

LotuspHERE[®] 2006

COMES TO YOU
Danmark 6., 7. og 9. marts

Nye Portalløsninger

Claus Dreyer
Workplace Evangelist



FUTUREINSIGHT

Nye Portalløsninger

- **Indhold de næste 45 minutter**
 - Siden annonceringen af Workplace har IBM udviklet en række standardløsninger rettet mod bestemte roller og opgaver i forskellige typer af virksomheder og organisationer.



Hvad er portalløsninger?

Workplace Collaborative Services

Teams 	Documents 	Messaging 	Web Content 	Learning 	Forms
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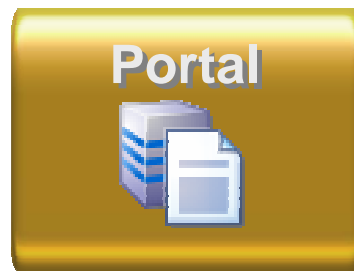
WebSphere Portal Framework

 Enterprise Integration	 Security / SSO	 Role Based	 Applications	 Content	 Workflow
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IBM Workplace “Component” Architecture

- Team Spaces
 - Role Based Membership
- Templates
 - Assembly
- Web Conferencing
- Instant Messaging
 - Awareness
 - Chat Archive
- List Portlets
- End User Customization

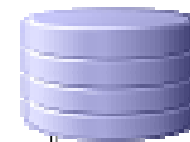
Team Collaboration



Team Collaboration

Workplace Documents

Portal Doc Manager




Document Library Component



MS Office & Windows

Hvad er portalløsninger?






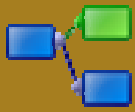
IBM Workplace Solutions



Workplace Collaborative Services

Teams 	Documents 	Messaging 	Web Content 	Learning 	Forms 
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WebSphere Portal Framework

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What is “Workplace Solutions”?

- **Workplace Composite Products adding incremental value to Workplace and Portal**

Composite = Sammensat
(Engelsk) (Dansk)

Workplace Solutions

Focus

On a particular business problem vs a functional component

Accelerate

A customer's "time to value"

Utilize

Composite functions/services as needed to address the problem

Benefit

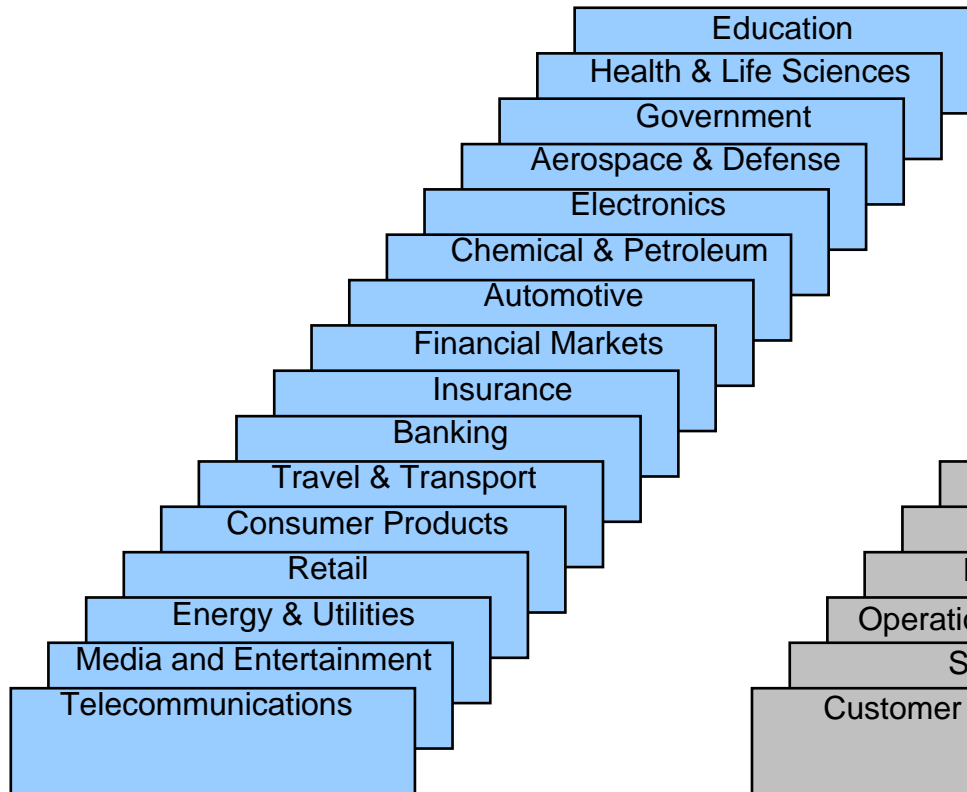
"Out of the box" end user product, including infrastructure and tools to extend capabilities

