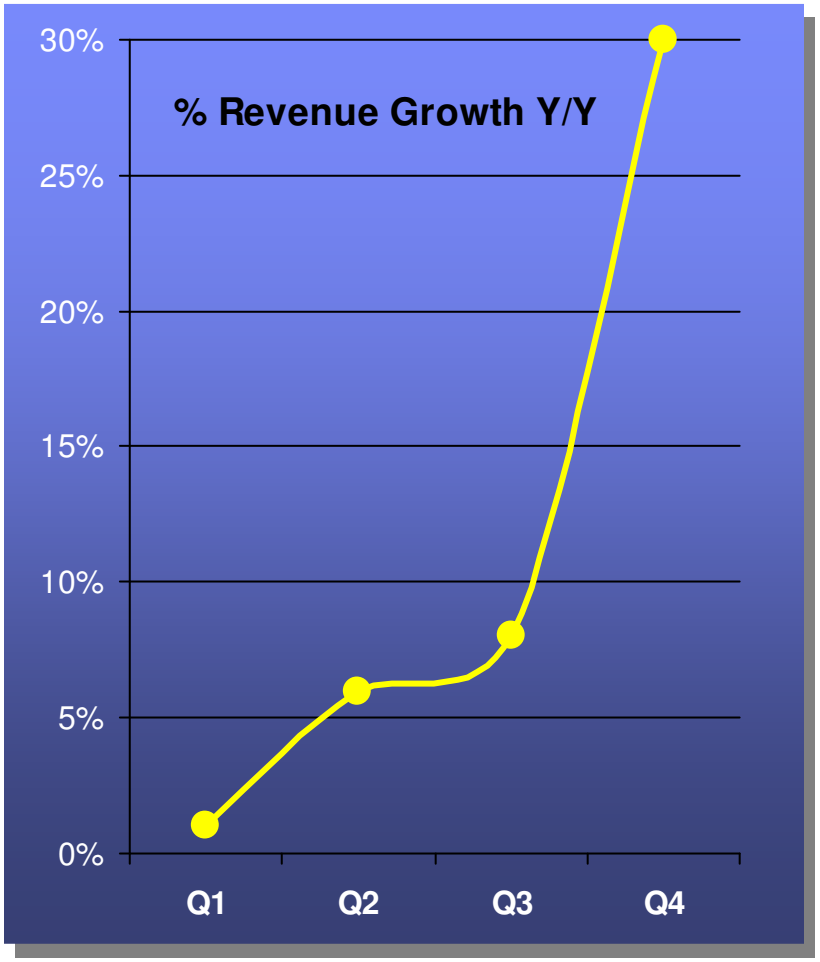
Le novità di Lotusphere 2007

Monica Tassinari - Davide Pannuto

Il 2006 per IBM Lotus Software (WorldWide)

Lotus benefited from strong momentum in its Notes/Domino family of collaboration products and broad adoption of its enhanced version of Sametime, which shipped in the third quarter of this year.

Customer loyalty to our Lotus products remains strong as evidenced by nine consecutive quarters of growth.



Fonte: IBM 4Q Earnings Press Release & Remarks (Jan, 18 2007)

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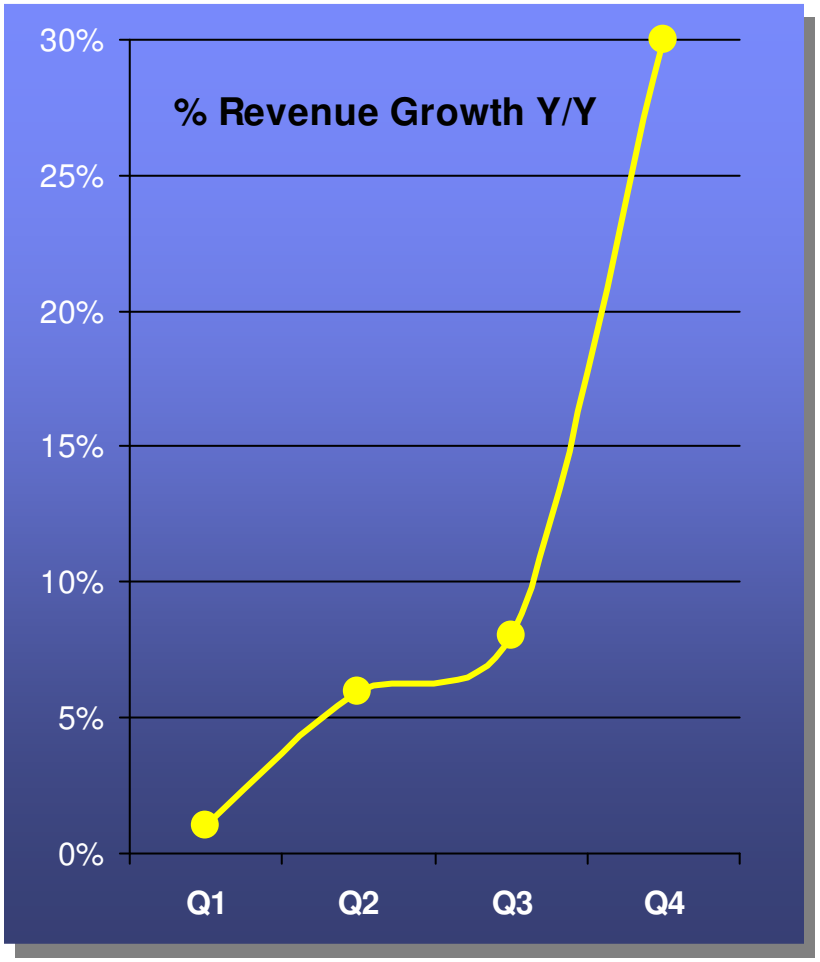
Il 2006 per IBM Lotus Software (WorldWide)

- 130M utenti Notes & Domino
  - 500 aziende migrate da altri sistemi
  - 100 aziende utenti di Notes for SAP
- Oltre 1M di nuove licenze Sametime 7.5
- Circa 5.000 aziende utilizzano WebSphere Portal Server



Fonte: Lotusphere 2007 Opening General Session

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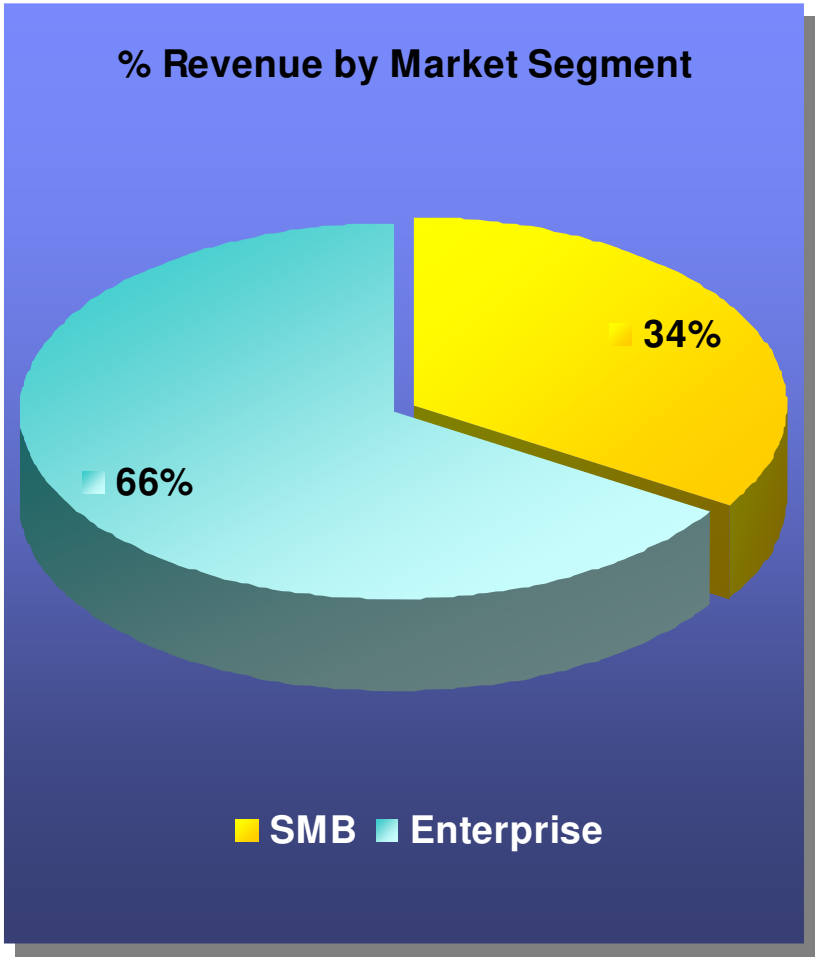
Il 2006 per IBM Lotus Software (Italia)

- Intero portfolio Lotus +9% Y/Y
- Mercato PMI + 24% Y/Y
  - Via Canale 90%
- WebSphere Portal +32% Y/Y
  - Mercato portali +6% Y/Y
    (fonte IDC)
- Lotus Sametime 7.5



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Le sessioni di oggi pomeriggio

	Sala Blu	Sala Rossa
12:15	**IBM Lotus Software** **Anteprima Notes e Domino V. 8**	
14:30		**IBM Lotus Software** **Il Portale IBM: nuove offerte per le PMI**
15:20		**IBM Lotus Software** **Realtime Communication con Sametime 7.5**

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TEAM CANALE LOTUS

Sviluppo Canale Lotus Italia	**Marinella Marangi**	**Cell 3357693771**
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Lombardia	**Sandro Bartolomeo**	**Cell 3357506447**
Nord Ovest Emilia Romagna	**Alessandra Lorenzoni**	**Cell 3357511445**
Centro e Sud	**Mario Sapienza**	**Cell 3355971784**
PAL	**Venere Micieli**	**Cell 3351433053**

