

# zEnterprise Skills and the Academic Initiative

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Client Skills & AI Leader

April 22, 2013



***“I just had a kid James Wells tell me that he had just solved part II of the Master the Mainframe Contest. It took him 30 hours. He is not in Computer Science (but he will be next year). So you just had a high school student do 30 hours of "homework" . Do you know how hard it is to make a high school student do homework for 30 hours?”***

Seth Reichelson [seth\\_reichelson@scps.k12.fl.us](mailto:seth_reichelson@scps.k12.fl.us)  
Teacher at Lake Brantely High School FL

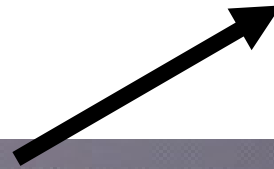


Lake Brantley AP Computer Science 2011-2012

Lake Brantley AP Computer Science 2011-2012

# Goal – Replace the baby boomers (1946-1964) in enterprise computing

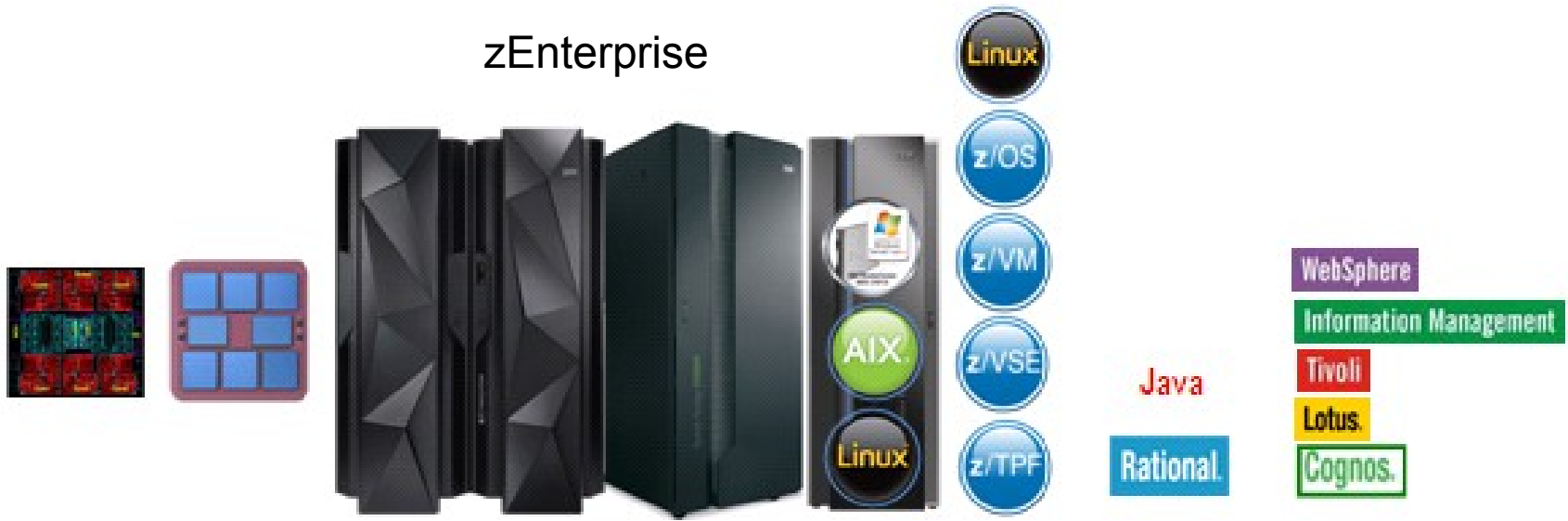
Baby Boomers  
Ages 49 - 67



“You’re not getting any younger” :D

## IBM System z Academic Initiative - Goal with educators

- Inspire enterprise systems education and hands on learning
- Not selling IBM products
- Enable and Assist at no charge





- *Students use but don't build*
- *Students lack problem solving skills*
- *Students lack enterprise thinking skills*
- *Students lack “fundamental” technology skills*

