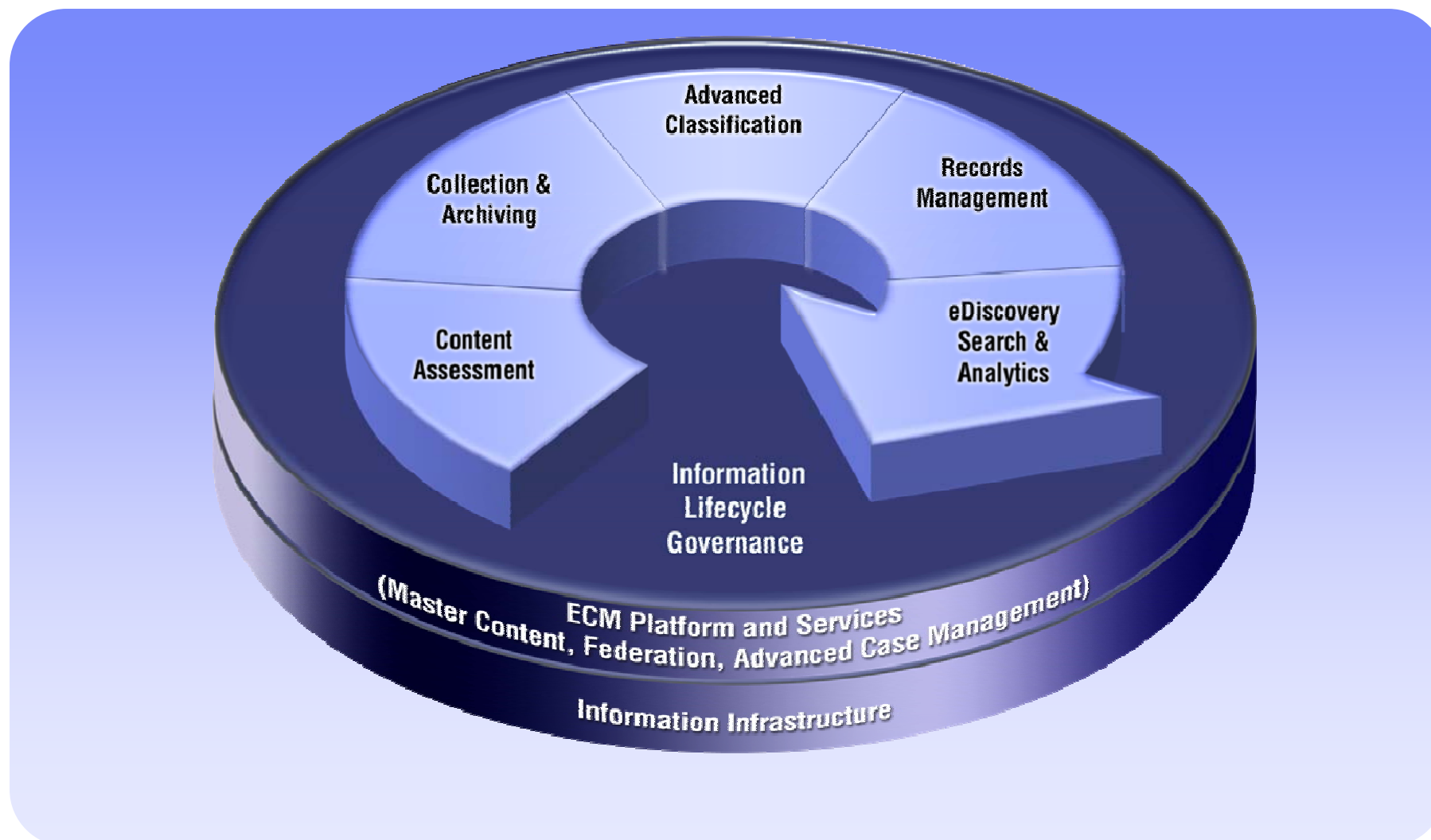


IBM Enterprise Content Management

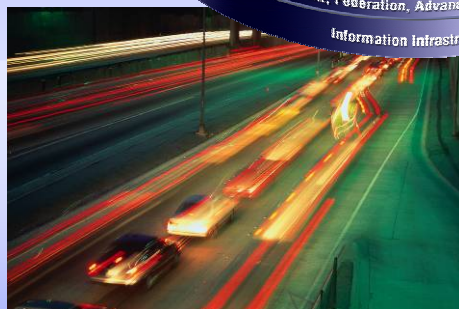
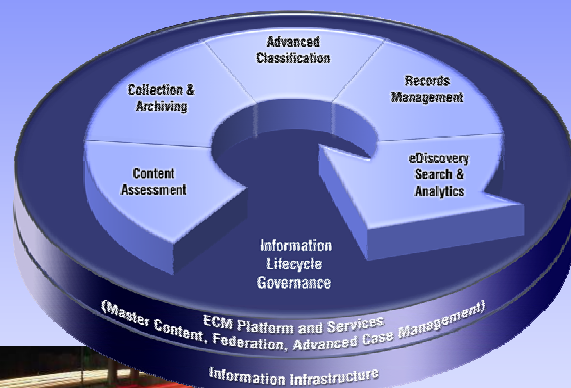
Reducing Risks and Costs with Information Lifecycle Governance



