



Sun, J.D. Edwards, and IBM

Why J.D. Edwards and Sun Running IBM DB2?

Sun, J.D. Edwards, and IBM have years of business experience, and the promise of this partnership goes beyond the mere combination of the core strengths of these three industry leaders. J.D. Edwards, together with IBM DB2 Universal Database on Sun platforms, can deliver what progressive companies demand: an e-business system that can deliver a low total cost of ownership, as well as productivity, profitability, streamlined sales, and enhanced customer relationships.

With the combined strength of our business partners' technologies, J.D. Edwards creates advanced solutions to make e-business a reality for our customers. Sun Microsystems and IBM Data Management are committed to providing our customers with tightly integrated, dependable, and scalable solutions that are flexible enough to meet today's business needs. Their joint engineering teams are dedicated to performance tuning, validation, and quality assurance to ensure that IBM Data Management solutions for Sun's Solaris Operating Environment are available to small and medium-sized enterprises while helping fulfill the IT needs of our largest customers.

The Value

DB2 offers all the features and functions of a world-class database, and collectively with J.D. Edwards supply chain management, enterprise, and CRM applications deployed on Solaris, users can meet the full spectrum of their enterprise software needs.

The Sun and IBM Data Management Alliance offers a suite of winning data management solutions on Solaris. IBM's e-business solutions let you fully integrate your data with Web servers and exploit the latest technologies such as Java and JDBC.

THE STRENGTH OF OUR MUTUAL ALLIANCE PROVIDES CUSTOMERS WITH:

- Lower total cost of ownership
- Industry-leading performance and technology
- Commitment to open platform support
- Strategic relationships with key ISVs such as J.D. Edwards
- SunVIP Cooperative support program
- SunTone certified solutions



J D E D W A R D S

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We make the net work.

Why IBM DB2?

J.D. Edwards is standardizing and pre-integrating its collaborative business applications on IBM's infrastructure technology including DB2. In addition, DB2 also serves as the internal development and maintenance database and is J.D. Edwards' preferred database for enterprise software in UNIX environments.

DB2 combines integrated power for business intelligence, content management, enterprise information portals, and e-business with industry-leading performance and reliability to drive the most demanding industry solutions. DB2 together with Internet technology makes information easily accessible, available, and secure. There are more than 60 million DB2 users from nearly one-half million companies worldwide relying on IBM data management solutions.

Why Sun?

The Solaris Operating System is the leading UNIX operating environment with better than a 40 percent share of the worldwide UNIX server operating environment new license shipments¹ and the leading operating environment for network servers. Solaris is the foundation for Sun systems, from smaller departmental servers to massive, clustered servers with more than 100 CPUs. Designed for multiprocessing and 64-bit computing, Solaris software delivers a consistent computing environment that scales to handle heavy traffic, huge data sets, and compute-intensive algorithms. Sun works in collaboration with IBM and J.D. Edwards to deploy world-class solutions for our customers.

Top Four Reasons Customers Buy IBM DB2 Universal Database for Sun's Solaris Operating Environment:

1. Outstanding scalability: Sun SPARC servers and the Solaris Operating Environment combined with IBM Data Management Software offers customers scalable and extensible solutions that grow with their business needs from the workgroup to the data center.
2. Robust affinity for mainframe data: DB2 on Sun Servers with Solaris Operating Environment extends the value of the data center, enabling new cost-effective and scalable applications to be added to the mainframe environment.
3. Superior Java and e-business application support: DB2 offers full support for the Java platform—including Java programming language in stored procedures and user-defined functions, and support for database connectivity using JDBC or SQLJ. DB2 is also a powerful e-business engine that can propel you to even greater online business success. Sun provides seamless connectivity to anyone, anywhere, anytime on virtually anything using open interfaces, industry standards, and platform independent Java technologies.
4. Industry leading technology: DB2 Universal Database on the Sun platform combines the best product for Enterprise Software² on the #1 UNIX server.

¹ According to the results of the IDC study "Worldwide UNIX Operating Environments Market Forecast and Analysts, 2001-2005."

² Source: Software & Information Industry Association's Codie Award—March 2000

The Benefits of DB2 on the Sun Platform:

IT Challenges	DB2/Sun Benefits
Performance/Scalability	Provides enterprise-wide scalability, from desktop to enterprise, protecting your investment across the enterprise
Reliability/Availability	Offers high reliability and availability options so that the system is up and running efficiently, with little interruption and virtually no loss of productivity within the organization
Manageability	Ease of use administration features reduce the cost of operations management and help ensure maximum system availability
Connectivity	Enables integration with existing legacy systems and platforms, and connectivity between heterogeneous networks

Why J.D. Edwards?

J.D. Edwards helps make customers stronger, enabling them to solve their most important business challenges. We offer collaborative enterprise software as well as consulting, education, and support services. J.D. Edwards' offerings are differentiated by a deeply ingrained attitude of listening to customers, innovating on their behalf, and delivering solutions as part of a results-oriented relationship. Founded in 1977 and headquartered in Denver, J.D. Edwards focuses on long-term business partnerships and helping its 6,500 customers in 113 countries collaborate electronically to manage their business processes, supply chains, and supplier and customer relationships.

The Team

The Sun, IBM DB2, and J.D. Edwards Teams are ready to assist you:

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The Sites

Please visit the following sites for further information:

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www.sun.com www.sun.com/db2
www.jde.com

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