Informix SOFTWARE
The database company™

Informix
Education Services

For Greater Expertise,

Performance and

Productivity

The investment your organization makes in educating its technical professionals is often as important as its investment in the technology itself. One of the most critical success factors in an IT initiative is a staff that is trained to get the most from the technology. Well-trained staff members are more productive, better performing, and generally more satisfied with their jobs. Added benefits are self-sufficiency and expertise with technology that can be extended across multiple platforms, further increasing the value of well-trained employees to your organization.

Informix® Education Services has spent nearly two decades teaching database and application development professionals how to make the most of Informix products. This experience translates to a very high satisfaction rate with our courses—a full 95 percent of those who attend Informix education say we meet or exceed their expectations for quality of classroom delivery. Many of those who attend also recommend our courses to professional colleagues and co-workers.

Regional Education Courses and Locations

Informix courses are available in most major North American cities, including:

- Atlanta
- Boston (two locations)
- Chicago
- Dallas
- Denver
- New York
- San Francisco
- Toronto
- Washington, D.C.

Each of our facilities is designed to be a comfortable and productive learning environment, with individual access to the hardware and software you need for hands-on instruction. No matter where the location, all courses use Informix courseware, and are taught by Informix-certified instructors.

On-Site and Custom Education for Large and Small Groups

For customers in regions where Informix does not have local education centers, we offer the cost-savings and convenience of on-site education for both large and small groups. We can also develop custom courses that meet the specific needs of your organization. When you choose this option, you'll collaborate with one of our regional education managers to establish requirements and content, and you'll receive a course outline for pre-approval. For an additional fee, we're happy to supply the hardware for your on-site education engagement.

Volume Education Discounts

When you purchase Informix training units, your organization can receive discounts of up to 25 percent on Informix regional and on-site education classes. These units allow you to make a one-time, up-front purchase for all your Informix education needs over a 12-month period. They're held "on account" for you to use, and can be used at any time during the 12 months for any course.

The more education you buy, the greater the discount. They're purchased at the rate of 1 unit per U.S.$1.00, using the following discount rate structure, and are valid for one year from the date of purchase.

Number of Units	Discount
35,000 - 89,999	15 percent discount
90,000 - 174,999	20 percent discount
175,000 and greater	25 percent discount

Informix Education Season Pass

With an Informix Season Pass, you can realize significant savings on Informix education courses over a 12-month period. The pass is ideal for individuals and IT organizations who need to begin training for new IT initiatives, help new hires become proficient and productive as quickly as possible, or who need to prepare to become Informix certified professionals.

An individual pass covers all courses offered at Informix education locations. The Corporate Pass entitles anyone in your organization to take Informix education—a total of 30 classes may be taken per Corporate Pass.

Informix Certified Professional Program

Informix certification is an excellent way to benchmark Informix skills and earn recognition for technology expertise. Informix certified professionals gain access to a wide variety of Informix resources and tools that further enhance their skills and broaden their contacts within the Informix technical community.

Certification tracks include:

- Informix Certified System Administrator
- Informix Certified 4GL Developer
- Informix Certified Dynamic 4GL Developer
- Informix Certified Red Brick® Administrator

Advanced Courses

Advanced courses are designed to take you to the next level with Informix technology. When you take Level 2 courses, you move past competency with our products and delve into advanced skills, including tips and tricks of the trade used by the most experienced professionals.

Masters Series Workshops

The Masters Series consists of intensive, one-week workshops in the most challenging technology areas for Informix users. These workshops are based on curriculum developed for Informix's own consultants, and are held at the Informix technology lab in Denver. To ensure that attendees get the maximum learning experience, attendance is limited to 15 people per workshop, and all applicants must meet specified prerequisites.

Contact Information

For more information about Informix Education Services, including specific course information, various education options, programs, and promotions, visit our Web site at www.informix.com/training, or send an email to useducation@informix.com. If you prefer to reach us by phone, dial 1 800 529 6999 to speak with one of our education representatives.