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Lotusphere 2007

7.000 partecipanti (+11%)

1.000 tra espositori e sponsor (+6%)

200 soluzioni di terze parti

110 tra giornalisti e analisti

250 sessioni

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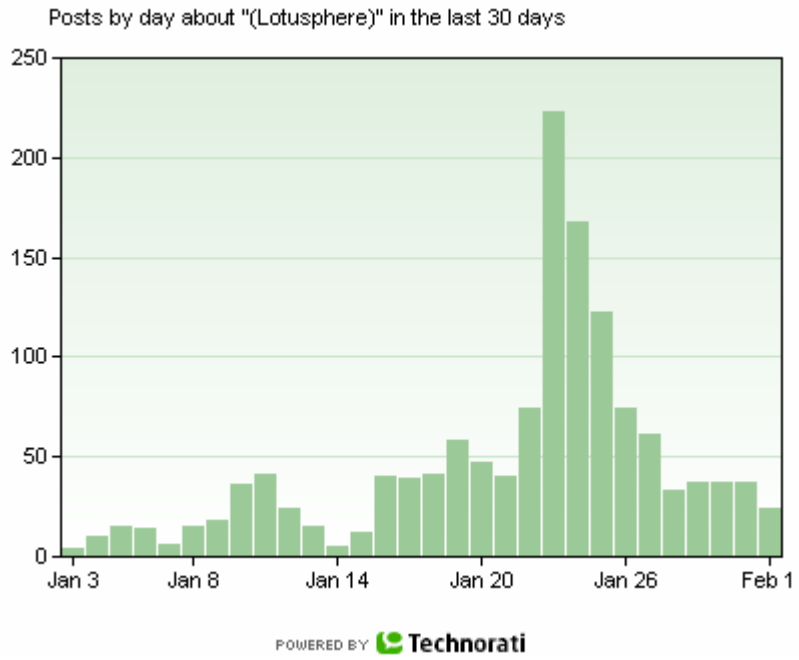


dominopoint.it

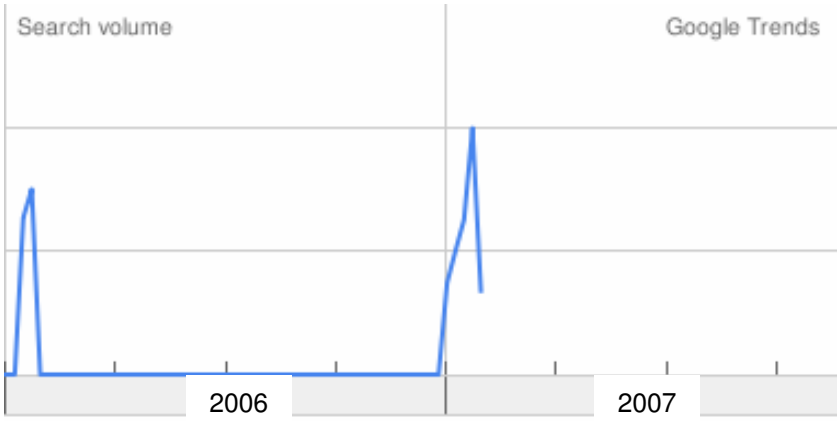
The McGraw-Hill Companies BusinessWeek .com

The New York Times ON THE WEB

washingtonpost.com

WSJ.com THE WALL STREET JOURNAL. ONLINE

REUTERS



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Lotusphere 2007 featured an impressive lineup of refreshed favorites and some new launches that may appeal to non-Lotus users.

…

Significant updates to Lotus Notes and Quickplace, as well as the introduction of some compelling new products, were the reason that IBM's Lotusphere 2007 was buzzing with positive feedback from IBM customers and partners.

Fonte: Gartner "IBM Begins to Reinvent Itself at Lotusphere 2007" Jan, 25 2007

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Le novità presentate a Lotusphere 2007

- Lotus Notes & Domino 8 *(aka Hannover)*
  - L'evoluzione della piattaforma collaborativa
- Lotus Sametime 7.5.1
  - Il consolidamento della strategia UC²
- WebSphere Portal Express 6.0
  - Dall'esperienza di WSE arriva l'evoluzione del portale x le PMI
- Lotus Quikr
  - La nuova generazione del collaborative content management
- Lotus Connections
  - L'innovazione del social networking per le aziende

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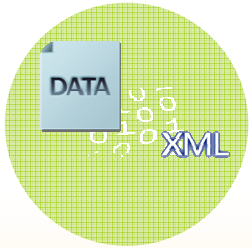
Business Process

Information



Lotus Domino	Lotus Sametime	Lotus Quikr	Lotus Connections	WebSphere Portal
Mail, calendaring and collaborative applications	Unified communications and collaboration services	Collaborative document management and team services	Social networking services	Composite application and integration services

Lotus Expeditor — *Interaction and client services (online or offline)*

Rich client

Browser

Mobile

People

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IBM Lotus Notes & Domino 8

- Il primo Notes client >= Notes
  - Utilizza tutte le applicazioni esistenti!
  - Basato su rich client technology (Eclipse + Lotus Expeditor)
  - Può accedere ad altri mail server e alle applicazioni del portale
  - UI completamente ridisegnata
  - ODF Document editor integrati

- Evoluzione del Domino Server
  - Supporto Applicazioni Composite (Portlet, Web Services, SOA)
  - Maggiore integrazione con WPS