IBM Information Lifecycle Governance (ILG) Model



ILG is Available as Modular On-Ramps – Deploy One, Some or All



- ILG on-ramps can be deployed quickly and deliver immediate value

– Content Assessment

– Collection & Archiving

– Advanced Classification

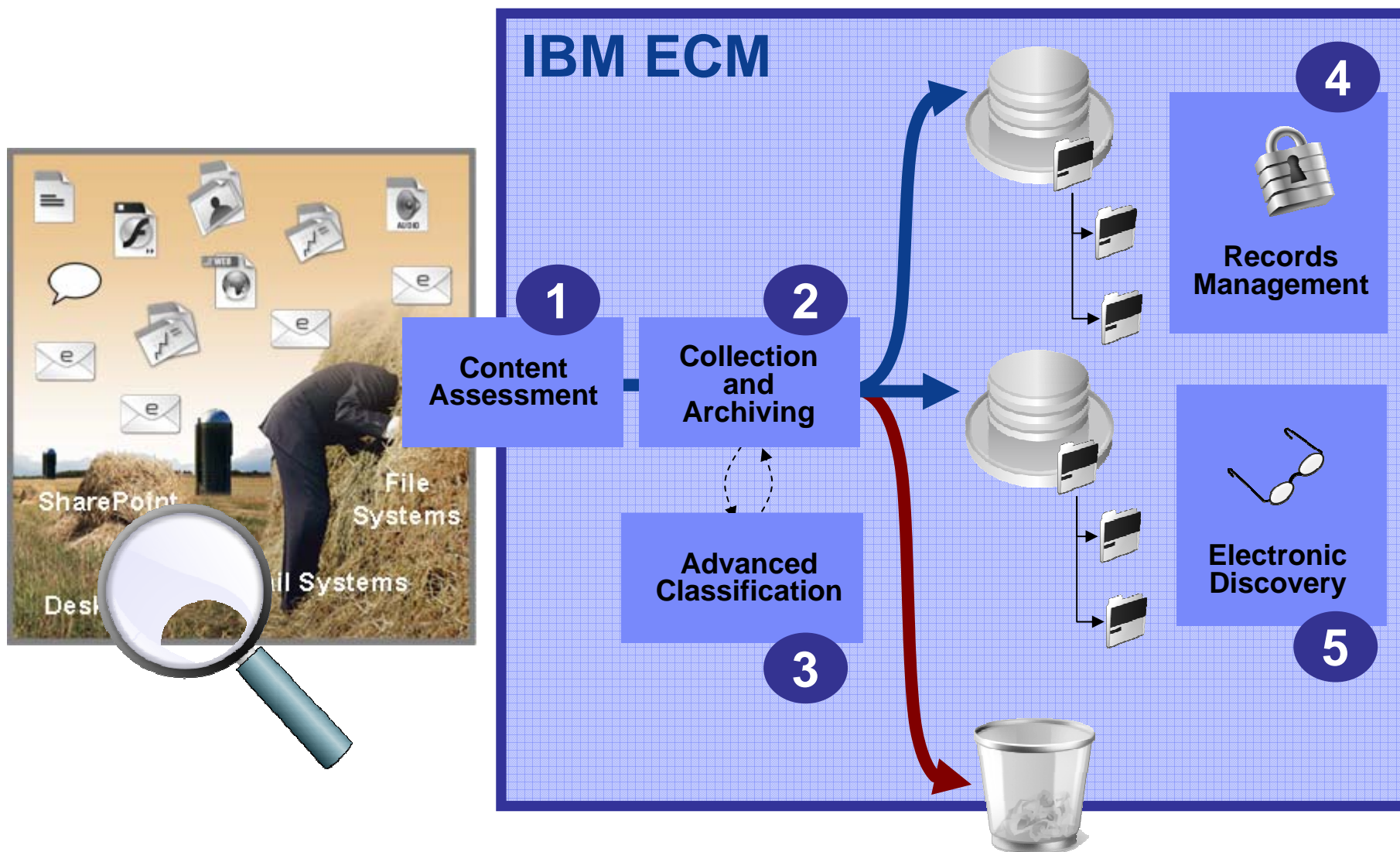
– Records Management

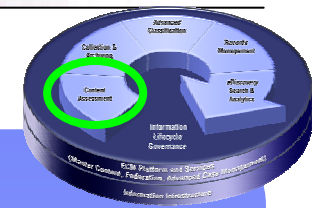


– eDiscovery Search & Analytics

- Start with one, some, or all on-ramps – in any order or any combination
- Add other on-ramps in flexible yet modular fashion
- Starter Packs available for commonly combined on-ramps

Integrated platform for Information Lifecycle Governance





1 IBM Content Analytics for Assessment

Powered by unique *Dynamic Analysis* of content leveraging Content Analytics

Dynamically analyze what you have

