IBM Big Data Platform:

Advancing Consumability and Performance of Big Data Solutions

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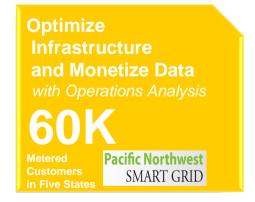


Key Business-driven Use Cases Improve Business Outcomes







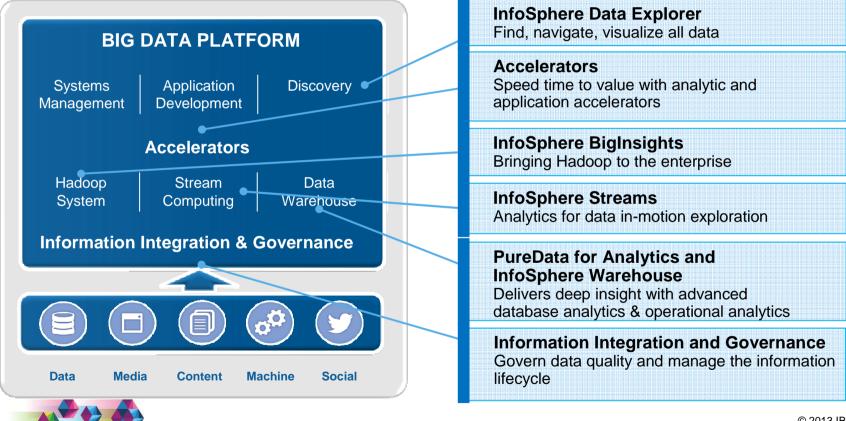








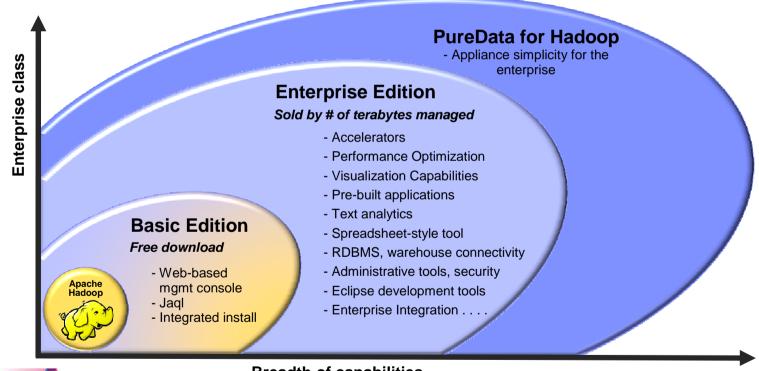
IBM's Key Platform Capabilities Enable the 5 Key Use Cases



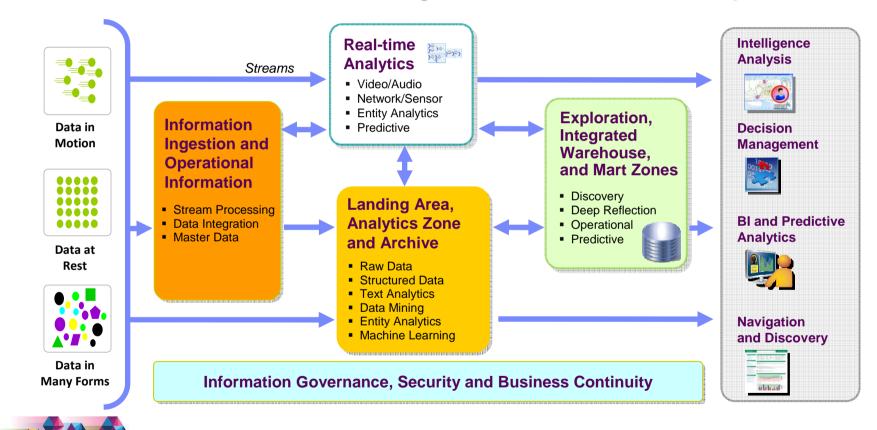


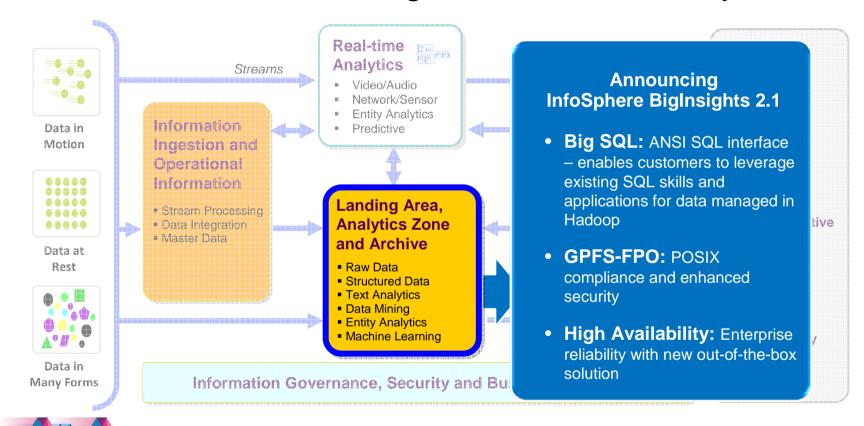
From Getting Starting to Enterprise Deployment

