



# *Best Practices for Improving Efficiency in Government*

Department of  
the Interior (DOI)



## 6th Annual IBM Cognos Government Forum

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## *Topics:*

- **Expectations for Efficiency & Transparency**
- **Enterprise Process Improvement**
- **Business Process Transformation**
- **Process Center of Excellence**
- **What has worked at DOI**



# *Expectations for Efficiency & Transparency*

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## ***Expectations for Efficiency & Transparency***

### **The New Administration and the Mantle of Change**

- Government Reform
- Assigning the Chief Performance Officer
- Transparency of agency performance and operational data
- Streamlining operations and improving efficiency



## ***Expectations for Efficiency & Transparency***

### **Government Programs and Processes**

- How does change trickle down?
- Facing 21st century challenges with a 20th century bureaucratic structure
- Revisions to the PART
- View into Administration operations (VueIT)

## ***Expectations for Efficiency & Transparency***

### **Focus on Producing Results**

- How can we do this?
- Where do we start?
- What should be transparent?
- What can we use to streamline operations?
- How do we measure efficiency?
- What tools will we use?





# *Enterprise Process Improvement*

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## *What is Enterprise Improvement?*

Enterprise Improvement is a collaborative approach to achieving enhanced value and performance of Interior business operations utilizing the synergy and collective knowledge of program managers and process owners DOI-wide.



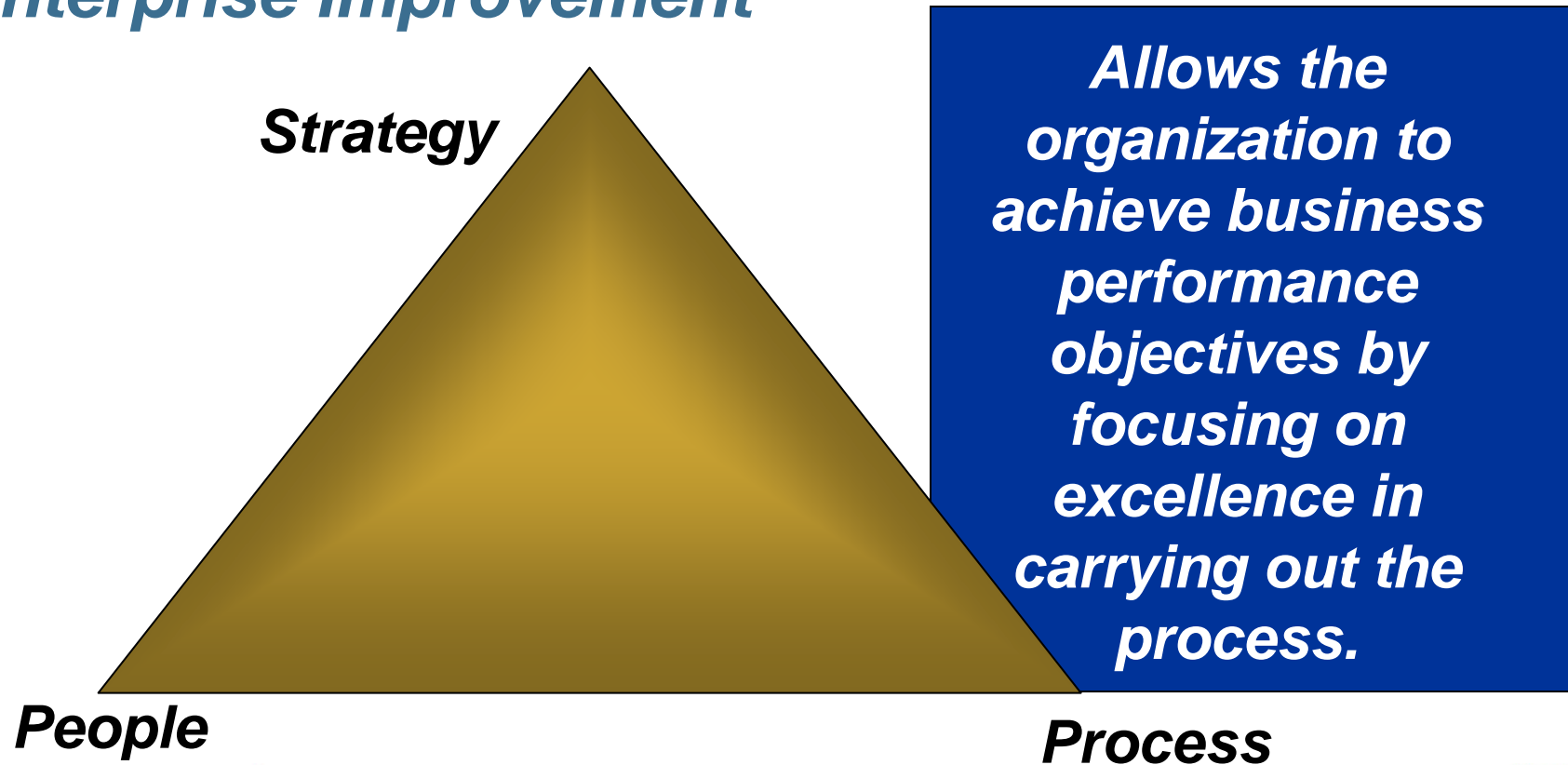
## ***What value can we expect from Enterprise Improvement?***

### **The Enterprise Improvement strategy:**

- Provides a DOI business community platform for learning and collaborative innovation to affect operational change.
- Includes a focus on business performance, but delivers greater value through the synergistic effects of collaboration
- Works with program managers and process owners that have an intimate knowledge of business challenges