***Syracuse University Answer:***

***Global Enterprise Technology Minor***



## IBM's goal with customers

- Partner clients and community with z schools (professors)
- Assist clients with locating mainframe talent
- Assist clients with internal training programs



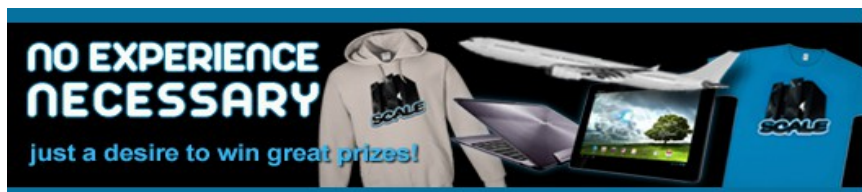
# Sources of z educated students

## Master the Mainframe Contest Wall of Fame

- Recommend internet search:
  - “IBM Master the Mainframe Contest Winners”
  - “Master the Mainframe facebook”
- Part 3 winners are the elite with the most acquired experience
- Send note to **zskills@us.ibm.com** requesting student contact information

## zAI Participating Universities

- [ibm.com/university/contest](http://ibm.com/university/contest)
- Organized by state & country tabs
- Note universities with “Case Study”
- Search on:
  - “IBM System z participating schools”



# The IBM System z Academic Initiative



Over 1000 schools  
Using the z AI  
program

**These 25 schools in North America have taken mainframe education to the next level -**

- multiple courses
- certificate programs
- minors
- concentrations.

|                                     |                                  |
|-------------------------------------|----------------------------------|
| Binghamton University NY            | merwyn@binghamton.edu            |
| California State at Dominguez Hills | mbeheshti@csudh.edu              |
| Cegep De Thetford Quebec            | flahaye@cegepth.qc.ca            |
| Columbus State U, GA                | rogers_neal@colstate.edu         |
| DeVry University                    | ageist@devry.com                 |
| Eastern Illinois University         | vahampton@eiu.edu                |
| Fairleigh Dickinson University, NJ  | lowy@fdu.edu                     |
| Fairmont State University, WV       | Richard.Harvey@fairmontstate.edu |
| Illinois State University           | cjong@ilstu.edu                  |
| Marist College, NY                  | learnzos@marist.edu              |
| North Carolina A&T University       | cwseay@ncat.edu                  |
| Northern Illinois University        | rrannie@cs.niu.edu               |
| Pace University NY                  | hwinkler@pace.edu                |
| Redlands University, CA             | eric_blum@redlands.edu           |
| Robert Morris University, PA        | turcek@rmu.edu                   |
| Rochester Institute of Technology   | lwhfac@rit.edu                   |
| Ryerson University Toronto          | jshuster@ryerson.ca              |
| New York Institute of Technology    | mpanero@nyit.edu                 |
| Syracuse University, NY             | ddischia@syr.edu                 |
| University of Arkansas              | DDouglas@walton.uark.edu         |
| University of MD Eastern Shore      | bcmitchell@umes.edu              |
| University of North Texas           | Steve.Guynes@unt.edu             |
| University of South Carolina        | pattenk@sc.edu                   |
| West Texas A&M University           | H.Paul.Haiduk@cs.wtamu.edu       |
| Widener University PA               | syoon@mail.widener.edu           |



## Professor H. Paul Haiduk, West Texas A&M University

*“Don, bottom line is that employers are going to have to make an investment in us if they expect to have a chance at hiring our graduates. Why? Because other companies have already invested in us in many ways. It's called competition. Recruiting is not like the old days where they swoop down when they feel like it and cherry pick. And I am a strong believer in developing long-term relationships that allow all parties to have some relative certainty in expectations.*”

*Our program growth is significant. We expect to get approval to hire another faculty in near future. In a couple of years we will have a significant number of graduates to work on IBM Enterprise Systems.”*



