



# IBM Focus on Systems Engineering

Bringing Together Processes, Technology, Methods and People

**Chuck Ratigan**

**IBM Rational Software**

**cratigan@us.ibm.com**

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# Innovation depends on Systems and Software Integration



# Competitive landscape and value creation is changing dramatically for the Systems marketplace...

## Competition

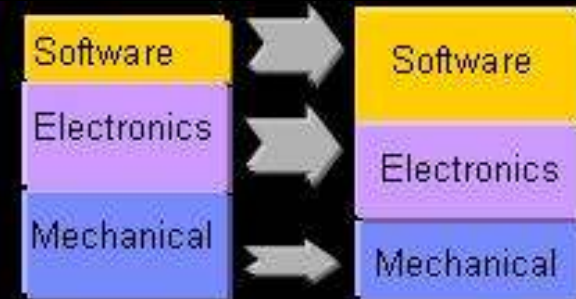
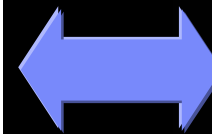
- Drive lifecycle costs down
- Time to market critical
- Cost of failure increasing
- Feature set exploding
- Innovation via SW increasing

## Supply Chains increasing in

- Complexity
- Multi-sourcing
- Geographic diversity
- Component count
- Supplier consolidation

## Field Operation

- Desire for realtime feedback
- More IT systems integration



# Product Development Failures Impact the Bottom Line

**January 2009**

**LG's Incite phone recall**

**- All shipments were recalled due to software issues**

**SYSTEM FAILURE**

**March 2007**

**F22 Fighter**

**- All systems “dumped” when crossing the intl. date-line**

**May 2008**

**24,500 Jeep Commanders recalled**

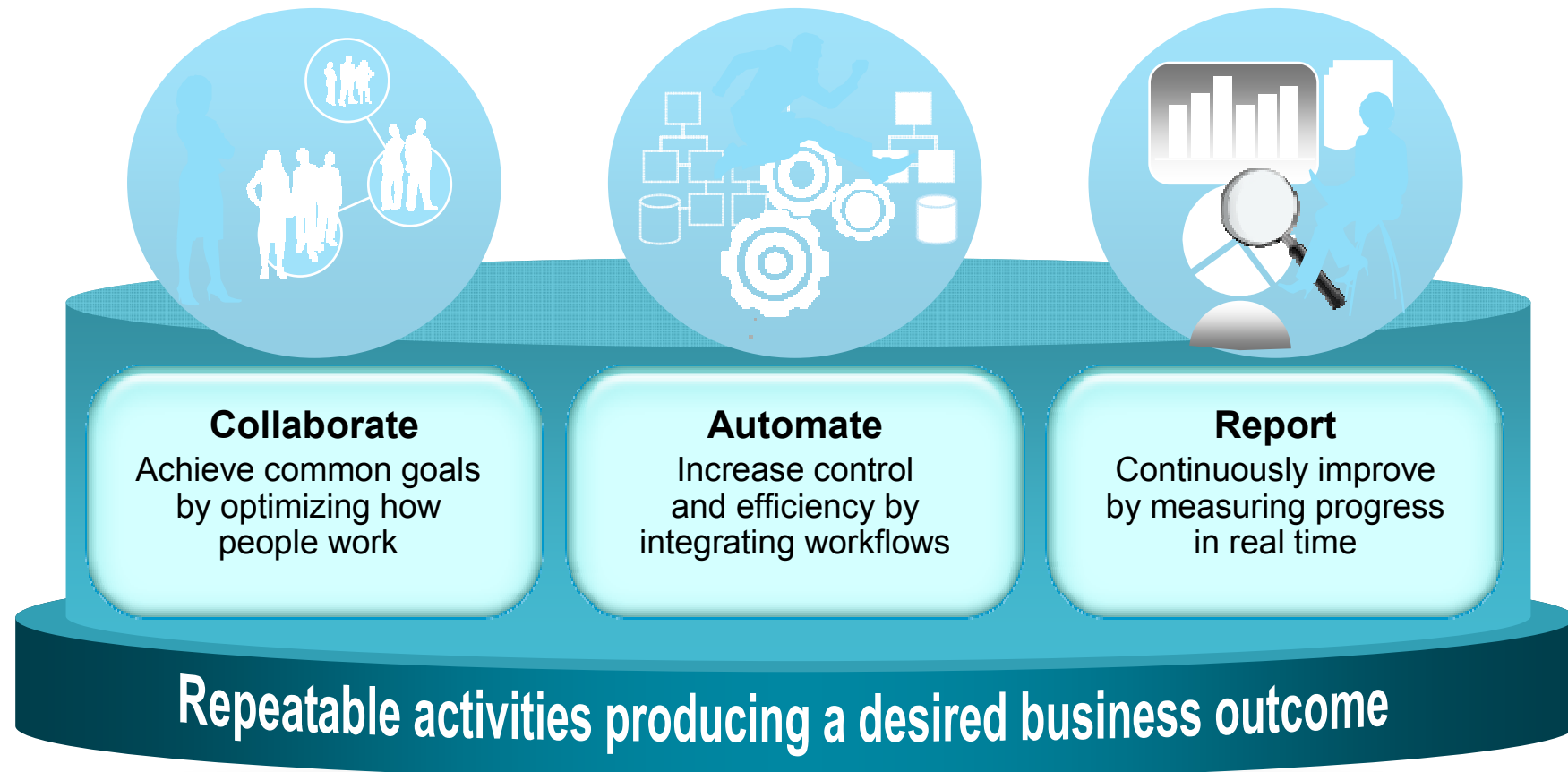
**- Faulty Transmission Software**



**Systems**

**Software**

Business/Program success is dependent upon the ability to manage an adaptable software and systems delivery process