***Enterprise Improvement has a business management perspective.***

***Three major components of delivering Enterprise Improvement***



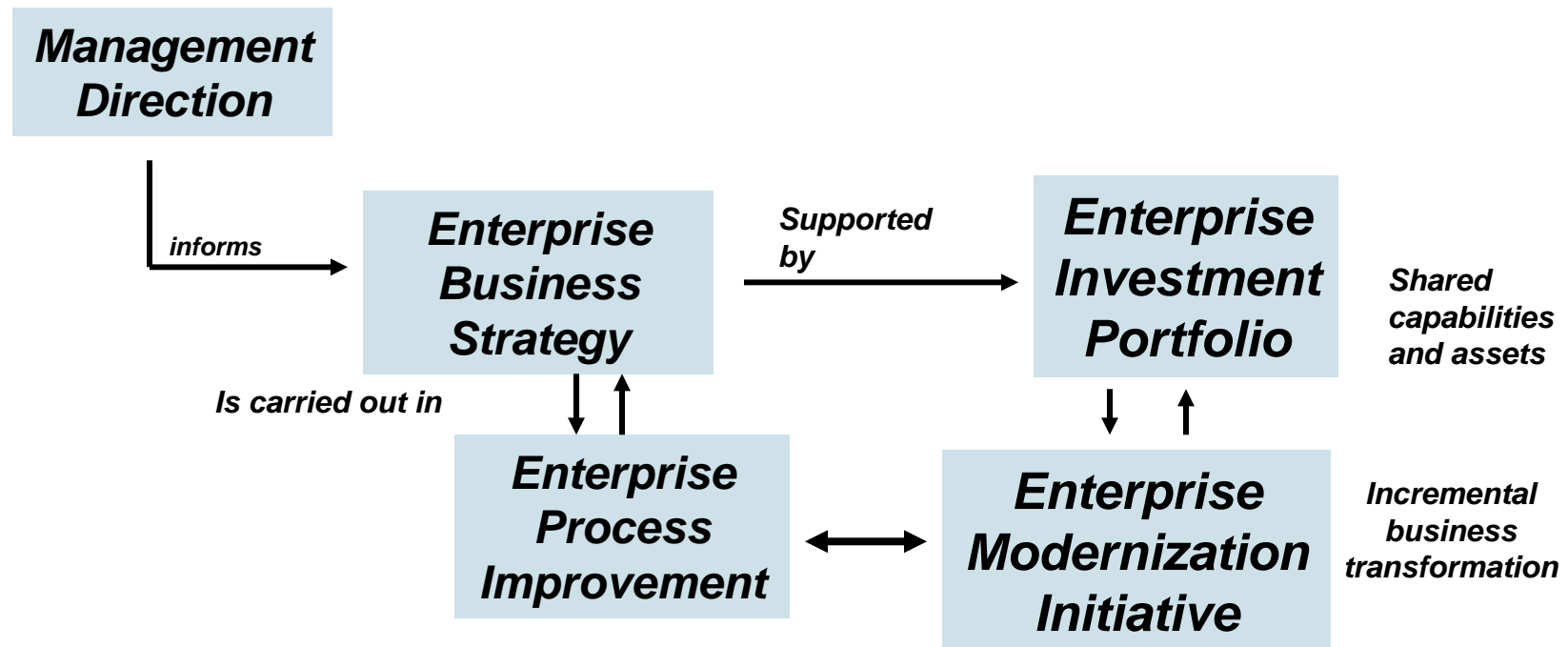
***Enterprise Improvement has a business management perspective.***