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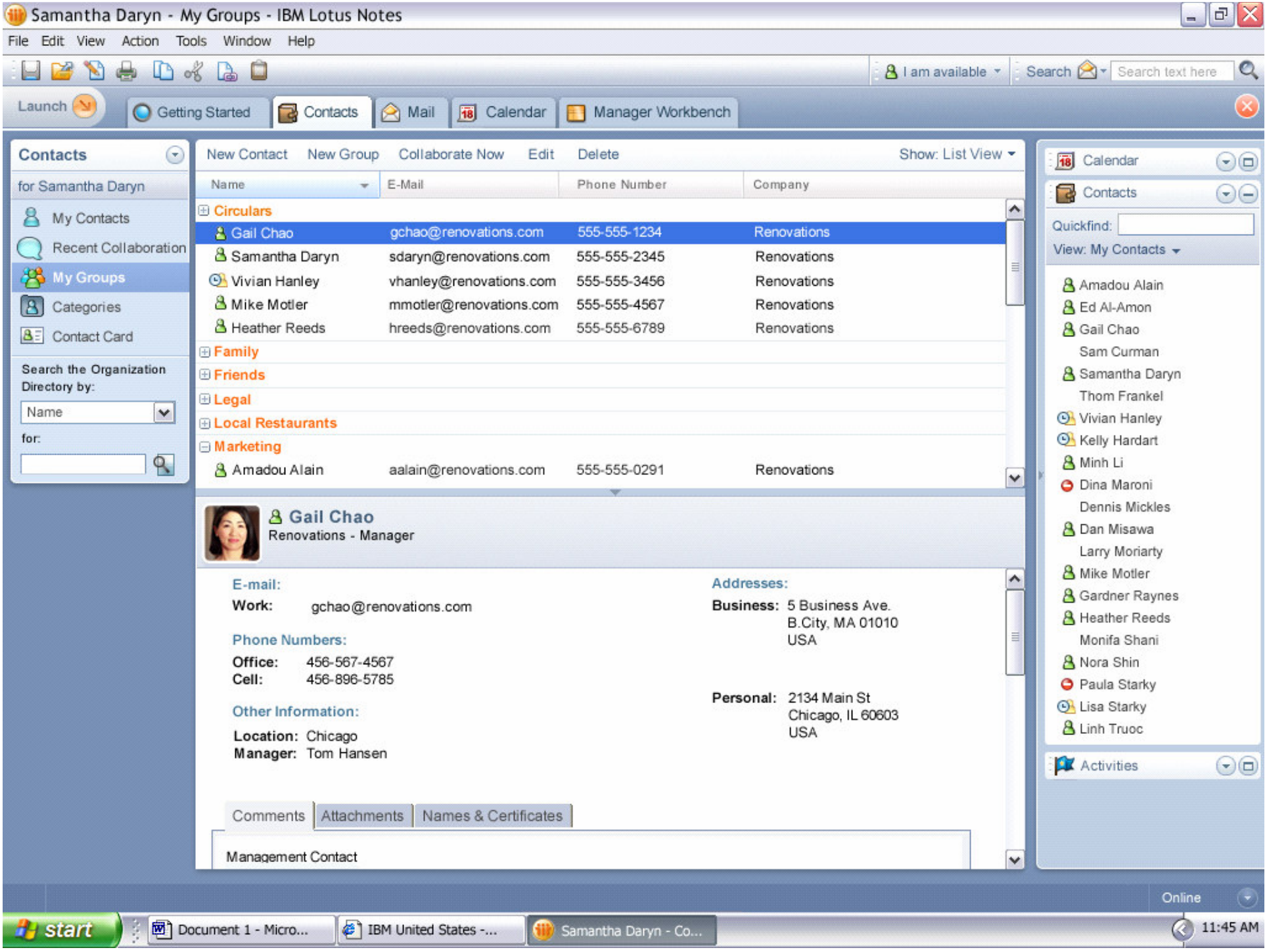
Samantha Daryn - My Groups - IBM Lotus Notes
File Edit View Action Tools Window Help
I am available
Search
Search text here
Launch
Getting Started
Contacts
Mail
Calendar
Manager Workbench
Contacts
for Samantha Daryn
My Contacts
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Name
for:
New Contact
New Group
Collaborate Now
Edit
Delete
Show: List View
Name
E-Mail
Phone Number
Company
Circulars
Gail Chao gchao@renovations.com 555-555-1234 Renovations
Samantha Daryn sdaryn@renovations.com 555-555-2345 Renovations
Vivian Hanley vhanley@renovations.com 555-555-3456 Renovations
Mike Motler mmotler@renovations.com 555-555-4567 Renovations
Heather Reeds hreeds@renovations.com 555-555-6789 Renovations
Family
Friends
Legal
Local Restaurants
Marketing
Amadou Alain aalain@renovations.com 555-555-0291 Renovations
Gail Chao
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E-mail:
Work: gchao@renovations.com
Phone Numbers:
Office: 456-567-4567
Cell: 456-896-5785
Other Information:
Location: Chicago
Manager: Tom Hansen
Addresses:
Business: 5 Business Ave.
B.City, MA 01010
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Chicago, IL 60603
USA
Comments
Attachments
Names & Certificates
Management Contact
Calendar
Contacts
Quickfind:
View: My Contacts
Amadou Alain
Ed Al-Amon
Gail Chao
Sam Curman
Samantha Daryn
Thom Frankel
Vivian Hanley
Kelly Hardart
Minh Li
Dina Maroni
Dennis Mickles
Dan Misawa
Larry Moriarty
Mike Motler
Gardner Raynes
Heather Reeds
Monifa Shani
Nora Shin
Paula Starky
Lisa Starky
Linh Truoc
Activities
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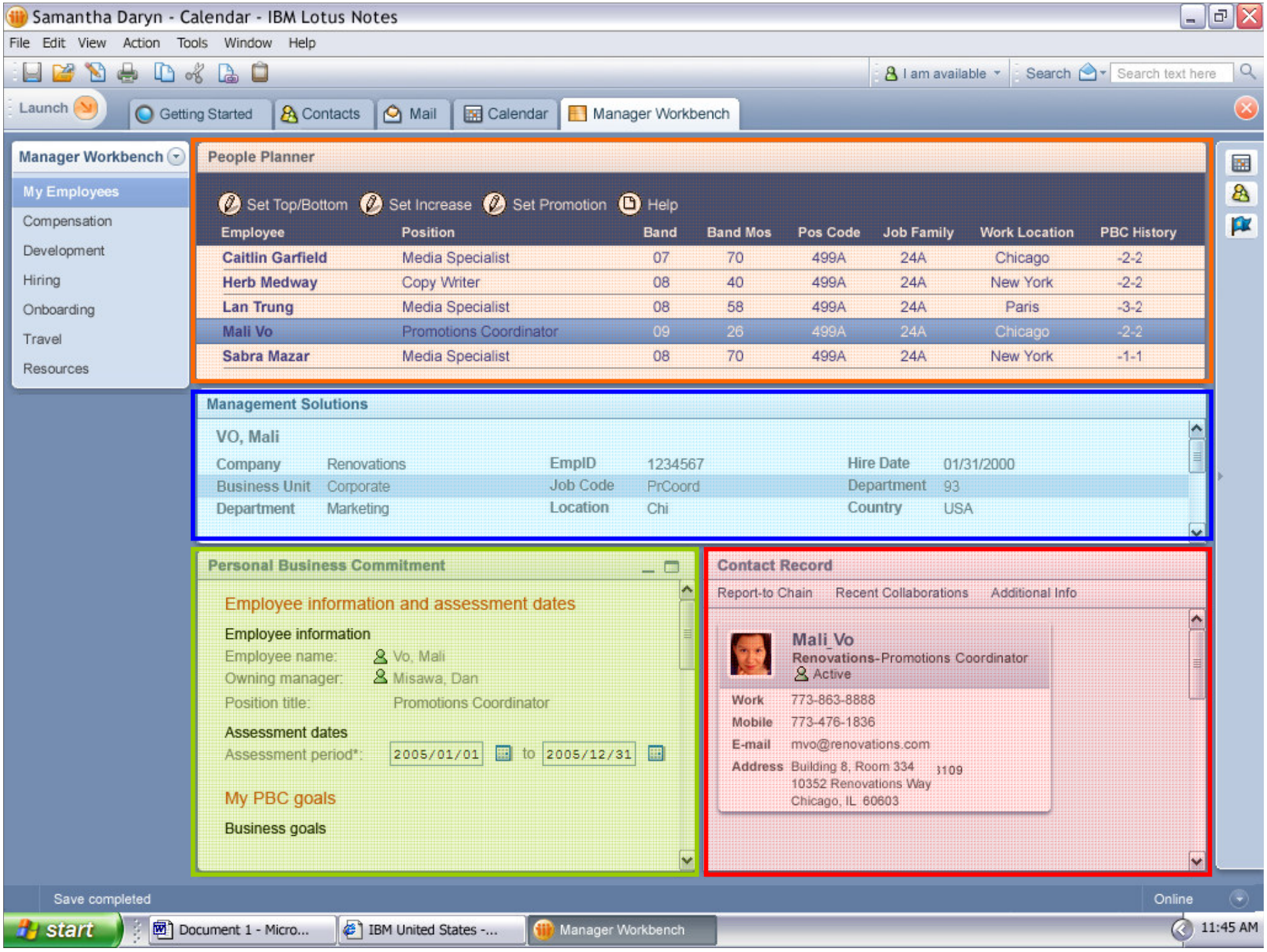
start
Document 1 - Micro...
IBM United States -...
Samantha Daryn - Co...
11:45 AM


Samantha Daryn - Calendar - IBM Lotus Notes
File Edit View Action Tools Window Help
I am available
Search
Search text here
Launch
Getting Started
Contacts
Mail
Calendar
Manager Workbench
Manager Workbench
My Employees
Compensation
Development
Hiring
Onboarding
Travel
Resources
People Planner
Set Top/Bottom
Set Increase
Set Promotion
Help
Employee
Position
Band
Band Mos
Pos Code
Job Family
Work Location
PBC History
Caitlin Garfield
Media Specialist
07
70
499A
24A
Chicago
-2-2
Herb Medway
Copy Writer
08
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499A
24A
New York
-2-2
Lan Trung
Media Specialist
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58
499A
24A
Paris
-3-2
Mali Vo
Promotions Coordinator
09
26
499A
24A
Chicago
-2-2
Sabra Mazar
Media Specialist
08
70
499A
24A
New York
-1-1
Management Solutions
VO, Mali
Company
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EmpID
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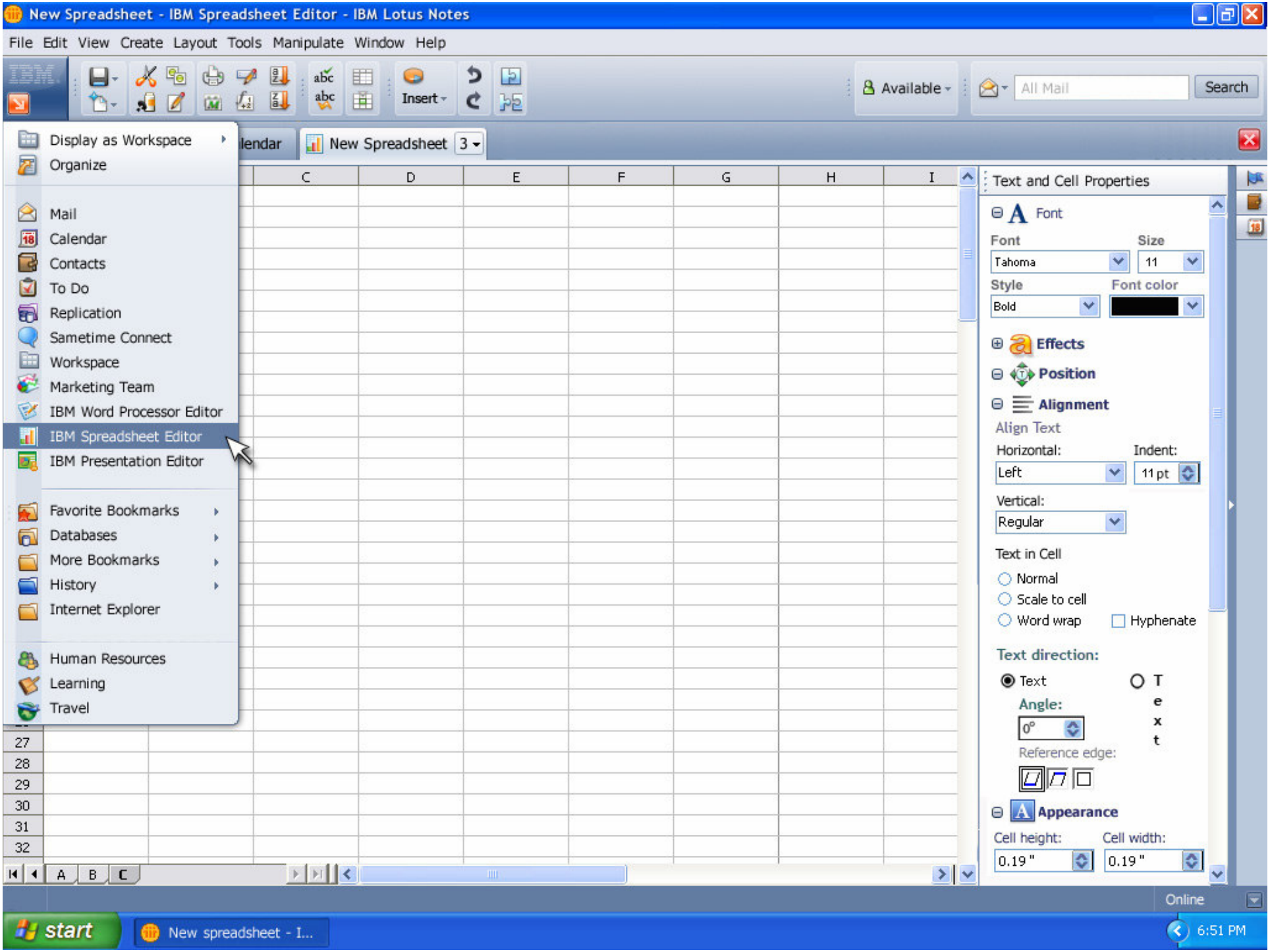
Hire Date
01/31/2000
Business Unit
Corporate
Job Code
PrCoord
Department
93
Department
Marketing
Location
Chi
Country
USA
Personal Business Commitment
Employee information and assessment dates
Employee information
Employee name:
Vo, Mali
Owning manager:
Misawa, Dan
Position title:
Promotions Coordinator
Assessment dates
Assessment period*:
2005/01/01
to
2005/12/31
My PBC goals
Business goals
Contact Record
Report-to Chain
Recent Collaborations
Additional Info
Mali Vo
Renovations-Promotions Coordinator
Active
Work
773-863-8888
Mobile
773-476-1836
E-mail
mvo@renovations.com
Address
Building 8, Room 334
10352 Renovations Way
Chicago, IL 60603
Save completed
Online
start
Document 1 - Micro...
IBM United States -...
Manager Workbench
11:45 AM