Focused

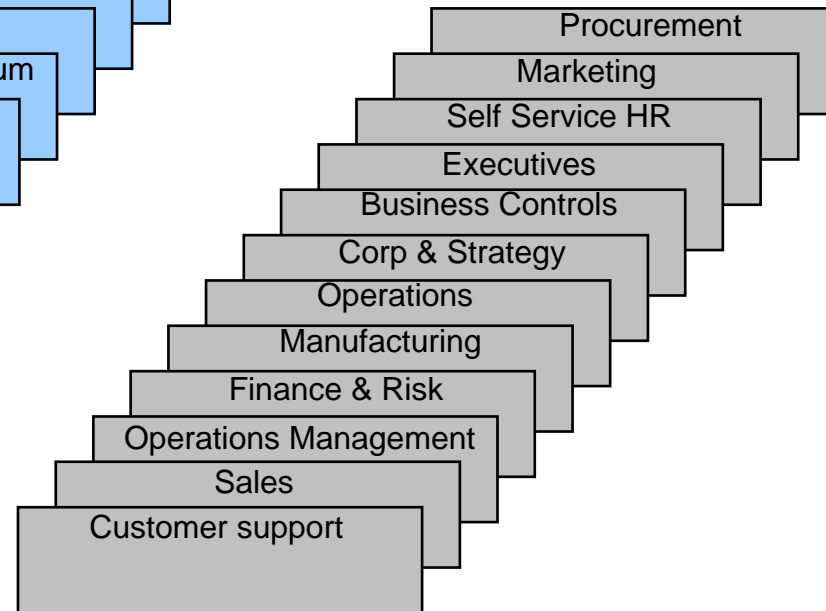
On emerging business needs

Focus on a particular business problem

Industries



Functional Lines of Business (LOB)



IBM Workplace Solutions

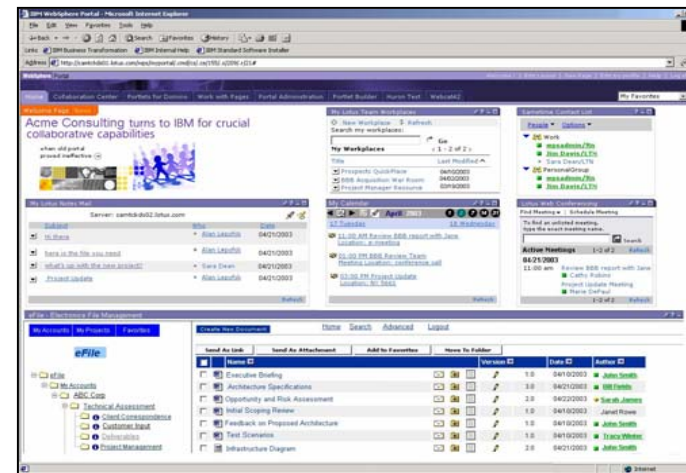
Cross Industry – Cross Lines of Business