Aggregate, correlate, visualize and explore your enterprise information in new ways to understand virtually all content types from multiple sources. Make rapid **decisions** about business value, relevance and disposition.

Decommission what's unnecessary

Save cost and reduce risk by eliminating obsolete, over-retained, duplicate, and irrelevant content – and the infrastructure that supports it.

Preserve and exploit the content that matters

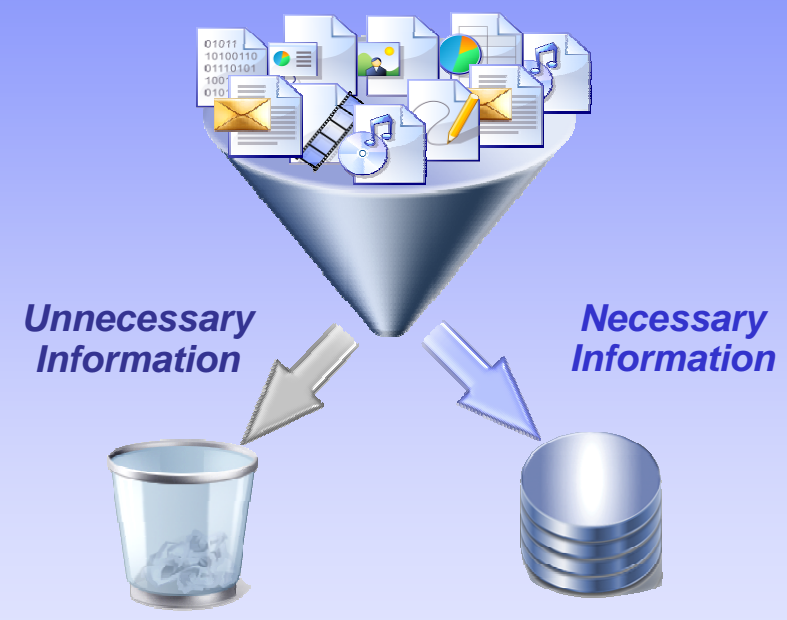
Collect valued content to manage, trust and govern throughout its lifespan in an enterprise-grade ECM platform. Uncover new business value and insight by integrating with solutions for eDiscovery, case management, master data management, business intelligence, predictive analytics and more.