***Why is Enterprise Improvement important?***

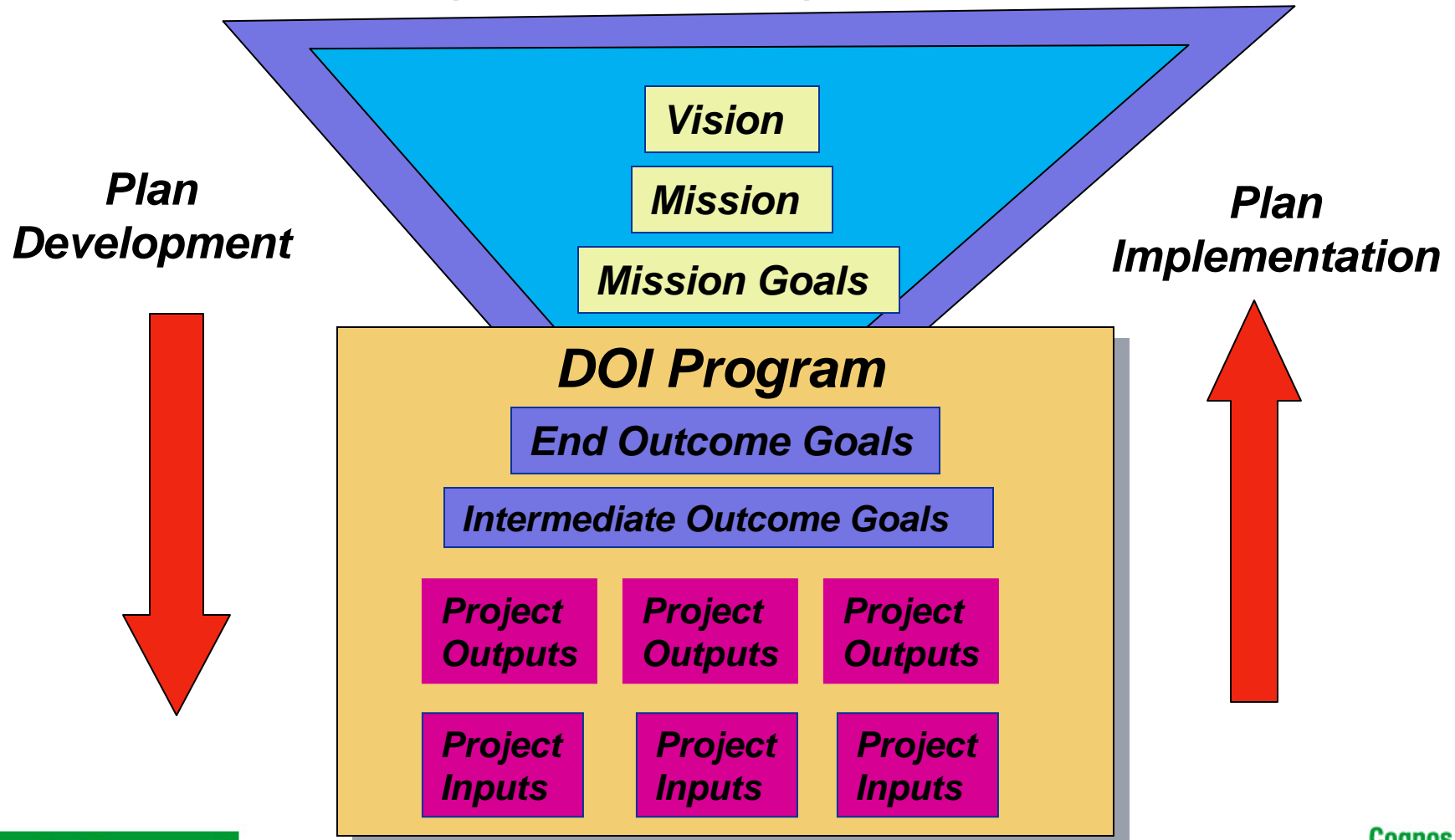
- ***Complexity of the DOI Mission***
- ***Critical nature of things for which we are responsible***
- ***Ability to achieve strategic goals/objectives***
- ***OMB mandates for Investment performance and “Line of Sight”***
- ***Management of DOI resources***

# *Enterprise Improvement has a business management perspective.*

## Context for Enterprise Improvement



**Enterprise Improvement has a business management perspective.**  
**Structured Planning: from Strategic to Tactical**





***Enterprise Improvement has a business management perspective.***

**Supports establishing the “Line of Sight”**

***OMB requirement for investments:***

*Establish a “line of sight”*

*from the investment*

*to the processes and activities*

*it supports*

*and ultimately,*

*to its outputs and outcomes.*

# Enterprise Improvement has a business management perspective.

## Establishing the “Line of Sight”

### Program

Measure the effectiveness of program strategy, products, and services.

Strategic Goal

Outcome Goal

Effectiveness Measures

Intermediate Outcome

Efficiency Measures

Output

### Project

Measure the efficiency of inputs and outputs, processes, and project deliverables.