Examples of Workplace Solutions

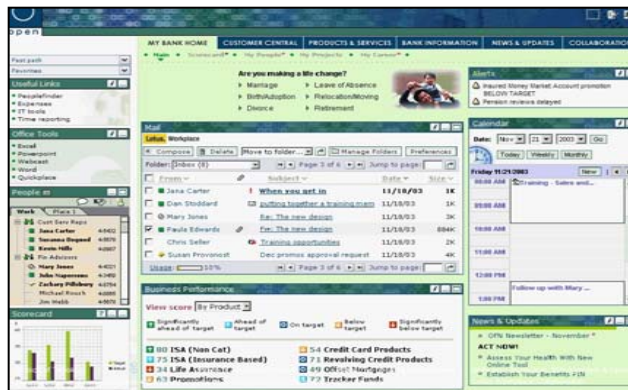


IBM Workplace for Business Controls and Reporting

IBM Workplace for Retail Operations



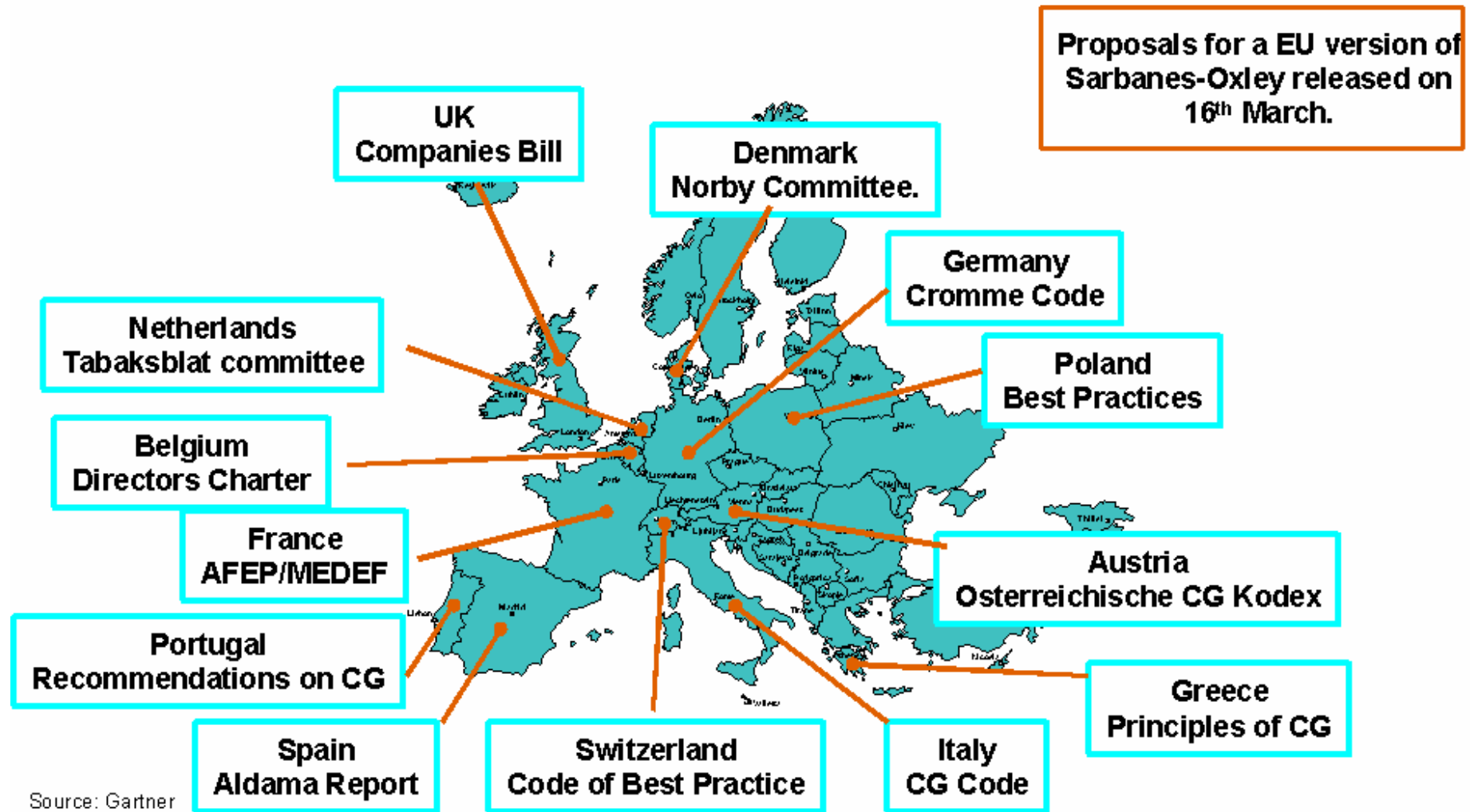
IBM Workplace for Branch Banking



Workplace For Business Controls and Reporting

- **A Open, Standards based Business Controls Framework**
 - Spans the scope of Regulatory needs, Business Controls and Performance Management
 - Common capability to address the breadth of your controls management needs to help minimize enterprise risk
 - Based on published control frameworks (COSO, CoBIT, ...)
 - Reduces and consolidates systems, process, controls
 - Manual to automated controls shift from 80/20 to 20/80
 - Offers shared and reuse of controls and tools
 - People resources and remediation resolution time reductions