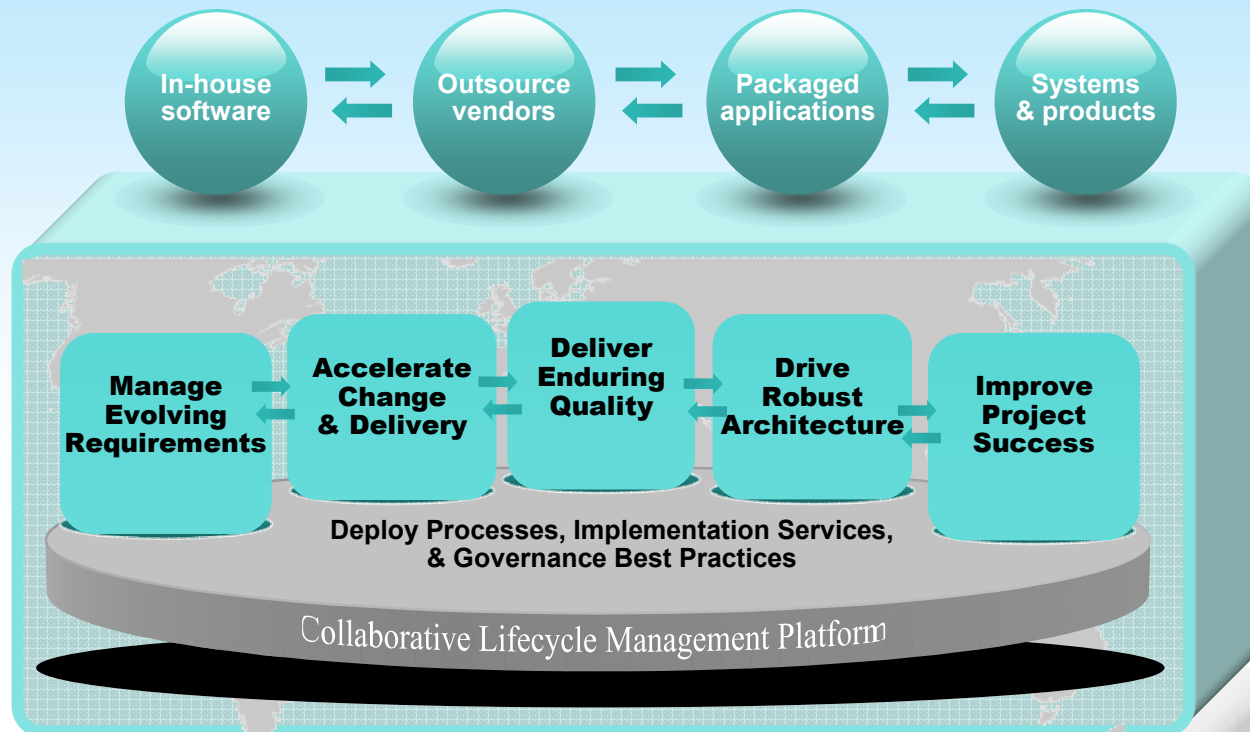


# IBM Rational Systems and Software Delivery Platform

*Accelerating systems innovation for the **entire** enterprise*

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**Solutions** to help customers achieve greater value and performance from their investments in delivering systems and software



- **IT**
- **Complex Systems**
- **Enterprise Modernization**



# System level requirements management

**Problem:** Supplier disconnected and insufficient requirements resulted in the Rain Sensing Wiper project failures and ultimately a recall.

# System level requirements management

**Impact:** Leveraging requirements solutions provided visual traceability across all domains and suppliers eliminating costly errors.

# System level modeling drives innovation

**Problem:** Eaton's rapidly changing market required them to change from traditional mechanical transmissions to a mechatronic solution that addressed green initiatives required by customer (UPS).

# System level modeling drives innovation

**Impact:** Eaton, IBM and UPS created a solution that allowed them to venture into new market. The software became the brains of the systems and was created and tested by Telelogic.

UPS fuel efficiency improved by 50% and reduced emissions by 33%.

# Systems Regulatory Compliance Made Easy

**Problem:** Medical Device Co  
couldn't trace requirements for  
mandatory regulatory safety and  
standards audits. Manually took  
3-4 weeks per audit.

# Systems Regulatory Compliance Made Easy

**Impact:** Now they have automated and centralized documentation that now only takes hours instead of weeks.



# *Model Driven Visibility*

**Problem:** Embedded Avionics outsourced development was manual and of low quality.

# ***Model Driven Visibility***

**Impact:** Transformed into Agile, CMMI 5 development team.

- **40% increase in productivity**
- **75% reduction in defects**
- **Consistently meets targets**



