Modular Information Systems
Vintners Advantage

IBM

Business Challenge

The process of making wine is complex and detailed. The Vintners Advantage suite provides a comprehensive and feature-rich answer to this specific marketplace. By providing an enterprise-wide solution, the winery has a software solution that starts in the vineyard and ends at the point of sale, whether to a distributor, retail customer or wine club customer.

Solution Description

Vintners Advantage, by Modular Information Systems, is a world class, comprehensive, winery management software suite designed and developed for wineries. Our software is bioterrorism (FDA) and TTB compliant, producing many of the needed compliance forms directly from the software. With Vintners Advantage, you can implement the module that is of key business need, and then add other modules as needed.

We've taken time to listen to the concerns of many Winemakers, Enologists, Cellar Personnel, Controllers, Growers, and Viticulturists, as well as others in the wine and fruit production industry. The fully integrated suite of software modules offers benefits in terms of production efficiency, time and cost savings, quality control, and accurate management information. Each software module has detailed inquiries and reports, user defined code tables, and on-line documentation. The software can integrate with IBM Cognos Business Intelligence and Crystal Reports. Vintners Advantage provides modules for Vineyard Information, Grape Receipts, Cellar Work 7 Productions, Lab & Chemistry Analysis, Barrel Tracking, Compliance & Tracking and Composition & Costing. Available add-on modules include Barcode, Grower Contracts, Brandy & Spirits, Tasting Room and Bulk Sales Contracts.

Value Proposition

Integrity, professionalism, and experience are our most valued attributes. Modular Information Systems has a history of providing world class service, on time and within budget. Our Success Cycle methodology ensures you the efficient and effective IT services you should expect. The company's objectives are to deliver quality software, services and equipment that can be integrated within a client's existing environment, or can be used to extend business solutions.

Company Description

Modular Information Systems was founded in 1985 and is headquartered in San Ramon, California. We are the North American distributor for Vintners Advantage Winery Software consisting of integrated software modules for cellar operations, grower contracts, case good sales and distribution, spirits, bottling, financials, tasting rooms and wine clubs.

IBM Segment

- Data Management

Business Function

- Winery Management

Target Industry

- Consumer Products
- Retail

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