New Spreadsheet - IBM Spreadsheet Editor - IBM Lotus Notes
File Edit View Create Layout Tools Manipulate Window Help
Insert
Available
All Mail
Search
Display as Workspace
Organize
Mail
Calendar
Contacts
To Do
Replication
Sametime Connect
Workspace
Marketing Team
IBM Word Processor Editor
IBM Spreadsheet Editor
IBM Presentation Editor
Favorite Bookmarks
Databases
More Bookmarks
History
Internet Explorer
Human Resources
Learning
Travel
New Spreadsheet 3
Text and Cell Properties
Font
Font
Size
Tahoma
11
Style
Font color
Bold
Effects
Position
Alignment
Align Text
Horizontal:
Indent:
Left
11 pt
Vertical:
Regular
Text in Cell
Normal
Scale to cell
Word wrap
Hyphenate
Text direction:
Text
Angle:
0°
Reference edge:
Appearance
Cell height:
Cell width:
0.19 "
0.19 "
Online
start
New spreadsheet - I...
6:51 PM

IBM WebSphere Portal Express v6

- Basato su WebSphere Portal Server v6
  - Utilizzabile fino ad un massimo di 1.000 utenti (o 4 processori x server)
  - Installazione semplificata e corredata da esempi e template tipici per siti intranet ed extranet
  - Include Portal Document Manager & Web Content Manager
  - Include Sametime (come nel Portal Extend v6)

- Disponibile dal 30/1/2007
  - $2300 per 20-User-Pack
  - $39,999 per 100 pvu
  - Trade up gratuito per i clienti WSE (on active maintenance)

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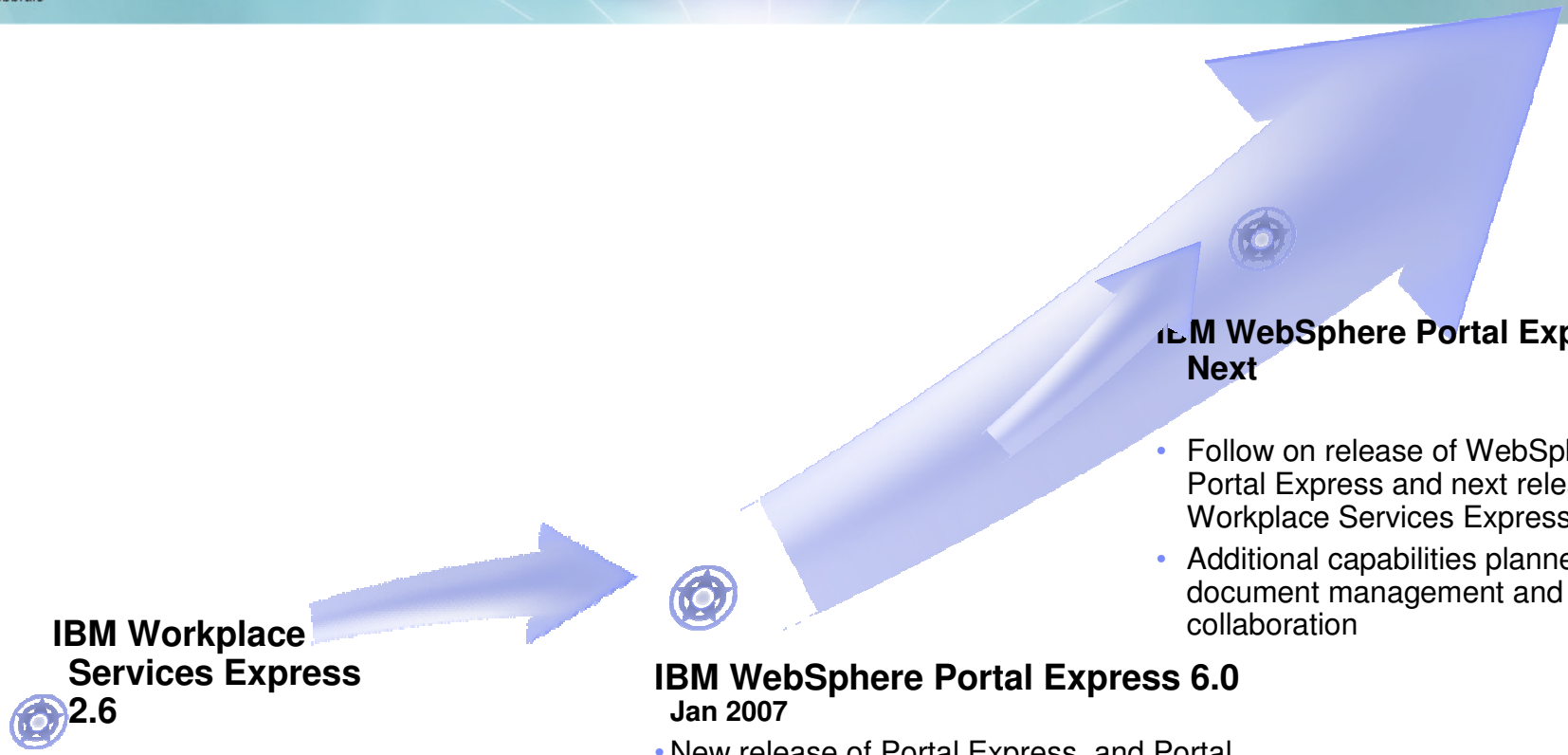

IBM Workplace Services Express 2.6

IBM WebSphere Portal Express Plus 5.0.2.3

IBM WebSphere Portal Express 6.0
Jan 2007

- New release of Portal Express, and Portal Express Plus
- Based on WebSphere Portal 6.0
- Improved development platform
- Includes core capabilities for document management and web content management
- Out of the box capabilities
- Includes Lotus Component Designer

IBM WebSphere Portal Express Next

- Follow on release of WebSphere Portal Express and next release of Workplace Services Express
- Additional capabilities planned in document management and team collaboration

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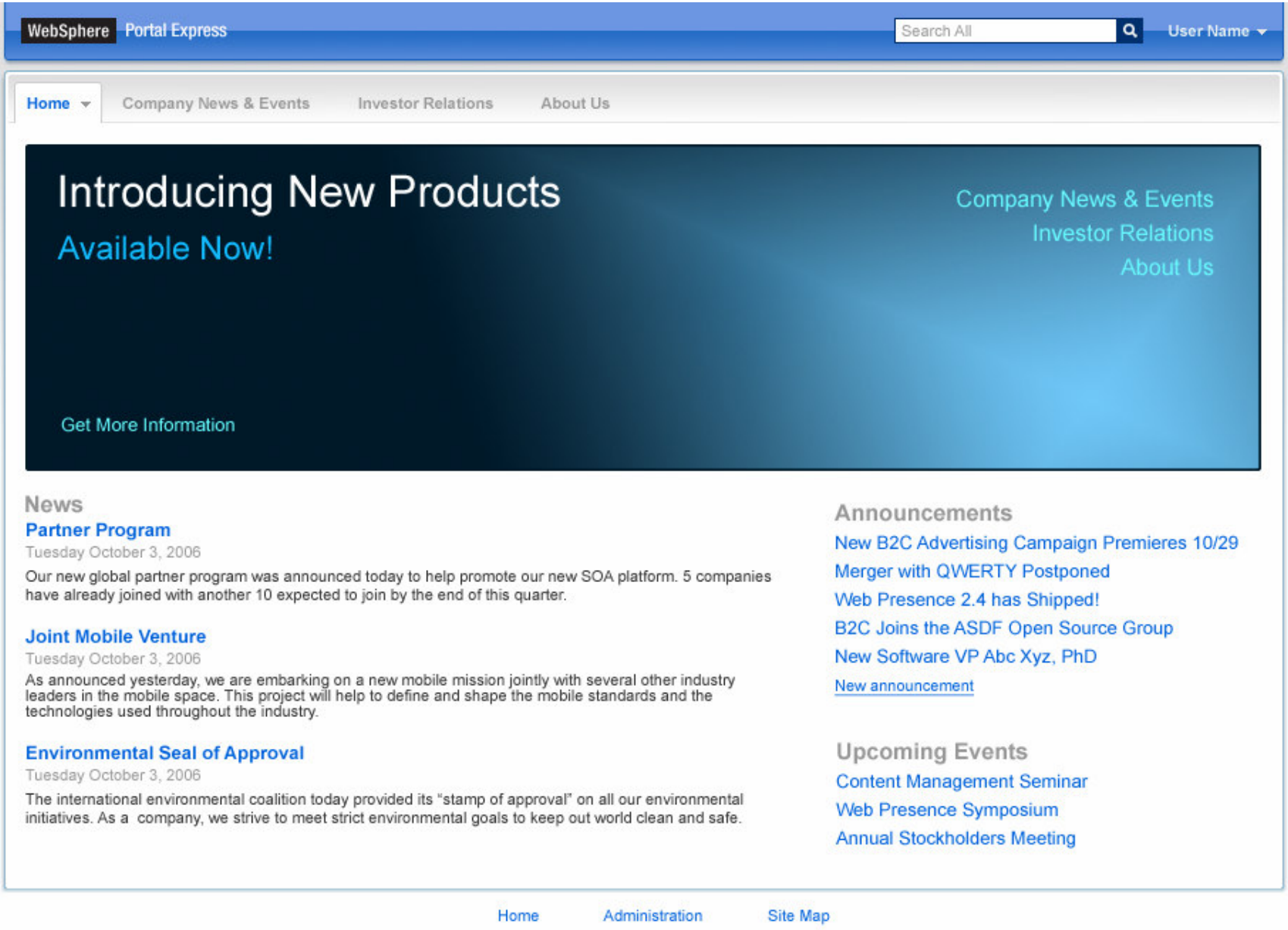