# *Smarter decisions to innovation*

**Problem:** Sony Ericsson wanted to make better and faster decisions on future innovations



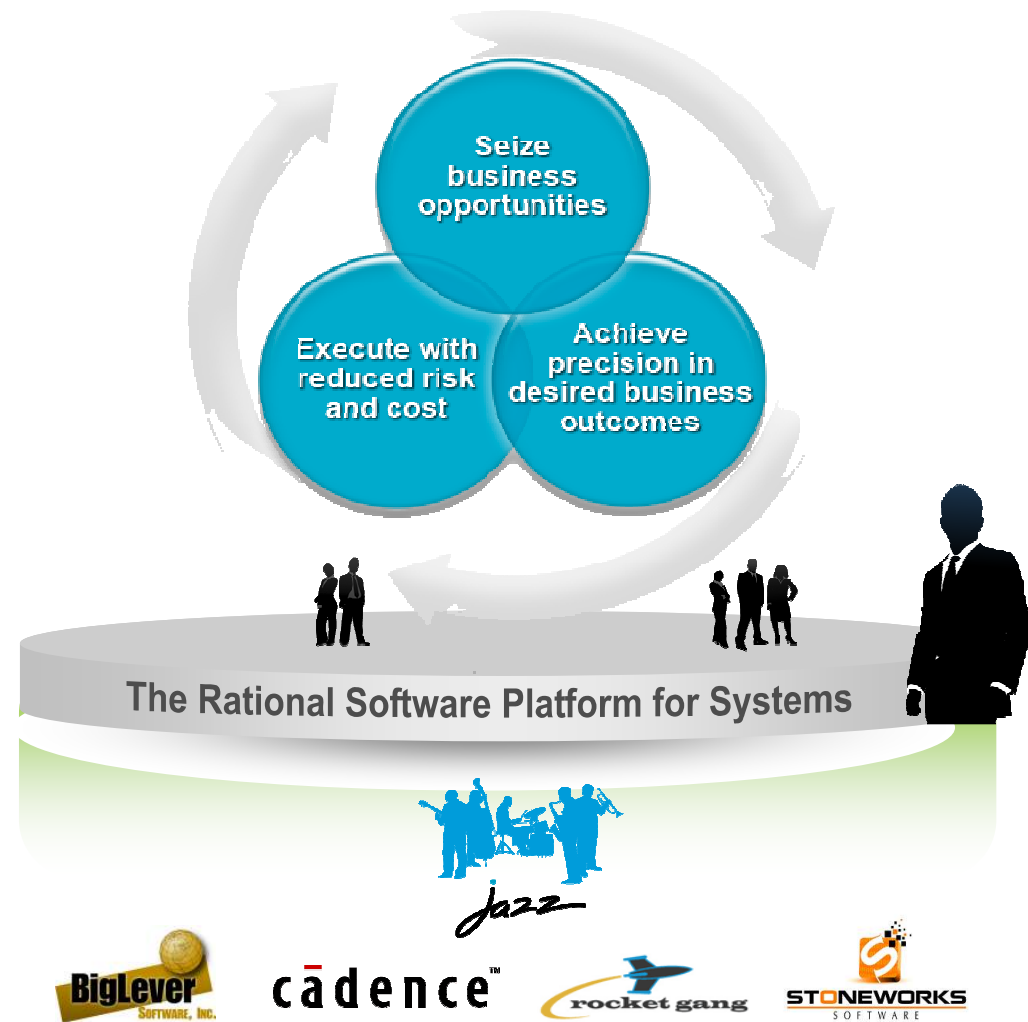
# *Smarter decisions to innovation*

**Impact:** Decision making is better and more efficient than before. They are saving time and impacting the bottom line.