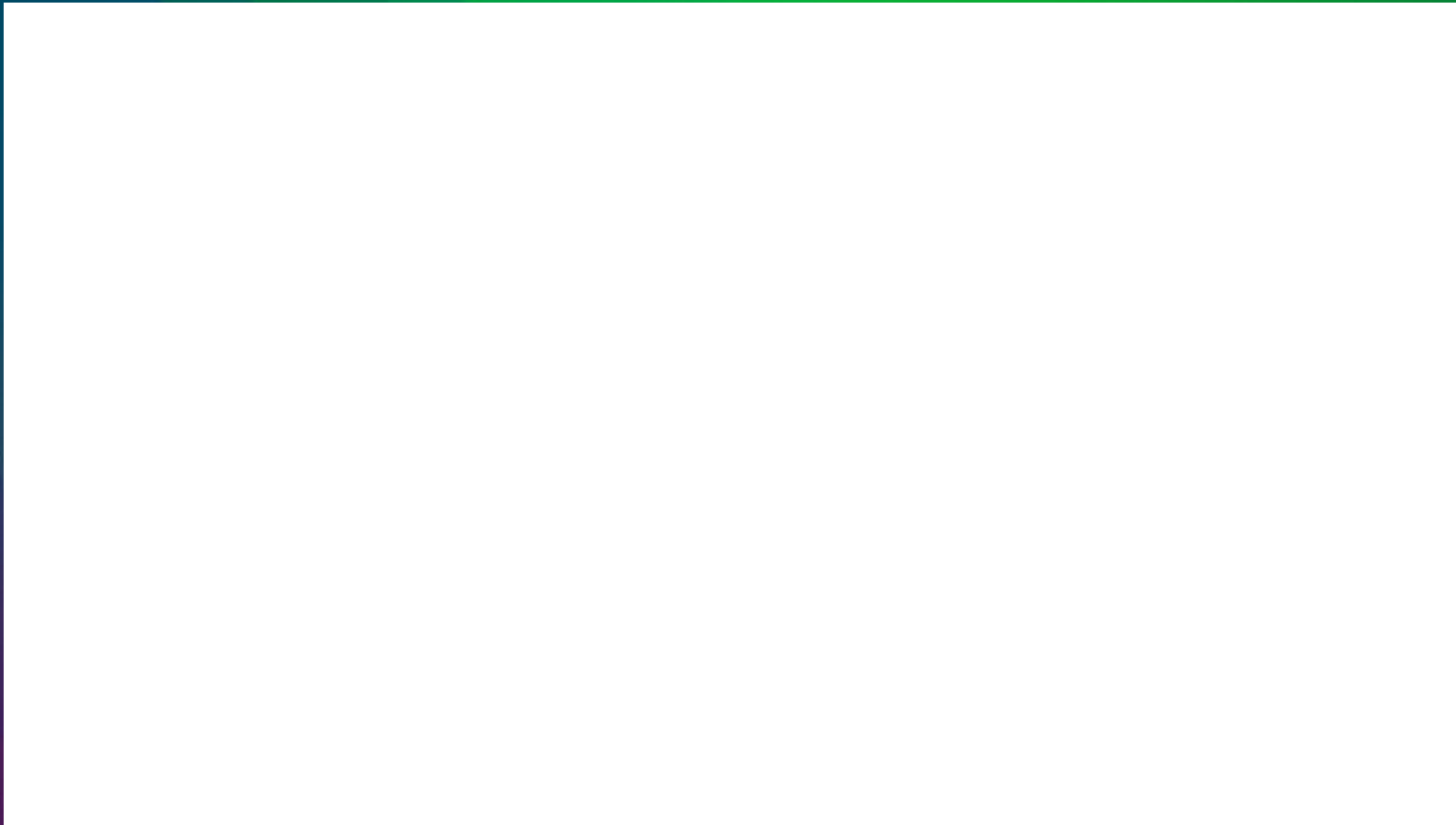


Enterprise-level talent.

