

# IBM SolutionsConnect 2013

L'IBM TechSoftware nouvelle génération

28, 29 et 30 août  
IBM Client Center Paris



#solconnect13

*Transformez vos opportunités en succès*



# IBM SolutionsConnect 2013

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## FlashSystem to Boost Your Business

**Erik Eyberg**

WW Strategy & Business Development Manager

IBM STG – Flash Center of Competency




@eneyberg

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## Agenda

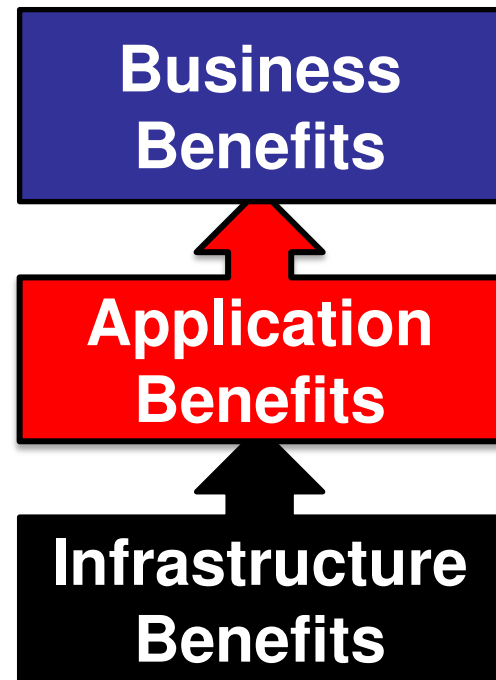
- 
- Business value of flash technology
  - IBM flash portfolio
  - Deployment strategies and customer use cases
  - Review / Q&A

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## Why Flash? It's All About Applications!

- Increase **application** performance
  - Make users more productive
  - Increase "serial" performance
- Scale **applications** further
  - Do more things with more users
  - Increase "parallel" performance
- Create new **applications**
  - Do more things with more data
  - More analytics → more insight
- Make **applications** more efficient
  - Do more with less spindles, CPU cores, license fees, etc





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## Some Flash Acceleration Opportunities...



### Banking

- Optimizing Offers and Cross-sell
- Customer Service and Call Center Efficiency



### Insurance

- 360° View of Domain or Subject
- Catastrophe Modeling
- Fraud & Abuse



### Telco

- Pro-active Call Center
- Network Analytics
- Location Based Services



### Energy & Utilities

- Smart Meter Analytics
- Distribution Load Forecasting/Scheduling
- Condition Based Maintenance



### Media & Entertainment

- Business process transformation
- Audience & Marketing Optimization



### Retail

- Actionable Customer Insight
- Merchandise Optimization
- Dynamic Pricing



### Travel & Transport

- Customer Analytics & Loyalty Marketing
- Predictive Maintenance Analytics



### Consumer Products

- Shelf Availability
- Promotional Spend Optimization
- Merchandising Compliance



### Government

- Civilian Services
- Defense & Intelligence
- Tax & Treasury Services



### Healthcare

- Measure and Act on Population Health Outcomes
- Engage Consumers in their Healthcare



### Automotive

- Advanced Condition Monitoring
- Data Warehouse Optimization



### Chemical & Petroleum

- Operational Surveillance, Analysis & Optimization
- Data Warehouse Consolidation, Integration & Augmentation



### Aerospace & Defense

- Uniform Information Access Platform
- Data Warehouse Optimization



### Electronics

- Customer / Channel Analytics
- Advanced Condition Monitoring



### Life Sciences

- Increase visibility into drug safety and effectiveness

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**OLTP**  
**Bases de données**



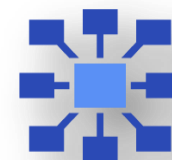
Finance, gaming,  
facturation temps réel,  
real-time monitoring,  
accélération de requêtes

Flash helps you maximize value  
from software you use today...  
and tomorrow.



**Infrastructures  
virtualisées**

VDI, consolidation  
d'infrastructures virtualisées



Platform  
Computing



**Analytique**

Business intelligence,  
traitement de batch,  
système ERP, reporting, ...