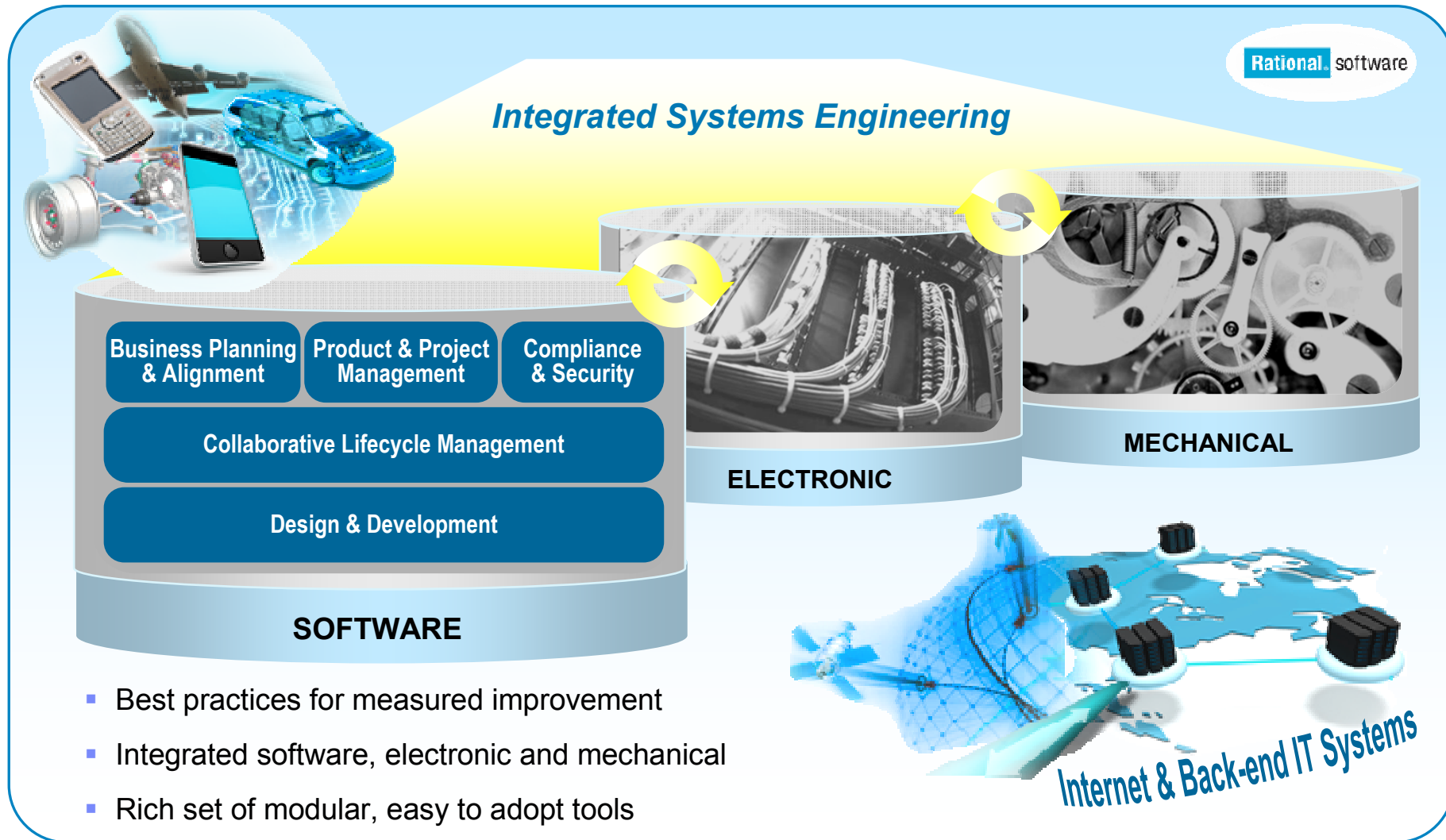


# Introducing the first integrated software platform optimized for designing and delivering smarter products

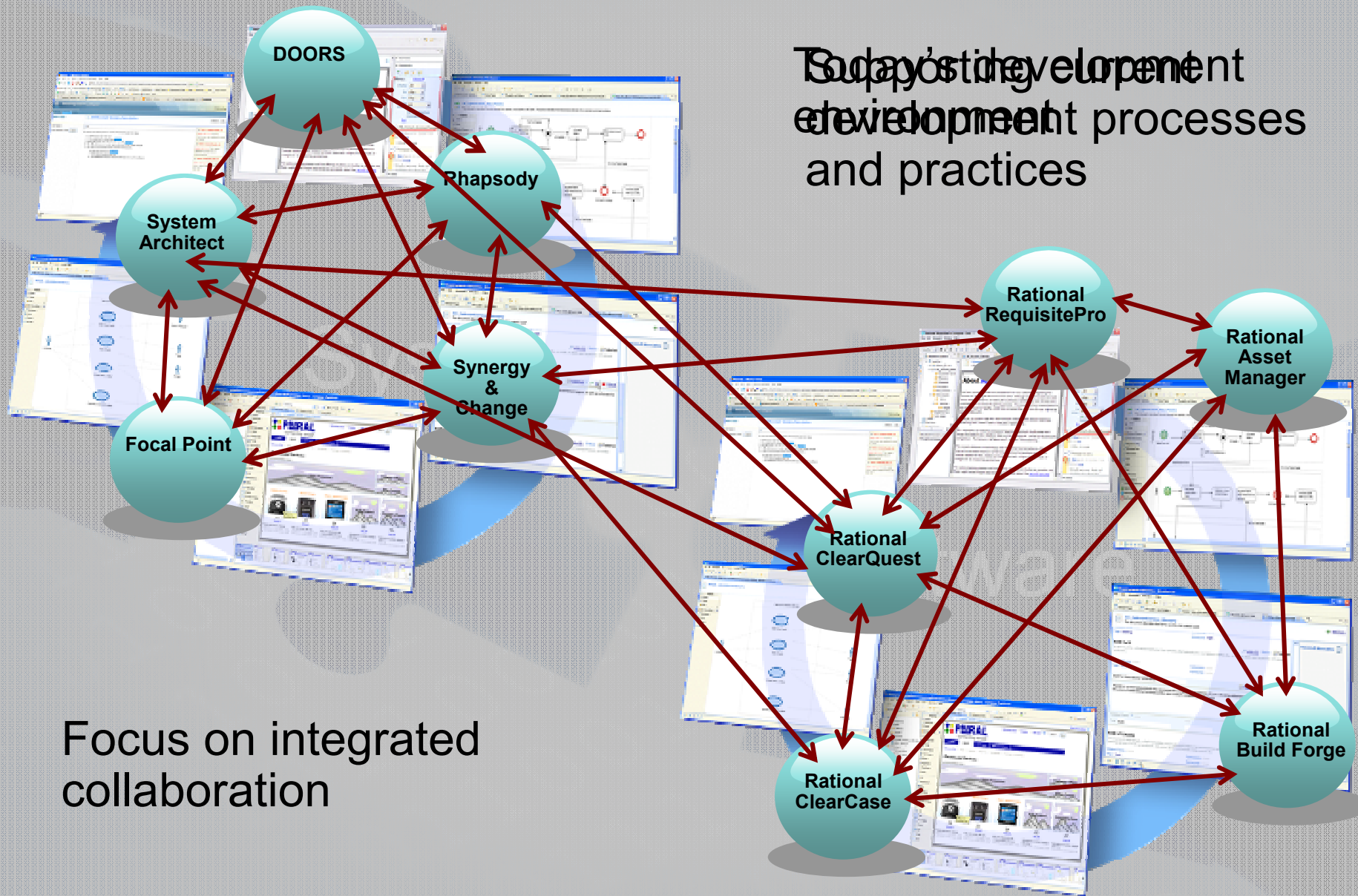
- Complete set of offerings spanning the entire systems and software lifecycle
- Consistent views, reporting and metrics integrated on a real-time collaborative platform
- Integrates with PLM solutions and leverages best practices methodologies
- Enriched by an ecosystem of IBM and business partner solutions and services