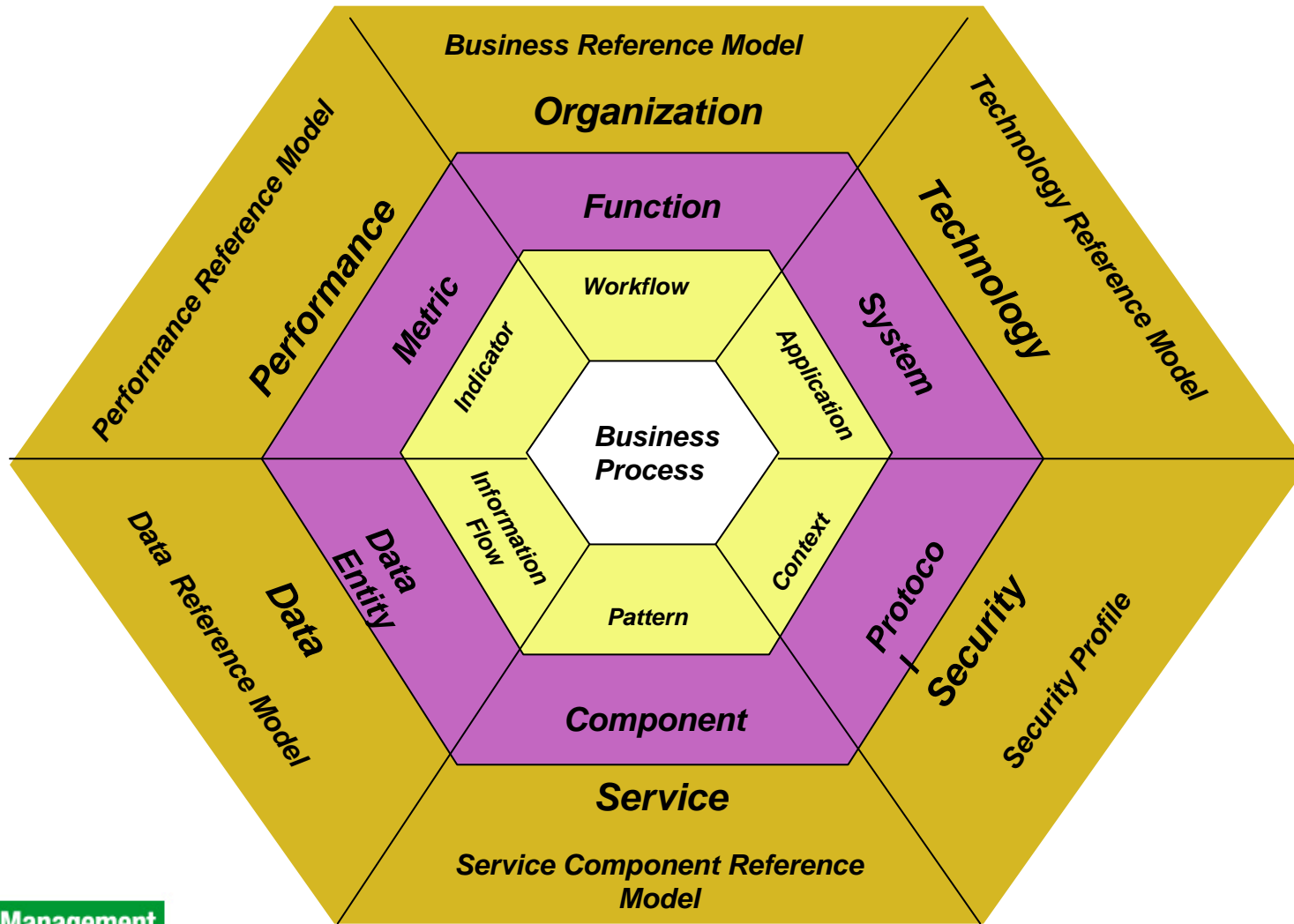
Process

***Enterprise Improvement has a business management perspective.***

**Establishing the “Line of Sight”**

- 1. *Performance Improvements*** can only be attained by understanding and adjusting the business process.
- 2. *Programs*** are better positioned to meet performance goals when there are plans that address enterprise-wide process improvements.

# Process is at the center!





# *Business Process Transformation*

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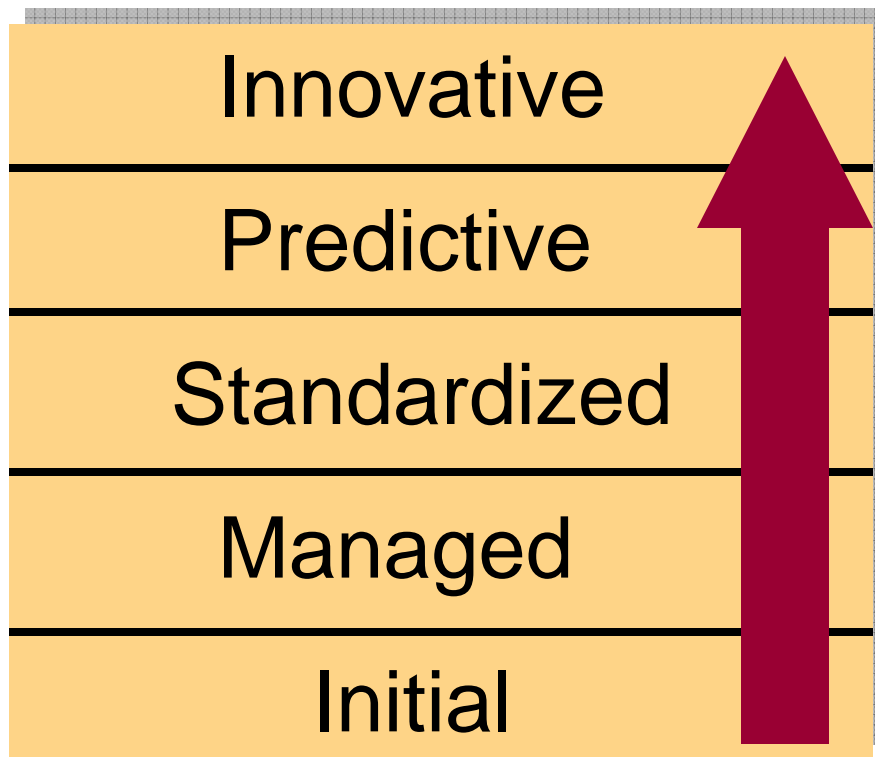
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## ***Business Process Transformation***

### ***Stages of Process Maturity***



Proactive closure of gaps versus strategic objectives

Capability quantified, results predictable

Common processes and measures

Local stability from repeatable procedures

Overloaded roles

## ***Business Process Transformation***

### ***Key components:***

**Process Center of Excellence**

Performance Management, Program Management, Collaboration, Standards, Support Tools and Training

**Process Evaluations and Consultation**

Process Consulting, Process Evaluations, Process Improvement, Process Measurement

**Enterprise Improvement Map**

Business Modernization Priorities. Segment Strategy, Enterprise Portfolio Management,

## ***Process Center of Excellence***

### **Who receives the Benefits?**

***Everyone!!!!***

- ***Program Managers***
- ***Finance Managers***
- ***Senior Managers***
- ***Employees***
- ***Technology Managers***

