

## **i2 Acquisition Announcement**

### **Purpose**

The purpose of this document is to address particular questions and provide additional insight about IBM's agreement to acquire i2. To view the full press release, go to: <http://www.ibm.com/press>

### **Q. What are you announcing today?**

On August 31, 2011, IBM announced that it has signed a definitive agreement to acquire i2, a privately held company headquartered in Cambridge, UK, with U.S. headquarters in McLean, VA, and other offices in Tucson, AZ, Ottawa, ON, Canberra, Australia, and Paris, France.

i2 is a leading provider of intelligence analysis and operational insight solutions for defense, government agencies and commercial enterprises.

### **Q. When will this transaction be finalized?**

This transaction is subject to customary closing conditions and regulatory clearance and is expected to close in the fourth quarter of 2011.

### **Q. Who is i2? What do they do?**

Founded in 1990, i2 is a leading provider of intelligence analysis and investigation solutions for defense, law enforcement, national security and commercial enterprises. These solutions proactively help deter, prevent, predict and disrupt the world's most sophisticated criminal, fraud, and terrorist threats today. They enable public safety officers, analysts, managers, detectives and investigators to:

- Uncover hidden connections faster
- Deliver timely and actionable results
- Communicate complex situations more clearly than ever

i2 has an established install base of over 4,500 clients with more than 350,000 users deployed in 150 countries, and provides a powerful set of solutions that address crime, fraud, and security threats to help ensure public safety.

i2's solutions span across multiple sectors globally and consist of government and industry leaders in key areas such as law enforcement, defense, national security, banking, insurance, retail, healthcare and life sciences. i2 solutions are currently used by:

- 8 of the top 10 largest companies in the world
- 6 of the top 8 retail banks globally
- 80% of national security agencies worldwide
- Most US federal law enforcement agencies and organizations
- 4,000 US police jurisdictions
- The majority of UK police forces

### **Q. Why is IBM planning to acquire i2?**

A Smarter Planet requires Smarter Cities that are transforming to do more with less by not simply working harder, but smarter. Smarter Cities are leveraging information to make better decisions, anticipating problems to resolve them proactively, and coordinating resources to deliver exceptional service to their citizens. A Smarter City has the ability to collect and analyze real-time information that can identify and help prevent criminal and fraudulent behavior to ensure public safety.

The combined capabilities of IBM and i2 will help our clients reach even deeper insights about their customers or threats and fraud risks, enabling them to better coordinate resources across multiple jurisdictions in near real time. Together, IBM and i2 will be able to help our clients process an even larger pool of industry specific data and with IBM's experience in scalable

infrastructures, these large datasets can yield valuable and even lifesaving insights instantly, enabling the analyst to help avert the threat or derail the fraudulent activity within minutes of their detection.

The acquisition of i2 will extend IBM's leadership in Smarter Cities by adding industry leading intelligence analysis and investigation capabilities that help government agencies, defense and enterprises to reduce crime, fraud, and security threats to help ensure the privacy and safety of citizens, businesses, and governments.

**Q. How will i2 fit within the IBM software portfolio?**

The i2 products will become part of the Industry Solutions portfolio within IBM Software Group. The combined capabilities of IBM and i2 will help our clients reduce crime, fraud, and security threats to help ensure the privacy and safety of citizens, businesses, and governments.

**Q. How will i2 clients benefit?**

i2 clients will immediately benefit from the combined technologies and skills of both companies, giving them access to a wider set of data sources, data integration technologies and analytic capabilities than ever before. They will also benefit from the increased investment, global reach, industry expertise and support available from IBM.

**Q. How will the acquisition affect i2 Business Partners?**

IBM intends to extend and grow with the skilled Business Partner community that has helped make i2 successful. As IBM works hard to deliver portfolio enhancements based on i2 technology, i2 Business Partners are encouraged to get started now. To find out more about establishing a deeper relationship with IBM, visit [IBM PartnerWorld - IBM Software Value Plus](#)

**Q. How will the i2 team fit organizationally within IBM?**

i2 will become part of the Industry Solutions business, lead by Craig Hayman, General Manager, IBM Industry Solutions, within IBM Software.

**DISCLAIMER**

Clients are responsible for ensuring their own compliance with various laws and regulations. It is the client's sole responsibility to obtain advice of competent legal counsel as to the identification and interpretation of any relevant laws and regulations that may affect the client's business and any actions the client may need to take to comply with such laws and regulations. IBM does not provide legal, accounting or auditing advice or represent or warrant that its services or products will ensure that the client is in compliance with any law or regulation.