

Eagle TCO Engagements



- **Free of Charge** total cost of ownership study that helps customers evaluate the lowest cost option among alternative approaches. The study usually requires one day for an on-site visit and is **specifically tailored to a customer's enterprise.**
- The study can be focused on at least one of the areas below :



Fit For Purpose
Platform
Selection



Private Cloud
Implementation



Enterprise
Server
Issues

- We conduct Eagle studies for System z, POWER, and PureSystems accounts
- Over 300 customer studies since the formation of the TCO Eagle team in 2007
- **Engage our Eagle-Eyed TCO Experts!**
 - ▶ Start by requesting sending an email to eagletco@us.ibm.com