# Enterprise-class careers.

- > Lets employers post detailed job requirements for job seekers of all experience levels to review and apply
- > Free, secure, and easy to use for employers and job applicants
- > Global pool of talent specializing in mainframe technology, including both students and experienced professionals

→ **[SystemzJobs.com](https://www.systemzjobs.com)**



In this 3 minute video, professors, students, and hiring managers from diverse universities and enterprises describe their education and passion for working with System z technology. This interview footage comes together into a unified story of the next generation of enterprise-level talent now taking on enterprise class careers.

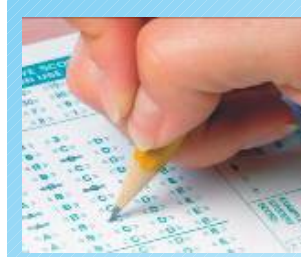
# Academic Initiative Program at a Glance

Schools worldwide access our enterprise systems



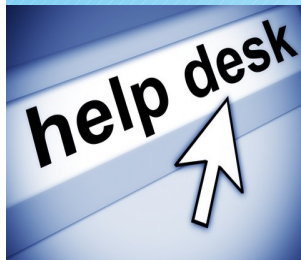
## Hubs

- Marist College, NY
- U of Arkansas
- Illinois State U
- Syracuse U
- NC A&T U
- SC IT-ology
- Brazil
- Germany
- France
- China



### School Enablement - global

55 courses / modules, z/OS mastery exams, coupons, professor seminars, ambassadors, funding and support worldwide, faculty awards



**SystemzJobs.com – Job Board – global**  
connect students with employers

**Skills Help Desk** [zskills@us.ibm.com](mailto:zskills@us.ibm.com)  
assists clients and community



### Student Mainframe Contests - global

33 countries and growing colleges and high schools



### Providing a service to our clients

roundtables, resources, career days  
internships, resumes, advisory boards, training

For any curriculum



# How educators get started

Join the initiative at: [ibm.com/university/academicinitiative](http://ibm.com/university/academicinitiative)



**Download Course Materials**



**Request access to mainframes**



Hubs that provide  
remote access  
world wide  
([zskills@us.ibm.com](mailto:zskills@us.ibm.com))

**Attend faculty education**



Professor seminars,  
education workshops

# IBM zEnterprise Academic Initiative Claims

- **1,082 Schools in 67 countries**  
Participating Schools
- **59,000+ students from 33 countries in mainframe contests**  
Master the Mainframe on facebook
- **3,877 students from 40 countries completed z/OS Entry Level Mastery Test**  
FAQs
- **4209 students and professionals using SystemzJobs.com – job board, 345 employers**  
2 minute video on YouTube
- **Resources at no charge for the mainframe community**  
Free resources
- **8 detailed case studies (why schools are teaching System z)**  
Detailed case studies of 8 schools
- **YouTube videos (IBM clients using Academic Initiative)**  
The next generation of enterprise systems experts



*Enterprise Computing Education*

# 2013 IBM Enterprise Systems Educator Seminar



*June 3 - 5 - Hosted at Syracuse University*

The IBM Academic Initiative is proud to sponsor and invite you to this no cost, face-to-face enterprise system summer seminar. Introduce your students to the most secure computing platform, most current state-of-the-art hardware - the "cloud in a box" - the IBM System z.

- **Learn Enterprise Systems curriculum strategies and best practices**
  - How to get started
  - The best approach to integrate enterprise systems topics into a course
  - Which topics to consider (RDz, COBOL, JCL, REXX, etc. )
- **Attend engaging workshops taught by leading university professors**

*Topics include:* Virtualization, Databases (integrate DB2 using RDz and System z), Big Data (DB2, Hadoop, Data Analytics, Cognos), and Master Data Management: InfoSphere
- **Engage in hands-on workshops and lab exercises**

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*And that's not all! While you're here, you'll...*