IBMSmartCloud



**Infrastructures  
Cloud**

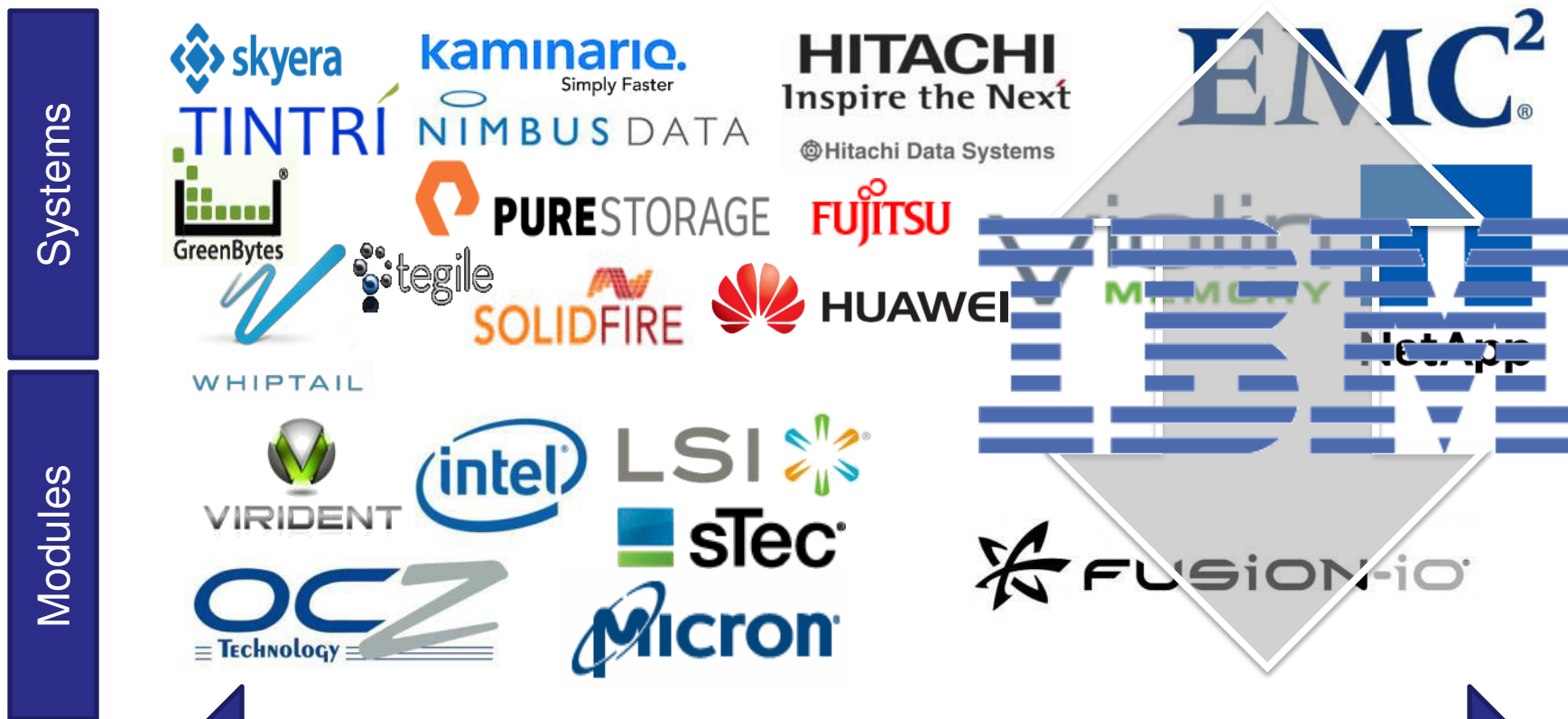
On-demand computing,  
Distribution de contenu,  
web, caching, active file  
management...



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## Many Flash Companies...



Niche & OEM Sales

Mainstream WW Direct Sales

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## IBM Flash Portfolio



Complete set of  
**hardware**  
that enables  
**smarter, faster,**  
**more optimized**  
**software**

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820 3D  
Tour!