# Delivered through a rich set of product delivery capabilities



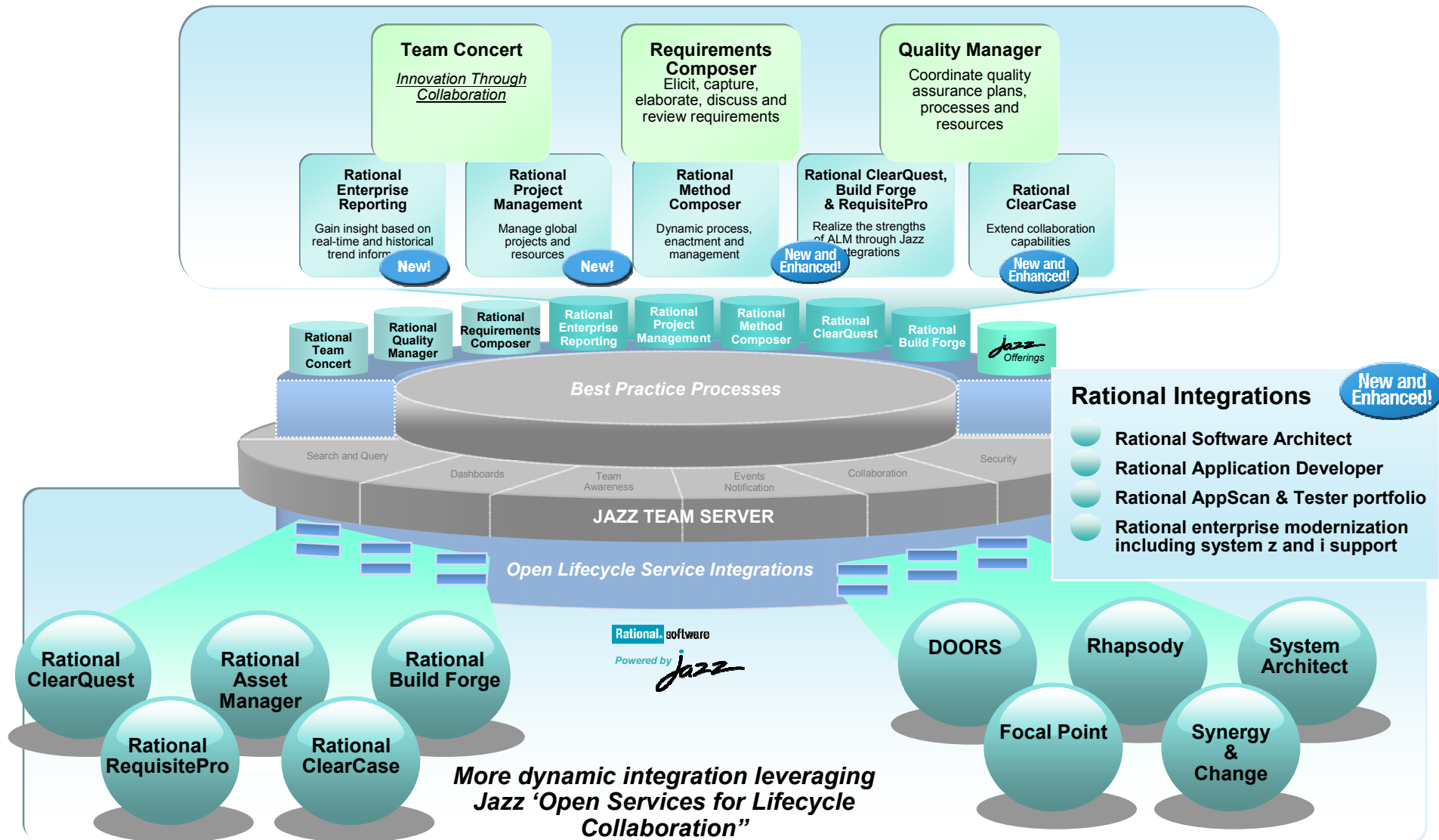
Today's development  
and development processes  
and practices



