



INTELLIDEN[®]

An IBM Company

Company and Solution Overview

Intelliden Overview (part of IBM Tivoli Software)

- A leading provider of best-in-class network automation solutions for multi-vendor devices e.g. routers, switches, hubs and firewalls
 - Network Configuration & Change Management, Compliance, Provisioning, Software Upgrades and Resource Reconciliation
- Patented XML device models provide full device control
- State-aware changes ensure maximum accuracy
- Production hardened platform scalable from 100 to 100Ks of devices
- Open standards based APIs
- 35 issued and pending patents
- Blue Chip Customers



What the analysts say about us

Gartner.

““ *Intelliden has sophisticated functionality, such as the ability to roll back a device to a previous configuration without having to reboot the device if a configuration change fails halfway during the process.* **””**

EMA™

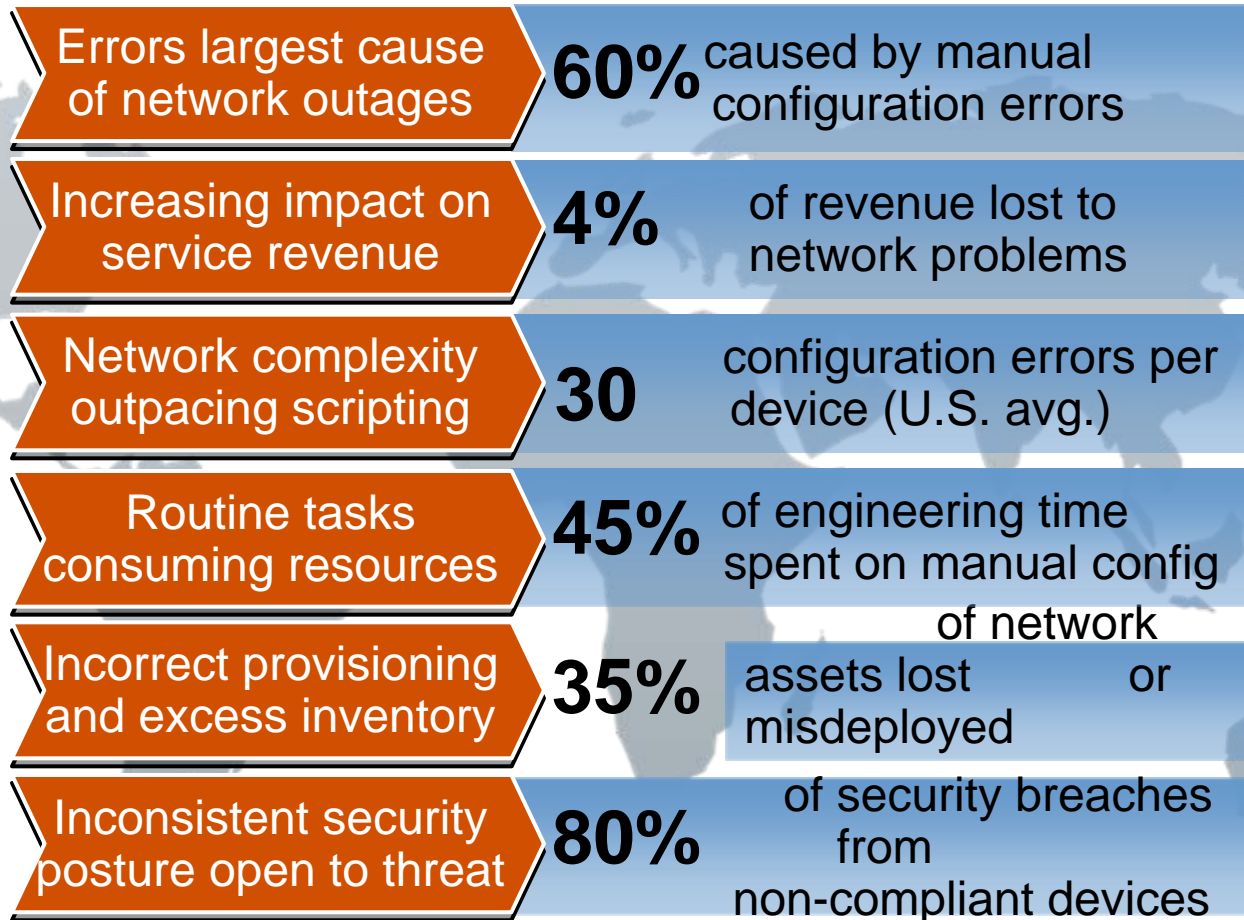
““ *The success of its solutions in the network compliance domain indicates the degree to which Intelliden recognizes the unique challenges of demanding network environments, and has been proven in some of the world's most complex networks.* **””**

