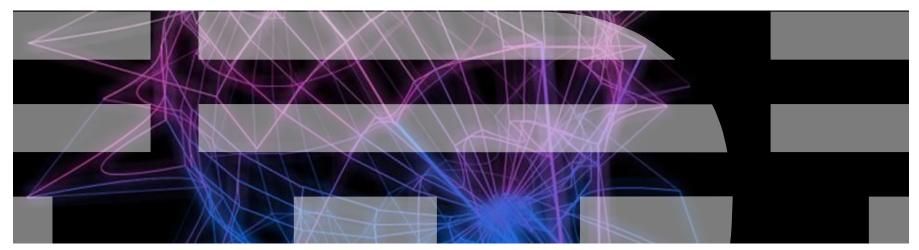
Andrea Saracini – Service Management Sales Leader 09/10/2010

IBM Service Management come piattaforma abilitante



IBM Smarter Systems



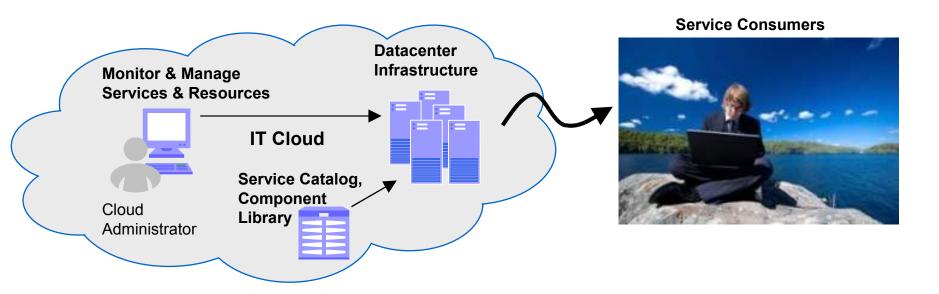
What is Cloud Computing?

A user experience and a business model

Cloud computing is an emerging style of IT delivery in which applications, data, and IT resources are rapidly provisioned and provided as standardized offerings to users over the web in a flexible pricing model.

An infrastructure management and services delivery methodology

 Cloud computing is a way of managing large numbers of highly virtualized resources such that, from a management perspective, they resemble a single large resource.
This can then be used to deliver services with elastic scaling.



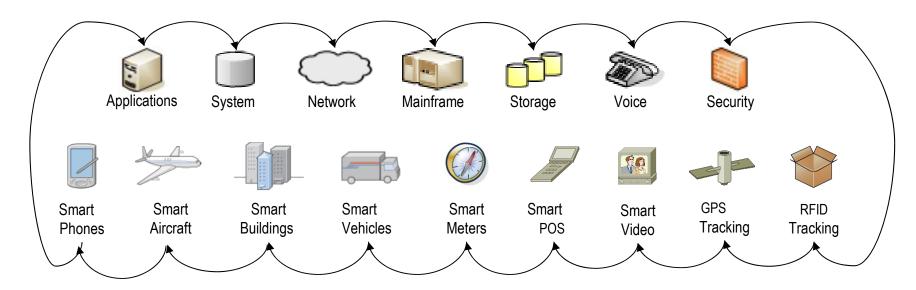


We must start thinking differently about how we design, deliver and manage services across the interconnected service chain...

■ From *silos*:



■ To **service chain**:





The Management Goal Remains the Same

Visibility

 The ability to see everything that's going on across the infrastructure

Control

 The ability to keep the infrastructure in its desired state by enforcing policies

Automation

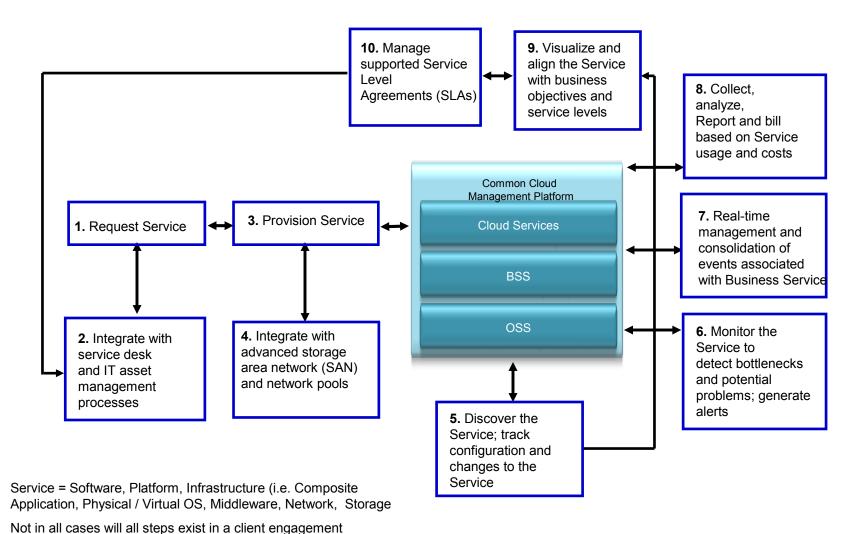
 The ability to manage huge and growing infrastructures while controlling cost and quality.