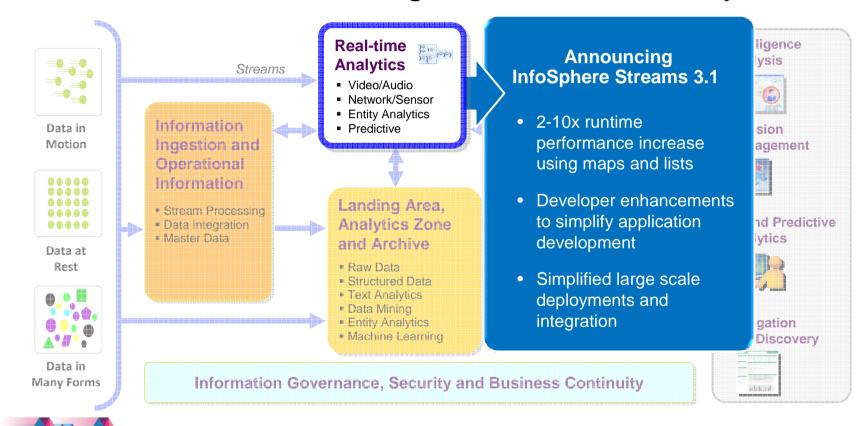
InfoSphere BigInsights Brings Hadoop to the Enterprise

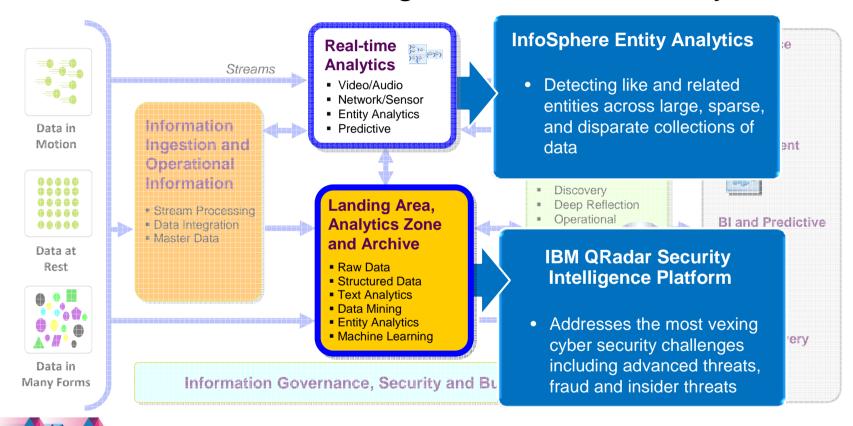


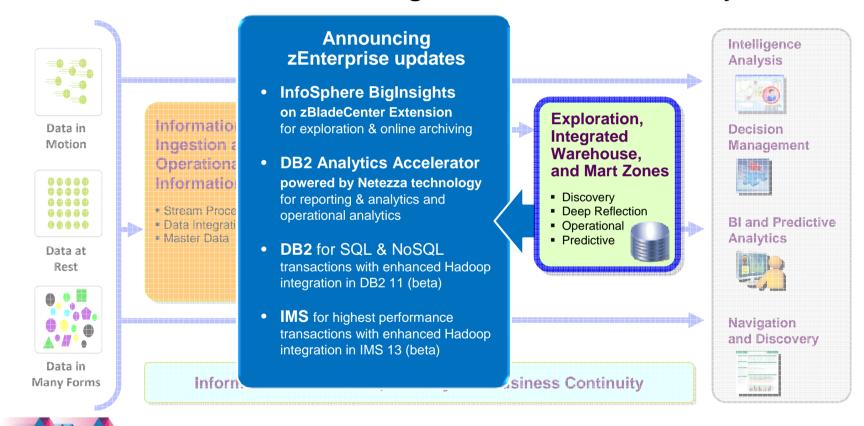














Thank You



Big data, integración y gobierno: www.ibm.com/software/es/info/rte/bdig/



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Simplifying Big Data for the Enterprise

PureData System for Hadoop





If this were easy, everyone would already be leveraging big data

"Big Data offers big business gains but hidden costs and complexity present barriers that most organizations will struggle with"

- The Cost of Big Data, Eric Savitz, Forbes 5/2012

- Open source Apache Hadoop for enterprise usage is incomplete
- Hadoop skills are in short supply
- Custom built solutions lack integrated cluster management
- Requires integration effort within the existing analytic ecosystem
- Most integrated solutions do not help with archival





Let's simplify Big Data ...

