



Highlights:

- Full range of Performance Management Services offerings for on premise, cloud and hybrid solutions
 - Deep technical and industry expertise delivered by a world-wide organization
 - Enabling you on your solutions to be successful in your industry
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Performance Management Offerings

Cognitive Solutions...Services driving your Success

The Performance Management Solutions from IBM can help you transform your business performance by driving greater process efficiency, delivering enriched business insight to steer performance and make better strategic choices in your financial planning and reporting as well as your sales operations and incentive programs. Our Services offerings promote simplicity and rapid ROI even as your environment evolves and scales. And with learning and expert advisory services we have the full range of capabilities to support your success.

Engagement options

IBM Lab Services for Cognitive Solutions offers a wide range of flexible services to expedite your success across all of the technologies in the Performance Management portfolio.

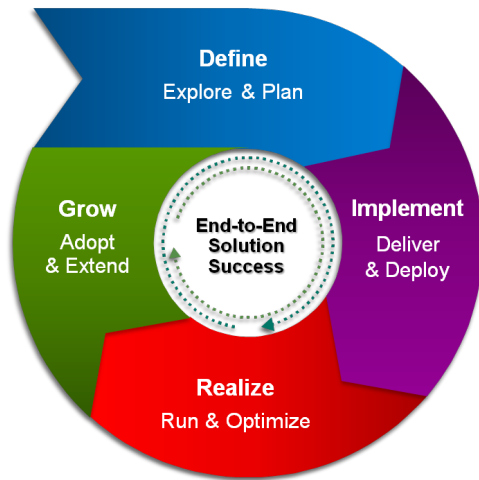
Whether you are working with IBM Finance and Operations Management (FOPM) to automate and transform your planning, reporting and analysis processes and align strategy with execution or taking control of your Sales operations to eliminate surprises and make strategic incentive program choices with Sales Performance Management (SPM) we have a wide range of Services offerings to meet your unique and distinct requirements across the entire Performance Management portfolio. Our Lab Services experts are ready to work alongside your team to share our knowledge and best practices for your success.

Value lifecycle

Our services lifecycle is designed to provide you with true business value with:

- Cognitive solution services aligned with your business needs in all aspects of governance, risk and compliance
- Mitigated implementation risk
- Skills developed with IBM proven practices





Our phased approach – Define, Implement, Realize and Grow – allows us to provide both the structure and flexibility to meet a full range of Client implementation and enablement needs from providing rapid time to value engagements to full enterprise-wide implementations.

The Define value phase offers Clients a range of workshops to conduct discovery or develop strategy. We can work with you to conduct learning assessments, develop learning and education plans or assist you in that critical first step of articulating, designing and planning the implementation of your solution or transition to ensure you will achieve the right outcomes.

We execute value with your well-developed plan through a large range of Implementation and Solution Management service offerings, whether your solution is on premise, on the cloud or a hybrid model. From our Jump Start or Quick Win offerings - designed to provide our fastest time to value - through to our full implementation offerings, we can help you take your solution into production with a successful Go-Live. We also have a full selection of migration and upgrade offerings that our experts can discuss with you based on your unique needs.

After your solution is up and running we can focus on optimization so that you can Realize value and the best possible performance. Our performance analysis, health check, learning and expert advisory family of service offerings are designed to ensure that you are optimizing the return on your software investment.

Finally, as your organization starts to realize the value of the solutions, we have a number of offerings to improve solution management, increase solution adoption and help you derive new success for your business

About Lab Services for Cognitive Solutions

Lab Services for Cognitive Solutions is a world-wide organization and an integral part of the IBM Cognitive Team. We provide expert consulting, installation and configuration, solution planning and management, custom and enterprise level learning services focused on the complete Risk portfolio of products. Our depth of experience and extensive proven practices can help you maximize your IBM software investment, mitigate risks and build valuable internal skills. We have provided training, guidance, advice, assessment and assistance to thousands of clients around the world helping them to realize the full value of their solutions and optimize their capabilities.

Engage

Reach out to the IBM Lab Services for Cognitive Solutions team to get started or for more information on our services offerings. Simply complete our [online contact form](#) and a member of our team will contact you to discuss your business needs.

For more information

- Contact us: ibm.biz/AnalyticsServicesContactForm
- Visit our Lab Services Web site: ibm.com/analytics/us/en/services/performance-management.html



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