**yankee
group**

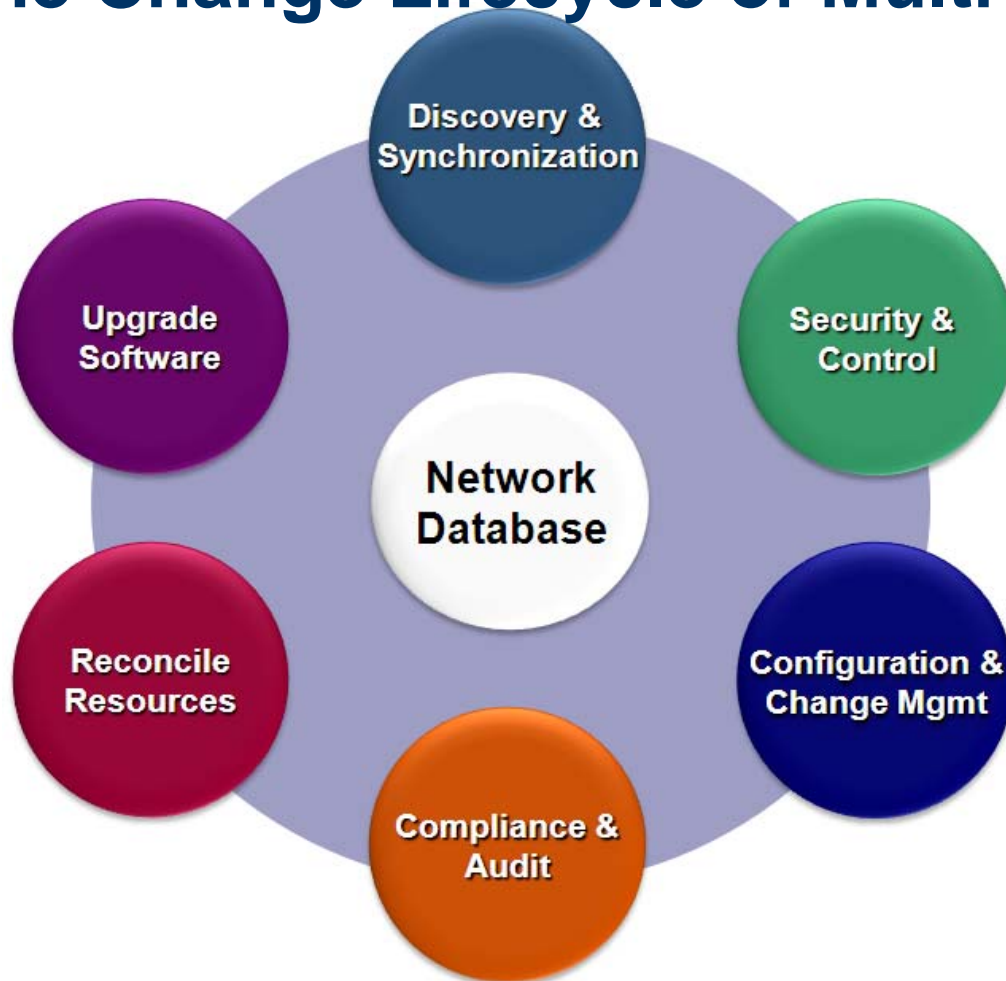
““ *Our studies show that a typical Tier 1 CSP operates with up to 35 percent of its network assets and components stranded - either lost or deployed erroneously....Intelliden's Discovery and Reconciliation application will help companies to more efficiently deploy their existing network infrastructure and improve overall integrity and management of critical network data.* **””**