- **Tour** the Green Data Center



skill





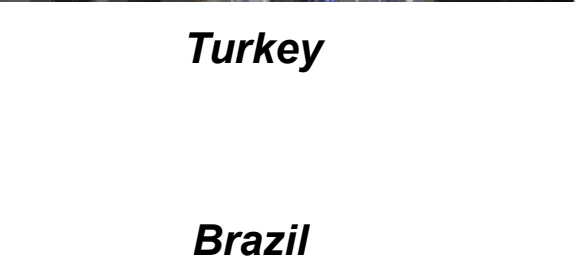
**Turkey**



**China**



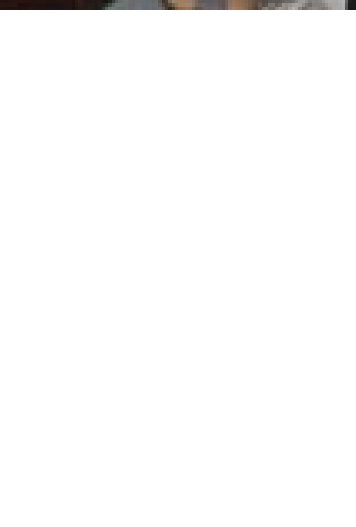
**North America**



**Brazil**



**India**







# Enterprise Computing Community Conference 2013

## Marist College, Poughkeepsie, NY

### June 9 - 11, 2013



[Home](#)

#### General Information

- [ECC Home](#)
- [Conference Home](#)
- [Conference Committee](#)
- [Conference Speakers](#)
- [Call for Papers](#)
- [Registration](#)
- [Submissions](#)

#### Programs

- [Conference Schedule](#)
- [Conference Presentations](#)

#### Promotional Materials

- [Sponsorship Flyer](#)

### About the National Conference

ECC 2013, the fifth annual conference will be hosted by Marist College with collaboration from our esteemed academic and industry partners from Sunday, June 9th, 2013 through Tuesday, June 11th, 2013.

Like us on Facebook!



### Features

### Keynote Speakers



Timothy Lance



Charles Severance

# Marist College Instructor Led Online z/OS classes

647 students from 90 businesses

Accenture S.A.

ABSA Bank

ACG - Auto Club Group

ADP

Aegon USA

Aetna, Inc.

Aformatik Trng. & Consulting GmbH & Co.

Archer Daniels Midland

ASR Nederland N.V.

Alcan Global ATI- North America

Ameritech

Atlantic & Pacific Tea Company

Auto Zone

Bank of America

Bank of Tokyo

BMC Software

Boston University

Central Hudson Gas & Electric

CIGNA Healthcare

Citigroup

Commonwealth Office of Technology,  
State of KY

ConvergEx Group

Computer Sciences Corporation

Credit Suisse

Deere & Company (John Deere)

Department of Veterans Affairs

Depository Trust & Clearing Corporation  
(DTCC)

Desert Sands Unified School District

Donovan Data Systems

DW Installations

EMC

Emirates Airlines

Everis Outsourcing

Fidelity Investments

Great Lakes Higher Education Guaranty  
Corp.

Great West Life Assurance Company

Handelsbanken

IBM

Insurance Services Offices (ISO)

Internal Revenue Service

JP Morgan Chase

Kansas City Life Ins.

KG

Kawasaki Motors Corp. USA

Kimline Propane

Liberty Mutual Insurance Company

LexisNexis

Louisiana Housing Fin Ag / Baton Rouge

M & T Bank

Marist College

Marriott Corporation

MassMutual Financial Group

Merlin International – Veterans Affairs

Metavante

Mitchell Martin

Mortgage Guaranty Insurance Company

Nationwide Insurance Company

New York University

Norfolk Southern Corporation

Northrup Grumman

NYCE Payments Network LLC

NYS Dept of Tax & FinOCIT, Sacramento Cty.

Outsourcing deTecnica

deSistemas - Hardware

Ohio Public Employees

Retirement

System Partsearch Technologies

Progressive Insurance

PSC Electrical Contracting

Referential Systems

Rutgers University - Office of IT

Safenet Security, Inc.

SAIC

Scotia Bank

Sears Holdings Corporation

Secura Insurance Company

Self Employed Consultant

State Farm Insurance

Systemware, Inc.

T. Rowe Price

TAG

Tata Consulting

Thomson Financial-Transaction

Services

Tjornin Consulting Pty, Ltd.