Corporate Governance across Europe...



Workplace for Business Controls and Reporting

The screenshot displays the IBM Workplace for Business Controls Reporting interface. On the left is a 'Navigator' pane with a tree structure showing folders like 'Technicorp', 'Consumer Products', and 'Promotion and Advertising'. The main area shows 'WBCR - Documentation Detail' for a specific risk. The 'Rating' field is circled in red. Below it, the 'Controls for the current Risk' section includes an 'Associate Shared Controls' button, also circled in red. At the bottom, a table lists controls for evaluation, with one entry circled in red.

For Control Evaluation	Control	Type	Owner
<input checked="" type="checkbox"/>	1.4 An analysis of co-op income as a percentage of advertising expenditures is performed regularly and variances followed up.	Authorization	Pat Duffy
<input checked="" type="checkbox"/>	4.2.2 Verify Journal Entries are accurate	Authorization	Pat Duffy

Use the Rating Field to indicate the “initiative” & report on it

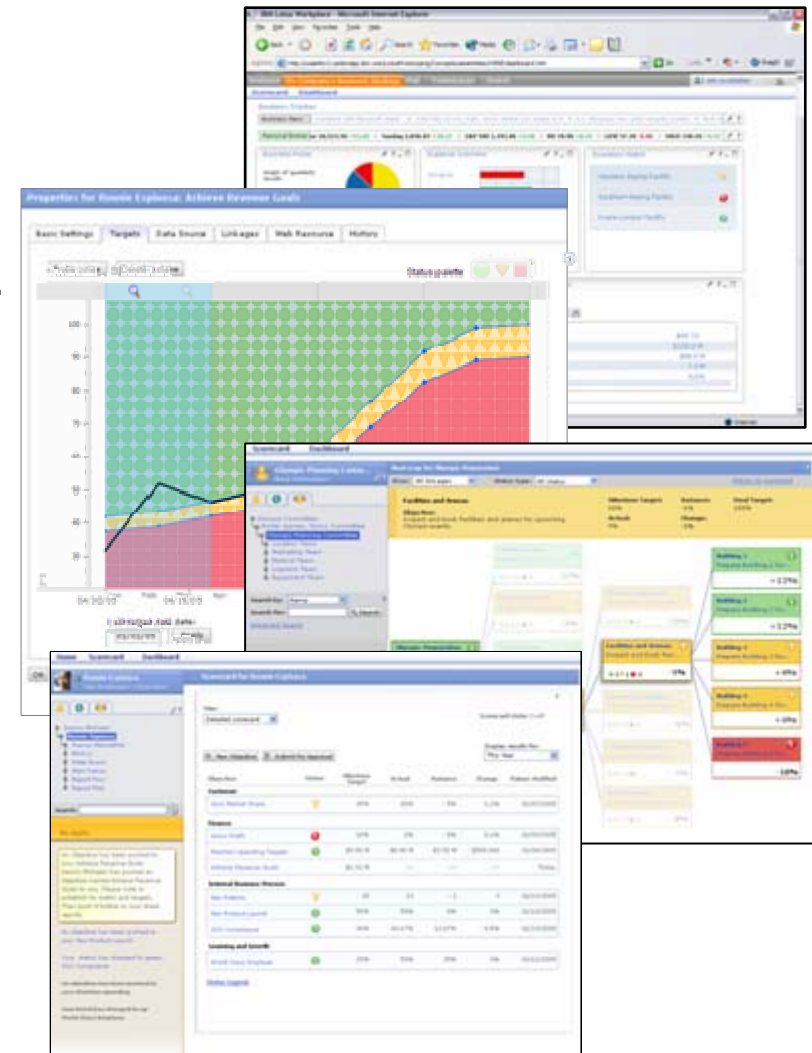
Global, shared controls help reduce costs by reducing testing overhead across initiatives