Service Provider	Business	Intelliden Solution	# of Devices
	#1 UK CSP; Leading Global MSP	NCCM, Compliance & Provisioning	110,000
	#1 Canadian CSP	NCCM	50,000
	#2 Canadian CSP	NCCM, Compliance & Provisioning	40,000
	#1 US Cable Operator	NCCM & Compliance	15,000
	#1 Global Financial Transaction Company	NCCM	2,200
	#1 Spanish and Latin American CSP	NCCM, Provisioning	2000
	#2 Financial Institution in Canada	NCCM	500

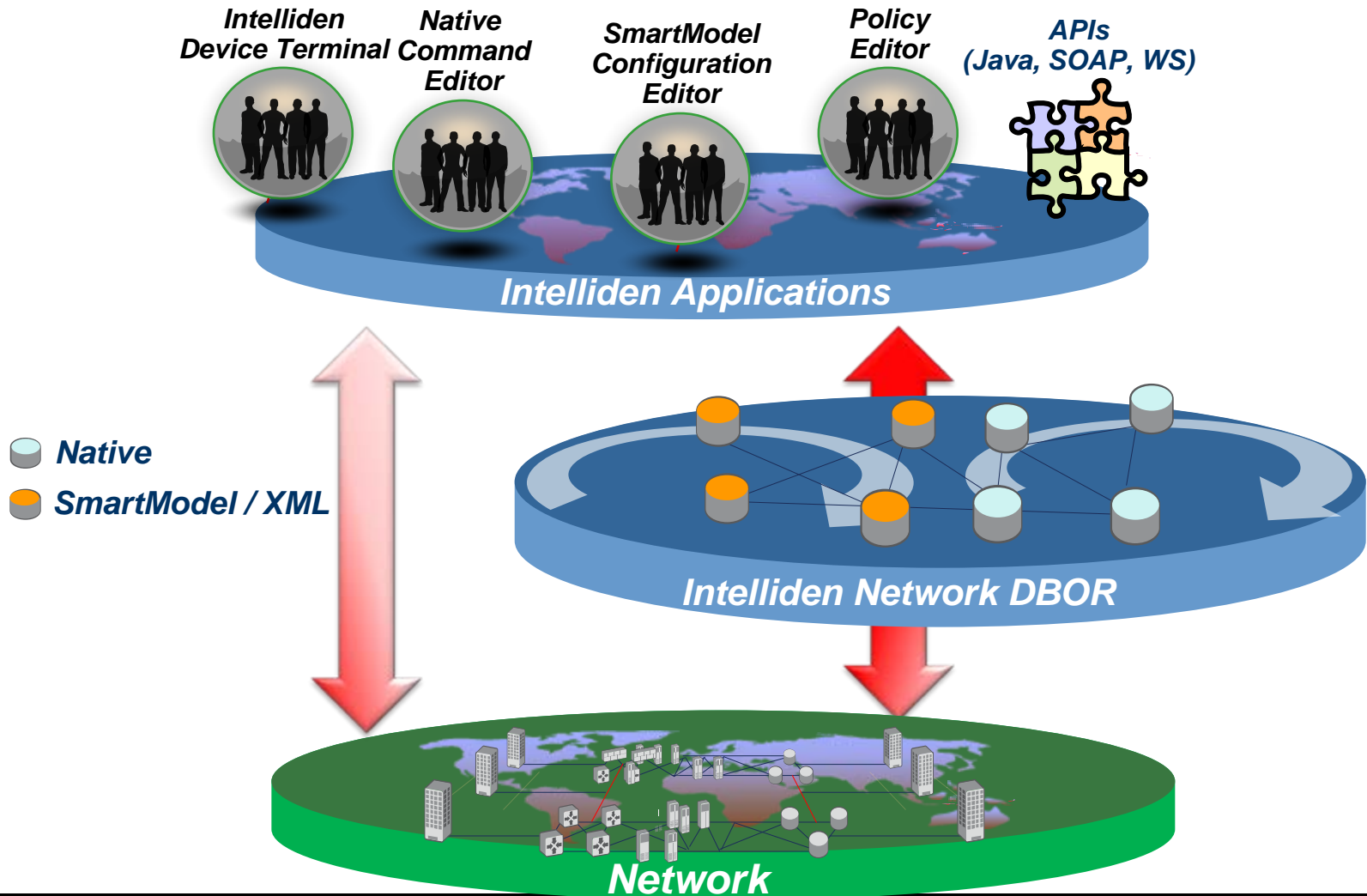
Cost of Network Complexity



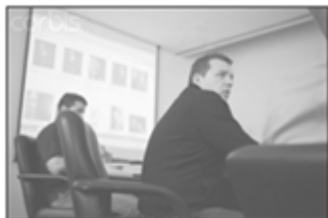
Intelliden Network Automation Solutions: Manage the Change Lifecycle of Multi-vendor Networks