University of Maryland Eastern

Shores (UMES)

Unum Group

USDA

US Treasury

Verizon

Wachovia Bank

Washington State Department of

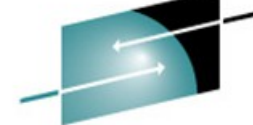
Transportation

Wells Fargo

# IBM Destination z Enterprise Computing Scholarship 2013

To be considered for this scholarship, students must have demonstrated excellence in their enterprise computing coursework, with plans for continued growth on the mainframe platform in their academic and professional careers.

1. Chris Richardson, **University of South Carolina**
2. Subashre Ramachandran, **Northern Illinois University**
3. James Ewell, **West Texas A&M University**
4. Ronessa Sharma, **University of Arkansas**
5. Joseph Lodin, **Rochester Institute of Technology**
6. Theodore Huntley, **Illinois State University**
7. Jenna-Shae Banks, **North Carolina A&T University**
8. Dontrell Harris, **North Carolina A&T University**
9. Jie Hou, **Northern Illinois University**
10. Shane Hale, **Rochester Institute of Technology**



**2013 SHARE Academic Award for Excellence – Deadline June 21**



# Plug into these resources

TPF Users Group

SHARE  
z Technical University

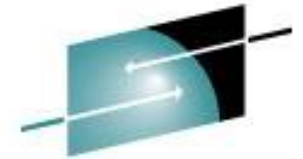
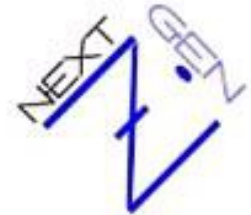
zNextGen

Enterprise Computing Community

Destination z  
Enterprise Executive

z Journal (MainframeZone.com)