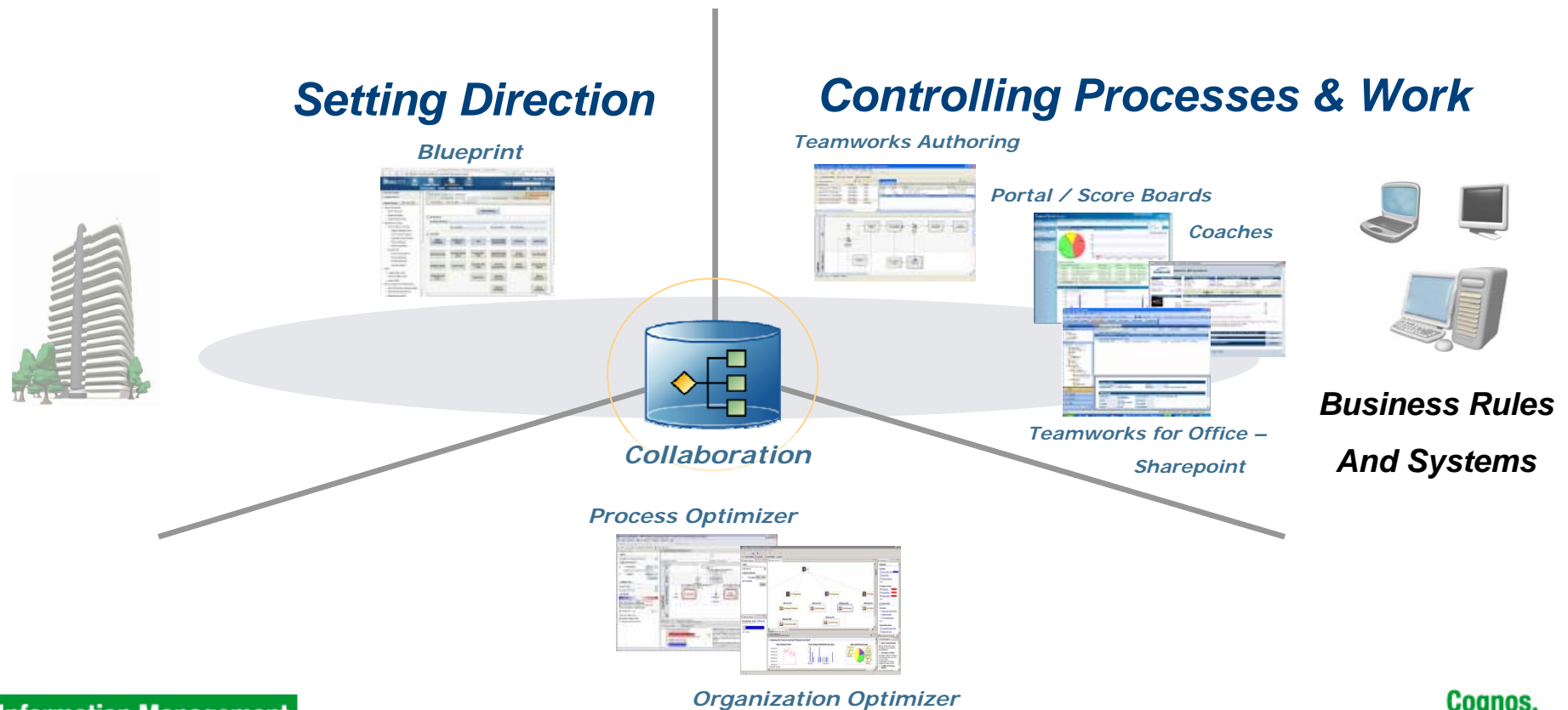
## *Process Center of Excellence*

### Requires coordination and structure

- Implement an Enterprise Improvement Roadmap
  - Optimize the flow of work rather than emphasizing functional performance
  - Establish an enterprise process design capability
  - Facilitate a collaborative enterprise improvement focus
- Educate/lead business transformation
  - Establish process infrastructure
- Enterprise portfolio management
  - Enterprise project management

## Full Lifecycle Approach to BPM

Project teams need integrated methodology and technology support that provides concrete connections from plans to activities to improvement

