

Partner Profile

Relationship value

Equips IBM sales representatives with an off-the-shelf solution that links the Rational DOORS enterprise requirements management solution with the PTC Windchill PLM system to help drive sales of Rational DOORS software. Stoneworks also provides capabilities to link Rational DOORS to other PLM systems.

Solution value

Helps organizations to link their enterprise-wide IBM Rational DOORS requirements management solution to the PTC Windchill PLM system to provide greater access to and traceability between product requirements and deliverables managed by Windchill.

Stoneworks Software Corporation and IBM.

Improving product development by linking industry-leading IBM Rational DOORS requirements management capabilities with PLM systems

Stoneworks Software Corporation—a leader in product lifecycle management integration solutions—and IBM—a leader in requirements management and software lifecycle management—combine their expertise and technology to help organizations bridge the gap between requirements management and product lifecycle management solutions. By working together, Stoneworks Software Corporation and IBM help organizations to trace, control and manage product requirements throughout the development lifecycle across software, hardware and electronics development teams. As a result, clients can build products right the first time and save money, enable product quality and safety, and speed time to market.

Stoneworks Software Corporation at a glance

Stoneworks Software Corporation creates standardized tools to address the growing business challenges in the product lifecycle management (PLM) arena. Located in Lanham, Maryland, this privately held company focuses on helping its clients increase the efficiency and quality of configurations management, requirements management and PLM processes. Leading aerospace and defense organizations around the world rely on Stoneworks Software Corporation tools, as do companies in the automotive, electronics and medical industries.

Keeping PLM teams on track, focused and aligned

Ambassador Delegate for Windchill software, an off-the-shelf solution, brings together Windchill PLM software from Parametric Technology Corporation (PTC) and IBM Rational® DOORS® requirements management software. With this comprehensive solution, organizations can achieve greater transparency and relationship traceability of requirements throughout product development. As a result, clients can engineer products correctly and to specification the first time around—ultimately cutting costs and speeding time to market.



Ambassador Delegate for Windchill software is a plug-and-play tool that organizations can quickly and seamlessly install in their existing PLM environments. And because it uses an easy-to-learn interface based on the Windchill application, teams can start using the enhanced platform with minimal training. Based on a service-oriented architecture (SOA) and accessible via Web browser, the integration is designed to make it easier for developers, designers and engineers to do their jobs. In fact, organizations can see at a glance whether requirements have changed, whether the requirements have been met, and which product parts are affected by requirements changes. This level of insight helps teams communicate and collaborate more effectively, helping to reduce errors and rework and to boost productivity.

Another offering from Stoneworks, called Ambassador for DOORS, is an SOA interface for Rational DOORS that allows IBM to provide integrations of Rational DOORS to other PLM systems or applications to meet specific client requirements.

Enhancing IBM solution value and reach

As an IBM salesperson, you understand the value of Rational DOORS software as a key component of our systems engineering solution. Stoneworks Software Corporation products and services can help you sell the value of Rational DOORS as an enterprise requirements management solution while still providing access to requirements from the Windchill environment.

Stoneworks can also help integrate Rational DOORS software with other applications, further enhancing the value of Rational DOORS as an enterprise requirements management solution.

Key solution clients

- A large government agency responsible for aerospace research
- A global defense, security and aerospace company based in the United Kingdom
- A leading developer of defense and homeland security technologies based in the United States
- A global leader in aerospace and defense services headquartered in Germany

Contact information

To learn more about the joint Stoneworks and IBM solution, contact:

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For more information

To learn more about Stoneworks Software Corporation, IBM and the Ambassador Delegate for Windchill solution, visit:

www-304.ibm.com/jct09002c/gsdod/solutiondetails.do?solution=36027

and

www.sws-corp.com



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