Bloated Production Systems with Inefficient Storage

Content Based Systems Needing Retirement

Content In The Wild



One customer found 1200 copies of the same policy document, including 5 different versions, distributed across enterprise file servers

2 IBM Content Collection and Archiving Solutions



A family of Content Collection and Archiving offerings and partner solutions based on a modular, extensible architecture that enables organizations to gain control of information growth to better manage, trust and leverage information

- Reduce storage costs
- Improve production system and backup performance
- Reduce litigation costs and risks

IBM Content Collector for Email

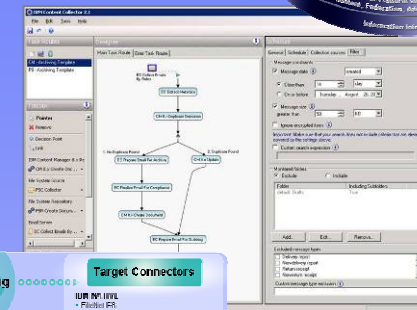
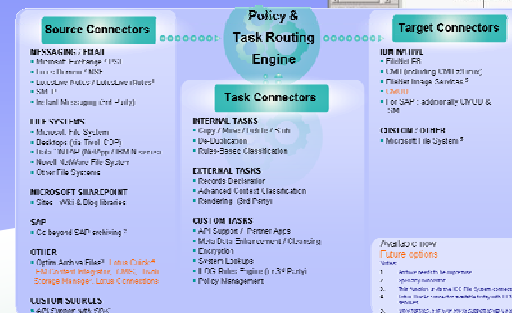
IBM Content Collector for File Systems

IBM Content Collector for Microsoft SharePoint

IBM Content Collector for SAP

Enhanced!

New!



More than email

Assess, monitor, identify, and **collect** virtually all content types from all locations including "content in the wild" and existing silo systems

More than archiving

Enhance by tasking, filtering, transforming, extracting meta data, customizing and more, including multiple classification options

More than an isolated solution

Manage content as part of ECM platform (not a silo) to activate content, establish trust and unlock value

Flexible Data and Content Archiving options with Optim Data Growth and ECM

Specialty Connectors that Go Beyond SAP Archiving and Document Enabling

IBM Information Archive for Email, Files, and eDiscovery – end-to-end, simplified solution

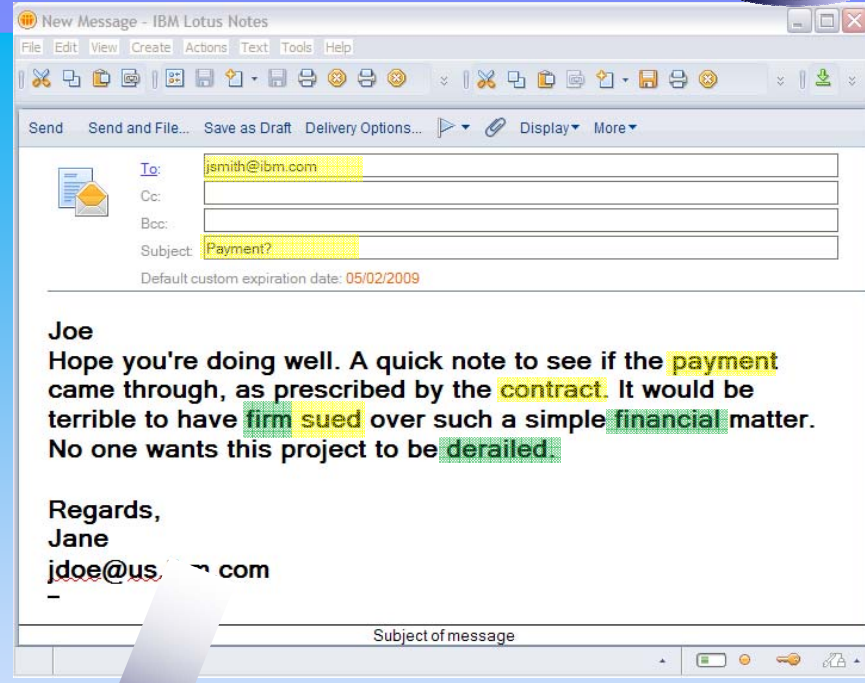
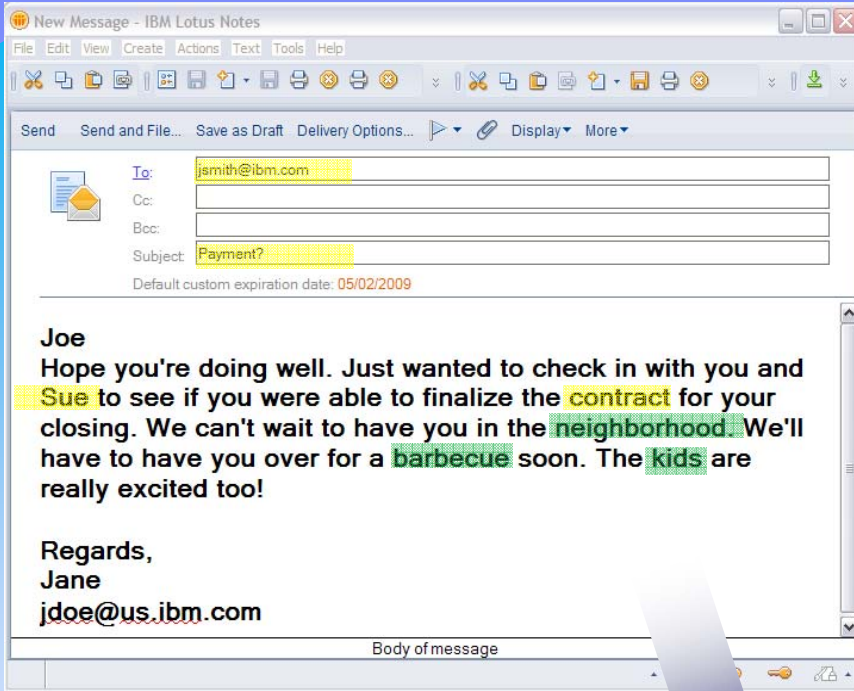
New!