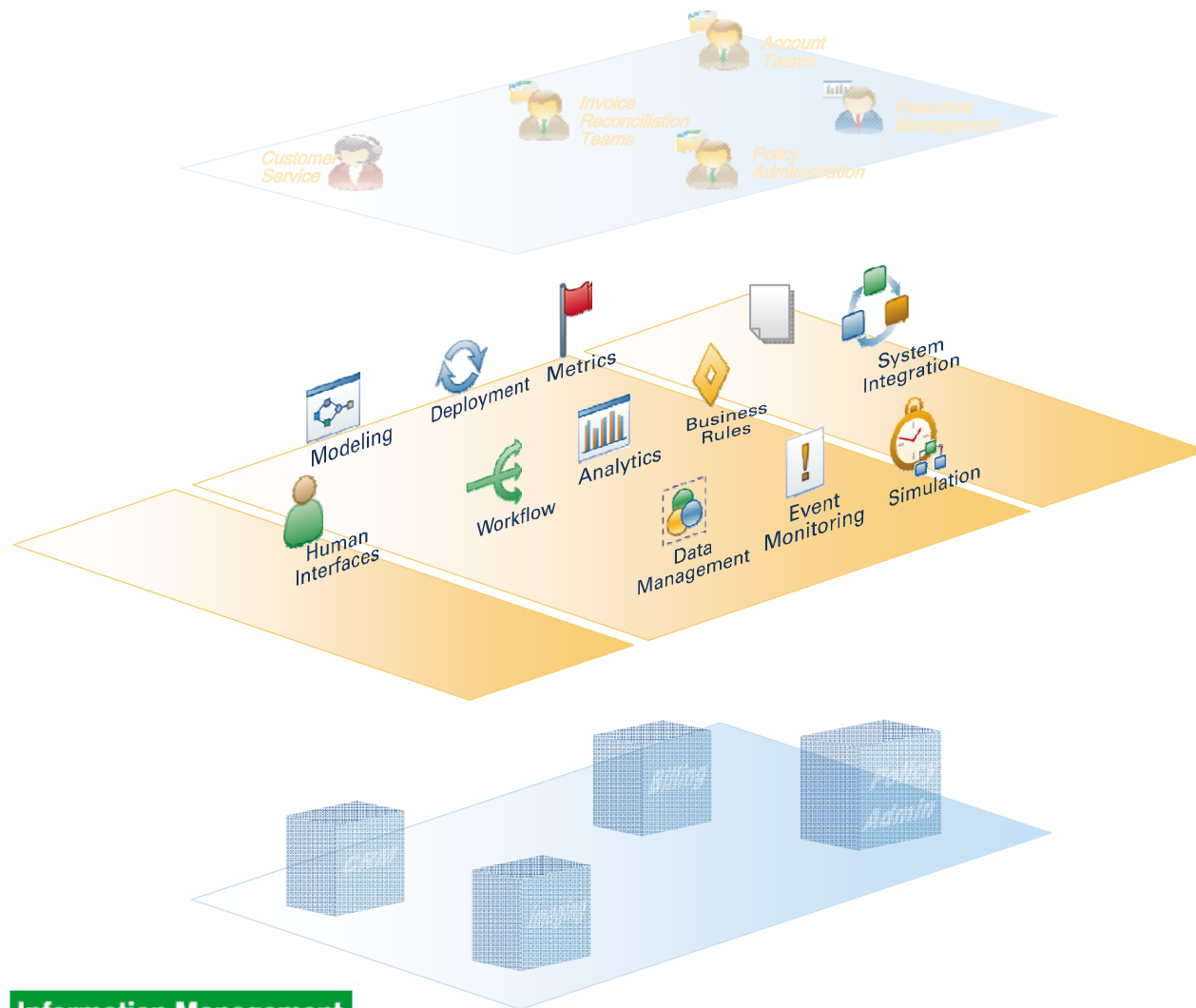


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# Core Capabilities to Control Process and Work

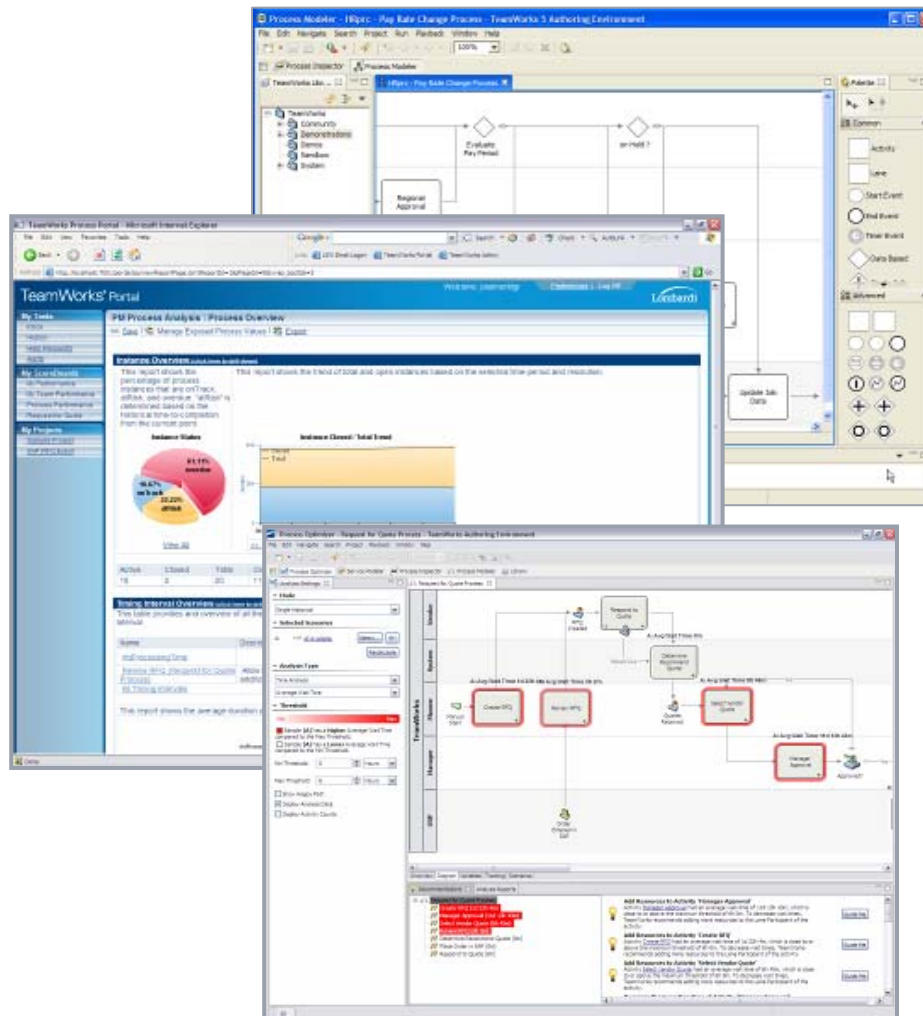


-  Modeling
-  Simulation+ Optimization
-  Workflow
-  Rules
-  Business Data Mgmt
-  Human Interfaces
-  Documents
-  Event Monitoring
-  System Integration
-  Metrics
-  Analytics

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## Improving Business Performance



**Lifecycle Efficiency**  
**through integrated**  
**environment and**  
**Iterative “Playbacks”**

**Drive Performance with**  
**better visibility and**  
**collaboration**

**Know what to change**  
**with interactive**  
**optimization**

## Improving Business Performance – by Optimizing Your Key Processes

The screenshot displays the IBM Cognos Optimizer interface for a 'Reporting Org Chart'. The main workspace shows a hierarchical organizational chart with nodes for 'VP of Engineering', 'VP of Operations', 'Development Managers', 'Vendor Managers', 'Sales Managers', 'Product Development', and 'Customer Service'. Each node is associated with performance metrics for two scenarios (A and B).