z/OS Hot Topics



**SHARE**  
Technology • Connections • Results



## Enterprise Computing Community







## The Next Generation Enterprise Systems Skills

Thank You

Don Resnik  
IBM Enterprise Systems

# IBM System z Academic Initiative Resources for Schools

| Mainframe courses available:  |  |   |
|---|--|---|
| <p>Foundational principles</p> <ul style="list-style-type: none"> <li>▪ <b>Intro to the Mainframe: z/OS Basics* (full semester package)</b></li> <li>▪ <b>Intro to the Mainframe: Networking*</b></li> <li>▪ <b>Intro to the Mainframe: Security*</b></li> <li>▪ <b>Intro to the Mainframe: Large Scale Commercial Computing</b></li> </ul> <p>Operating systems</p> <ul style="list-style-type: none"> <li>▪ <b>Linux on System z</b></li> <li>▪ <b>Introduction to z/VM®</b></li> <li>▪ <b>Introduction to z/VSE Basics</b></li> <li>▪ <b>UNIX® System Services (Module)</b></li> </ul> <p>User interfaces</p> <ul style="list-style-type: none"> <li>▪ <b>ISPF: z/OS Basic Interfaces</b></li> </ul> <p>Storage management</p> <ul style="list-style-type: none"> <li>▪ <b>VSAM</b></li> </ul> <p>Programming languages</p> <ul style="list-style-type: none"> <li>▪ <b>Assembler</b></li> <li>▪ <b>COBOL</b></li> <li>▪ <b>JCL</b></li> </ul> <p>Other</p> <ul style="list-style-type: none"> <li>▪ <b>z/OS Advanced Topics*</b></li> <li>▪ <b>z/OS Emerging Technologies*</b></li> <li>▪ <b>z/OS Installation</b></li> </ul> | <p>Tivoli security, systems, network, and storage management courses</p> <ul style="list-style-type: none"> <li>▪ <b>IBM Tivoli License Compliance Manager for z/OS 4.2 Implementation</b></li> <li>▪ <b>IBM Tivoli System Automation for z/OS 3.1 Introduction and Operations</b></li> <li>▪ <b>IBM Tivoli System Automation for z/OS 3.1 Implementation and Administration</b></li> <li>▪ <b>IBM Tivoli Workload Scheduler 8.2 for z/OS Scheduler's Workshop</b></li> </ul> <p>Information, data and transaction management</p> <ul style="list-style-type: none"> <li>▪ <b>Enterprise Server Data Management</b></li> <li>▪ <b>DB2 for z/OS Fundamentals</b></li> <li>▪ <b>DB2 Family Fundamentals (Cross product)</b></li> <li>▪ <b>DB2 SQL Workshop (Cross product)</b></li> <li>▪ <b>DB2 for z/OS Database Admin Workshop, Part 1</b></li> <li>▪ <b>DB2 for z/OS Database Admin Workshop, Part 2</b></li> <li>▪ <b>DB2 Programming Workshop for z/OS</b></li> <li>▪ <b>DB2 for z/OS Application Development</b></li> <li>▪ <b>DB2 for z/OS Query Optimization and Performance Tuning</b></li> <li>▪ <b>Intro to IMS*</b></li> <li>▪ <b>An Introduction to IMS (Textbook reference)</b></li> <li>▪ <b>Transaction Management</b></li> </ul> | <p>Application development</p> <ul style="list-style-type: none"> <li>▪ <b>WebSphere Application Server for z/OS</b></li> <li>▪ <b>Intro to IBM WebSphere Developer for z (Web based)</b></li> <li>▪ <b>WebSphere MQ for z/OS System Administration</b></li> <li>▪ <b>Developing COBOL with IBM Rational Developer for System z</b></li> </ul> <p>Diagnosis</p> <ul style="list-style-type: none"> <li>▪ <b>z/OS RAS and Diagnostics*</b></li> </ul> <p>eLearning resources:</p> <ul style="list-style-type: none"> <li>▪ <b>Interactive e-Learning Module: z/OS Basics</b></li> <li>▪ <b>Flash Demo: Introduction to Rational Developer for System z</b></li> <li>▪ <b>Develop a batch DB2 for z/OS COBOL application using RDz</b></li> <li>▪ <b>Developing and debugging a COBOL DB2 application</b></li> <li>▪ <b>Editing record-oriented programs with the System z LPEX editor</b></li> <li>▪ <b>Learn about your future in Large Systems</b></li> <li>▪ <b>Careers in Mainframes</b></li> </ul> <p>*available in audio version</p> |

# Mini Survey of 9 TPF Clients

1. Please select your mainframe skills situation.

- 7\_ We have openings now
- 2\_ We don't need mainframe skills at this time, but we will in the next 1 - 2 years
- We don't need mainframe skills at this time, but we will in the next 3 - 5 years
- We do not need System z skills

2. What is your preference for increasing mainframe skills? Please enter a percentage that equals 100%. For example, College hires - 25%, Professional hires - 25%, Internal training - 25%. Outsource - 25%

- 2\_ College hires 10, 10 x, 50, 50, 50, 5, 25
- 1\_ Professional hires 90, 40, x, 50, 50, 50, 40, 65
- 4\_ Internal training 15, x, 5, 10
- 3\_ Outsource 35, 50

3. Rate the success your company has with these recruiting alternatives for TPF talent. ( 1 = high success, 5 = low or no success)

- Partner with colleges and universities 3, 1, 0, 5, 5, 5, 5, 5
- x\_ Advertise job opportunities on company web site 2, 2, , 5, 3, 5, 3, 3, 3
- Advertise job opportunities on Job boards 4, 5, 5, 3, 5, 3, 4, 2
- x\_ Referrals 2, 5, 3, 2, 5, 2, 3, 1
- Social recruiting (LinkedIn, Facebook, Twitter) NA, 5, 4, 3, 5, 2, 5, 5

4. Where are your most critical future skills requirements?

- 6\_ Infrastructure (Systems Programmers or Systems Engineers)
- 3\_ Software and application development (what languages?)
- Operations
- Other (Please explain) \_\_\_\_\_ C, C++ Assembler, BAL, C++, BAL & C, Assembler & C++

5. What technology or software is your most immediate need for TPF or System z education? Web Services, SOA (2) Network interface for SOA, Assembler, C, CP Internals, Systems Programming, Internals, C++, SOA