Tree structure to locate and document controls

IBM Workplace for Business Strategy Execution

Enables organizations to better manage and execute business objectives

- Translates company strategy into specifics for execution
- Enables cascading, interlocking and linking specific objectives internally and externally.
- Supports real time management of all relevant metrics, forecasts, etc., that affect meeting objectives
- Rapid resolution of existing and projected gaps in plans to meet objectives
- A dynamic change management system to quickly push, reach agreement, and implement modified objectives
- Embedded collaborative services to support correcting objective shortfalls





Ronnie Espinosa
View Information

- Dennis Michaels
- Ronnie Espinosa**
- Stan Carrow
- Peter Brown
- Minh Li
- Francis Meriwether
- Matthias Kramer
- Raimundo Martin
- Elizabeth Nahm

Search by:
Name

Search for:
 Search

[Advanced Search](#)

My Alerts

There are no alerts at this moment.

Scorecard for Ronnie Espinosa

Scorecard state: Draft

Display results for:
This year

- New Objective
- Submit for Approval
- Expand All
- Import
- Permissions

Objective	Status	Milestone Target	Actual	Variance	Change	Final Target
Customer						
▶ Grow Market Share	■	90%	30%	-66.67%	8.08%	100%
Finance						
Achieve Revenue Goals	●	\$141 M	\$99.64 M	-29.33%	90.88%	\$188 M
▶ Gross Profit	▼	\$825 K	\$533.97 K	-35.28%	76.84%	\$1.1 M
▶ Maintain Spending targets	●	\$103.5 M	\$70.87 M	-31.52%	148.48%	\$138 M
Internal Business Process						
Growth Through New Product Innovation	➔	100%	100%	0%	0.7%	100%
New Patents	●	75	53	-29.33%	112%	100
▶ SOX Compliance	▼	50%	46.3%	-7.4%	-10.85%	100%
Learning and Growth						
▶ World Class Employer	■	100%	0%	-100%	0%	100%

[Status Legend](#)

ZetaBank
Your Portal@Work

Welcome

My Work

My Accounts

Business Strategy Execution

Department News



Ronnie Espinosa

View Information

Status Map for Grow Market Share

Show: All linkages

Status type: All

Ronnie Espinosa

Objective:

Grow Market Share

Milestone Target:

90%

Variance:

-66.67%

Final Target:

100%

Actual:

30%

Change:

8.08%

Initiatives

Ronnie Espinosa

Grow Market Share

0 1 1 -66.67%

Matthias Kramer

Develop Worldwide M...

2 1 6 -34.71%

Matthias Kramer

Grow Market Share

1 0 4 -66.67%

Search by:

Name

Search for:

Search

Search

[Advanced Search](#)

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Ronnie Espinosa

View Information

Status Map for Grow Market Share

Show: All linkages

Status type: All

Matthias Kramer
Objective:
Develop Worldwide Market

Milestone Target:	Variance:	Final Target:
80%	-34.71%	100%
Actual:	Change:	
52.23%	88.16%	

Initiatives

Ronnie Espinosa ❏

Grow Market Share

● 0 ▼ 1 ■ 1 -66.67%

Matthias Kramer ▼

Develop Worldwide M...

● 2 ▼ 1 ■ 6 -34.71%

Matthias Kramer ❏

Grow Market Share

● 1 ▼ 0 ■ 4 -66.67%

Jenise Paleg ▼

Include Features fo...

-100%

Franklyn Naderi ▼

Include Features fo...

-100%

Teng Kuo Hong ▼

Include Features fo...

-100%

Jin Drossman ↻

Include Features fo...

-8.97%

Joan Layman ▼

Include Features fo...