WebSphere Portal Express
Search All
User Name
Home
Company News & Events
Investor Relations
About Us
Introducing New Products
Available Now!
Company News & Events
Investor Relations
About Us
Get More Information
News
Partner Program
Tuesday October 3, 2006
Our new global partner program was announced today to help promote our new SOA platform. 5 companies have already joined with another 10 expected to join by the end of this quarter.
Joint Mobile Venture
Tuesday October 3, 2006
As announced yesterday, we are embarking on a new mobile mission jointly with several other industry leaders in the mobile space. This project will help to define and shape the mobile standards and the technologies used throughout the industry.
Environmental Seal of Approval
Tuesday October 3, 2006
The international environmental coalition today provided its "stamp of approval" on all our environmental initiatives. As a company, we strive to meet strict environmental goals to keep out world clean and safe.
Announcements
New B2C Advertising Campaign Premieres 10/29
Merger with QWERTY Postponed
Web Presence 2.4 has Shipped!
B2C Joins the ASDF Open Source Group
New Software VP Abc Xyz, PhD
New announcement
Upcoming Events
Content Management Seminar
Web Presence Symposium
Annual Stockholders Meeting
Home
Administration
Site Map

WebSphere Portal Express

Search All

User Name

Breadcrumb > Level Two > Level Three > Four

Settings Portlets People RSS Feeds Help

Launch

Home Work Collaboration

Announcements

Stay informed with all the latest announcements about corporate-wide issues that may affect you.

Travel advisory
wpsadmin
Wednesday, October 04, 2006

Blood drive volunteers needed
wpsadmin
Wednesday, October 04, 2006

Building 400 construction
wpsadmin
Wednesday, October 04, 2006

Ozone action week
wpsadmin
Wednesday, October 04, 2006

Press release party tomorrow!
wpsadmin
Thursday, September 14, 2006

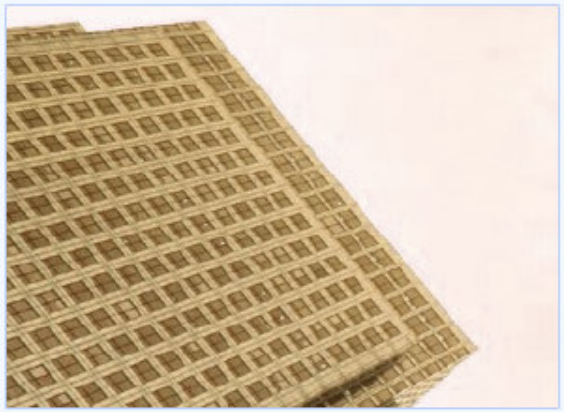
New announcement

Essential Links

Quick access to important information and resources.

Corporate Travel
Expense Accounts
Corporate Security
Corporate IT
Payroll
Human Resources

New essential link



Reaching New Heights

Monday, September 25, 2006

Our brand is one of the most recognized brands in the world. In a speech to Harvard University's MBA candidates, Ted Amado, Senior Vice President of Marketing and Merchandising Worldwide, explains why.

Other stories

Updates to copyright policy
Business conduct guidelines
Medical benefits comparison

New article
View all news

Industry news

Home expo report
Investing in the fixer-upper: big and small

New article

People Finder

Search by:

Name

Search for:

Search

Advanced Search

Recent News

Branding guide
Monday, September 25, 2006
Our brand is one of the most recognized brands in the world. In a speech to Harvard University's MBA candidates, Ted Amado, Senior Vice President of Marketing and Merchandising Worldwide, explains why.

Awards & recognition
Monday, September 25, 2006
Learn more about the Employee Reward Program and how you can help the team win.

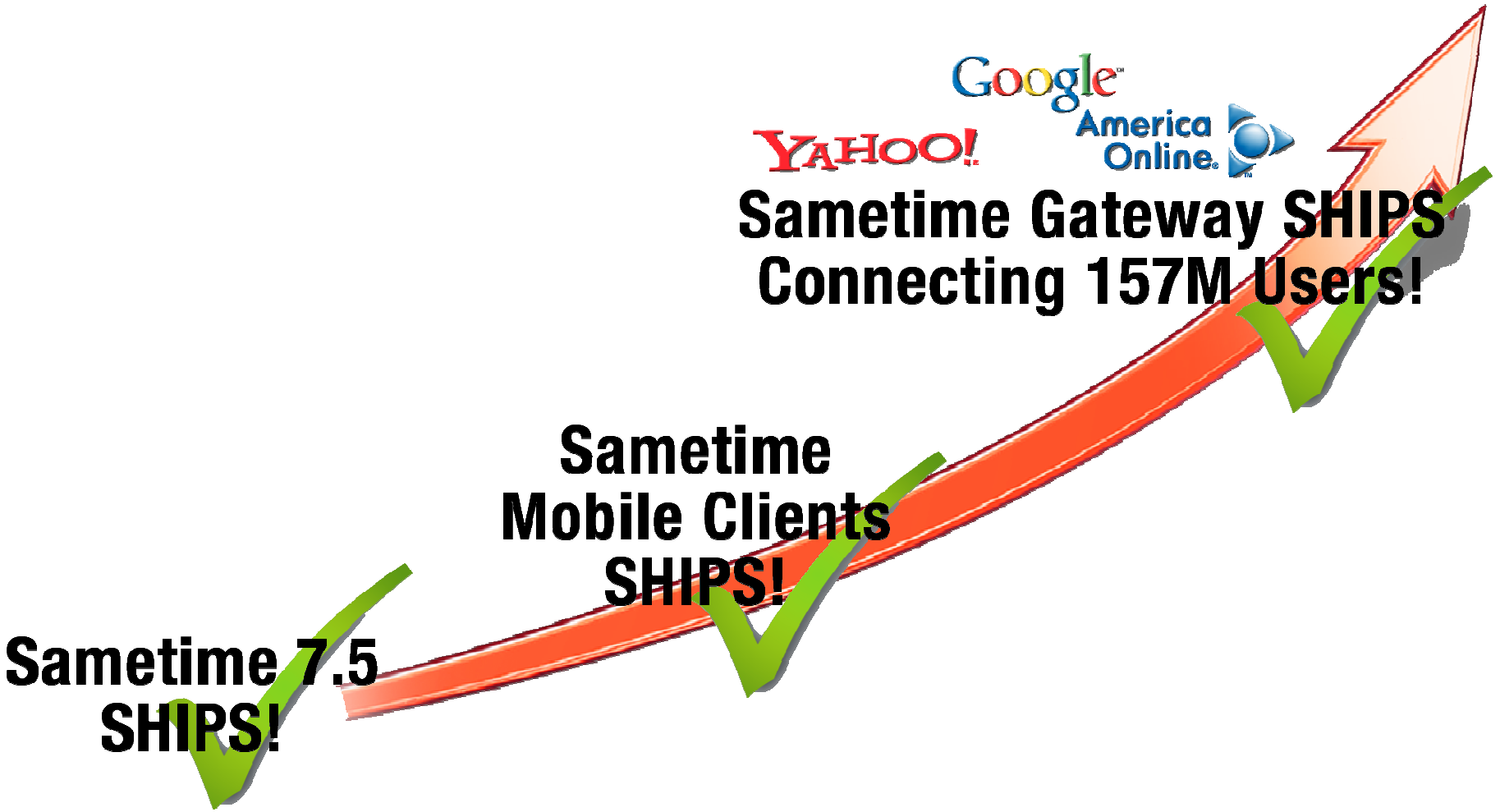
Identify your skills
Monday, September 25, 2006
Employees and managers are responsible for working together to assess their current skill level, as well identifying a plan for getting to the skill level where they need to be.

Become a leader
Monday, September 25, 2006
Outstanding technical leadership is the ability to execute with the speed, simplicity and teamwork needed to keep ahead of the competition and exceed our customers' expectations.