Network Database of Record



Intelliden Advantages



Strategic

- Contain cost of increasing network complexity
- Centralize control of configuration, compliance & provisioning
- Increase visibility into network security & performance



Operational

- Re-allocate time away from routine tasks
- Standardize policies & processes
- Accurate Network Database



Quality

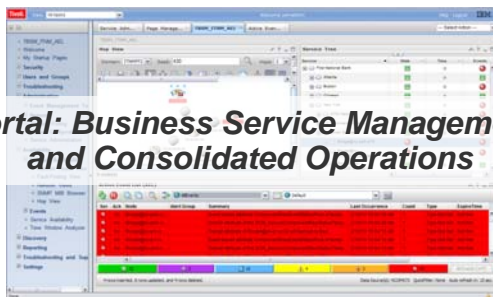
- Reduce risk with “always accurate,” re-useable commands
- Speed implementation with “point-and-click” ease-of-use
- Improve Audit



IT / OSS

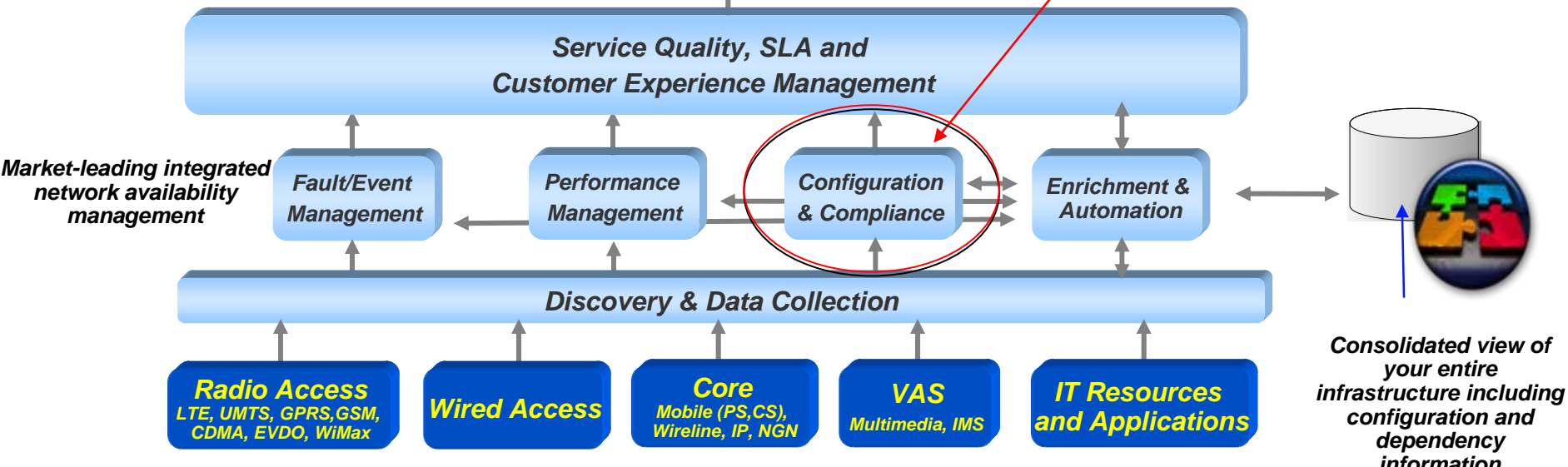
- Create an integrated provisioning solution
- Improve provisioning accuracy & service agility
- Provide accurate network info to CMDB / Inventory applications

Integrated Service and Network Management



Portal: Business Service Management and Consolidated Operations

INTELLIDEN® *New*
 Automate configuration tasks, manage network change proactively, ensure compliance



Market-leading integrated network availability management

Consolidated view of your entire infrastructure including configuration and dependency information

...All aligned to your service management goals



Trusted Source of Network Truth™

*Database Of Record For Network Devices,
Configurations & Policies*