100%

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Name

Search for:

Search

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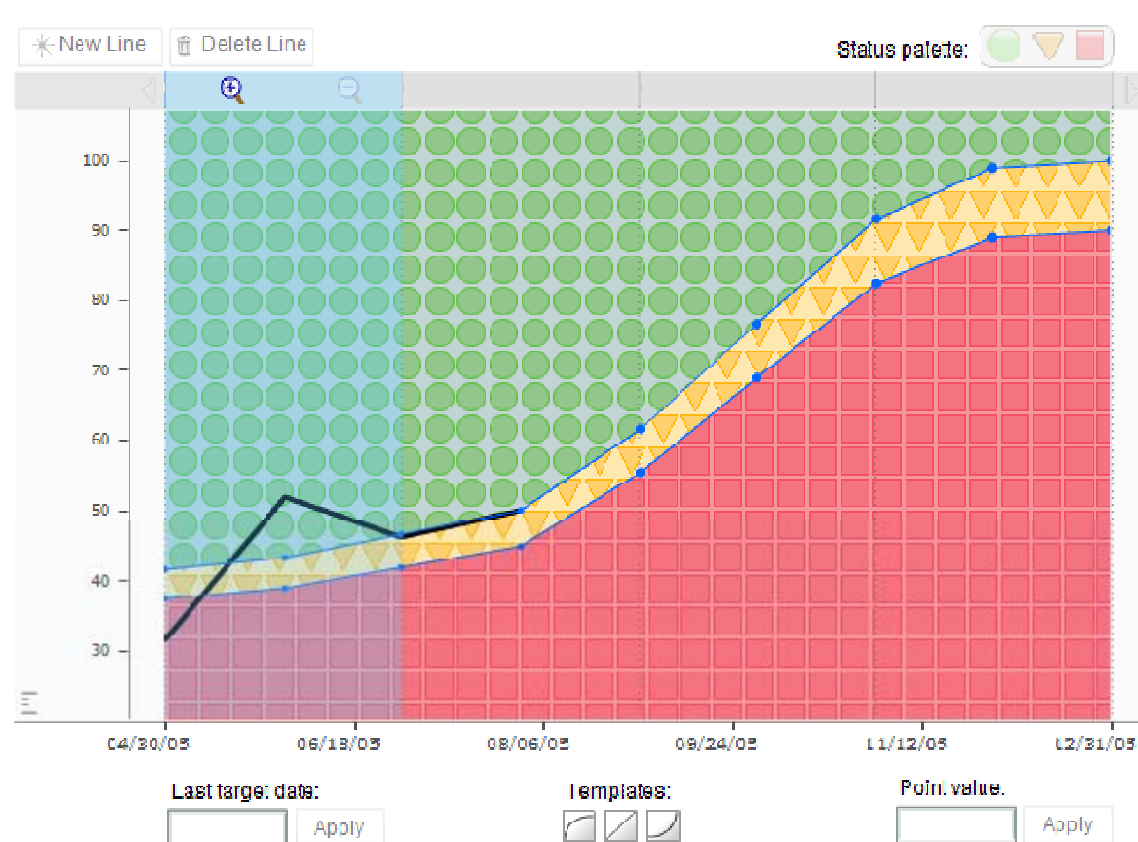
Display results for: This year

Objective	Status	Milestone Target	Actual	Variance	Change	Final Target
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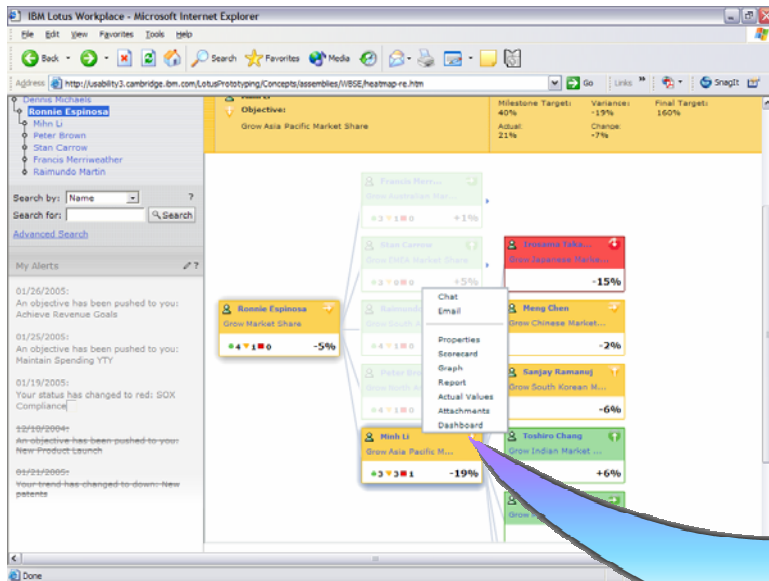
[Status Legend](#)