From custom and complex

...To organized simplicity



Designed to...

- Simplify the building, deploying and management of a Hadoop cluster
- Speed the time-to-value for Hadoop and unstructured data
- Maximize the overall analytic ecosystem
- Provide enterprise security and platform management



¹Based on IBM internal testing and customer feedback. "Custom built clusters" refer to clusters that are not professionally pre-built, pre-tested and optimized. Individual results may vary.



Announcing the new PureData System for Hadoop

Simplifying Big Data for the Enterprise

- Accelerate time to value
- Accelerate time to insight
- Simplify big data adoption and consumption
- Extend the value of the data warehouse
- Implement enterprise class big data
- Minimize system setup and administration

Pure Data System for Hadoop







Benefits of IBM PureData System for Hadoop

Built-in Expertise

Accelerate Big Data
Time to Value

Simplified Experience

Simplify Big Data
Adoption & Consumption

Integration by Design

Implement Enterprise Class
Big Data

- Deploy 8x faster than custom-built solutions¹
- Built-in visualization to accelerate insight
- Built-in analytic accelerators²
 unlike big data appliances on the market
- Single system console for full system administration
- Rapid maintenance updates with automation
- No assembly required, data load ready in hours
- Only integrated Hadoop system with built-in archiving tools²
- Delivered with more robust security than open source software
- Architected for high availability



¹Based on IBM internal testing and customer feedback. "Custom built clusters" refer to clusters that are not professionally pre-built, pre-tested and optimized. Individual results may vary.

²Based on current commercially available Big Data appliance product data sheets from large vendors. US ONLY CLAIM.

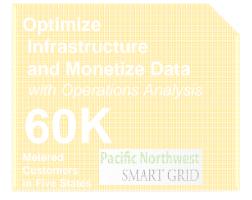


Key Business-driven Use Cases Improve Business Outcomes









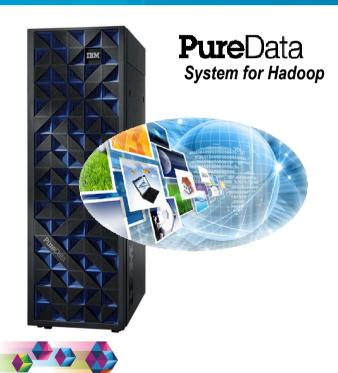






Big Data Exploration

Explore and understand new and emerging data sources



- Explore new data and previously untapped sources
- Visualize and gain new insight with easy to use spreadsheet-style analysis
- Identify useful information that would add value when integrated
- Used for data profiling to understand data before moving to other systems

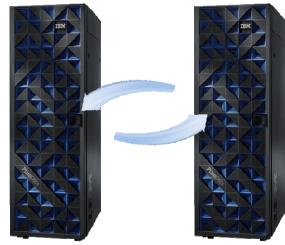


Data Warehouse Augmentation: Active Archive

Initial step toward more advanced integration with Enterprise Data Warehouse and advanced Hadoop analytics







- Immediate storage alternative of cold data
- Cost savings for cold data
- Compliance requirements
- Simple analytics / exploration



Data Warehouse Augmentation: Pre-Processing Hub

Provides landing area for data from other sources



- Aggregation of data
- Pre-process cleansing
- Compliance requirements
- Simple analytics / exploration



PureData

PureData System for Hadoop

Bringing Big Data to the enterprise

Beyond today's big data appliances

- Simplify the delivery of unstructured data to the enterprise
- Integrate Hadoop with the data warehouse
- Leverage Hadoop for data archive
- Provide best in class security
- Provide data exploration across structured and unstructured data
- Accelerate insight with machine data
- Accelerate insight with social data







Closing the skills gap with big data education





The Right Partner Committed to Client Success



IBM understands all kinds of data

- **Game-Changing Innovation** such as Watson, BLU acceleration, streaming analytics and expert integrated systems; 20 years of patent leadership
- Business-Ready Capabilities big data and analytics capabilities, integrated and hardened for serious use, with flexible deployment options



IBM knows how to turn data into value

- Client Expertise deep industry know-how and solutions with global reach
- Strong Ecosystem growing investment with 375+ business partners & 200+ universities
- Build on Current Investments enhance existing analytics and information infrastructure with unparalleled breadth and depth of new capabilities



IBM has invested in big data and analytics

- \$16B+ in Acquisitions coupled with game-changing innovation since 2005
- Analytics Solution Centers visited by 4000+ organizations accessing global expertise
- 2015 Road Map target for Business Analytics recently raised from \$16 billion to \$20 billion of revenue



Thank You



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