Node	Scenario A	Scenario B	Change
Development Managers	0d 00:00:03	0d 00:00:00	-100%
Product Development	0d 00:00:36	0d 00:04:37	+87%
Vendor Managers	0d 00:00:00	0d 04:25:39	+100%
Customer Service	0d 00:00:02	0d 01:24:59	+100%
Sales Managers	8d 17:33:33	0d 03:20:20	-98%
Customer Service (bottom)	3d 01:58:19	0d 01:06:41	-98%

On the left, the 'Mode' is set to 'Simulation vs. Historical (What if)'. The 'Selected Scenarios' section shows 'Sample (A) compared to Baseline (B)'. The 'Visualization mode' is set to 'Wait Time', showing a heatmap with a red-to-blue gradient from -100% to 100%.

At the bottom, two charts are displayed: 'Task Volume Distribution by User' (a bar chart) and 'Time spent by process' (a pie chart). The pie chart shows segments for '#07 Customer Dispute', '#07 Vendor Dispute', 'Product Development Expense Approval', and '#07 Sales Expense Approval'.

On the right, the 'Hotspots' panel lists activities like 'Place Order in SAP', 'Approve Expenses', and 'Review Dispute'. The 'Participant Groups' panel lists 'rfqVendor', 'Development Managers', and 'Vendor Managers'. The 'Scenario Scope' panel lists 'Request for Quote Process', 'f07 Customer Dispute', and 'f07 Product Development Exp'. The 'Recommendations' panel provides instructions on how to interact with the diagram.

***Business Process Transformation will not occur overnight!***

- Cultural change can be a hindrance
- Can begin with informal education and communication messages
- Strategize to address areas of greatest need with high value for many





## *What has worked?*

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# What has worked?

## DOI Business Model



**LEGEND:**

Notional

Planned Blueprint

In Progress Blueprint

Completed Blueprint

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## *What has worked?*

### Methodology for Business Transformation

- Includes “best Practices” for developing and improving the efficiency of processes
- Integrated into the Federal Segment Architecture Methodology (FSAM)
- Used by Modernization Blueprint Teams to identify the problem area and work with business representatives to re-engineer the process

## *What has worked?*

### Other Tools of the Trade

- ITIL
- OMB LoB initiatives
- Lean Six Sigma
- Six Sigma
- Balanced Scorecard (BSC)

## *What has worked?*

### *An Example:*

#### ***Project: IT Governance Process BPR***

- ***DOI Portfolio Management***
- ***Governance Decision-making Structure***

## *IT Governance Framework BPR*

**What's the problem we're trying to solve?**

Current Governance processes:

- Take too long
- If it takes too long, it costs too much as well
- Lack of visibility into investment status
- Lack of integrated decision-making information

## *IT Governance Framework BPR*

### Benefits:

- ***Enables a structured decision framework*** that facilitates better decision-making with high value in less time
- ***Allows tracking of project allocations and spending*** against the goals and outcomes of programs
- ***Establishes performance-based, results-oriented activities***, linking IT investment spending to DOI outcome goals and top departmental priorities
- ***Promotes Dept/Bureau/Office OCIO as expert consultants to the business***, supporting business needs with streamlined processes and effective service delivery



## *IT Governance Framework BPR*

**Our Goal: Optimization**

**Motivating Factors:**

- Budget Limitations
- Performance Metrics
- Resource Constraints
- Business Transitions
- Openness and Transparency
- Security Challenges