Facilitate and track the right actions to ensure success

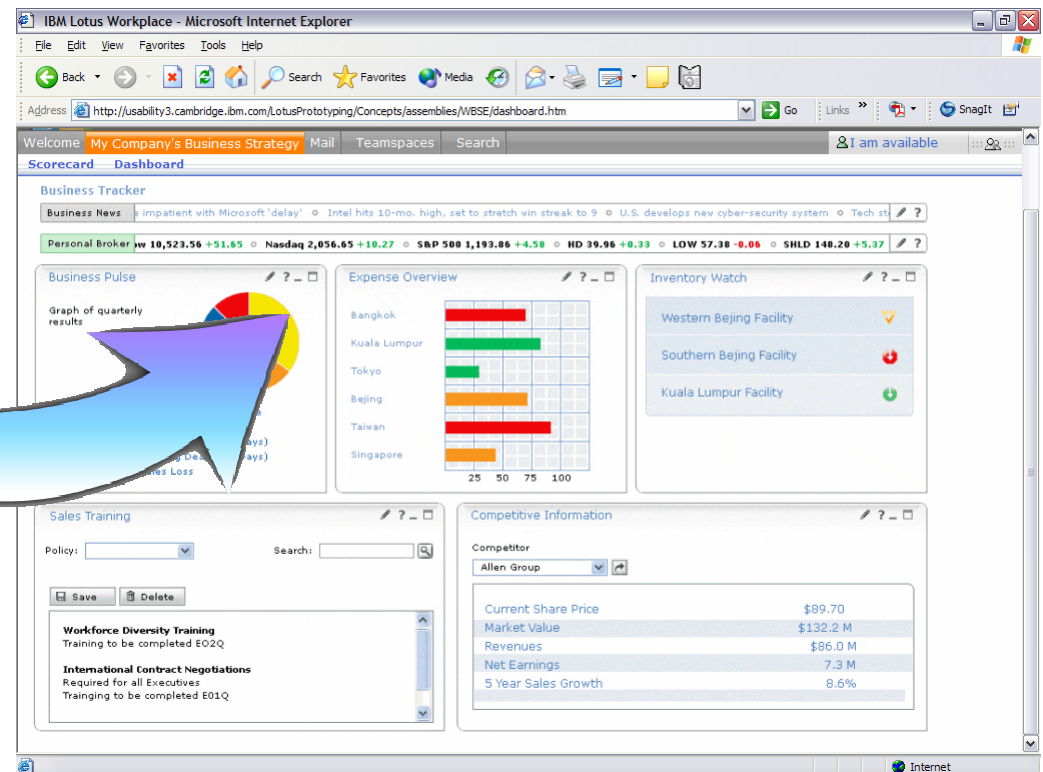
- The status, trend and associated history of each objective is tracked with detailed metrics to facilitate successful *action* by the individual.



Dashboards: Context for Business Objectives



Workplace for Business Strategy Execution



Performance Dashboard

Workplace dashboards

Dashboard Packages



Pre-Packages Solutions

- Executive Dashboard
- Sales Dashboard
- Operations Dashboard

For companies that want out-of-the-box dashboard tailored to a specific function

Dashboard Framework

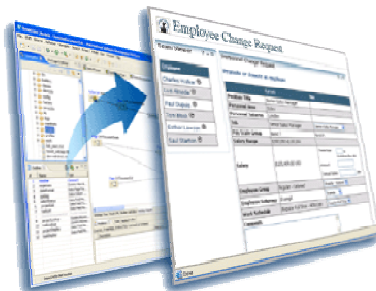


Workplace Dashboard Framework

- Alerting
- Charting
- Reusable Design Components
- Business User Configuration
- Common Administration

