

IBM Quick Win Pilot

Deploy process improvements within 10 weeks



Highlights

- Deliver a tangible solution to the business in 10 weeks or less – use an early win to accelerate BPM adoption
- Engage business and IT stakeholders in collaborative, iterative process improvement solution delivery
- Leverage our prescriptive approach and seasoned expertise to deliver quick ROI
- Establish a demonstrable reference for proven process and decision management best practices and methodology applied within your organization

As the pace of change and competition accelerates in today's challenging economic climate, we know that you are under tremendous pressure to improve the way you do business and that the demands on your information systems are enormous. IBM Software Services for WebSphere knows these global pressures demand that you be more agile, flexible, and responsive to market conditions. Our clients are articulating the need for solutions that can both help them overcome their organization's internal inertia and establish a sustainable balance between LOB and IT department goals. The IBM Quick Win Pilot helps your organization break through existing barriers to change while simultaneously fostering the highly collaborative LOB and IT interaction required to drive sustained change.

A quick win

Our IBM Quick Win Pilot is a prescriptive approach to deliver a valuable quick win to the business and put you on the correct path for your Business Process Management (BPM) journey. Within 10 weeks, you will establish the credibility to drive tangible business change using IBM software products and build the sponsorship required to support your continuous improvement roadmap. We work with your team to define an end-to-end process improvement solution using process management software, rules management software, or both. We then collaboratively scope a tangible subset (pilot) of the overall solution that can be delivered as the first step in our proven incremental value delivery approach. It will provide your team with a deployable business solution that has a high level of business acceptance.

Key benefits

Our global BPM practice has unparalleled experience in providing prescriptive, defined services and solutions at every stage of the BPM journey. Over 300 practitioners are available worldwide to provide end-to-end BPM experience and access to proven assets, methodologies, and best practices. We will

- Deliver immediate tangible value within timeframe and quality constraints established by your business stakeholders
- Provide a quality reference solution to support your team's effort to build internal BPM capability and self-sufficiency
- Establish a credible baseline and business sponsorship required to adopt BPM-led continuous process improvement





Key engagement outcomes

During the 10 weeks, our experts will use a proven, iterative approach that collaboratively builds a deployable solution. The specific scope of every project is unique, but IBM has structured this offering to ensure consistent delivery of the following outcomes:

- Define and prioritize your future-state business process solution
- Define a quick-win scope that delivers a high-value subset of the future-state solution
- Gain process owner and stakeholder acceptance for the quick-win solution scope
- Build and deploy the quick-win solution within your pilot environment
- Establish an internal proof-point for the value of iterative process development within your business
- Provide a jump start for the enablement of your internal project team

Improve, deploy, repeat

IBM Software Services for WebSphere can help you start small and achieve value quickly. By establishing the first BPM step, you'll be enabled to scale quickly and move into programmatic BPM adoption. Not only can our IBM Quick Win Pilot help you achieve your BPM goals for agility and profitability, it can also drive and sustain competitive differentiation.

For more information

To learn more about our capabilities and offerings, or to speak to a client partner, visit:

ibm.com/websphere/serviceszone/

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January 2011
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