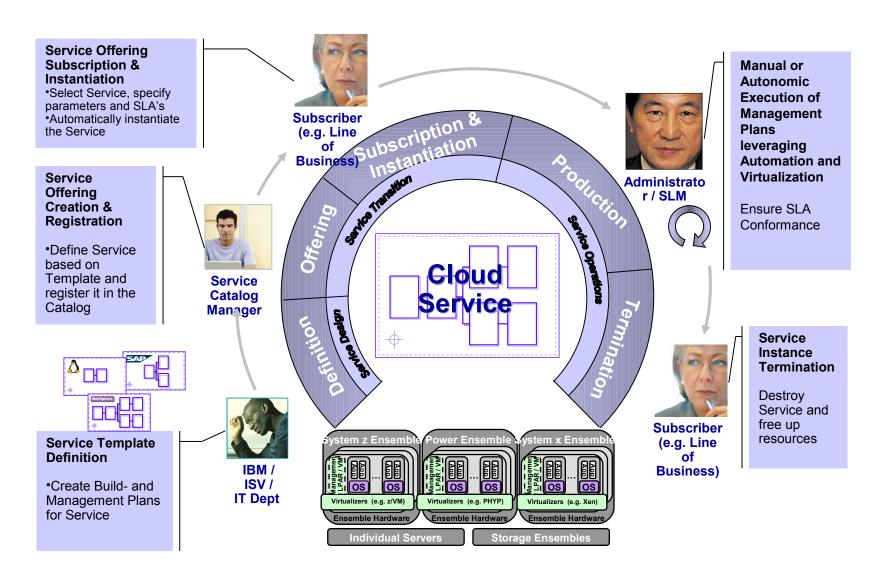


Why Service Management: Cloud Use Case



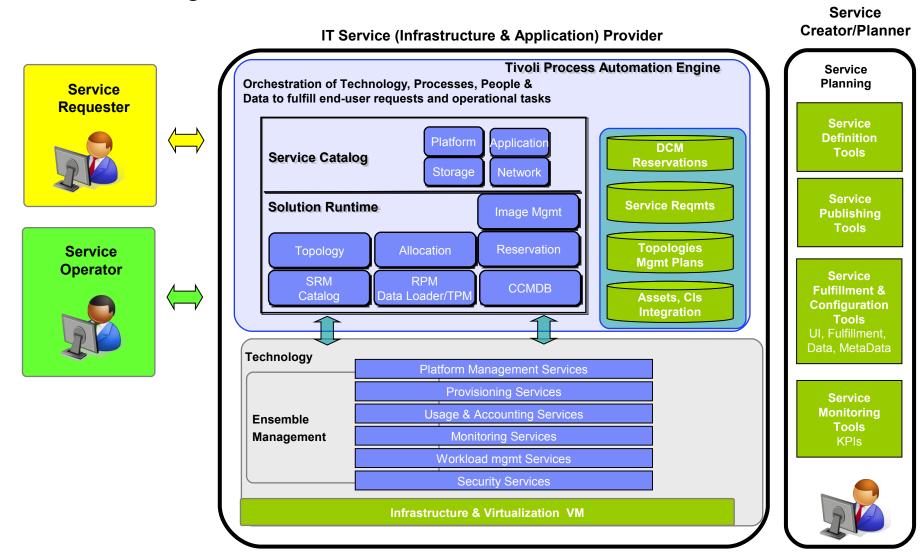


Lifecycle of a Cloud Service





Service Management Center for Cloud





Integrated Approach to Service Management

Integrated Solution

An Integrated set of solutions represent the full management of data, processes, tooling and people

Common Data Model

The core solutions share a common data subsystem for simple data sharing

Processes that Work Together

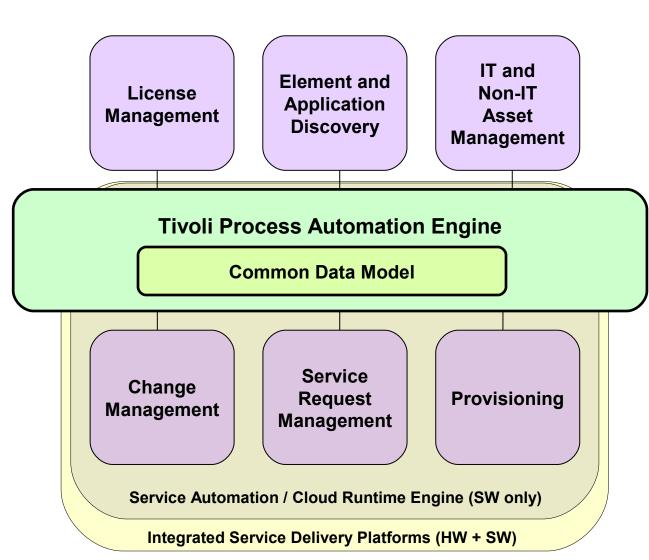
The core solutions share a process workflow automation engine

No Rip and Replace

Leverage existing investments in IBM and 3rd party IT management tools

Lower Cost of Ownership

Lower infrastructure and training costs, simple upgrade model





IBM Systems Software







Infrastructure-wide Virtualization

Systems Management

- Simplify management of physical and virtual infrastructure
- Increase automation single interface for the entire data center
- Support for IBM and third party extensions
- Increased operational efficiency, reduced administration costs

Platform & Energy Management

- Monitor and manage energy consumption of new IBM hybrid systems
- Optimize energy usage through interactions with datacenter infrastructure
- Energy optimization for virtualized solutions

Security

- End-to-end unified security management of server, storage, and network
- Reduce security mgmt costs while improving client workloads security
- Deliver security assurances in a virtualized infrastructure

Availability

- High availability across the infrastructure
- Avoid the costs of downtime ensure access to critical applications

Operating Systems

- Best OS for each workload, multiple operating systems on the same server system
- Advanced capabilities of zOS, IBM i OS, and leadership in UNIX with AIX,
- Windows and Linux on System x
- Linux as Tier 1 operating system on all IBM platforms

Virtualization

- End-to-end IT infrastructure virtualization server, storage, network
- Choice of hypervisor VMware, HyperV, KVM, Xen
- Choice of advanced virtualization platforms: Power and System z



Integrated Service Management



INSTRUMENTED



INTERCONNECTED



Enables service innovation by providing Visibility. Control. Automation.™ across smarter business infrastructures and the end-to-end service chain.