New article

Home Administration Messaging Site Map

IBM Lotus Sametime nel 2006



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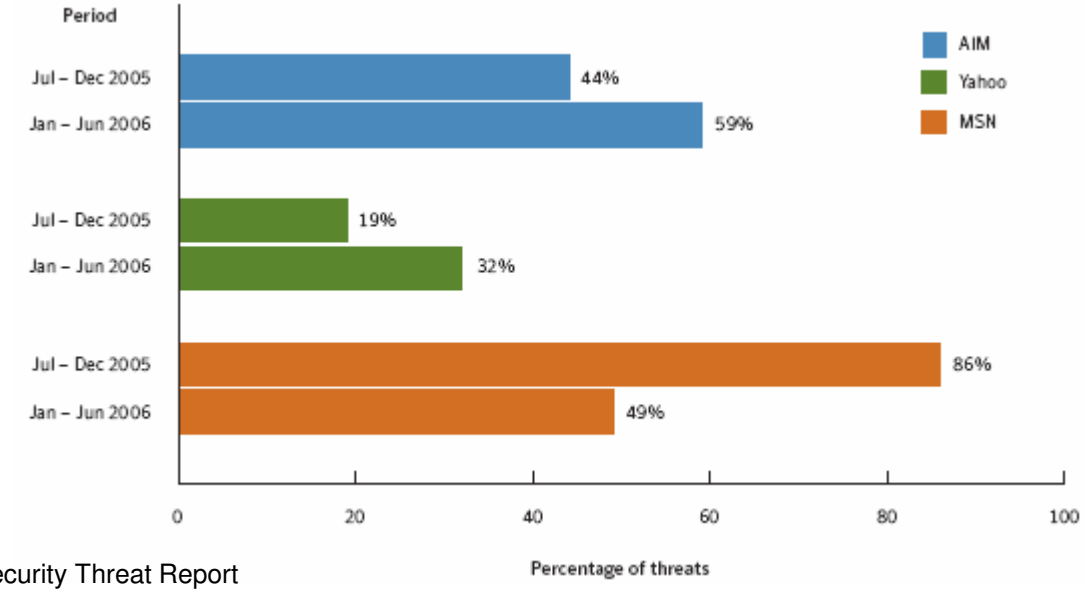
As one of the most successful and widely deployed applications on the Internet, IM has become a potent means for the propagation of viruses, worms, and other threats.

The infection of one computer can result in messages being sent to all users in an IM contact list on that machine, creating the potential for rapid proliferation.



Source: Symantec Internet Security Threat Report
http://www.symantec.com/specprog/threatreport/ent-whitepaper_symantec_internet_security_threat_report_x_09_2006.en-us.pdf

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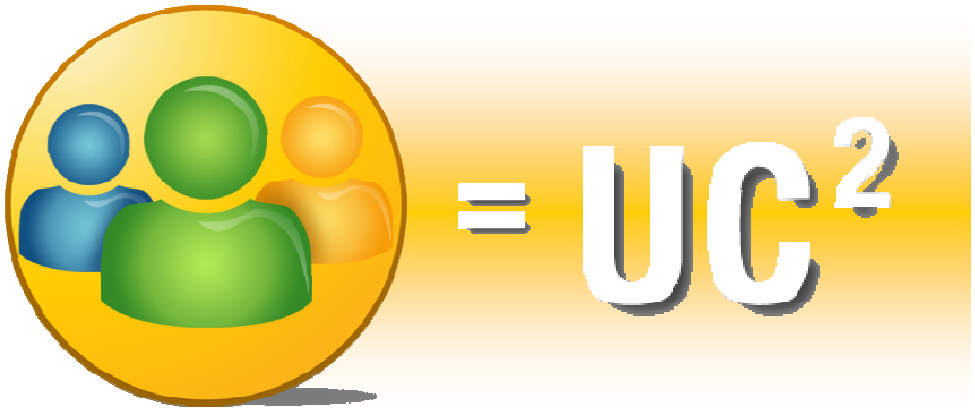
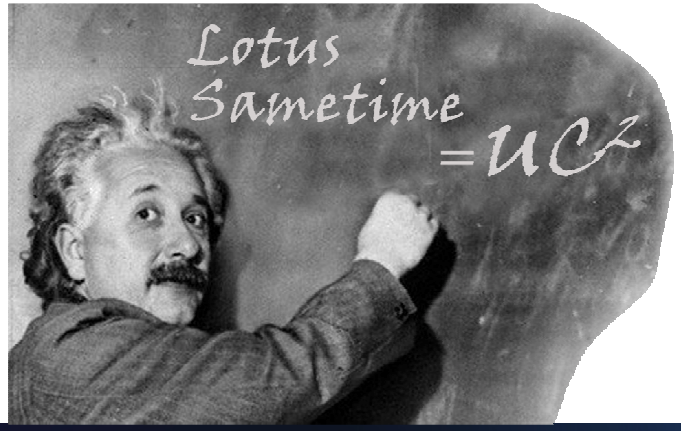
IBM Lotus Sametime

UC² = Unified Communications & Collaboration



- IBM Lotus Sametime 7.5.1
  - Point to point Video
  - Tabbed Chat
  - Microsoft Desktop Integration (MS Office & MS Outlook)
  - Linux Server
  - Apple Mac Client



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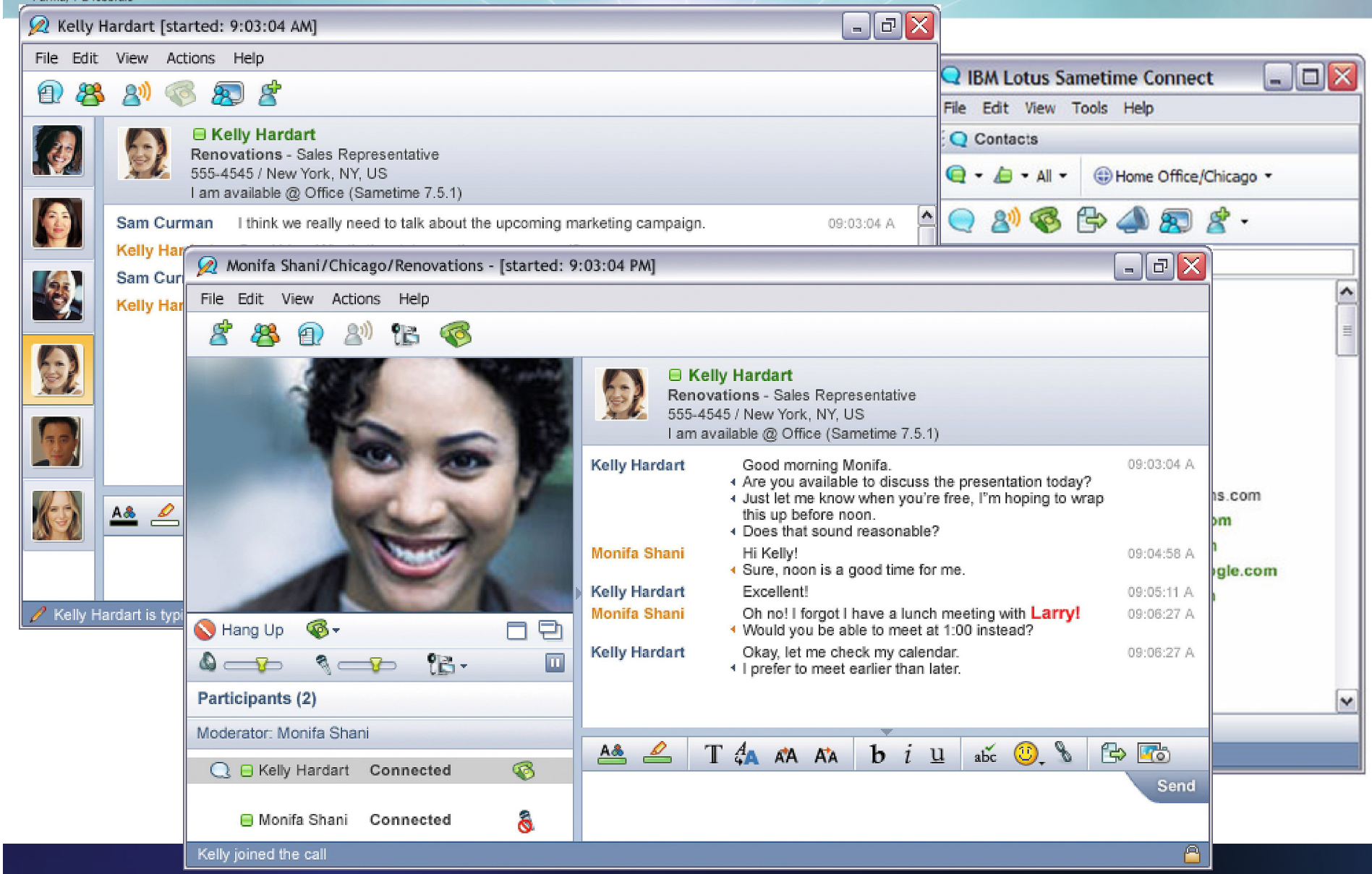

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IBM Lotus Quickr

- La nuova generazione dei *quickplace*
  - Il modo più semplice ed integrato per condividere idee, documenti e oggetti multimediali
- Il collaborative content management in linea con il Web 2.0
  - Ajax-based UI
  - Blogs & Wikis
  - RSS / Atom feeds

- Completo supporto *offline*
- Content repository multipli (JCR, Domino, Filenet, altri)