New!

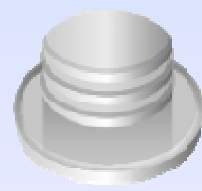


3 IBM Classification Module

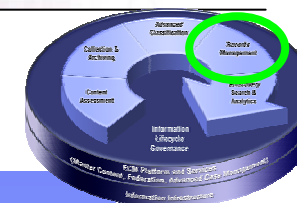
Leveraging the full content context for high accuracy Advanced Classification



Rules-based classification technologies alone are not accurate enough for most applications (without adding content context)



- Sophisticated “on The fly” self learning technology and can even propose taxonomies
- Fully automated or provides suggestions for semi-automated “assisted classification” with adjustable confidence based automation thresholds
- Pre-integrated or embeddable web service

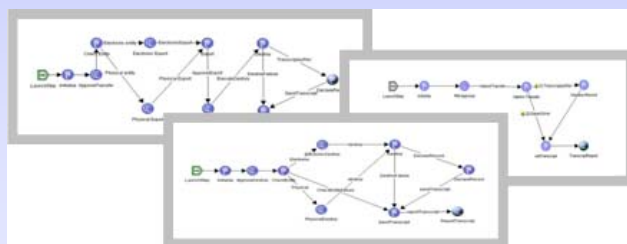
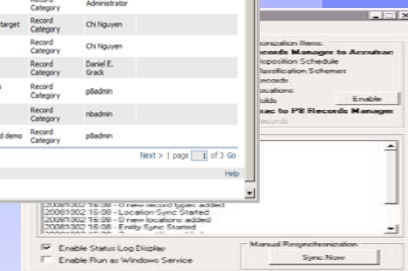
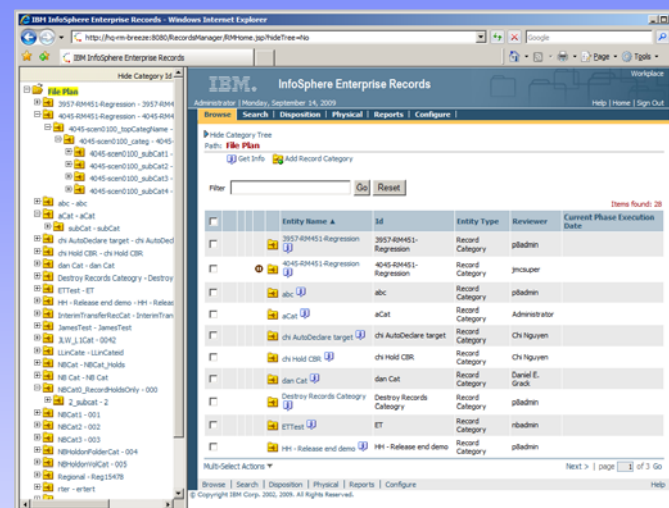