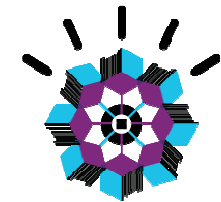
Focus on integrated  
collaboration

# IBM Systems and Software Foundation

Powered by *Jazz*



# IBM Rational enables companies to lead the market demand



Smart Products

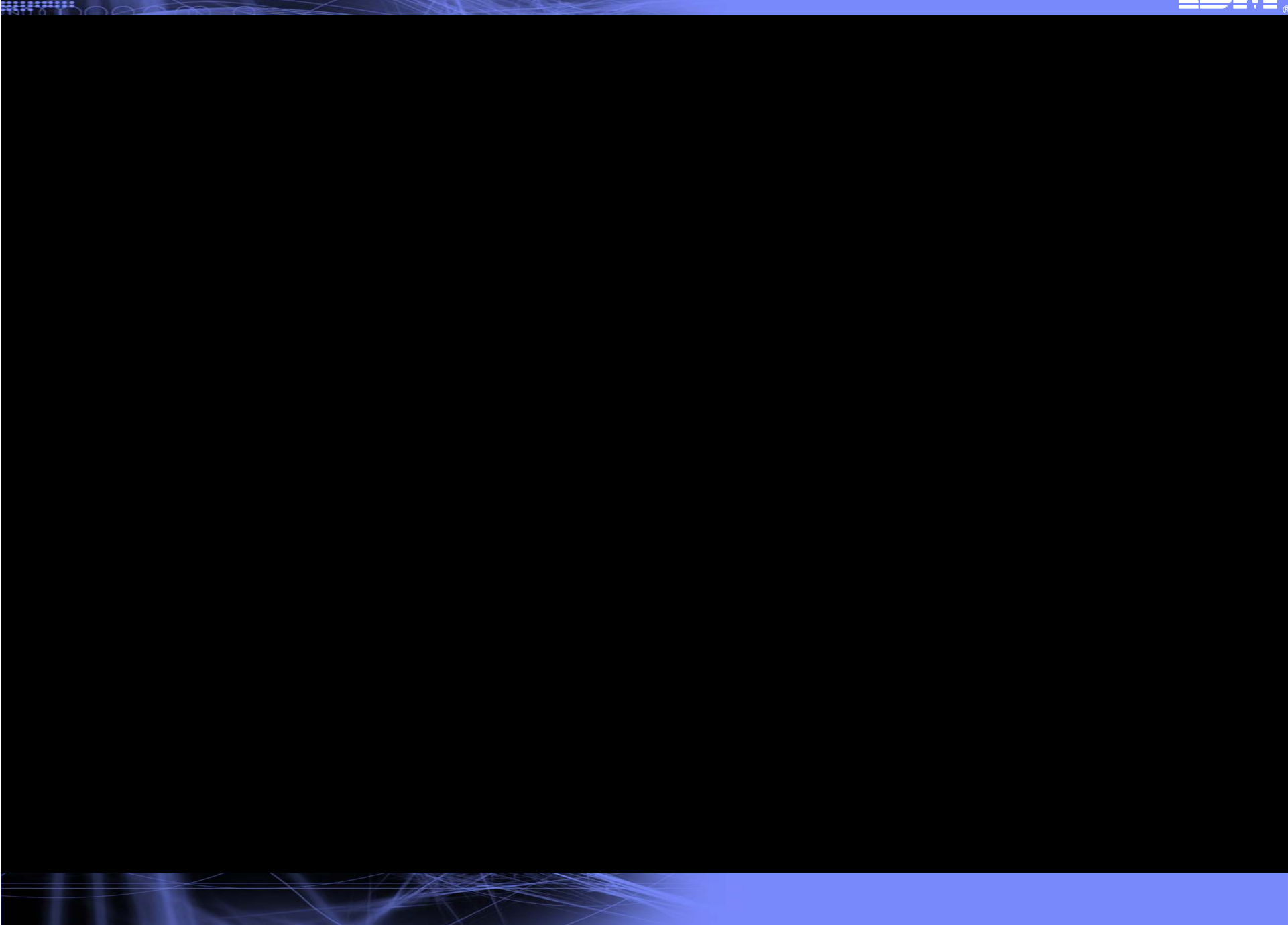
- Increase visibility of customer needs throughout the product lifecycle
  - ▶ New capabilities for extending requirements visibility and collaboration via the Web
- Validate designs early, often and iteratively
  - ▶ New code development workflow to harmonize code, design, and documentation for maximum reuse
- Improve ROI of projects and portfolios
  - ▶ New financial analysis capabilities to enable project portfolios to be continuously optimized
- Visualize and analyze your enterprise architecture to best seize opportunity
  - ▶ Align product development investments with evolving product requirements and market opportunities



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# IBM Rational and Telelogic bring together proven technology and Industry solutions to converge on the systems market

- 1. Model-Driven Development for Building Realtime Embedded Systems**  
Example: Leverage Rhapsody real-time embedded capabilities with Rational SDP
- 2. Quality Automation for Embedded Development**  
Example: TestRT and Rhapsody Integration
- 3. Automated Software and Systems Build Management**  
Example: BuildForge and Synergy/Change Integration
- 4. Asset Reuse across the Software and Systems Lifecycle**  
Example: Leverage RAM across entire Telelogic Software Delivery portfolio
- 5. Product Portfolio Management**  
Example: Extend FocalPoint reach worldwide
- 6. Integrated Requirements and Software Change Management**  
Example: Integrate “Change Mgmt” into existing DOORS/CC installations

# Jazz technology will be introduced in an evolutionary manner

## The evolution of the IBM Rational Software Delivery Platform