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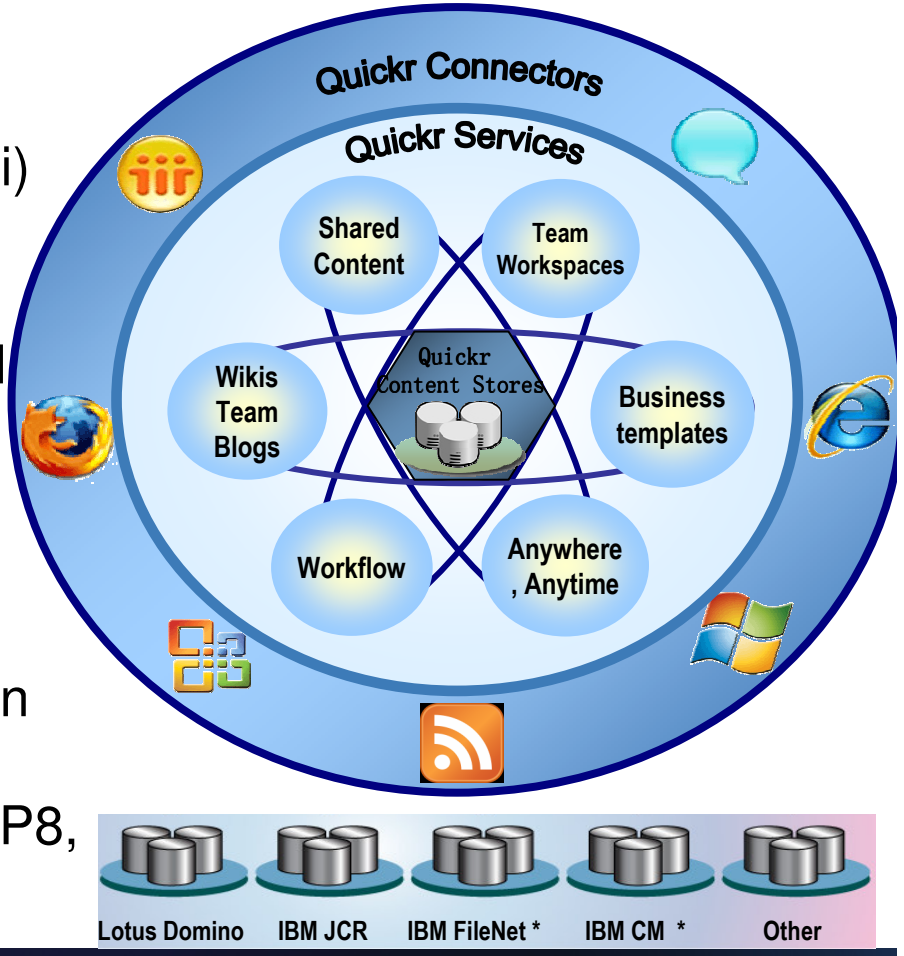
IBM Lotus Quickr

- Un completo set di connettori per integrarsi con le applicazioni desktop (architettura aperta ad ulteriori sviluppi)
- Ricca gamma di team services integrabili con il resto del portfolio IBM
- Templates basati su applicazioni composite
- Utilizza out-of-the-box content stores in formato Lotus Domino o JCR. Possibili integrazioni con IBM FileNet P8, IBM CM e altri (es Sharepoint)



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Lotus. Quickr

Search All

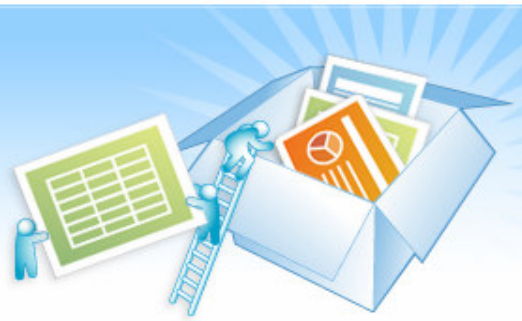
Heather Reeds

People About Help

IBM Lotus Quickr has arrived

Lotus Quickr - the fastest way to share across connected teams.

Just getting started? LEARN MORE



Visit a place below to begin collaborating with others.

My Favorites | My Places | Public Places | All

Sort by: Title | Author | Date Modified | Category

Hide Details

Contractor Hub
PowerRenovations' Comprehensive global e-marketplace for contractors, subcontractors, and suppliers to buy and sell online.

Expo World
Events, business expositions, trade seminars, business conferences.

Innovation Place
Forum where employees, suppliers, partners, and customers meet directly to exchange ideas, share information, and more.

New Store Express
Cost data, project management details, and roll-out plans for new sites worldwide.

Promotions Central
The latest on promotions, events, and product offers, including the highly successful "Do-It-This-Weekend Workshops."

RFI Source
RFI Project Team Resourcesfor responding to inquiries as to Renovations ability to undertake specific work efforts.

Supplier Zone
Brings construction industry suppliers together to achieve fast and cost-effective bid management and to provide a marketplace for materials and services.

Show: 10 | 20 | 50 | 100 items per page

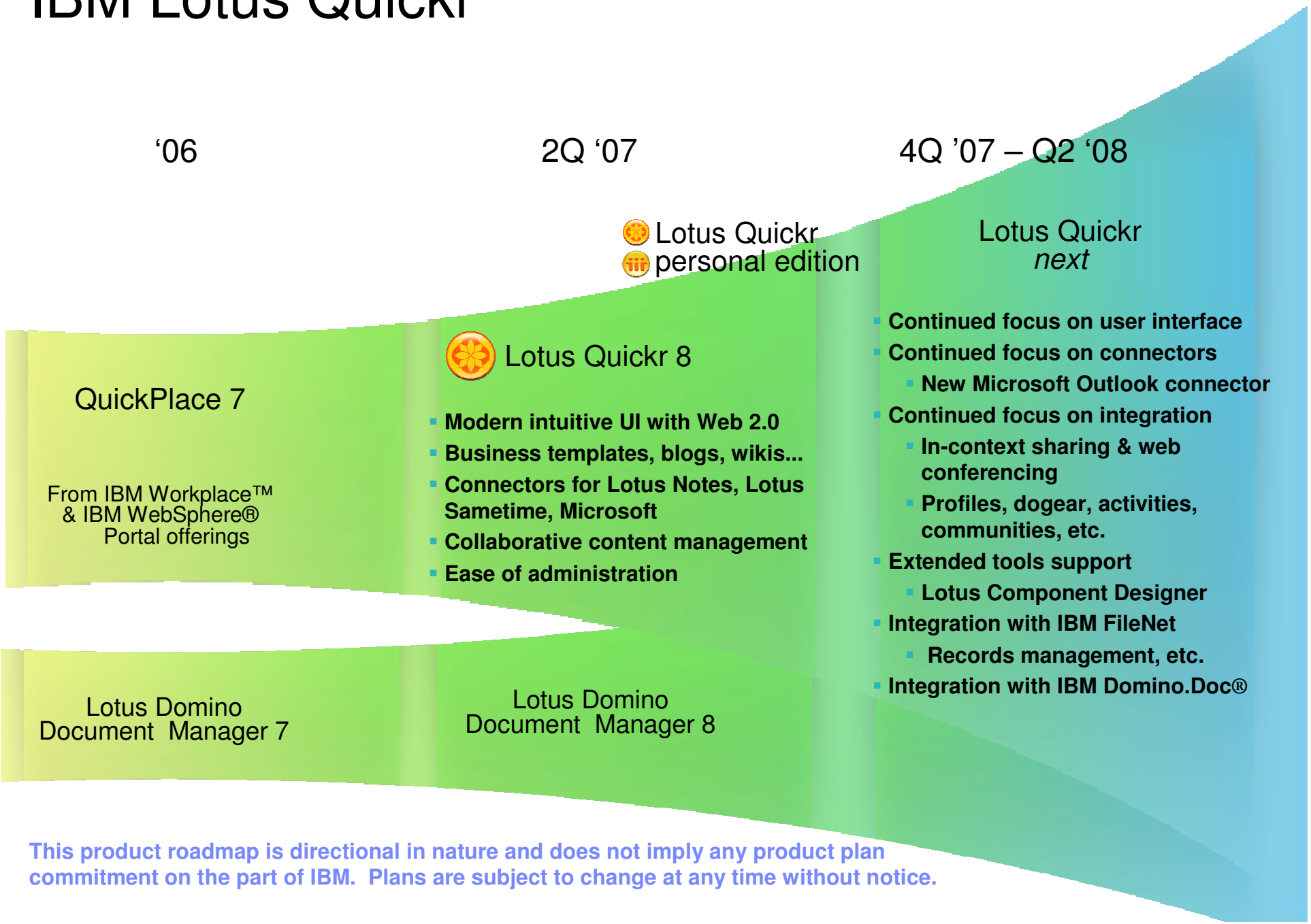
Previous | Next

- Create a Place
- Work with Places
- Work with Templates

Collaborate quickr with
Quickr Connectors
Download Now

Learn More

IBM Lotus Quickr



This product roadmap is directional in nature and does not imply any product plan commitment on the part of IBM. Plans are subject to change at any time without notice.

IBM Lotus Connections

- La prima soluzione *business* per il social networking
  - L'ideale per collegare persone, condividere skill e competenze, mappare le varie interazioni sociali e prendere decisioni in modo più veloce, corretto ed informato
- Unisce le migliori tecnologie del Web 2.0 alle più avanzate e innovative funzionalità degli IBM Research Lab
  - Ajax-based UI
  - Blogs & Communities
  - RSS / Atom feeds
  - Tag & *Folks*onomy
  - Activities-based computing
  - …

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IBM Lotus Connections

- 5 moduli applicativi integrati
  - Profili (integrato con il Directory Service aziendale)
  - Blog (…i blog, appunto!)
  - Communities (comunità di interesse non organizzative)
  - Dogear (bookmark condivisi e classificati con tag)
  - Activities (focus sui task e non sui tool usati per le info)

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Dogear

All | Popular | Your Bookmarks | Your Subscriptions

Search All Bookmarks

Tags | People

Active Tags

Enter a tag to filter the current view

more less

ajax
bookmarks_toolbar_folder
defaults development
education
from_internet_explorer
ibm ie6 imported
imported_bookmarks
java ksc lotus lotusphere
lotusphere2007 microsoft
personal personal_bookmarks
portal secondlife soa software
tivoli tivoli_storage_manager
tivoli_url web2.0 websphere
windows

Tips

New to Bookmarking?