4 IBM Enterprise Records

Enterprise electronic and physical records powered by integrated process management

Manage all records regardless of type, media or storage location throughout lifespan that ensures authenticity, reliability, integrity and usability to proactively improve defensibility, lower risks and costs

- Advanced information design, file plan, classification and meta data management including advanced context classification
- Integrated Records Federation Services for non-IBM repositories
- Complex event and records process management including intelligent retention, dynamic legal holds and audited disposition management
- Physical records support with real-time audited records process and location tracking
- DoD 5015.02-STD Certified
- Best practice pre-integrated records process templates

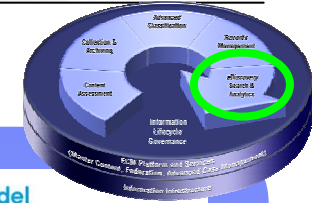


Rated again (August 2010) by Gartner as "Strong Positive"

Extend via partner solutions for integrated file room and offsite physical records storage management

*Gartner MarketScope for Enterprise Records Management, 23 August 2010, Kenneth Chin
Same product formerly known as IBM FileNet Records Manager or IBM InfoSphere Enterprise Records

5 eDiscovery Search and Analytics



IBM eDiscovery Manager IBM eDiscovery Analyzer

Proactive ESI Management

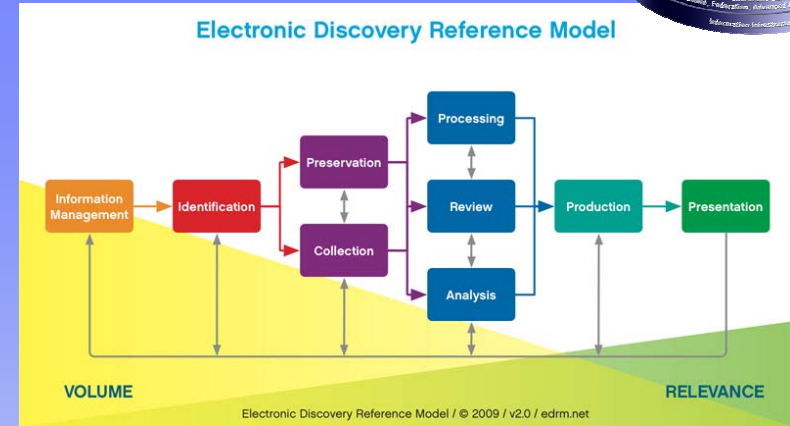
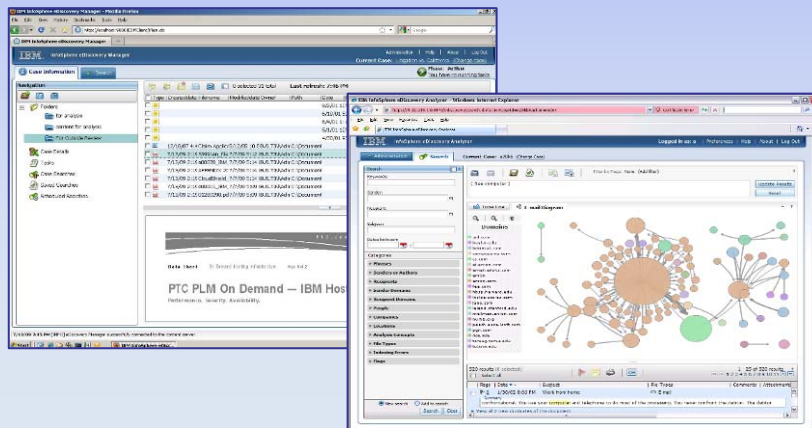
Via proven, scalable IBM Information Lifecycle Governance solutions

Agile Litigation Responses

Powered by advanced content analytics for rapid case insights and faster decisions with reduced costs

Defensible Processes

Optimized eDiscovery processes – authentic and audited – to help reduce risk



IBM eDiscovery Solutions:

Comprehensive, Defensible Preservation

Search, de-duplicate, and preserve relevant case content as litigation commences or is reasonably expected

Breakthrough Case Insights for Agile eDiscovery

Advanced conceptual searches and semantic analysis help in-house attorneys rapidly interrogate and cull content for early case assessment