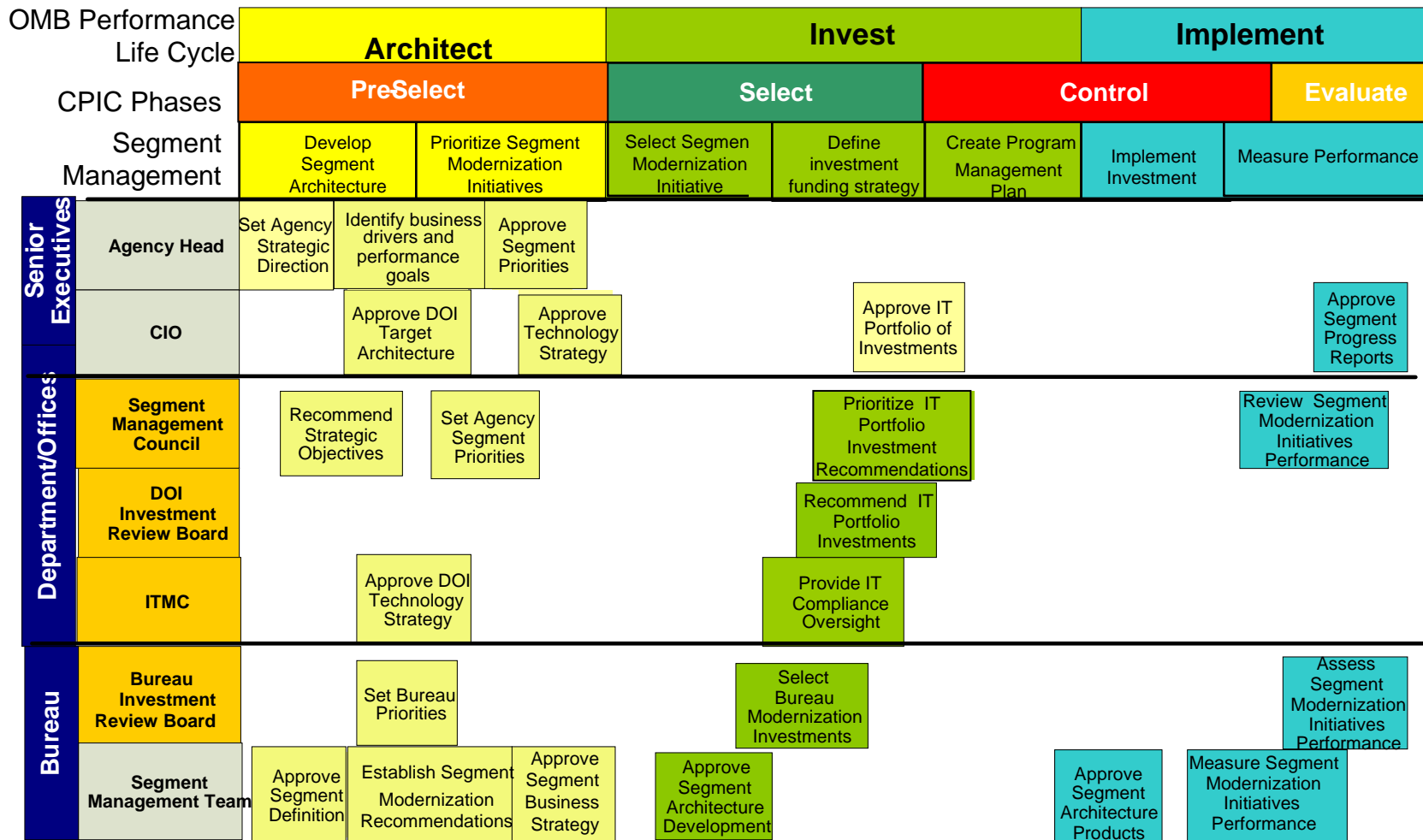


## *IT Governance Framework BPR*

### What's required by law?

- **Clinger-Cohen Act 1996:** CIO requirements for effective management of agency IT investments
- **OMB A-11:** requires all major IT initiatives to align with FEA Reference Models
- **OMB A-123:** defines management's responsibilities to implement, test, and assess the effectiveness and reliability of internal controls to maintain confidence over financial and operational information systems and the integrity of the data...
- **OMB A-130:** agencies must produce an integrated information plan to control and secure information collected and used...
- **GPRA:** requires agencies to report actual performance against stated goals on an annual basis to measure effectiveness of IT improvement and execution
- **Inspector General Act of 1978:** Allows for an independent audit review of agency programs and operations to ensure information management controls are adequate
- **M0902 Memorandum:** requires alignment with the Information Technology Management Structure and Governance Framework.

## IT Decision-Making and Planning



# IT Governance Framework BPR

## What Performance Improvement is needed?

PROCESS			
STEP 1	START	END	STATUS
STEP 2	START	END	STATUS
STEP 3	START	END	STATUS
STEP 4	START	END	STATUS

### Governance Process

- Portfolio Oversight
- IT Compliance and Enforcement
- Segment Prioritization
- Integrated Lifecycle Management

### Governance Tools

- OCIO Decision-Support Tool
  - Management Dashboard
  - Governance Dashboard
  - Project Performance Dashboards
- IT Governance and Policy Framework

### Governance Products

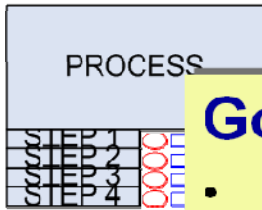
- DOI IT Portfolio
- DOI Target Architecture
- DOI Segment Priorities
- DOI Technology Strategy

### Governance People

- Bureau CIOs
- Portfolio Managers
- Business Case Owners
- Project Managers

# IT Governance Framework BPR

## Where do we want to measure?



### Governance Process

- Portfolio Oversight
- IT Compliance and Enforcement
- Segment Prioritization
- Integrated Lifecycle Management

### Governance Products

- DOI IT Portfolio
- DOI Target Architecture
- DOI Segment Priorities
- DOI Technology Strategy

- Which process directly contributes to the problem?
- Which process if adjusted will allow us to shorten the time needed to approve an investment?
- Which process do we have the capability to measure?
- Does that capability include a reporting mechanism already in place?
- What about the products?

## *IT Governance Framework BPR*

### Challenges:

- People are afraid of measuring
- People think it will take too long
- People disagree about what is important
- People forget to measure

**Computers don't!!!!**

***In conclusion.....***

## **IT Optimization can improve Performance!**

- Collaborate to strategically optimize technology investments
- Ensure that technology is strategically aligned to address business performance issues
- Work with IT managers to help them understand business direction and needs
- Help IT managers partner with the business by optimizing their operations in direct support of the business
- Ask “why”





***Remember:***

***Change is Good!!!***

***You go first....***







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