A composite framework for building dashboards

Portlet Factory Tooling



Not the focus of this session

Pre-packaged Dashboards

The image displays three overlapping screenshots of IBM WebSphere Portals, each representing a different dashboard:

- Executive Insight:** A high-level executive dashboard showing key performance indicators (KPIs) for 2004 and 2005 YTD. It includes a table for Financials, Sales, and Organizational metrics, along with a bar chart for Forecast Variance.
- CUSTOMERFIRST:** A customer-centric dashboard featuring a large banner image of a customer service representative and a navigation menu.
- Operational Insight:** A detailed operational dashboard with multiple widgets:
 - Manufacturing Alerts:** A table listing alerts by priority and status.
 - Manufacturing Query Filter:** A filter for data from 09/26/2005 to 10/02/2005.
 - Overall Equipment Effectiveness (OEE):** A gauge chart showing 65% on target.
 - Total Warehouse Hours:** A bar chart comparing Regular, Temp, and Overtime hours.
 - Top 10 Orders:** A table listing the highest value orders.
 - Team Viewer:** A table listing team members and their positions.

- IBM Workplace Dashboard for Executives
- IBM Workplace Dashboard for Sales
- IBM Workplace Dashboard for Operations

Workforce Management

- Employee self-service
- Manager self-service
- Highly configurable
- Role-driven
- Multi-source data integration
- Intuitive user experience

The screenshot shows the EmployeeFIRST web portal. At the top, there's a search bar and user options like 'My Portal', 'Edit my profile', and 'Log out'. Below the navigation bar, the 'Home' section is highlighted. The sidebar on the left lists various services: Profile (Edit or update personal information, Update emergency contacts), Pay (View pay checks, Change tax holdings, Change pay check options), Time and Attendance (Request time off, View absences), Benefits (View current benefits), and Career (View performance reviews, Add additional skills and certifications). The main content area is divided into three sections: 'Inbox' with a table of requests, 'Announcements' with a table of updates, and 'Employee Directory' with a search box.

Status	Absence Type	Date	Text
Pending Approval	Vacation	02-15-2005	
Approved	Sick Day	01-01-2005	This has been approved

Announcement	Date	Details
Read the New benefits policy	03-05-2005	
Snow storm policy	02-28-2005	
Update on construction	02-27-2005	

Intuitive user experience

Intuitive user experience eliminates up front training, resulting in instant productivity and lower total cost of ownership.

EmployeeFIRST My Portal Administration Edit my profile ? Log out
New Page Edit Page Assign Permissions Search: []

WFM Admin Manager New Hires Employee Documents Welcome My Favorites

New Employee Registration

Help

New Employee Registration

8 Easy Self Service Steps

- Welcome ✓
- Personal Information ✓
- Contact Info**
- Emergency Contacts
- Benefits
- Paycheck Options
- Tax Withholdings
- Confirmation

Contact Info
Please verify that your home address on file is correct, and enter any relevant mail and email addresses and telephone numbers.

Addresses Telephone Email

New Address...

Description	Address	City	State	Postal Code	Country	Edit	Delete
Home	112 Chestnut St	Boston	MA	02114	USA	[Edit]	[Delete]

< Previous Next > Save for Later

Robust help available for each transaction

Easy to use interface increases user productivity

End users intuitively guided through processes

IBM invest heavily in Workplace for SAP

- **”IBM Workplace for Extending SAP Environments Suite”**
 - IBM Workplace for HR - SAP Edition (WFM)
 - IBM Workplace Dashboard Framework - SAP Edition
 - IBM Workplace Dashboard for Sales - SAP Edition
 - IBM Workplace Dashboard for Executives - SAP Edition
 - IBM Workplace Forms – SAP Edition

 - Future ...
 - IBM Workplace for Supply Chain - SAP Edition
 - IBM Workplace for Customer Support - SAP Edition
 - IBM Workplace Survey - SAP Edition
 - ...

Nye Portalløsninger

- Håndterer et specifikt forretningsproblem
- "Out of the box" løsning til slutbrugere
- Kan tilpasses og fungere i en større portal

IBM Workplace Solutions



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