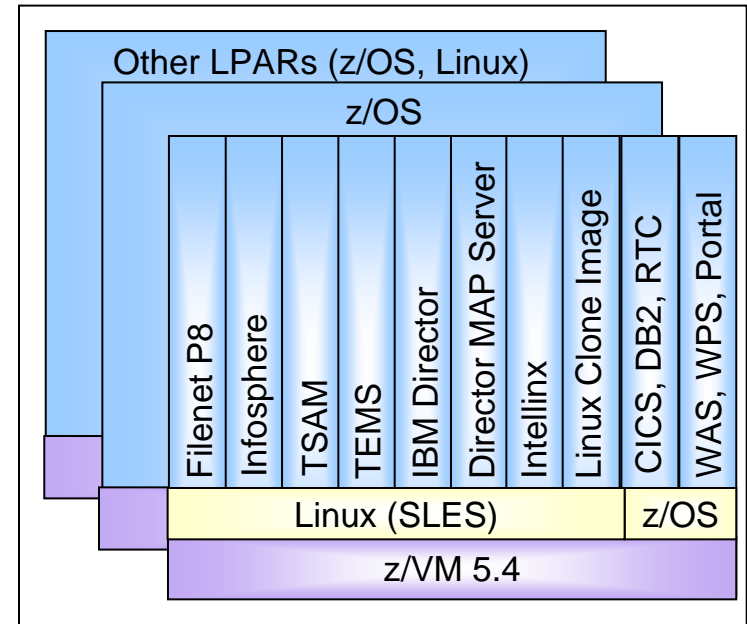
Remote Desktop to System x client images

System x 3950
8 x 3.5GHz Xeon MP
65GB RAM



System x VMWare images running as desktop or server clients to System z

z10-EC
2097-E64
640GB RAM



Our Agenda Today

10 Minutes	<i>Welcome by Regional Sales Exec</i>
30 Minutes	Megatrends And System z
45 Minutes	Deploying Web Applications
30 Minutes	Data Security And Protection
20 Minutes	<i>Break</i>
20 Minutes	Modern Data Serving
45 Minutes	Unify Mainframe and Distributed Development
60 Minutes	<i>Lunch</i>
25 Minutes	Modern Business Analytics
45 Minutes	Virtualization And Consolidation For The Enterprise
20 Minutes	<i>Break</i>
45 Minutes	Reduce Labor Costs With System z In A Dynamic Infrastructure
30 Minutes	What's Wrong With Offloading