## IBM FlashSystem Family Specifications

Model	<u>FlashSystem 810</u>	<u>FlashSystem 820</u>
Capacity	2, 4, 6, 8, or 10 TB	12 or 24 TB (10 or 20 TB w/RAID)
Latency (r/w)	110/60 us	110/25 us
IOPS	550K @ 4K	525K @ 4K
Bandwidth	5 GB/s	5 GB/s
Data Protection	Variable Stripe RAID™	2D Flash RAID + Variable Stripe RAID™
Power	350 W	300 W
Form Factor	1U EIA x 22.5"	1U EIA x 25"
Interfaces	4x 8 Gb FC or 4x 40 Gb InfiniBand	



8xx use eMLC flash – best for most enterprise workloads

Equivalent SLC based systems (7xx) available for extreme write applications

x20 has more reliability tech and max capacities

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## IBM FlashSystem Family Values

*Extreme Performance with MicroLatency™ • Macro Efficiency • Enterprise Reliability*

- Fast
- Efficient
- Reliable



MicroLatency™ minimizes waiting:  
~100 microseconds to value

20 TB, 500K+ IOPS, 5+ GB/s in  
1U and <500 Watts

Industry leading Variable Stripe  
RAID™ and 2D Flash RAID

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## Storage “performance” is...

Metric	What It Really Means
<b>IOPS</b> (I/Os per second)	How many small activities (typically 4 kB requests) the system can handle in parallel* at a time <i>Traditionally proportional to spindle count</i>
<b>Bandwidth</b> (MBps / GBps)	How many big activities (typically 128 kB+ requests) the system can handle in parallel* at a time <i>Traditionally proportional to backend scalability</i>
<b>Latency / response time</b> (ms, $\mu$ s)	How fast each individual activity happens <i>Traditionally proportional platter rotational speed</i>

\* “Parallel” above is a simplification, but good enough for high-level discussion.

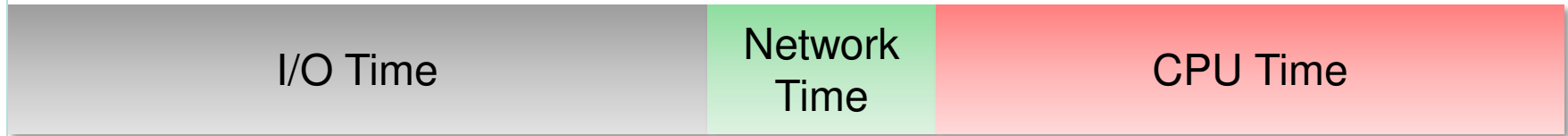


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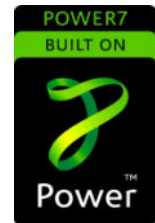
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## Importance de la latence

From an application's perspective, all client requests take time...



Better, faster CPUs help...



But what if you could fix the I/O bottleneck?



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## Common FlashSystem Deployments

### Flash en Stockage virtualisé

- Intégration transparente avec SVC / V7000
- Accélère tous les workloads applicatifs
- Classe de très haute perfs sous Easy Tier
- Bénéficie des fonctions intelligentes de SVC/V7K

### Flash en parallèle du stockage existant

- Installation en parallèle des baies existantes
- Ecriture Miroir dans la baie Flash
- Lecture privilégiée dans la baie IBM Flash
- Préservation des fonctions de réplication 'legacy'

### Baie Flash dédiée

- Baie Flash dédiée pour l'ultra haute perf I/Os
- Accélère les bases Oracle, SAP, VDI,
- Données les plus exigeantes en perfs

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En parallèle  
du stockage  
existant

## French Financial FlashSystem Client

### Problématique:

Consolidation application financière de toutes les filiales européennes:  
→ explosion des IO sur une base de données Oracle de 1TO  
→ Temps de réponse de la baie 'high end' dégradés de 6 à 12 ms  
→ Traitements transactionnels et batch Oracle dégradés  
→ Plainte des utilisateurs