- Learn more about social bookmarking
- Import bookmarks from your browser
- Bookmark a Web page

more

New to Dogear?

Collect and organize bookmarks to Web sites. Get started by adding the Bookmark button to your browser toolbar.

Press the Bookmark button on the browser toolbar to bookmark a page. Assign tags to give your bookmarks names that are meaningful. When you create public bookmarks, your colleagues can view what you are interested in.

Learn More | Watch demo

All Bookmarks

1 - 10 of 204,288 Page 1 | 2 | 3 | 4 | 5 | .... 20429 Previous | Next

Patterns in collaboration

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business collaboration enterprise2.0 process

From Lars Ploughman's "mind this" blog.

"I expect to see future systems take the integration between process and collaboration further. At one end of the scale we want free-form collaboration to support our innovation efforts, at the other end we want repeatable processes to ensure consistent results and keep costs down. Emerging patterns could be discovered by the software and codified as processes. Sort of the equivalent of the infamous Microsoft Windows paper clip popping up announcing "It looks like a business process has emerged for this task. Would you like to (1) follow it, (2) edit it, (3) do it your way?""

Recommended Code Levels Model 750 & 800

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ess microcode

https://ssgtech3.tucson.ibm.com/S96A/DS8000%20PE%20Field%20Tips.nsf/6947C9B90790I

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ds8000 microcode

Marty's "last.fm" profile

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last.fm music social-software

velvetbrain's personal music profile at Last.fm. velvetbrain's top artists include Cut Copy, The Go! Team, Nelly Furtado. Favourite

Tags People Outline

Activity Outline

- Gia's and Curtis's Lotus Conne
- "Ventura" Overview for Lotu
- INV103; Social Networking
- Lotus Connections API Doc
- Lotus Connections Executiv
  - Lotus Connections Execu
- ID402 Social Bookmarking:

Reorder

Gia's and Curtis's Lotus Connections Stuff

Tags: activities , blogs , communities , dogear , lotusconnections , profiles , sales , technical , ventura

Overview To Do By type History

Share technical and sales information about Lotus Connections. Brought to you by Gia Lyons and Curtis Ryan.

Recent updates

1-6 of 6 First Last Previous Next

ID402 Social Bookmarking: How People Make the Software Better

updated by Gia Lyons - Today 6:10pm Size: -1 bytes

architecture businessvalue dogear lotusphere presentation votaw

Agenda

Social networking solutions from IBM

Introducing IBM Lotus Connections software

What is Social Bookmarking (aka "Dogear")

Description & key capabilities

Architecture details

Summary

Questions

Permalink | Notify | Show in outline

Lotus Connections Executive Summary PDF (tell the story in 8 slides)

updated by Curtis M. Ryan - 26 Jan Size: 626.82 KB

connections executive pdf

This is a pdf version for customer distribution of the executive summary deck

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Lotus Connections Executive Summary PPT (tell the story in 8 slides)

updated by Curtis M. Ryan - 26 Jan Size: 644.5 KB

connections executive presentation

this is an abstract of the deeper INV103 preso from LS, that is skimmed down for an executive level message. key points are:
- why is innovation important

With Connections, IBM has entered the battle for the enterprise-ready social-software market. IBM's early entrance into this market puts it in a good position to capitalize on the interest in flexible Web 2.0-oriented community models.

…

Social software in general — and social bookmarks and tagging in particular — represent the next evolutionary stage for portal, collaboration and content management environments.

Fonte: Gartner "IBM Bets on Social Software for Business" Jan, 26 2007

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Gli strumenti per lo sviluppo applicativo

Un SINGOLO modello di programmazione
per la nuova classe di applicazioni composite

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- IBM Lotus Domino Designer
  - Il tradizionale ambiente di sviluppo per applicazioni Domino
- IBM Lotus Component Designer
  - Per costruire applicazioni Eclipse e/o Portale senza scrivere codice Java
- IBM WebSphere Portlet Factory
  - Per lo sviluppo rapido di portlet personalizzate che integrano sistemi differenti (es SAP, Domino, PeopleSoft, Siebel, DBs & Web Services)
- IBM Lotus Expeditor
  - Accede all'intero modello applicativo di Domino
  - Combina componenti Notes & Eclipse, Web Services, widget Web 2.0, WSRP & JSR168 portlet
  - Ne consente il deployment mobile / offline

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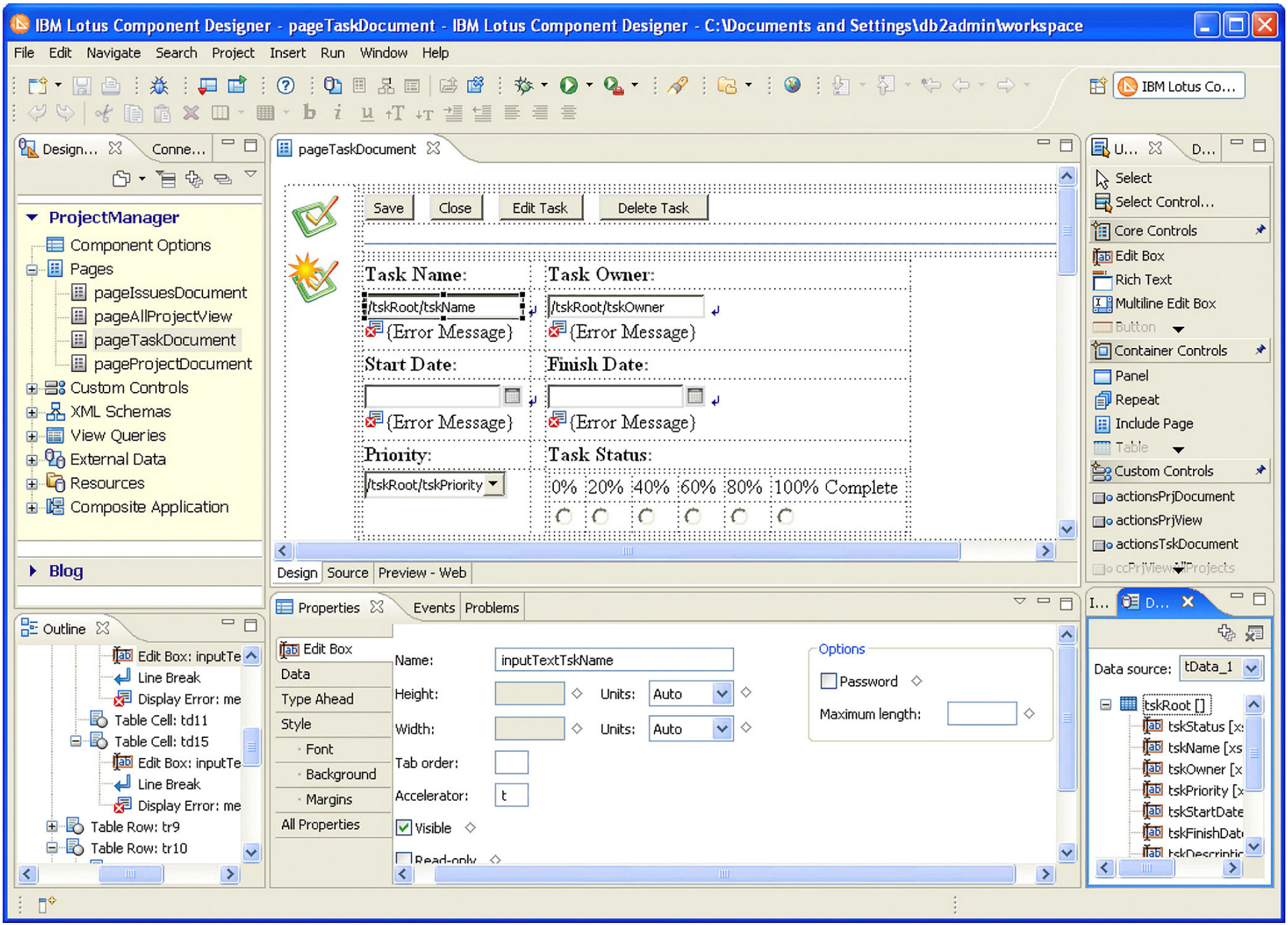
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Con **IBM Lotus Component Designer** è possibile costruire una applicazione WebSphere Portal

Con **IBM Lotus Expeditor** è possibile effettuare il provisioning della stessa applicazione offline…

… o come plugin di IBM Lotus Sametime

e con **IBM Lotus Domino Designer** è possibile eseguirla in Lotus Notes come componente di una applicazione composita

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Lotusphere Comes To You – Gli eventi in Italia

Bologna 2 Marzo	**Sede IBM**
Milano 5 Marzo	**Sede IBM**
Roma 6 Marzo	**Sede IBM**
Padova 8 Marzo	**Sede IBM**

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Il Mondo dei Partner 2007
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Parma, 1-2 febbraio

IBM Lotus Connections @IBM

- 475.000 **Profili**
  - Sono oggetto di 6M di *full text search* al giorno
- 700 **Communities** mappate
- 27.000 **Blog** interni

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