

# Oxford Consulting B2B Framework® for IBM Sterling B2B Integrator: SAP Edition

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## Partner Solution

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### ■ **Target Industry**

*Cross Industry*

### ■ **Business Applications**

*Trading Partner Management*

*Supplier Management*

*Supply Chain Visibility*

### ■ **Products**

*IBM® Sterling B2B Integrator*

## Business Challenge

Today's complex business environment favors those who effectively integrate with all their trading partners, despite differences in size, geography or choice of technology. Effective integration can boost visibility within supply chains and streamline business processes both inside and across enterprise boundaries.

Achieving effective integration is easier said than done. Firms are challenged to find a standardized and repeatable approach to quickly and easily build, deploy and manage an integrated B2B processes infrastructure across a diverse trading partner ecosystem. Other challenges include time spent onboarding new trading partners and developing one-off business processes wherever standard processes don't exist. All these challenges create a drain on critical technical and business resources.

## Solution

Oxford Consulting's B2B Framework® for IBM Sterling B2B Integrator: SAP Edition solution is a flexible toolset created specifically to fully leverage the value and capabilities of IBM Sterling B2B Integrator and simplify the integration with an SAP system. It minimizes implementation time, speeds up partner onboarding and management, streamlines ongoing management tasks, and reduces or

eliminates the need to develop custom business processes.

The SAP Edition of this solution extends the feature-rich document visibility, document reprocessing and business process infrastructure functionality of Oxford's B2B Framework, to provide an out-of-the-box B2B processing environment for integrating SAP applications.

Designed for both new and existing IBM Sterling B2B Integrator clients, this solution provides:

- Over 250 pre-built components and standardized, rules-based process flows.
- Simplified communications management across all protocols.
- End-to-end document visibility for improving ongoing management and trading partner responsiveness.
- Out-of-the-box SAP integration

Capabilities of the SAP Edition include:

- Support for multiple SAP connections from a single IBM Sterling B2B Integrator instance
- Support for exchanging a full range of IDoc status messages
- Implicit rules usage during document extraction to match IDoc record with trading partner and B2B document type

- Outbound document search and view using IDoc number, document reference and other selection criteria
- Reprocessing of retrieved IDocs from the same document visibility interface



## Value Proposition

Most importantly, B2B Framework® for IBM Sterling B2B Integrator: SAP Edition can reduce system implementation time and costs by up to 70 percent, while offering full SAP integration. Companies have been able to successfully integrate virtually all core SAP transactions (such as purchase orders and invoicing), set up B2B Framework, and connect and communicate with SAP – all without having to write a single business process. Pre-built components and process flows lower costs, reduce time-to-benefit, and increase ROI through expanded capabilities.

System maintenance also becomes easier – you don't need to invest time and resources in custom-designed business processes, because standardized versions now exist. The 250 standardized processes, maps, style sheets, and services are ready out-of-the-box, and have been designed according to best practices at dozens of companies across multiple industries.

The solution allows for faster trading partner onboarding; new trading partners can be onboarded in less than five minutes. Improved visibility improves and strengthens your supply chain, as data becomes readily available to all stakeholders, regardless of communications channel or data format. This results in reduced time determining the status of specific documents and responding to trading partner requests.

## Company Description

Oxford Consulting is a leading information technology firm based in the U.S. It offers consulting services and business solutions to mid-market and global 2000 companies. Oxford has been a premier partner of Sterling Commerce, an IBM company, since 2000 and has partnered in over 800 solution implementation successes. Oxford has been recognized by INC 500|5000 as one of America's fastest growing companies.

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