### Solution:

Mise en miroir de la base Oracle entre la baie High End et la baie FlashSystem + Activation 'Preferred Read IO'  
1 TO net utilisés → 4 heures d'implémentation

### Benefices:

→ Problème résolu immédiatement sans tuning  
→ Performances accélérées immédiatement  
→ Utilisation maximale des 28 cœurs du serveur High End Unix

Baie High End



P795 App Server



←  
Mirrored  
Write IO

←  
Preferred  
Read IO  
→  
Mirrored  
Write IO

IBM  
FlashSystem





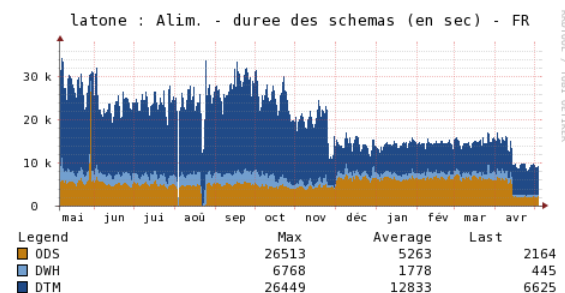
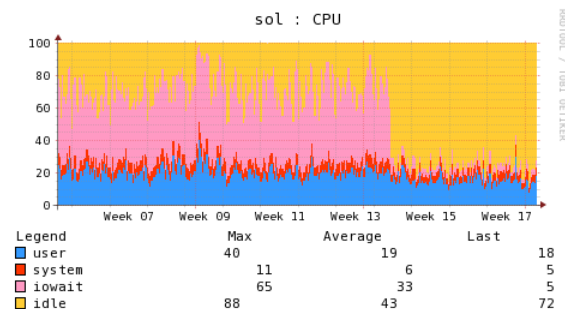


## PriceMinister.com: e-commerce en France

*Témoignage au CRIP le 19/06  
Retour de 3 ans d'expérience sur 2 baies  
Texas Memory System*

- ❖ **OLTP: pb de perf sur base Oracle de 7TO  
(production OLTP site web)**
  - **IO wait divisés par +10**
  - **Charge divisée par ≈3**
- ❖ **BI: pb de perf sur base de 3TO  
(pilotage marketing et commercial)**
  - **Temps d'alimentation BI divisé par 3**
  - **Certains rapports d'analyse MKTG  
passent de 49 min à 10 sec !**

**Rakuten group**  
**PRICEMINISTER.COM**



## Conclusion du Directeur de la Production



- ❖ 3 années de satisfaction de l'expérience FlashSystem
- ❖ Avantages de la solution:
  - Facilité d'intégration et d'utilisation
  - Performances au rendez-vous
  - Stabilité (1 arrêt en 3 ans)
  - Un support en France avec IBM
- ❖ Inconvénient:
  - On s'habitue vite 😊, difficile de revenir en arrière...

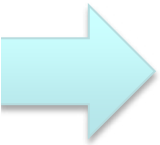
Acquisition en  
2013 de 2 baies  
FlashSystem  
de dernières  
générations

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## Review

- FlashSystem is simple shared storage, server agnostic
- Deploying FlashSystem adds business value by dramatically improving performance (specifically latency)
- It speeds up all applications where gains > costs, with a focus on:
  1. **Databases: IBM DB2** / Oracle, etc, and all the higher-level apps they support
  2. **Virtualization:** servers with VMware experiencing I/O blender effects
- 3 key tactical strategies - solve my performance problem **NOW!**
  - **Virtualized** – mainly for existing SVC/V7K customers with >5 SSDs
  - **In parallel with existing storage** – add performance and redundancy
  - **Dedicated flash** – maximum optimization but more effort, best with an easy to analyze environment like Oracle

21

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InfoSphere  
Information  
Server

IBM InfoSphere BigInsights  
Bring the power of Hadoop to the enterprise.



Une petite baie  
FlashSystem  
va booster  
votre solution  
logicielle IBM



IBM Smart Analytics  
System



Cognos<sup>®</sup>  
software



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IBM<sup>®</sup>

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## Q&A



[ibm.com/systems/storage/flash](http://ibm.com/systems/storage/flash)