

## Why SAP customers choose DB2

*Low cost solution*—In all the major categories, including software pricing, service pricing, packaging and database administration, DB2 UDB has been shown to have a lower TCO, according to leading industry analysts.

*Performance*—DB2 is the only generally available certified database with parallel mode functionality available today for SAP Business Information Warehouse (SAP BW). This technology ensures faster response times for complex queries such as those associated with online analytical processing (OLAP) applications handled by SAP BW.

*Manageability*—DB2 UDB tools include the SAP DBA Cockpit for DB2, which is fully integrated with the SAP Computing Center Management System, and IBM's SMART (Self-Managing and Resource Tuning) technology.

*IBM SAP Integration, Support and Competency Centers*—Only available for DB2, the two companies established integrated SAP/DB2 support centers to provide customers around-the-clock support worldwide.

*IBM DB2 Optimized for SAP*—IBM is releasing a new version of IBM DB2 Universal Database™ with SAP. The first in a series of releases, IBM DB2 Universal Database V8.2.2, available first half of 2005, is specifically tailored for SAP to deliver increased scalability and availability while making it easier to install, configure, and manage your database.

For additional details regarding the IBM migration program, please visit:

[ibm.com/software/data/informix-sap-db2](http://ibm.com/software/data/informix-sap-db2)

More information:

Contact IBM at [IDSSAPDB@us.ibm.com](mailto:IDSSAPDB@us.ibm.com)



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**DB2** Information Management  
Software



**IBM migration offering for  
SAP customers transitioning  
from Informix to DB2**

***Quick Reference Guide***

## **Gain productivity, reduce costs by migrating to IBM DB2**

Migrating from one database platform to another has just gotten easier. Realizing the challenges customers face IBM has announced a new Informix® to DB2® migration program which will accelerate the time to value and minimize the expense when migrating database platforms. IBM has built a program with your concerns in mind — cost, skills, expertise and support — and packaged it into an affordably priced offering.

*“Our database migration decision was based on selecting software that provided the best performance results with SAP. IBM DB2 Universal Database demonstrated excellent results and won the deal. It’s been nearly a year since we migrated to DB2 and we have managed to achieve nearly 100% availability.”*

*—Holger Teutsch, Vice President of Operations,  
Fresenius Netcare.*

With IBM's migration program offering for Informix, customer's requirements are addressed from licensing, pre-sales support, education, to consulting services.

### **Migration offering**

*Worldwide teams ready to assist customers:*  
Teams ready to assist in the planning and implementation of your database migration based on the proven methodologies of both SAP® and IBM.

*IBM Migration Assessment:* IBM has created an assessment program tailored to meet your needs. Migration teams will size, scope and determine the level of effort required to help you get started.

*No-charge license swap from Informix to DB2:* The license swap provides the opportunity for IBM Informix SAP customers who wish to adopt future SAP versions and who are on active maintenance to swap their existing Informix Database Server licenses for designated equivalent DB2 licenses — at no additional license charge, OEM or direct.

*Attractively discounted migration services:*  
IBM migration services will help your organization migrate your SAP systems to the latest DB2 Information Management

products. Migrations are conducted using SAP migration tools and proprietary tools, coupled with in-depth processes based on experiences learned from successfully completed SAP migrations.

*Education incentive:* IBM will provide one free seat in the in-depth DB2 for mySAP™ Business Suite 3 day class for customers who purchase IBM migration services in 2005.

*“We had no problems with the test migration of our SAP R/3 system to DB2 system. Then we were able to migrate the actual production system in only two and a half days. Now we have significantly higher performance. And it was a pleasant surprise that after the migration to DB2, our SAP production system database was only 80 GB from the previous 120 GB.”*

*—Klaus Stoiber, IT Manager, Fujisawa  
Deutschland GmbH, Munich Germany.*